

**FILTERS**

region All
 market All
 division All
 customer All
 FY 2019

P & L**By Fiscal Years (Financial**

All values in USD

Note: Do not modify the P

	Quarters			
	Q1	Q2	Q3	Q4
Metrics				
Net Sales	25.2M	24.0M	19.2M	19.0M
COGS	14.8M	14.1M	11.3M	11.1M
Gross Margin	10.5M	9.9M	7.9M	7.9M
GM %	41.5%	41.4%	41.2%	41.6%

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region All
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 FY 2020

P & L**By Fiscal Years**

All values in USD

	Quarters			
	Q1	Q2	Q3	Q4
Metrics				
Net Sales	66.4M	63.0M	19.8M	47.5M
COGS	41.5M	39.5M	12.4M	30.0M
Gross Margin	24.9M	23.5M	7.4M	17.5M
GM %	37.5%	37.3%	37.5%	36.9%

FILTERS

region All
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 FY 2021

P & L**By Fiscal Years**

All values in USD

Quarters



	Q1	Q2	Q3	Q4
Metrics				
Net Sales	173.8M	164.7M	131.9M	128.6M
COGS	110.4M	104.7M	83.8M	81.8M
Gross Margin	63.3M	60.0M	48.1M	46.7M
GM %	36.5%	36.4%	36.4%	36.4%



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Pivot Table

Grand Total

	87.5M
	51.2M
	36.2M
	41.4%

Grand Total

	196.7M
	123.4M
	73.3M
	37.3%



Grand Total

598.9M
380.7M
218.2M
36.4%