

# Economics of Age of Information (AoI) Management under Network Externalities

Presenter: Shugang Hao

Pillar of Engineering Systems and Design  
Singapore University of Technology and Design (SUTD)

August 31th, 2019



# About SUTD

- A new public university with 10-year age.
- Was established in collaboration with MIT.
- Ranking in the world: 19th in Telecommunication Engineering according to ShanghaiRanking 2019.



## Acknowledgement

- This is a joint work with Associate Professor Lingjie Duan.
- Parts of results here have appeared in ACM MobiHoc 2019.
- S. Hao and L. Duan, "Economics of Age of Information Management under Network Externalities," in *the Twentieth International Symposium on Mobile Ad Hoc Networking and Computing (ACM MobiHoc)*, 2019.

# Overview

- 1 Background: crowdsourcing meets AOL
- 2 System Model for AOL
- 3 Complete information scenario
- 4 Incomplete information scenario

## ① Background: crowdsourcing meets AOL

② System Model for AOL

③ Complete information scenario

④ Incomplete information scenario

## Background: Who care about AOL?

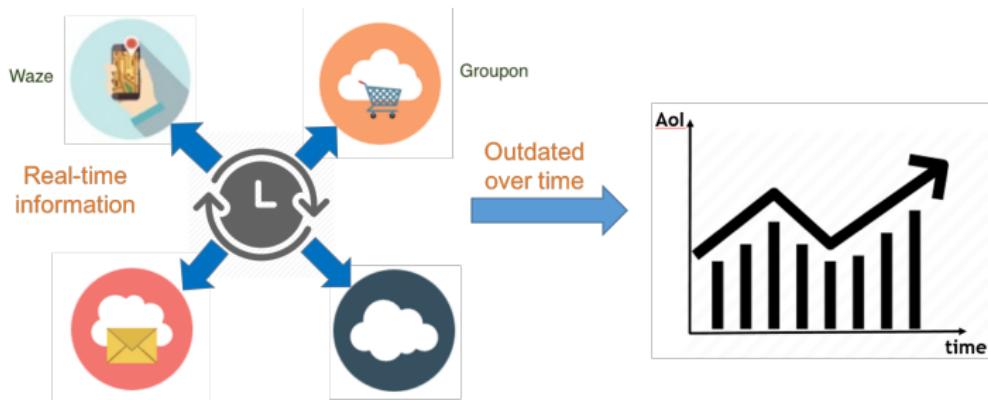
- **Age of Information (AOL):** duration from the moment that the latest content was generated to current reception time.

## Background: Who care about AOL?

- Age of Information (AOL): duration from the moment that the latest content was generated to current reception time.
- Today many customers do not want to lose any breaking news or useful information in smartphone even if in minute.

# Background: Who care about AOL?

- **Age of Information (AOL)**: duration from the moment that the latest content was generated to current reception time.
- Today many customers do not want to lose any breaking news or useful information in smartphone even if in minute.
- **Online content platforms** (such as navigation and shopping applications) aim to keep their information update fresh.



## Background: Crowdsourcing for reducing AoI

- Crowdsourcing: To keep high sampling rate, platforms invite and pay sensor-crowd to collect information updates. For example, GasBuddy and crowdspark.

# Background: Crowdsourcing for reducing AoI

- Crowdsourcing: To keep high sampling rate, platforms invite and pay sensor-crowd to collect information updates. For example, GasBuddy and crowdspark.



GasBuddy



CrowdSpark

# Background: Crowdsourcing for reducing AoI

- Crowdsourcing: To keep high sampling rate, platforms invite and pay sensor-crowd to collect information updates. For example, GasBuddy and crowdspark.



GasBuddy



CrowdSpark

Both incur large sampling cost with high sampling rate.

# Research Questions

**Economic Issue on AOL** was largely overlooked in the literature.

- Information supply: Platform crowdsourcing incur **large sampling cost**.
  - Tradeoff between AOL reduction & sampling cost hasn't been studied.

# Research Questions

**Economic Issue on AOL** was largely overlooked in the literature.

- **Information supply:** Platform crowdsourcing incur **large sampling cost**.
  - Tradeoff between AOL reduction & sampling cost hasn't been studied.
- **Information delivery:** More than one platform **selfishly shares the content delivery network**.
  - Updates of platforms may **preempt or jam** each other.
  - Negative network externalities and competition between platforms.

# Research Questions

**Economic Issue on AOL** was largely overlooked in the literature.

- **Information supply:** Platform crowdsourcing incur **large sampling cost**.
  - Tradeoff between AOL reduction & sampling cost hasn't been studied.
- **Information delivery:** More than one platform **selfishly shares the content delivery network**.
  - Updates of platforms may **preempt or jam** each other.
  - Negative network externalities and competition between platforms.

**How to best tradeoff between AOL reduction and sampling cost?**

# Research Questions

**Economic Issue on AOL** was largely overlooked in the literature.

- **Information supply:** Platform crowdsourcing incur **large sampling cost**.
  - Tradeoff between AOL reduction & sampling cost hasn't been studied.
- **Information delivery:** More than one platform **selfishly shares the content delivery network**.
  - Updates of platforms may **preempt or jam** each other.
  - Negative network externalities and competition between platforms.

**How to best tradeoff between AOL reduction and sampling cost?**

**How bad is platform competition and how to enforce efficient cooperation between selfish platforms?**

# Related Work on AOL

## Queueing analysis on average AOL estimation

- Single link: Costa et al. (2016), Huang et al. (2015), Kaul et al. (2012), Bacinoglu et al. (2015) and Sun et al. (2017).
- Multi-hop networks: Bedewy et al. (2017).
- Multi-source LCFS queue with preemption: Kaul et al. (2012).
- Such work **do not consider sampling cost** or the tradeoff between AOL reduction and sampling cost.

# Related Work on AOL

## Queueing analysis on average AOL estimation

- Single link: Costa et al. (2016), Huang et al. (2015), Kaul et al. (2012), Bacinoglu et al. (2015) and Sun et al. (2017).
- Multi-hop networks: Bedewy et al. (2017).
- Multi-source LCFS queue with preemption: Kaul et al. (2012).
- Such work **do not consider sampling cost** or the tradeoff between AOL reduction and sampling cost.

## Scheduling broadcast channel among multiple sources for AOL to avoid competition

- Hsu et al. (2017). Bedewy et al. (2017).
- Such work **assumes sources/platforms will follow recommendation**, and do not consider selfish sources' update competition over the content delivery network.

# References

-  Maice Costa, Marian Codreanu, and Anthony Ephremides. "On the age of information in status update systems with packet management." *IEEE Transactions on Information Theory* 62, no. 4 (2016): 1897-1910.
-  Yu-Pin Hsu, Eytan Modiano, and Lingjie Duan. "Age of information: Design and analysis of optimal scheduling algorithms." In *2017 IEEE International Symposium on Information Theory (ISIT)*, pp. 561-565. IEEE, 2017.
-  Longbo Huang, and Eytan Modiano. "Optimizing age-of-information in a multi-class queueing system." In *2015 IEEE International Symposium on Information Theory (ISIT)*, pp. 1681-1685. IEEE, 2015.
-  Sanjit Kaul, Roy Yates, and Marco Gruteser. "Real-time status: How often should one update?." In *2012 Proceedings IEEE INFOCOM*, pp. 2731-2735. IEEE, 2012.
-  Sanjit Kaul, Roy D. Yates, and Marco Gruteser. "Status updates through queues." In *2012 46th Annual Conference on Information Sciences and Systems (CISS)*, pp. 1-6. IEEE, 2012.
-  Yin Sun, Elif Uysal-Biyikoglu, Roy D. Yates, C. Emre Koksal, and Ness B. Shroff. "Update or wait: How to keep your data fresh." *IEEE Transactions on Information Theory* 63, no. 11 (2017): 7492-7508.

## References (Cont.)

-  Ahmed M. Bedewy, Yin Sun, and Ness B. Shroff. "Age-optimal information updates in multihop networks." 2017 IEEE International Symposium on Information Theory (ISIT). IEEE, 2017.
-  Xuehe Wang, and Lingjie Duan. "Dynamic Pricing for Controlling Age of Information." In 2019 IEEE International Symposium on Information Theory (ISIT). IEEE, <https://arxiv.org/abs/1904.01185>.
-  Dusit Niyato, and Ekram Hossain. "Competitive pricing for spectrum sharing in cognitive radio networks: Dynamic game, inefficiency of nash equilibrium, and collusion." IEEE journal on selected areas in communications 26, no. 1 (2008): 192-202.
-  B. T. Bacinoglu, E. T. Ceran, and E. Uysal-Biyikoglu, Age of information under energy replenishment constraints, in IEEE Information Theory and Applications Workshop, 2015.

# Related Work on Platform Competition

## Selfish sharing under negative network externalities

- Duopoly competition in network sharing: Gibbens et al. (2000), Roughgarden et al. (2002), Duan et al. (2015).

# Related Work on Platform Competition

## Selfish sharing under negative network externalities

- Duopoly competition in network sharing: Gibbens et al. (2000), Roughgarden et al. (2002), Duan et al. (2015).
- Mechanism design to mitigate competition:
  - Direct pricing as penalty: Courcoubetis (2003), Varian (2004), though difficult to enforce additional penalty on platforms here.

# Related Work on Platform Competition

## Selfish sharing under negative network externalities

- Duopoly competition in network sharing: Gibbens et al. (2000), Roughgarden et al. (2002), Duan et al. (2015).
- Mechanism design to mitigate competition:
  - Direct pricing as penalty: Courcoubetis (2003), Varian (2004), though difficult to enforce additional penalty on platforms here.
  - Repeated games approach with indirect punishment: Treust et al. (2010), Xiao et al. (2012), Lanctot et al. (2017), which requires complete information and sufficiently large discount factor to work.

# Related Work on Platform Competition

## Selfish sharing under negative network externalities

- Duopoly competition in network sharing: Gibbens et al. (2000), Roughgarden et al. (2002), Duan et al. (2015).
- Mechanism design to mitigate competition:
  - Direct pricing as penalty: Courcoubetis (2003), Varian (2004), though difficult to enforce additional penalty on platforms here.
  - Repeated games approach with indirect punishment: Treust et al. (2010), Xiao et al. (2012), Lanctot et al. (2017), which requires complete information and sufficiently large discount factor to work.

We will

- investigate how to regulate platform competition under **incomplete information**.

# Related Work on Platform Competition

## Selfish sharing under negative network externalities

- Duopoly competition in network sharing: Gibbens et al. (2000), Roughgarden et al. (2002), Duan et al. (2015).
- Mechanism design to mitigate competition:
  - Direct pricing as penalty: Courcoubetis (2003), Varian (2004), though difficult to enforce additional penalty on platforms here.
  - Repeated games approach with indirect punishment: Treust et al. (2010), Xiao et al. (2012), Lanctot et al. (2017), which requires complete information and sufficiently large discount factor to work.

We will

- investigate how to regulate platform competition under **incomplete information**.
- propose non-monetary approach to work for **any discount factor**.

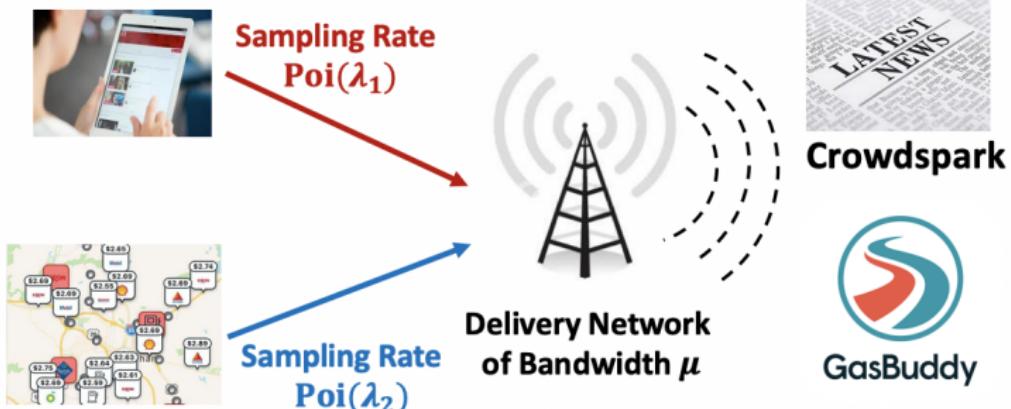
1 Background: crowdsourcing meets AOL

2 System Model for AOL

3 Complete information scenario

4 Incomplete information scenario

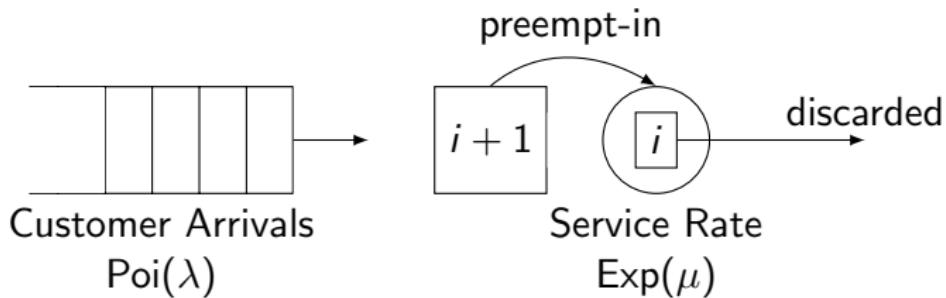
# System Model on Platforms



Two platforms Crowdspark and GasBuddy need to decide how many samples to buy from their own crowdsourcing pool with **sampling rates**  $\lambda_1$  and  $\lambda_2$ , and then update to their end customers through the **delivery network of bandwidth**  $\mu$ .

# System Model on AOL

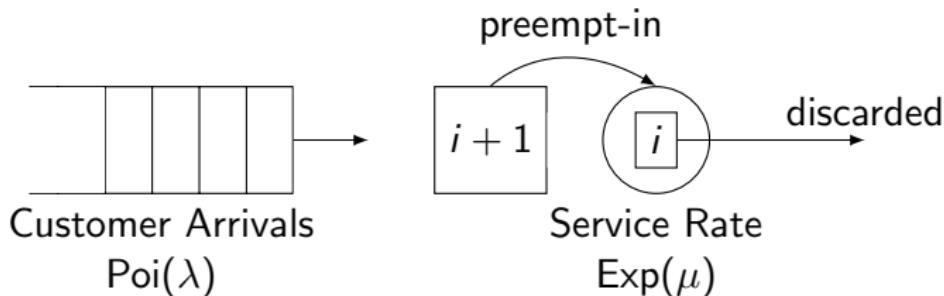
Consider 1 platform first



- We consider LCFS M/M/1 queue with preemption (Kaul et al. (2012)).

# System Model on AOL

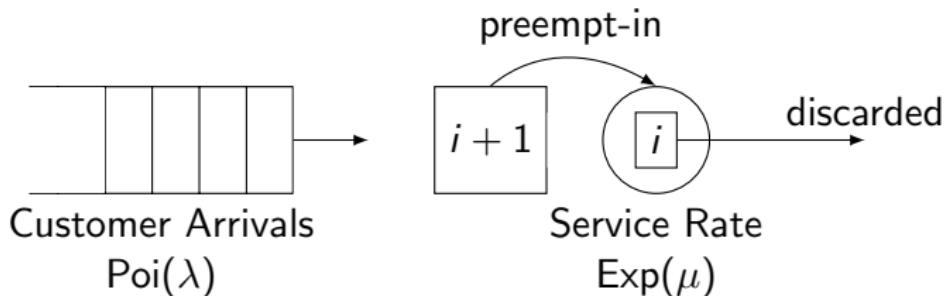
Consider 1 platform first



- We consider LCFS M/M/1 queue with preemption (Kaul et al. (2012)).
- Preemption happen within (and between) platform(s).

# System Model on AOL

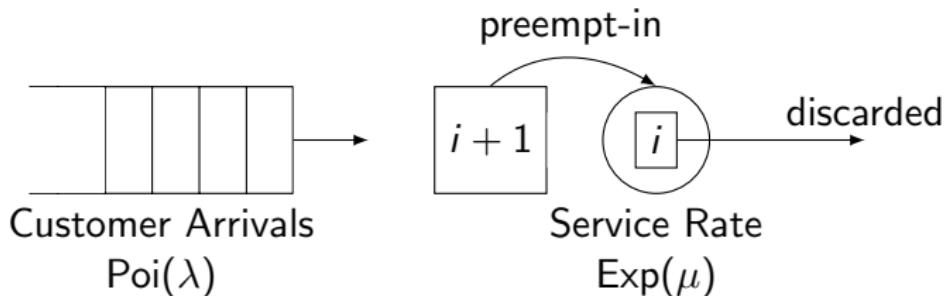
Consider 1 platform first



- We consider LCFS M/M/1 queue with preemption (Kaul et al. (2012)).
- Preemption happen within (and between) platform(s).
- Status update age = completion time - generation time.

# System Model on AOL

Consider 1 platform first



- We consider LCFS M/M/1 queue with preemption (Kaul et al. (2012)).
- Preemption happen within (and between) platform(s).
- Status update age = completion time - generation time.
- Average age for single platform:

$$\Delta = \frac{1}{\lambda} + \frac{1}{\mu}.$$

# Average AOL for Duopoly Platforms

- Average age of platform 1 and platform 2 (Kaul et al. (2012)):

## Average AOL for Duopoly Platforms

- Average age of platform 1 and platform 2 (Kaul et al. (2012)):

$$\Delta_1 = \frac{1}{\lambda_1} + \frac{1}{\mu} + \frac{\lambda_2}{\lambda_1 \mu}.$$

$$\Delta_2 = \frac{1}{\lambda_2} + \frac{1}{\mu} + \frac{\lambda_1}{\lambda_2 \mu}.$$

## Average AOL for Duopoly Platforms

- Average age of platform 1 and platform 2 (Kaul et al. (2012)):

$$\Delta_1 = \frac{1}{\lambda_1} + \frac{1}{\mu} + \frac{\lambda_2}{\lambda_1 \mu}.$$

$$\Delta_2 = \frac{1}{\lambda_2} + \frac{1}{\mu} + \frac{\lambda_1}{\lambda_2 \mu}.$$

- $\Delta_1$  decreases with its own sampling rate  $\lambda_1$  and bandwidth  $\mu$ , and increases with the other platform's  $\lambda_2$ .

## Average AOL for Duopoly Platforms

- Average age of platform 1 and platform 2 (Kaul et al. (2012)):

$$\Delta_1 = \frac{1}{\lambda_1} + \frac{1}{\mu} + \frac{\lambda_2}{\lambda_1 \mu}.$$

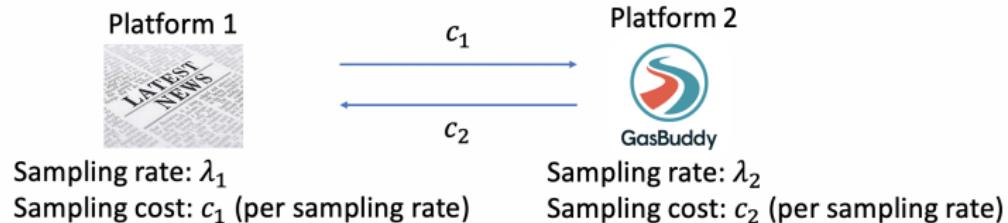
$$\Delta_2 = \frac{1}{\lambda_2} + \frac{1}{\mu} + \frac{\lambda_1}{\lambda_2 \mu}.$$

- $\Delta_1$  decreases with its own sampling rate  $\lambda_1$  and bandwidth  $\mu$ , and increases with the other platform's  $\lambda_2$ .
- Negative network externalities due to competition on  $\mu$ .

- 1 Background: crowdsourcing meets AOL
- 2 System Model for AOL
- 3 Complete information scenario
- 4 Incomplete information scenario

# System Model under Complete Information

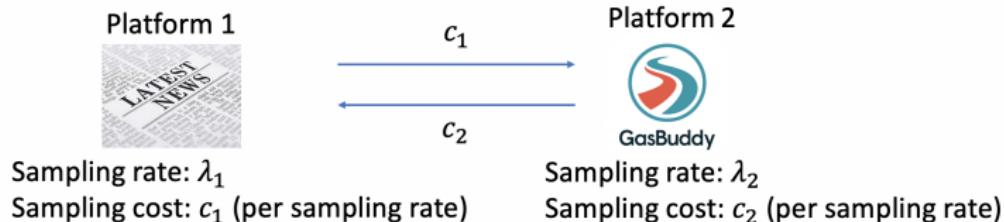
Model  $c_i$  as unit cost per sampling rate. Sampling cost is  $\lambda_i c_i$  when inviting sensors of density  $\lambda_i$  to contribute.



Both platforms have full information on their sampling costs.

# System Model under Complete Information

Model  $c_i$  as unit cost per sampling rate. Sampling cost is  $\lambda_i c_i$  when inviting sensors of density  $\lambda_i$  to contribute.



Both platforms have full information on their sampling costs.

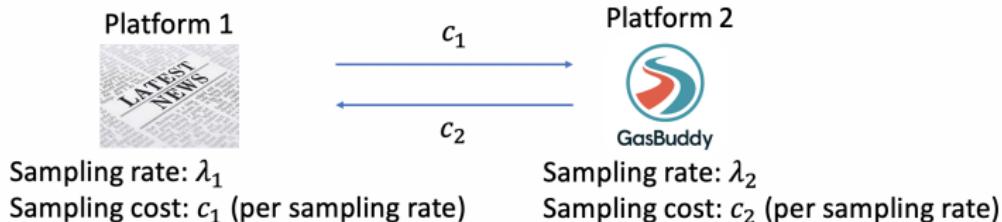
- Platform 1's cost function:

$$\pi_1(\lambda_1, \lambda_2) = \Delta_1(\lambda_1, \lambda_2) + c_1 \lambda_1.$$

implying the tradeoff between AOL and sampling cost by deciding  $\lambda_1$ .

# System Model under Complete Information

Model  $c_i$  as unit cost per sampling rate. Sampling cost is  $\lambda_i c_i$  when inviting sensors of density  $\lambda_i$  to contribute.



Both platforms have full information on their sampling costs.

- Platform 1's cost function:

$$\pi_1(\lambda_1, \lambda_2) = \Delta_1(\lambda_1, \lambda_2) + c_1 \lambda_1.$$

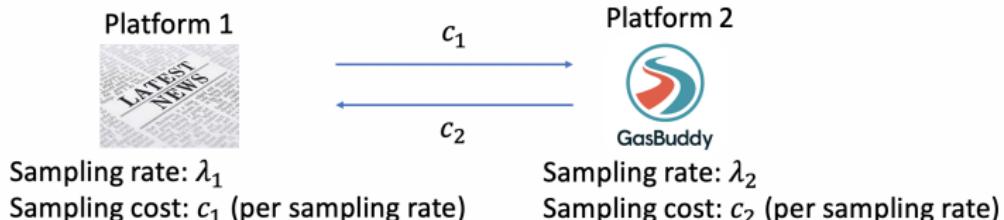
implying the tradeoff between AOL and sampling cost by deciding  $\lambda_1$ .

- Platform 2's cost function:

$$\pi_2(\lambda_1, \lambda_2) = \Delta_2(\lambda_1, \lambda_2) + c_2 \lambda_2.$$

# System Model under Complete Information

Model  $c_i$  as unit cost per sampling rate. Sampling cost is  $\lambda_i c_i$  when inviting sensors of density  $\lambda_i$  to contribute.



Both platforms have full information on their sampling costs.

- Platform 1's cost function:

$$\pi_1(\lambda_1, \lambda_2) = \Delta_1(\lambda_1, \lambda_2) + c_1 \lambda_1.$$

implying the tradeoff between AOL and sampling cost by deciding  $\lambda_1$ .

- Platform 2's cost function:

$$\pi_2(\lambda_1, \lambda_2) = \Delta_2(\lambda_1, \lambda_2) + c_2 \lambda_2.$$

- Social cost function:

$$\pi(\lambda_1, \lambda_2) = \pi_1(\lambda_1, \lambda_2) + \pi_2(\lambda_1, \lambda_2).$$

# Non-cooperative Static Game under Complete Information

- Non-cooperative game with equilibrium  $(\lambda_1^*, \lambda_2^*)$

$$\min_{\lambda_1 > 0} \pi_1(\lambda_1, \lambda_2)$$

$$\min_{\lambda_2 > 0} \pi_2(\lambda_1, \lambda_2)$$

# Non-cooperative Static Game under Complete Information

- Non-cooperative game with equilibrium  $(\lambda_1^*, \lambda_2^*)$

$$\min_{\lambda_1 > 0} \pi_1(\lambda_1, \lambda_2)$$

$$\min_{\lambda_2 > 0} \pi_2(\lambda_1, \lambda_2)$$

- Min-social-cost problem with social optimizers  $(\lambda_1^{**}, \lambda_2^{**})$

$$\min_{\lambda_1, \lambda_2 > 0} \pi(\lambda_1, \lambda_2)$$

# Non-cooperative Static Game under Complete Information

- Non-cooperative game with equilibrium  $(\lambda_1^*, \lambda_2^*)$

$$\min_{\lambda_1 > 0} \pi_1(\lambda_1, \lambda_2)$$

$$\min_{\lambda_2 > 0} \pi_2(\lambda_1, \lambda_2)$$

- Min-social-cost problem with social optimizers  $(\lambda_1^{**}, \lambda_2^{**})$

$$\min_{\lambda_1, \lambda_2 > 0} \pi(\lambda_1, \lambda_2)$$

Question: equilibrium  $(\lambda_1^*, \lambda_2^*)$  versus optimal  $(\lambda_1^{**}, \lambda_2^{**})$  ?

# Competition Equilibrium and Social Optimizers

## Proposition 1 (Equilibrium vs Social Optimizers under complete information)

Under complete information, the competition equilibrium  $(\lambda_1^*, \lambda_2^*)$  are the unique solutions to

$$\begin{aligned} -\frac{1}{\lambda_1^2}(1 + \frac{\lambda_2}{\mu}) + c_1 &= 0, \\ -\frac{1}{\lambda_2^2}(1 + \frac{\lambda_1}{\mu}) + c_2 &= 0. \end{aligned} \tag{1}$$

Differently, the social optimizers  $(\lambda_1^{**}, \lambda_2^{**})$ , are the unique solutions to

$$\begin{aligned} -\frac{1}{\lambda_1^2}(1 + \frac{\lambda_2}{\mu}) + c_1 + \frac{1}{\lambda_2 \mu} &= 0, \\ -\frac{1}{\lambda_2^2}(1 + \frac{\lambda_1}{\mu}) + c_2 + \frac{1}{\lambda_1 \mu} &= 0. \end{aligned} \tag{2}$$

By comparing (1) and (2), we conclude **competition leads over-sampling** ( $\lambda_i^* \geq \lambda_i^{**}$  for  $i = 1, 2$ ) at the equilibrium.

# Equilibrium under Complete Information

## Corollary 1

Equilibrium  $\lambda_1^*$  increases with  $\lambda_2^*$ , and decreases with  $c_1$ ,  $c_2$  and  $\mu$ , respectively.

# Equilibrium under Complete Information

## Corollary 1

Equilibrium  $\lambda_1^*$  increases with  $\lambda_2^*$ , and decreases with  $c_1$ ,  $c_2$  and  $\mu$ , respectively.

- $\lambda_1^*$  increases with  $\lambda_2^*$ : competition to occupy  $\mu$ .

# Equilibrium under Complete Information

## Corollary 1

Equilibrium  $\lambda_1^*$  increases with  $\lambda_2^*$ , and decreases with  $c_1$ ,  $c_2$  and  $\mu$ , respectively.

- $\lambda_1^*$  increases with  $\lambda_2^*$ : competition to occupy  $\mu$ .
- $\lambda_1^*$  decreases with  $\mu$ : less competition with more bandwidth.

# Equilibrium under Complete Information

## Corollary 1

Equilibrium  $\lambda_1^*$  increases with  $\lambda_2^*$ , and decreases with  $c_1$ ,  $c_2$  and  $\mu$ , respectively.

- $\lambda_1^*$  increases with  $\lambda_2^*$ : competition to occupy  $\mu$ .
- $\lambda_1^*$  decreases with  $\mu$ : less competition with more bandwidth.
- $\lambda_1^*$  decreases with  $c_1$ : avoid high sampling cost.

# Equilibrium under Complete Information

## Corollary 1

Equilibrium  $\lambda_1^*$  increases with  $\lambda_2^*$ , and decreases with  $c_1$ ,  $c_2$  and  $\mu$ , respectively.

- $\lambda_1^*$  increases with  $\lambda_2^*$ : competition to occupy  $\mu$ .
- $\lambda_1^*$  decreases with  $\mu$ : less competition with more bandwidth.
- $\lambda_1^*$  decreases with  $c_1$ : avoid high sampling cost.
- $\lambda_1^*$  decreases with  $c_2$ :  $\lambda_2$  decreases with  $c_2$ .

# Inefficiency of Competition Equilibrium under Complete Information

Price of Anarchy (PoA):

$$PoA = \max_{c_1, c_2, \mu} \frac{\pi(\lambda_1^*, \lambda_2^*)}{\pi(\lambda_1^{**}, \lambda_2^{**})} \geq 1.$$

# Inefficiency of Competition Equilibrium under Complete Information

Price of Anarchy (PoA):

$$PoA = \max_{c_1, c_2, \mu} \frac{\pi(\lambda_1^*, \lambda_2^*)}{\pi(\lambda_1^{**}, \lambda_2^{**})} \geq 1.$$

We use  $PoA \geq 1$  to tell efficiency loss due to competition in the worst case.

# Inefficiency of Competition Equilibrium under Complete Information

Price of Anarchy (PoA):

$$PoA = \max_{c_1, c_2, \mu} \frac{\pi(\lambda_1^*, \lambda_2^*)}{\pi(\lambda_1^{**}, \lambda_2^{**})} \geq 1.$$

We use  $PoA \geq 1$  to tell efficiency loss due to competition in the worst case.

Proposition 2 (Huge efficiency loss under complete information)

Price of anarchy under complete information is  $PoA = \infty$ , which is achieved when platform 1's sampling cost  $c_1$  is infinitesimal.

Need non-monetary mechanism to remedy the huge efficiency loss!

# Inefficiency of Competition Equilibrium under Complete Information

Price of Anarchy (PoA):

$$PoA = \max_{c_1, c_2, \mu} \frac{\pi(\lambda_1^*, \lambda_2^*)}{\pi(\lambda_1^{**}, \lambda_2^{**})} \geq 1.$$

We use  $PoA \geq 1$  to tell efficiency loss due to competition in the worst case.

Proposition 2 (Huge efficiency loss under complete information)

Price of anarchy under complete information is  $PoA = \infty$ , which is achieved when platform 1's sampling cost  $c_1$  is infinitesimal.

Need non-monetary mechanism to remedy the huge efficiency loss!

# Our Repeated Game Approach

- Platforms care benefits in long run rather than one round.

# Our Repeated Game Approach

- Platforms care benefits in long run rather than one round.
- We consider how to regulate competition in long run in repeated games with discount factor  $\delta < 1$ .

# Our Repeated Game Approach

- Platforms care benefits in long run rather than one round.
- We consider how to regulate competition in long run in repeated games with discount factor  $\delta < 1$ .

Definition 1 (Non-forgiving trigger mechanism of punishment under complete information)

- In each round, recommended cooperation profile  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$  to follow, if neither was detected to deviate from its profile in the past.
- Once a deviation was found in the past, the two platforms will keep playing the punishment/equilibrium profile  $(\lambda_1^*, \lambda_2^*)$  forever.

# Condition for No Deviation for Both Platforms

How to design  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$  to never trigger punishment?

## Condition for No Deviation for Both Platforms

How to design  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$  to never trigger punishment?

Ideally, we want to ensure no deviation for each platform from  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta)) = (\lambda_1^{**}, \lambda_2^{**})$ .

## Condition for No Deviation for Both Platforms

How to design  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$  to never trigger punishment?

Ideally, we want to ensure no deviation for each platform from  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta)) = (\lambda_1^{**}, \lambda_2^{**})$ .

- Platform 1's long-term cost over all time stages **without deviation**:

# Condition for No Deviation for Both Platforms

How to design  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$  to never trigger punishment?

Ideally, we want to ensure no deviation for each platform from  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta)) = (\lambda_1^{**}, \lambda_2^{**})$ .

- Platform 1's long-term cost over all time stages **without deviation**:

$$\Pi_1 = \pi_1(\lambda_1^{**}, \lambda_2^{**}) + \delta \pi_1(\lambda_1^{**}, \lambda_2^{**}) + \delta^2 \pi_1(\lambda_1^{**}, \lambda_2^{**}) + \dots$$

## Condition for No Deviation for Both Platforms

How to design  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$  to never trigger punishment?

Ideally, we want to ensure no deviation for each platform from  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta)) = (\lambda_1^{**}, \lambda_2^{**})$ .

- Platform 1's long-term cost over all time stages **without deviation**:

$$\Pi_1 = \pi_1(\lambda_1^{**}, \lambda_2^{**}) + \delta \pi_1(\lambda_1^{**}, \lambda_2^{**}) + \delta^2 \pi_1(\lambda_1^{**}, \lambda_2^{**}) + \dots$$

- Platform 1's long-term cost over all time stages by **deviating in the first round** with best response  $\lambda_1 = \sqrt{\frac{1+\lambda_2^{**}/\mu}{c_1}}$ :

# Condition for No Deviation for Both Platforms

How to design  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$  to never trigger punishment?

Ideally, we want to ensure no deviation for each platform from  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta)) = (\lambda_1^{**}, \lambda_2^{**})$ .

- Platform 1's long-term cost over all time stages **without deviation**:

$$\Pi_1 = \pi_1(\lambda_1^{**}, \lambda_2^{**}) + \delta \pi_1(\lambda_1^{**}, \lambda_2^{**}) + \delta^2 \pi_1(\lambda_1^{**}, \lambda_2^{**}) + \dots$$

- Platform 1's long-term cost over all time stages by **deviating in the first round** with best response  $\lambda_1 = \sqrt{\frac{1+\lambda_2^{**}/\mu}{c_1}}$ :

$$\hat{\Pi}_1 = \pi_1\left(\sqrt{\frac{1+\lambda_2^{**}/\mu}{c_1}}, \lambda_2^{**}\right) + \underbrace{\delta \pi_1(\lambda_1^*, \lambda_2^*) + \delta^2 \pi_1(\lambda_1^*, \lambda_2^*) + \dots}_{\text{Equilibrium as punishment}}$$

## Condition for No Deviation for Both Platforms (Cont.)

- No deviation for platform 1:  $\Pi_1 \leq \hat{\Pi}_1$  is equivalent to

## Condition for No Deviation for Both Platforms (Cont.)

- No deviation for platform 1:  $\Pi_1 \leq \hat{\Pi}_1$  is equivalent to

$$\text{discount factor } \delta \geq \delta_{th_1} := \frac{\left( \sqrt{\frac{1+\lambda_2^{**}/\mu}{c_1 + \frac{1}{\lambda_2^{**}\mu}}} - \sqrt{\frac{1+\lambda_2^{**}/\mu}{c_1}} \right)^2}{2\lambda_1^{**} \left( \lambda_1^* - \sqrt{\frac{1+\lambda_2^{**}/\mu}{c_1}} \right)}.$$

## Condition for No Deviation for Both Platforms (Cont.)

- No deviation for platform 1:  $\Pi_1 \leq \hat{\Pi}_1$  is equivalent to

$$\text{discount factor } \delta \geq \delta_{th_1} := \frac{\left( \sqrt{\frac{1+\lambda_2^{**}/\mu}{c_1 + \frac{1}{\lambda_2^{**}\mu}}} - \sqrt{\frac{1+\lambda_2^{**}/\mu}{c_1}} \right)^2}{2\lambda_1^{**} \left( \lambda_1^* - \sqrt{\frac{1+\lambda_2^{**}/\mu}{c_1}} \right)}.$$

- Similarly, no deviation for platform 2:

$$\text{discount factor } \delta \geq \delta_{th_2} := \frac{\left( \sqrt{\frac{1+\lambda_1^{**}/\mu}{c_2 + \frac{1}{\lambda_1^{**}\mu}}} - \sqrt{\frac{1+\lambda_1^{**}/\mu}{c_2}} \right)^2}{2\lambda_2^{**} \left( \lambda_2^* - \sqrt{\frac{1+\lambda_1^{**}/\mu}{c_2}} \right)}.$$

## Condition for No Deviation for Both Platforms (Cont.)

- No deviation for platform 1:  $\Pi_1 \leq \hat{\Pi}_1$  is equivalent to

$$\text{discount factor } \delta \geq \delta_{th_1} := \frac{\left( \sqrt{\frac{1+\lambda_2^{**}/\mu}{c_1 + \frac{1}{\lambda_2^{**}\mu}}} - \sqrt{\frac{1+\lambda_2^{**}/\mu}{c_1}} \right)^2}{2\lambda_1^{**} \left( \lambda_1^* - \sqrt{\frac{1+\lambda_2^{**}/\mu}{c_1}} \right)}.$$

- Similarly, no deviation for platform 2:

$$\text{discount factor } \delta \geq \delta_{th_2} := \frac{\left( \sqrt{\frac{1+\lambda_1^{**}/\mu}{c_2 + \frac{1}{\lambda_1^{**}\mu}}} - \sqrt{\frac{1+\lambda_1^{**}/\mu}{c_2}} \right)^2}{2\lambda_2^{**} \left( \lambda_2^* - \sqrt{\frac{1+\lambda_1^{**}/\mu}{c_2}} \right)}.$$

- We assume  $c_1 \leq c_2$ . Which platform is more likely to deviate?

## Condition for No Deviation for Both Platforms (Cont.)

- No deviation for platform 1:  $\Pi_1 \leq \hat{\Pi}_1$  is equivalent to

$$\text{discount factor } \delta \geq \delta_{th_1} := \frac{\left( \sqrt{\frac{1+\lambda_2^{**}/\mu}{c_1 + \frac{1}{\lambda_2^{**}\mu}}} - \sqrt{\frac{1+\lambda_2^{**}/\mu}{c_1}} \right)^2}{2\lambda_1^{**} \left( \lambda_1^* - \sqrt{\frac{1+\lambda_2^{**}/\mu}{c_1}} \right)}.$$

- Similarly, no deviation for platform 2:

$$\text{discount factor } \delta \geq \delta_{th_2} := \frac{\left( \sqrt{\frac{1+\lambda_1^{**}/\mu}{c_2 + \frac{1}{\lambda_1^{**}\mu}}} - \sqrt{\frac{1+\lambda_1^{**}/\mu}{c_2}} \right)^2}{2\lambda_2^{**} \left( \lambda_2^* - \sqrt{\frac{1+\lambda_1^{**}/\mu}{c_2}} \right)}.$$

- We assume  $c_1 \leq c_2$ . Which platform is more likely to deviate?
- Platform 1 is more likely to oversample and deviate with  $\delta_{th_1} \geq \delta_{th_2}$ .

# Cooperation Profile for Large $\delta$ Regime

**Large  $\delta$  Regime:**  $\delta \geq \max\{\delta_{th_1}, \delta_{th_2}\} = \delta_{th_1}$ .

# Cooperation Profile for Large $\delta$ Regime

**Large  $\delta$  Regime:**  $\delta \geq \max\{\delta_{th_1}, \delta_{th_2}\} = \delta_{th_1}$ . Both will never deviate.

# Cooperation Profile for Large $\delta$ Regime

**Large  $\delta$  Regime:**  $\delta \geq \max\{\delta_{th_1}, \delta_{th_2}\} = \delta_{th_1}$ . Both will never deviate.

## Proposition 3 (Large $\delta$ Regime)

Under complete information, if  $\delta \geq \delta_{th_1}$ , both platforms will follow the perfect cooperation profile  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta)) = (\lambda_1^{**}, \lambda_2^{**})$  all the time without triggering the punishment profile  $(\lambda_1^*, \lambda_2^*)$ .

# Cooperation Profile Design for Medium $\delta$ Regime

- $\delta < \max\{\delta_{th_1}, \delta_{th_2}\}$ , we cannot use  $(\lambda_1^{**}, \lambda_2^{**})$  as cooperation profile.

# Cooperation Profile Design for Medium $\delta$ Regime

- $\delta < \max\{\delta_{th_1}, \delta_{th_2}\}$ , we cannot use  $(\lambda_1^{**}, \lambda_2^{**})$  as cooperation profile.
- $\delta_{th_2} \leq \delta < \delta_{th_1}$

# Cooperation Profile Design for Medium $\delta$ Regime

- $\delta < \max\{\delta_{th_1}, \delta_{th_2}\}$ , we cannot use  $(\lambda_1^{**}, \lambda_2^{**})$  as cooperation profile.
- $\delta_{th_2} \leq \delta < \delta_{th_1}$ 
  - Platform 2 will still follow social optimizer  $\lambda_2^{**}$ .

# Cooperation Profile Design for Medium $\delta$ Regime

- $\delta < \max\{\delta_{th_1}, \delta_{th_2}\}$ , we cannot use  $(\lambda_1^{**}, \lambda_2^{**})$  as cooperation profile.
- $\delta_{th_2} \leq \delta < \delta_{th_1}$ 
  - Platform 2 will still follow social optimizer  $\lambda_2^{**}$ .
  - Platform 1 will deviate and we should redesign  $\tilde{\lambda}_1(\delta)$  to satisfy  $\Pi_1(\tilde{\lambda}_1(\delta), \lambda_2^{**}) = \hat{\Pi}_1(\lambda_1^*, \lambda_2^*)$ .

# Cooperation Profile Design for Medium $\delta$ Regime

- $\delta < \max\{\delta_{th_1}, \delta_{th_2}\}$ , we cannot use  $(\lambda_1^{**}, \lambda_2^{**})$  as cooperation profile.
- $\delta_{th_2} \leq \delta < \delta_{th_1}$ 
  - Platform 2 will still follow social optimizer  $\lambda_2^{**}$ .
  - Platform 1 will deviate and we should redesign  $\tilde{\lambda}_1(\delta)$  to satisfy  $\Pi_1(\tilde{\lambda}_1(\delta), \lambda_2^{**}) = \hat{\Pi}_1(\lambda_1^*, \lambda_2^*)$ .

## Proposition 4 (Medium $\delta$ Regime)

If  $\delta_{th_2} \leq \delta < \delta_{th_1}$ , cooperation profile for platform 1  $\tilde{\lambda}_1(\delta)$  satisfies:

- $\tilde{\lambda}_1(\delta) > \lambda_1^{**}$ : over-sample than social optimizer.

# Cooperation Profile Design for Medium $\delta$ Regime

- $\delta < \max\{\delta_{th_1}, \delta_{th_2}\}$ , we cannot use  $(\lambda_1^{**}, \lambda_2^{**})$  as cooperation profile.
- $\delta_{th_2} \leq \delta < \delta_{th_1}$ 
  - Platform 2 will still follow social optimizer  $\lambda_2^{**}$ .
  - Platform 1 will deviate and we should redesign  $\tilde{\lambda}_1(\delta)$  to satisfy  $\Pi_1(\tilde{\lambda}_1(\delta), \lambda_2^{**}) = \hat{\Pi}_1(\lambda_1^*, \lambda_2^*)$ .

## Proposition 4 (Medium $\delta$ Regime)

If  $\delta_{th_2} \leq \delta < \delta_{th_1}$ , cooperation profile for platform 1  $\tilde{\lambda}_1(\delta)$  satisfies:

- $\tilde{\lambda}_1(\delta) > \lambda_1^{**}$ : over-sample than social optimizer.
- $\tilde{\lambda}_1(\delta) < \lambda_1^*$ : under-sample than equilibrium.

# Cooperation Profile Design for Medium $\delta$ Regime

- $\delta < \max\{\delta_{th_1}, \delta_{th_2}\}$ , we cannot use  $(\lambda_1^{**}, \lambda_2^{**})$  as cooperation profile.
- $\delta_{th_2} \leq \delta < \delta_{th_1}$ 
  - Platform 2 will still follow social optimizer  $\lambda_2^{**}$ .
  - Platform 1 will deviate and we should redesign  $\tilde{\lambda}_1(\delta)$  to satisfy  $\Pi_1(\tilde{\lambda}_1(\delta), \lambda_2^{**}) = \hat{\Pi}_1(\lambda_1^*, \lambda_2^*)$ .

## Proposition 4 (Medium $\delta$ Regime)

If  $\delta_{th_2} \leq \delta < \delta_{th_1}$ , cooperation profile for platform 1  $\tilde{\lambda}_1(\delta)$  satisfies:

- $\tilde{\lambda}_1(\delta) > \lambda_1^{**}$ : over-sample than social optimizer.
- $\tilde{\lambda}_1(\delta) < \lambda_1^*$ : under-sample than equilibrium.
- $\tilde{\lambda}_1(\delta)$  decreases with  $\delta \in [\delta_{th_2}, \delta_{th_1})$  and eventually  $\tilde{\lambda}_1(\delta) \rightarrow \lambda_1^{**}$ : platform 1 cares more about future and samples more conservative.

# Cooperation Profile Design for Small $\delta$ Regime

What if  $\delta < \min\{\delta_{th_1}, \delta_{th_2}\} = \delta_{th_2}$ ?

# Cooperation Profile Design for Small $\delta$ Regime

What if  $\delta < \min\{\delta_{th_1}, \delta_{th_2}\} = \delta_{th_2}$ ?

- Neither platforms will follow the social optimizers  $(\lambda_1^{**}, \lambda_2^{**})$ .

# Cooperation Profile Design for Small $\delta$ Regime

What if  $\delta < \min\{\delta_{th_1}, \delta_{th_2}\} = \delta_{th_2}$ ?

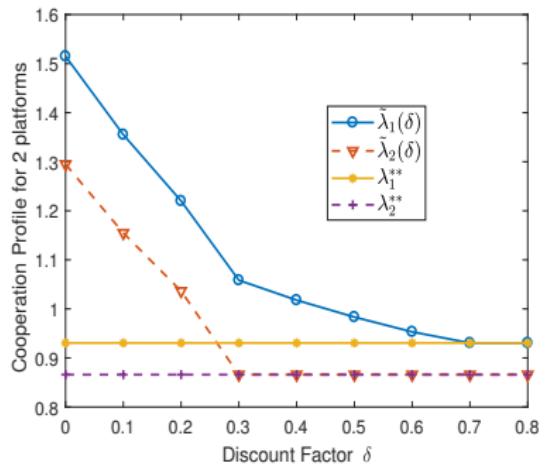
- Neither platforms will follow the social optimizers ( $\lambda_1^{**}, \lambda_2^{**}$ ).
- We redesign  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$  jointly such that  
 $\Pi_1(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta)) = \hat{\Pi}_1(\lambda_1^*, \lambda_2^*)$  for platform 1 and  
 $\Pi_2(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta)) = \hat{\Pi}_2(\lambda_1^*, \lambda_2^*)$  for platform 2.

# Cooperation Profile Design for Small $\delta$ Regime

What if  $\delta < \min\{\delta_{th_1}, \delta_{th_2}\} = \delta_{th_2}$ ?

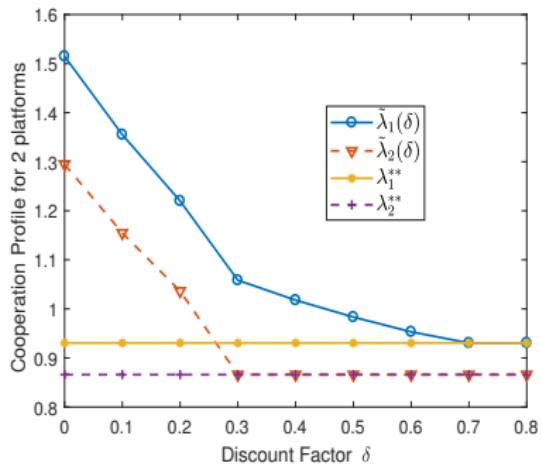
- Neither platforms will follow the social optimizers  $(\lambda_1^{**}, \lambda_2^{**})$ .
- We redesign  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$  jointly such that  
 $\Pi_1(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta)) = \hat{\Pi}_1(\lambda_1^*, \lambda_2^*)$  for platform 1 and  
 $\Pi_2(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta)) = \hat{\Pi}_2(\lambda_1^*, \lambda_2^*)$  for platform 2.
- As  $\delta \rightarrow 0$ , the proposed  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$  approach  $(\lambda_1^*, \lambda_2^*)$ , and the repeated game **degenerates** to one-shot static game.

# Numerical Results



Low  $\delta$  regime: 0 - 0.3, Medium  $\delta$  regime: 0.3 - 0.7, High  $\delta$  regime: 0.7 - 1.

# Numerical Results

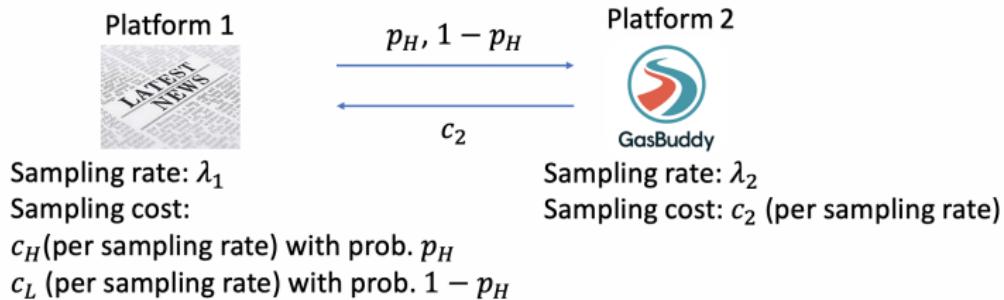


Low  $\delta$  regime: 0 - 0.3, Medium  $\delta$  regime: 0.3 - 0.7, High  $\delta$  regime: 0.7 - 1.

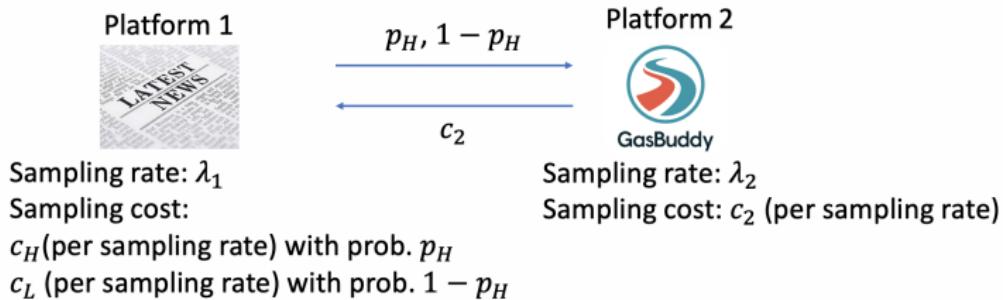
- Cooperation profile  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$  **decrease** with  $\delta$  and converge to social optimizers  $(\lambda_1^{**}, \lambda_2^{**})$ .

- 1 Background: crowdsourcing meets AOL
- 2 System Model for AOL
- 3 Complete information scenario
- 4 Incomplete information scenario

# System model under one-sided incomplete information



# System model under one-sided incomplete information

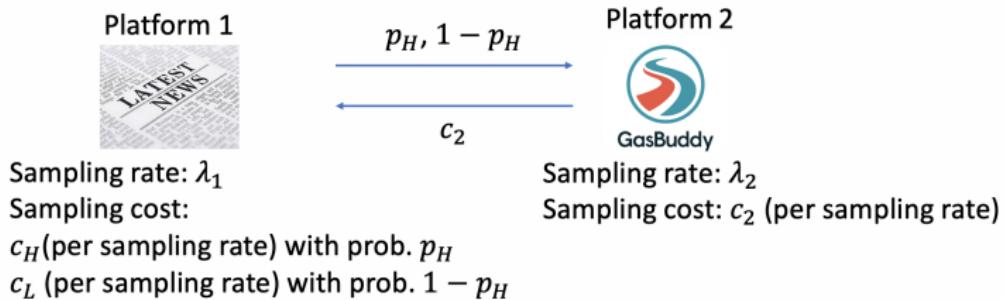


Bayesian game:

- Platform 1's cost function when  $c_1 = c_H$ :

$$\pi_1(\textcolor{red}{\lambda_1(c_H)}, \lambda_2) = \frac{\lambda_1(c_H) + \lambda_2}{\lambda_1(c_H)} \left( \frac{1}{\lambda_1(c_H) + \lambda_2} + \frac{1}{\mu} \right) + c_H \lambda_1(c_H).$$

# System model under one-sided incomplete information



Bayesian game:

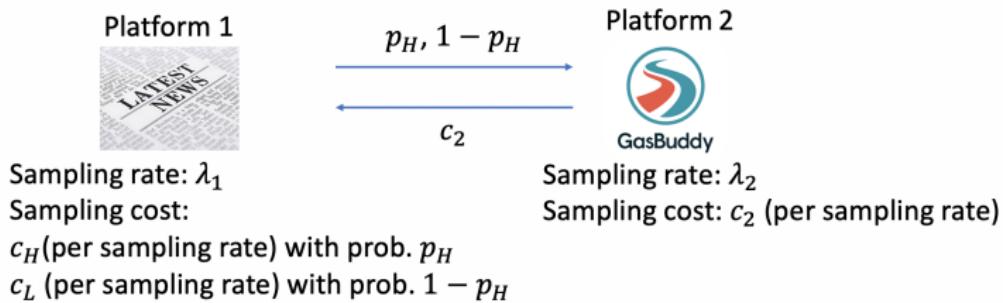
- Platform 1's cost function when  $c_1 = c_H$ :

$$\pi_1(\lambda_1(c_H), \lambda_2) = \frac{\lambda_1(c_H) + \lambda_2}{\lambda_1(c_H)} \left( \frac{1}{\lambda_1(c_H) + \lambda_2} + \frac{1}{\mu} \right) + c_H \lambda_1(c_H).$$

- Platform 1's cost function when  $c_1 = c_L$ :

$$\pi_1(\lambda_1(c_L), \lambda_2) = \frac{\lambda_1(c_L) + \lambda_2}{\lambda_1(c_L)} \left( \frac{1}{\lambda_1(c_L) + \lambda_2} + \frac{1}{\mu} \right) + c_L \lambda_1(c_L).$$

# System model under one-sided incomplete information



- Unaware of  $c_H$  and  $c_L$  instances, platform 2's cost function:

$$\begin{aligned}\pi_2((\lambda_1(c_H), \lambda_1(c_L)), \textcolor{red}{\lambda_2}) &= p_H \cdot \left( \frac{\lambda_1(c_H) + \lambda_2}{\lambda_2} \left( \frac{1}{\lambda_1(c_H) + \lambda_2} + \frac{1}{\mu} \right) \right) \\ &+ (1 - p_H) \cdot \left( \frac{\lambda_1(c_L) + \lambda_2}{\lambda_2} \left( \frac{1}{\lambda_1(c_L) + \lambda_2} + \frac{1}{\mu} \right) \right) + c_2 \lambda_2.\end{aligned}$$

# Non-cooperative Bayesian Game under Incomplete Information

- Non-cooperative Bayesian game with equilibrium  
(( $\lambda_1^*(c_H)$ ,  $\lambda_1^*(c_L)$ ),  $\lambda_2^*$ ):

$$\min_{\lambda_1(c_H) > 0} \pi_1(\lambda_1(c_H), \lambda_2)$$

$$\min_{\lambda_1(c_L) > 0} \pi_1(\lambda_1(c_L), \lambda_2)$$

$$\min_{\lambda_2 > 0} \pi_2((\lambda_1(c_H), \lambda_1(c_L)), \lambda_2)$$

# Non-cooperative Bayesian Game under Incomplete Information

- Non-cooperative Bayesian game with equilibrium  
(( $\lambda_1^*(c_H)$ ,  $\lambda_1^*(c_L)$ ),  $\lambda_2^*$ ):

$$\min_{\lambda_1(c_H) > 0} \pi_1(\lambda_1(c_H), \lambda_2)$$

$$\min_{\lambda_1(c_L) > 0} \pi_1(\lambda_1(c_L), \lambda_2)$$

$$\min_{\lambda_2 > 0} \pi_2((\lambda_1(c_H), \lambda_1(c_L)), \lambda_2)$$

- Min-social-cost problem with social optimizers  
(( $\lambda_1^{**}(c_H)$ ,  $\lambda_1^{**}(c_L)$ ),  $\lambda_2^{**}$ ):

$$\min_{\lambda_1(c_H), \lambda_1(c_L), \lambda_2 > 0} \pi((\lambda_1(c_H), \lambda_1(c_L)), \lambda_2)$$

# Competition Equilibrium and Social Optimizers

Proposition 6 (Equilibrium vs social optimizers under incomplete information)

The competition equilibrium  $((\lambda_1^*(c_H), \lambda_1^*(c_L)), \lambda_2^*)$  are the unique solutions to

$$-\frac{1}{\lambda_1^2(c_H)} \left(1 + \frac{\lambda_2}{\mu}\right) + c_H = 0,$$

$$-\frac{1}{\lambda_1^2(c_L)} \left(1 + \frac{\lambda_2}{\mu}\right) + c_L = 0,$$

$$-\frac{\rho_H}{\lambda_2^2} \left(1 + \frac{\lambda_1(c_H)}{\mu}\right) - \frac{1 - \rho_H}{\lambda_2^2} \left(1 + \frac{\lambda_1(c_L)}{\mu}\right) + c_2 = 0.$$

Social optimizers  $((\lambda_1^{**}(c_H), \lambda_1^{**}(c_L)), \lambda_2^{**})$  are the unique solutions to

$$-\frac{1}{\lambda_1^2(c_H)} \left(1 + \frac{\lambda_2}{\mu}\right) + c_H + \frac{1}{\lambda_2 \mu} = 0,$$

$$-\frac{1}{\lambda_1^2(c_L)} \left(1 + \frac{\lambda_2}{\mu}\right) + c_L + \frac{1}{\lambda_2 \mu} = 0,$$

$$\rho_H \left( -\frac{1}{\lambda_2^2} \left(1 + \frac{\lambda_1(c_H)}{\mu}\right) + c_2 + \frac{1}{\lambda_1(c_H) \mu} \right) + (1 - \rho_H) \left( -\frac{1}{\lambda_2^2} \left(1 + \frac{\lambda_1(c_L)}{\mu}\right) + c_2 + \frac{1}{\lambda_1(c_L) \mu} \right) = 0.$$

Both platforms will over-sample at equilibrium, i.e.,  $\lambda_1^*(c_H) \geq \lambda_1^{**}(c_H)$ ,  $\lambda_1^*(c_L) \geq \lambda_1^{**}(c_L)$  and  $\lambda_2^* \geq \lambda_2^{**}$ . Additionally,  $\lambda_1^*(c_H)/\lambda_1^*(c_L) = \sqrt{c_L/c_H}$ .

# Inefficiency of Competition Equilibrium

Price of Anarchy (PoA):

$$PoA = \max_{c_L, c_H, c_2, \mu, p_H} \frac{\pi((\lambda_1^*(c_H), \lambda_1^*(c_L)), \lambda_2^*)}{\pi((\lambda_1^{**}(c_H), \lambda_1^{**}(c_L)), \lambda_2^{**})} \geq 1.$$

# Inefficiency of Competition Equilibrium

Price of Anarchy (PoA):

$$PoA = \max_{c_L, c_H, \mu, p_H} \frac{\pi((\lambda_1^*(c_H), \lambda_1^*(c_L)), \lambda_2^*)}{\pi((\lambda_1^{**}(c_H), \lambda_1^{**}(c_L)), \lambda_2^{**})} \geq 1.$$

## Proposition 7

Price of anarchy under incomplete information is  $PoA = \infty$ , which is achieved when platform 1's smaller sampling cost  $c_L$  is infinitesimal.

# Inefficiency of Competition Equilibrium

Price of Anarchy (PoA):

$$PoA = \max_{c_L, c_H, c_2, \mu, p_H} \frac{\pi((\lambda_1^*(c_H), \lambda_1^*(c_L)), \lambda_2^*)}{\pi((\lambda_1^{**}(c_H), \lambda_1^{**}(c_L)), \lambda_2^{**})} \geq 1.$$

## Proposition 7

Price of anarchy under incomplete information is  $PoA = \infty$ , which is achieved when platform 1's smaller sampling cost  $c_L$  is infinitesimal.

- $c_L \rightarrow 0, \lambda_1^*(c_L) \rightarrow \infty, \lambda_2^* \rightarrow \infty$ .

# Inefficiency of Competition Equilibrium

Price of Anarchy (PoA):

$$PoA = \max_{c_L, c_H, \mu, p_H} \frac{\pi((\lambda_1^*(c_H), \lambda_1^*(c_L)), \lambda_2^*)}{\pi((\lambda_1^{**}(c_H), \lambda_1^{**}(c_L)), \lambda_2^{**})} \geq 1.$$

## Proposition 7

Price of anarchy under incomplete information is  $PoA = \infty$ , which is achieved when platform 1's smaller sampling cost  $c_L$  is infinitesimal.

- $c_L \rightarrow 0, \lambda_1^*(c_L) \rightarrow \infty, \lambda_2^* \rightarrow \infty$ .
- $((\lambda_1^{**}(c_H), \lambda_1^{**}(c_L)), \lambda_2^{**}) < \infty$ .

# Inefficiency of Competition Equilibrium

Price of Anarchy (PoA):

$$PoA = \max_{c_L, c_H, \mu, p_H} \frac{\pi((\lambda_1^*(c_H), \lambda_1^*(c_L)), \lambda_2^*)}{\pi((\lambda_1^{**}(c_H), \lambda_1^{**}(c_L)), \lambda_2^{**})} \geq 1.$$

## Proposition 7

Price of anarchy under incomplete information is  $PoA = \infty$ , which is achieved when platform 1's smaller sampling cost  $c_L$  is infinitesimal.

- $c_L \rightarrow 0, \lambda_1^*(c_L) \rightarrow \infty, \lambda_2^* \rightarrow \infty$ .
- $((\lambda_1^{**}(c_H), \lambda_1^{**}(c_L)), \lambda_2^{**}) < \infty$ .

Need non-monetary mechanism to remedy huge efficiency loss!

## Hurt with More Information for Platform 1

Question: Does platform 1 take advantage from knowing more information about the sampling costs of both platforms?

## Hurt with More Information for Platform 1

Question: Does platform 1 take advantage from knowing more information about the sampling costs of both platforms?

Answer: Not exactly even in average sense!

## Hurt with More Information for Platform 1 (Cont.)

### Proposition 8

Under incomplete information, the cost objective of platform 1 under each  $c_1 = c_H$  realization is **greater** than that under complete information, and becomes **smaller** under each  $c_1 = c_L$  realization.

## Hurt with More Information for Platform 1 (Cont.)

### Proposition 8

Under incomplete information, the cost objective of platform 1 under each  $c_1 = c_H$  realization is **greater** than that under complete information, and becomes **smaller** under each  $c_1 = c_L$  realization.

Perhaps surprisingly, its **average cost**

$p_H\pi_1(\lambda_1^*(c_H), \lambda_2^*) + (1 - p_H)\pi_1(\lambda_1^*(c_L), \lambda_2^*)$  becomes **greater** once

$$p_H \geq \frac{\sqrt{c_L}(\sqrt{1 + \bar{\lambda}_2(c_L)/\mu} - \sqrt{1 + \lambda_2^*/\mu})}{\sqrt{c_L}(\sqrt{1 + \bar{\lambda}_2(c_L)/\mu} - \sqrt{1 + \lambda_2^*/\mu}) + \sqrt{c_H}(\sqrt{1 + \lambda_2^*/\mu} - \sqrt{1 + \bar{\lambda}_2(c_H)/\mu})}$$

## Hurt with More Information for Platform 1 (Cont.)

### Proposition 8

Under incomplete information, the cost objective of platform 1 under each  $c_1 = c_H$  realization is **greater** than that under complete information, and becomes **smaller** under each  $c_1 = c_L$  realization.

Perhaps surprisingly, its **average cost**

$p_H\pi_1(\lambda_1^*(c_H), \lambda_2^*) + (1 - p_H)\pi_1(\lambda_1^*(c_L), \lambda_2^*)$  becomes **greater** once

$$p_H \geq \frac{\sqrt{c_L}(\sqrt{1 + \bar{\lambda}_2(c_L)/\mu} - \sqrt{1 + \lambda_2^*/\mu})}{\sqrt{c_L}(\sqrt{1 + \bar{\lambda}_2(c_L)/\mu} - \sqrt{1 + \lambda_2^*/\mu}) + \sqrt{c_H}(\sqrt{1 + \lambda_2^*/\mu} - \sqrt{1 + \bar{\lambda}_2(c_H)/\mu})}$$

- Platform 2 cannot identify  $c_1 = c_H$  or  $c_1 = c_L$ , and its over-sampling when  $c_1 = c_H$  forces platform 1 to over-sample.

## Hurt with More Information for Platform 1 (Cont.)

### Proposition 8

Under incomplete information, the cost objective of platform 1 under each  $c_1 = c_H$  realization is **greater** than that under complete information, and becomes **smaller** under each  $c_1 = c_L$  realization.

Perhaps surprisingly, its **average cost**

$p_H\pi_1(\lambda_1^*(c_H), \lambda_2^*) + (1 - p_H)\pi_1(\lambda_1^*(c_L), \lambda_2^*)$  becomes **greater** once

$$p_H \geq \frac{\sqrt{c_L}(\sqrt{1 + \bar{\lambda}_2(c_L)/\mu} - \sqrt{1 + \lambda_2^*/\mu})}{\sqrt{c_L}(\sqrt{1 + \bar{\lambda}_2(c_L)/\mu} - \sqrt{1 + \lambda_2^*/\mu}) + \sqrt{c_H}(\sqrt{1 + \lambda_2^*/\mu} - \sqrt{1 + \bar{\lambda}_2(c_H)/\mu})}$$

- Platform 2 cannot identify  $c_1 = c_H$  or  $c_1 = c_L$ , and its over-sampling when  $c_1 = c_H$  forces platform 1 to over-sample.
- When  $p_H$  is large, this happens more often and platform 1 loses in average sense.

## Approximate Mechanism under Incomplete Information

# New Challenge for Mechanism Design under Incomplete Information

Even if  $\delta$  is large enough, can we still use social optimizers  
 $((\lambda_1^{**}(c_L), \lambda_1^{**}(c_H)), \lambda_2^{**})$  as in complete information scenario?

# New Challenge for Mechanism Design under Incomplete Information

Even if  $\delta$  is large enough, can we still use social optimizers  $((\lambda_1^{**}(c_L), \lambda_1^{**}(c_H)), \lambda_2^{**})$  as in complete information scenario?

## Lemma 5.1.

Given the cooperation profile  $(\lambda_1^{**}(c_L), \lambda_1^{**}(c_H))$  for platform 1 under sufficiently large  $\delta$ , platform 1 will not deviate from  $\lambda_1^{**}(c_L)$  when  $c_1 = c_L$  but may deviate from  $\lambda_1^{**}(c_H)$  when  $c_1 = c_H$ .

# New Challenge for Mechanism Design under Incomplete Information

Even if  $\delta$  is large enough, can we still use social optimizers  $((\lambda_1^{**}(c_L), \lambda_1^{**}(c_H)), \lambda_2^{**})$  as in complete information scenario?

## Lemma 5.1.

Given the cooperation profile  $(\lambda_1^{**}(c_L), \lambda_1^{**}(c_H))$  for platform 1 under sufficiently large  $\delta$ , platform 1 will not deviate from  $\lambda_1^{**}(c_L)$  when  $c_1 = c_L$  but may deviate from  $\lambda_1^{**}(c_H)$  when  $c_1 = c_H$ .

- Platform 2 over-samples when  $c_1 = c_H$  compared to complete information scenario.

# New Challenge for Mechanism Design under Incomplete Information

Even if  $\delta$  is large enough, can we still use social optimizers  $((\lambda_1^{**}(c_L), \lambda_1^{**}(c_H)), \lambda_2^{**})$  as in complete information scenario?

## Lemma 5.1.

Given the cooperation profile  $(\lambda_1^{**}(c_L), \lambda_1^{**}(c_H))$  for platform 1 under sufficiently large  $\delta$ , platform 1 will not deviate from  $\lambda_1^{**}(c_L)$  when  $c_1 = c_L$  but may deviate from  $\lambda_1^{**}(c_H)$  when  $c_1 = c_H$ .

- Platform 2 over-samples when  $c_1 = c_H$  compared to complete information scenario.
- Platform 1 benefits from choosing  $\lambda_1^{**}(c_L)$  and sampling more than  $\lambda_1^{**}(c_H)$ .
- When sampling according to larger  $\lambda_1^{**}(c_L)$ , he will not be caught.

# New Challenge for Mechanism Design under Incomplete Information

Even if  $\delta$  is large enough, can we still use social optimizers  $((\lambda_1^{**}(c_L), \lambda_1^{**}(c_H)), \lambda_2^{**})$  as in complete information scenario?

## Lemma 5.1.

Given the cooperation profile  $(\lambda_1^{**}(c_L), \lambda_1^{**}(c_H))$  for platform 1 under sufficiently large  $\delta$ , platform 1 will not deviate from  $\lambda_1^{**}(c_L)$  when  $c_1 = c_L$  but may deviate from  $\lambda_1^{**}(c_H)$  when  $c_1 = c_H$ .

- Platform 2 over-samples when  $c_1 = c_H$  compared to complete information scenario.
- Platform 1 benefits from choosing  $\lambda_1^{**}(c_L)$  and sampling more than  $\lambda_1^{**}(c_H)$ .
- When sampling according to larger  $\lambda_1^{**}(c_L)$ , he will not be caught.

Need to design new  $((\tilde{\lambda}_1(c_H, \delta), \tilde{\lambda}_1(c_L, \delta)), \tilde{\lambda}_2(\delta))$  even for large  $\delta$  regime!

# Approximate Profile Design under Incomplete Information

New idea: recommend **platform 1 to behave indifferently** no matter  $c_1 = c_H$  or  $c_1 = c_L$ . That is,  $\tilde{\lambda}_1(c_H, \delta) = \tilde{\lambda}_1(c_L, \delta) = \tilde{\lambda}_1(\delta)$ .

# Approximate Profile Design under Incomplete Information

New idea: recommend **platform 1 to behave indifferently** no matter  $c_1 = c_H$  or  $c_1 = c_L$ . That is,  $\tilde{\lambda}_1(c_H, \delta) = \tilde{\lambda}_1(c_L, \delta) = \tilde{\lambda}_1(\delta)$ .

Definition 2 (Approximate trigger mechanism of punishment under incomplete information)

- *In each round, two platforms follow approximate cooperation profile  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$  if neither was detected to deviate from its profile in the past.*
- *Once a deviation was found in the past, the two platforms will keep playing the equilibrium punishment profile  $((\lambda_1^*(c_H), \lambda_1^*(c_L)), \lambda_2^*)$  forever.*

# Approximate Profile Design under Incomplete Information

New idea: recommend **platform 1 to behave indifferently** no matter  $c_1 = c_H$  or  $c_1 = c_L$ . That is,  $\tilde{\lambda}_1(c_H, \delta) = \tilde{\lambda}_1(c_L, \delta) = \tilde{\lambda}_1(\delta)$ .

Definition 2 (Approximate trigger mechanism of punishment under incomplete information)

- *In each round, two platforms follow approximate cooperation profile  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$  if neither was detected to deviate from its profile in the past.*
- *Once a deviation was found in the past, the two platforms will keep playing the equilibrium punishment profile  $((\lambda_1^*(c_H), \lambda_1^*(c_L)), \lambda_2^*)$  forever.*

What is the best design for  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$ ?

# Approximate Cooperation Profile

New min-social cost problem with optimal profile  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$ :

$$\begin{aligned} & \min_{\lambda_1(c_H, \delta), \lambda_1(c_L, \delta), \lambda_2(\delta) > 0} \pi((\lambda_1(c_H, \delta), \lambda_1(c_L, \delta)), \lambda_2(\delta)) \\ & \text{s.t. } \lambda_1(c_H, \delta) = \lambda_1(c_L, \delta) := \tilde{\lambda}_1(\delta) \end{aligned}$$

# Approximate Cooperation Profile

New min-social cost problem with optimal profile  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$ :

$$\begin{aligned} & \min_{\lambda_1(c_H, \delta), \lambda_1(c_L, \delta), \lambda_2(\delta) > 0} \pi((\lambda_1(c_H, \delta), \lambda_1(c_L, \delta)), \lambda_2(\delta)) \\ & \text{s.t. } \lambda_1(c_H, \delta) = \lambda_1(c_L, \delta) := \tilde{\lambda}_1(\delta) \end{aligned}$$

Optimal approximate profile:

$$\begin{aligned} \tilde{\lambda}_1(\delta) &= \sqrt{\frac{1 + \tilde{\lambda}_2(\delta)/\mu}{p_H c_H + (1 - p_H) c_L + \frac{1}{\tilde{\lambda}_2(\delta)\mu}}}, \\ \tilde{\lambda}_2(\delta) &= \sqrt{\frac{1 + \tilde{\lambda}_1(\delta)/\mu}{c_2 + \frac{1}{\tilde{\lambda}_1(\delta)\mu}}}, \end{aligned}$$

which proves to provide at most **2-approximation** of minimum social cost with  $p_H c_H + (1 - p_H) c_L = c_2$ .

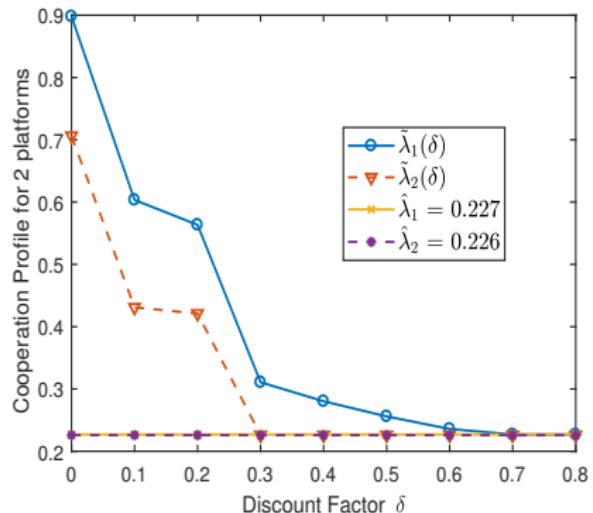
# Approximate Mechanism Design under Incomplete Information

- Derive  $\delta_{th_1}$  and  $\delta_{th_2}$  similarly as under complete information.

# Approximate Mechanism Design under Incomplete Information

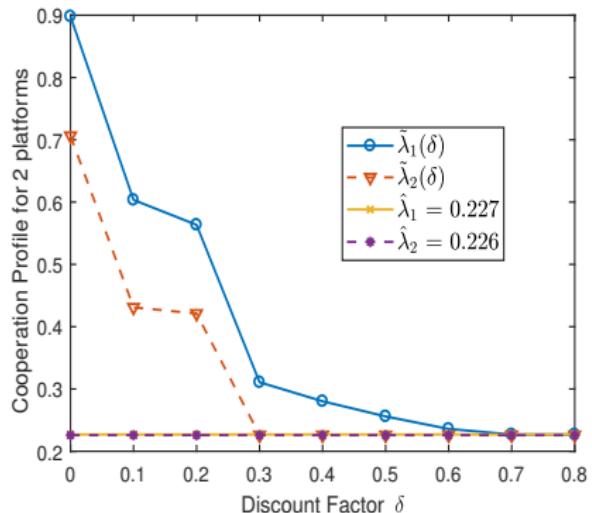
- Derive  $\delta_{th_1}$  and  $\delta_{th_2}$  similarly as under complete information.
- Divide profile design into three different  $\delta$  regimes (low, medium and high):
  - **High**  $\delta$  regime ( $\delta \geq \delta_{th1}$ ): **both** platforms follow optimal recommendation.
  - **Medium**  $\delta$  regime ( $\delta_{th2} \leq \delta < \delta_{th1}$ ): **only one** platform follows optimal recommendation.
  - **Low**  $\delta$  regime ( $\delta < \delta_{th2}$ ): **neither** follows optimal recommendation.

# Numerical Results



Low  $\delta$  regime: 0 - 0.3, Medium  $\delta$  regime: 0.3 - 0.7, High  $\delta$  regime: 0.7 - 1

# Numerical Results



Low  $\delta$  regime: 0 - 0.3, Medium  $\delta$  regime: 0.3 - 0.7, High  $\delta$  regime: 0.7 - 1

- Cooperation profile  $(\tilde{\lambda}_1(\delta), \tilde{\lambda}_2(\delta))$  **decrease** with  $\delta$  and converge to optimal recommended profile.

# Conclusion

- The first work to analyze tradeoff between AOL reduction and sampling cost for online content platforms in the long run.

# Conclusion

- The first work to analyze tradeoff between AOL reduction and sampling cost for online content platforms in the long run.
- Competition between platforms when co-using content delivery network can lead to huge efficiency loss ( $PoA \rightarrow \infty$ ) under both complete and incomplete info.

# Conclusion

- The first work to analyze **tradeoff between AOL reduction and sampling cost** for online content platforms **in the long run**.
- Competition between platforms when co-using content delivery network can lead to huge efficiency loss ( $PoA \rightarrow \infty$ ) under both complete and incomplete info.
- Under complete information, propose **repeated games mechanism** with the threat of future punishment to enforce efficient cooperation under any discount factor.

# Conclusion

- The first work to analyze **tradeoff between AOL reduction and sampling cost** for online content platforms **in the long run**.
- Competition between platforms when co-using content delivery network can lead to huge efficiency loss ( $PoA \rightarrow \infty$ ) under both complete and incomplete info.
- Under complete information, propose **repeated games mechanism** with the threat of future punishment to enforce efficient cooperation under any discount factor.
- Under incomplete information, propose approximate mechanism to **negate the platform with information advantage**.

# Extensions on JSAC Submission

- Multi-platform scenario under complete information.

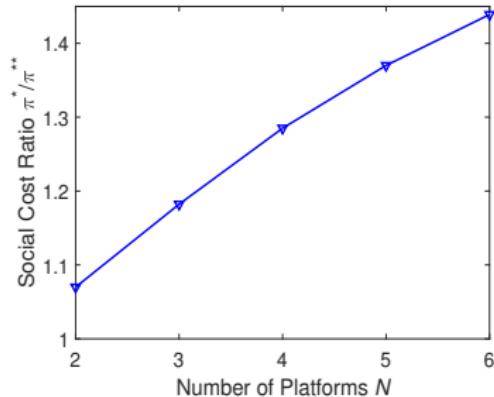
# Extensions on JSAC Submission

- Multi-platform scenario under complete information.
- One platform with uncertain cost, multiple platforms with known cost under incomplete information.

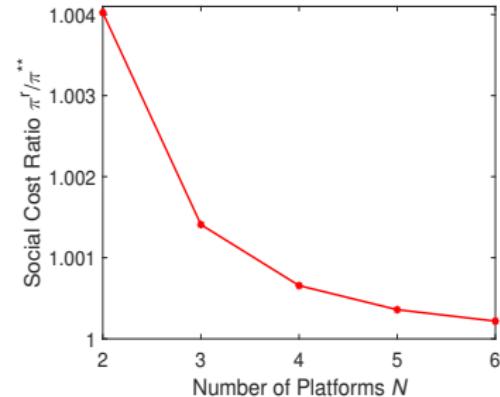
# Extensions on JSAC Submission

- Multi-platform scenario under complete information.
- One platform with uncertain cost, multiple platforms with known cost under incomplete information.
- At most  $\frac{N}{N-1}$  of minimum social cost given symmetric costs under incomplete information.

# Extensions on JSAC Submission



((a)) Social cost ratio between equilibrium and optimum



((b)) Social cost ratio between approximate mechanism and optimum

**Figure:** Empirical performance comparison between competition equilibrium, social optimum, and our approximate mechanism here.

# Thank You! Q & A