

Import Libraries :

```
In [1]: import numpy as np
import pandas as pd
import seaborn as sns
import matplotlib.pyplot as py
import warnings
warnings.filterwarnings("ignore")
```

Import Dataset :

```
In [2]: data = pd.read_csv(r"\Customer Churn.csv")
```

Dataset Description :

The dataset contains **7043 records** and **21 columns** related to customer information for a telecom company, aimed at analyzing customer churn. Below is a detailed description of the columns:

1. **customerID**: Unique identifier for each customer (non-null object).
2. **gender**: Customer gender (Male/Female).
3. **SeniorCitizen**: Indicates if the customer is a senior citizen (0 = No, 1 = Yes).
4. **Partner**: Whether the customer has a partner (Yes/No).
5. **Dependents**: Whether the customer has dependents (Yes/No).
6. **tenure**: Number of months the customer has stayed with the company.
7. **PhoneService**: Whether the customer has phone service (Yes/No).
8. **MultipleLines**: Whether the customer has multiple lines (Yes/No/No phone service).
9. **InternetService**: Type of internet service the customer has (DSL, Fiber optic, or No).
10. **OnlineSecurity**: Whether the customer has online security service (Yes/No/No internet service).
11. **OnlineBackup**: Whether the customer has online backup (Yes/No/No internet service).
12. **DeviceProtection**: Whether the customer has device protection (Yes/No/No internet service).
13. **TechSupport**: Whether the customer has tech support (Yes/No/No internet service).
14. **StreamingTV**: Whether the customer has streaming TV service (Yes/No/No internet service).
15. **StreamingMovies**: Whether the customer has streaming movies service (Yes/No/No internet service).
16. **Contract**: The contract type (Month-to-month, One year, Two year).
17. **PaperlessBilling**: Whether the customer is on paperless billing (Yes/No).
18. **PaymentMethod**: The payment method used by the customer (Electronic check, Mailed check, Bank transfer, Credit card).
19. **MonthlyCharges**: The amount charged to the customer per month (float).
20. **TotalCharges**: Total amount charged (stored as an object but should be numerical).
21. **Churn**: Whether the customer churned (Yes/No).

Data Types:

- Most columns are categorical (object), except for **tenure**, **SeniorCitizen** (both int64), and **MonthlyCharges** (float64).
- **TotalCharges** is stored as a string/object but should be converted to numerical for analysis.

Observations:

- The dataset includes a wide variety of customer services, including internet, phone, and support-related services, along with customer demographics (senior citizen, partner, dependents).
- The target variable for churn prediction is **Churn**.

Explore data :

In [3]: `data.head()`

| Out[3]: | customerID | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines | In |
|---------|------------|--------|---------------|---------|------------|--------|--------------|------------------|----|
| 0 | 7590-VHVEG | Female | 0 | Yes | No | 1 | No | No phone service | |
| 1 | 5575-GNVDE | Male | 0 | No | No | 34 | Yes | No | |
| 2 | 3668-QPYBK | Male | 0 | No | No | 2 | Yes | No | |
| 3 | 7795-CFOCW | Male | 0 | No | No | 45 | No | No phone service | |
| 4 | 9237-HQITU | Female | 0 | No | No | 2 | Yes | No | |

5 rows × 21 columns

In [4]: `data.tail()`

Out[4]:

| | customerID | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines |
|-------------|------------|--------|---------------|---------|------------|--------|--------------|------------------|
| 7038 | 6840-RESVB | Male | 0 | Yes | Yes | 24 | Yes | Yes |
| 7039 | 2234-XADUH | Female | 0 | Yes | Yes | 72 | Yes | Yes |
| 7040 | 4801-JAZZL | Female | 0 | Yes | Yes | 11 | No | No phone service |
| 7041 | 8361-LTMKD | Male | 1 | Yes | No | 4 | Yes | Yes |
| 7042 | 3186-AJIEK | Male | 0 | No | No | 66 | Yes | No |

5 rows × 21 columns



In [5]: `data.shape`

Out[5]: (7043, 21)

In [6]: `data.info()`

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
#   Column                Non-Null Count  Dtype
---  -
0   customerID            7043 non-null   object
1   gender                 7043 non-null   object
2   SeniorCitizen          7043 non-null   int64
3   Partner                7043 non-null   object
4   Dependents             7043 non-null   object
5   tenure                 7043 non-null   int64
6   PhoneService           7043 non-null   object
7   MultipleLines          7043 non-null   object
8   InternetService        7043 non-null   object
9   OnlineSecurity         7043 non-null   object
10  OnlineBackup           7043 non-null   object
11  DeviceProtection       7043 non-null   object
12  TechSupport            7043 non-null   object
13  StreamingTV            7043 non-null   object
14  StreamingMovies        7043 non-null   object
15  Contract               7043 non-null   object
16  PaperlessBilling       7043 non-null   object
17  PaymentMethod          7043 non-null   object
18  MonthlyCharges         7043 non-null   float64
19  TotalCharges           7043 non-null   object
20  Churn                  7043 non-null   object
dtypes: float64(1), int64(2), object(18)
memory usage: 1.1+ MB
```

In [7]: `data.columns`

Out[7]: Index(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents', 'tenure', 'PhoneService', 'MultipleLines', 'InternetService', 'OnlineSecurity', 'OnlineBackup', 'DeviceProtection', 'TechSupport', 'StreamingTV', 'StreamingMovies', 'Contract', 'PaperlessBilling', 'PaymentMethod', 'MonthlyCharges', 'TotalCharges', 'Churn'], dtype='object')

```
In [8]: len(data.columns)
```

```
Out[8]: 21
```

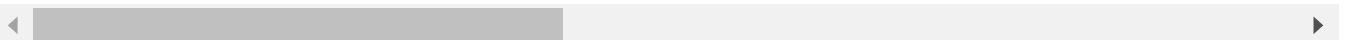
```
In [9]: data.select_dtypes("O")
```

```
Out[9]:
```

| | customerID | gender | Partner | Dependents | PhoneService | MultipleLines | InternetService | Online |
|--|------------|--------|---------|------------|--------------|---------------|-----------------|--------|
|--|------------|--------|---------|------------|--------------|---------------|-----------------|--------|

| | | | | | | | | |
|------|------------|--------|-----|-----|-----|------------------|-------------|-----|
| 0 | 7590-VHVEG | Female | Yes | No | No | No phone service | DSL | |
| 1 | 5575-GNVDE | Male | No | No | Yes | No | DSL | |
| 2 | 3668-QPYBK | Male | No | No | Yes | No | DSL | |
| 3 | 7795-CFOCW | Male | No | No | No | No phone service | DSL | |
| 4 | 9237-HQITU | Female | No | No | Yes | No | Fiber optic | |
| ... | ... | ... | ... | ... | ... | ... | ... | ... |
| 7038 | 6840-RESVB | Male | Yes | Yes | Yes | Yes | DSL | |
| 7039 | 2234-XADUH | Female | Yes | Yes | Yes | Yes | Fiber optic | |
| 7040 | 4801-JAZZL | Female | Yes | Yes | No | No phone service | DSL | |
| 7041 | 8361-LTMKD | Male | Yes | No | Yes | Yes | Fiber optic | |
| 7042 | 3186-AJIEK | Male | No | No | Yes | No | Fiber optic | |

7043 rows × 18 columns



```
In [10]: data.select_dtypes("int")
```

Out[10]:

| | SeniorCitizen | tenure |
|------|---------------|--------|
| 0 | 0 | 1 |
| 1 | 0 | 34 |
| 2 | 0 | 2 |
| 3 | 0 | 45 |
| 4 | 0 | 2 |
| ... | ... | ... |
| 7038 | 0 | 24 |
| 7039 | 0 | 72 |
| 7040 | 0 | 11 |
| 7041 | 1 | 4 |
| 7042 | 0 | 66 |

7043 rows × 2 columns

```
In [11]: data.select_dtypes("float")
```

Out[11]:

| | MonthlyCharges |
|------|----------------|
| 0 | 29.85 |
| 1 | 56.95 |
| 2 | 53.85 |
| 3 | 42.30 |
| 4 | 70.70 |
| ... | ... |
| 7038 | 84.80 |
| 7039 | 103.20 |
| 7040 | 29.60 |
| 7041 | 74.40 |
| 7042 | 105.65 |

7043 rows × 1 columns

```
In [12]: data.count()
```

```
Out[12]: customerID      7043
gender      7043
SeniorCitizen  7043
Partner      7043
Dependents    7043
tenure        7043
PhoneService  7043
MultipleLines  7043
InternetService  7043
OnlineSecurity  7043
OnlineBackup  7043
DeviceProtection  7043
TechSupport   7043
StreamingTV    7043
StreamingMovies  7043
Contract       7043
PaperlessBilling  7043
PaymentMethod  7043
MonthlyCharges  7043
TotalCharges   7043
Churn          7043
dtype: int64
```

There is no null values in dataset

```
In [13]: data.isna().sum()
```

```
Out[13]: customerID      0
gender      0
SeniorCitizen  0
Partner      0
Dependents    0
tenure        0
PhoneService  0
MultipleLines  0
InternetService  0
OnlineSecurity  0
OnlineBackup  0
DeviceProtection  0
TechSupport   0
StreamingTV    0
StreamingMovies  0
Contract       0
PaperlessBilling  0
PaymentMethod  0
MonthlyCharges  0
TotalCharges   0
Churn          0
dtype: int64
```

```
In [14]: data.nunique()
```

```
Out[14]: customerID      7043
gender      2
SeniorCitizen  2
Partner      2
Dependents    2
tenure       73
PhoneService  2
MultipleLines  3
InternetService  3
OnlineSecurity  3
OnlineBackup  3
DeviceProtection  3
TechSupport   3
StreamingTV   3
StreamingMovies  3
Contract      3
PaperlessBilling  2
PaymentMethod  4
MonthlyCharges 1585
TotalCharges  6531
Churn         2
dtype: int64
```

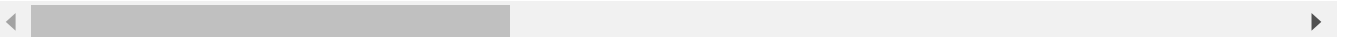
There are blank rows in TotalCharges column

```
In [15]: data[data["TotalCharges"] == " "]
```

```
Out[15]:
```

| | customerID | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines |
|-------------|------------|--------|---------------|---------|------------|--------|--------------|------------------|
| 488 | 4472-LVYGI | Female | 0 | Yes | Yes | 0 | No | No phone service |
| 753 | 3115-CZMZD | Male | 0 | No | Yes | 0 | Yes | No |
| 936 | 5709-LVOEQ | Female | 0 | Yes | Yes | 0 | Yes | No |
| 1082 | 4367-NUYAO | Male | 0 | Yes | Yes | 0 | Yes | Yes |
| 1340 | 1371-DWPAZ | Female | 0 | Yes | Yes | 0 | No | No phone service |
| 3331 | 7644-OMVMY | Male | 0 | Yes | Yes | 0 | Yes | No |
| 3826 | 3213-VVOLG | Male | 0 | Yes | Yes | 0 | Yes | Yes |
| 4380 | 2520-SGTTA | Female | 0 | Yes | Yes | 0 | Yes | No |
| 5218 | 2923-ARZLG | Male | 0 | Yes | Yes | 0 | Yes | No |
| 6670 | 4075-WKNIU | Female | 0 | Yes | Yes | 0 | Yes | Yes |
| 6754 | 2775-SEFEE | Male | 0 | No | Yes | 0 | Yes | Yes |

11 rows × 21 columns



Replace blank rows into 0 and convert it into float data type to perform calculations

```
In [16]: data.columns
```

```
Out[16]: Index(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',  
            'tenure', 'PhoneService', 'MultipleLines', 'InternetService',  
            'OnlineSecurity', 'OnlineBackup', 'DeviceProtection', 'TechSupport',  
            'StreamingTV', 'StreamingMovies', 'Contract', 'PaperlessBilling',  
            'PaymentMethod', 'MonthlyCharges', 'TotalCharges', 'Churn'],  
          dtype='object')
```

```
In [17]: # replace blank values  
data["TotalCharges"] = data["TotalCharges"].replace(" ", "0")  
  
# Convert data type of that column into float  
data["TotalCharges"] = data["TotalCharges"].astype("float")  
  
# Run the data  
data.info()
```

```
<class 'pandas.core.frame.DataFrame'>  
RangeIndex: 7043 entries, 0 to 7042  
Data columns (total 21 columns):  
#   Column                Non-Null Count  Dtype  
---  ---  
0   customerID            7043 non-null   object  
1   gender                 7043 non-null   object  
2   SeniorCitizen          7043 non-null   int64  
3   Partner                7043 non-null   object  
4   Dependents             7043 non-null   object  
5   tenure                 7043 non-null   int64  
6   PhoneService           7043 non-null   object  
7   MultipleLines          7043 non-null   object  
8   InternetService        7043 non-null   object  
9   OnlineSecurity         7043 non-null   object  
10  OnlineBackup           7043 non-null   object  
11  DeviceProtection       7043 non-null   object  
12  TechSupport            7043 non-null   object  
13  StreamingTV            7043 non-null   object  
14  StreamingMovies        7043 non-null   object  
15  Contract               7043 non-null   object  
16  PaperlessBilling       7043 non-null   object  
17  PaymentMethod          7043 non-null   object  
18  MonthlyCharges         7043 non-null   float64  
19  TotalCharges           7043 non-null   float64  
20  Churn                  7043 non-null   object  
dtypes: float64(2), int64(2), object(17)  
memory usage: 1.1+ MB
```

Check for dataset descriptive analysis :

```
In [18]: data.describe()
```



```
Out[18]:
```

| | SeniorCitizen | tenure | MonthlyCharges | TotalCharges |
|--------------|---------------|-------------|----------------|--------------|
| count | 7043.000000 | 7043.000000 | 7043.000000 | 7043.000000 |
| mean | 0.162147 | 32.371149 | 64.761692 | 2279.734304 |
| std | 0.368612 | 24.559481 | 30.090047 | 2266.794470 |
| min | 0.000000 | 0.000000 | 18.250000 | 0.000000 |
| 25% | 0.000000 | 9.000000 | 35.500000 | 398.550000 |
| 50% | 0.000000 | 29.000000 | 70.350000 | 1394.550000 |
| 75% | 0.000000 | 55.000000 | 89.850000 | 3786.600000 |
| max | 1.000000 | 72.000000 | 118.750000 | 8684.800000 |

Check for duplicates values :

```
In [19]: data[data.duplicated()]
```

```
Out[19]:
```

| customerID | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines | Inte |
|------------|--------|---------------|---------|------------|--------|--------------|---------------|------|
|------------|--------|---------------|---------|------------|--------|--------------|---------------|------|

0 rows × 21 columns

```
In [20]: data.duplicated().sum()
```

```
Out[20]: 0
```

```
In [21]: data["customerID"].duplicated().sum() # There is no duplicate values for customerID c
```

```
Out[21]: 0
```

Convert SeniorCitizen column values (0,1) into "yes" and "no" for mapping. Also, it is easy to understand.

```
In [22]: data["SeniorCitizen"].unique()
```

```
Out[22]: array([0, 1], dtype=int64)
```

```
In [23]: # Create function to map the values

def convert(value):
    if value == 1:
        return "yes"
    else:
        return "no"

# Apply function to that column
data["SeniorCitizen"] = data["SeniorCitizen"].apply(convert)

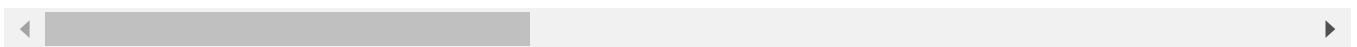
# Check data
data.head(5)
```

Out[23]:

| | customerID | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines | In |
|--|------------|--------|---------------|---------|------------|--------|--------------|---------------|----|
|--|------------|--------|---------------|---------|------------|--------|--------------|---------------|----|

| | | | | | | | | | |
|---|------------|--------|----|-----|----|----|-----|------------------|--|
| 0 | 7590-VHVEG | Female | no | Yes | No | 1 | No | No phone service | |
| 1 | 5575-GNVDE | Male | no | No | No | 34 | Yes | No | |
| 2 | 3668-QPYBK | Male | no | No | No | 2 | Yes | No | |
| 3 | 7795-CFOCW | Male | no | No | No | 45 | No | No phone service | |
| 4 | 9237-HQITU | Female | no | No | No | 2 | Yes | No | |

5 rows × 21 columns



Count of Churned and Non-Churned Customers :

In [24]:

```
data.columns
```

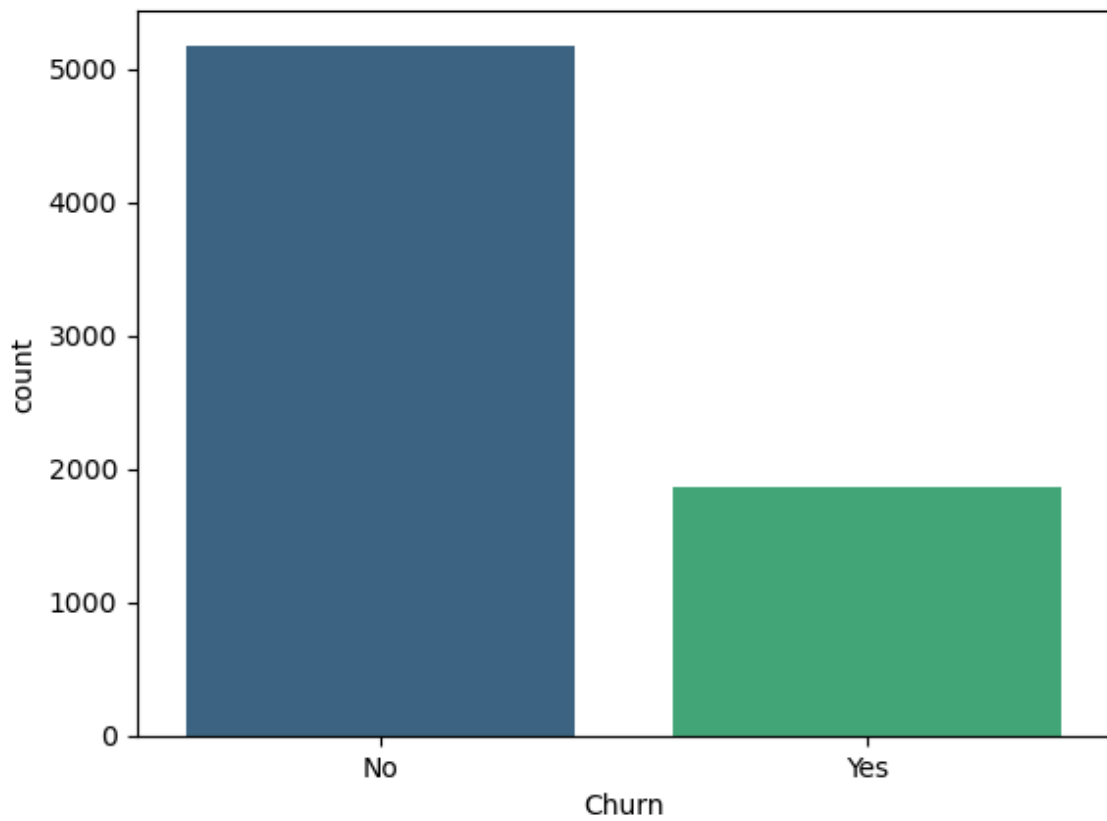
Out[24]:

```
Index(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',  
      'tenure', 'PhoneService', 'MultipleLines', 'InternetService',  
      'OnlineSecurity', 'OnlineBackup', 'DeviceProtection', 'TechSupport',  
      'StreamingTV', 'StreamingMovies', 'Contract', 'PaperlessBilling',  
      'PaymentMethod', 'MonthlyCharges', 'TotalCharges', 'Churn'],  
      dtype='object')
```

In [28]:

```
sns.countplot(data = data , x = "Churn", palette = "viridis")  
py.title("Count of Churn Customer", fontsize = 18 , color = "red")  
py.show()
```

Count of Churn Customer

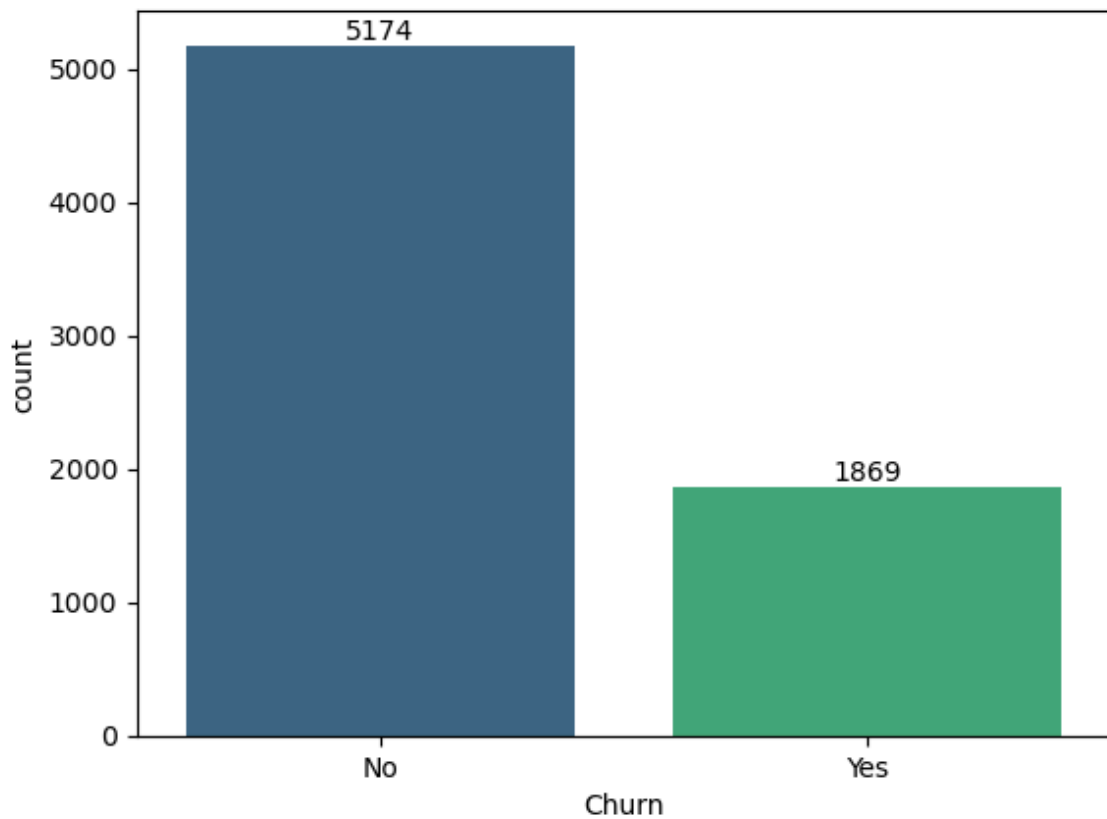


```
In [30]: # Store the plot in ax
ax = sns.countplot(data = data , x = "Churn", palette = "viridis")

# It will return count on bars
ax.bar_label(ax.containers[0])

py.title("Count of Churn Customer", fontsize = 18 , color = "red")
py.show()
```

Count of Churn Customer



Percentage of Churned and Non-Churned Customers :

```
In [47]: data.groupby("Churn").agg({"Churn" : "count"})
```

```
Out[47]:
```

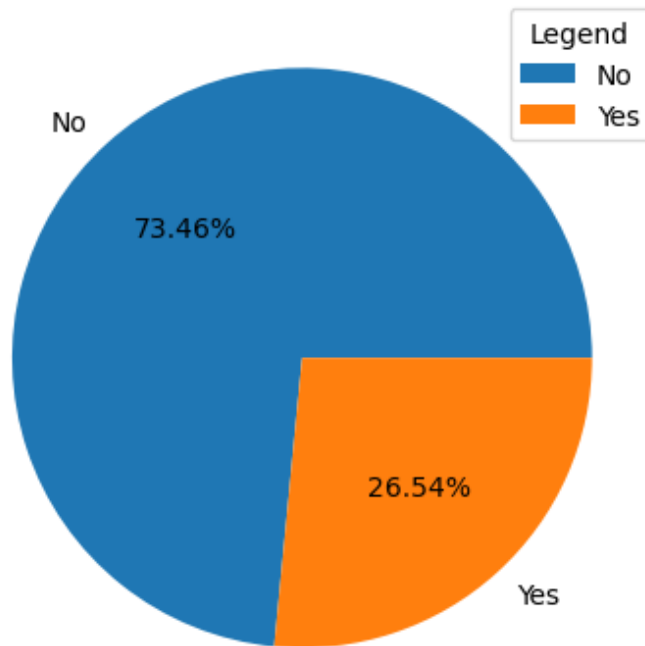
| Churn | |
|-------|------|
| No | 5174 |
| Yes | 1869 |

```
In [55]: df = data.groupby("Churn").agg({"Churn" : "count"})

py.pie(df["Churn"] , autopct = "%1.2f%" , labels = df.index )
py.title("% of Churned Customers" , fontsize = 18 , color = "red" )
py.legend(title = "Legend")

py.show()
```

% of Churned Customers



```
In [40]: pd.DataFrame(data["Churn"].value_counts())
```

```
Out[40]:
```

| Churn | |
|-------|------|
| No | 5174 |
| Yes | 1869 |

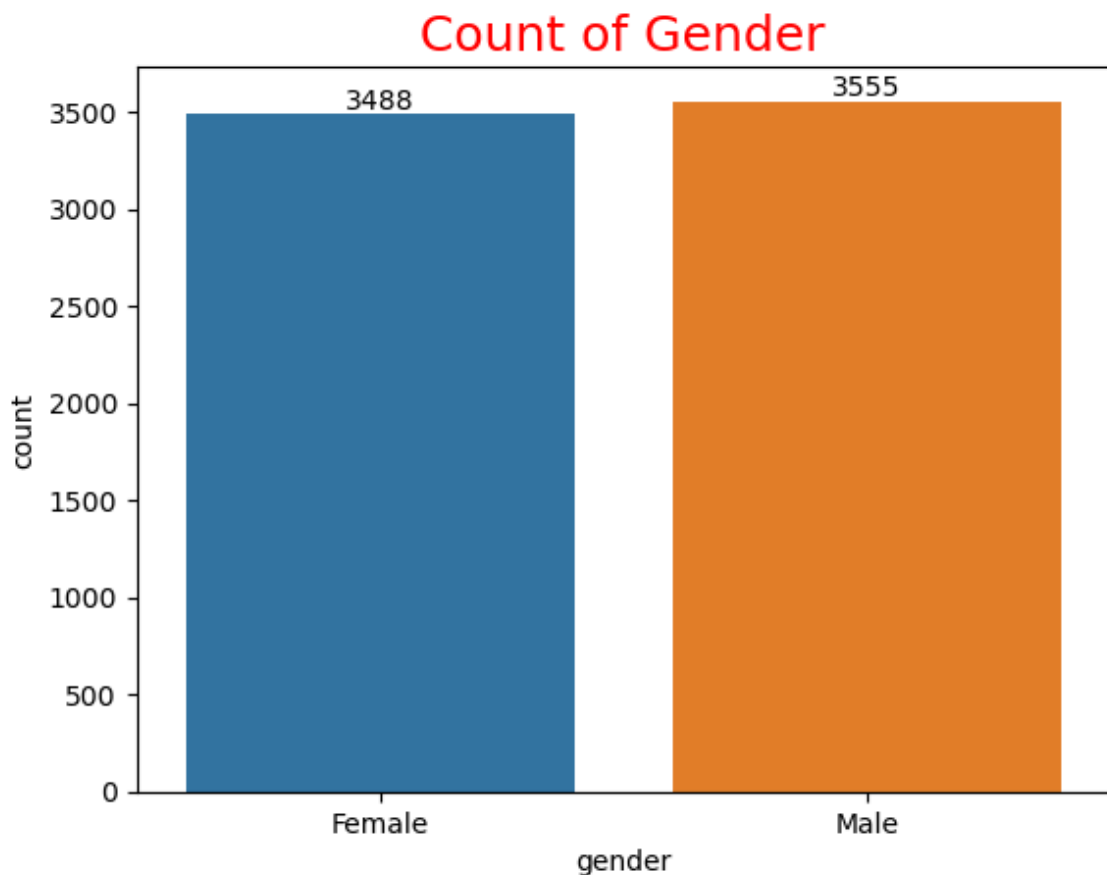
Note : From the given pie chart, we can conclude that 26.54% customers churned

Count of Gender :

```
In [58]: data.columns
```

```
Out[58]: Index(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',  
              'tenure', 'PhoneService', 'MultipleLines', 'InternetService',  
              'OnlineSecurity', 'OnlineBackup', 'DeviceProtection', 'TechSupport',  
              'StreamingTV', 'StreamingMovies', 'Contract', 'PaperlessBilling',  
              'PaymentMethod', 'MonthlyCharges', 'TotalCharges', 'Churn'],  
              dtype='object')
```

```
In [60]: # Create countplot of gender  
ax1 = sns.countplot(data = data , x = "gender")  
  
# It will return count on bars  
ax1.bar_label(ax1.containers[0])  
  
py.title("Count of Gender", fontsize = 18, color = "red")  
py.show() # To show the plot
```



Gender-Wise Count of Churned Customers :

In [61]: `data.columns`

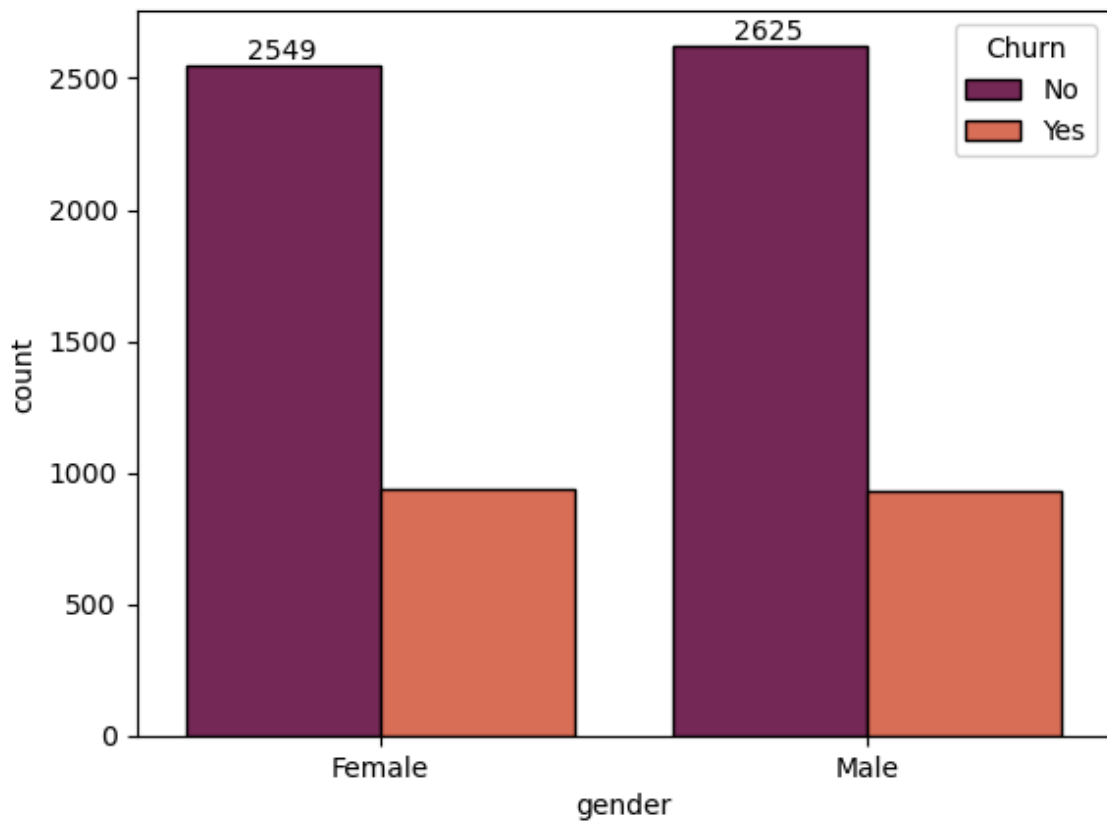
Out[61]: `Index(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents', 'tenure', 'PhoneService', 'MultipleLines', 'InternetService', 'OnlineSecurity', 'OnlineBackup', 'DeviceProtection', 'TechSupport', 'StreamingTV', 'StreamingMovies', 'Contract', 'PaperlessBilling', 'PaymentMethod', 'MonthlyCharges', 'TotalCharges', 'Churn'], dtype='object')`

In [66]: `# Create countplot of gender-wise churn
ax2 = sns.countplot(data = data , x= "gender" , hue = "Churn", palette = "rocket", ec

It will return count on bars
ax2.bar_label(ax2.containers[0])

py.title("Gender-Wise Churned Customer", fontsize = 18 , color = "red")
py.show()`

Gender-Wise Churned Customer



Male churned customers are almost same as female.

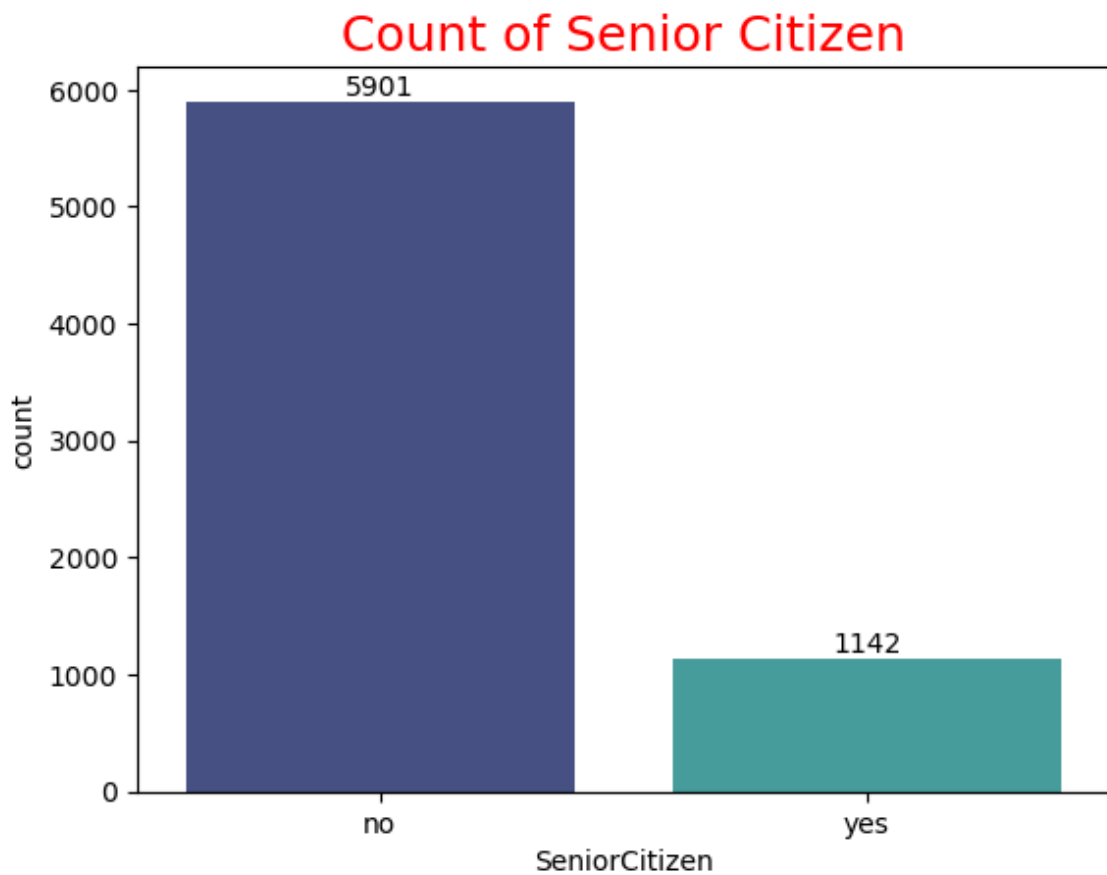
Count of Senior Citizen :

```
In [75]: # Create countplot of Senior Citizen
ax3 = sns.countplot(data = data , x = "SeniorCitizen" , palette = "mako")

# It will return count on bars
ax3.bar_label(ax3.containers[0])

py.title("Count of Senior Citizen", fontsize = 18 , color = "red")

py.show()
```



Count of Senior Citizen Churned and Non- Churned Customers :

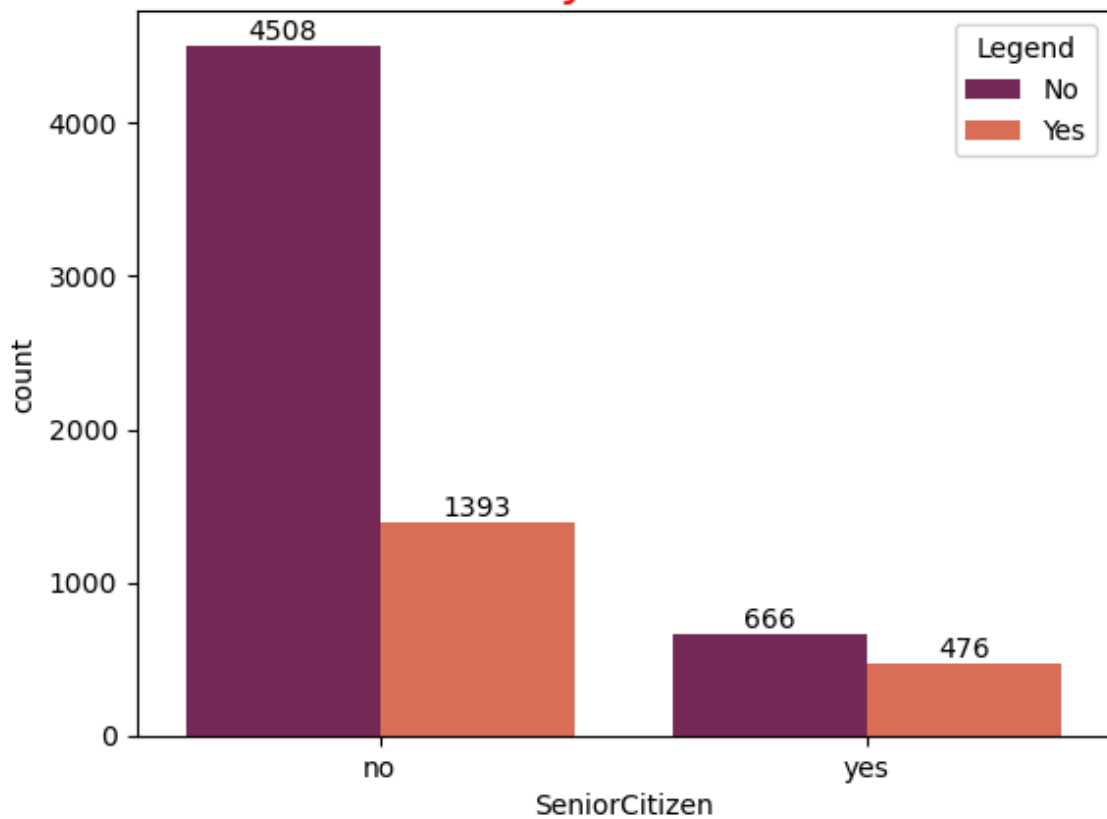
In [129...

```
ax4 = sns.countplot(data = data , x = "SeniorCitizen" , hue = "Churn" , palette = "rc
ax4.bar_label(ax4.containers[0])
ax4.bar_label(ax4.containers[1])

py.title("Churned By Senior Citizen" , fontsize = 18 , color = "red")
py.legend(title = "Legend")

py.show()
```


Churned By Senior Citizen

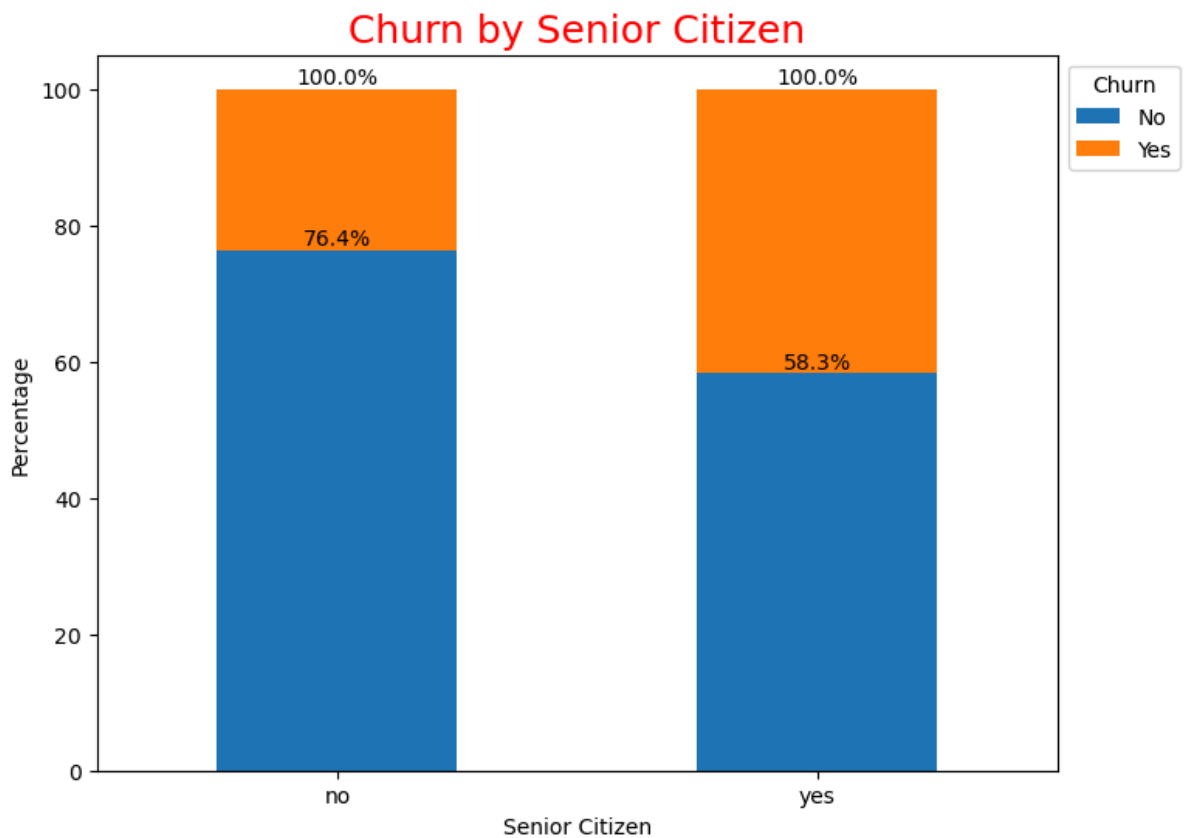


```
In [85]: # Step 1: Create a crosstab to compute percentages
counts = pd.crosstab(data['SeniorCitizen'], data['Churn'], normalize='index') * 100

# Step 2: Plot stacked bar chart
ax4 = counts.plot(kind='bar', stacked=True, figsize=(8, 6))

# Step 3: Add Labels to show percentages
for container in ax4.containers:
    ax4.bar_label(container, fmt='%.1f%')

# Step 4: Customize the chart
py.title("Churn by Senior Citizen", fontsize=18, color="red")
py.xlabel("Senior Citizen")
py.ylabel("Percentage")
py.legend(title="Churn", bbox_to_anchor = (1, 1))
py.xticks(rotation = 0)
py.show()
```



Greater % of people in Senior Citizen have churned out which is around 58.3

Churn by Tenure :

In [89]: `data.head(2)`

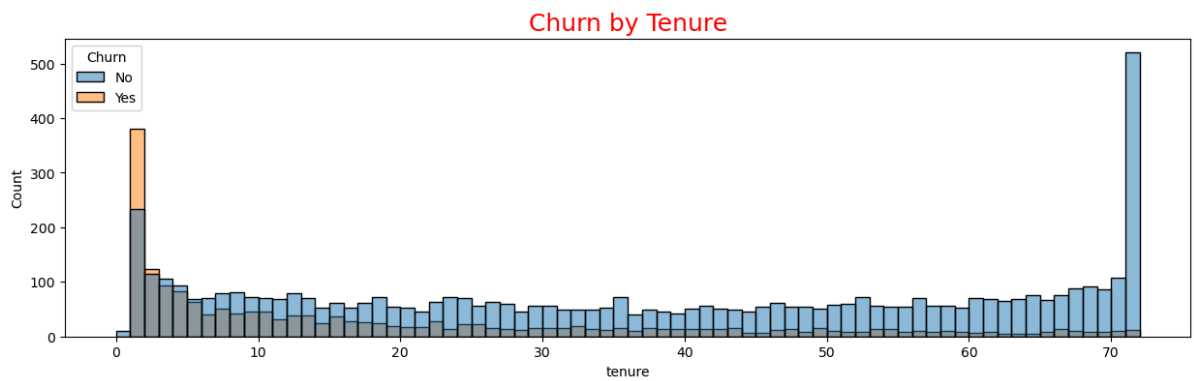
Out[89]:

| | customerID | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines | In |
|---|------------|--------|---------------|---------|------------|--------|--------------|------------------|----|
| 0 | 7590-VHVEG | Female | no | Yes | No | 1 | No | No phone service | |
| 1 | 5575-GNVDE | Male | no | No | No | 34 | Yes | No | |

2 rows × 21 columns

In [99]:

```
py.figure(figsize = (15,4))
sns.histplot(data = data , x = "tenure" , bins = 72 , hue = "Churn")
py.title("Churn by Tenure" , fontsize = 18 , color = "red")
py.show()
```



People who have uses services for long time stayed and people who have used services for 1 or 2 months churn out

Churn by Type of Contract :

In [101]: `data.head(2)`

Out[101]:

| | customerID | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines | In |
|---|------------|--------|---------------|---------|------------|--------|--------------|------------------|----|
| 0 | 7590-VHVEG | Female | no | Yes | No | 1 | No | No phone service | |
| 1 | 5575-GNVDE | Male | no | No | No | 34 | Yes | No | |

2 rows × 21 columns

In [104]:

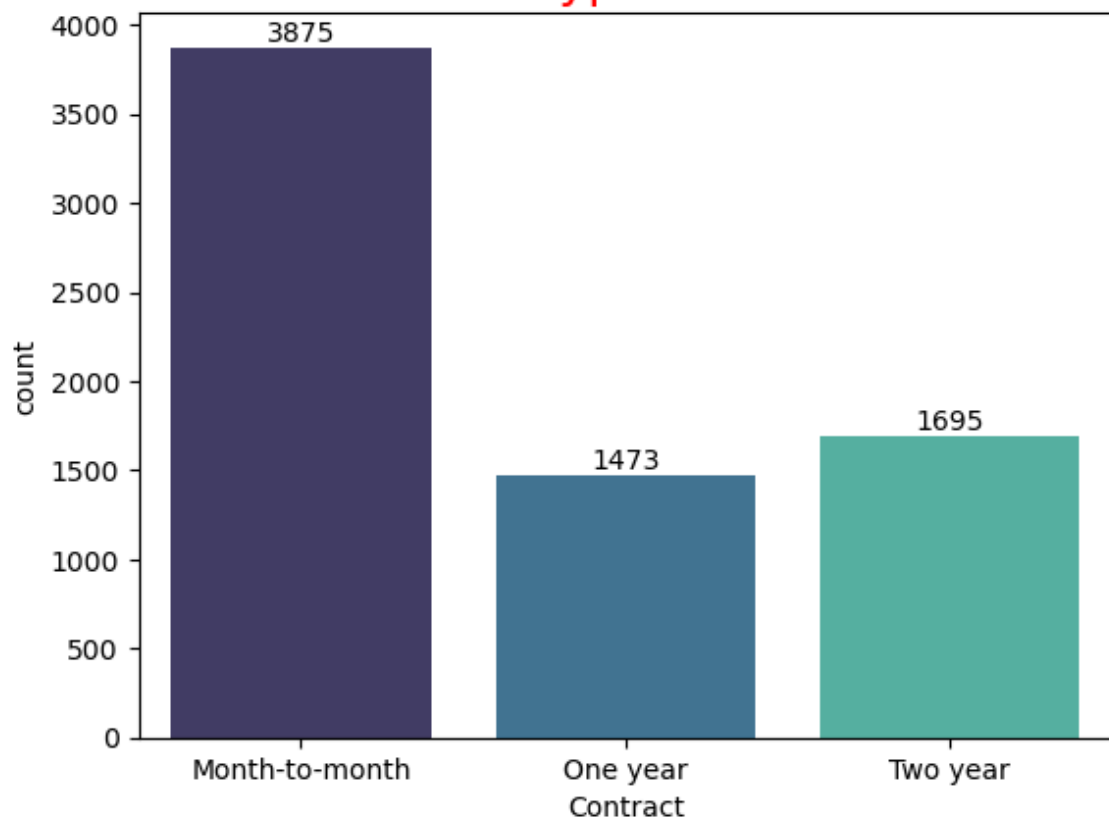
```
# Create countplot of Contract
ax5 = sns.countplot(data = data , x = "Contract" , palette = "mako")

# It will return count on bars
ax5.bar_label(ax5.containers[0])

py.title("Count of Type of Contract", fontsize = 18 , color = "red")

py.show()
```

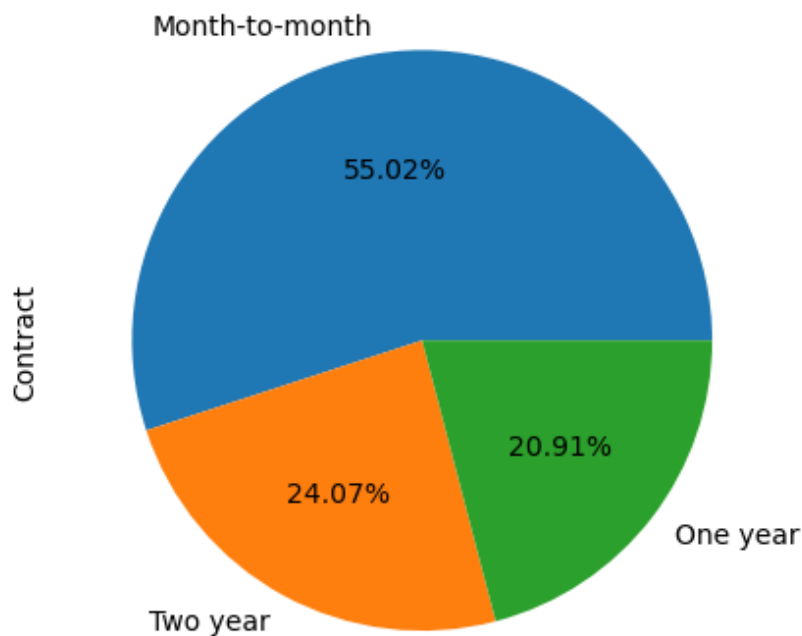
Count of Type of Contract



In [110...

```
data["Contract"].value_counts().plot(kind = "pie" , autopct = "%1.2f%")  
py.title("Percentage of Type of Contract" , fontsize = 18 , color = "red")  
py.show()
```

Percentage of Type of Contract



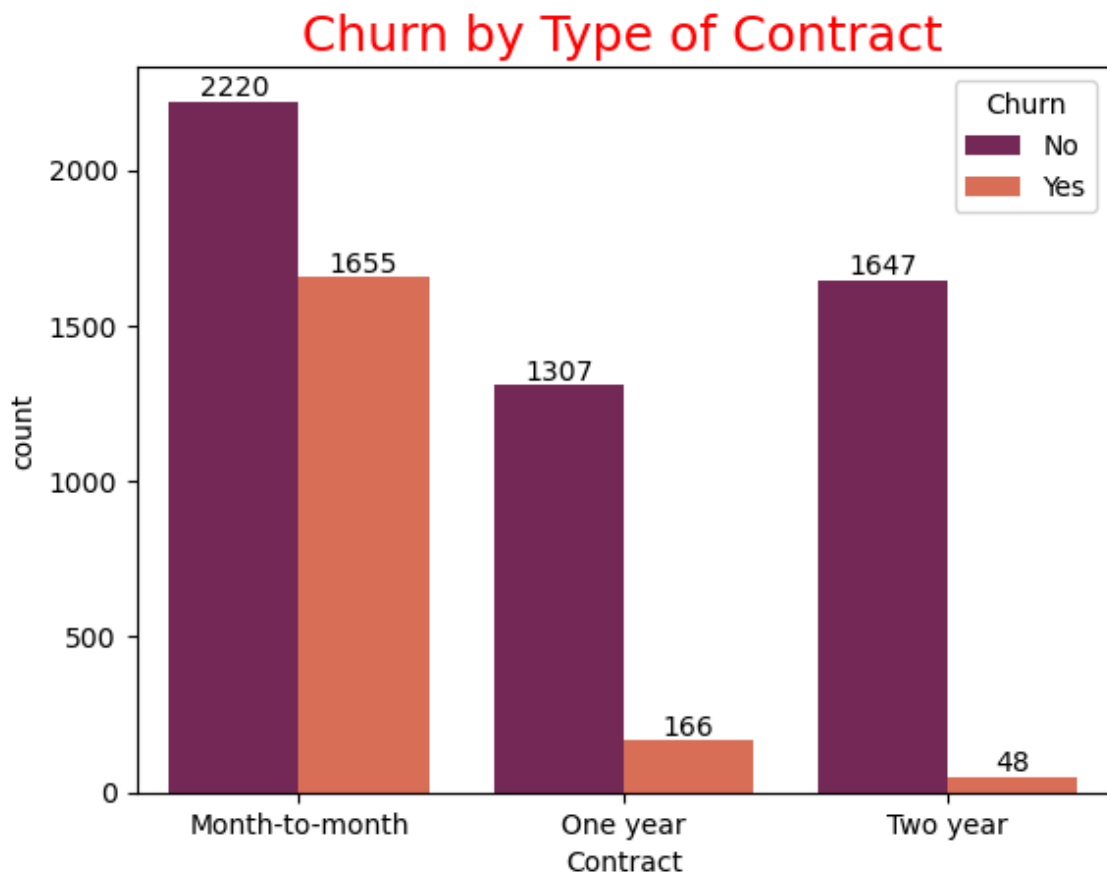
In [128...

```
# Create countplot of Contract  
ax6 = sns.countplot(data = data , x = "Contract" , hue = "Churn" , palette = "rocket")  
  
# It will return count on bars  
ax6.bar_label(ax6.containers[0])
```

```
ax6.bar_label(ax6.containers[1])

py.title("Churn by Type of Contract", fontsize = 18 , color = "red")

py.show()
```



From above bar chart we conclude that, churn is high for month-to-month contract One year and Two year contract has less churn

Churn by Services :

In [116... `data.head(2)`

Out[116]:

| | customerID | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines | In |
|---|------------|--------|---------------|---------|------------|--------|--------------|------------------|----|
| 0 | 7590-VHVEG | Female | no | Yes | No | 1 | No | No phone service | |
| 1 | 5575-GNVDE | Male | no | No | No | 34 | Yes | No | |

2 rows × 21 columns

In [112... `data.columns`

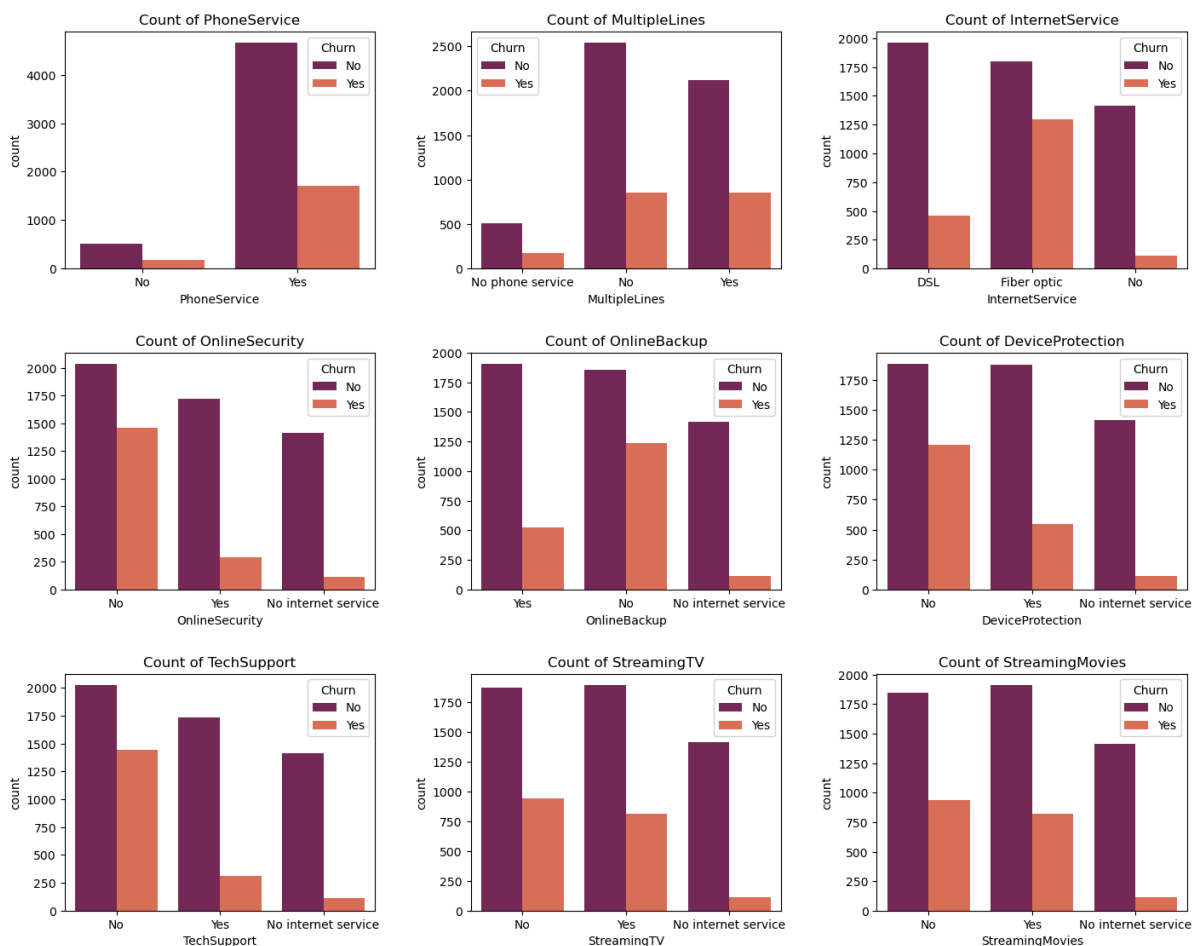
```
Out[112]: Index(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',
      'tenure', 'PhoneService', 'MultipleLines', 'InternetService',
      'OnlineSecurity', 'OnlineBackup', 'DeviceProtection', 'TechSupport',
      'StreamingTV', 'StreamingMovies', 'Contract', 'PaperlessBilling',
      'PaymentMethod', 'MonthlyCharges', 'TotalCharges', 'Churn'],
      dtype='object')
```

```
In [115]: # List of columns you want to plot
columns = ['PhoneService', 'MultipleLines', 'InternetService', 'OnlineSecurity',
          'OnlineBackup', 'DeviceProtection', 'TechSupport',
          'StreamingTV', 'StreamingMovies']

# Step 1: Set up the figure and axes
fig, axes = py.subplots(nrows=3, ncols=3, figsize=(15, 12)) # Create a 3x3 grid of s
fig.tight_layout(pad=5.0) # Add some space between the plots

# Step 2: Iterate through columns and create a countplot for each
for col, ax in zip(columns, axes.flatten()): # Flatten the axes array for easy iterat
    sns.countplot(data=data, x=col, palette="rocket", ax=ax, hue = data["Churn"])
    ax.set_title(f'Count of {col}', fontsize=12)

# Step 3: Display the plots
py.show()
```



Churn rates are notably higher for customers using fiber optic internet and for those lacking online security, backup, or tech support services. This suggests that customers without certain protective services or with fiber optic internet are more prone to churn.

Churn by Payment Method :

```
In [117... data.head(2)
```

```
Out[117]:
```

| | customerID | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines | In |
|---|------------|--------|---------------|---------|------------|--------|--------------|------------------|----|
| 0 | 7590-VHVEG | Female | no | Yes | No | 1 | No | No phone service | |
| 1 | 5575-GNVDE | Male | no | No | No | 34 | Yes | No | |

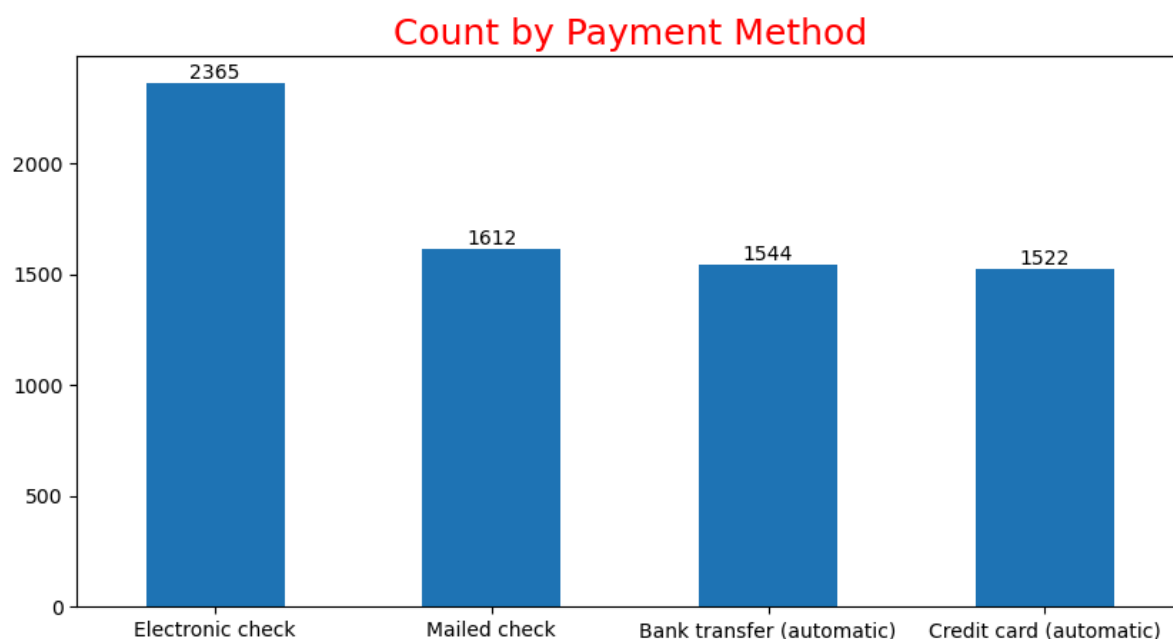
2 rows × 21 columns

```
In [118... data.columns
```

```
Out[118]: Index(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',  
      'tenure', 'PhoneService', 'MultipleLines', 'InternetService',  
      'OnlineSecurity', 'OnlineBackup', 'DeviceProtection', 'TechSupport',  
      'StreamingTV', 'StreamingMovies', 'Contract', 'PaperlessBilling',  
      'PaymentMethod', 'MonthlyCharges', 'TotalCharges', 'Churn'],  
      dtype='object')
```

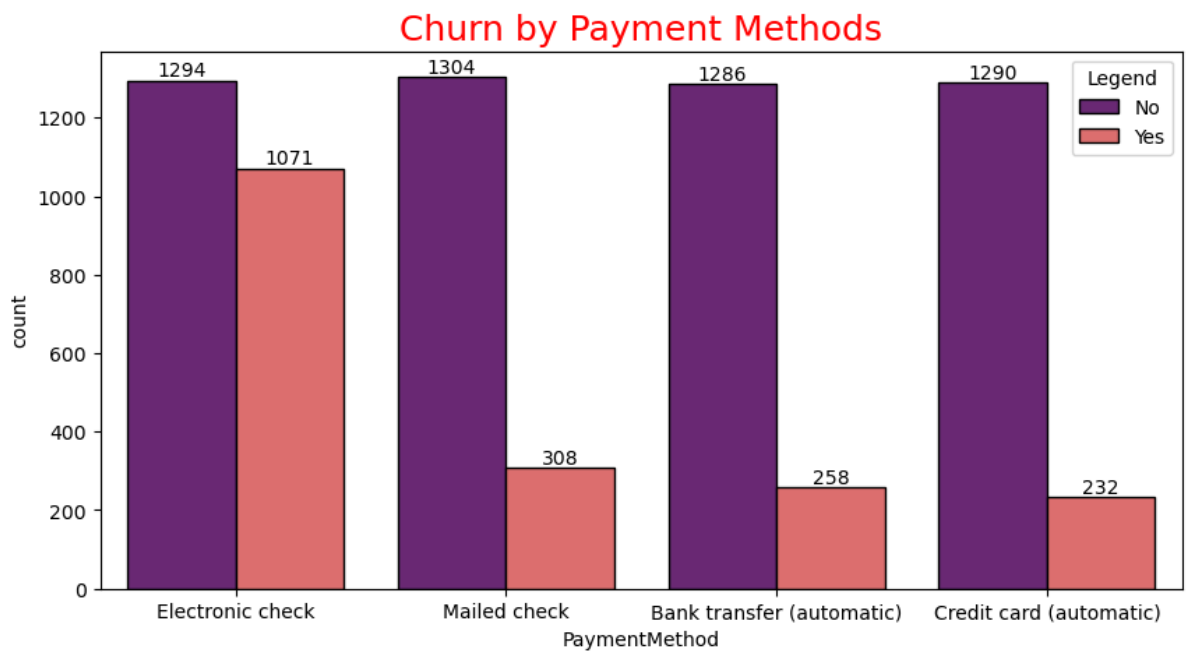
```
In [123... py.figure(figsize = (10,5))
```

```
ax7 = data["PaymentMethod"].value_counts().plot(kind="bar")  
ax7.bar_label(ax7.containers[0])  
py.title("Count by Payment Method" , fontsize = 18 , color = "red")  
py.xticks(rotation = 0)  
  
py.show()
```



```
In [136... py.figure(figsize = (10,5))
```

```
ax8 = sns.countplot(data = data , x = "PaymentMethod" , hue = "Churn", palette = "magma")  
ax8.bar_label(ax8.containers[0])  
ax8.bar_label(ax8.containers[1])  
  
py.legend(title="Legend" , bbox_to_anchor = (1,1))  
py.title("Churn by Payment Methods" , fontsize = 18 , color = "red")  
  
py.show()
```



Customer is likely to churn when, he is using Electronic Check method

In []: