



IIT BOMBAY

# BLUE BOOK

Third Edition



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## Career Cell



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# PREFACE

**Dear Students,**

We at Career Cell aim to help Undergraduate students find and pursue a career that is best suited to their abilities and liking. We wish to help you at every step of this journey from admission to IIT Bombay to placements and beyond!

We recognize that placements is an important milestone in this journey and can be quite confusing to navigate. Career Cell, Team 2020-21 had released the Bluebook's first edition intending to ease this crucial process and help you prepare for it. The booklet consists of specific information about each company's recruitment process covering topics right from the shortlisting criteria and details about interviews up to resources.

Our seniors have gone through placements and have been successfully placed in various companies. Thus, the source of information in this booklet is their answers to a comprehensive list of questions. Their personal views, advice, and resume points that helped them land a job in the company of their choice are also included.

You can find extensive information about each company on their respective pages. **We have also provided preparation resources. Most of the resources have been hyperlinked. Thus, you can click on any of these and be directed to the respective web pages.**

In this edition, we have updated the booklet adding information about several more companies to cover more profiles and placement procedures.

We hope this booklet provides you with answers to your questions. Feel free to contact us for any assistance you might need.

All the best for your Placements!

Regards,

**Devina Agarwal  
Institute Secretary Academic Affairs  
Head - Career Cell (2022-23)**

# ACKNOWLEDGEMENTS

**To the Batch of 2020, 2021 and 2022,** the completion of this booklet would not have been possible without the participation and help of so many people whose names may all not be enumerated. Your contributions are sincerely appreciated and acknowledged. Thank you so much for giving insights into the “Placement process” and sharing some amazing resources!

**To the people who reviewed** this booklet, we are grateful to you for taking out the time. Your suggestions and advice helped us refine our ideas and approach throughout the process. This book is richer for your contributions!

**To UG Academic Council Members,** we'd like to express our gratitude for your constant guidance and support throughout.

**To you,** all the readers of this booklet for their constant support and motivation. Any suggestions for further improvement of this booklet are welcome!

We apologize if we have missed anyone.

# **DISCLAIMER**

The primary purpose of this booklet is to educate and inform the reader. Information in this booklet is meant to supplement, not replace, any JAFs or details posted on the Placement Blog.

All the information is provided on an “as-is” basis with no guarantee of completeness, usefulness or timeliness of any kind whatsoever, expressed or implied. It is the reader’s responsibility to verify their own facts. Any action you take upon this information is strictly at your own risk.

We highly recommend you to prepare according to the process this year and not based on the previous years' trend/generalization.

The views and opinions expressed in the booklet are those of the individuals involved and do not necessarily reflect the official policy or position of Career Cell or any other organisation, employer or company.

All the resources present in this booklet are taken from the public domain.

# PLACEMENT RESOURCES\*



Aptitude



Consult



Coding



Finance



HR



Management



Placement Diaries



Resume Repository



Resume Repository 2022

\*Click on the icons or text for resources



# AB INBEV

## PROFILES OFFERED

- Associate Data Scientist

## RESUMES

<https://drive.google.com/drive/folders/13lqrCVHS4vl31Pnpnl37vZgPcWaWeOfT?usp=sharing>

## SHORTLIST CRITERIA

- Scores in the test

## SELECTION PROCEDURE

### Written Tests

#### 1 Test

- Quant, LRDI, Verbal and two basic coding questions in any language. (Hardcore coding isn't a requirement for some profiles.)

### Interviews

#### 2 Rounds

- First Round: Group discussion based on a topic related to the company's brand's functioning in India involving basic strategic thinking.  
Example: Increasing sales of "XYZ" brand or making the invoicing process less manual, etc.
- Second Round: Your department/profile is not defined before and it is given based on your interests.
- Last year there were 2 different panels probably based on analytics and operations. Usually both will have a senior from campus and HR.
- Questions are based on resume, basic analytics or advanced ML questions based on the profile you're aiming to apply for and a few HR questions. An analytical mindset and reading the company values would be beneficial!

## PREPARATION

- Basic placement preparation.
- Company research.

## PERSONAL VIEWS



### NIKUNJ MOHOTA

B.TECH, CHEMICAL ENGINEERING

- The AB InBev office in India (GCC, GAC) aims at using analytics/automation to reduce manual efforts in the company's operations across the world. Keeping that in mind is important. This does not mean you have to necessarily make ML models but basic analytics through excel would be expected (as is the case with MOST non-core companies).
- Being a beer company, the culture is one of the best that I have heard which is also an important factor. Make sure to read about the company and its values before the interview!

# ADOBE INC



## PROFILES OFFERED

- 💻 Member of Technical Staff

## RESUMES

<https://drive.google.com/drive/folders/1XpZfBYvru6B1QWHPuFSioD-Qolgw-NtS?usp=sharing>

## SHORTLIST CRITERIA

- 📘 Test scores

## SELECTION PROCEDURE

### Written Tests

1 Test

- Written test include 3 coding questions of moderate level

### Interviews

3 Rounds

- Mostly focused on DSA

## PREPARATION

- Basic placement preparation
- Company research
- Practice on leetcode



# AIRBUS

## PERSONAL VIEWS

KEYUR CHODVADIYA

M.TECH, MECHANICAL ENGINEERING

Just be realistic, stick to your strength and at the same time be flexible

## PROFILES OFFERED

- ❑ Airframe - Non Linear FEM

## RESUMES

<https://drive.google.com/drive/folders/1ETcxUmOmgBTjjj73Ehk2RlZMIGiVx9P5?usp=sharing>

# ALVAREZ AND MARSAL



## PROFILES OFFERED

Management Consulting

## RESUMES

<https://drive.google.com/drive/folders/1bCfbuexLz6cbDX15TrgX-MhHfG3NTI-E>

## SHORTLIST CRITERIA

- Diversity of profile
- Good academic performance (CPI>7.5)
- Extracurriculars, Organizational and professional experience

## SELECTION PROCEDURE

### Written Tests

NA

### Interviews

2 Rounds

- Both were case oriented.
- It usually involves some HR questions in the beginning but majorly is focused on the case.
- Cases are based on guesstimates, profitability, market entry or some unconventional ones.
- These cases often revolve around your profile in general including your PORs, internships, academics, etc.

## RESOURCES

There are many books specifically focusing on case interviews like:

- Case Interview Cracked
- Day One
- Case Interview Secrets

## PERSONAL VIEWS



### MITESH MUNDRA B.TECH, CHEMICAL ENGINEERING

- For placements, try to focus only on limited profiles ensuring reduced load of prep so that you will be able to perform better in your choice of profile. You will be able to prepare better for those profiles, which will significantly increase your chances of getting selected. Always try to prepare in groups (for most of the profiles) as it is mutually beneficial from learning pov and also significantly reduces the placements stress.



## PROFILES OFFERED

- Management Trainee

## RESUMES

<https://drive.google.com/drive/folders/1TX7Y-OSLiNhWlo5hITjy8Dg9WLWpBqfk?usp=sharing>

## CPI CRITERIA

Good Academic Performance (CPI > 7.5)

## SHORTLIST CRITERIA

- Test based on profile

# AMERICAN EXPRESS

## SELECTION PROCEDURE

### Written Tests

3 Tests

- Aptitude Test and Puzzles: Basic questions related to aptitude. Compulsory for all.
- Business Case Study: Optional.
- Coding/ ML: MCQ questions about different ML concepts and Ensemble Models. Optional.
- Interviewee has to choose at least one of the last two tests.

### Interviews

Technical Round | HR Round

- Guesstimates
- Brief Discussion about the resume and internships.
- Case Study
- Puzzles
- Basic knowledge of the company
- Basic Questions about ML & Deep Learning

## PREPARATION

### Courses

- Management courses from SOM could help with the profile.

### Internships, PoRs, projects, Research

- Internships in Data Analytics and 3rd, 4th year PoRs can be helpful.
- Additional projects, case study competitions add diversity to the profile.



## RESOURCES

### Puzzles:

- Higher Order thinking Skills Assessment (HOTS)
- [GeeksforGeeks](#)
- [Brainstellar Website](#)
- 50 Challenging Problems in Probability
- [Puzzles by Gurmeet Singh Manku](#)

### Aptitude:

- [Case Interviews Cracked](#)
- [Pariksha](#)
- [Case Interview Workshop videos by Victor Cheng](#)
- Consulting Interview books from MBA Schools  
(Wharton, LBS, Harvard, IIM Ahmedabad etc.)
- Heard on the Street
- How to ace the brainteaser Interview

## PERSONAL VIEWS

### ANVAY VARERKAR

B.TECH, CHEMICAL ENGINEERING

- Interviewers will generally be friendly and make you comfortable. About my interviews, I was asked if I knew about credit cards and was asked to come up with as many alternate data sources as I could think of for getting info about a customer. This was followed by a question regarding as many offline and online means of generating leads and marketing for a new music store I could think of.

### MRINAL AGARWAL

B.S, CHEMISRTY

- You should have a basic knowledge of the company before going for the interview. Also just be confident about your answers and about yourselves during the interview. My Interview's second round began with a brief discussion on my resume followed by a case study. The VP was taking this round and he helped me throughout to solve the case.



# APPLE INC

## SELECTION PROCEDURE

### Written Tests

2 Tests

- Simple coding test containing 10 MCQs and 2 subjective questions on Hackerrank.

### Interviews

3 Rounds

- The first two are both technical + HR and the last one is exclusively HR round
- In the technical round, there is a higher emphasis on Java and DSA
- In technical rounds coding questions with some basic questions on DSA are asked

## RESOURCES

- Leetcode, InterviewBit and Hackerrank
- For theory: Geeks for Geeks

## PREPARATION

### Internships, PoRs, Projects or Research

- ML research project
- ML+ Physics research project (DDP)
- Core internship in KLA

### Courses

- Data Structure and Algorithm courses
- CS minor courses
- Basic computer science MCQs

## PROFILES OFFERED

Software Engineering

## RESUMES

[https://drive.google.com/drive/folders/1QPR0X7Fvw\\_wFt7PwscrI8idpndzvtIrqC?usp=sharing](https://drive.google.com/drive/folders/1QPR0X7Fvw_wFt7PwscrI8idpndzvtIrqC?usp=sharing)

## SHORTLIST CRITERIA

A coding test

## CPI CRITERIA

7.5 and above

# PERSONAL VIEWS



## CHITRANGNA BHATT

DUAL DEGREE (B.TECH + M.TECH), ENERGY SCIENCE AND ENGINEERING

- Practise DSA, and practise it a lot. It's going to help you a lot with regard to the software company tests. InterviewBit has questions categorised with respect to topics as well as companies, that will help you - the programming tab on their website also provides a good flow (the order in which you can learn different topics), which you can follow. Leetcode is good for practice too, it categorises questions according to their level - easy, medium and hard. Practise more medium and hard and continuously improve on the time you spend on each question. At the very start, it might take you one day to solve three to four good questions but remember you will only have about 15 to 30 minutes during the test to solve a programming question. So, time yourself according to that. Lastly, believe in yourself. The placement semester can be difficult, especially when you target software companies and have not done much coding previously. But there have also been multiple challenging instances in your life previously, and you have sailed valiantly through all of them. You WILL perform well here too!



## PROFILES OFFERED

- Application Engineer

## RESUMES

<https://drive.google.com/drive/folders/1RShC0t5FQ6QY85umX9WkIrrB-WTWDX94>

## SHORTLIST CRITERIA

- Aptitude plus Technical Test and Resume Shortlist

## CPI CRITERIA

Above 7

# APPLIED MATERIALS

## SELECTION PROCEDURE

### Written Tests

2 Tests

- 1 test of 1.5 hrs. having General Aptitude and Technical questions on Materials Science as well as Electrical (you can answer as per your branch).

### Interviews

3 Rounds

- Technical Interview checking your knowledge about semiconductors and characterization tools.
- Non technical interview about general resume questions to check if you are comfortable for on the job travelling.
- Lastly HR round in general.

## RESOURCES

- For aptitude, Arun Sharma 1st level
- For technical, basic Materials Science knowledge is sufficient.

## PREPARATION

### Courses

DSA

- Data Structure and Algorithm courses would be relevant.

## PERSONAL VIEWS



### ANANT NAYAK

M.TECH, MEMS

- My M.Tech project might have added to my selection but as such they don't go for a specific profile just basic characterization knowledge.
- Just know about the company in general like what they do and things

# A.T. KEARNEY LIMITED

KEARNEY

## PROFILES OFFERED

 Business Analyst

## RESUMES

[https://drive.google.com/drive/folders/1I2NU4KOzVS-HREJnr6AI\\_oCmBNSKbTKW?usp=sharing](https://drive.google.com/drive/folders/1I2NU4KOzVS-HREJnr6AI_oCmBNSKbTKW?usp=sharing)

## CPI CRITERIA

None

## SHORTLIST CRITERIA

 Resume

## SELECTION PROCEDURE

### Written Tests

None

### Interviews

Generally, 2-3 interviews are conducted. One or two being case interviews and the final would be a fit interview with a Partner.

## PREPARATION

### Courses

Management courses

- Management courses from SOM could help with the profile

### Internships, Projects, and research

- Internships in consulting, and skills gained from positions of responsibility can be helpful.

## RESOURCES

- [Case Interviews Cracked](#)
- [Case in Point: Complete Case Interview Preparation, Book by Marc Cosentino](#)
- LBS/ HBS case books
- [Ace the case](#)
- [Case interview workshop videos by Victor Cheng](#)

## NIKHIL VAIDYA

B.TECH + M.TECH, MEMS

- Identify the sectors and specific companies you would want to be placed at and make sure that you give enough justice in terms of the sector-specific preparation rather than running after all the firms.
- Forming a case group and practicing solving cases into case groups would be helpful.
- People generally tend to give less priority to the HR prep and leave it to the very end; on the contrary, a confident start to the interview could leave a great impression on the interviewer.
- In the summers after my fourth year, I took an internship with the management consulting advisory of PriceWaterhouseCoopers (PWC). There, I got an opportunity to work on a live case that helped me get my basics about consulting right and proved to be an excellent addition to building my profile.
- I worked as the Overall Coordinator of Mood Indigo 2018, and the Concerts Head for Mood Indigo 2017. This PoR helped me improve my leadership, interpersonal skills and thus contributed to shortlisting.

## SANKET AGRAWAL

B.TECH + M.TECH, ELECTRICAL ENGINEERING

- Do more cases with your case groups than with friends. The people in your case groups have been observing you from the start and know the changes required in you and what changes have you registered with them—not advising against doing cases with friends but do not ditch your case group meetings for it.
- Do not try to exaggerate qualities about yourself and be honest. It is okay to have weaknesses as a human, and hiding them would only have you come out as a fabricated person. It is essential to know yourself rather than memorizing yourself.

- Most of the consulting firms generally look for three peaks in your resume. Peaks refer to your substantial achievements in whatever endeavors you have had. Having excellent academic achievements, intern, PoR, extra-curricular, projects, etc. counts as peaks. These will increase your chances of getting shortlisted.
- Consulting firms generally take three rounds of interviews before handing over an offer. These rounds are with the different hierarchy of people across the firm and conclude with the Partner taking your interview. The initial rounds mostly involve case studies and guesstimates, along with some basic HR questions. All these rounds test different skills in a candidate with analytical, problem-solving, and communication skills that are given high importance. The Partner round is generally a balanced equation between HR and case study, usually tipping towards the former.
- As mentioned before, consulting companies look for peaks in your resume, and there aren't any "must-have" items that lead to the development of the profile. I did a consulting intern, few case competitions, and was Mood Indigo CG and OC, which helped me develop my profile.



## PROFILES OFFERED

R&D trainee

## SHORTLIST CRITERIA

- Good hands on Design software and Manufacturing experience

## CPI CRITERIA

None

# ATOMBERG

## SELECTION PROCEDURE

### Interviews

2 Rounds

- 2 Rounds - Tech & HR
- Questions on Resume, Technical Knowledge on Manufacturing processes and Design knowledge

## RESOURCES

- Studying your resume and projects would suffice

## PREPARATION

### Courses

- Any manufacturing courses would help. However, they wont be consider it as a criteria as such

# AXIS BANK



## PROFILES OFFERED

- 💻 Business Analyst

## RESUMES

<https://drive.google.com/drive/folders/1M7scqbpirH4nyjE1bftQv9lSFiyJdEBK?usp=sharing>

## SHORTLIST CRITERIA

- 📘 Test

## SELECTION PROCEDURE

### Written Tests

3 tests

- Aptitude
- English
- Psychometric Analysis

### Interviews

- HR Round
- Technical Interview

## PREPARATION

### Courses

- Machine Learning

### Internships

- Intern at Samsung RnD & RL might help (Done by seniors who have been placed)

# AXXELA ADVISORY SERVICES



## PROFILES OFFERED

- Trainee Market Analyst (Trader)

## RESUMES

<https://drive.google.com/drive/folders/1bvMaQ3ZqNczKM3ChJ2E9KfMo7uCgO7nr?usp=sharing>

## SHORTLIST CRITERIA

- Group Activity
- Tests

## SELECTION PROCEDURE

### Written Tests

2 tests

- Both are focused on speed math and aptitude

### Interviews

1 Round

- Personal Interview; Non-technical (to gauge your interest)

## PREPARATION

### Internships, PoRs or Research

- A trading intern or live trading experience gives an edge over other candidates
- Projects on building and back-testing trading strategies or literature reviews of investment strategies

## RESOURCES

- [rankyourbrain.com](http://rankyourbrain.com) for speed math practice
- Heard on the street

## PERSONAL VIEWS

### AVADHOOT SURADKAR B.TECH, MEMS

- In the trading industry, they expect you to be good with numbers. You'll be asked a number of probability questions and guesstimates during the interview. You'll need to convince them how you are a good fit for a trader role and a background in finance would definitely act as an advantage here.
- Trading is definitely amongst the most rewarding jobs around the globe, but there are certain risks associated with it. I'd recommend you to gather as much information as you can about a career in trading, the growth prospects and exit opportunities and then decide for yourself.



## PROFILES OFFERED

Associate Consultant

## RESUMES

[https://drive.google.com/drive/folders/1MXOaDwQu\\_nY\\_HJdPFTPGHmR8QLLuVc9oG?usp=sharing](https://drive.google.com/drive/folders/1MXOaDwQu_nY_HJdPFTPGHmR8QLLuVc9oG?usp=sharing)

## SHORTLIST CRITERIA

Consult companies look for multiple "peak" points in the resume. These are excellence in different personality or achievement spheres.

Factors Considered: CPI, Organisational & Internship experience, Academic excellence/Semex/Projects, Extracurriculars, Entrepreneurship Ventures

# BAIN AND CO.

## SELECTION PROCEDURE

### Written Tests

NA

### Interviews

2-4 Rounds (depends on some factors)

- The number of interviews a candidate appears for in the same company are mainly dependent on how good he/she performs in his first/second interviews. Another factor on which the number depends is whether there are multiple candidates performing very well and thus additional interviews are taken for further screening.

The basic flow of interviews for most candidates is:

- First Round (Interview with Manager/Principal): 80%-90% of the interview is mostly spent in solving a case study of any type. It is upon the interviewer to guide the case/interview in whatever manner he chooses. Depending upon the remaining time, the 10%-20% of the interview involves HR questions.
- Second Round (Interview with Partner): Based on the time and feedback from previous interview, the Partner may choose to do a case study but usually puts more focus on HR based questions to see if the candidate fits in the company \*If candidate has exceptional reviews during the buddy sessions it is likely that round 1 may be taken directly by the partner too. Round 2 may also be conducted by a Manager/Principal.

## RESOURCES

- [Case Interviews Cracked](#)
- Case In Point
- Day One
- Consulting interview books from MBA schools (Wharton, LBS, Harvard, Kellogg,etc.)
- Heard on the Street (For Quant prep)
- Victor Cheng
- HBS cases, LBS cases
- [CraftingCases](#)

# PERSONAL VIEWS



## RAGHAV GOYAL B.TECH, CHEMICAL ENGINEERING

- Do your case preps well. Start out with Victor Cheng videos on youtube, followed by Cases interviews cracked and Day 1.0, keep practicing, try not to make the same mistakes again. All the best!

## ABHINAV DHAKRAS B.TECH, MEMS

- My one suggestion to all those who are shortlisted in consulting profiles would be to make the best use of the Buddy Programs offered by companies and Case group meetings.
- Case group meetings will allow you to open your mind to how same case would be solved by three other individuals, so that you can keep those ideas in mind while solving other similar cases.
- On the other hand, Buddy program offers you some sort of a mock PI, a representation of how your real interview cases are going to be like.
- Also the feedback provided by buddies is very insightful and can help you better your cases you solve after incorporating their feedback or ideas.

## SARTHAK NIJHAWAN B.TECH + M.TECH, ELECTRICAL ENGINEERING

- Preparing in case groups is essential and can't be emphasized enough. Your case groups should be as diverse as possible. This is to bring about a diverse range of perspectives in every discussion. Teaming up with competent and smart case group peers steepen your learning curve considerably.
- Over-preparation should ideally be avoided. Referring to too much theory/material can be detrimental after one point. The basic logic behind preparing for case interviews is to get familiarized with structured/critical thinking and how to approach an open-ended problem, all the while proactively eliciting data/information from the interviewer instead of making your own assumptions.



## PROFILES OFFERED

- Graduate Training Engineer (GTE)

## RESUMES

<https://drive.google.com/drive/folders/1ziTiHHwL7VX97hIzPhm2-FWakJSKFHk5?usp=sharing>

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- Resume

# BAJAJ AUTO

## SELECTION PROCEDURE

### Written Tests

1 Test

- Questions on Quantitative Analysis, English speaking and listening skills.
- Aptitude

## PREPARATION

### Courses

Power Electronics

- One should have the knowledge of Finite Element Methods (FEM), Finite difference time Domain (FDTD) and power electronics to ace through the interviews.
- Power Electronics from Coursera might help.

### Internships, PoRs or Research

- Internship in Sedemac

## PERSONAL VIEWS

DHRUV ISHAN BHARDWAJ

B.TECH, ELECTRICAL ENGINEERING

- Its Chill, not very hard to get into and also for this industry the package is good. Just ask nice questions when they say do you have any questions

# BAJAJ FINSERV



## PROFILES OFFERED

Analytics

## RESUMES

<https://drive.google.com/drive/folders/1DkemMDbAMprs-faY8Lxytpqn1cHCIIIfj>

## SELECTION PROCEDURE

### Written Tests

2 Tests

- Aptitude
- Coding

### Interviews

1 Round

- Personal Interview



## PROFILES OFFERED

💻 Finance

## RESUMES

<https://drive.google.com/drive/folders/1TDdxR7z3oAL7dM3YpCRKe4IVvcRL1tek?usp=sharing>

## SHORTLIST CRITERIA

📘 Test

# BARCLAYS INVESTMENT BANK

## SELECTION PROCEDURE

### Written Tests

1 Test

- Code snippets
- Logical Reasoning
- Verbal Skills
- Finance

### Interviews

4 Rounds

- First Round: Resume and Projects
- Second Round: Coding; Simple coding problems were asked to solve on paper
- Third Round: HR round
- Fourth Round: Testing financial knowledge related to concepts of exchange rates and general knowledge

## PREPARATION

### Certification

- CFA Level One qualification was relevant and the learnings helped in preparation

## RESOURCES

- For Puzzles: Heard on the Street, [50 Challenging Problems in Probability](#)
- For Coding: [InterviewBit](#), [GeeksforGeeks](#)
- For Finance: CFA curriculum



## PROFILES OFFERED

- Product Manager

## RESUMES

[https://drive.google.com/drive/folders/1BceLqg4\\_EviOZcco\\_Zkvo-1sSA8eQ6Sz?usp=sharing](https://drive.google.com/drive/folders/1BceLqg4_EviOZcco_Zkvo-1sSA8eQ6Sz?usp=sharing)

## SHORTLIST CRITERIA

- Resume Based
- Deck Submission

## CPI CRITERIA

None

# BLINKIT (FORMERLY GROFERS)

## SELECTION PROCEDURE

### Interviews

1 interview

1 interview of 30 minutes which was very fast paced and covered everything from product cases to resume based questions to behavioural HR questions.

## PREPARATION

### Internships, PoRs or Research

- Previous experience as product management intern might help.

## RESOURCES

- "Preparing for Product Interviews by Advaith and Akash" to understand what is product management profile and what all its prep encompasses
- Decks on LinkedIn and deck repositories of other colleges for the deck submission round.
- [www.productmanagementexercises.com](http://www.productmanagementexercises.com) to get case problems.
- Reading blogs can help in improving tech understanding.

## PERSONAL VIEWS

### SAKSHI CHAUDHARY

B.S., CHEMISTRY

- NextLeap APM Fellowship helped me in product basics, and I found very driven folks here with whom I practiced cases.
- I practiced consult cases also to sharpen first principles thinking and MECE approach.
- Approach every problem with first principles and you will be good to go.



## PROFILES OFFERED

- ❑ Management Consulting
- ❑ Associate Consultant

## RESUMES

[https://drive.google.com/drive/folders/1zykFRR7KC\\_SqpkVXaCRYGbpfVzIV9WSmP?usp=sharing](https://drive.google.com/drive/folders/1zykFRR7KC_SqpkVXaCRYGbpfVzIV9WSmP?usp=sharing)

## SHORTLIST CRITERIA

- ❑ Various peaks in Resume.

# BOSTON CONSULTING GROUP

## SELECTION PROCEDURE

Management Consulting profile:

Interviews

3 ROUNDS

- First Round: with Project Leader
- Second Round: with Managing Directors & Partners
- The interview environment was comfortable and more of a conversation. A typical interview starts with both interviewer and interviewee giving their introduction, some questions from the resume/HR, a case and finally you asking any questions from the interviewer. Order can be different and it might be that no HR questions are asked in all three rounds sometimes.

Associate Consultant profile:

Interviews

2-4 ROUNDS

- All Interviews would be held directly on the final day. There would be no group discussion rounds before that.
- The first case interview is usually taken by a person at the Principal level in BCG where the major focus is to check the candidates' case solving skills. Later, interviews are usually taken by partners. If the partner wants to take further opinions, they may call for the third or fourth interview. In most cases, a candidate gives three case interviews before getting the offer.
- Fit Check: The interviewer can ask a few questions related to HR, resume or otherwise to help them ease in and check for a fit with the firm.

## PREPARATION



### Internships, Projects or Research

- Relevant Work experience at a consulting firm working on a client case is a bonus.
- Participation in Case Competitions or other National Level Competitions and doing well in them.
- Research experience that shows that you have undertaken primary/secondary research or performed data analysis and having a research publication is a plus.

## RESOURCES

- [Case Interview workshop videos by Victor Cheng](#)
- [Case Interviews Cracked](#)
- [Case Interviews Cracked-YouTube](#)
- [MConsulting Prep, Crafting Cases, rocketblocks](#) :  
Channels on YouTube
- DayOne Book
- IIMA Case Book
- Buddy Cases by BCG

## PERSONAL VIEWS

### AKSHAT JOHRI

B.TECH, CIVIL ENGINEERING

- Keeping your academic load to the lowest possible would be preferred considering your placement preparation coupled with back-to-back company tests will take up most of your time. The whole placement process can be pretty daunting and chaotic, so make sure never to lose your focus or doubt your self-worth. An all-rounder profile with a couple of peaks in your resume that makes you stand out. The peak is usually judged at a section-header level in the resume which could be Academics, Work Experience, International Exposure, PORs, Sports, Culturals. The aim is not to have taken up too many things to show, but to show the 2-3 things you have done that you are extremely well in.



- Make a case group to aid your preparation - Ideally 2 groups with 3 active members each. Practice cases in the exact same case interview format which you would be facing. Make a case notebook where you have all your solved cases in a single place. This is very helpful for both, noting down the feedback you get on each case and tracking your improvement. You can also use it to glance through your solved cases at a later stage. Please make proper use of the BCG buddy program. These are completely non-evaluative and BCG does not prepare any kind of hotlist before the interviews. The decision to make the offer to a candidate is taken by Senior Partners, so it all depends on how well you perform on that day itself. So never go with any preconceived notions in the interview.
- There is no need to by heart any of the frameworks. At the UG level, the interviewer is looking for raw and innovative thinking. You just need to practice enough so that the basic approaches flow naturally to you. On the day of the interview: never be afraid if you are not aware of any particular current affairs, or recent industry trends. You are not expected to memorize everything. If you necessary need any such knowledge in the case, convey your thoughts to the interviewer, they would be happy to guide you. They are more interested to know your thought process and problem-solving approach
- This can't be emphasized enough: please go with a clear head with proper rest the day before, avoid any extensive prep in the last 2-3 days. If you go with proper rest, everything will flow naturally and your solving speed would be faster as well.



## PROFILES OFFERED

AIM Analyst

## RESUMES

<https://drive.google.com/drive/folders/1.gpu4TvDd2DUNyK9juEQCYNlgPMnG737?usp=sharing>

## CPI CRITERIA

None

## SHORTLIST CRITERIA

Resume

# CITI BANK

## SELECTION PROCEDURE

### Written Tests

1 Test

- Questions on Quantitative Analysis, English speaking and listening skills.

### Interviews

2 Rounds

- Technical Rounds: Questions related to various topics were asked. There were 2 rounds on this.
- HR Round: Questions on HR were quite straightforward. Resume points were grilled quite extensively. HR type questions to test the candidate's confidence.

## PREPARATION

### Courses

- Courses like CS 101, EE 769, ME 781 can prove to be quite helpful.

## PERSONAL VIEWS

ANKUR GURJAR

B.TECH + M.TECH, MECHANICAL

- Believe in yourself the entire time and you need to exhaust yourself to land a job. Don't be relaxed before you get what you want.



## PROFILES OFFERED

- 💻 Software Engineer

## RESUMES

<https://drive.google.com/drive/folders/1yq94fKYL72uxQEFj9Ykoy8vR-gUZ7VL8>

## SHORTLIST CRITERIA

- 📘 Preference given to high CPI

# COHESITY

## SELECTION PROCEDURE

### Written Tests

NA

### Interviews

2 Rounds

- First round: Programming questions and algorithms
- Second round: Operating system and database related questions

## PREPARATION

### Courses

- Operating Systems



## PROFILES OFFERED

- Hardware Engineer
- Firmware Engineer

## SHORTLIST CRITERIA

- .CPI >= 8

# ENPHASE ENERGY

## SELECTION PROCEDURE

### Written Tests

1 written test containing questions from Digital and Analog Communication, Signals and Systems, Digital and Analog Electronics questions related to Power Electronics.

Along with it, there were aptitude questions.

### Interviews

1-2 Rounds

Both are technical rounds that are focused on whatever is written in resume and M.Tech. Project

## PREPARATION

- Basic electrical engineering and aptitude
- Concepts from Signals and Systems and Communication

## PERSONAL VIEWS

### NISHANT SAURABH

M.TECH, ELECTRICAL ENGINEERING

They were looking for Power Electronics background for M.Tech and B.Tech from Electronics background. Even if one is not from Power electronics domain, if one has strong academic background and B.Tech in Electronics background will work. Good knowledge of C and Python will be a plus point. Some projects related to it will be helpful.

During my B.Tech, I have worked on an IoT project, which I think, has helped me get this job. It can be accessed from the following link [<https://doi.org/10.1109/TPDS.2020.3013892>].

In the Technical Interview, the approach that I have followed was that if I didn't know the answer for some of their questions, then I used to tell that I am not able to exactly recall but from what I can recall, I know this, this so on.



## PROFILES OFFERED

- Analytics

## RESUMES

<https://drive.google.com/drive/folders/1CcJNWDT1unFi8XgIc6DhzFxmEf6UG-tY?usp=sharing>

## SHORTLIST CRITERIA

- Assessment Test

# EXL SERVICES

## SELECTION PROCEDURE

### Written Tests

#### 1 Test

- Based on Coding

### Interviews

#### 4 Rounds, each including the following

- Case Study
- Guesstimate
- Analytics
- Statistics
- Resume and HR based

## PREPARATION

### Courses

- Data Analytics

## RESOURCES

- Case Interviews Cracked
- Guesstimate from YouTube
- HR Doc
- Resumes from seniors



## PROFILES OFFERED

- Civil Engineer

## RESUMES

<https://drive.google.com/drive/folders/18wuRl3HyKppqGRwkEqrthwyFlx8eZrz?usp=sharing>

## SHORTLIST CRITERIA

- Academic background.
- Scores in the test

# EXXONMOBIL

## SELECTION PROCEDURE

### Written Tests

1 Test

- Civil Engineering core based

### Interviews

2 Rounds

- Technical round
- HR round

## PREPARATION

### Courses

- Any course related to Conditional Assessment and Rehabilitation of Structures
- Core syllabus courses are extremely beneficial

## RESOURCES

- Websites

<https://brainstellar.com/puzzles/1018>

## PERSONAL VIEWS

### SHUBHAM BARKALE B.TECH, CIVIL ENGINEERING

- The technical interview might be majorly focused on your resume. Hence, prepare your resume well and try thinking about simple technical questions which can be derived from the resume points.
- HR interview might have a combination of standard HR questions and a few tricky situation based questions. Try to answer these questions with examples or situations where your skills are highlighted.



# FLIPKART

## SELECTION PROCEDURE

### Written Tests

1 Round

Deck Round (The applicant will need to make a presentation solving for a problem statement from a product point of view. The problem statement would be revealed during the deck round announcement)

### Interviews

5 Rounds

- 2 Root cause analysis
- 1 Product Thinking Round
- 1 Technical Round
- 1 HR round

## PREPARATION

### Resources Used

- <https://stellarpeers.com/>
- Some introductory books like 'The Product Manager Interview: 164 Actual Questions and Answers'

### Projects, Internships & Research

- Any experience with product cases would help

## PERSONAL VIEWS

### ANUJ NAIK

B.TECH, MEMS

Structural thinking, good communication, creativity and ability to think from a user perspective would help.



## PROFILES OFFERED

- Market Analyst
- Trader

## RESUMES

<https://drive.google.com/drive/folders/1DSyFaTrpl3YYeq3sD4zYY5tSrJpobfbW>

## SHORTLIST CRITERIA

- Tests

# FUTURES FIRST

## SELECTION PROCEDURE

### Written Tests

1 Test

- Aptitude Test
- Speed Math

### Interviews

3-4 Rounds

3 rounds of HR interviews focusing on:

- Stress handling
- Honesty

## PREPARATION

### Courses

- Basic Finance

## RESOURCES

- CAT material for Aptitude
- Arithmetic Zetamac for Speed Math
- Investopedia

## PERSONAL VIEWS

### V SIDDHARTH A PRABHU B.TECH, MEMS

They don't expect you to have prior knowledge in trading or finance, you just need to be honest, that is all.



## PROFILES OFFERED

- Data Analyst
- Business Analyst

## RESUMES

[https://drive.google.com/drive/folders/1reod\\_Xn0ztKbzUmOZpLsr1svN1dCLzyI](https://drive.google.com/drive/folders/1reod_Xn0ztKbzUmOZpLsr1svN1dCLzyI)

## SHORTLIST CRITERIA

- PCAT Score [Data Analytics]
- Resume Based [Business Analyst]

# GAMES 24\*7

## SELECTION PROCEDURE

### Interviews

#### 2 rounds

- 1st Round [Technical] - Resume based interview, with a few basic questions on probability and guesstimate. Majorly looking for people having prior experience (internships) in startups and accustomed to common marketing jargons.
- 2nd Round [HR] - Normal conversation on your likes and dislikes, achievements and failures, ups and downs. Just a sanity check of the candidate, if he/she is suitable in the company or not.

## PREPARATION

### Internships, PoRs, Projects or Research

- Internship as a data science intern

### Courses

- DSA - For any coding/data science profile
- Excel modelling can be helpful

## RESOURCES

- [InterviewBit](#)
- Online logical and aptitude questions

## PERSONAL VIEWS

### SHRIKANT SHARMA B.TECH, MECHANICAL ENGINEERING

- Study your resume more than anything else.
- If you have a liking for a particular profile, go for it rather than going for a rat race.



## PROFILES OFFERED

- Analytics
- Software

## RESUMES

<https://drive.google.com/drive/folders/1udQOHHbtmh8KvWyYNJkG1fPZMtKQZbs?usp=sharing>

## SHORTLIST CRITERIA

- Tests

# GOLDMAN SACHS

## SELECTION PROCEDURE

### Written Tests

1 Test

- Coding
- Analytics
- Probability

### Interviews

For Analytics profile:

- The interviews had questions on data science, ML, probability and of course resume reviews

Technical profile:

- Round 1: Two programming questions (easy to moderate level)
- Round 2: One programming question (hard level) along with questions like why do you want to join Goldman Sachs instead of product based tech companies

## PREPARATION

### Internships, Projects or Research

- The projects as University intern at Purdue and Company Intern at ABI helped seniors to get placed

### Courses

- Probability course
- Machine learning basics
- Data structures and algorithms

## RESOURCES

- [50 Challenging Problems in Probability](#)
- [GeeksforGeeks](#)
- [Hackerrank](#)
- [InterviewBit](#) for coding practice (perfect for beginners)
- [Leetcode](#)
- [CodesDope](#) for brushing up with DSA and YouTube videos for new algorithms

## PERSONAL VIEWS



### SIDDHANT JADHAV B.TECH, ELECTRICAL ENGINEERING

- Along with logic, you should be able to write clean codes which is important for interviews. Practice writing basic codes using pen paper. Don't forget the basics while learning advanced programming (for eg: you should be able to implement linked lists and its basic operations on your own and not only working on advanced linked lists problems).
- You may come across new concepts in programming daily. If you find something interesting and useful, include it in your quick notes.
- Practice as many mock interviews you can with your friends. Discussions about coding problems with your friends are useful.
- P.S.: (for beginners) programming is fun after you cross a certain threshold.

### KAVYA PRUDHVI B.TECH + M.TECH, ELECTRICAL ENGINEERING

- Always reach out to seniors for help, and practice practice!



## PROFILES OFFERED

- Associate Product Manager
- Business Associate

## RESUMES

<https://drive.google.com/drive/folders/1iQ5LMCX3cQxnI7hiOcMU-KBdqujnKzvV>

## SHORTLIST CRITERIA

- Deck Round and Resume

# GROWW

## ASSOCIATE PRODUCT MANAGER

### SELECTION PROCEDURE

#### Interviews

3 Rounds

##### First Round:

1. General understanding about Product management
2. Awareness about their products
3. First principle thinking - Root Cause Analysis

##### Second Round:

1. Tell me something you are passionate about and why?
2. Guesstimate around it
3. Build some products around it

##### Third Round:

1. General structured thinking and conviction in what you say
2. Vision & creativity : Was asked 'What will you build if you have a billion dollars?'

Common pointers for each interview:

- Try to be as customer centric as possible
- Any solution you suggest should be simple and scalable

### PREPARATION

#### Resources Used

Books (with some important chapters):

- Preparing for product interviews - APM selection process in India
- Cracking the PM interview - Problem solving and product thinking cases
- Decode and Conquer - Problem solving and product thinking cases
- CIC - Problem solving and guesstimates
- Exponent youtube channel

#### Projects, Internships & Research

- Any experience with product cases would help



## PROFILES OFFERED

- Associate Product Manager
- Business Associate

## SHORTLIST CRITERIA

- Resume Shortlist

# GROWW

## BUSINESS ASSOCIATE

### SELECTION PROCEDURE

#### Interviews

3 Rounds

2 rounds are guesstimates and resume, and one is HR.

- 1st round: A brief on resume and one simple guesstimate.
- 2nd round: Resume questions mostly on your internships, projects and another guesstimate.
- 3rd round: HR round with Personal questionnaire and another guesstimate.

The interview was purely on the way you are going to solve the everyday problems using numbers, take your time in answering/taking in the question and answer whatever you are getting in mind to the interviewer, they are always open to discussions.

### PREPARATION

#### Resources Used

- Do as many as guesstimates, case studies and puzzles

### PERSONAL VIEWS

#### SATVICK NALLI

#### B.TECH, METALLURGICAL ENGINEERING

I did a course project (MM217) where I had to study/research on trends of top 10 companies and their growth using data available on internet and plot out how they will do in 5 years from then, the interview was taken 3 years after and the present scenario was as per our predication which was a plus point for us

Team work is really what they are interested in, so talk about it wherever applicable.

Ask as many relevant questions while solving the problem, make the asked question very simple that is all they are expecting from you. The company peeps are so chill, Just be confident and prepare for your resume interview well.



## PROFILES OFFERED

Data Analyst

## RESUMES

<https://drive.google.com/drive/folders/1Y0XYo62eHy3AMXua3HypvqBFJEFDrh?usp=sharing>

## SHORTLIST CRITERIA

Written Test

# GULFTALENT

## SELECTION PROCEDURE

### Written Tests

#### Aptitude Test

- Shortlist based on a test consisting of Verbal Ability and Aptitude questions.

### Interviews

#### GD | Case study | HR

- 3 rounds of interviews



## PROFILES OFFERED

- 💻 Software

## RESUMES

[https://drive.google.com/drive/folders/1kOv\\_OgUaHnWj0AVgOfu1uTE8uL-AXVuD](https://drive.google.com/drive/folders/1kOv_OgUaHnWj0AVgOfu1uTE8uL-AXVuD)

## SHORTLIST CRITERIA

- 📘 Tests

# HONEYWELL

## SELECTION PROCEDURE

### Written Tests

1 Test

- Coding Test

### Interviews

3 Rounds

- Two technical rounds
- One on concept understanding and other on Resume
- Final HR round

## PREPARATION

### Internships, Projects or Research

- A computer graphics course which has a coding project involved helps

### Courses

- Minor in CS

## RESOURCES

- [HackerRank](#)
- Online interview questions
- Interview questions on [GFG](#)

## PERSONAL VIEWS

### DIVYADARSHEE DAS B.TECH, MEMS

Start practicing coding and solve as many questions as possible, be fundamentally strong take the help of your friends, internet, pros but start now.

## YASH BHUTADA B.TECH, MECHANICAL ENGINEERING

- Solve interview preparation kit on [HackerRank](#) (it was quite useful for me)
- Dynamic Programming is an important topic for coding tests (almost all exams have a question related to this).
- Prepare a HR doc with typical HR questions and their answers.
- For Technical interview preparation search on [GFG](#) (eg. top hashing questions for interview).



## PROFILES OFFERED

Analyst

## CP1 CRITERIA

Above 6

## SHORTLIST CRITERIA

Pre exam and  
Multiple Interviews

# HSBC

## SELECTION PROCEDURE

### Written Tests

- Coding and Aptitude Test

### Interviews

3 Rounds

- 2 personal rounds
- 1 HR round

## PREPARATION

### Internships, Projects or Research

- M.Tech Thesis

## PERSONAL VIEWS

TUSHAR GANGWAR  
M.TECH, CHEMICAL

Speak what other person wants to listen to score Interview.

Now, does the day on which you get placed or with what package really matters? NO, it does not. What really matters is putting your best foot forward and working hard throughout the placement sem. So if you feel that you have a low CPI or due to the pandemic you were not able to do any third year intern or you don't hold as many PORs as your friends do or any other reason due to which you feel scared or demotivated, I want you to stop right there, and think, what good are these thoughts doing to you. So, the better alternative here is to start working in the direction that will help you ameliorate the situation.

- *Harshita Verma (MEMS)*

In stressful situations always try to remember that one moment in life where you had a win on a personal level. A win could be anything, rank in JEE, a win in GC despite all odds or even performing well in an essay or singing competitions in your school days.

- *Shubham Punjabi (Aerospace Engineering)*



## PROFILES OFFERED

- ❑ Management
- ❑ Coding
- ❑ Analytics

## RESUMES

[https://drive.google.com/drive/folders/18aEfJXwDYg\\_QqeySA9z3dVqjsYWkt5s?usp=sharing](https://drive.google.com/drive/folders/18aEfJXwDYg_QqeySA9z3dVqjsYWkt5s?usp=sharing)

## SHORTLIST CRITERIA

- ❑ Resume

# ICICI BANK

## SELECTION PROCEDURE

### Written Tests

After shortlisting, there is a psychometric test followed by a Group discussion round.

### Interviews

Technical round | HR round

- There was one round of interview combining both technical and HR with a three-member panel.
- Technical part was about statistics, machine learning, and Finance. The interview of ICICI Bank varies from person to person depending upon the resume.
- Questions were mostly based on the resume. The HR round covered questions like “What is your purpose for joining”, “Introduce yourself.”

## PREPARATION

### Courses

- Analytics courses from Coursera
- Machine learning courses such as [Applied Machine Learning in Python on Coursera](#)
- Andrew Angie Coursera
- Bloomberg market concepts
- HBS online CORe
- Permutations and Combinations, Statistics, Management and Coding

### Internships, Projects or Research

- Self project on M.l
- Previous Internships would help tackle technical round questions

## RESOURCES

Aptitude tests  
[Pariksha](#)

### Coding

- [HackerRank](#)
- [LeetCode](#)
- [InterviewBit](#)
- [Kaggle Competitions](#)

# PERSONAL VIEWS



## ADITYA RAJ

B.TECH, CHEMICAL ENGINEERING

- The candidates with CPI above eight were shortlisted, and those who had between 8 and 8.5 were waitlisted. These nos. were not made public but are based on my guess.
- Work on your aptitude as most of the analytics, and software firms will have an aptitude test. People tend to take it lightly, but it backfires. Prepare resume thoroughly, don't exaggerate.
- The interview varies from person to person, depending upon the resume. They prefer people with analytical skills (knowledge of statistics, machine learning). However, the profile says, "management trainee" which might not give enough insight.
- ICICI being a financial institution, knowledge of finance is a big plus point during selection. Though they had some preferences for candidates, as I mentioned above, in the end, what mattered most was how well you had prepared your resume.
- I had cleared CFA Level1. Lots of questions were asked on it and helped me to impress the interviewers.

## SAURABH RAJGURU

B.TECH, CHEMICAL ENGINEERING

- Be ready to explain your resume.
- I had done an Analytics research internship at the University of Toronto. They wanted to see whether I have excellent problem-solving skills or not.
- It is generally tough to go through the interviews. Nobody likes constant rejection. It is essential to be confident in your skills and try to sell that in the interview.

## **ROHIT ENGLA**

**B.TECH, AEROSPACE ENGINEERING**



- If you are looking for anything specific, such as marketing, then do some short courses and read the stuff about marketing on the internet.
- Along with what Placement Cell provides, you can use many other resources to get the job that you want.
- I was part of the satellite team, where I was in the electrical department. So, it helped me. I also had an internship in the Internet Of things.

## **PRANAY RAJ**

**B.TECH, MEMS**

I had done an Internship at TransUnion CIBIL (Data Analyst), Online ML project

## **PRATIK AGRAWAL**

**B.TECH, CIVIL ENGINEERING**

The internship at PwC helped me because my client was another bank. The officials were able to relate to my work.



## PROFILES OFFERED

- Manager
- Senior Manager  
Analytics and  
Process

## SHORTLIST CRITERIA

- Resume
- Written test
- CPI Cutoff

# ICICI LOMBARD

## SELECTION PROCEDURE

### Written Tests

3 Tests

- Questions were asked from topics like Statistics, LR
- The second round focused on questions from Quant Finance
- For Senior Manager Analytics and Process Profile: Logical Skill, Basic Coding, Numerical MCQ

### Interviews

2 Rounds

- HR Round - Resume points were grilled quite extensively
- The second round intended on testing the candidate under pressure. HR type questions to test the candidate's confidence
- Technical Round - A case study on IoT (panel gave 30 minutes to prepare the case by yourself), cross questioning to test how well you've prepared the case

## PREPARATION

### Resources

- Statistics Department Courses and Coding from Youtube Channel
- Python Basics from Coursera, Edureka etc

### Projects, Internships & Research

- For Senior Manager Analytics and Process Profile: Course project on Regression Analysis

## PERSONAL VIEWS

### SANKHA DAS RAJAK

M.TECH, APPLIED STATISTICS AND  
INFORMATICS

- Believe in yourself and don't create self doubt , and keep learning with enjoying it.



## PROFILES OFFERED

- Software Engineer
- Data Scientist

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- Resume
- Machine learning and Statistics

# ICICI SECURITIES

## SELECTION PROCEDURE

### Written Tests

1 Test for Data Scientist, None for Software Engineer

- Questions were asked from topics like Machine Learning, Statistics, Data Science, Data Engineering.

### Interviews

1 Round

- For Software Engineer the round was a combination of Technical and HR Interview.
- For Data Scientist, 1 Technical Interview of about 25 minutes.

## RESOURCES

- Coursera
- Hackerrank
- Data Science(Udemy)
- Machine Learning with Python(Coursera)
- Python Bootcamp(Udemy)

## PREPARATION

- Do Projects related to data and coding
- Do courses related to statistics and machine learning



## PROFILES OFFERED

- 💻 Business Intelligence Analyst

## RESUMES

<https://drive.google.com/drive/folders/1cqTvBqwQS4OK6flyY9yAoqDsimGW2K?usp=sharing>

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- 简历 (Resume)

# IDFC FIRST BANK

## SELECTION PROCEDURE

### Written Tests

None

### Interviews

Technical | HR

- 2 Technical rounds and 1 HR round.
- Practise questions on DSA and some basic HR questions.

## RESOURCES

### Courses

Machine Learning | Data Analysis

- For associate analyst profile: Data Analytics courses.
- For the artificial Intelligence profile: EE 769, GNR638, CS419, CS 726, CS754.

## PERSONAL VIEWS

### HIMANSHU BAHETI

B.TECH, ELECTRICAL ENGINEERING

- The selection in my case was more based on my resume. A few puzzles were asked, technical skills were more of a secondary priority.
- It is always good to have worked with ML, data analysis tools to showcase you have experience with it.
- It is also good to have a variety in the internships, projects so that the recruiters understand you can quickly adapt to a new environment or a new project.



## PROFILES OFFERED

- Assistant Product Manager

## RESUMES

[https://drive.google.com/drive/folders/18k3\\_h5z5NsVvT2Yy0iQWVsB7kmwzB3Hv?usp=sharing](https://drive.google.com/drive/folders/18k3_h5z5NsVvT2Yy0iQWVsB7kmwzB3Hv?usp=sharing)

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- Resume

# INDIAN INFOLINE FINANCE LIMITED

## SELECTION PROCEDURE

### Written Tests

None

### Interviews

Three Rounds

- Group discussion: Future of currency
- Technical round:
  - Introduction
  - Questions on resume PoRs, Internship, and Projects (especially for the walkthrough).
  - What is API? How does it work? What is the REST API?
  - Any application of ML in finance?
  - What is FinTech? And why do you want to work in it?
  - Few question on Coding skills (Mainly on the APIs used in the internship project and Android application which I have developed, rate your coding skills).
  - They explain their project and company.
- HR round:
  - Introduction
  - Family background
  - Few Questions related to PoR
  - If given a 10M funding, in which sector you will open a startup and why?
  - Future Plans

## PREPARATION

### Courses

ML

ML (Deep Learning) courses on Coursera

## RESOURCES

### Coding

- [HackerRank](#)
- [Geeks for Geeks](#)
- [Data Structure and Algorithmic Thinking with Python by Narasimha Karumanchi](#)



## PERSONAL VIEWS

### OJAS KHEWALE

B.TECH, CHEMICAL ENGINEERING

- You can prepare with friends by making groups for practicing.
- After every interview, take some time to retrospective it, figure out your mistake, and improve it before another interview.
- Placements are of the critical phase of Insti. Life so it is better to be patient, confident, open-minded, and never give up. If you are not getting shortlisted in companies don't get stressed up, focus on your preparation. During placement, eat, sleep, and chill with your friends. Help each other and stay focus on your interview.
- PoR - Abhyuday OC
- Entrepreneurship Minor
- Quntiphi Internship



## PROFILES OFFERED

- ❑ Digital Hardware Engineer
- ❑ Software Development Engineer

## RESUMES

<https://drive.google.com/drive/folders/1mXzZxyO1e4dVytr2V2nuKyCdche-80iM?usp=sharing>

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- ❑ Test based on profile

# INTEL

## SELECTION PROCEDURE

### Written Tests

Online (Hardware Profile) | Coding (Software Profile)

- Single test for hardware profile: Sections being Electronics (mostly digital, few questions on Analog), Embedded Software and Aptitude.
- Single coding test for software profile.

### Interviews

Technical Round | HR Round

- Single Technical interview: Basic questions about digital VLSI(covering everything starting from boolean algebra, Static Timing Analysis, VLSI design topics, Testing and Verification, Microprocessors, HDLs) and aptitude.
- HR: Normal HR Round

## PREPARATION

### Courses

EE Core Courses

- Electronic Devices and Circuits, Analog circuits, Digital systems, Microprocessors.
- C++ (CS 101) or Python are essential requirements.
- Course material by Prof. M.B. Patil and Prof. MPD is the minimum requirement for the digital hardware profile.

### Projects, Internships & Research

Digital Electronics

- All digital VLSI projects (EE 214, EE 309, EE 337, EE 671, EE 668, EE 705, EE 709, EE 739) throughout the Electrical Engg. Microelectronics curriculum.
- Internship in digital electronics is a plus. Even if the internship is not directly related to digital electronics, it may help you understand some concepts.



## RESOURCES

- VLSI Expert for Static Timing Analysis.
- GATE book for basics.
- Search for topics on the web as required (GeeksforGeeks, Electronics Tutorials, Tutorials Point)
- VHDL and Verilog are a must. Have good command over both of these languages. VHDL is covered in courses. For Verilog, refer to Samir Palnitkar's book.
- **Solve question papers and tests from previous years** (these surely help as some questions get repeated). Also, look out for **tests conducted in other IITs** before ours. Some companies do not tend to change the test questions across IITs.
- YouTube videos by Neso Academy.

- Previous Year Questions:

<https://docs.google.com/document/d/1iKxWTwPvpIV6-940kMtQlaEdxs3j4Q1GwxeGyEqS190/edit?usp=sharing>

## PERSONAL VIEWS

### AMAN SINGHAL

B.TECH, ELECTRICAL ENGINEERING

- If you are looking for an Elec Core job, then there are limited options, try having a **good command over analog and digital basics**. Try **competitive coding** as well; a lot of good software companies come at IITB.

### ADITYA TAPSE

B.TECH + M.TECH, ELECTRICAL ENGINEERING

- Get the **basics cleared**. Almost all of the questions are related to the basics. Both the test and the interviews are on the easier side.
- Intel **mass recruits** from IIT Bombay by taking almost 20 students every year. So, there is a good chance for students (especially from Microelectronics) irrespective of their CPI, to get selected easily, given that they do the **necessary preparation**.

## SAURABH KOLAMBE

B.TECH + M.TECH, ELECTRICAL ENGINEERING



- If you are preparing for digital profiles, keep a stronghold on VHDL, timing analysis in digital circuits, CMOS designs, and some layout techniques.
- Read the JAFs/ profiles thoroughly and try to include that while explaining your projects and keep a good hold on your resume.
- Try to **keep the conversation two ways**, read the interviewer's expressions, and modify your pre-planned answers accordingly.
- **Don't get too selective** from the start. Keep your options open and boil them down as you approach the final interview. **Give as many tests as you can**, it will help you prepare for the interview indirectly and also help you judge your progress. Get done with the majority of your course projects/ DDP before mid-oct to get enough time to prep and apply for tests.



## PROFILES OFFERED

- Software Engineer
- Mechanical
- Power Electronics

## RESUMES

<https://drive.google.com/drive/folders/1e3lB8qpAZ37Gp3prwdxGgJjupwTgUjDc?usp=sharing>

## CPI CRITERIA

Above 6.5

## SHORTLIST CRITERIA

■ Based on a combined score calculated from the Test score, CPI, JEE rank, KVPY/NTSE scholar.

■ Candidates with a minor in CSE are also shortlisted for the Software Engineer profile

# JAGUAR LAND ROVER

## SELECTION PROCEDURE

### Written Tests

Coding Test | Aptitude test | Domain test

- There is an online test conducted in two slots.  
There was an offline test as well
- The test comprises of three sections.
- Coding test: 1-hour duration  
It consists of two questions. One of easy/ medium difficulty level and one of a harder level.  
Some of the questions asked were based on DP (Dynamic Programming), Josephus Puzzle, and recursive backtracking.
- Aptitude test: 40 minutes duration.  
The aptitude test is dynamic, i.e. questions become harder if you solve them correctly, and the difficulty decreases if you answer them wrongly.  
The score of the problem is proportional to the difficulty level, and the rating is not shown.
- Domain test (Electrical and Mechanical): 1-hour duration.  
Coding and Aptitude test is mandatory for all the candidates. In contrast, those who have applied for Mechanical and Electronics profiles have to give their respective domain test and coding and aptitude test. For the domain test of Mechanical profile, questions based on combustion cycle are common.

### Interviews

Two Rounds | Technical and HR combined

There were two interviews Both had technical and HR rounds combined. The interview will start with a presentation by the candidate on SOP.

## PREPARATION

### Courses

ML, BTP

For the Software Engineer profile: Machine learning-based profiles and courses

## RESOURCES

### Coding

- [Interview bit](#)
- [HackerRank](#)



## PERSONAL VIEWS

### VINAYAK GUPTA

B.TECH, MECHANICAL ENGINEERING

- Make sure to highlight imp points of your resume and direct the conversation there.
- An important point for an interview is having a good technical experience, anywhere. I took a report of my work to the interviewers and showed the details; I'll suggest the same here for any work you do.
- Practice mock interviews with your friends
- Put in efforts to know about the company.
- For the interview, the most important thing is to know your resume thoroughly. Leave no loose ends.
- Having worked in the Racing Team helped me.

### HARSH CHANDAK

B.TECH + M.TECH, MECHANICAL ENGINEERING

- For the coding test: Try to give the aptitude test that institute organizes. For the coding section, try to solve problems on the [InterviewBit](#) and understand data structures and algorithms.

# JIOSAAVN



## PROFILES OFFERED

- 💻 Software Developer

## SHORTLIST CRITERIA

- ▶ Resume
- ▶ Coding Test

## SELECTION PROCEDURE

### Written Tests

NA

### Interviews

Technical | HR

- 2 Technical rounds and 1 HR round.
- Practise questions on DSA and some basic HR questions.

## RESOURCES

### For Coding

<https://drive.google.com/drive/u/4/folders/1prrv-mRXTwquvK2eT-BHaQPCUQwlczDP>

### For HR

[https://drive.google.com/drive/u/4/folders/1R9GbwlqYB3JCvWs4YxvLUeG\\_U6GdWpu2](https://drive.google.com/drive/u/4/folders/1R9GbwlqYB3JCvWs4YxvLUeG_U6GdWpu2)



## PROFILES OFFERED

- 💻 Data Scientist

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- 📘 None

# KOTAK MAHINDRA BANK LIMITED

## SELECTION PROCEDURE

### Written Tests

None

### Interviews

One Round

## PREPARATION

- Basic Statistics
- Take Statistics related courses

## PERSONAL VIEWS

### THIRUMAL REDDY VENNAM M.TECH

- Be clear on statistics concepts.



## PROFILES OFFERED

- IT
- Product

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- Group Discussion
- Resume

# KOTAK SECURITIES

## SELECTION PROCEDURE

### Written Tests

Assesment Test after interview for IT Software

### Interviews

Two Rounds

- One Personal+ HR interview
- One Technical Interview

## PREPARATION

- Hackerrank
- SQL from w3schools
- CS101
- IE501

## PERSONAL VIEWS

### DIVYANSHU CHAHAL

B.TECH, MEMS

- Be sure of what you say and be confident.

### PALLAVI KOCHARB

B.TECH, CHEMICAL

- Navigate the mars rover project at Microsoft
- Development of virtual keyboard using OpenCV python in season of code
- AI/ML intern at FlexiEle Consulting services
- Even if you haven't started the preparation or you are not sure what role to fight for yet, it's not too late. Explore and give your 100% to get the best result.



## PROFILES OFFERED

- ❑ Software Developer (SDE)
- ❑ Associate Product Manager (APM)

## RESUMES

SDE -

<https://drive.google.com/drive/folders/1KIPWnnaRFYr1zBLDInEbQ7rpD6PKSz4?usp=sharing>

APM -

[https://drive.google.com/drive/folders/1E0OPodpvJ0\\_QClayjmPwlYP5s\\_Yrsg0X](https://drive.google.com/drive/folders/1E0OPodpvJ0_QClayjmPwlYP5s_Yrsg0X)

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- ❑ For APM: None
- ❑ For SDE: Resume

# KUBRIC

## SELECTION PROCEDURE

### Written Tests

None

### Interviews

Technical Round | HR Round

Both profiles had one technical and one Personal/HR round.

- For APM: The technical round was based on case studies particular to product management.
- For SDE: A DSA question in the tech round, and they looked for the enthusiasm to keep pace in the startup environment.

## PREPARATION

### Courses

- For APM: The digital product management specialization of the University of Virginia. Practice cases that enhance MECE structure thinking.
- For SDE: Some Probability and Statistics courses, and ML courses if going for Data Scientist roles.

## RESOURCES

For SDE:

- LeetCode
- HackerEarth



## SANJEET SAHOO

B.TECH, CHEMICAL ENGINEERING

- Experience in my PoRs helped a lot. Especially my tenure as Institute Cultural Design Nominee as they appreciated my design sense. Case study questions were also based on my PoR as head of the student council in Hostel 16.
- Just keep going no matter the rejections.

## ARSH AKHTAR ANSARI

B.TECH, CIVIL ENGINEERING

- Understanding social media and digital media helped in general.
- Don't judge your firm based on what day you were placed.

## ADITYA KUMAR MAHTO

B.TECH, CSE

For those going for tech roles, coding practice is a must for clearing tests.



## PROFILES OFFERED

- ❑ Associate Analyst
- ❑ Artificial Intelligence
- ❑ Data Scientist

## RESUMES

[https://drive.google.com/drive/folders/1pNFQ6Tvi65yr4oEvGTK\\_USndGp3TrYo?usp=sharing](https://drive.google.com/drive/folders/1pNFQ6Tvi65yr4oEvGTK_USndGp3TrYo?usp=sharing)

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- ❑ For Associate analyst profile:  
Aptitude test
- ❑ Written test

# MASTERCARD

## SELECTION PROCEDURE

### Written Tests

- For Associate Analyst profile: The aptitude test focused on aptitude, mathematics, and mental ability.
- For the Artificial Intelligence profile: One coding question, quantitative and qualitative reasoning type questions were asked. All questions except the coding were MCQs.  
There was a certain threshold of the written test. Everyone who scored above that was shortlisted for the interview.
- For the Data Scientist profile: Aptitude and ML Multiple Choice Questions

### Interviews

#### Three Rounds

- For both profiles, there were three rounds of interviews- two technical and one HR based round.
- For Associate Analyst Profile: Most of the questions were guesstimates, out of which one was related to the Financial services industry (the industry in which Mastercard operates).
- For Data Scientist Profile: For DSA and ML related along with resume questions

## PREPARATION

### Courses

- For associate analyst profile: Data Analytics courses.
- For the Artificial Intelligence profile: EE 769, GNR638, CS419, CS 726, CS754.
- For Data Scientist Profile: ML Courses in institution along with a good resume in ML accompanied by decent DSA. EE769, EE782 as courses.

### Internships, PoRs, projects, Research

- For associate analyst profile: Projects involving Data Analytics, Python, and others would help.
- For the Artificial Intelligence profile: Course projects of EE769, GNR638 and CS754.
- For Data Scientist: Course projects and intern in ML

## RESOURCES



- For Associate analyst profile:

Practice Aptitude questions from [GeeksforGeeks](#) and practice for guesstimates from [Case Interviews Cracked](#).

You may also use preparation material available for CAT to prepare for aptitude tests.

- For the Artificial Intelligence profile:

[Pattern Recognition and ML Book by Christopher M Bishop](#), [Deep Learning book by Ian Goodfellow](#)

## PERSONAL VIEWS

### CHINMAY KALRA

B.TECH, MEMS

- A basic understanding of the payments industry and the role Mastercard plays in it is a big booster during these interview rounds.
- It just requires having a good idea of how to go about solving guesstimate questions. One should look confident while speaking, and fluent English is a definite plus. Having basic knowledge about Mastercard and its work is also recommended.
- It is not a very tough interview to crack (once one has been shortlisted after the test round).

### AWANISH KUMAR

B.TECH + M.TECH, ELECTRICAL ENGINEERING

- Technical interviews mostly focus on your work.
- When working on a DDP, BTP, there is usually a lot of time to think about the problem, so try to question your methods and understand the underlying mathematics.
- Focus on basics. The courses are perfect for developing the required understanding. My interviewer asked me some questions from 3rd-year courses, but those were relevant mathematical questions.

**DIWAKAR YADAV**  
**B.TECH, CIVIL ENGINEERING**

- Be true to yourself.
- Never take too much tension regarding the placements. At last, It will all turn out to be perfect for you.



## PROFILES OFFERED

- CCN Analyst

## RESUMES

[https://drive.google.com/drive/folders/1qoVGa6Xjlg2MCVhNs\\_aos6e-K4A4DJhp?usp=sharing](https://drive.google.com/drive/folders/1qoVGa6Xjlg2MCVhNs_aos6e-K4A4DJhp?usp=sharing)

## SHORLIST CRITERIA

- Resume

# MCKINSEY KNOWLEDGE CENTER

## SELECTION PROCEDURE

### Written Tests

#### 1 Test

- Game Test before shortlist

### Interviews

#### 3 Rounds each containing

- Case/ Guesstimate
- HR Questions
- Technical Questions related to your courses and projects

## PREPARATION

### Internships, Projects and Research

#### Technical Projects

- Interested in Masters project on Consumer Behavior and a short project on Potential Games for a senior

### Courses

- They did not look for any specific courses but some seniors were asked about optimization techniques

## RESOURCES

- Case Interview Cracked
- Victor Cheng videos on YouTube
- Interview process from their website

## SUKANYA KUDVA IDDD, PHYSICS, IEOR

- Just be confident before and during the interview. Think before giving answers and try to give your best. I found my interviewers (all 3 of them in my 3 rounds of interview) to be very sweet. They were professional but I felt at ease talking to them. And I wouldn't necessarily say the same about the other consulting company I interviewed with. So I hope that gives you one less reason to stress out about a McKinsey interview.



## PROFILES OFFERED

- RF IC Design Engineer
- Analog IC Design Engineer

## SHORTLIST CRITERIA

- Resume based

# MEDIATEK

## SELECTION PROCEDURE

### Written Tests

NA

- A little bit Hardware stuff + Regular Software stuff.

### Interviews

Technical | HR

- One round each of HR and Technical

## PREPARATION

### Courses

- Analog IC Design
- RF and Mixed Signal IC Design
- Broad band communication

## RESOURCES

- Analog IC Design, Razavi
- NPTEL videos
- Reference journals from IEEE

# MERCEDES-BENZ R&D



## PROFILES OFFERED

- ❑ Energy Science & Engineering Core profiles
- ❑ Control Systems

## SHORTLIST CRITERIA

- ❑ Written test
- ❑ Interviews

## SELECTION PROCEDURE

### Written Tests

Technical & Aptitude

- Single test in which both technical and aptitude aspects were checked. More weightage to technical aspects was given.

### Interview

2 rounds

- One Coding round and one Managerial round.

## PREPARATION

### Courses

Machine Design and other

- Power Electronics, Control Systems, Electrical Drives, Renewable Energy Integration of Sr, PV, Battery, EV's are some useful courses.
- For Control Systems Profile: Leet code

### Projects, Internships & Research

- M.Tech. project (i.e. Technical projects)
- Course projects in above mentioned subjects.
- For Control System Profile: ZBTT Project guided by prof. Madhu Belur

## RESOURCES

- GATE material

## PERSONAL VIEWS

### RAHUL KUMAR SHAHA M.TECH, ENERGY SCIENCE AND ENGINEERING

- Preferred subjects specified are solely based upon the requirements posted by the company and it may alter depending their requirements.
- Keep track of the future investments made by any organization/company and select common subjects which can target all those companies such as Power Electronics.
- Try to link your present and past work based on the company's requirement.



## PROFILES OFFERED

- ❑ Data Engineer
- ❑ Scribe Engineer
- ❑ Chemical Engineer
- ❑ Mechanical Engineer
- ❑ Meterology Engineer

## RESUMES

[https://drive.google.com/drive/folders/1P8JSeQ-8CV\\_Hx0jLpxychPSRxSSW1sjn?usp=sharing](https://drive.google.com/drive/folders/1P8JSeQ-8CV_Hx0jLpxychPSRxSSW1sjn?usp=sharing)

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- For Data Engineer:  
Screening Test,  
Resume (project in  
relevant field)
- For Scribe Engineer:  
None
- For Meterology  
Engineer:  
Resume

# MICRON TECHNOLOGY

## SELECTION PROCEDURE

### Written Tests

#### Common test

- For Data Engineer: There was a common test for all profiles. So, it had a mix of digital, analog, communication, aptitude & coding questions.
- For Scribe Engineer: None

### Interviews

- For Data Engineer: There was a single interview for the data engineer profile. Apart from technical questions, it had few HR & personal interview questions. For the most part, it revolved around resume points and technical background. They went through the whole resume and asked about every project and professional experience.
- For Scribe Engineer: A technical and an HR round.
- For Meterology Engineer: One interview with both HR and Technical

## PREPARATION

### Courses

- For Data Engineer: Few ML & AI courses (offered in institute or online), Getting some exposure to DBMS languages & concepts.
- For Scribe Engineer: CMOS Analog VLSI Design, VLSI design.
- For Meterology Engineer: Wikipedia, MM674, MM474, Basic Electronics

### Internships, PoRs, projects,etc.:

ML | AI

- For Data Engineer: Having ML and AI projects is beneficial.

## RESOURCES

- For Aptitude test:  
[HackerRank](#), [GeeksforGeeks](#), [LeetCode](#), [Nick's Mathematical Puzzles](#)
- For Trading Profiles:  
Practice mental math: [Rank your Brain](#), follow Finance news.
- For Non-core profiles: Courses from Coursera.
- Puzzles:  
Book: [Fifty Challenging Problems in Probability](#)
- Case Interviews: [Ace The Case](#)



## PERSONAL VIEWS

### ASHISH RANJAN

B.TECH + M.TECH, ELECTRICAL ENGINEERING

I have three suggestions

- **Learn to code:** The majority of profiles will test you on your coding skills (at-least for shortlisting).
- **Start early:** If you are a b.tech student, it will help you balance academics and placement activities. If you are DD, it will give an edge over others (don't need it though!). It will help you to narrow down profiles.
- **Plan your preparation:** If you are going for trading profiles, sharpen your mental maths skills, practice puzzles, guesstimates, case interviews. Having some good PoRs or internships in finance will surely help you in IB shortlisting. Above mentioned profiles will also require group prep to improve inter-personal skills. Data science profiles will test your coding concepts and DBMS knowledge.

### AVDHESH KUMAR SHARMA

M.TECH, METALLURGICAL ENGINEERING & MATERIALS SCIENCE

- Try to learn Basic Physics, and be confident in the interview.



## PROFILES OFFERED

- Software Development
- Data Scientist

## RESUMES

[https://drive.google.com/drive/folders/1ieK9\\_kCgCC6SFe-72JvCVIpqDhyXk3J?usp=sharing](https://drive.google.com/drive/folders/1ieK9_kCgCC6SFe-72JvCVIpqDhyXk3J?usp=sharing)

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- Resume
- A Coding Test
- (CPI and CS Minor could be an unofficial shortlist criteria)

# MICROSOFT

## SELECTION PROCEDURE

### Written Tests

Coding Test | Written Quiz

- First Round: Common coding round for both the profiles (Software Developer & Data Science)
- Second Round: A written quiz. You can only sit for one profile. Questions usually are a good mix of theory and applications of machine learning (mostly deep learning).

### Interviews

Technical Rounds

- Last year, there were 3 interviews. The focus was mostly on the projects that the student had done with a couple of questions on Algorithms and System Design.
- No HR Round

## PREPARATION

### Projects, Internships & Research

ML, BTP

- ML course projects and BTP projects are useful as they ask questions related to those.

## RESOURCES

### Previous Year Questions:

#### For SDE Profile

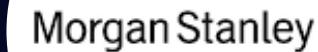
<https://imgur.com/a/ILQxzV9>

#### For DS Profile

Questions based on concepts in classical ML, NLP, Probability distribution, Recommendation Engine, Trees, Ensemble, Bias-variance, Neural Networks, Linear Algebra, Optimization, Kernel-Based, etc.

#### Other Coding Resources:

<https://drive.google.com/drive/u/4/folders/1prrv-mRXTwquvK2eT-BHaQPcUQwlczDP>



## PROFILES OFFERED

- ❑ Technology Analyst
- ❑ Quantitative Strategist
- ❑ Sales and Trading
- ❑ Investment Banking Industrial Placement Program

## RESUMES

[https://drive.google.com/drive/folders/1elhaeQfNnCPo\\_3j3YMIvo-uM\\_ZIZ3A40?usp=sharing](https://drive.google.com/drive/folders/1elhaeQfNnCPo_3j3YMIvo-uM_ZIZ3A40?usp=sharing)

## CPI CRITERIA

CPI > 8

## SHORTLIST CRITERIA

- ❑ Test based on profile
- ❑ Resume Shortlisting

# MORGAN STANLEY

## SELECTION PROCEDURE

### Written Tests

2 Tests

- Coding: Medium level questions to judge one's coding skills.
- Aptitude: Questions on Quantitative Analysis, English speaking and listening skills.
- For Sales and Trading: 1 test mainly focused on aptitude, English speaking skills and some basic finance.

### Interviews

2 Rounds

- Technical Rounds: Questions related to Quant were asked. There were 2 rounds on this.
- HR Round: Questions on HR were quite straightforward.
- For Sales and Trading: There are generally 3 interviews : 2 technical rounds and 1 HR round. Technical rounds focus mainly on finance related aspects of your resumé and some subjective questions about current market related news.
- For Investment Banking Industrial Placement Program: 4 interviews (3 technical/resume content based interviews +1HR interview)

## RESOURCES

- Heard on the Street
- Statistics 110: Harvard University
- [Geeks For Geeks](#)
- [50 Challenging problems in Probability](#)
- [Hackerrank](#)
- [Leetcode](#)

# PERSONAL VIEWS

Morgan Stanley

## RAJAT GUPTA

B.TECH, AEROSPACE ENGINEERING

Stellar Academic Performance (High CPI) can increase the chances significantly.

## ANIRUDH SINGHAL

B.TECH + M.TECH, ELECTRICAL ENGINEERING

Practise as many mock problems as you can. Discussing problems of coding with your friends can prove to be useful.

## VARUN GINDE

B.TECH, CIVIL ENGINEERING- SALES AND TRADING PROFILE

I had a trading internship in the summer . Keep reading market related news, whatever interests you. Enthusiasm towards finance is one of the first things they are looking for.

## YASH MANDHANA

B.TECH + M-TECH, MECHANICAL ENGINEERING- INVESTMENT BANKING INDUSTRIAL PLACEMENT PROGRAM PROFILE

I did my Masters thesis based on thermal engineering and finance. Be thorough with your resume, especially any content related to finance.



## PROFILES OFFERED

Quantitative Researcher

## CPI CRITERIA

CPI > 8

## SHORTLIST CRITERIA

Resume

# NK SECURITIES

## SELECTION PROCEDURE

### Written Test

1 Test

- Based on Competitive coding, and C++ concepts

### Interviews

3 Rounds

## RESOURCES

- Brainstellar
- Leetcode interview questions



## PROFILES OFFERED

- ASIC Engineer

## RESUME :

<https://drive.google.com/drive/folders/10-xkVBMYisHncUeCDMcOcF9RINYFZtX?usp=sharing>

## SHORTLIST CRITERIA

- Online Test on Hackerrank

# NVIDIA

## SELECTION PROCEDURE

### Written Tests

2 Tests

- First test was based on Electrical core related questions.
- Second one consisted of coding inclined questions.

### Interviews

2 Interviews

- Both of the rounds were Technical Oriented.

## PREPARATION

### Courses

IVLSI Courses

- VLSI Design
- VLSI Design Lab
- Processor Design
- Foundation of VLSI CAD

### Projects, Internships & Research

Research

- Research assistant work

## RESOURCES

- Electrical Department Material
- Core Blog like vlsiexperts, vldiuuniverse



## PROFILES OFFERED

- ❑ Operations
- ❑ Vehicle Engineering
- ❑ Data Scientist

## RESUMES

<https://drive.google.com/drive/folders/1b08nid0KkVybq75i1JCid5Eubjt8o1Cf?usp=sharing>

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- ❑ Resume
- ❑ Internships & PoRs
- ❑ GD Round

# OLA CABS

## SELECTION PROCEDURE

### Written Tests

2 Tests for data scientist | 1 Test for Vehicle Engineering

- For DS, one basic DSA and two ML oriented Questions
- For VE, one core test corresponding to the profile

### Interviews

Group Discussion | 2 Interviews

- First one was a basic resume go-through with some profile related questions.
- Second one consisted of HR questions, case and guesstimate problems and about how your profile is inclined with the job description.

## PREPARATION

### Courses

IEOR Courses

- IE-503 Operational Analysis or any basic IEOR course

### Projects, Internships & Research

Supply Chain

- Internships or projects that introduce you to supply chain and inventory management field

## RESOURCES

### For Practice

<https://www.indiabix.com/aptitude/questions-and-answers/>

### For Puzzles

<https://drive.google.com/drive/u/4/folders/1zdknevQ6EFQGAFG5yD9CQXoSz84zjgl0>

### For Guesstimates

<https://drive.google.com/drive/u/4/folders/1nETvPP1uTiz8m68pAbvyhrfISXwpUBPu>

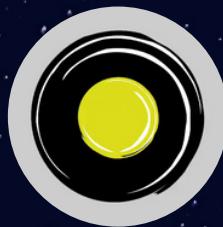
### For Cases

<https://drive.google.com/drive/u/4/folders/1l62Z5dz2QCbWSTXFMP0oZwjtTgdJW7E>

### For HR

<https://drive.google.com/drive/u/4/folders/1R9GbwlqYB3JCvWs4YxvLUeGU6GdWpu2>

# PERSONAL VIEWS



## RISHITH AGARWAL

B.TECH, MEMS

- Believe in yourself the entire time and you need to exhaust yourself to land a job. Don't be relaxed before you get what you want.

## SUJEET YADAV

B.TECH+M.TECH, ENERGY SCIENCES

- It's good to give a preference to a profile, if not exactly decide where you want to work so that you can have some courses or project related to that.

## AYAN CHOUDHARY

B.TECH, MECHANICAL ENGINEERING

- Build your resume in an overall fashion(i.e. PoRs, Research projects, Interns should be specified clearly) at the same time keeping in mind the specific firm(s) that you are targetting.

## ANIKET PRAJAPATI

B.TECH, MECHANICAL ENGINEERING

- Work on your GD skills and learn to defend your resume well.



## PROFILES OFFERED

- ❑ Trader
- ❑ Trading analyst
- ❑ Quantitative Engineer

## RESUMES

<https://drive.google.com/drive/folders/1-3K6iB7IS1urJlu6TM6uGISUoyrYh4S?usp=sharing>

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- ❑ Resume
- ❑ A take home test

# OPTIVER

## SELECTION PROCEDURE

### Written Tests

Mental Math | Series Completion | Guesstimates

- Mental Math Test: 80 basic questions in 8 minutes
- Series Completion: Aptitude based pattern completion and similar questions.
- Guesstimates: (Number of Eiffel towers that can fit between the Earth and the Moon, number of Optiver employees\*(number of Indian Optiver employees) (Value of 12!, weight of hydrogen atom, coastline length of India)).

For each answer, you also have to give "confidence" from 1-5. If you get it right, you get those many marks, however, any wrong answer will see the same amount deducted. Leaving a question is -2 (So it's better to give a 1 confidence and a random answer). Overall positive marks is a big deal, so focus on the easier questions with 5 confidence and ignore the rest.

### Interviews

Different for different profiles

- For Trader Profile: 2 Trading and 1 HR interview
- For Quantitative Researcher Profile: 1 HR and 1 Technical Interview
- For Trading Analyst Profile: There are a lot of puzzles and guesstimates. The interviewers give you a budget and assume a stock value (based on dice, cards or even guesstimates like the number of trees in the Amazon) and then offer you many prices where you can buy or sell. No pen and paper, you have to remember all your positions, quantity, real value, budget etc. in your head and they do not give you any time. Finally, there are a few more games where you have to decide on a strategy as fast as you can. The HR Round is the usual. There is also a rapid-fire round where questions include "Tell us a joke", "Who's your hero?", this is followed by a few more rounds of interviews for the final shortlists where you directly compete against the Traders. There can be more rounds (or assignment+interview) for other roles more suitable to you, for which they give you sufficient days to prepare if required.

## RESOURCES

optiver ▲

### For Aptitude

<https://drive.google.com/drive/u/4/folders/1oJNrZgim7meM6IlP1TFnGiazxDn6WkzR>

### For Guesstimates:

<https://drive.google.com/drive/u/4/folders/1nETvPP1uTiz8m68pAbvyhrfISXwpUBPu>

[https://drive.google.com/drive/u/4/folders/1OTZ43ek4XvPlY-khRV\\_UAvJOcuwjX1Ea](https://drive.google.com/drive/u/4/folders/1OTZ43ek4XvPlY-khRV_UAvJOcuwjX1Ea)

### For HR

[https://drive.google.com/drive/u/4/folders/1R9GbwlqYB3JCvWs4YxvLUeG\\_U6GdWpu2](https://drive.google.com/drive/u/4/folders/1R9GbwlqYB3JCvWs4YxvLUeG_U6GdWpu2)

## PERSONAL VIEWS

### SANIT GUPTA

B.TECH, MECHANICAL ENGINEERING

- If you have a **knack for numbers/probability** and you do well under pressure, Optiver might be the company for you.
- I think it would be **imprudent/risky to exclusively target trading firms** though. Very few trading firms come for campus recruitment. So, if one is going primarily for placements, I'd recommend having another sector in mind and prepping for it well too.

### DRISH MAHNOT

B.TECH, CIVIL ENGINEERING

- Be quick and informal.
- **Listen to them** because they will tell you exactly what they expect.
- Definitely **do not hesitate** to raise issues, they really appreciated that I could tell my interviewer "I can't understand your accent".
- **Practice the main trading games** with your friends at least 3-4 times to understand the concept and strategies.



## PROFILES OFFERED

Data Analyst

## CPI CRITERIA

None

# PIRAMAL

## SELECTION PROCEDURE

### Written Test

1 Test

- Coding and Aptitude test

### Interview

1 Round

- An hour long interview regarding tech, HR and Guesstimates.



## PROFILES OFFERED

- ❑ Product Supply
- ❑ Supply Chain Management

## RESUMES

[https://drive.google.com/drive/folders/1PG2AB2yFS\\_hfK\\_AxWkUzfVgm\\_wa2WdI\\_Ci?usp=sharing](https://drive.google.com/drive/folders/1PG2AB2yFS_hfK_AxWkUzfVgm_wa2WdI_Ci?usp=sharing)

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- ❑ Resume
- ❑ Leadership Experience seems to be preferred

# PROCTER & GAMBLE

## SELECTION PROCEDURE

### Written Tests

1 Test

- Psychometric and assessment test. Assessment test includes basic speed maths, memory and analytical questions.

### Interviews

Group | HR

- 2 rounds of group interviews (mostly situation based, no core questions) followed by one HR round.

## PREPARATION

### Projects, Internships & Research

#### Leadership Experience

- Leadership experience majorly helps as this company looks for leaders and focuses on teamwork.
- Supply Chain Internships

## RESOURCES

### For Aptitude

<https://www.pariksha.co/>

<https://drive.google.com/drive/u/4/folders/1oJNrZgim7meM6IIp1TFnGiazxDn6WkzR>

### For HR

<https://drive.google.com/drive/u/4/folders/1R9GbwlqYB3JCvWs4YxvLUeGU6GdWpu2>

## **PERSONAL VIEWS**



### **KUSHAGRA KACHOLIA**

**B.TECH, MECHANICAL ENGINEERING**

- Keep an open mind during the interviews
- Try to quote reasonable and believable experiences to the questions asked.

### **ATHARVA JAIPURKAR**

**B.TECH, CHEMICAL ENGINEERING**

- For P&G interview do **read the company's values** and try to **apply them** subtly in your answers as those values are extremely important for the company.
- For the psychometric test, try to be **consistent and truthful!**



# PWC

## PROFILES OFFERED

- ❑ Consulting
- ❑ Management Consulting

## RESUMES

<https://drive.google.com/drive/folders/13lIX2SwRa698rdVNy9yaTGjlh3fd0AKc?usp=sharing>

## SHORTLIST CRITERIA

- CPI
- Internships
- Leadership Experience

## SELECTION PROCEDURE

### Written Tests

NA

### Interviews

Case based I HR

- 3 rounds of interviews - each interview will be a combination of 1-2 case studies and a few HR/Personal questions. The case interviews are similar to the kind of cases typically asked in consulting interviews, though the cases you encounter here could be slightly more mathematical than usual.

## PREPARATION

### Projects, Internships & Research

Consulting based

- Internships in consult firms do help.
- Organisational experience might help you sail through HR round.

## RESOURCES

### For Consult

[https://drive.google.com/drive/u/4/folders/1namP4ZbMnJqZSCt51mJ0rbom-OqB\\_x1](https://drive.google.com/drive/u/4/folders/1namP4ZbMnJqZSCt51mJ0rbom-OqB_x1)

### For HR

[https://drive.google.com/drive/u/4/folders/1R9GbwlqYB3JCvWs4YxvLUeG\\_U6GdWpu2](https://drive.google.com/drive/u/4/folders/1R9GbwlqYB3JCvWs4YxvLUeG_U6GdWpu2)



# QUADEYE

## SELECTION PROCEDURE

### Written Tests

3 Tests

- Aptitude test
- Coding Test - based on algorithms
- MCQ type test to judge your C++ knowledge and other CS topics like operating systems, networks, polymorphism, dynamic dispatch, etc.

### Interviews

1 Round

- While the first half of the interview focuses on your resume, your projects and algorithm questions, the second half there are questions to judge your C++ knowledge and basic questions on your profile and your performance (logical segregation). The interview is mostly technical with NO HR round.

## PREPARATION

### Courses

- Typical CSE core courses are good enough, no additional course required.

## RESOURCES

- Websites that might help:  
cppreference.com

## PERSONAL VIEWS

### SOURAV YADAV B.TECH, COMPUTER SCIENCE AND ENGINEERING

- BTP and RnD helped in developing good coding practices, introduced template metaprogramming, compiler internals and OS internals. Practical C++ experience on a large project can be really helpful.

## PROFILES OFFERED

Systems Engineer

## RESUMES

<https://drive.google.com/drive/folders/1l9GVPu68hD0WV1qS0RTPT64ca-7RA7Lb>

## SHORTLIST CRITERIA

- Academic background
- Scores in the test
- Knowledge of programming

The combination of rigorous thinking, hard work and fundamentals is what you (Graduating Students) have got from this great institution and they will be building blocks in whatever career you may choose.

- *Victor Menezes, CEO Citibank Inc.  
(Alumnus IITB\*)*

Do keep in mind lack of preparation should not be the reason of getting rejected from an interview. Keep on preparing amidst the hurdles you get this sem. And yes, be confident till the day you get placed, life is hard but at the end things fall in place. Just keep going with the placement prep and things will be just fine.

One last quote from a Hollywood show Suits , it's something Donna (one of the characters on the show) says "Are we going to give up or live to fight another day? We will live to fight another day".

- *Harshita Verma (MEMS)*



## PROFILES OFFERED

- ❑ Software Engineer
- ❑ IT Networks
- ❑ DevOps

## RESUMES

[https://drive.google.com/drive/folders/18M5-3fUeWebGizCkBl\\_xokQR2LbBGQCg?usp=sharing](https://drive.google.com/drive/folders/18M5-3fUeWebGizCkBl_xokQR2LbBGQCg?usp=sharing)

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- ❑ Resume
- ❑ A Coding Test
- ❑ (CPI and CS Minor was an unofficial shortlist criteria)

# RAKUTEN

## SELECTION PROCEDURE

### Written Tests

#### Coding Test

- 1 Question With three questions (Based on if-else statement, OOP, DSA).
- More focus was on correctness for any provided test cases.

### Interviews

#### Technical Round | HR Round

- Technical: Last year basics of DSA, OOP concept were asked and then a small case study regarding a business problem.
- HR: Normal HR Round

## PREPARATION

### Courses

#### CS Minor | IEOR Minor | CMInDS Minor

- CS Minor Courses - DSA, Networks and a course on ML.

### Projects, Internships & Research

#### ML Based

- ML/AI-based projects and internships might help

## RESOURCES

### For Study

- Sheldon M. Ross
- Kaggle
- <https://www.interviewbit.com>

### For Aptitude

<https://www.pariksha.co/>

### For Coding

<https://www.geeksforgeeks.org/>

<https://drive.google.com/drive/u/4/folders/1prrv-mRXTwquvK2eT-BHaQPcUQwlczDP>

### For HR

[https://drive.google.com/drive/u/4/folders/1R9GbwlqYB3JCvWs4YxvLUeG\\_U6GdWpu2](https://drive.google.com/drive/u/4/folders/1R9GbwlqYB3JCvWs4YxvLUeG_U6GdWpu2)

# PERSONAL VIEWS



## KAUSHAL YADAV

B.TECH, AEROSPACE ENGINEERING

- DSA is a must to land a good coding company, atleast clear the test shortlist.
- Proficiency in multiple languages (Some company will only provide a single language for coding).
- Solve questions of [HackerRank](#) to get a gist.

## UJJWAL

B.TECH, CIVIL ENGINEERING

- Practice competitive programming. Get very thorough with concepts of trees, graphs, linked lists.
- Core concept of DSA is a must. You should have a very clear understanding of standard algorithms and implementation of certain type of data structures using some other data structures.
- Along with this do give some time on puzzles. GFG puzzle section, interviewbit these 2 are good resources to start with.
- For coding practice, participating in various competitions on codechef, codeforce might come in handy to gauge your understanding.

## ROHAN PIPERSENIA

B.TECH, METALLURGICAL ENGINEERING & MATERIALS SCIENCE

- Trust yourself. Keep faith in the almighty. Everything that happens, happens for your good. And lastly:  
Load na lo yaar! :)

## SRAVAN

B.TECH, CIVIL ENGINEERING

- It doesn't matter whether you didn't do an internship or did. All it matters is how good and confident you were able to explain that to interviewers. All that depends on that 30 or 45 mins. Interviews are trying a way to hire you so no need to tense if you don't know about the question ask them and still have no idea then simply say I don't know. It will save some time.



## PROFILES OFFERED

- ❑ Core
- ❑ Graduate Engineer Trainee

## RESUMES

[https://drive.google.com/drive/folders/1llwbi08ozZblf1XI\\_Ur6aJPU6ZLsLJxB?usp=sharing](https://drive.google.com/drive/folders/1llwbi08ozZblf1XI_Ur6aJPU6ZLsLJxB?usp=sharing)

## SHORTLIST CRITERIA

- ❑ Resume
- ❑ CPI

# RELIANCE INDUSTRIES

## SELECTION PROCEDURE

### Written Tests

1 Test

- 1 Test Based on Core Concepts.

### Interviews

Technical

- Interviews are based on Core engineering concepts mostly. There are two rounds of interviews which also involve Technical, Research and Course Projects, Work Experience in Internships.

## PREPARATION

### Projects, Internships & Research

- Cummins India| Core internship

## RESOURCES

Overview of ur department courses. Plus point if know more about Reliance industries and their products like polymers, petrochemicals,etc

For Aptitude

[Pariksha.com](http://Pariksha.com)



## PROFILES OFFERED

- ❑ Analytics
- ❑ Software Developer

## RESUMES

[https://drive.google.com/drive/folders/1doGO-ETk1VpJGf\\_9PUVeQOO8ApyUVZcY?usp=sharing](https://drive.google.com/drive/folders/1doGO-ETk1VpJGf_9PUVeQOO8ApyUVZcY?usp=sharing)

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- Resume

# RELIANCE JIO

## SELECTION PROCEDURE

### Written Tests

Coding Test

### Interviews

Two Technical | HR

## PREPARATION

### Courses

DSA | Object-Oriented Programming

### Projects, Internships & Research

- DSA and Data Science internships help a lot.

## RESOURCES

### For Coding

- <https://drive.google.com/drive/u/4/folders/1prrv-mRXTwquvK2eT-BHaQPcUQwlczDP>
- [GeeksforGeeks](#)

### For HR

- <https://drive.google.com/drive/u/4/folders/1R9GbwlqYB3JCvWs4YxvLUeGU6GdWpu2>



## PROFILES OFFERED

- 💻 Software Developer

## RESUMES

<https://drive.google.com/drive/folders/16Tlp0IzvpHkFpuJy5Ftsmq02jEILAr0?usp=sharing>

## CPI CRITERIA

7.0

## SHORTLIST CRITERIA

- 简历 (Resume)
- 3-hour written test

# SAMSUNG DELHI

## SELECTION PROCEDURE

### Written Tests

#### Coding

- One Problem focused on coding bfs dfs.

### Interviews

#### Technical Round

## RESOURCES

### For Coding

- <https://drive.google.com/drive/u/4/folders/1prrv-mRXTwquvK2eT-BHaQPcUQwlczDP>
- [LeetCode](#)



## PROFILES OFFERED

- 💻 Software Engineer

## RESUMES

[https://drive.google.com/drive/folders/1qYIXF8SP-pbWAoifs7NdmocSQ\\_jFCvAL?usp=sharing](https://drive.google.com/drive/folders/1qYIXF8SP-pbWAoifs7NdmocSQ_jFCvAL?usp=sharing)

## SHORTLIST CRITERIA

- 📘 Coding Test
- 📘 Resume

# SAP LABS

## SELECTION PROCEDURE

### Written Tests

1 Round

- There are 2-3 questions based on DSA of easy to moderate level

### Interviews

2 Rounds

- Technical Round - DSA questions, OOPS, Puzzles.
- HR Round

## PREPARATION

### Courses

Machine learning

- DSA based course from GeeksforGeeks/Coding ninjas, etc.

### Projects, Internships & Research

- Self projects and internship projects plays a major role in selection

## RESOURCES

- Coding Ninjas
- Codeforces
- Leetcode
- [Hackerrank](#)

# SCHLUMBERGER

Schlumberger

## PROFILES OFFERED

- Field Engineer

## PREFERENCES

- Resume
- Test

## SELECTION PROCEDURE

### Written Tests

Aptitude Test | Psychometric Test

### Interviews

Technical | HR

## RESOURCES

### For Aptitude

<https://drive.google.com/drive/u/4/folders/1oJNrZgim7meM6IlP1TFnGiazxDn6WkzR>

### For HR

<https://drive.google.com/drive/u/4/folders/1R9GbwlqYB3JCvWs4YxvLUeGU6GdWpu2>



## PROFILES OFFERED

- Analytics

## SHORTLIST CRITERIA

- Resume
- Test

# SCHNEIDER ELECTRIC

## SELECTION PROCEDURE

### Written Tests

Aptitude Test | Psychometric Test

### Interviews

Technical | HR

## RESOURCES

### For Aptitude

<https://drive.google.com/drive/u/4/folders/1oJNrZgim7meM6IlP1TFnGiazxDn6WkzR>

### For HR

<https://drive.google.com/drive/u/4/folders/1R9GbwlqYB3JCvWs4YxvLUeGU6GdWpu2>



## PROFILES OFFERED

- Shell Graduate Training Program (Open for DDs and M.Techs only)

## CPI CRITERIA

None (Although no official criteria, all shortlisted people had CPI over 7.5)

## SHORTLIST CRITERIA

- Resume
- Short Aptitude Test
- ODVI Recorded Interview

# SHELL

## SELECTION PROCEDURE

### Written Tests

#### Aptitude Test

- The aptitude test is usually based on speed rather than the difficulty level. Overall the test is easy to crack with a fair amount of aptitude practice during the placement season.

### Interviews

#### Case Study | HR Round

- First Round is based on a hypothetical case study for which a booklet is provided a couple of days before the actual in-person interview. The case provided by Shell incorporates geopolitical, technical and social scenarios faced during the planning and installation of a plant.
- On the day of the interview, for the first round, a specific problem statement out of the case is provided by the firm and 15-20 mins are given to prepare a solution on paper and discuss various important aspects. The booklet is provided at all times. The first interview round comprises presenting a solution and then Q&As based on it. First interview round usually goes on for 30-40mins.
- Second round is a normal HR Round.

## PREPARATION

### Courses

#### Core Courses

- Since it opens up for Mechanical and Chemical people, the IIT-B coursework is relevant for the roles.

## PERSONAL VIEWS



### SHANTANU THADA

B.TECH, MECHANICAL ENGINEERING

- For all interviews, it is important that you are confident and enjoying the placement process.
- I understand that the process is nerve-wracking but it is important that you project yourself as a calm and positive individual. As soon as you enter the room, greet the interviewers with a genuine smile (like you are meeting a close friend), subtly ask them how are they doing (do not overdo it) and if asked, tell them that you are enjoying your last year at IIT Bombay, doing a lot of fun things and soaking it all in (do not lie of course). Trust me, it definitely gives a really positive vibe to the person sitting in front of you and also tends to reduce your anxiety.

# SIEMENS

SIEMENS

## PROFILES OFFERED

- Graduate Trainee Engineer

## RESUMES

<https://drive.google.com/drive/folders/1GI4pGemI602hQbXvrNJrCHLi5aBBr6Lk?usp=sharing>

## CPI CRITERIA

None

## SHORTLIST CRITERIA

- MCQ Test
- 3 Interviews

## SELECTION PROCEDURE

### Written Tests

1 Test

- Coding and aptitude

### Interviews

3 Rounds

- Three personal interviews
- The first one is to test the technical skills
- The second one is aptitude based
- Third is the HR interview

## PREPARATION

### Projects and Interns

- Experience in CAD software such as SolidWorks and Adams
- Research Internship at IISc, BTP that involved a lot of coding, etc.

## PERSONAL VIEWS

### SHANTANU THADA

B.TECH, MECHANICAL ENGINEERING

- For all interviews, it is important that you are confident and enjoying the placement process.
- I understand that the process is nerve-wracking but it is important that you project yourself as a calm and positive individual. As soon as you enter the room, greet the interviewers with a genuine smile (like you are meeting a close friend), subtly ask them how are they doing (do not overdo it) and if asked, tell them that you are enjoying your last year at IIT Bombay, doing a lot of fun things and soaking it all in (do not lie of course). Trust me, it definitely gives a really positive vibe to the person sitting in front of you and also tends to reduce your anxiety.

# slice

## PROFILES OFFERED

- 💻 Software Developer (SDE)

## RESUMES

<https://drive.google.com/drive/folders/1-NJjfVnFZwKiXbl7Wr5lIYDWbf7epftT?usp=sharing>

## CPI CRITERIA

8.0

## SHORTLIST CRITERIA

- 📘 Some amount of job experience

# SLICE

## SELECTION PROCEDURE

### Written Tests

NA

### Interviews

Technical | HR

- First and second rounds are technical.
- The Third interview is the HR round.

## PREPARATION

- Algorithmic knowledge and having an understanding of OOPs concepts is important.

## RESOURCES

- 'Blind-75' list is quite relevant to the technical rounds.
- Coding questions from Leetcode.

## PERSONAL VIEWS

UTKARSH INDOLIA

M.TECH, COMPUTER SCIENCE AND  
ENGINEERING

- Be chill. They prefer students who are calm and mature. Don't get anxious about the interview, if you don't get in this company you'll get in the next one. Good luck :)



## PROFILES OFFERED

- 💻 Software Engineer

## CPI CRITERIA

6.0

## SHORTLIST CRITERIA

- ▶ Resume
- ▶ Programming Test

# SOCIETE GENERALE

## SELECTION PROCEDURE

### Written Tests

#### Programming Test

- 2 Coding Questions and MCQs
- Questions based on DSA are asked (Last year, questions like write the code to make the queue data structure, what is the difference between BFS and DFS etc.)

### Interviews

#### Technical | HR

- Technical Round: Code On Spot
- Normal HR round

## PREPARATION

### Projects, Internships & Research

- DSA and Data Science internships help a lot.

## RESOURCES

### For Coding

- <https://drive.google.com/drive/u/4/folders/1prrv-mRXTwquvK2eT-BHaQPcUQwlczDP>
- [GeeksforGeeks](https://www.geeksforgeeks.org/)

### For HR

<https://drive.google.com/drive/u/4/folders/1R9GbwlqYB3JCvWs4YxvLUeGU6GdWpu2>



## PROFILES OFFERED

Data Scientist

# SOLV

## SELECTION PROCEDURE

### Written Tests

#### Problem Set

- Included a Machine learning problem where you will be provided a training dataset and a test dataset and you are asked to fit a model. (The code is allowed to be written in your own idea on the laptop)

### Interviews

#### Technical | HR

- 2 Technical and 1 HR round

## PREPARATION

### Courses

#### ML related courses

- DSA and Data Science internships help a lot.

### Projects, Internships & Research

#### ML Based Internships or projects

- Projects based on image processing and computer vision.
- Intern in the same field helped a bit

## RESOURCES

- Revise the basic ML theories. The written test was based on a simple regression task.
- Interview question was based on the projects you have done and the ML theories regarding regression and classification
- Join the Inter IIT/NIT/IIIT/BITS placement group on fb. Very useful regarding test question and interviews.



## PROFILES OFFERED

- ❑ Mechanical Design Engineer
- ❑ Embedded Systems Engineer

## SHORTLIST CRITERIA

- Resume Shortlisting
- Aptitude Test
- Statement of Purpose

# SONY JAPAN

## SELECTION PROCEDURE

### Written Tests

#### Aptitude Test

- Aptitude test involving Data interpretation, Reading comprehension, Pattern recognition, Quantitative ability. It was difficult to solve all questions in the time allotted.

### Interviews

#### Technical | HR

- One interview which comprised both HR and technical questions. They began with questions typical to a Japanese firm's interview. There were no technical questions as such, but asked about the project and went into detail.
- Shortlisted candidates who had mentioned projects and internships were called and asked on details (wasn't exactly another round)

## PREPARATION

### Courses

#### Machine Design and other

- Course on Machine Design might help. (It's a core course for Mechanical Engineering students)
- Microprocessors, Operating Systems, Embedded system workshop, Image processing, Machine Learning

### Projects, Internships & Research

- A research project with embedded systems and microprocessors could help, too.
- A patent on this subject during internship proved to be fruitful.
- Being a part of Tech team helped.
- Having an internship at Samsung Delhi seemed to boost the profile.

# PERSONAL VIEWS

SONY

RAVI KUMAR KUSHAWAHA

B.TECH + M.TECH, MECHANICAL ENGINEERING

Resume should be strong with respect to the given profile.



## PROFILES OFFERED

- ❑ Data Scientist
- ❑ Product Analyst

## RESUMES

<https://drive.google.com/drive/folders/1kJV6h1Y8R5Vveu-UsnAOkvOQIRYSPU1t>

## SHORTLIST CRITERIA

- ❑ Aptitude Test for Product Analyst
- ❑ Coding Test for Data Scientist

# SPRINKLR

## SELECTION PROCEDURE

### Written Tests

Aptitude Test | Coding Test

- The aptitude test was of moderate difficulty and majorly focused on general mathematical puzzles.

### Interviews

Technical | HR

- A total of 3 rounds.
- First two of the three rounds were a little technical. Few probability questions, puzzles and guesstimates could be expected.
- Last round was HR.

## PREPARATION

### Courses

Machine learning

- Having exposure and courses in ML might help with shortlist.
- MIT 6.006 (Introduction to Algorithms) on YouTube
- Introduction to Algorithms (CLRS)

### Projects, Internships & Research

- Having Internship in ML might help too.

## RESOURCES

- TIME Material for CAT and Aptitude preparation
- Books like 64 HR questions
- CIC videos
- [Hackerrank](#)
- DSA by Abdul Bari
- ML by Andrew NG

# **PERSONAL VIEWS**



## **VEDARTH CHOKSI**

**B.TECH, MECHANICAL ENGINEERING**

- Having a diverse experience would be helpful. Students who have had participated in extracurricular activities, clubs, etc. and did not have just high CPIs might have an advantage.
- If you don't have a particular inclination towards coding, core or consult then focus on Aptitude and Guesstimates.

## **ASHUTOSH SINGH CHOUHAN**

**B.TECH, MEMS**

- Have a strong hold on memory and time complexity questions.



## PROFILES OFFERED

- Research in Robotics

## SHORTLIST CRITERIA

- Academic background
- Resume

# TATA CONSULTANCY SERVICES

## SELECTION PROCEDURE

### Interviews

1 Round

- Single round interview with focus on resume and knowledge on the core subjects. Questions could be mainly regarding resume projects. Some question could be asked about the general theoretical problems from the subjects and courses studied which were relevant to the profile

## PREPARATION

### Courses

- Any courses related to Control Theory, advanced topics in mobile robotics

# TATA PROJECTS

## PROFILES OFFERED

- Executive Engineer

## RESUMES

[https://drive.google.com/drive/folders/1\\_FW-gaC2MR39NfadbHAWOgkjB0DDhJOZ?usp=sharing](https://drive.google.com/drive/folders/1_FW-gaC2MR39NfadbHAWOgkjB0DDhJOZ?usp=sharing)

## CPI CRITERIA

Depended on the department. It was later relaxed too

## SHORTLIST CRITERIA

- CPI based
  - 8 for Civil
  - 8.5 for Mechanical and Chemical
  - But was later relaxed upto 7.5

# TATA PROJECTS

## SELECTION PROCEDURE

### Written Tests

NA

### Interviews

Technical & HR

- One round consisting of both Core (Technical) and HR round.
- Major questions were based on technical and core related parts of the resume (try to project core work) which extends deep into the topic of discussion. HR questions were asked in the end.

## PREPARATION

### Courses

Core courses

- Review course concepts and core courses
- Structural mechanics, Construction management, Personal equipment management
- Basics of Chemical Engineering
- Construction management is a good elective in Civil department, regardless of what sector you will be sitting in placements for. Although it won't be really that important in terms of CV or selection process.

### Projects, Internships & Research

- Intern at core firms like LnT Construction, MMRCL and K12Research
- Project on core topics like Particle packing in concrete.
- Research Internship on core topic like Transportation Engineering.
- Courses like "Course on wheels" and "Techno-commercial aspects" can help to be able to bridge the gap between theory and practical which surely is an added advantage in interview.

## RESOURCES

- Pariksha(by PT Cell) for Aptitude and Core preparation
- Read about the company a lot through online research, their projects and other details.
- Read extensively about the infrastructure sector through news and construction magazines. Read about current technologies in your field and how can you apply them for construction

## PERSONAL VIEWS

### VAIBHAV KUMAR SINGH

B.TECH, CIVIL ENGINEERING

- Major focus during interview was on practical work and related issues found on site. Different possible scenarios were asked. So one must know the differences in theory and practicality of work when present on site.

### PARTH SOLANKI

B.TECH, MECHANICAL ENGINEERING

- Prepare for basic HR questions, discuss with your friends and prepare for GDs in a group. Pariksha tests will be enough for aptitude.

### YASH LAKADE

B.TECH, CIVIL ENGINEERING

- At the end of interview, every interviewer asks if the candidate has any questions. I would recommend thinking of a good one before the interview, based on the profile, preferably or the company otherwise. I believe it leaves a good impression, I certainly feel it did in my case, and actually demonstrates your interest rather than just parroting the values of the company and what not.

### ARYA GARG

B.TECH, CIVIL ENGINEERING

- Be honest and speak freely with HR



## PROFILES OFFERED

Engineer

## RESUMES

<https://drive.google.com/drive/folders/1YayBwxrhih6d73JNRy2v72gxcR581WR?usp=sharing>

## CPI CRITERIA

None

# UDAAN

## SELECTION PROCEDURE

### Written Tests

One coding test after resume shortlist

### Interviews

Technical and Personal

- In the personal rounds, candidates are required to talk about their projects/internships.
- This is more like a group discussion. Interviewers can ask questions on fields that you like.

## PREPARATION

### Projects, Internships & Research

Any coding, data science or APM internships/projects are a plus

## RESOURCES

The standard resources for coding preparation, and mock interviews/books on product management



## PERSONAL VIEWS

ARPIT SAXENA

B.TECH, MECHANICAL ENGINEERING

A few points to note about Udaan to help you decide if it is the right company for you :

- i) You will not just work with people from your own profile, but with a mix of people from analyst roles, data scientists, software engineers & product engineer profiles, so your role will be dynamic
- ii) The hierarchy at Udaan is very flat, so you will end up taking much more ownership of the problems compared to other companies
- iii) The engineer role will give you experience in both coding as well as product management. After 2 years you can choose to become a software engineer or a product engineer.

For Interview Preparation: For coding, you are not expected to be an expert in DSA (in my case, they didn't ask me any questions on DSA). But the interview format kept changing, so I would still recommend a decent level of preparation for DSA. Also, you can always tell the interviewer that X is not your strongest area and you feel more comfortable in Y For product-related questions, do not try to jump straight into the solutions but first suggest some steps to identify the core cause of the problem. The interviewer might try to counter the solutions you propose just to see how you react, so keep a cool head. I would suggest watching mock interviews or reading books on Product Management.



## PROFILES OFFERED

- Graduate Trainee engineer

## SHORTLIST CRITERIA

- Some amount of job experience.

# VEDANTA

## SELECTION PROCEDURE

### Interviews

Technical & HR

- Single interview which includes both HR and technical questions. HR round is pretty simple, basic HR prep will get you through.
- Technical round consists of basic conceptual questions from your branch and questions from the projects you have mentioned in your resume.

## PREPARATION

### Projects, Internships & Research

- Both Course Projects in the field
- Research Projects in the same
- Research Internship in the same

## RESOURCES

- Book- 64 HR questions



## PROFILES OFFERED

- 💻 Research Analyst

## CPI CRITERIA

8.0

## SHORTLIST CRITERIA

- ▶ Test and CPI

# TREXQUANT INVESTMENT

## SELECTION PROCEDURE

### Written Tests

#### Problem Set

- Python programs
- Finding error in the code
- Finding number of occurrences of a text
- Questions related to whether a stock price will go up or down given a news summary.

### Interviews

#### Technical

- Focused on signal processing (Fourier Transform, Wavelet Transform), puzzles, coding puzzles, probability, questions about the major points written in resume.

## PREPARATION

### Courses

- Digital Signal Processing
- Image Processing
- Machine Learning
- Data Structures and Algorithms

### Projects, Internships & Research

- Research Project or Internship on Signal Processing (Fourier Transform, Wavelet Transform)

## RESOURCES

- Coding questions, puzzles, probability problems.



## PROFILES OFFERED

- 💻 Data Scientist

## CPI CRITERIA

7 and above

## SHORTLIST CRITERIA

- 📘 Coding and Aptitude test

# WALMART LABS

## SELECTION PROCEDURE

### Written Tests

Aptitude | Coding

- 2 Coding Questions (Medium Level)
- Aptitude (10 MCQs from probability, OS, basic aptitude)

### Interviews

Technical | HR

- 4 Technical Interview Round
  - 1. Resume discussion and some basic questions about data science models and a practical problem where the candidates were expected to tell which model we should use and what the approach would be.
  - 2. Probability Questions (Mostly around Bayes Theorem and Hypothesis Testing).
  - 3. Deeper discussion on Resume. Some mathematics questions about Vectors, Tensors. But the main discussion was about the projects written in the resume.
  - 4. It's basically you talking relevant things to the company. Given a Walmart e-commerce problem, tell them your approach using the different courses you might have studied in the institute (IEOR courses, especially the inventory concept).
- 1 HR Round- Questions were based on one's enthusiasm for the company. Being confident and honest will help.

## PREPARATION

### Courses

ML/DL courses

- Doing at least one of Machine Learning or Deep Learning courses would be helpful.

### Projects, Internships & Research

- Projects and Internships in Software Engineering can leave a good impression that you're capable in this field if not a CSE student.



## RESOURCES

- Practice for coding tests on [InterviewBit](#) and [Hackerank](#).
- Read some blogs on Data Science.

## PERSONAL VIEWS

### PRAVESH GARG

B.TECH, MECHANICAL ENGINEERING

- Try to keep the pressure off as much as you can before an interview or a test, it will do a world of difference.

### AMRATA RAMCHANDANI

M.TECH, CENTER OF STUDIES IN RESOURCES  
ENGINEERING (CSRE)

Preparation for getting into Software engineer roles will involve :

- 1) Practicing Programming(Basic + DSA) -> For Tests as well as Technical Interviews
- 2) General Aptitude Practice -> For Tests
- 3) Brushing up on Computer Science Fundamentals -> For Tests as well as Technical Interviews
- 4) Going through all your projects mentioned in your resume.

Most of the companies will have at least 2 rounds of technical interview and 1 personal interview and in technical round focus is on the projects mentioned in your resume and Programming questions covering DSA(basic to advanced).



## PROFILES OFFERED

- 💻 Data Scientist (Programming)

## RESUMES

<https://drive.google.com/drive/folders/1NuwKK68rcnO1XWVjXwZ4SYewcGeyKN3p>

## SHORTLIST CRITERIA

- 📘 Diversity of profile

# WELLS FARGO

## SELECTION PROCEDURE

### Written Tests

#### Coding Test

- One Coding Test (with three questions from HackerRank in 2020).

### Interviews

#### Technical | HR Round

- Three Technical (based on coding) and resume based rounds.
- One HR

## PREPARATION

### Courses

#### ML & DL

- Other Courses and Projects related to Machine learning and Deep learning (This helps but DL is probably not required for this job profile).

### Projects, Internships & Research

- Internship in a Data Science role.

## RESOURCES

- Practice questions from [InterviewBit](#)
- Books- Cracking The Coding Interview

## PERSONAL VIEWS



### MRIGANK ASHESH

B.TECH, ENGINEERING PHYSICS

- Be confident in yourself. Prepare for the HR questions by thinking deeply and well in advance. Revise all the things you mentioned in your resume. Make sure to ask good questions at the end of the interview when prompted to ask. It shouldn't be about the lifestyle at the company.

### AADARSH PRATIK

B.TECH, MECHANICAL ENGINEERING

- Do the relevant preparation, learn the subject matter and go to the interview relaxed and confident.



## PROFILES OFFERED

- 💻 Data Scientist/  
Analyst

## SHORTLIST CRITERIA

- 📘 Machine Learning/Deep Learning Profile

# WORLD WIDE TECHNOLOGY

## SELECTION PROCEDURE

### Written Tests

NA

### Interviews

Technical

- 2-3 rounds, mostly puzzles, some technical and resume-based questions.

## PREPARATION

### Courses

- ML and DL Courses

### Projects, Internships & Research

- Projects on ML & DL
- Research Intern in Data Science field (Adobe)
- Internship in Image classification (CNN)

## RESOURCES

- Books- Heard On The Street

## PERSONAL VIEWS

### UNKNOWN

- Have a deep knowledge of the terms and points on your resume related to ML and DL.

## PROFILES OFFERED

- Quantitative Researcher

## SHORTLIST CRITERIA

- Academic background
- Scores in the test
- Knowledge of programming
- Finance background could add but not a necessary thing

# WORLDQUANT RESEARCH INDIA

## SELECTION PROCEDURE

### Written Tests

#### Quantitative Aptitude

- Test consists mostly of puzzles and problems based on stats, probability and general math.
- The important part is the question-wise time limit so you need to complete each question within its stipulated time which can be difficult.
- Difficulty of questions is mixed. On average it is moderately high compared to other similar company tests.

### Interviews

#### 4 Rounds

- Interviews mostly involve puzzles, questions on probability to test your creative thinking. Some standard HR questions may also be asked.

## PREPARATION

### Courses

#### Data and Coding related courses

- Any courses related to Stats/Probability/Data analysis would be helpful for the interviews.
- Some elementary programming related courses (equivalent to a minor in CS) would also be helpful.

## RESOURCES

- Books

- Heard on the Street
- 50 Challenging Problems in Probability
- Finance Section of Day 1.0 (generally used for Consult Prep too)

- Spend some time and get familiar with the terminologies, reading financial statements etc. (If you are a beginner in finance then you can try out Khan Academy's course on Finance and Capital Markets.)

## ANANT NAYAK

B.TECH, MECHANICAL ENGINEERING

- Try having a mock interview with someone from the field you want to apply to, it'll be quite helpful.
- Don't focus too much on one or two companies.
- Keep things simple and avoid common mistakes and you'll likely end up with a good job.



## PROFILES OFFERED

- Software profile

## RESUMES

<https://drive.google.com/drive/folders/1bK86ZQffS8RkSfpTJ2FUJbpDLQMB6eEz>

## SHORTLIST CRITERIA

- A test followed by 2 Interview rounds

# XILINX

## SELECTION PROCEDURE

### Written Tests

#### 1 Technical test

- A little bit Hardware stuff + Regular Software stuff.

### Interviews

#### Rounds

- Technical rounds, mostly focused on Data structures and Algorithms.

## PREPARATION

### Courses

#### DSA

- Data Structure and Algorithm courses would be relevant.

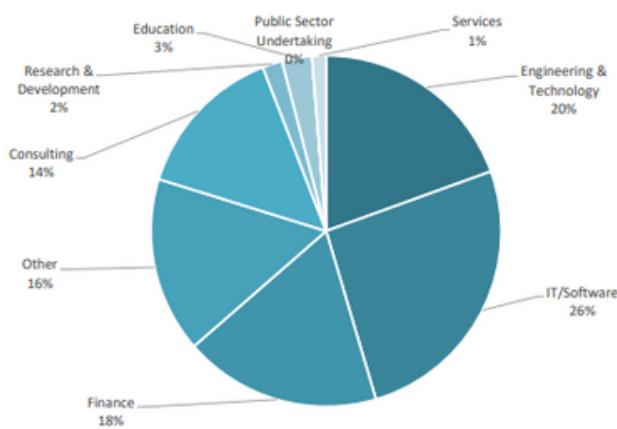
## RESOURCES

- General Preparation websites used for coding and HR prep
  - 1. [InterviewBit](#)
  - 2. [HackerRank](#)
  - 3. [GeeksforGeeks](#)

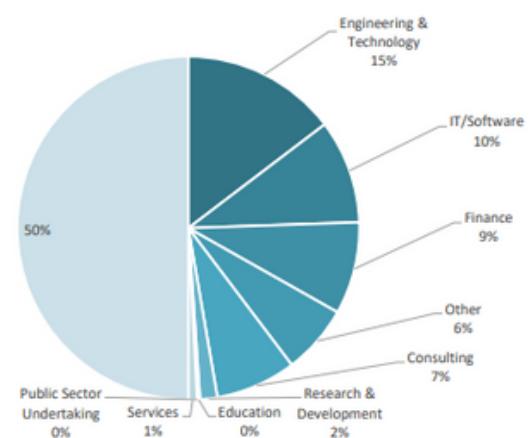
# PLACEMENT STATS\*

**Distribution of offers in different sectors of economy (PPOs excluded)  
(2021-22)**

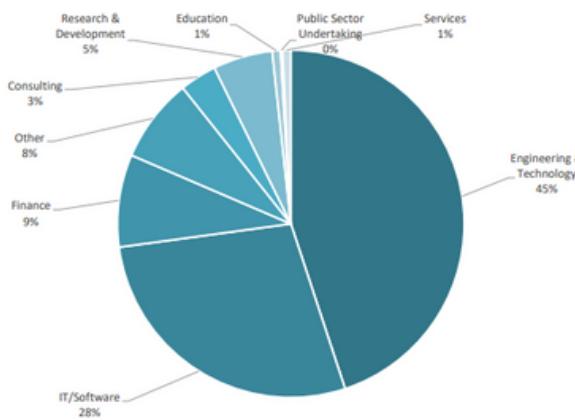
Sector	Number of Offers	Number of companies
Consulting	145	31
Education	29	9
Engineering & Technology	434	87
Finance	205	54
IT/Software	370	86
Public Sector Undertaking	5	1
Research & Development	56	14
Services	15	7
Others	182	43
<b>Total</b>	<b>1441</b>	<b>332</b>



**Sector-wise demand for B. Tech**



**Sector-wise demand for Dual Degree (B.Tech + M.Tech)**



**Sector-wise demand for M. Tech**

## Program-wise placement data '21-'22 (including PPOs)

Program	Registered	Participated	Placed	Percentage placed
B.Des.	19	17	12	71
B.S.	50	43	35	81
B.Tech.	657	566	544	96
Dual Degree (B.Des. + M. Des.)	10	6	6	100
Dual Degree (B.Tech. + M.Tech.)	206	188	184	98
M.Des.	56	48	38	79
M.P.P	20	11	5	45
M.Phil.	13	6	2	33
M.Sc.	151	77	61	79
M.Tech.	670	582	523	90
Ph.D.	177	62	28	45
Others	26	6	3	50
<b>Grand Total</b>	<b>2055</b>	<b>1612</b>	<b>1441</b>	<b>89</b>

## Department-wise classification of offers

Department	2019-20	2020-21	2021-22
Aerospace Engineering	71	54	76
Applied Statistics and Informatics	22	23	29
Biosciences and Bioengineering	21	5	7
Chemical Engineering	122	89	135
Chemistry	18	10	17
Civil Engineering	100	98	99
Computer Science & Engineering	186	199	236
Earth Sciences	10	12	13
Electrical Engineering	202	220	257
Energy Science and Engineering	30	29	32
Industrial Design Centre	59	69	56
Mechanical Engineering	173	151	180
Metallurgical Engineering and Materials Science	97	90	127
Physics	4	1	1
Other Programs	82	91	176
<b>Total</b>	<b>1207</b>	<b>1150</b>	<b>1441</b>

## Average salary (in LPA) and other details

Description	2020 - 2021	2021 - 2022
Average Gross Salary (in LPA*)	13.67	16.50
Average CTC(in LPA*)	17.91	21.50
Total Number of International Offers	58	66
Total Number of Pre-Placement Offers	149	201

# NOTE

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We hope you find the booklet useful and it aided you in your placement preparation.

Although the contributors have made every effort to ensure that the information in this booklet was correct at the time of launch, they do not claim it to be completely reliable/relevant for current times as "Placements" is a dynamic process, and this booklet is strictly based on the responses and experiences of seniors of the past year. Past Information is not a reliable indicator of future results. The details can greatly fluctuate as a result of company policy and are not guaranteed.

The authors/any individuals involved are not to be held responsible for the misuse, reuse, recycled and cited and/or uncited copies of content within this booklet by others.

# CONTACT US

We have put our best efforts into adding to the booklet and presenting the information to you. However some inadvertent errors might have crept in, and we would be glad to be informed regarding the same. We are open to suggestions and ideas from your side to improve the booklet. Please feel free to contact the UG Academic Council members.

## Career Cell Team 2022-23



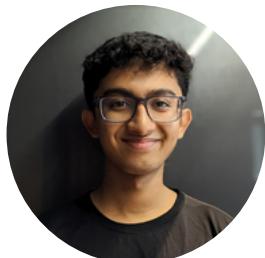
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**Institute Secretary Academic Affairs**  
**Head, Career Cell**



**Arnav Pandit**  
**Academic Coordinator**



**Manali Manjarekar**  
**Academic Coordinator**



**Himank Gupta**  
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