

INCOME STATEMENT DASHBOARD

Index ▲	Description	FY22	FY21
1	Revenue:		
2	Product	72,732.00	71,074.00
3	Service and other	125,538.00	97,014.00
4	Total revenue	198,270.00	168,088.00
5	Cost of revenue:		
6	Product	19,064.00	18,219.00
7	Service and other	43,586.00	34,013.00
8	Total cost of revenue	62,650.00	52,232.00
9	Gross margin	135,620.00	115,856.00
10	Research and development	24,512.00	20,716.00
11	Sales and marketing	21,825.00	20,117.00
12	General and administrative	5,900.00	5,107.00
13	Impairment and restructuring	0.00	0.00
14	Operating income	83,383.00	69,916.00
15	Other income (expense), net	333.00	1,186.00
16	Income before income taxes	83,716.00	71,102.00
17	Provision for income taxes	10,978.00	9,831.00
18	Net income	72,738.00	61,271.00
19	Earnings per share:		
20	Basic	9.70	8.12
21	Diluted	9.65	8.05

Net Income

72.74K✓

Goal: 61.27K (+18.72%)

Total Revenue

198.27K✓

Goal: 168.09K (+17.96%)

Operating Income

83.38K✓

Goal: 69.92K (+19.26%)

