

**SOCIAL MEDIA TOURISM  
CAPSTONE PROJECT**

**NOTES - II**

**Submitted To:**  
Concerned Faculty  
At  
Great Learning  
The University of Texas at Austin

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PGPDSBA online July E 2020

# Laptops

## Logistic Regression Training Set

The model score for Logistic Regression training set is 0.7491408934707904

Fig 1

The classification report for Logistic Regression training set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.76      | 0.71   | 0.74     | 571     |
| 1.0          | 0.74      | 0.79   | 0.76     | 593     |
| accuracy     |           |        | 0.75     | 1164    |
| macro avg    | 0.75      | 0.75   | 0.75     | 1164    |
| weighted avg | 0.75      | 0.75   | 0.75     | 1164    |

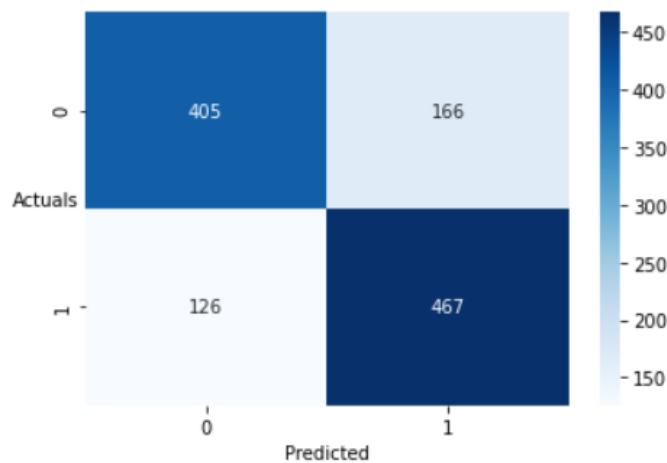


Fig 2

The AUC score for Logistic Regression training set is: 0.832

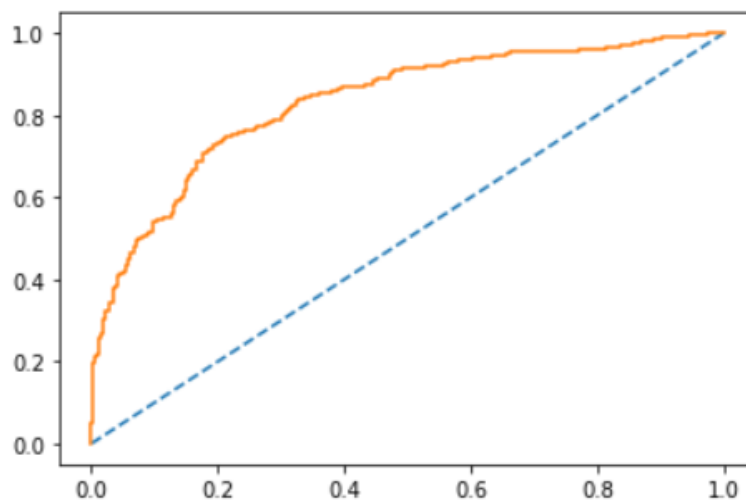


Fig 3

## Logistic Regression Testing Set

The model score for Logistic Regression testing set is 0.752

Fig 4

The classification report for Logistic Regression testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.76      | 0.77   | 0.77     | 261     |
| 1.0          | 0.75      | 0.73   | 0.74     | 239     |
| accuracy     |           |        | 0.75     | 500     |
| macro avg    | 0.75      | 0.75   | 0.75     | 500     |
| weighted avg | 0.75      | 0.75   | 0.75     | 500     |

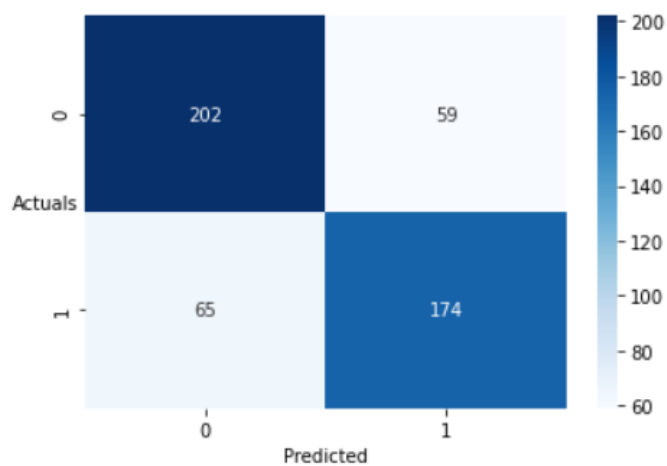


Fig 5

The AUC score for Logistic Regression testing set is: 0.827

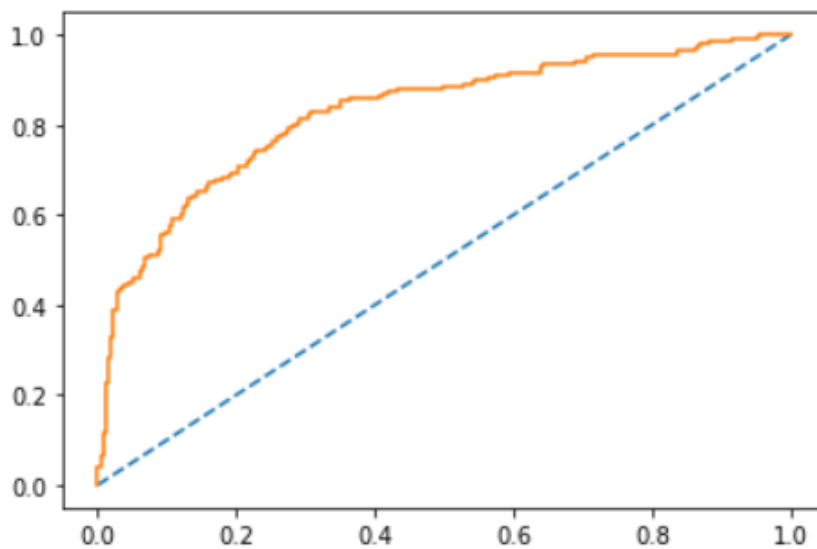


Fig 6

## Linear Discriminant Analysis Training Set

The model score for Linear Discriminant Analysis training set is 0.7542955326460481

Fig 7

The classification report for Linear Discriminant Analysis training set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.78      | 0.70   | 0.74     | 571     |
| 1.0          | 0.74      | 0.81   | 0.77     | 593     |
| accuracy     |           |        | 0.75     | 1164    |
| macro avg    | 0.76      | 0.75   | 0.75     | 1164    |
| weighted avg | 0.76      | 0.75   | 0.75     | 1164    |

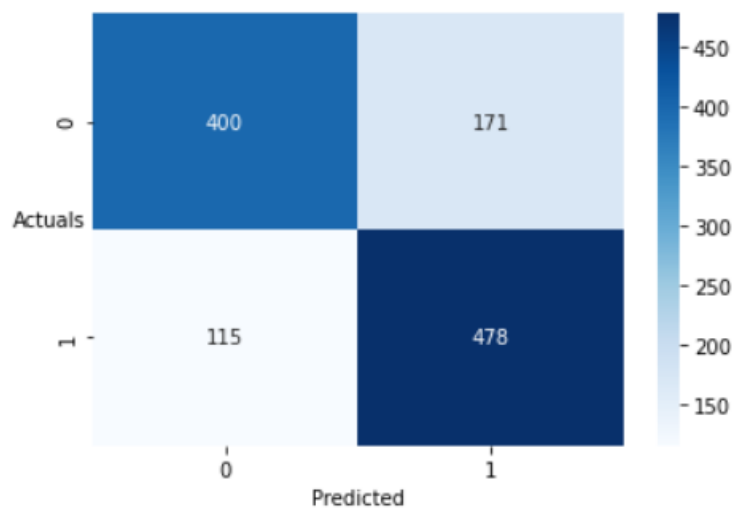


Fig 8

The AUC score for Linear Discriminant Analysis training set is: 0.831

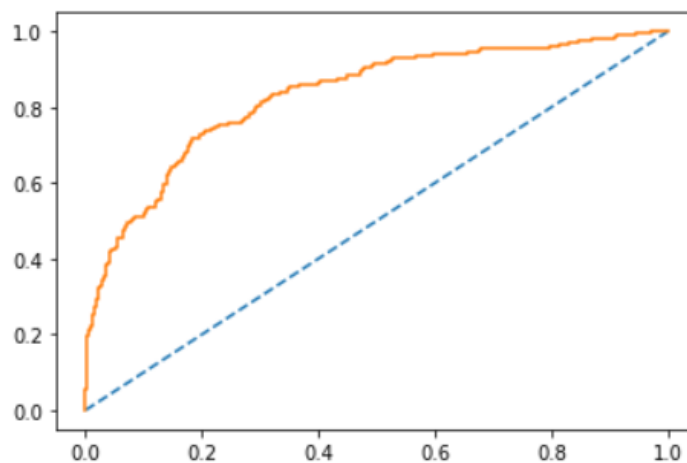


Fig 9

## Linear Discriminant Analysis Testing Set

The model score for Linear Discriminant Analysis testing set is 0.754

Fig 10

The classification report for Linear Discriminant Analysis testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.76      | 0.77   | 0.76     | 261     |
| 1.0          | 0.74      | 0.74   | 0.74     | 239     |
| accuracy     |           |        | 0.75     | 500     |
| macro avg    | 0.75      | 0.75   | 0.75     | 500     |
| weighted avg | 0.75      | 0.75   | 0.75     | 500     |

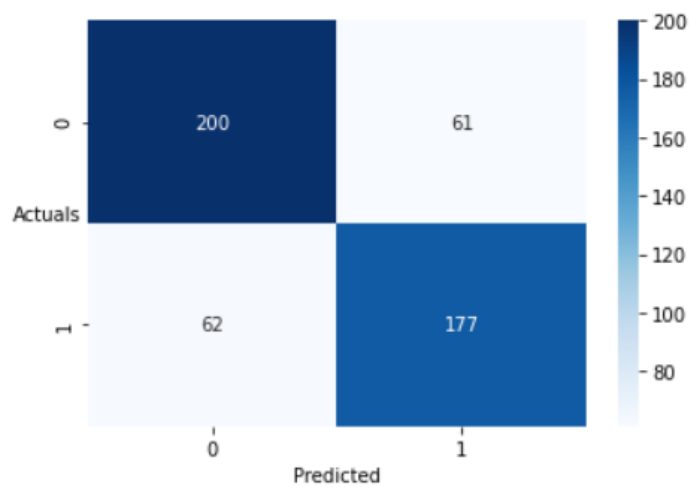


Fig 11

The AUC score for Linear Discriminant Analysis testing set is: 0.826

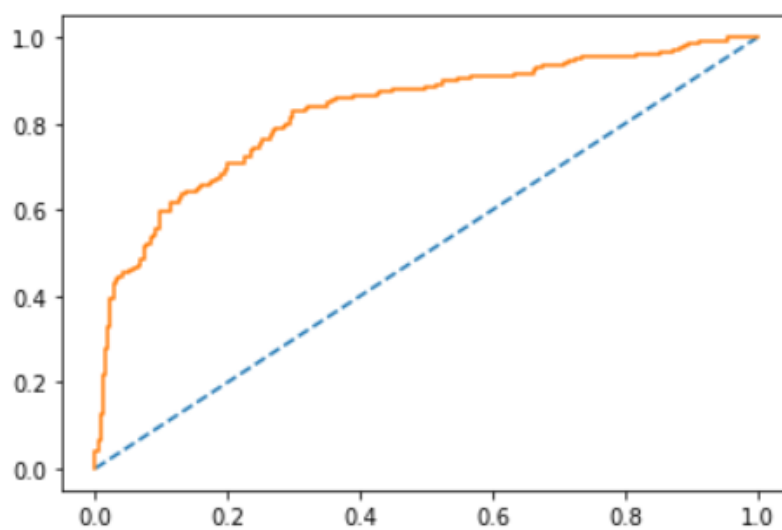


Fig 12

## K- Nearest Neighbours Training Set

The model score for KNN training set is 0.9819587628865979

Fig 13

The classification report for KNN set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 1.00      | 0.96   | 0.98     | 571     |
| 1.0          | 0.97      | 1.00   | 0.98     | 593     |
| accuracy     |           |        | 0.98     | 1164    |
| macro avg    | 0.98      | 0.98   | 0.98     | 1164    |
| weighted avg | 0.98      | 0.98   | 0.98     | 1164    |

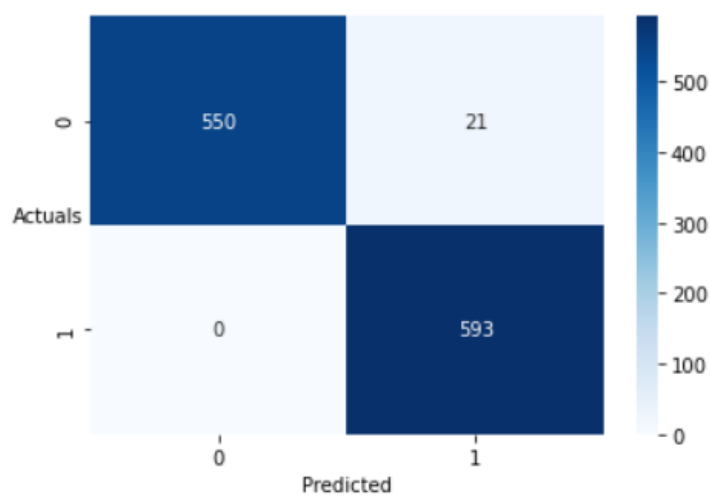


Fig 14

The AUC score for KNN training set is: 1.000

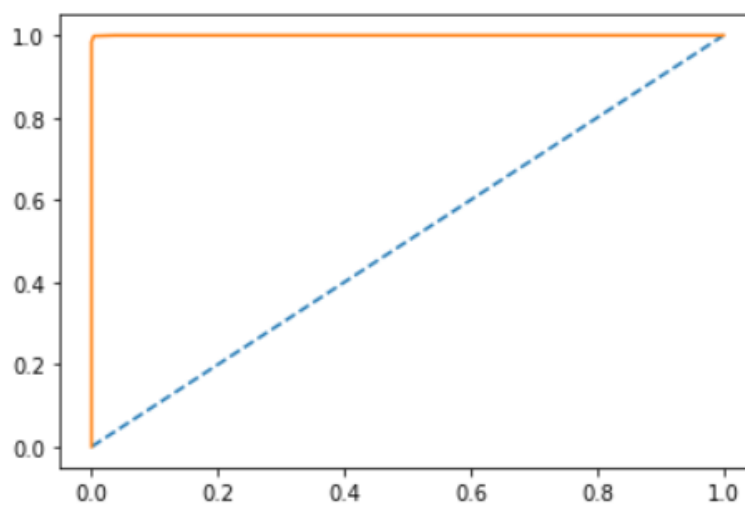


Fig 15

## K- Nearest Neighbours Testing Set

The model score for KNN testing set is 0.95

Fig 16

The classification report for KNN testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 1.00      | 0.90   | 0.95     | 261     |
| 1.0          | 0.91      | 1.00   | 0.95     | 239     |
| accuracy     |           |        | 0.95     | 500     |
| macro avg    | 0.95      | 0.95   | 0.95     | 500     |
| weighted avg | 0.95      | 0.95   | 0.95     | 500     |

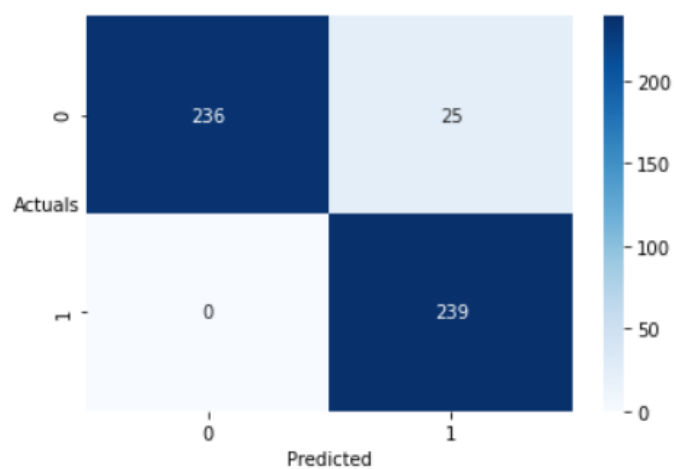


Fig 17

The AUC score for KNN testing set is: 1.000

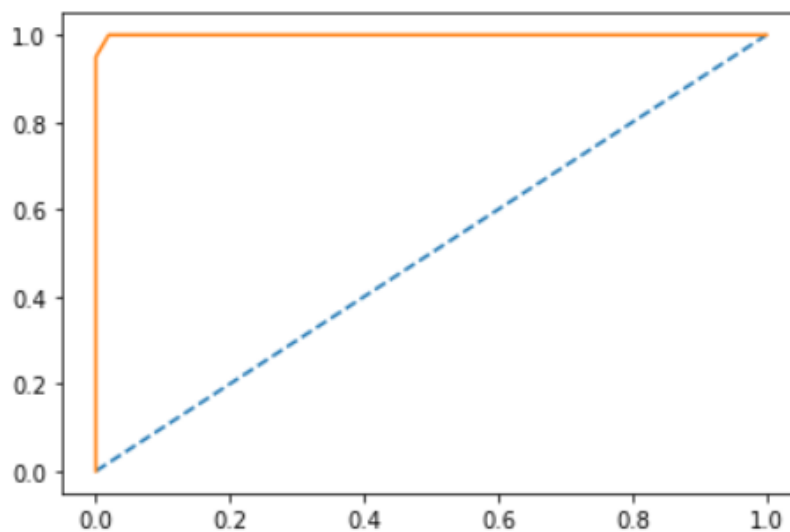


Fig 18

## Naive Bayes Training Set

The model score for Naive Bayes Model training set is 0.718213058419244

Fig 19

The classification report for Naive Bayes Model set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.78      | 0.59   | 0.67     | 571     |
| 1.0          | 0.68      | 0.84   | 0.75     | 593     |
| accuracy     |           |        | 0.72     | 1164    |
| macro avg    | 0.73      | 0.72   | 0.71     | 1164    |
| weighted avg | 0.73      | 0.72   | 0.71     | 1164    |

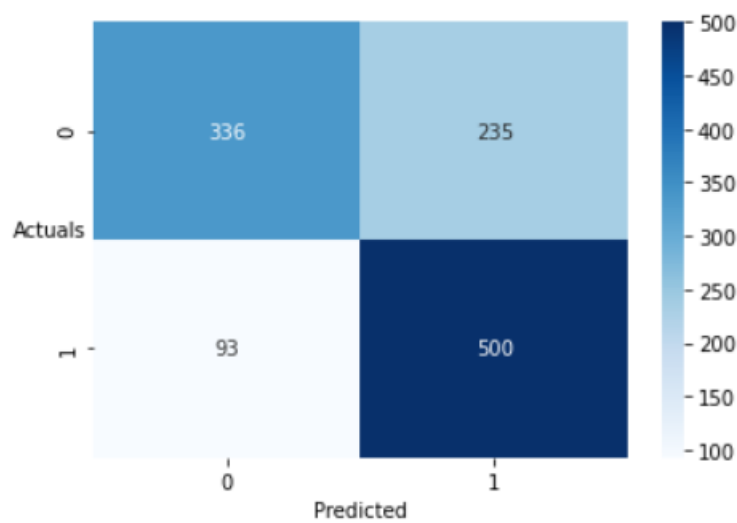


Fig 20

The AUC score for Naive Bayes training set is: 0.816

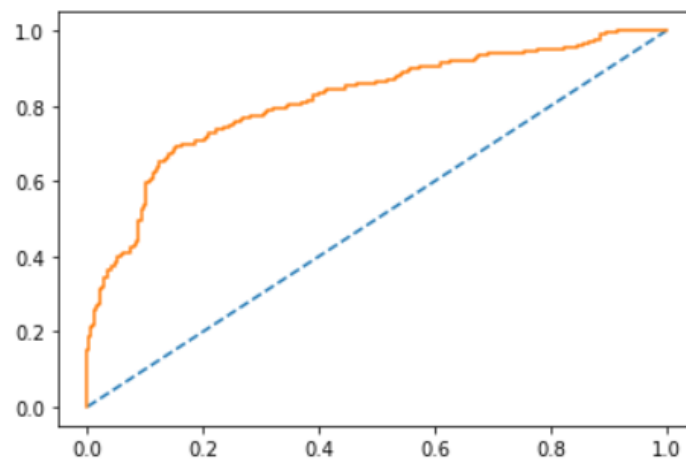


Fig 21



## Naive Bayes Testing Set

The model score for Naive Bayes Model testing set is 0.73

Fig 22

The classification report for Naive bayes Model testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.79      | 0.65   | 0.72     | 261     |
| 1.0          | 0.68      | 0.82   | 0.74     | 239     |
| accuracy     |           |        | 0.73     | 500     |
| macro avg    | 0.74      | 0.73   | 0.73     | 500     |
| weighted avg | 0.74      | 0.73   | 0.73     | 500     |

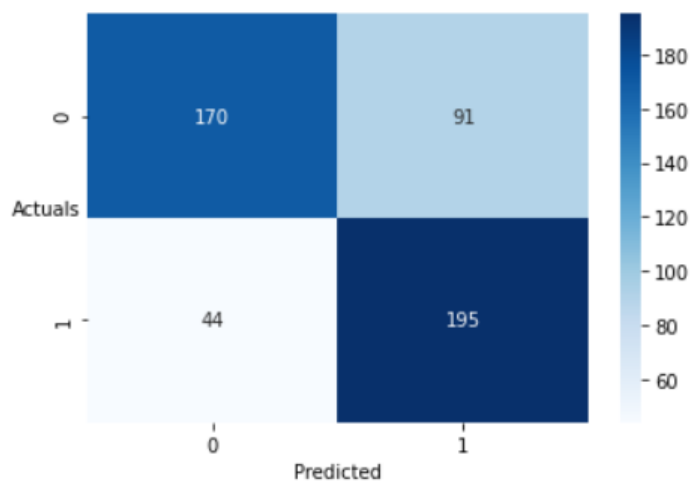


Fig 23

The AUC score for Naive Bayes testing set is: 0.816

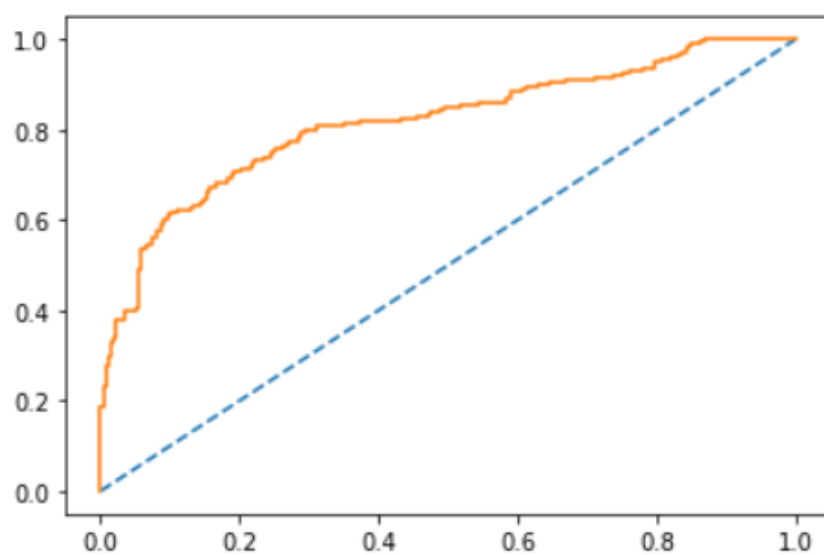


Fig 24

## Decision Tree Classifier Training Set

The model score for Decision Tree Classifier training set is 1.0

Fig 25

The classification report for Decision Tree training set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 1.00      | 1.00   | 1.00     | 571     |
| 1.0          | 1.00      | 1.00   | 1.00     | 593     |
| accuracy     |           |        | 1.00     | 1164    |
| macro avg    | 1.00      | 1.00   | 1.00     | 1164    |
| weighted avg | 1.00      | 1.00   | 1.00     | 1164    |

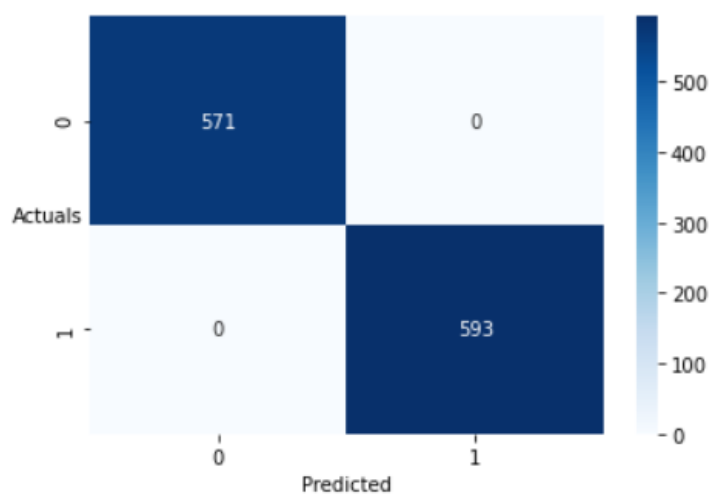


Fig 26

The AUC score for Decision Tree training set is: 1.000

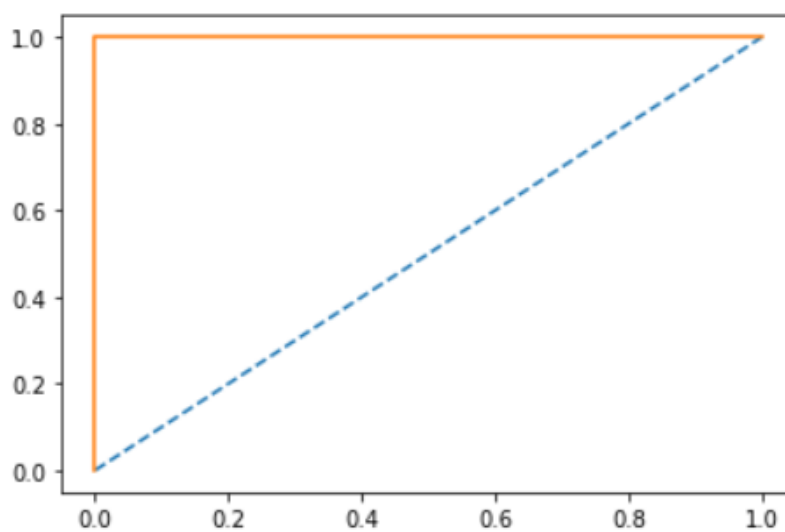


Fig 27

## Decision Tree Classifier Testing Set

The model score for Decision Tree Classifier testing set is 0.958

Fig 28

The classification report for Decision Tree testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.96      | 0.96   | 0.96     | 261     |
| 1.0          | 0.95      | 0.96   | 0.96     | 239     |
| accuracy     |           |        | 0.96     | 500     |
| macro avg    | 0.96      | 0.96   | 0.96     | 500     |
| weighted avg | 0.96      | 0.96   | 0.96     | 500     |

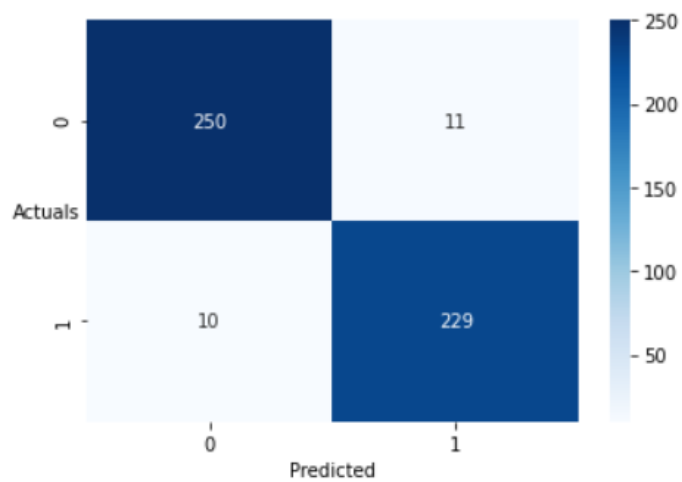


Fig 29

The AUC score for Decision Tree testing set is: 0.958

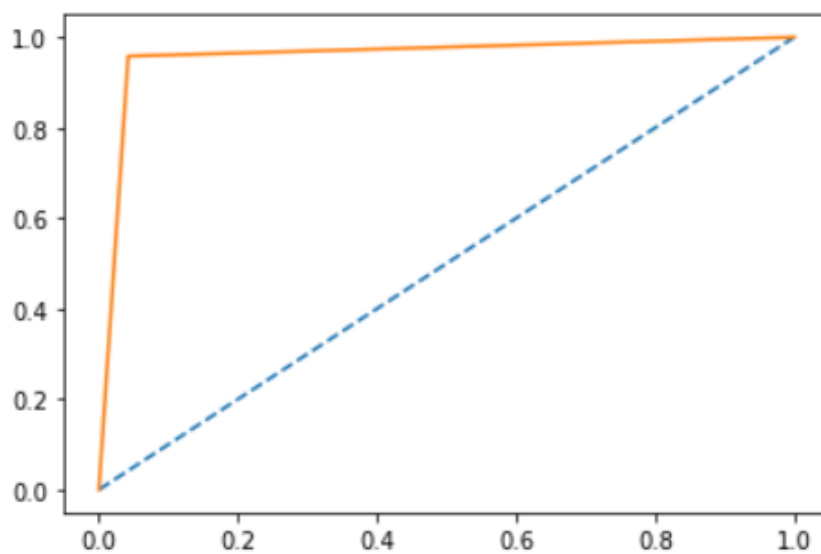


Fig 30

## Random Forest Classifier Training Set

The model score for Random Forest Classifier training set is 1.0

Fig 31

The classification report for RFC training set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 1.00      | 1.00   | 1.00     | 571     |
| 1.0          | 1.00      | 1.00   | 1.00     | 593     |
| accuracy     |           |        | 1.00     | 1164    |
| macro avg    | 1.00      | 1.00   | 1.00     | 1164    |
| weighted avg | 1.00      | 1.00   | 1.00     | 1164    |

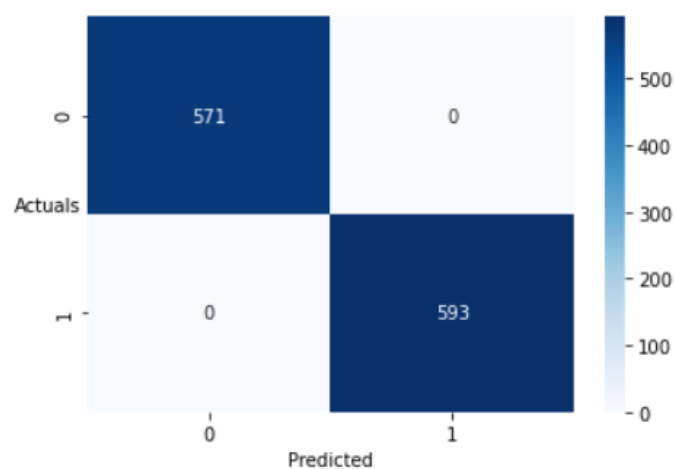


Fig 32

The AUC score for RFC training set is: 1.000

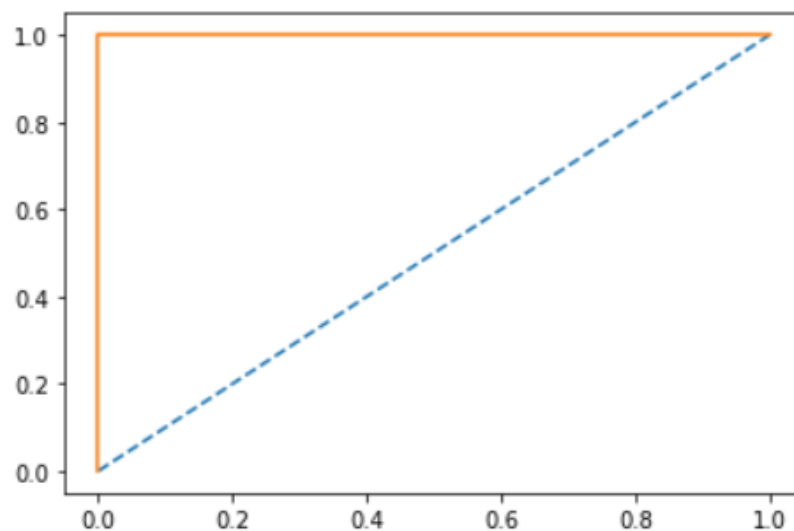


Fig 32

## Random Forest Classifier Testing Set

The model score for Random Forest Classifier testing set is 0.9966210508531846

Fig 34

The classification report for RFC testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.98      | 0.99   | 0.99     | 261     |
| 1.0          | 0.99      | 0.98   | 0.99     | 239     |
| accuracy     |           |        | 0.99     | 500     |
| macro avg    | 0.99      | 0.99   | 0.99     | 500     |
| weighted avg | 0.99      | 0.99   | 0.99     | 500     |

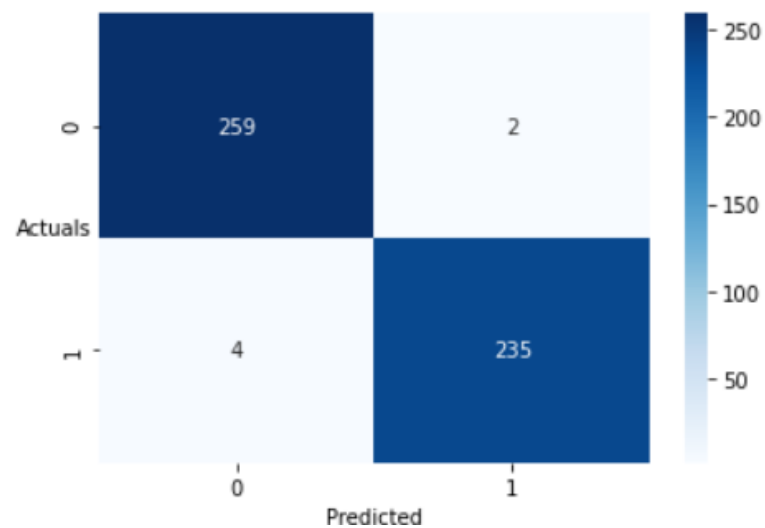


Fig 35

The AUC score for RFC testing set is: 1.000

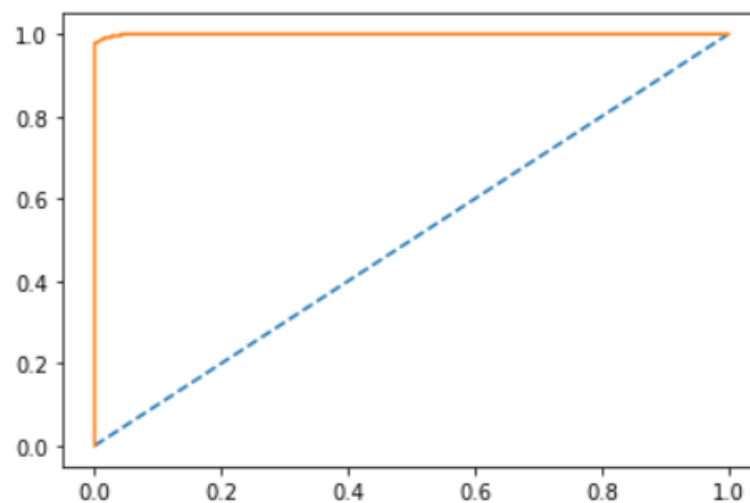


Fig 36

## Model Tuning

### Bagging Training Set

The model score for Bagging training set is 1.0

Fig 37

The classification report for Bagging training set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 1.00      | 1.00   | 1.00     | 571     |
| 1.0          | 1.00      | 1.00   | 1.00     | 593     |
| accuracy     |           |        | 1.00     | 1164    |
| macro avg    | 1.00      | 1.00   | 1.00     | 1164    |
| weighted avg | 1.00      | 1.00   | 1.00     | 1164    |

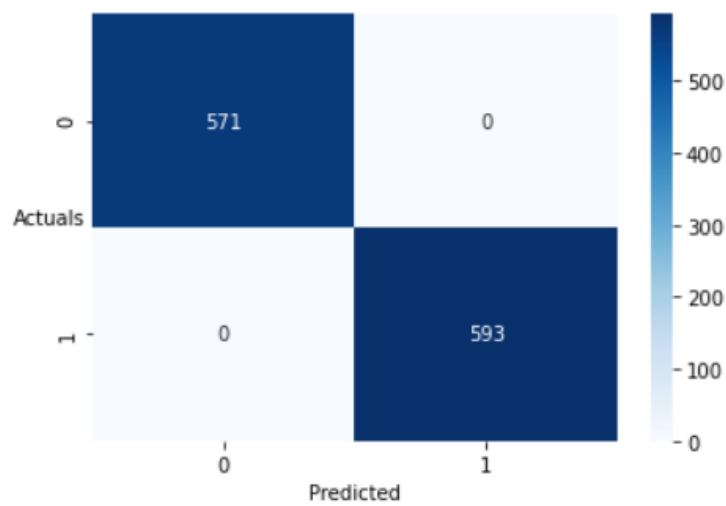


Fig 38

The AUC score for Bagging training set is: 1.000

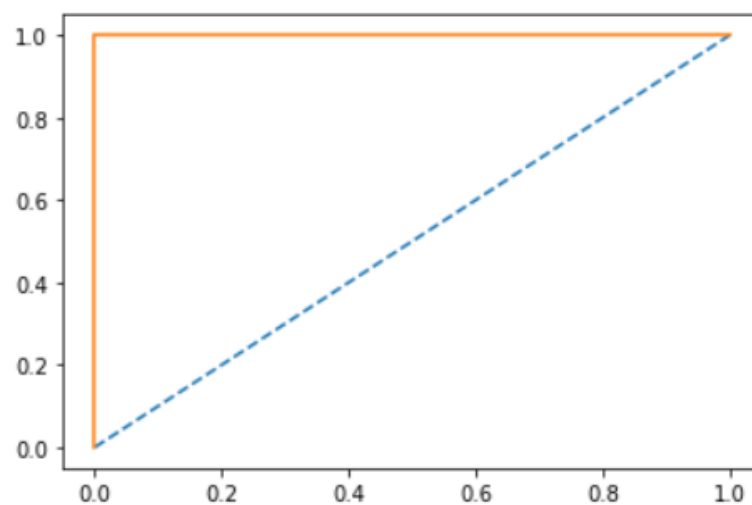


Fig 39

## Bagging Testing Set

The model score for Bagging testing set is 0.97

Fig 40

The classification report for Bagging testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.97      | 0.97   | 0.97     | 261     |
| 1.0          | 0.97      | 0.97   | 0.97     | 239     |
| accuracy     |           |        | 0.97     | 500     |
| macro avg    | 0.97      | 0.97   | 0.97     | 500     |
| weighted avg | 0.97      | 0.97   | 0.97     | 500     |

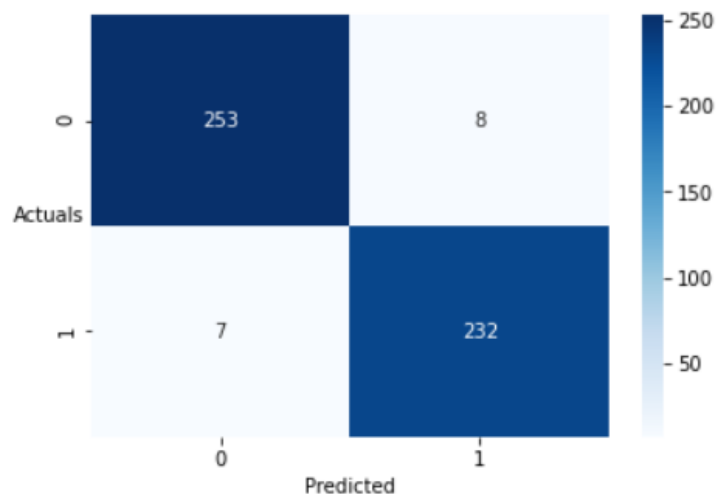


Fig 41

The AUC score for Bagging testing set is: 0.998

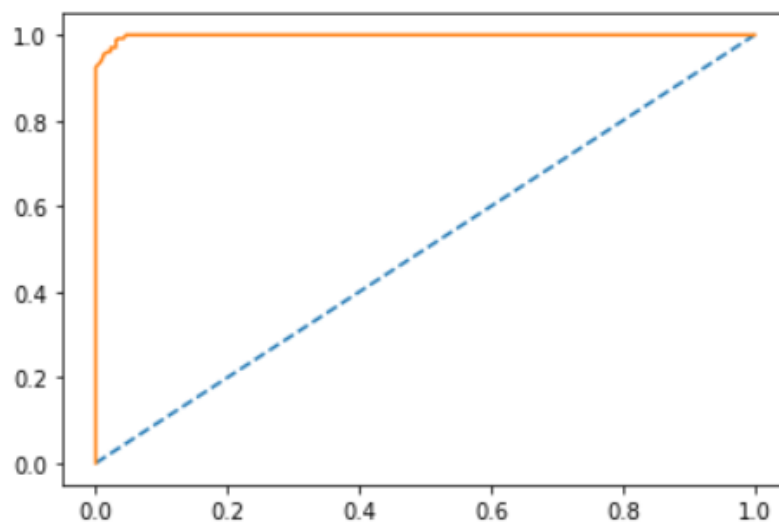


Fig 42

## AdaBoosting Training Set

The model score for AdaBoosting training set is 0.8556701030927835

Fig 43

The classification report for Adaboosting training set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.86      | 0.84   | 0.85     | 571     |
| 1.0          | 0.85      | 0.87   | 0.86     | 593     |
| accuracy     |           |        | 0.86     | 1164    |
| macro avg    | 0.86      | 0.86   | 0.86     | 1164    |
| weighted avg | 0.86      | 0.86   | 0.86     | 1164    |

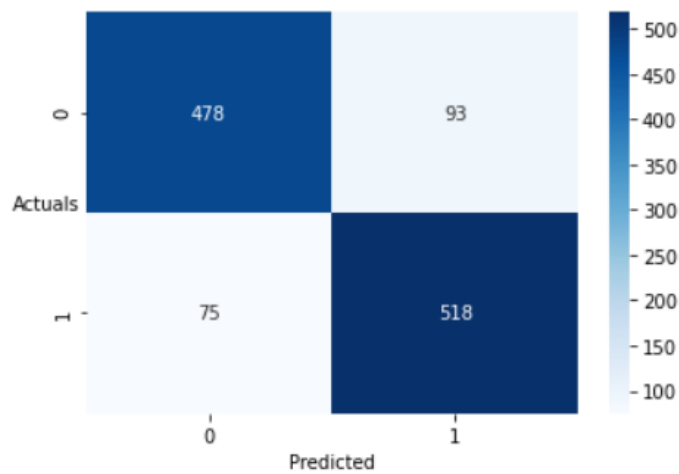


Fig 44

The AUC score for AdaBoosting training set is: 0.945

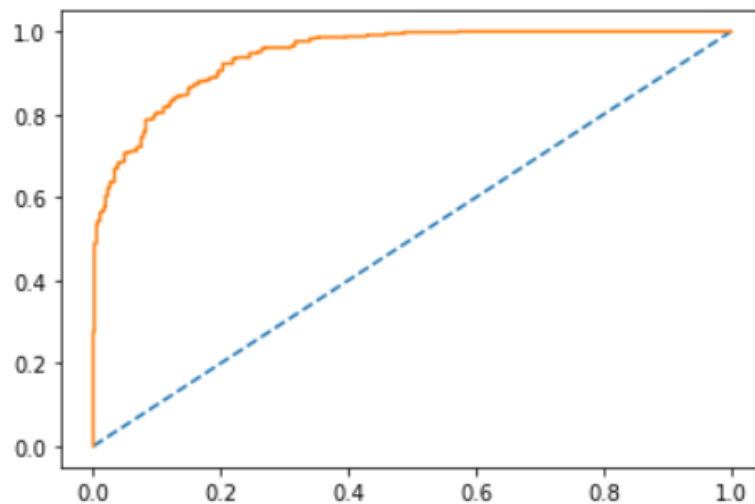


Fig 45



## AdaBoosting Testing Set

The model score for AdaBoosting testing set is 0.832

Fig 46

The classification report for Adaboosting testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.85      | 0.82   | 0.84     | 261     |
| 1.0          | 0.81      | 0.84   | 0.83     | 239     |
| accuracy     |           |        | 0.83     | 500     |
| macro avg    | 0.83      | 0.83   | 0.83     | 500     |
| weighted avg | 0.83      | 0.83   | 0.83     | 500     |

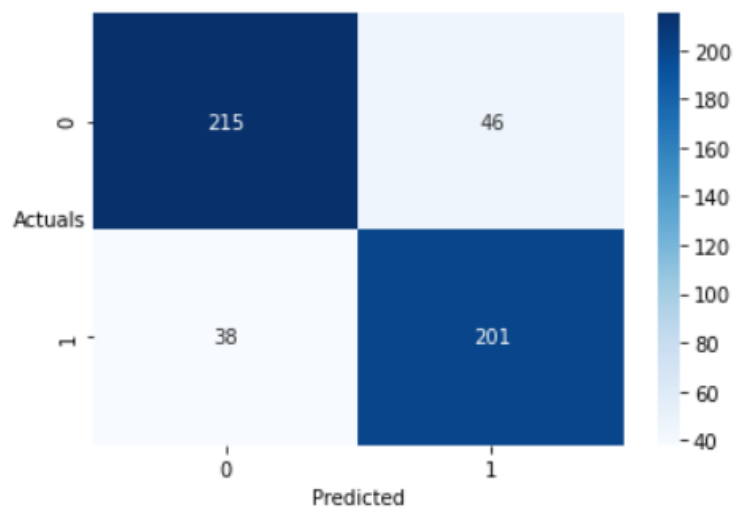


Fig 47

The AUC score for AdaBoosting testing set is: 0.928

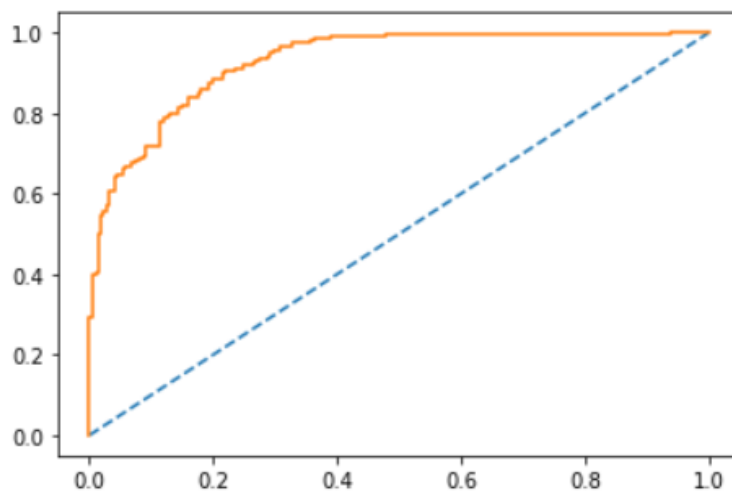


Fig 48

## Gradient Boosting Training Set

The model score for GradientBoosting training set is 0.9390034364261168

Fig 49

The classification report for Gradientboosting training set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.94      | 0.93   | 0.94     | 571     |
| 1.0          | 0.94      | 0.95   | 0.94     | 593     |
| accuracy     |           |        | 0.94     | 1164    |
| macro avg    | 0.94      | 0.94   | 0.94     | 1164    |
| weighted avg | 0.94      | 0.94   | 0.94     | 1164    |

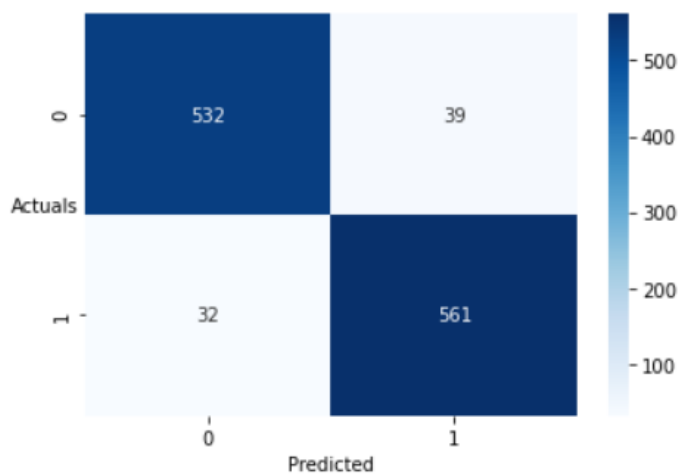


Fig 50

The AUC score for GradientBoosting training set is: 0.986

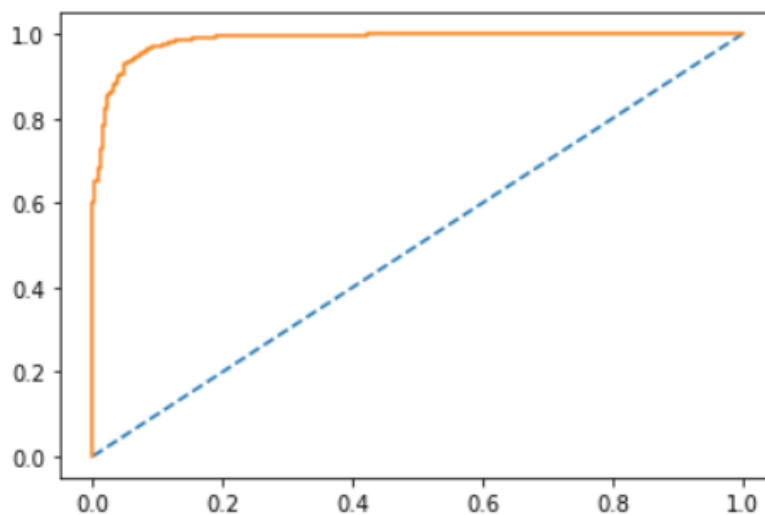


Fig 51

## Gradient Boosting Testing Set

The model score for GradientBoosting testing set is 0.91

Fig 52

The classification report for Gradientboosting testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.91      | 0.92   | 0.91     | 261     |
| 1.0          | 0.91      | 0.90   | 0.91     | 239     |
|              |           |        |          |         |
| accuracy     |           |        | 0.91     | 500     |
| macro avg    | 0.91      | 0.91   | 0.91     | 500     |
| weighted avg | 0.91      | 0.91   | 0.91     | 500     |

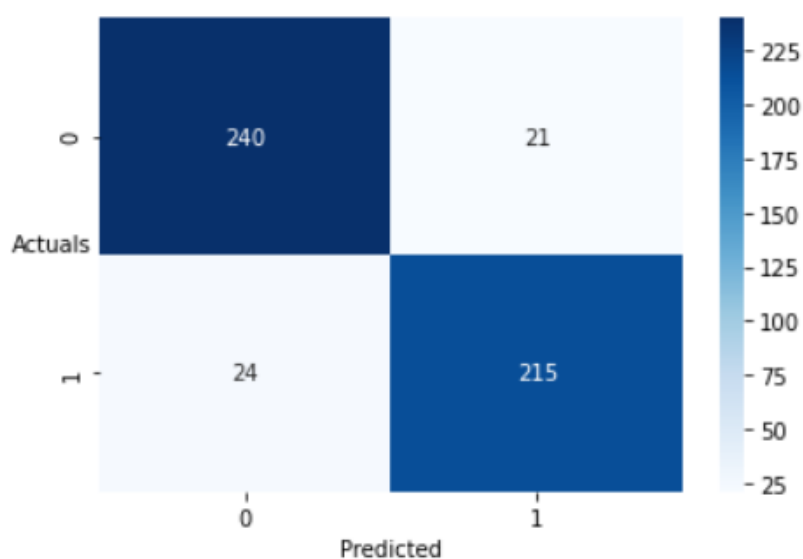


Fig 53

The AUC score for GradientBoosting testing set is: 0.928

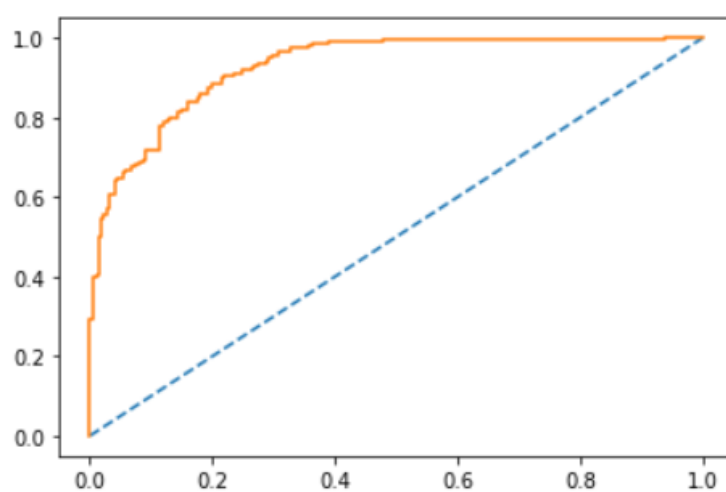


Fig 54

## Model Comparison

|                      | LR<br>Train | LR<br>Test | LDA<br>Train | LDA<br>Test | KNN<br>Train | KNN<br>Test | NB<br>Train | NB<br>Test | CART<br>Train | CART<br>Test | RFC<br>Train | RFC<br>Test | Bagging<br>Train | Bagging<br>Test | Ada<br>Boosting<br>Train | Ada<br>Boosting<br>Test | Gradient<br>Boosting<br>Train | Gradient<br>Boosting<br>Test |
|----------------------|-------------|------------|--------------|-------------|--------------|-------------|-------------|------------|---------------|--------------|--------------|-------------|------------------|-----------------|--------------------------|-------------------------|-------------------------------|------------------------------|
| <b>Precision</b>     | 0.738       | 0.747      | 0.737        | 0.744       | 0.966        | 0.905       | 0.680       | 0.682      | 1.0           | 0.954        | 1.0          | 0.992       | 1.0              | 0.967           | 0.848                    | 0.814                   | 0.935                         | 0.911                        |
| <b>Recall</b>        | 0.788       | 0.728      | 0.806        | 0.741       | 1.000        | 1.000       | 0.843       | 0.816      | 1.0           | 0.958        | 1.0          | 0.983       | 1.0              | 0.971           | 0.874                    | 0.841                   | 0.946                         | 0.900                        |
| <b>F1 Score</b>      | 0.762       | 0.737      | 0.770        | 0.742       | 0.983        | 0.950       | 0.753       | 0.743      | 1.0           | 0.956        | 1.0          | 0.987       | 1.0              | 0.969           | 0.860                    | 0.827                   | 0.940                         | 0.905                        |
| <b>Accuracy</b>      | 0.749       | 0.752      | 0.754        | 0.754       | 0.982        | 0.950       | 0.718       | 0.730      | 1.0           | 0.958        | 1.0          | 0.988       | 1.0              | 0.970           | 0.856                    | 0.832                   | 0.939                         | 0.910                        |
| <b>AUC<br/>Score</b> | 0.832       | 0.827      | 0.831        | 0.826       | 1.000        | 1.000       | 0.816       | 0.816      | 1.0           | 0.958        | 1.0          | 1.000       | 1.0              | 0.998           | 0.945                    | 0.928                   | 0.986                         | 0.928                        |

Fig 55

- In order to perform these models, the data was cleaned and unwanted variables were removed. This was followed by treatment of the imbalance in the data using SMOTE.
  - After that the data was scaled using the standard scalar as there are variables in 1000's, 100's etc. With that, train test split was performed in which the data was divided in the ratio of 70:30 where 70% constitutes the training set.
1. Logistic Regression model and Linear Discriminant Analysis model provides very poor accuracy of 74.9% and 75.4% on train set and 75.2% and 75.4% on test set respectively. In Logistic regression it can be observed that the accuracy for test set has shown a very little improvement whereas in case of Linear Discriminant Analysis accuracy remained the same.
  2. Decision Tree (CART) model and Random Forest model have provided an excellent accuracy on Training set that is 100% and applying the models to testing set, we see that the accuracy has declined a bit that is 95.8% for Decision Tree (CART) model and 98.8% for Random Forest model.
  3. The AUC score of both test and train set for K- Nearest Neighbours model and Random Forest model is perfect i.e., 100%. Although, both the models are very good the recall of Random Forest model (98.3%) is slightly lower than the K-Nearest Neighbours model (100%).
  4. The worst performing model in terms of all the parameters is the Naïve Bayes model which shows the accuracy of just 71.8% in train set and 73.0% in test set where as both Decision Trees (CART) model and Random Forest model have performed equally well with better AUC score, Recall and Accuracy.
  5. The K-Nearest Neighbours achieved the accuracy 98.2% on training set and 98.1% on testing set. It has the Recall of 95.0% on test set.
  6. Even after applying the Bagging technique the model although showed very good performance in both training as well as testing sets clocking the accuracy of 100% and 97.0% respectively.

Although, Random Forest is Test set has accuracy of 98.8% but it has produced for number of False positives which is 4. as compared to the K-nearest Neighbours having accuracy of 97.0% and producing 0 False positive cases.

## Mobiles

### Logistic Regression Training Set

The model score for Logistic Regression training set is 0.7230306864916166

Fig 56

The classification report for Logistic Regression training set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.73      | 0.71   | 0.72     | 6366    |
| 1.0          | 0.71      | 0.74   | 0.73     | 6278    |
| accuracy     |           |        | 0.72     | 12644   |
| macro avg    | 0.72      | 0.72   | 0.72     | 12644   |
| weighted avg | 0.72      | 0.72   | 0.72     | 12644   |

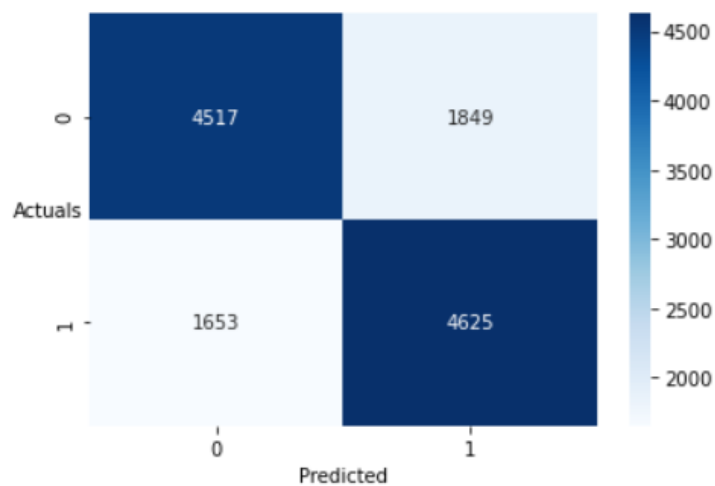


Fig 57

The AUC score for Logistic Regression training set is: 0.771

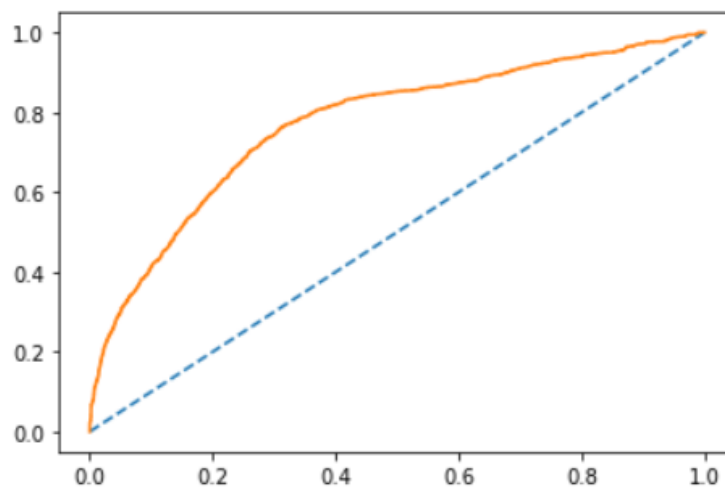


Fig 58

## Logistic Regression Testing Set

The model score for Logistic Regression testing set is 0.7271217712177122

Fig 59

The classification report for Logistic Regression testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.72      | 0.72   | 0.72     | 2666    |
| 1.0          | 0.73      | 0.74   | 0.73     | 2754    |
| accuracy     |           |        | 0.73     | 5420    |
| macro avg    | 0.73      | 0.73   | 0.73     | 5420    |
| weighted avg | 0.73      | 0.73   | 0.73     | 5420    |

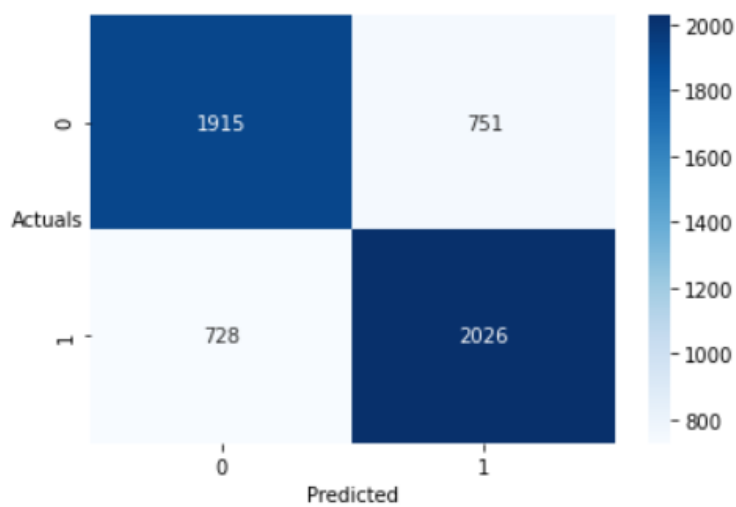


Fig 60

The AUC score for Logistic Regression testing set is: 0.777

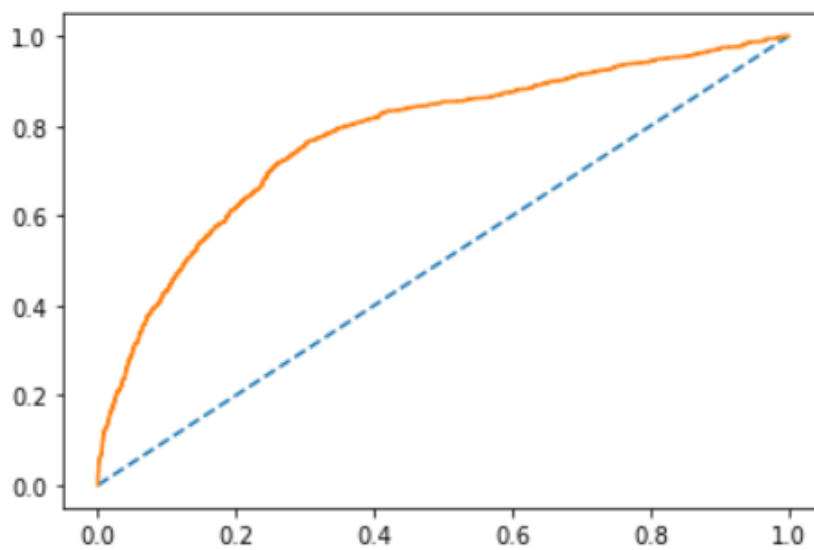


Fig 61

## Linear Discriminant Analysis Training Set

The model score for Linear Discriminant Analysis training set is 0.7220816197405884

Fig 62

The classification report for Linear Discriminant Analysis training set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.73      | 0.71   | 0.72     | 6366    |
| 1.0          | 0.71      | 0.74   | 0.72     | 6278    |
| accuracy     |           |        | 0.72     | 12644   |
| macro avg    | 0.72      | 0.72   | 0.72     | 12644   |
| weighted avg | 0.72      | 0.72   | 0.72     | 12644   |

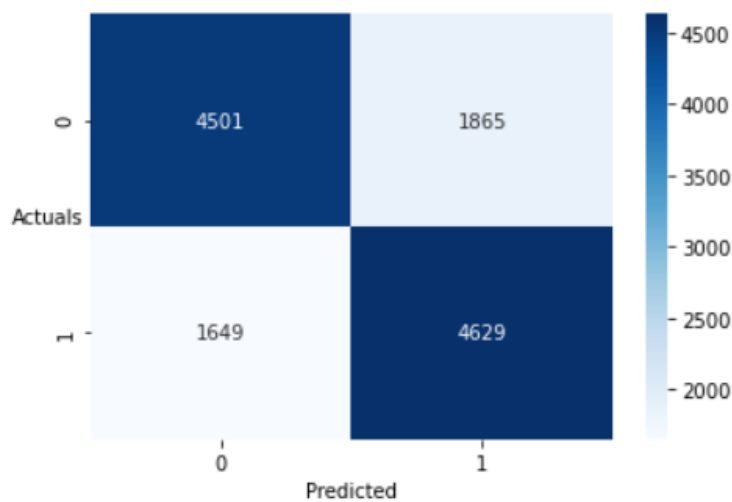


Fig 63

The AUC score for Linear Discriminant Analysis training set is: 0.770

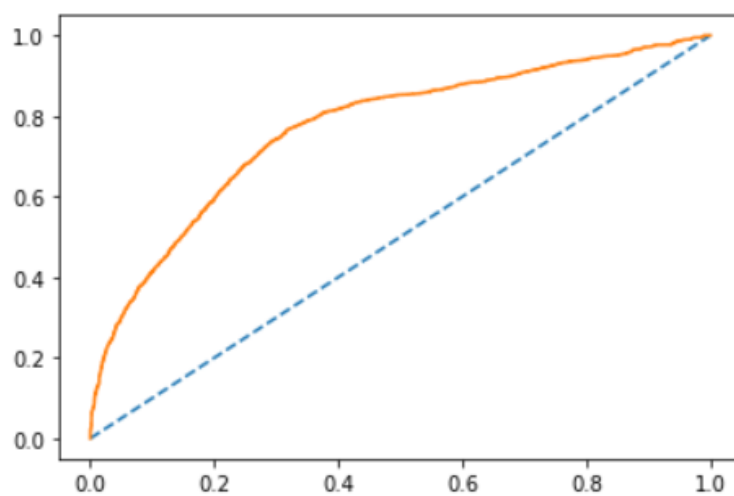


Fig 64

## Linear Discriminant Analysis Testing Set

The model score for Linear Discriminant Analysis testing set is 0.7271217712177122

Fig 65

The classification report for Linear Discriminant Analysis testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.72      | 0.72   | 0.72     | 2666    |
| 1.0          | 0.73      | 0.73   | 0.73     | 2754    |
| accuracy     |           |        | 0.73     | 5420    |
| macro avg    | 0.73      | 0.73   | 0.73     | 5420    |
| weighted avg | 0.73      | 0.73   | 0.73     | 5420    |

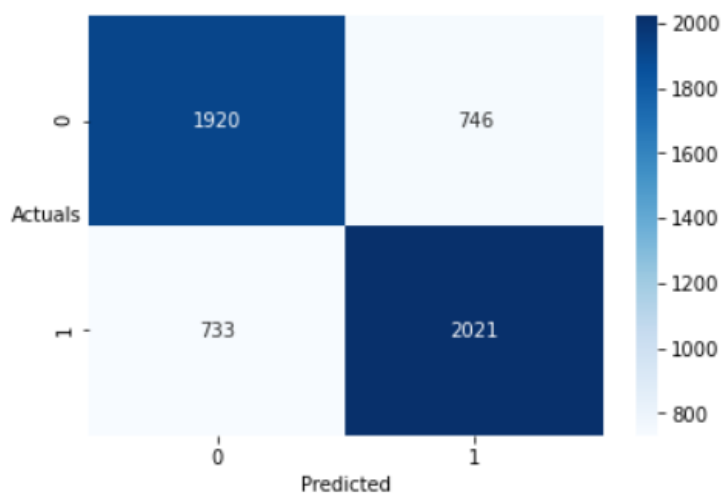


Fig 66

The AUC score for Linear Discriminant Analysis testing set is: 0.776

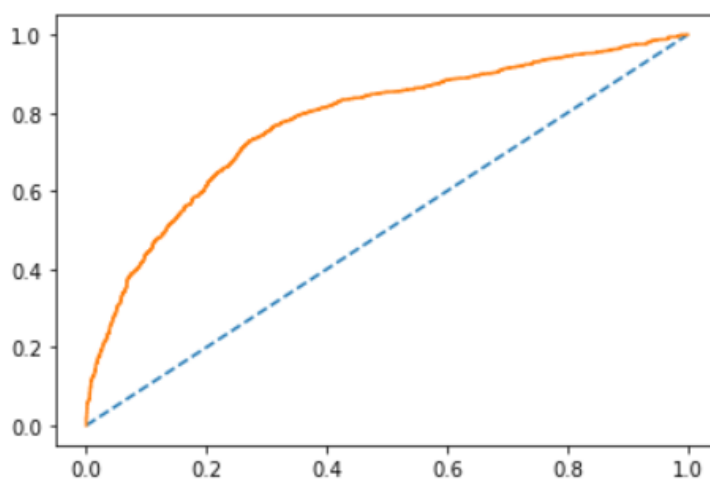


Fig 67



## K- Nearest Neighbours Training Set

The model score for KNN training set is 0.9929610882632078

Fig 68

The classification report for KNN set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 1.00      | 0.99   | 0.99     | 6366    |
| 1.0          | 0.99      | 1.00   | 0.99     | 6278    |
| accuracy     |           |        | 0.99     | 12644   |
| macro avg    | 0.99      | 0.99   | 0.99     | 12644   |
| weighted avg | 0.99      | 0.99   | 0.99     | 12644   |

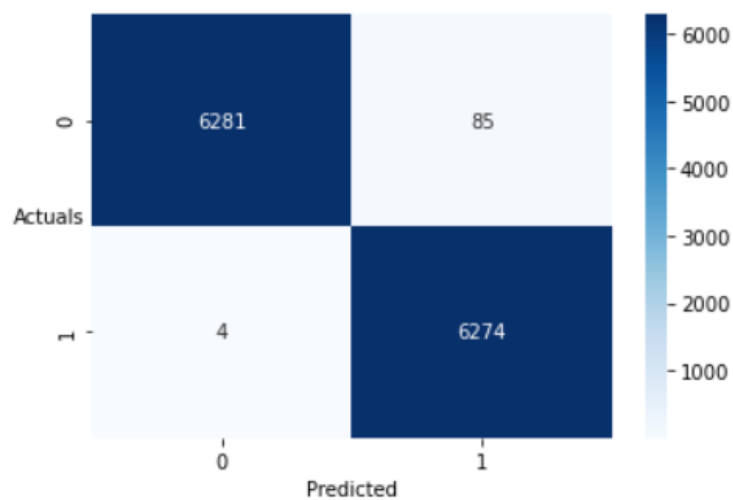


Fig 69

The AUC score for KNN training set is: 1.000

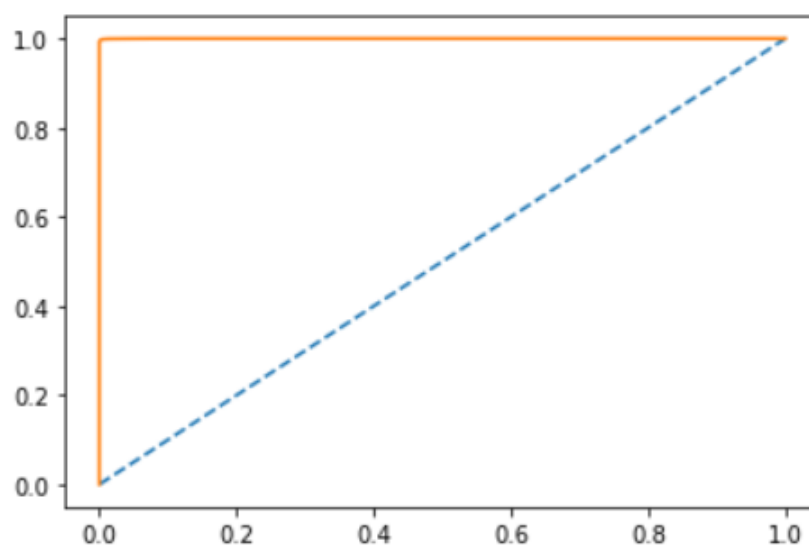


Fig 70

## K- Nearest Neighbours Testing Set

The model score for KNN testing set is 0.9859778597785978

Fig 71

The classification report for KNN testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 1.00      | 0.97   | 0.99     | 2666    |
| 1.0          | 0.98      | 1.00   | 0.99     | 2754    |
| accuracy     |           |        | 0.99     | 5420    |
| macro avg    | 0.99      | 0.99   | 0.99     | 5420    |
| weighted avg | 0.99      | 0.99   | 0.99     | 5420    |

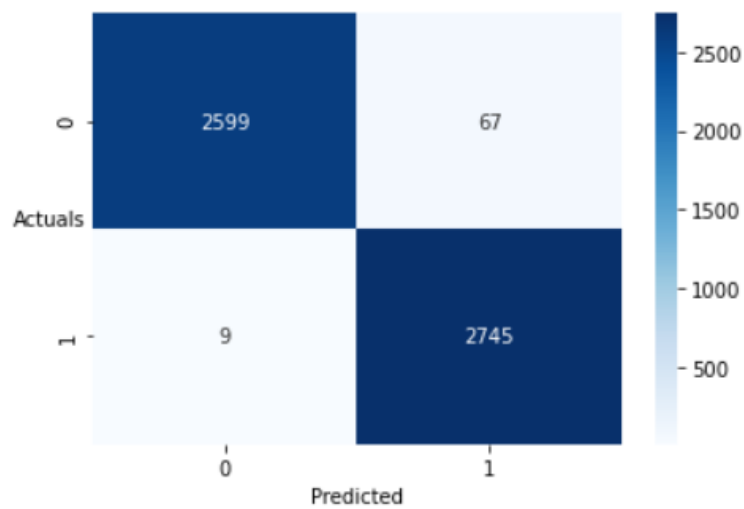


Fig 72

The AUC score for KNN testing set is: 0.999

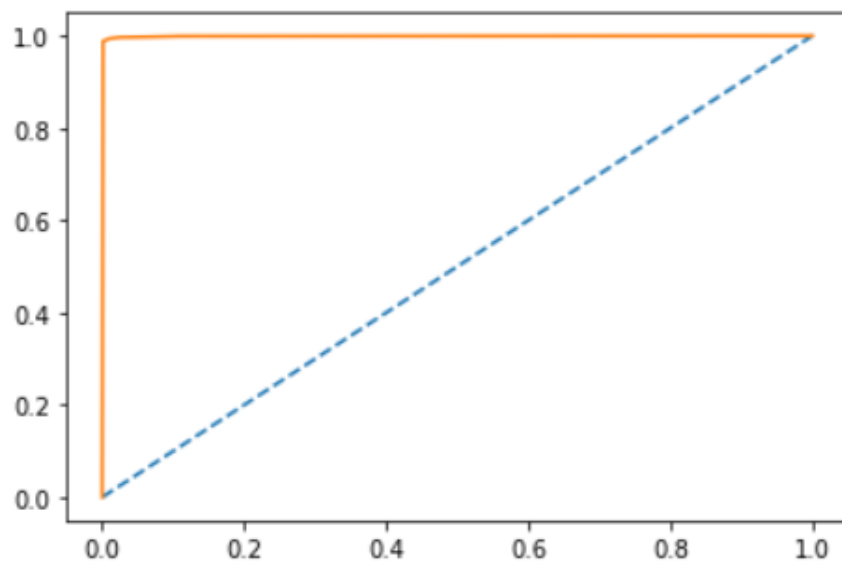


Fig 73

## Naive Bayes Training Set

The model score for Naive Bayes Model training set is 0.6907624169566593

Fig 74

The classification report for Naive Bayes Model set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.73      | 0.62   | 0.67     | 6366    |
| 1.0          | 0.66      | 0.76   | 0.71     | 6278    |
| accuracy     |           |        | 0.69     | 12644   |
| macro avg    | 0.70      | 0.69   | 0.69     | 12644   |
| weighted avg | 0.70      | 0.69   | 0.69     | 12644   |

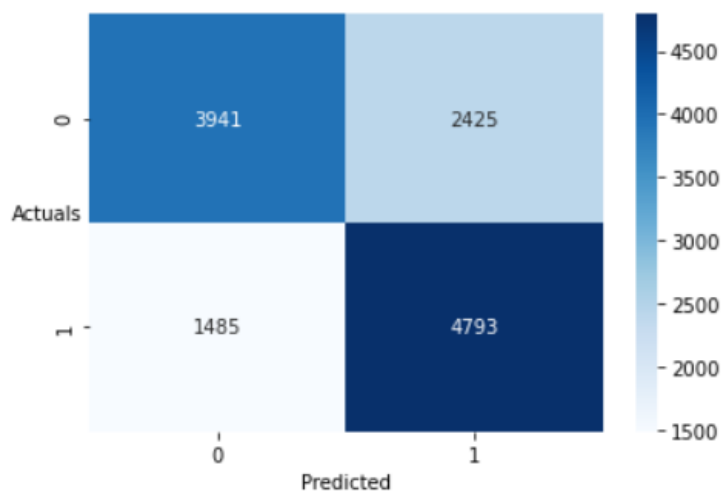


Fig 75

The AUC score for Naive Bayes training set is: 0.749

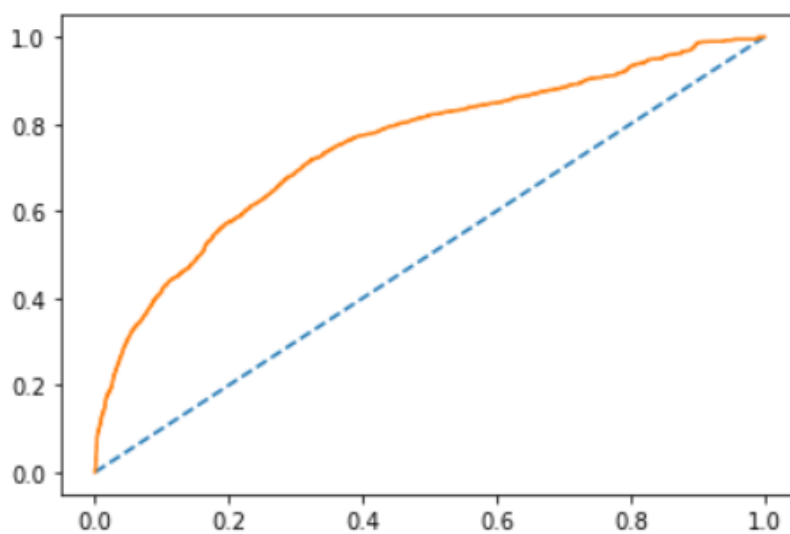


Fig 76

## Naive Bayes Testing Set

The model score for Naive Bayes Model testing set is 0.6863468634686347

Fig 77

The classification report for Naive bayes Model testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.71      | 0.61   | 0.66     | 2666    |
| 1.0          | 0.67      | 0.76   | 0.71     | 2754    |
| accuracy     |           |        | 0.69     | 5420    |
| macro avg    | 0.69      | 0.69   | 0.68     | 5420    |
| weighted avg | 0.69      | 0.69   | 0.68     | 5420    |

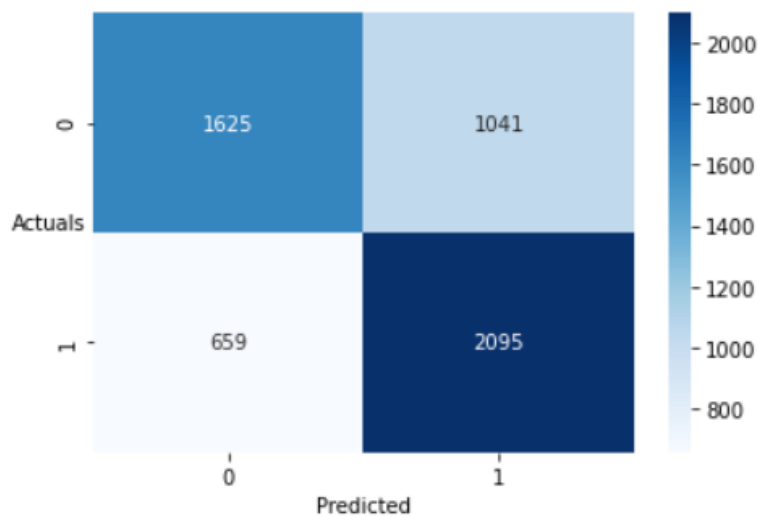


Fig 78

The AUC score for Naive Bayes testing set is: 0.753

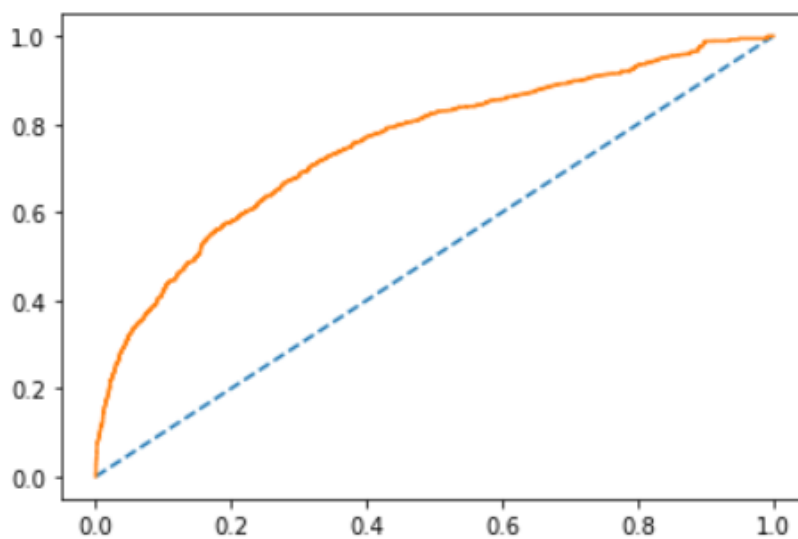


Fig 79

## Decision Tree Classifier Training Set

The model score for Decision Tree Classifier training set is 1.0

Fig 80

The classification report for Decision Tree training set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 1.00      | 1.00   | 1.00     | 6366    |
| 1.0          | 1.00      | 1.00   | 1.00     | 6278    |
| accuracy     |           |        | 1.00     | 12644   |
| macro avg    | 1.00      | 1.00   | 1.00     | 12644   |
| weighted avg | 1.00      | 1.00   | 1.00     | 12644   |

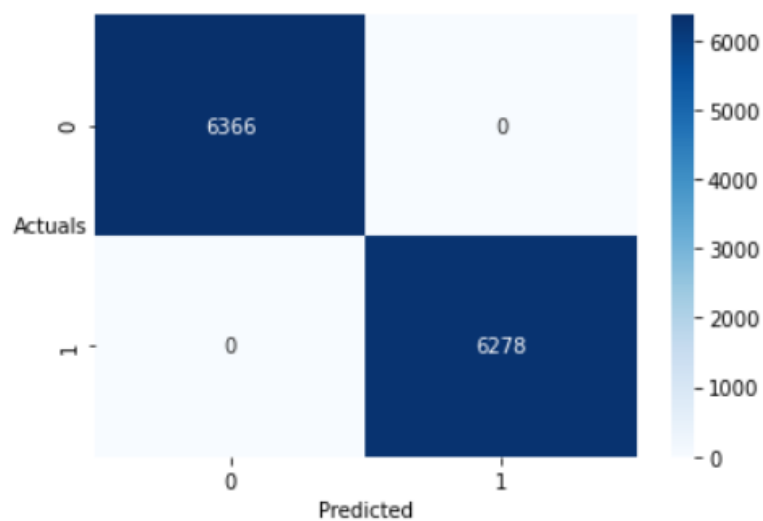


Fig 81

The AUC score for Decision Tree training set is: 1.000

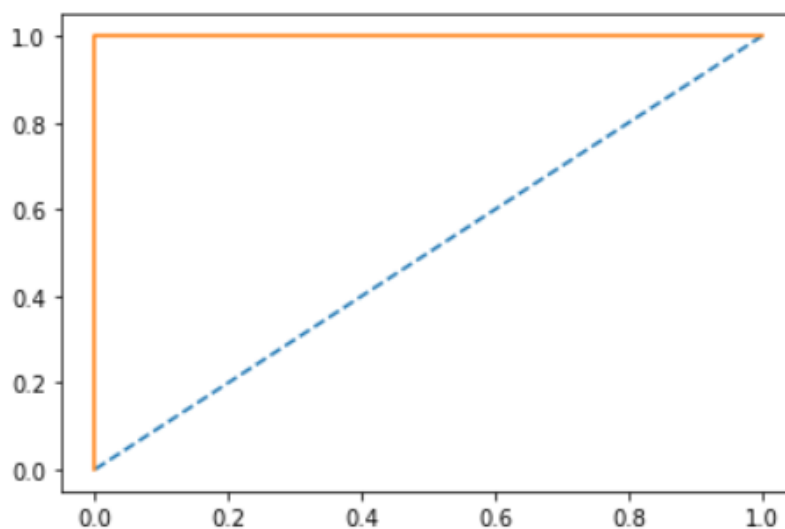


Fig 82

## Decision Tree Classifier Testing Set

The model score for Decision Tree Classifier testing set is 0.9809963099630996

Fig 83

The classification report for Decision Tree testing set is:

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.98      | 0.98   | 0.98     | 2666    |
| 1.0          | 0.98      | 0.98   | 0.98     | 2754    |
| accuracy     |           |        | 0.98     | 5420    |
| macro avg    | 0.98      | 0.98   | 0.98     | 5420    |
| weighted avg | 0.98      | 0.98   | 0.98     | 5420    |

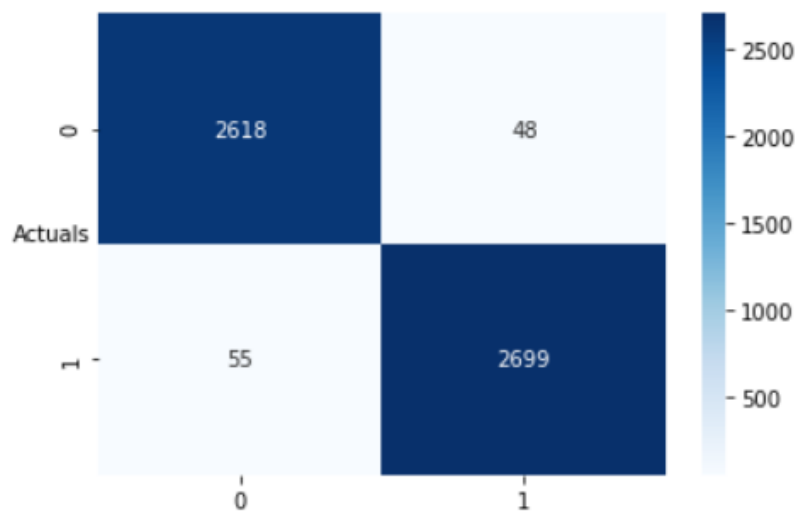


Fig 84

The AUC score for Decision Tree testing set is: 0.981

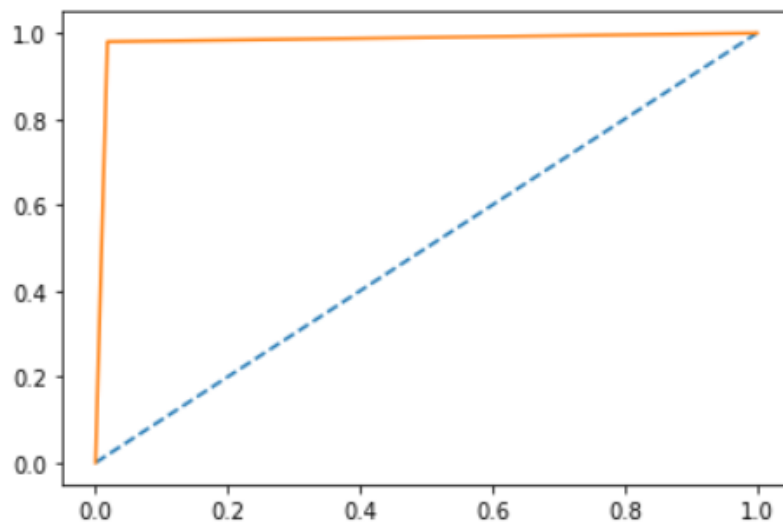


Fig 85

## Random Forest Classifier Training Set

The model score for Random Forest Classifier training set is 1.0

Fig 86

The classification report for RFC training set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 1.00      | 1.00   | 1.00     | 6366    |
| 1.0          | 1.00      | 1.00   | 1.00     | 6278    |
| accuracy     |           |        | 1.00     | 12644   |
| macro avg    | 1.00      | 1.00   | 1.00     | 12644   |
| weighted avg | 1.00      | 1.00   | 1.00     | 12644   |

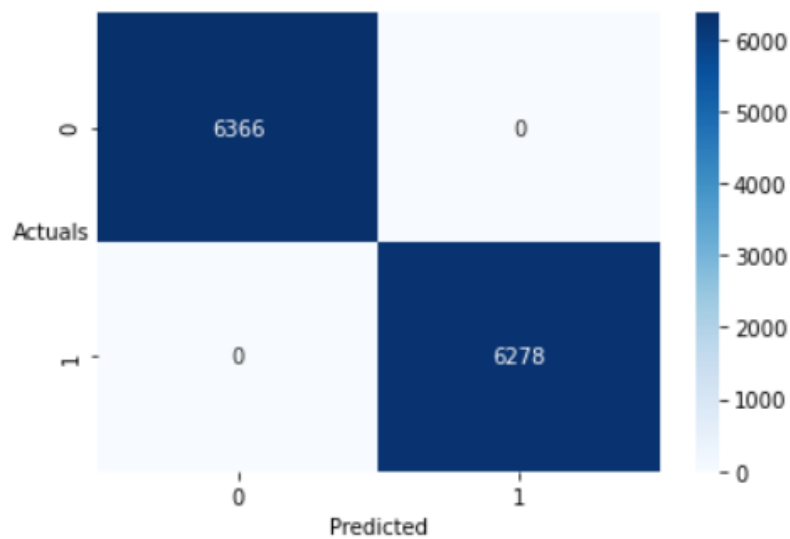


Fig 87

The AUC score for RFC training set is: 1.000

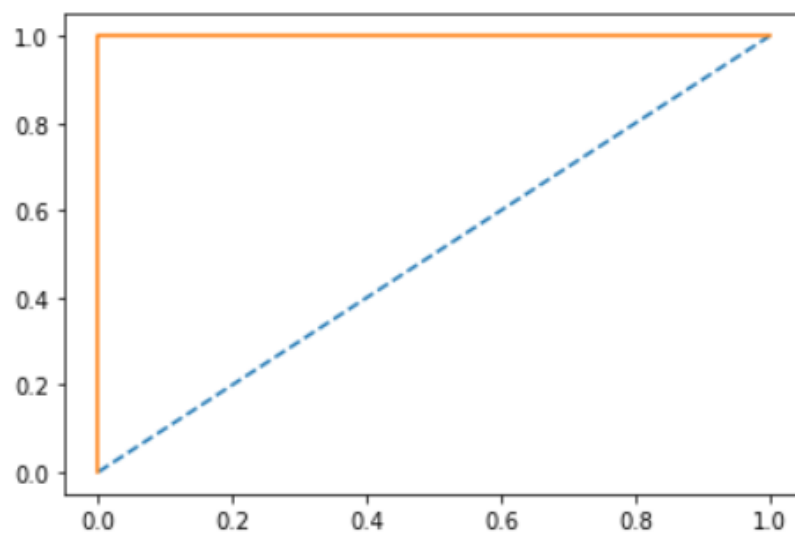


Fig 88

## Random Forest Classifier Testing Set

The model score for Random Forest Classifier testing set is 0.9948339483394834

Fig 89

The classification report for RFC testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.99      | 1.00   | 0.99     | 2666    |
| 1.0          | 1.00      | 0.99   | 0.99     | 2754    |
| accuracy     |           |        | 0.99     | 5420    |
| macro avg    | 0.99      | 0.99   | 0.99     | 5420    |
| weighted avg | 0.99      | 0.99   | 0.99     | 5420    |

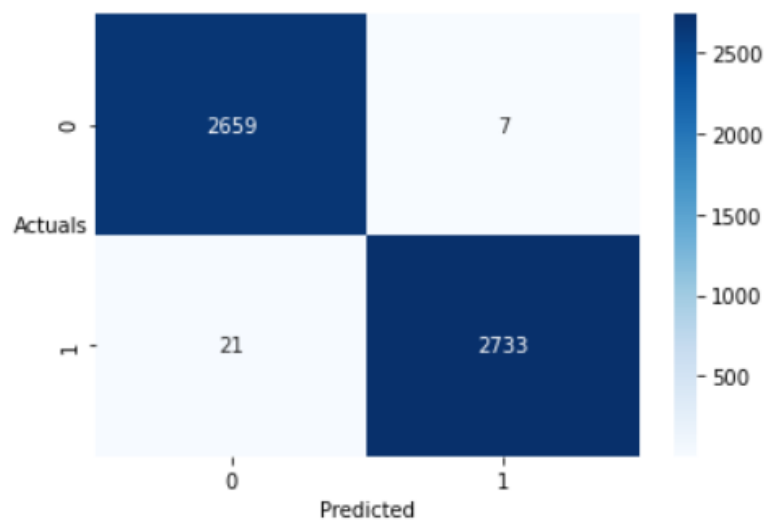


Fig 90

The AUC score for RFC testing set is: 1.000

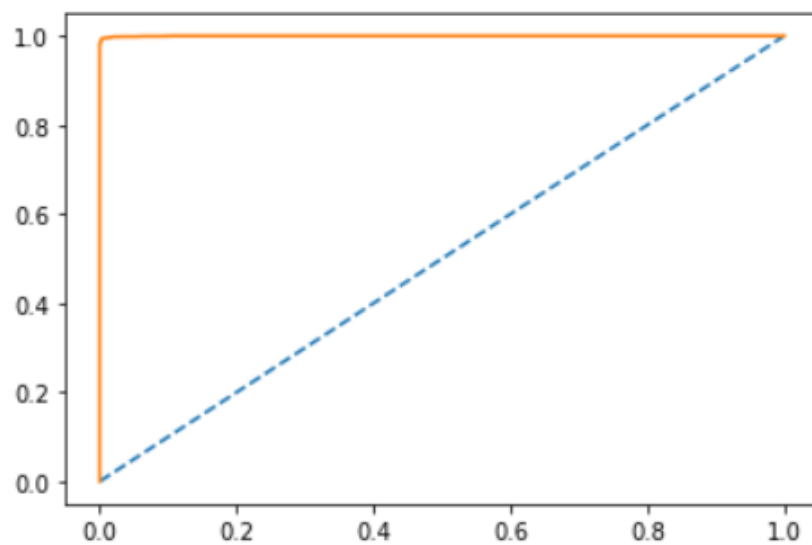


Fig 91



## Model Tuning

### Bagging Training Set

The model score for Bagging training set is 1.0

Fig 92

The classification report for Bagging training set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 1.00      | 1.00   | 1.00     | 6366    |
| 1.0          | 1.00      | 1.00   | 1.00     | 6278    |
| accuracy     |           |        | 1.00     | 12644   |
| macro avg    | 1.00      | 1.00   | 1.00     | 12644   |
| weighted avg | 1.00      | 1.00   | 1.00     | 12644   |

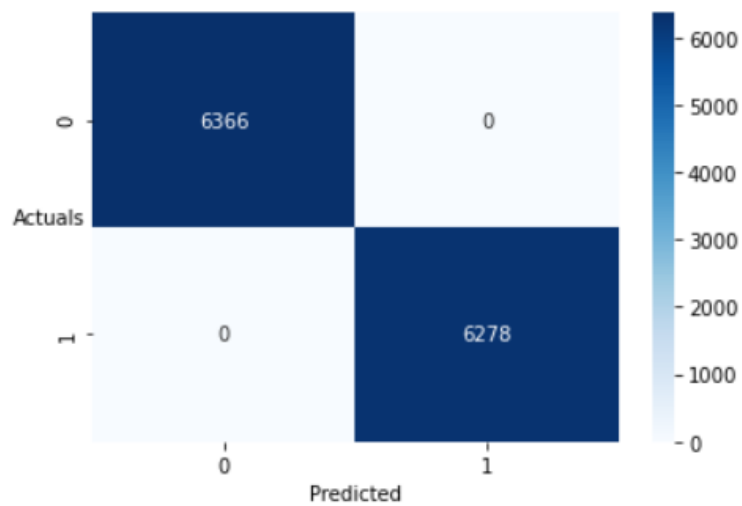


Fig 93

The AUC score for Bagging training set is: 1.000

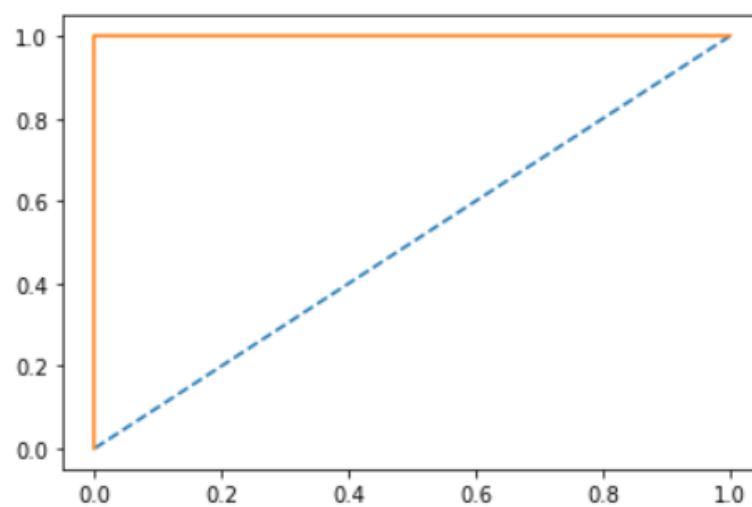


Fig 94

## Bagging Testing Set

The model score for Bagging testing set is 0.9920664206642067

Fig 95

The classification report for Bagging testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.99      | 0.99   | 0.99     | 2666    |
| 1.0          | 0.99      | 0.99   | 0.99     | 2754    |
| accuracy     |           |        | 0.99     | 5420    |
| macro avg    | 0.99      | 0.99   | 0.99     | 5420    |
| weighted avg | 0.99      | 0.99   | 0.99     | 5420    |

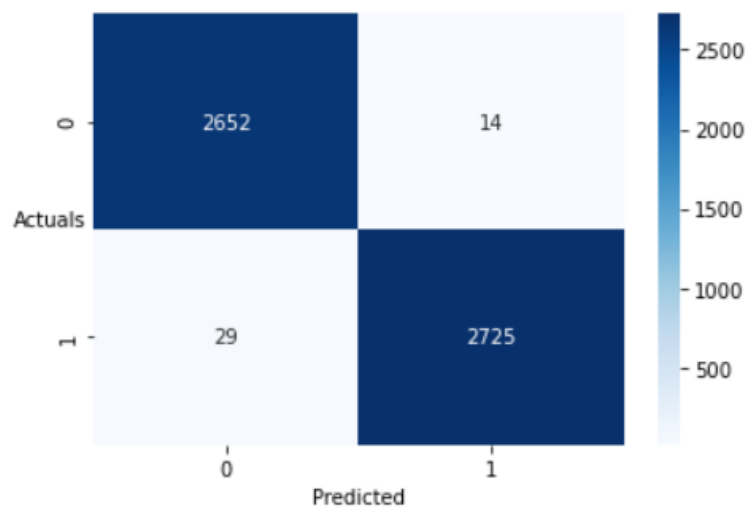


Fig 96

The AUC score for Bagging testing set is: 0.999

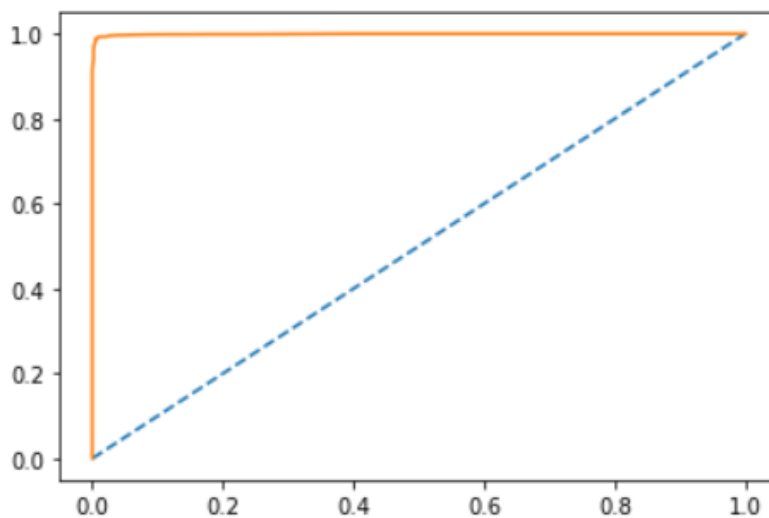


Fig 97

## AdaBoosting Training Set

The model score for AdaBoosting training set is 0.7797374248655489

Fig 98

The classification report for Adaboosting training set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.78      | 0.79   | 0.78     | 6366    |
| 1.0          | 0.78      | 0.77   | 0.78     | 6278    |
| accuracy     |           |        | 0.78     | 12644   |
| macro avg    | 0.78      | 0.78   | 0.78     | 12644   |
| weighted avg | 0.78      | 0.78   | 0.78     | 12644   |

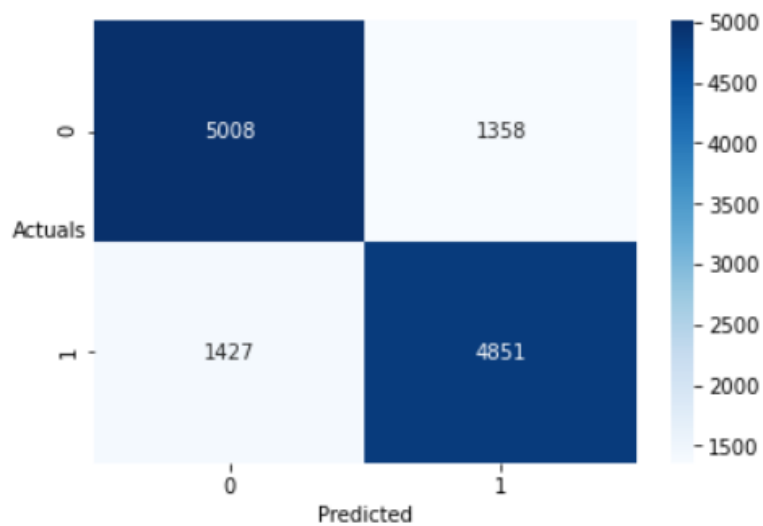


Fig 99

The AUC score for AdaBoosting training set is: 0.865

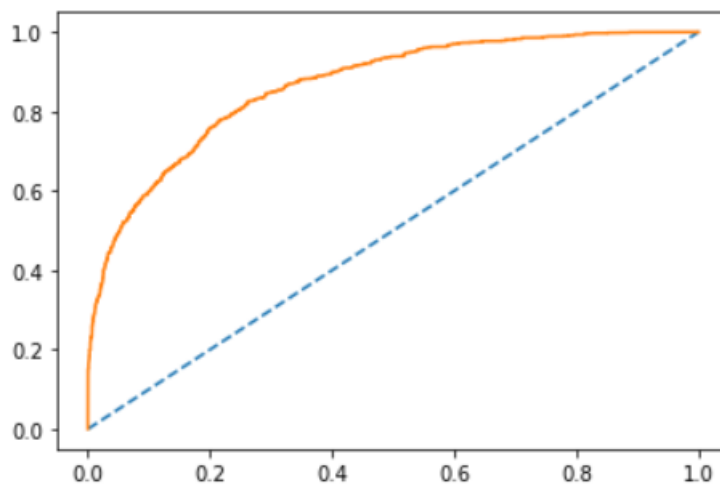


Fig 100

## AdaBoosting Testing Set

The model score for AdaBoosting testing set is 0.7765682656826568

Fig 101

The classification report for Adaboosting testing set is

|  | precision | recall | f1-score | support |
|--|-----------|--------|----------|---------|
|--|-----------|--------|----------|---------|

|              |      |      |      |      |      |
|--------------|------|------|------|------|------|
|              | 0.0  | 0.77 | 0.78 | 0.78 | 2666 |
|              | 1.0  | 0.79 | 0.77 | 0.78 | 2754 |
| accuracy     |      |      |      | 0.78 | 5420 |
| macro avg    | 0.78 | 0.78 | 0.78 | 0.78 | 5420 |
| weighted avg | 0.78 | 0.78 | 0.78 | 0.78 | 5420 |

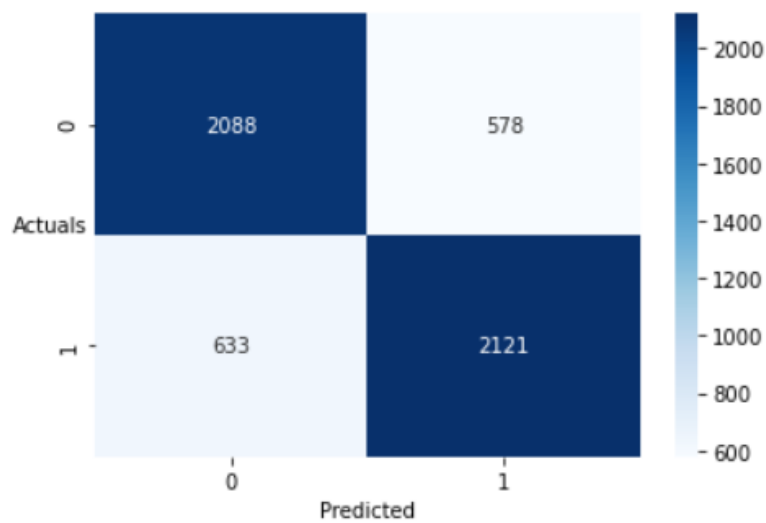


Fig 102

The AUC score for AdaBoosting testing set is: 0.860

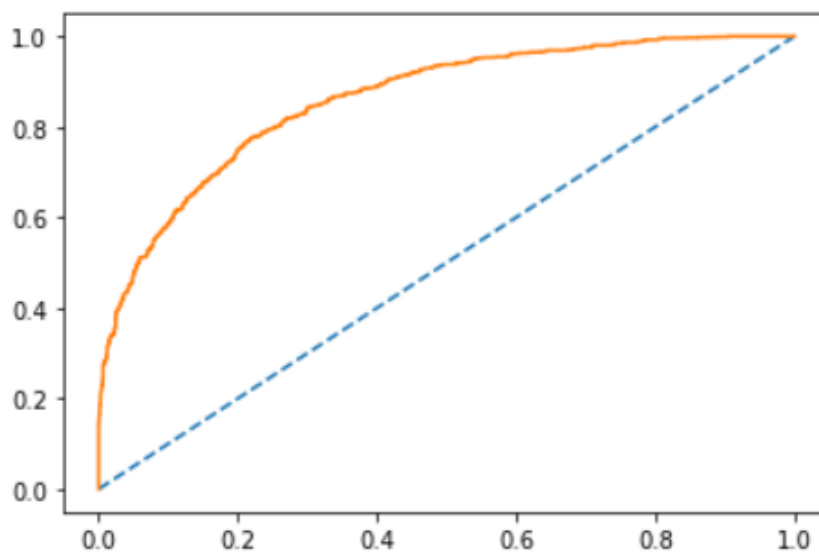


Fig 103

## Gradient Boosting Training Set

The model score for GradientBoosting training set is 0.8260044289781715

Fig 104

The classification report for Gradientboosting training set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.82      | 0.83   | 0.83     | 6366    |
| 1.0          | 0.83      | 0.82   | 0.82     | 6278    |
| accuracy     |           |        | 0.83     | 12644   |
| macro avg    | 0.83      | 0.83   | 0.83     | 12644   |
| weighted avg | 0.83      | 0.83   | 0.83     | 12644   |

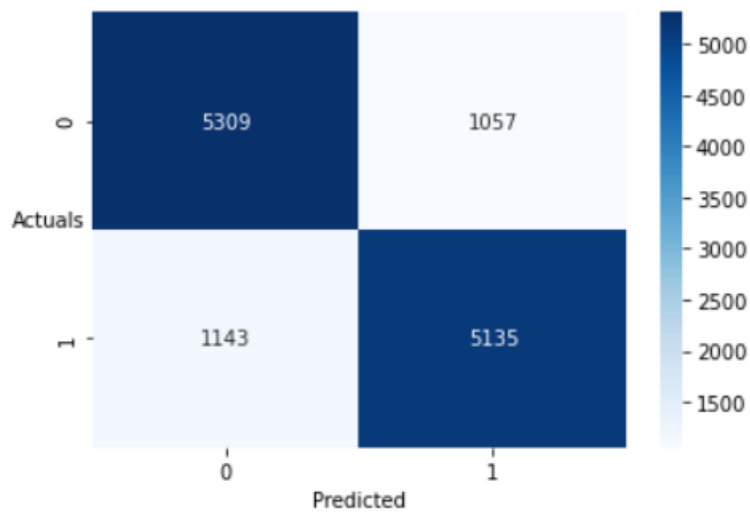


Fig 105

The AUC score for GradientBoosting training set is: 0.915

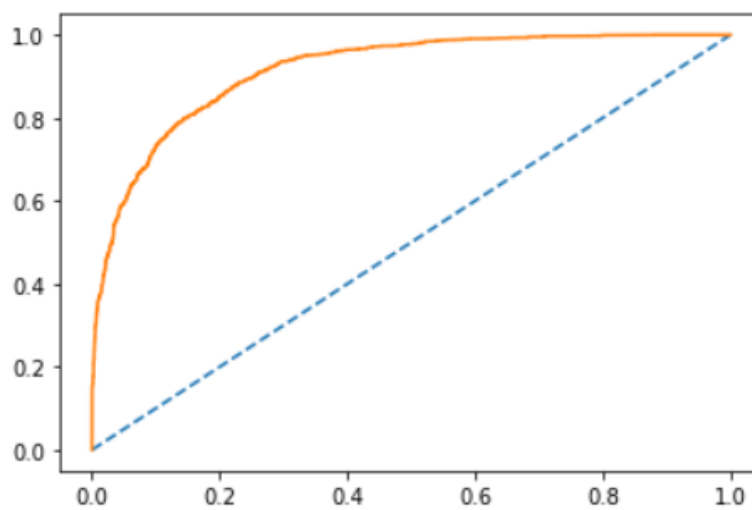


Fig 106

## Gradient Boosting Testing Set

The model score for GradientBoosting testing set is 0.8160516605166052

Fig 107

The classification report for Gradientboosting testing set is

|              | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0.0          | 0.80      | 0.83   | 0.82     | 2666    |
| 1.0          | 0.83      | 0.80   | 0.82     | 2754    |
| accuracy     |           |        | 0.82     | 5420    |
| macro avg    | 0.82      | 0.82   | 0.82     | 5420    |
| weighted avg | 0.82      | 0.82   | 0.82     | 5420    |

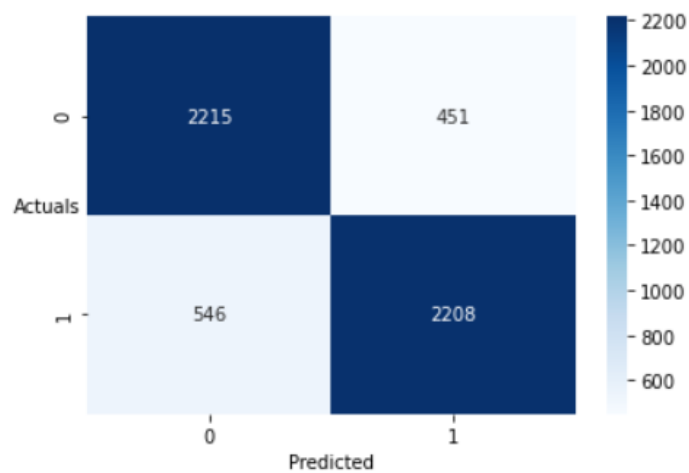


Fig 108

The AUC score for GradientBoosting testing set is: 0.860

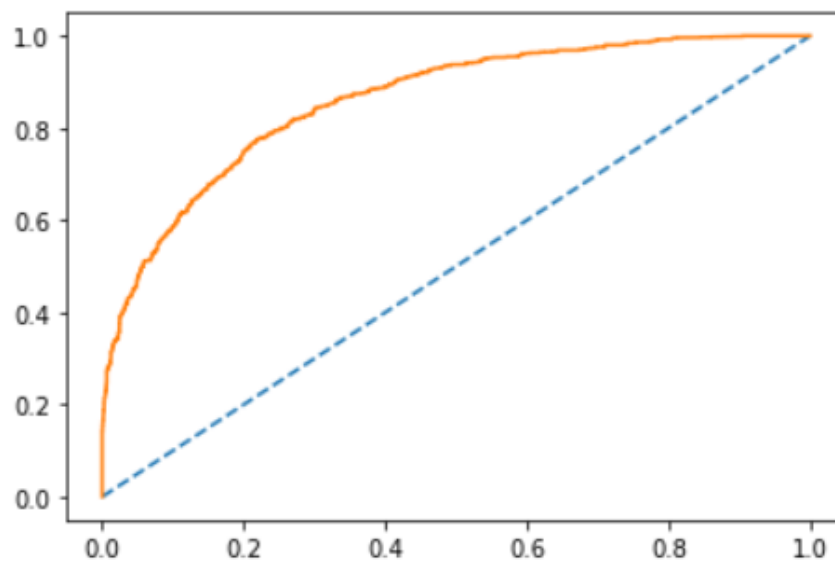


Fig 109

## Model Comparison

|                      | LR<br>Train | LR<br>Test | LDA<br>Train | LDA<br>Test | KNN<br>Train | KNN<br>Test | NB<br>Train | NB<br>Test | CART<br>Train | CART<br>Test | RFC<br>Train | RFC<br>Test | Bagging<br>Train | Bagging<br>Test | Ada<br>Boosting<br>Train | Ada<br>Boosting<br>Test | Gradient<br>Boosting<br>Train | Gradient<br>Boosting<br>Test |
|----------------------|-------------|------------|--------------|-------------|--------------|-------------|-------------|------------|---------------|--------------|--------------|-------------|------------------|-----------------|--------------------------|-------------------------|-------------------------------|------------------------------|
| <b>Precision</b>     | 0.714       | 0.730      | 0.713        | 0.730       | 0.987        | 0.976       | 0.664       | 0.668      | 1.0           | 0.983        | 1.0          | 0.997       | 1.0              | 0.995           | 0.781                    | 0.786                   | 0.829                         | 0.830                        |
| <b>Recall</b>        | 0.737       | 0.736      | 0.737        | 0.734       | 0.999        | 0.997       | 0.763       | 0.761      | 1.0           | 0.980        | 1.0          | 0.992       | 1.0              | 0.989           | 0.773                    | 0.770                   | 0.818                         | 0.802                        |
| <b>F1 Score</b>      | 0.725       | 0.733      | 0.725        | 0.732       | 0.993        | 0.986       | 0.710       | 0.711      | 1.0           | 0.981        | 1.0          | 0.995       | 1.0              | 0.992           | 0.777                    | 0.778                   | 0.824                         | 0.816                        |
| <b>Accuracy</b>      | 0.723       | 0.727      | 0.722        | 0.727       | 0.993        | 0.986       | 0.691       | 0.686      | 1.0           | 0.981        | 1.0          | 0.995       | 1.0              | 0.992           | 0.780                    | 0.777                   | 0.826                         | 0.816                        |
| <b>AUC<br/>Score</b> | 0.771       | 0.777      | 0.770        | 0.776       | 1.000        | 0.999       | 0.749       | 0.753      | 1.0           | 0.981        | 1.0          | 1.000       | 1.0              | 0.999           | 0.865                    | 0.860                   | 0.915                         | 0.860                        |

Fig 110

On comparing with the Laptop users as the number of rows or data points increases the accuracy of most of the models decreased.

1. Logistic Regression model and Linear Discriminant Analysis model provides very poor accuracy of 72.3% and 72.2% on train set and 72.7% and 72.7% on test set respectively. In both the cases it can be observed that the accuracy for test set has shown a very little improvement.
2. Decision Tree (CART) model and Random Forest model have provided an excellent accuracy on Training set that is 100% and applying the models to testing set, we see that the accuracy has declined a bit that is 98.1% for Decision Tree (CART) model and 99.5% for Random Forest model.
3. Although, both the models are very good the recall of Random Forest model (99.2%) is slightly lower than the K- Nearest Neighbours model (99.7%).
4. The worst performing model in terms of all the parameters is the Naïve Bayes model which shows the accuracy of just 69.1% in train set and 68.6% in test set.
5. Even after applying the Bagging technique the model although showed very good performance in both training as well as testing sets clocking the accuracy of 100% and 99.2% respectively.
6. Although, Gradient Boosting model performed better in case of Laptop using customers but for mobile using individuals the huge decline is observed in the accuracy.

Although, Random Forest is Test set has accuracy of 99.5% but it has produced for number of False positives which is 21. as compared to the K-nearest Neighbours having accuracy of 98.6% and producing 9 False positive cases.

So, in both the cases K-Nearest Neighbours is the best model.

1. Applying this model having such as high Recall of can help the company identify which customers can purchase the product in the new future. Also, this helps in better reach and target the audience accordingly.
2. This can also increase the traffic on the company's site resulting in better minimizing the click per cost expense for the company.
3. As, the higher the number of hits on website increases, more chances of purchasing the product also increases bringing in the surge in revenues for the company.