



# ChaosAI

AI-Powered Autonomous Penetration Testing

**FEBRUARY 2026**

# Security Testing Is Stuck in 2010

The attack surface evolves faster than humans can test it.

TYPICAL ORGANIZATION TIMELINE (1 YEAR)



## Infrequent Snapshots

Traditional pentests happen only 1-2x/year. New vulnerabilities go unnoticed for months between tests.



## Alert Fatigue

Automated scanners generate thousands of low-context findings, drowning engineers in noise.



## Scaling Bottleneck

Hiring skilled security engineers is expensive and slow. Teams can't scale linearly with cloud growth.

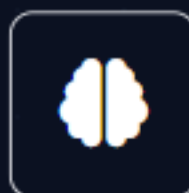
# The Innovation Gap

Bridging the divide between human expertise and machine speed.

## LEGACY OPTION A

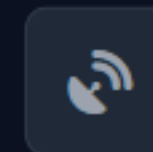
APPROACH  
**Manual Pentest**

- ✓ **High Accuracy**  
Human intuition finds complex logic bugs
- ✗ **Infrequent (1-2x/Yr)**  
Leaves massive time gaps for attackers
- ✗ **Expensive & Unscalable**  
€15k+ per test, linear headcount scaling

OUR SOLUTION  
**Autonomous AI**

- ∞ **Continuous Testing**  
24/7 coverage like a scanner
- 🎯 **Human-Like Accuracy**  
AI agents validate findings (low noise)
- 🚀 **Scalable & Contextual**  
Adapts to infra changes instantly

## LEGACY OPTION B

APPROACH  
**Auto Scanners**

- ✓ **High Frequency**  
Runs daily or on every commit
- ✗ **High Noise (False Positives)**  
Requires manual triage of thousands of alerts
- ✗ **Low Context**  
Doesn't understand business logic

**PROBLEM:** Organizations are forced to choose between **quality** and **speed**.

# AI-Native Autonomous Pentesting Platform

Continuous intelligence. Human-grade accuracy.



## Continuous Reconnaissance

Automatically maps your entire attack surface: domains, subdomains, and APIs, in real-time as you deploy.



## Intelligent Testing Agents

Multi-step autonomous agents that think like attackers, chaining exploits to validate true risk without the noise.



## Actionable Insights

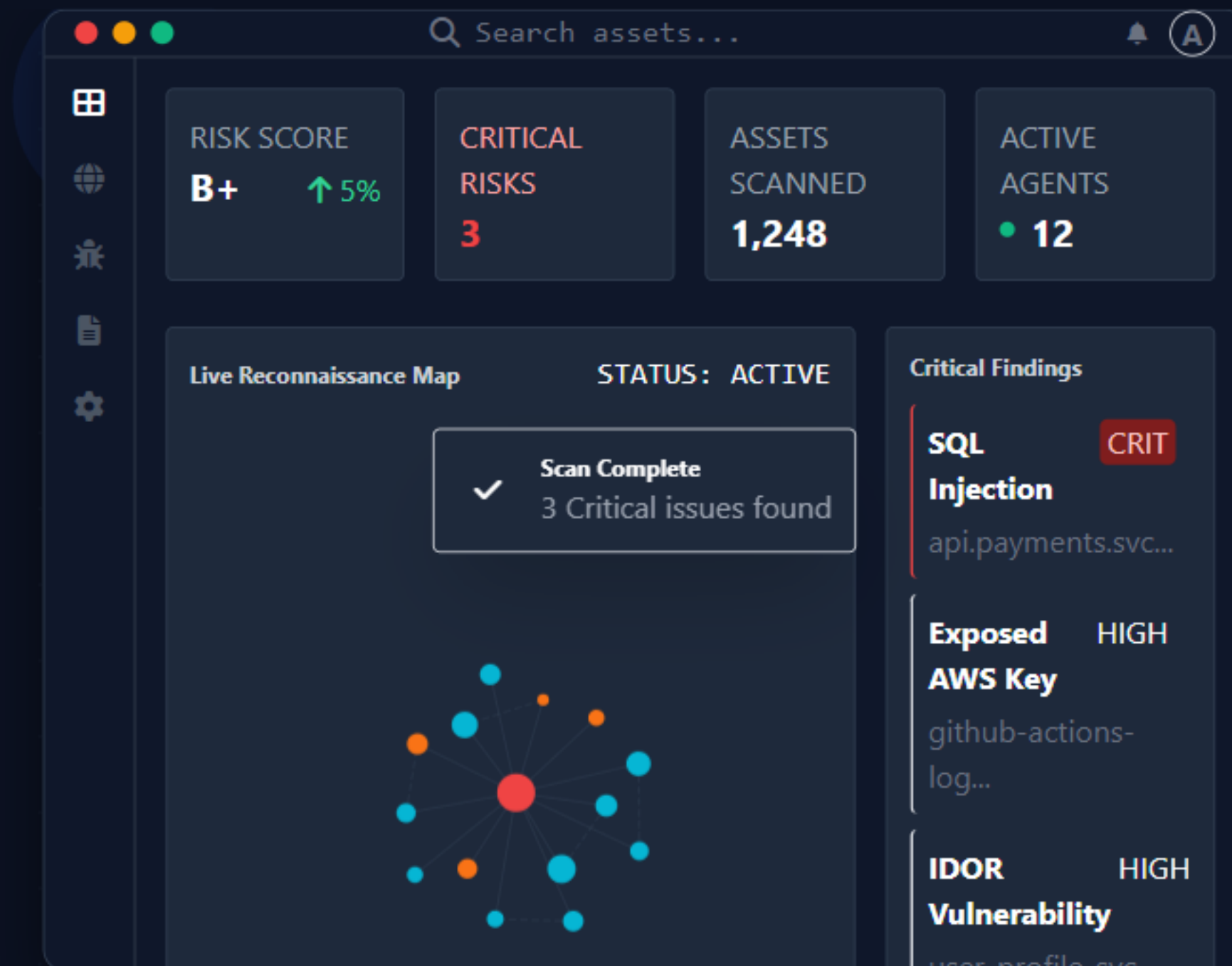
Prioritized, human-readable reports with remediation code snippets. Integrated directly into Jira and Slack.

**10x**

TEAM OUTPUT

**Daily**

TESTING CYCLES



# How It Works

From blind spots to prioritized insights in three autonomous steps.



● Raw Asset Data

● AI Verification Loop

● Verified Vulnerabilities

# Why Now?

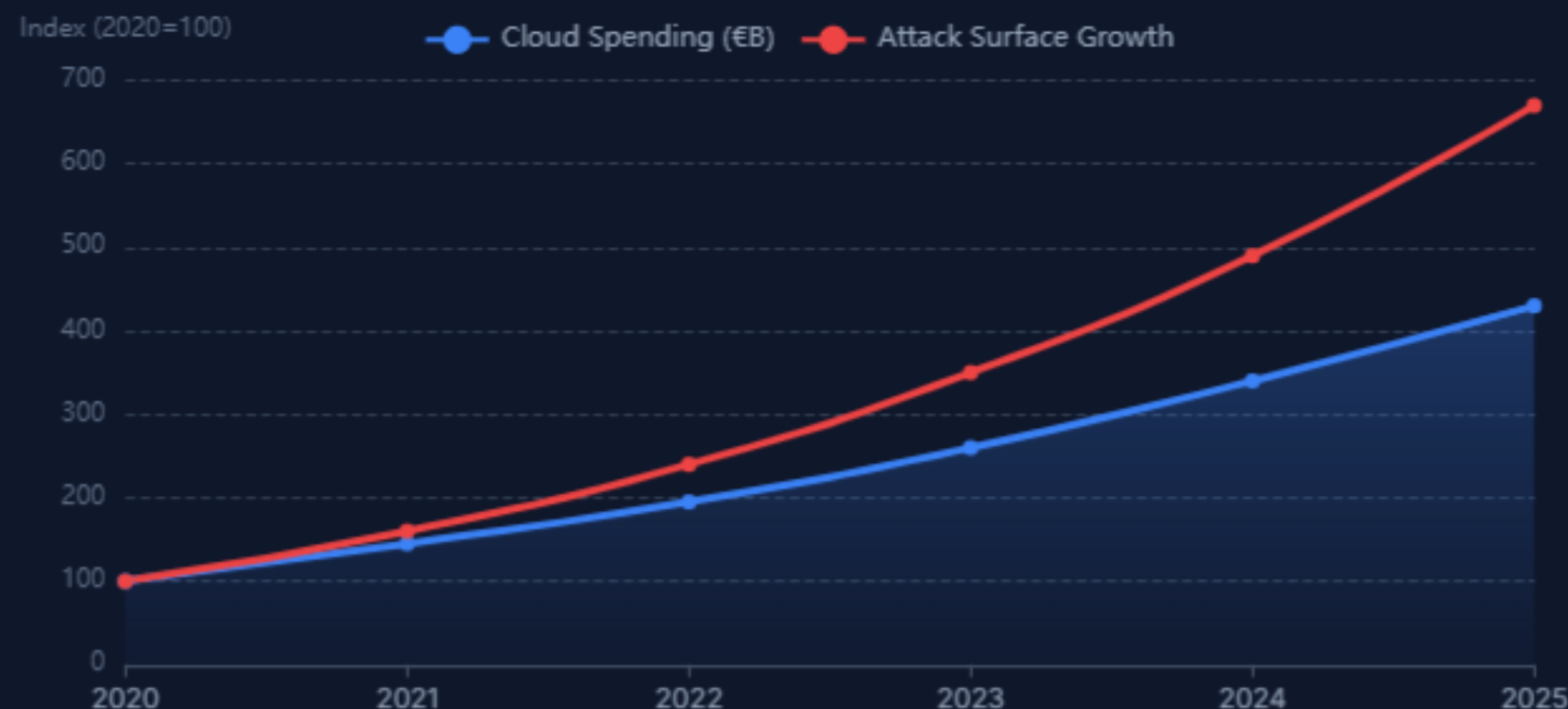
A perfect storm of technological shift and market necessity.



## INFRASTRUCTURE SHIFT

### Cloud Spending vs Attack Surface

Global cloud spending reached €600B+ in 2023, but attack surfaces are growing 50% faster than security budgets can handle.



### Talent Crisis

Unfilled Cybersecurity Jobs (US)

# 500K+

↑ Growing YoY

"There simply aren't enough humans to secure the code we write."



### Compliance

SOC 2, ISO 27001, and PCI-DSS 4.0 now demand **continuous** monitoring, not just annual checks.

SOC2

ISO

PCI



### AI Maturity

LLMs enable agents to understand business logic, bridging the gap between **dumb scanners** and humans.

Tech Readiness



# The Billion-Dollar Gap

Capturing the white space between manual services and automated tools.

TAM

€200B+

Global Cybersecurity

SAM

€3B+

Pentesting Market

SOM

€500M+

Cloud-First Mid-Market

## MACRO TREND

Cybersecurity spend is resilient to downturns.

## OUR WEDGE

Cloud-First Mid-Market with complex infrastructure but limited budgets.

## MARKET GROWTH

**15.2% CAGR**

2024-2030

## KEY DRIVERS

Scanner fatigue • SOC 2 compliance • Cloud complexity

# Scalable SaaS Revenue

Tiered subscription model aligned with scan volume and enterprise needs.

## Free



€0 / month

Individual developers & small teams

- ✓ 10 scans per month
- ✓ Basic reporting (PDF)
- ✓ Community support
- ✓ Single user

Target: Developers

## Premium



€10-€50 / user / mo

Growing teams & startups

- ✓ Unlimited scans
- ✓ AI remediation code
- ✓ Consulting for SMBs
- ✓ API access

Target: Startups & SMBs

## Enterprise



€10-50K / year

5 free users included · Annual license

- ✓ Jira & SIEM integration
- ✓ Custom compliance mapping
- ✓ Custom deployment (VPC / on-prem)
- ✓ Dedicated support & TAM
- ✓ SSO & audit logs

Target: Enterprise



# Commercial Traction & Strategic Pipeline

From validation to revenue: a clear path forward.



## Live Pilots

HIGH INTENT

Active pilot projects with technical professionals validating the platform.

### TCS



Global IT services leader testing autonomous pentesting in production environments.

Active Pilot

### Mediolanum



Irish financial services firm validating continuous security testing.

Active Pilot



## Enterprise Pipeline

WARM LEADS

High-value licensing targets across critical infrastructure sectors.

### Irish Water



National water utility, critical infrastructure security.

Former Employer

Core Idea Origin

### Crane Logistics

Supply chain security validation

### Lyca Mobile

Telecom infrastructure testing

### McMonagle Stone

Manufacturing sector security



## Technical Partners

ECOSYSTEM

Technical partnerships validating infrastructure and architecture.

### TCS



Technical validation of autonomous pentesting capabilities.

Technical Validation

### AWS



Cloud infrastructure partnership for scalable deployment.

Technical Validation

### Apple



Platform integration and security architecture consultation.

Technical Validation

# Go-To-Market Execution Plan

Two parallel motions to first revenue.


## Zero-CAC Conversions


€2K-€10K


REVENUE TARGET


**15-30** Premium users @ €10-€50/mo


### HOW: PRODUCTION DEPLOYMENT 8-12 Wks

 Security Hardening

 Scale Testing

 Monitoring & SLAs

 Backup & DR

 Domain-Specific AI Agents

Harden beta into production, pilots convert to paying users automatically.


## Enterprise Licensing


€20K-€100K


REVENUE TARGET


**2-4** deals @ €10K-€50K/year

### HOW: ENTERPRISE SANITIZATION 6-10 Wks

 SOC 2 / ISO / GDPR

 MSAs & SLAs

 Audit Trail

 Custom Deploy

Compliance & legal readiness to unlock enterprise contracts.

€150K Seed Round

Capital allocation to reach product-market fit and first revenue in 12 months.

Budget Allocation



TOTAL RAISE

€150K

~₹1.5 Cr

Product & Engineering	45%
AI & Data (R&D)	20%
Go-To-Market	15%
Security & Compliance	12%
Operations	8%

12-Month Execution Roadmap

ON TRACK

MONTH 3

Production Ready

Pilot Conversion

Harden platform for production. Convert TCS & Mediolanum pilots into paying Premium users.

MONTH 6

€25K ARR

First Enterprise Deal

Close first enterprise license. Complete SOC 2 readiness. Expand agent capabilities (API testing).

MONTH 12

€50K+ ARR

PMF VALIDATED

Scale & Next Round

15-30 Premium users + 2-4 enterprise deals. Proven GTM motion. Ready for Series A.

## Technical Founder, Full-Stack Vision



**Shubham Rao**

**Founder & CEO**


EY · AWS · Irish Gov


AWS SA · MS SOC · Sec+


Cloud and AI engineer with experience building and securing large-scale infrastructure on AWS for enterprise clients. Previously held senior cloud engineering roles at EY and Irish Government, scaling systems for millions of users.


The idea for ChaosAI came from working at Irish Water, where critical infrastructure teams relied on infrequent, expensive pentests while their attack surface evolved daily.

### CORE EXPERTISE

 Cloud Infra

 LLMs & AI Agents

 SecOps

 Python

Building the tool I needed when I was on the other side.

## Why I Can Execute

The right background at the right time.



### Founder-Market Fit

I've been the engineer scrambling after a pentest report drops. At Irish Water, I saw the gap between what security teams need and what they actually get. ChaosAI addresses that directly.



### AI-Native, Not AI-Wrapped

Deep technical background in both LLM agent architecture and cloud security. Built the autonomous engine from recon to reporting, and it's already running live pilots with enterprise clients.



### Proven Execution Velocity

From concept to working prototype to live pilots at TCS and Mediolanum. Shipping daily based on real feedback from production environments.

# The Future of ChaosAI: A Unified Security Platform

From autonomous pentesting to complete security automation.



## Offense

CURRENT


Automating the attacker's perspective for the most accurate risk data.

 Autonomous Pentesting

 Red Teaming Agents

 Continuous Recon

 Exploit Chains

 Zero-Day Detection

STATUS

● Live



## GRC Governance, Risk & Compliance

NEXT

Translate raw technical data into audit-ready evidence for SOC 2 & ISO.

 GRC Agents

 Cloud GRC

 Auto Compliance

 SOC 2 / ISO Evidence

 Risk Quantification

TIMELINE

Q3-Q4 2026




## Defense

LONG-TERM

Offensive data trains defensive agents to autonomously patch vulnerabilities.

 Blue Teaming Agents

 LLM Defense

 Auto-Remediation

 Patch Generation

 Continuous Hardening

TIMELINE

2027+



### The Billion-Dollar Vision

One platform. Three pillars. Complete security automation.

MARKET OPPORTUNITY



# Join Our Journey

WE ARE RAISING

# €150K

~₹1.5 Cr

## Seed Round

OUR VISION

*"To make continuous, autonomous security testing the industry standard, bridging the gap between manual expertise and automated scale."*

LET'S BUILD TOGETHER

✉ director@entropyresearch.ai

🌐 www.chaosai.dev

Building the future of autonomous security testing.

## 📖 The Plan (12 Months)

### Product

Ship production platform & expand agent capabilities

### Customers

Convert pilots + close 2-4 enterprise deals

### Revenue

Reach €50K+ ARR with dual GTM motion

### Milestone

Validate PMF & prepare for Series A

## ★ Why Invest Now



### Founder-Market Fit

Deep experience in Cloud, AI, and Security from EY, AWS, and Irish Government.



### Live Pilots & Pipeline

TCS & Mediolanum actively validating. Enterprise pipeline with Irish Water, Crane, Lyca.



### Market Tailwinds

Exploding cloud adoption + talent shortage + compliance pressure = perfect timing.



### Massive Upside

Targeting the multi-billion dollar gap between scanners and consultancies.