

# ReviewMirror— Tracking Opinion Drift in E-Commerce Reviews

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## 1 Problem Statement & Objectives

We study how an individual user’s sentiment and writing tone change across their review history. Our objectives are: (1) analyze temporal patterns of opinions in longitudinal review data [6] ; (2) define a representation to compare a user’s sentiment/style over time; (3) quantify and visualize drift with interpretable linguistic or behavioral signals; (4) justify modeling and evaluation choices grounded in prior work.

## 2 Datasets

**Primary: Amazon Review Data (2018, UCSD).** The 2018 release contains  $\sim 233.1M$  reviews spanning May 1996–Oct 2018 with fields such as `reviewerID`, `asin`, `reviewText`, `overall` (stars), and `unixReviewTime`. It also provides a *5-core* subset (users/items with  $\geq 5$  reviews) and per category splits , we will use the **Electronics 5-core** subset for computational tractability and longitudinal coverage [1]

*Forward-compatibility.* McAuley Lab released a 2023 expansion (571.5M reviews to Sep 2023) with richer metadata and maintained category mappings. We keep this as an upgrade path if broader coverage is needed [2].

**Backup: Yelp Open Dataset.** JSON files for reviews (`review_id`, `user_id`, `business_id`, `stars`, `date`, `text`), businesses, and users. Suitable for cross-domain validation in services settings [3].

## 3 Data Model & Schema

We will curate one tidy row per review:

Field	Description
<code>user_id</code>	Reviewer identifier ( <code>reviewerID</code> / <code>user_id</code> )
<code>item_id</code>	Product/business identifier ( <code>asin</code> / <code>business_id</code> )
<code>ts</code>	Timestamp (from <code>unixReviewTime</code> or <code>date</code> )
<code>text</code>	Raw review text
<code>stars</code>	Star rating (1–5)
<code>category</code>	(Optional) high-level category for stratification
<code>helpful_votes</code>	(Optional) helpfulness/engagement signal

Derived features for trajectories: (i) *text sentiment* (lexicon baseline, e.g., VADER; then transformer-based polarity), (ii) *style/tone* proxies (exclamation density, first-person ratio, subjectivity/readability), (iii) time indices (calendar month, time-since-first-review).

## 4 Preprocessing Pipeline

1. **Load the data.** Read the per category JSON dump (gzipped or plain) into a tidy dataframe with the key fields we need (user, item, text, stars, timestamp).
2. **Basic cleaning.** Keep reviews that look like English text, drop empty or boilerplate entries, and remove near duplicates.
3. **Make sure users have enough history.** Keep only users with at least  $k$  reviews (default  $k=5$ ) so each user has a meaningful timeline to analyze.
4. **Put everything on a timeline.** Convert timestamps to UTC, bucket them by calendar month, and sort reviews within each user so trajectories are well ordered.
5. **Add lightweight labels.** Compute a quick text polarity score (VADER compound in  $[-1, 1]$ ), map star ratings to  $[-1, 1]$ , and combine them into a simple hybrid sentiment. For comparability, also keep a within user  $z$  score version.
6. **Save the essentials.** Export two compact artifacts for the next steps: `reviews.parquet` (row level records) and `user_trajectories.parquet` (per user monthly sequences with features).

## 5 Representation of Opinion Trajectories

**Trajectory:** For each user  $u$  we build a time ordered sequence of monthly points  $\{(t_i, s_i, r_i, \mathbf{f}_i)\}_{i=1}^{n_u}$ , where  $t_i$  is the month,  $s_i$  is the text based sentiment score,  $r_i$  is the rating mapped to  $[-1, 1]$ , and  $\mathbf{f}_i$  are simple style cues (e.g., exclamation rate, first person usage, capitalization). This gives us a compact, per user timeline we can compare and visualize.

- **Hybrid sentiment (single track to follow).** We blend text polarity and stars into one signal

$$h_i = \alpha s_i + (1 - \alpha) \tilde{r}_i, \quad \alpha \in [0, 1], \quad \tilde{r}_i \in [-1, 1].$$

Intuition:  $h_i$  is high if both the review *sounds* positive and the *stars* are high. (Default  $\alpha=0.7$ ; we will vary  $\alpha$  in robustness checks.)

- **Smoothed path (for pictures, not decisions).** For cleaner plots we may show an exponentially weighted moving average  $\bar{h}_t = \text{EWMA}_\lambda(h_i)$ . We keep all *metrics* (slopes, deltas, detectors) on the *monthly means* to avoid over smoothing.
- **Drift magnitude (how much did the opinion move).** We summarize change with two simple numbers:

1. *Trend (slope):* fit a line to  $h_i$  versus true time (month ordinal), positive means upward drift.
2. *Start→End delta:*  $h_{\text{last}} - h_{\text{first}}$  (direction and size of net change).

- **Change points (when did the shift happen).** We run standard detectors on  $h_i$ :

1. **ADWIN** for mean shifts without a fixed window size,
2. **Page–Hinkley** for gradual, persistent drifts.

Close-by alarms are merged (e.g., within  $\pm 1$  month) to avoid duplicate events.

Together, this representation gives us a clear, single trajectory per user (the hybrid  $h_i$ ), simple scalars to quantify *how much* it changed, and timestamps indicating *when* it changed while keeping the raw ingredients (text, stars, style) available for interpretation.

## 6 Quantifying & Visualizing Drift

**What we measure:** We quantify *how much* a user’s opinion moved, *how wiggly* it was, and *when* any major shift happened. All metrics are computed on monthly hybrid sentiment  $h_t$  (with stars only variants for checks).

### Quantification (small set of metrics)

- **Trend (signed slope).** Fit a line to  $h_t$  vs. true time (month ordinal):

$$\hat{\beta}_1 = \arg \min_{\beta_0, \beta_1} \sum_t (h_t - (\beta_0 + \beta_1 t))^2.$$

Positive  $\hat{\beta}_1$  means drifting upward, negative means drifting downward.

- **Net change (start→end).**  $\Delta h = h_{\text{last}} - h_{\text{first}}$ . Easy to interpret direction and magnitude.
- **Volatility (total variation).**  $\text{TV} = \sum_t |h_t - h_{t-1}|$ . Higher TV = more ups/downs.
- **Direction instability (sign flips).**  $\text{FlipRate} = \frac{1}{T-1} \sum_t \mathbf{1}\{\text{sign}(h_t) \neq \text{sign}(h_{t-1})\}$ .
- **Early vs. Late divergence.** Compare distributions of sentiment in the first  $K$  vs. last  $K$  months using a bounded, symmetric distance such as Jensen–Shannon divergence (or KL if desired):

$$D_{\text{JSD}}(P_{\text{early}}, P_{\text{late}}) \in [0, 1].$$

- **Change point timing.** From detectors (ADWIN/Page–Hinkley): (i) *count* of changes, (ii) *time-to-first-change* (months from start), and (iii) *dwell time* between changes.

*Quality checks.* We also report agreement with ratings: Spearman correlation between slope( $h_t$ ) and slope(stars), and the percentage of users where the signs match.

### Visualization (make the patterns obvious)

- **Per user sparklines.** Small line plots of  $h_t$  over months with change points marked.
- **Cohort heatmaps.** Users grouped by first review year (or tenure deciles), showing average slope or share of “drift” users per cohort reveals period effects.
- **Rating transitions (alluvial / Sankey).** Early→Late star distributions to show how satisfaction shifts (e.g., 5→3, 2→4).
- **Wordshift / top terms.** Small wordshift style views highlighting tokens that most explain Early vs. Late differences in polarity.
- **Population summaries.** Histograms/violin plots of  $\hat{\beta}_1$  and  $\Delta h$ , scatter of slope( $h_t$ ) vs. slope(stars) to visualize agreement.

## 7 Modeling & Evaluation Rationale

### 7.1 Modeling Rationale

- **The Problem:** User behavior isn’t static, it changes over time. This is known as **concept drift** [4].
- **Our Hypothesis:** We believe models that *adapt* to these changes will be more accurate than models that treat all data as the same (“static”).

- **The Test:** We will directly compare **static baseline models** (which ignore change) against **adaptive detectors** (like ADWIN [5] and Page-Hinkley) that are designed to spot these changes as they happen.
- **Making it Understandable (Interpretability):** When our model flags a “change-point,” we’ll confirm it’s a *real* change by checking if the user’s actual **writing style or word choice (n-grams)** also shifted at that same time.
- **Tracking Gradual Change:** We’ll also explore methods like **Dynamic Topic Models** [7] to get a “big picture” view of how a user’s discussion topics slowly evolve over their history.

## 7.2 Evaluation Rationale

We’ll test our models in three ways to ensure the results are trustworthy:

1. **Internal Validity (Are we right?):** We need a “ground truth” to check our work. We’ll use **star ratings** as our proxy. If our model detects a change in a user’s *text* right when their *star ratings* suddenly jump or fall, we can be confident the detected change is meaningful.
2. **Robustness (Are we lucky?):** We will “stress-test” our models by tweaking their settings (like sensitivity  $\alpha$ , bin width, etc.). This ensures our results aren’t just a fragile fluke of one specific setup.
3. **External Validity (Does it work elsewhere?):** To prove our method is widely useful, we will experiment it on other datasets.

Our main success metric will be **user-level AUC**, which measures how well the model can correctly classify a user as having “changed” vs. “not changed.”

## 8 Preliminary Visual Checks

To validate the pipeline, we plotted per-user monthly hybrid sentiment trajectories. Figure 1 shows representative patterns (steady increase, U-shape, volatile, plateau). Table 1 summarizes drift metrics for a small sample of users.

user_id	drift_slope	drift_delta	tv	flip_rate
A3UFCX1AE4TKZE	1.275	1.275	1.275	1.0
A11GHM8Q3IEXHI	0.561	1.123	1.123	0.5
A3PUCTT3HOZ77V	0.512	0.512	0.512	0.0
A2VB5FKZMKLVPV	0.511	0.511	0.511	0.0
A7M4QUHGIY69U	0.406	0.406	0.406	0.0
A3CXLR0Y89GTB5	-0.918	-0.918	0.918	1.0
A11D26I3MRPYUF	-0.846	-0.846	0.846	1.0
ARXL1PBCOYXL3	-0.828	-0.828	0.828	0.0
A17LCR0YZ0SOOP	-0.545	-0.545	0.545	0.0
A1517476XF0C7A	-0.448	-0.448	0.448	0.0

Table 1: Sample user drift metrics: slope (true time), start→end delta, total variation (TV), and sign-flip rate.

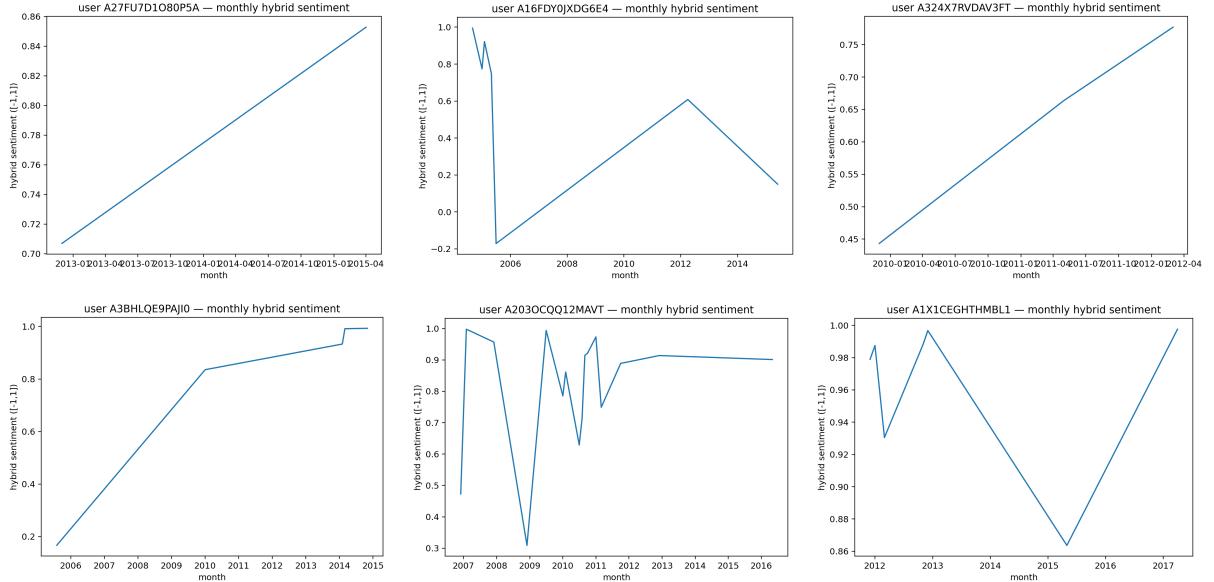


Figure 1: Representative per-user monthly hybrid sentiment trajectories.

## References

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