\$9.92M

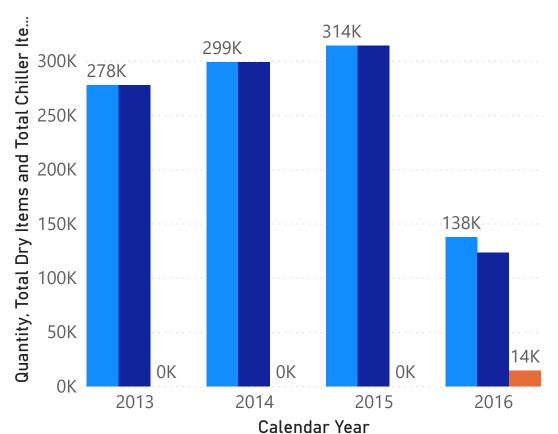
\$865.82

Sum of Profit

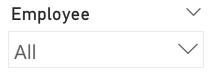
Total Including Tax

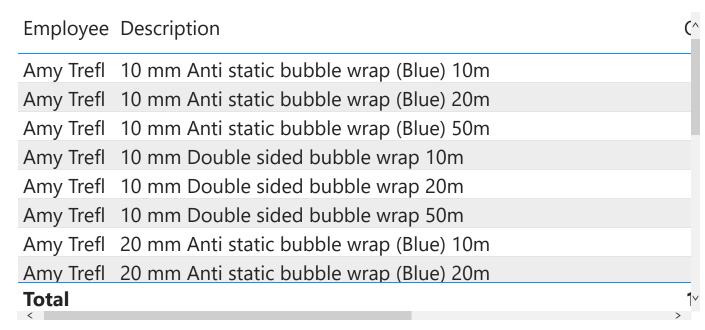
#### Quantity of Items Sold

QuantityTotal Dry ItemsTotal Chiller Items

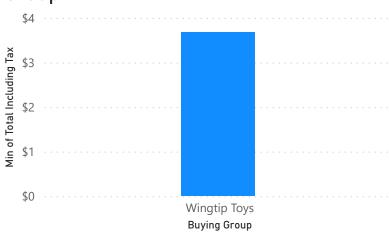


#### SALES DATA





# Min of Total Including Tax by Buying Group



\$905.93
Total Including Tax

Buying Group

(Blank)

Tailspin Toys

Wingtip Toys

# 100.51K

Average of Credit Limit

#### **Profit by State Province**



### **Profit by Year**

Sum of Profit	Fiscal Year Label
\$22,06,408.30	FY2013
\$28,72,675.80	FY2014
\$31,01,029.40	FY2015
\$17,43,778.20	FY2016
\$99,23,891.70	

# Profit by Year & Month

Fiscal Month Label Sum of Profit

FY2013-Jan	\$2,03,821.60
FY2014-Jan	\$2,46,265.35
FY2015-Jan	\$2,47,653.30
FY2016-Jan	\$2,75,904.95
FY2013-Feb	\$1,61,465.60
FY2014-Feb	\$1,98,809.60
FY2015-Feb	\$2,82,044.15
FY2016-Feb	\$2,13,305.10
FY2013-Mar	\$2,13,303.75
Total	\$99,23,891.70

### **City with Highest Profit**

City	Sum of Profit	Total Revenue Including Tax ↑
Akhiok	\$2,59,554.30	\$6,23,650.80
San Jacinto	\$1,85,158.65	\$4,08,524.95
Fieldbrook	\$1,63,720.60	\$3,95,482.71
Wapinitia	\$1,63,084.60	\$3,94,690.76
Haycock	\$1,67,999.45	\$3,77,386.35
Knights Landing	\$1,61,495.30	\$3,76,499.05
Total	\$99,23,891.70	\$2,28,55,077.65 <sup>~</sup>

# **Least Buying Customer**

Customer	Quantity	Sum of Profit
Tailspin Toys (Magalia, CA)	9588	\$87,739.50
Tailspin Toys (South Laguna, CA)	11146	\$1,59,068.00
Wingtip Toys (Marin City, CA)	11452	\$82,640.30
Wingtip Toys (Lostine, OR)	11500	\$1,04,496.80
Wingtip Toys (Naches, WA)	11643	\$1,22,417.80
Tailspin Toys (Skyway, WA)	11845	\$1,19,303.20
Tailspin Toys (Lemeta, AK)	11864	\$1,07,820.85
Wingtip Toys (Molalla, OR)	12102	\$1,25,516.15
Tailspin Toys (Amanda Park, WA)	12221	\$1,17,443.85
Tailsnin Toys (Panaca, NV) Total	12236 <b>1028670</b>	\$1.20.120.10 <b>\$99,23,891.70</b>

### Most Profit by Employee

Employee	Sum of Profit ▼	Total Dry Items	Total Chiller Items
Sophia Hinton	\$10,87,989.90	103948	1368
Lily Code	\$10,48,804.05	104456	1536
Kayla Woodcock	\$10,27,053.50	106809	804
Archer Lamble	\$10,10,010.10	102336	1464
Taj Shand	\$10,05,794.15	104264	1944
Hudson Hollinworth	\$9,82,841.95	98170	1476
Total	\$99,23,891.70	1014318	14352

# Highest Sales By State

State Province Total Sale		
California	\$1,01,53,238.90	
Washington	\$48,59,724.86	
Alaska	\$34,51,301.88	
Oregon	\$25,88,197.05	
Nevada	\$14,38,300.19	
Hawaii	\$3,64,314.77	
Total	\$2,28,55,077.65	

# Yearly and Monthly Sales by Salesperson

Salesperson	FY2013-Jan	FY2014-Jan	FY2015-Jan	FY2016-Jan ^
Amy Trefl	\$46,789.59	\$39,867.40	\$48,800.08	\$58,524.98
Anthony Grosse	\$72,298.09	\$70,866.28	\$43,210.10	\$51,062.70
Archer Lamble	\$19,158.89	\$56,971.71	\$40,785.85	\$94,633.73
Hudson Hollinworth	\$49,568.00	\$61,599.98	\$35,136.30	\$40,168.24
<b>Hudson Onslow</b>	\$47,966.68	\$58,474.76	\$49,388.54	\$43,553.82
Jack Potter	\$40,316.71	\$39,443.91	\$77,432.33	\$47,149.54
Total	\$4,64,011.95	\$5,51,543.86	\$5,60,422.11	\$6,10,762.89

# **Highest Sales by City**

City	Total Sale ▼	State Province
Akhiok	\$6,23,650.80	Alaska
San Jacinto	\$4,08,524.95	California
Fieldbrook	\$3,95,482.71	California
Wapinitia	\$3,94,690.76	Oregon
Haycock	\$3,77,386.35	Alaska
Knights Landing	\$3,76,499.05	California
Total	\$2,28,55,077.65	

# Highest Sale in a Day

Year	Month	Day	Total Sale
2016	April	1	\$79.58
2013	September	28	\$184.40
2013	January	12	\$323.55
2015	July	8	\$687.70
2013	February	15	\$727.49
2014	August	16	\$768.20
2012	August	24	¢ 262 50
Total			\$2,28,55,077.65

### **Quarterly Sales**

Year	Quarter	Total Sale
2013	Qtr 1	\$13,07,476.59
2013	Qtr 2	\$17,59,982.98
2013	Qtr 3	\$14,65,648.77
2013	Qtr 4	\$15,13,540.14
2014	Qtr 1	\$16,54,597.44
2014	Qtr 2	\$16,81,868.35
2014	∩tr 3	\$16.85.18 <i>4.</i> 41
Total		\$2,28,55,077.65

Total	26397	63,27,38,75
	9077	22,34,03,48
Tailspin Toys (Head Office)	10907	24,77,61,34
Wingtip Toys (Head Office)	6413	16,15,73,92
Bill To Customer ▼	TotalSale	TotalProfit

# Highest Chiller Items sold by Salesperson

Salesperson	Total Chiller Items ▼	/
Taj Shand	1944	
Amy Trefl	1788	
Jack Potter	1620	
Lily Code	1536	
Hudson Hollinworth	1476	
Archer Lamble	1464	
Sophia Hinton	1368	
Anthony Grosse	1320	
Total	14352	

# Highest Dry Items Sold by Salesperson

Salesperson	Total Dry Items ▼	
Kayla Woodcock	106809	
Lily Code	104456	
Taj Shand	104264	
Sophia Hinton	103948	
Archer Lamble	102336	
Hudson Onslow	99439	
Amy Trefl	99044	
Jack Potter	98905	
Total	1014318	

Quantity	Profit	Ranking
1028670	\$375.95	1

### Total Including Tax, Profit and Quantity by State Province and Year

