Steven – Sales Manager

Hii Yash!

hope you are doing well. We need to improve our internet sales reports and want to move from

static reports to visual dashboards.

Essentially, we want to focus on how much we have sold of what products, to which clients and

how it has been over time.

Seeing as each sales person works on different products and customers it would be beneficial to be

able to filter them also.

We measure our numbers against budget 01 added that in a spreadsheet so we can compare our

values against performance.

The budget is for 2021 and we usually look 2 years back in time when we do analysts of sales.

Let me know if you need anything else!

steven