### INSTAGRAM USER ANALYTICS

SQL FUNDAMENTALS
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#### PROJECT DESCRIPTION

- User analysis is the process by which we track how users engage and interact with our digital product (software or mobile application) in an attempt to derive business insights for marketing, product & development teams.
- These insights are then used by teams across the business to launch a new marketing campaign, decide on features to build for an app, track the success of the app by measuring user engagement and improve the experience altogether while helping the business grow.
- I have worked and analyzed with the Instagram product team and have provided insights on the questions asked by the management team for the product manager of the company.

#### TASK

Here in this project, I am working on an analytics project for an Instagram clone. The project likely involves querying data from a database using SQL to gain insights into user behavior on the platform.

The database of Instagram contains several tables, like users, photos, comments, likes, and including one for hashtags.

The goal of this project is likely to gain insights into user behavior on the platform and use these insights to inform business decisions, such as scheduling ad campaigns or identifying users who may be abusing the platform by using bots to like every photo.

#### APPROACH:

First of all, I went through the given dataset and then created the tables for calculating various queries. Additionally, I joined the data bits and structured the tables to derive business insights, fetched the required results, and hence, created useful insights for the company to take calculated and planned decisions.

#### TECH STACK USED:

Used Software While Making The Project:

- 1. MySQL Work Bench 8.0 (For working, analyzing, and reporting insights)
- 2. Microsoft PowerPoint (For presenting the detailed analysis)

## MARKETING

The marketing team wants to launch some campaigns, and they need your help with the following

# REWARDING MOST LOYAL USER

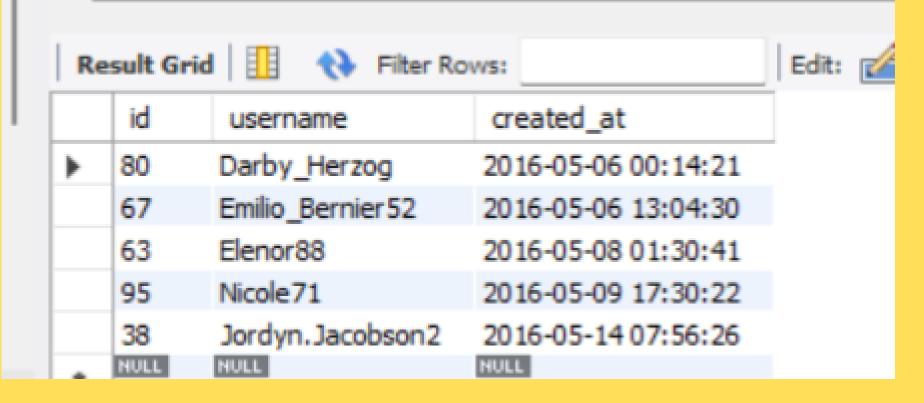
People who have been using the platform for the longest time.

Task: Find the 5 oldest users of Instagram from the database

provided

--> Darby\_Herzog has been the most loyal user of Instagram among the given five

1 SELECT \* FROM USERS
2 ORDER BY CREATED\_AT
3 LIMIT 5

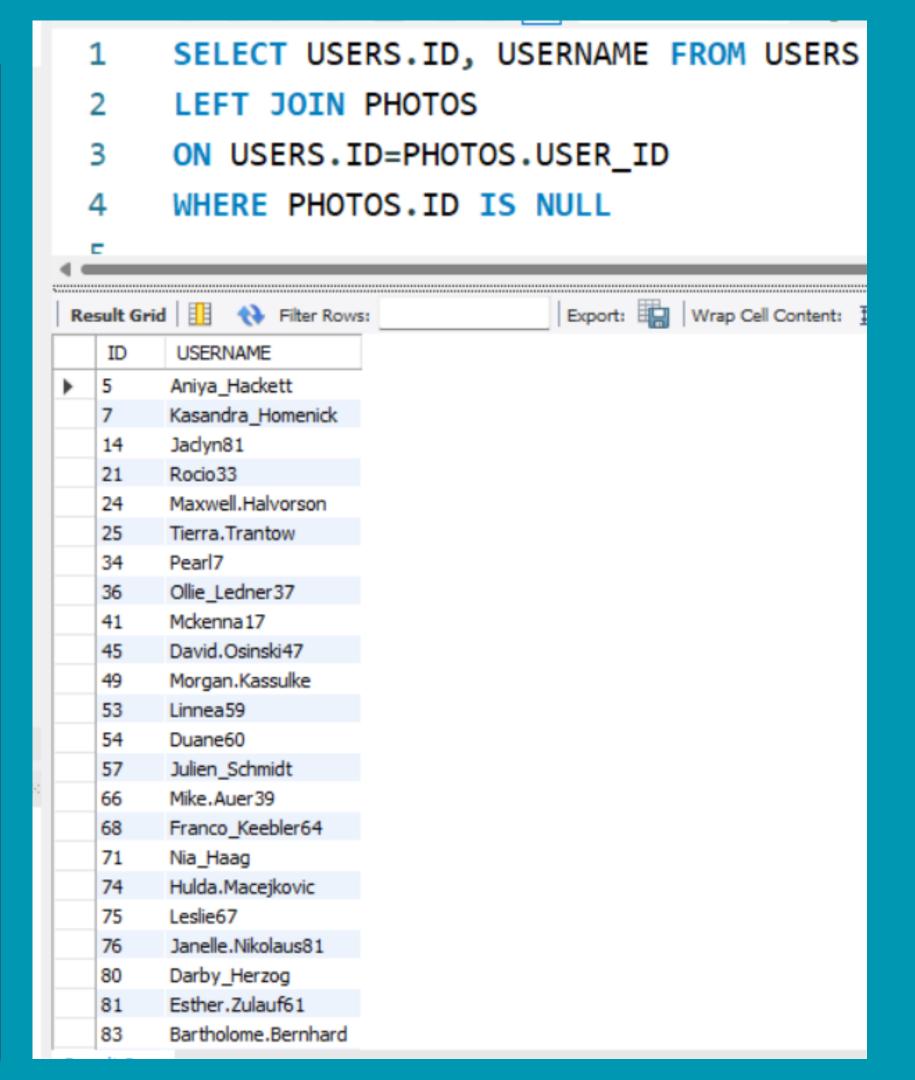


# Remind Inactive Users to Start Posting:

By sending them promotional emails to post their 1st photo.

Task: Find the users who have never posted a single photo on Instagram

From this image, it is clear that there are 26 users who have not posted even a single picture of them on the app.



#### Declaring Contest Winner:

People who have been using the platform for the longest time. The team started a contest and the user who gets the most likes on a single photo will win the contest now they wish to declare the winner.

Task: Identify the winner of the contest and provide their details to the team
'Zack\_kemmer93' is the user who got the maximum likes on a photo So, He is clearly the winner of the contest

```
SELECT USERS.ID, USERNAME, PHOTOS.IMAGE_URL, LIKES.PHOTO_ID
COUNT(LIKES.USER_ID) AS MOST_LIKES FROM USERS
INNER JOIN PHOTOS
ON PHOTOS.USER_ID = USERS.ID
INNER JOIN LIKES
ON LIKES.PHOTO_ID = PHOTOS.ID
GROUP BY PHOTO ID
ORDER BY COUNT(USER_ID) DESC
LIMIT 5
    Filter Rows:
                                       Wrap Cell Content: TA
             IMAGE_URL
                             PHOTO_ID
                                       MOST_LIKES
            https://jarret.name
Zack Kemmer93
Malinda Streich
            https://celestine.name
                             127
Adelle96
            https://dorcas.biz
                             182
```

123

61

41

http://shannon.org

https://dejon.name

Delpha.Kihn

#### Hashtag Researching:

A partner brand wants to know, which hashtags to use in the post to reach the most people on the platform.

Task: Identify and suggest the top 5 most commonly used hashtags on the platform

The result shows that the top 5 most commonly used hashtags on the platform are #smile, #beach, #party, #fun and #concert.

```
16 •
       SELECT TAGS.ID, TAGS.TAG NAME, COUNT(TAG ID)
17
       FROM TAGS
       JOIN PHOTO TAGS
18
19
       ON TAGS.ID=PHOTO TAGS.TAG ID
       GROUP BY TAG ID
20
       ORDER BY COUNT(TAG ID) DESC
22
       LIMIT 5
23
Result Grid
                                  Export: Wrap Cell Content: TA Fetch
           Filter Rows:
               COUNT(TAG_ID)
       TAG_NAME
       beach
       party
  18
       concert
```

#### Launch AD Campaign:

The team wants to know, which day would be the best day to launch ADs.

Task: What day of the week do most users register on? Provide insights on when to schedule an ad campaign

The days on which most users register on the platform are Thursday and Stnday with equal registration count i.e.

```
31
       SELECT DAYNAME (CREATED AT), COUNT(*) AS MOST USERS REG
32 •
33
       FROM USERS
       GROUP BY DAYNAME (CREATED AT)
34
       ORDER BY MOST_USERS_REG DESC
35
36
37
                                    Export: Wrap Cell Content: TA
   DAYNAME(CREATED_AT)
                    MOST_USERS_REG
  Thursday
  Sunday
  Friday
  Tuesday
  Monday
  Wednesday
  Saturday
```

### INVESTOR METRICS

Our investors want to know if Instagram is performing well and is not becoming redundant like Facebook, they want to assess the app on the following grounds:

#### User Engagement:

Are users still as active and post on Instagram or they are making fewer posts

Task: Provide how many times does average user posts on Instagram.

Also, provide the total number of photos on Instagram/total number of users

We can see in the next slide, the total number of photos is 257 whereas the total number of users are 100. According to the calculation, one person on average posts around 2 to 3 photos on Instagram.

```
40
41 • SELECT COUNT(*) AS tOTAL_PHOTOS

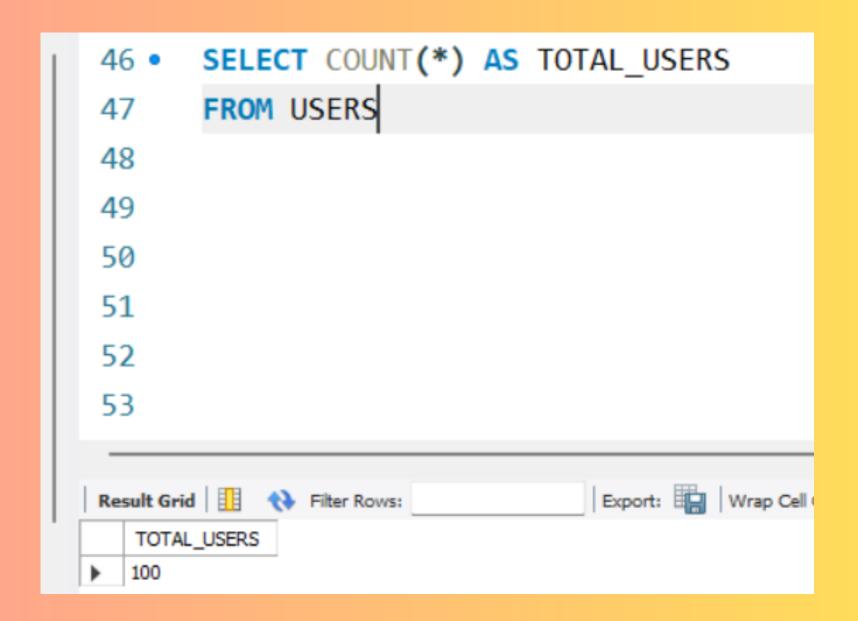
42 FROM PHOTOS

43
44
45

Result Grid Filter Rows: Export: Wrap C

total_Photos

257
```

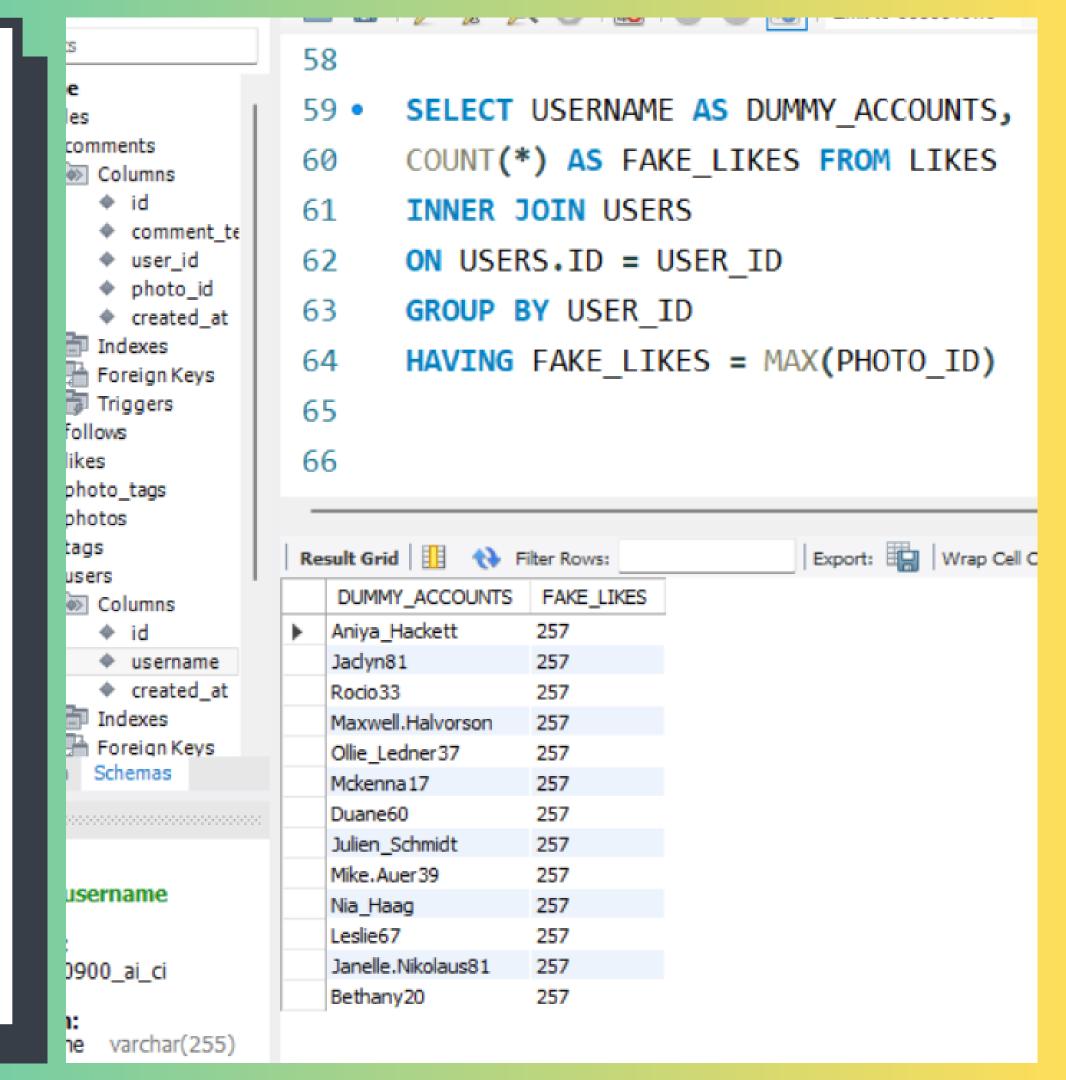


#### Bots & Fake Accounts:

By sending them promotional emails to post their 1st photo.

Task: Find the users who have never posted a single photo on Instagram

data provided on users has shown that dummy users or bots have liked every single photo which is exactly 257 times which is manually not possible. Hence, these 13 accounts



# Thank You!