

## Final Report On

"Evaluation of Financial Metrics in German Industrial Manufacturing Companies: Analyzing Key Financial Trends and Challenges"

## **Submitted to:**

Md. Erfan

Assistant Professor and Chairman Department of Computer science and engineering University of Barishal

**Submitted by:** 

Shukria Islam Roll: 09

Date of submission: 02<sup>th</sup> February, 2025.

## **Title**

"Evaluation of Financial Metrics in German Industrial Manufacturing Companies: Analyzing Key Financial Trends and Challenges"

## **Table of Contents**

Abstract	1
Introduction	2
Key Challenges	3
Data Availability and Access:	3
Complex Accounting Practices:	3
Economic and Industrial Factors:	3
Limitations of Financial Statements:	3
Time Constraints:	4
Company-Specific Factors:	4
External Influences on Financial Metrics:	4
Interpretation and Analysis:	4
Technological and Digital Transformation:	4
Data and Methodology	5
Data:	5
Methodology:	5
Data Analysis and Results	5
Question no.1	5
Question no.2	6
Question no.3	10
Figure 03	12
Question no.4	13
Question no.5	14
Question no.6	15
Question no.7	16
Question no.8	16
Question no.9	17
Question no.10	18
Conclusion	19
References	20

#### **Abstract**

This study evaluates the financial performance of German industrial manufacturing companies by analyzing key financial trends and challenges. Utilizing financial metrics such as profitability, liquidity, solvency, and operational efficiency, the research examines how these firms navigate market dynamics and economic fluctuations. The analysis is based on financial data spanning from 2017 to 2024, sourced from public reports and industry databases. Key challenges identified include data availability, complex accounting practices, and external economic influences. The findings highlight that while German manufacturing firms exhibit strong revenue generation and efficiency, they face challenges related to fluctuating profit margins and regulatory pressures. The study underscores the significance of financial analysis in strategic decision-making, offering insights for investors, policymakers, and corporate executives. Additionally, the research emphasizes the role of technological advancements and digital transformation in shaping financial outcomes. The results indicate that a comprehensive understanding of financial metrics can help stakeholders assess the resilience and long-term sustainability of industrial firms in a competitive global economy. Future research could extend this analysis by incorporating environmental, social, and governance (ESG) factors to evaluate sustainability initiatives and their financial implications.

## Introduction

Germany's manufacturing industry, which is well-known for its high productivity, technical innovation, and worldwide competitiveness, is one of the most important sectors of the national economy. Investors, legislators, and corporate executives must comprehend the financial performance of German manufacturing firms in order to evaluate operational effectiveness, profitability, and long-term viability. The purpose of this study is to examine the financial performance of a particular German manufacturing company, with an emphasis on the company's growth trends, financial stability, and difficulties in relation to the worldwide market.

Financial statements, key performance indicators (KPIs), and ratio analysis will all be used in the study to assess important factors like operational efficiency, profitability, liquidity, and solvency. In order to make strategic decisions for the company's future growth, the research will compare financial performance over a given time period in order to find trends, strengths, and weaknesses. Furthermore, the research will shed light on the ways in which external factors—like market rivalry, regulatory changes, and worldwide economic conditions—affect the company's financial performance. This analysis will broadly examine financial aspects such as revenue trends, cost structures, debt levels, and profit margins of several leading German industrial firms. The objective is to identify patterns and gain insights into their operational effectiveness and strategic positioning. The broader implications of these findings will help assess how these companies contribute to the strength of the industrial sector, their resilience in changing market conditions, and their capacity for long-term growth and competitiveness.

Analyzing financial information is essential to comprehending a company's success, stability, and room for expansion, especially in the cutthroat industrial sector. Germany offers a compelling backdrop for this kind of analysis because of its robust industrial foundation and position as a worldwide market leader. Industrial businesses in this area use cutting-edge technology, creativity, and effective manufacturing techniques to propel the European economy. Through this research, the objective is to deliver valuable conclusions that can guide stakeholders in making informed decisions and contribute to broader discussions on the financial strategies of German manufacturing firms in a dynamic and competitive global economy.

## **Key Challenges**

#### **Data Availability and Access:**

One of the most significant challenges in this research is gaining access to accurate and comprehensive financial data. German manufacturing companies, particularly publicly traded ones, disclose their financial information in annual reports and regulatory filings. However, private companies may not disclose detailed financial statements or other critical performance metrics. Additionally, some firms may have financial data that is too general, making it difficult to conduct a granular analysis. Ensuring that the data is up-to-date, reliable, and consistent is another hurdle

#### **Complex Accounting Practices:**

Different manufacturing companies may follow varying accounting principles, even within Germany. While German companies adhere to International Financial Reporting Standards (IFRS) or the German Generally Accepted Accounting Principles (HGB), there may still be differences in how certain financial metrics are calculated or reported. This can create challenges in comparing financial data across different time periods, industries, or companies. Differences in depreciation methods, inventory valuation, or recognition of revenues can complicate the analysis

#### **Economic and Industrial Factors:**

The performance of a German manufacturing company is influenced by several macroeconomic and industry-specific factors, such as fluctuations in global demand, supply chain disruptions, labour costs, and technological advancements. Isolating the direct impact of these factors on the financial performance of a single company is challenging, especially when external factors like geopolitical tensions, inflation, or trade policies (e.g., Bruit, US-China trade war) also play a role. Separating the effects of these externalities from the company's own operational performance is a complex task.

#### **Limitations of Financial Statements:**

While financial statements provide a snapshot of a company's financial health, they do not capture non-financial elements such as customer satisfaction, employee productivity, or brand reputation, which can significantly influence long-term success. Relying solely on quantitative data without considering qualitative factors can provide an incomplete picture of the company's overall performance

#### **Time Constraints:**

Given the vast amount of data and complex variables involved in a comprehensive financial analysis, time constraints can be a significant challenge. The research requires deep analysis of historical data, industry trends, and macroeconomic factors. However, limited time for data collection, analysis, and report writing may limit the scope of the project, reducing its ability to fully capture all the influencing factors.

#### **Company-Specific Factors:**

- **Diverse Business Models:** Industrial companies often have varying operational scopes, product portfolios, and revenue streams, making it challenging to establish uniform benchmarks.
- **Mergers and Acquisitions:** Recent M&A activity can distort financial metrics, especially if integration costs or one-time events significantly impact results.

#### **External Influences on Financial Metrics:**

- Macroeconomic Influences: Economic downturns, inflation, or currency exchange fluctuations can affect profitability and liquidity, requiring adjustments to account for such externalities.
- Energy and Environmental Factors: German industrial firms face pressure to meet strict environmental regulations and transition to sustainable energy, which can affect costs and long-term investment strategies.

#### **Interpretation and Analysis:**

- Complex Financial Structures: The financial data of large industrial firms may include subsidiaries and joint ventures, making it difficult to isolate core business performance.
- Qualitative Factors: Metrics alone do not capture qualitative aspects such as management competence, innovation capacity, or market reputation, which are also critical to financial success.

#### **Technological and Digital Transformation:**

- Adoption of Digital Technologies: Companies at different stages of adopting Industry 4.0 technologies may show varying financial impacts, which are not always immediately apparent in standard metrics.
- **Cyber-security Risks:** Growing reliance on digital systems increases exposure to cyber-security threats, which can lead to unforeseen financial liabilities.

Addressing these challenges requires a careful selection of financial metrics, an understanding of the broader context, and the use of advanced analytical tools. Combining quantitative analysis with qualitative insights can help overcome these hurdles and provide a well-rounded evaluation of the financial performance of German industrial companies.

## **Data and Methodology**

#### Data:

Data for this analysis has been collected from Kaggle. This data shows quarterly financial performance like revenue, Net income, Liability, ROA, ROE, Assets, Equity, NIM, Debt Ratio and Debt to Equity for some German manufacturing firms. It is a panel data contain a period from 2017 to 2024.

#### **Methodology:**

To analysis the performance of industry and company a question and answer method applied. 10 question maiden and try to solve the question. For this purpose several software used. Some of them like MS word, MS power point, MS excel, Google docs, Chatgpt, etc.

## **Data Analysis and Results**

Question no.1: What is the average revenue and average net income of Volkswagen, Audi, Evoink and Continental AG for 2023?

### Answer:

To find the Average we used average function for targeted company's column for selected time period by using pivot table

Table 01

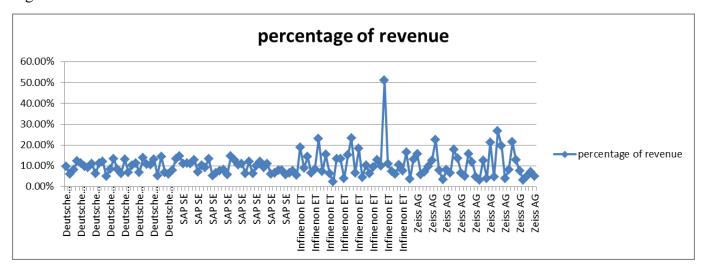
Row Labels	<b>Average of Revenue</b>	<b>Average of Net Income</b>
Audi AG	12428305368	1137754225
Continental AG	12662499403	1300889329
<b>Evoink Industries</b>	12416678254	1224158283
Volkswagen AG	12428305368	1335629413
<b>Grand Total</b>	12483947098	1249607812

Question no.2: Show the percentage of revenue to net income for 'Deutsche Telekom AG', "Zeiss AG' and 'SAP SE' for 2017 to 2024.

#### Answer:

For this question we separate the target company and their selected time period data like revenue and net income, then used percentage formula to find the answer:

Figure 01



This is the Graphical representation of the percentage of revenue from pivot graph.

Company	Period	Revenue	Net Income	percentage of revenue
Deutsche Telekom AG	3/31/2017	13951553720	1348710564	9.67%
<b>Deutsche Telekom AG</b>	6/30/2017	15409119271	924345905.8	6.00%
<b>Deutsche Telekom AG</b>	9/30/2017	14110556301	1163491999	8.25%
<b>Deutsche Telekom AG</b>	12/31/2017	11505351408	1425682028	12.39%
<b>Deutsche Telekom AG</b>	3/31/2018	17427808963	1967928248	11.29%
<b>Deutsche Telekom AG</b>	6/30/2018	10561657912	1025524147	9.71%
<b>Deutsche Telekom AG</b>	9/30/2018	10796012246	986280250.6	9.14%
<b>Deutsche Telekom AG</b>	12/31/2018	15273880507	1698666925	11.12%
<b>Deutsche Telekom AG</b>	3/31/2019	17933328881	1112803764	6.21%
<b>Deutsche Telekom AG</b>	6/30/2019	9246129285	1035650167	11.20%
<b>Deutsche Telekom AG</b>	9/30/2019	11461718687	1380378045	12.04%
<b>Deutsche Telekom AG</b>	12/31/2019	15796654133	805016265.8	5.10%
<b>Deutsche Telekom AG</b>	3/31/2020	17673360637	1501884164	8.50%
<b>Deutsche Telekom AG</b>	6/30/2020	16609605942	2209253956	13.30%
<b>Deutsche Telekom AG</b>	9/30/2020	15589999588	1310559971	8.41%
<b>Deutsche Telekom AG</b>		19614896783	1231038198	6.28%
<b>Deutsche Telekom AG</b>	3/31/2021	6356573780	831921707.3	13.09%
<b>Deutsche Telekom AG</b>	6/30/2021	5509568002	378951538.1	6.88%
<b>Deutsche Telekom AG</b>	9/30/2021	14468035363	1480956904	10.24%
<b>Deutsche Telekom AG</b>	12/31/2021	18588737724	2116759905	11.39%
<b>Deutsche Telekom AG</b>	3/31/2022	6523953565	440649540.1	6.75%
<b>Deutsche Telekom AG</b>	6/30/2022	8444063288	1187007039	14.06%
<b>Deutsche Telekom AG</b>	9/30/2022	14873007184	1613587509	10.85%
<b>Deutsche Telekom AG</b>	12/31/2022	9420241101	990420474.4	10.51%
<b>Deutsche Telekom AG</b>	3/31/2023	10942719196	1439735669	13.16%
<b>Deutsche Telekom AG</b>	6/30/2023	10399408221	561732001.5	5.40%
<b>Deutsche Telekom AG</b>	9/30/2023	5149849693	750613275.1	14.58%
<b>Deutsche Telekom AG</b>	12/31/2023	12752580163	884167446.6	6.93%
<b>Deutsche Telekom AG</b>	3/31/2024	16377852382	1007117429	6.15%
<b>Deutsche Telekom AG</b>	6/30/2024	15923641671	1238976660	7.78%
<b>Deutsche Telekom AG</b>	9/30/2024	6531276814	872767531.7	13.36%
<b>Deutsche Telekom AG</b>	12/31/2024	19139621006	2834016899	14.81%
SAP SE	3/31/2017	6568715630	719090971.2	10.95%
SAP SE	6/30/2017	6644029236	744873003.7	11.21%
SAP SE	9/30/2017		1997618536	10.96%
SAP SE	12/31/2017		2276360916	12.96%
SAP SE		19774628627	1421900578	7.19%
SAP SE	6/30/2018	5282345417	541864195.9	10.26%
SAP SE	9/30/2018		750601103.2	9.23%
SAP SE	12/31/2018		1365996842	13.41%
SAP SE		18300753695	989934361.3	5.41%
SAP SE		13878289168	932271478.5	6.72%
SAP SE		13973147193	1079900966	7.73%
SAP SE	12/31/2019	8046709255	662165230.7	8.23%
SAP SE	3/31/2020	9236017256	529982877.3	5.74%
SAP SE	6/30/2020	6413035553	941195826.2	14.68%
SAP SE	9/30/2020		2071404633	12.96%
SAP SE	12/31/2020	9687560178	1027662516	10.61%
SAP SE	3/31/2021	6588278496	731216298.1	11.10%
~	U, U I, #U#I	00000100		

SAP SE	6/30/2021	11199189899	719949867.5	6.43%
SAP SE	9/30/2021	9000667547	1079598533	11.99%
SAP SE	12/31/2021	12465229611	800983300.4	6.43%
SAP SE	3/31/2022	14896500404	1471513321	9.88%
SAP SE	6/30/2022	14799049316	1792143630	12.11%
SAP SE	9/30/2022	18713092617	1701020228	9.09%
SAP SE	12/31/2022	16805465254	1837934274	10.94%
SAP SE	3/31/2023	14505450248	863046066.9	5.95%
SAP SE	6/30/2023	10806122549	698788622.5	6.47%
SAP SE	9/30/2023	17167661800	1338393789	7.80%
SAP SE	12/31/2023	13414872686	1069408471	7.97%
SAP SE	3/31/2024	13351789947	761306516.2	5.70%
SAP SE	6/30/2024	8144018454	529257365.4	6.50%
SAP SE	9/30/2024	10824151396	830279996.2	7.67%
SAP SE	12/31/2024	16754700510	923006607.2	5.51%
Infinenon ET	3/31/2017	5883512064	1112803764	18.91%
Infine non ET	6/30/2017	11523447744	1035650167	8.99%
Infinenon ET	9/30/2017	9631040999	1380378045	14.33%
Infine non ET		12119018742	805016265.8	6.64%
Infine non ET		17555661518	1501884164	8.55%
Infine non ET	6/30/2018	9586227654	2209253956	23.05%
Infine non ET		17963578177	1310559971	7.30%
Infine non ET	12/31/2018		1231038198	15.47%
Infine non ET		12923331618	831921707.3	6.44%
Infine non ET		16367236342	378951538.1	2.32%
Infine non ET		10956259576	1480956904	13.52%
Infine non ET		15806884536	2116759905	13.39%
Infine non ET		10779438774	440649540.1	4.09%
Infine non ET	6/30/2020		1187007039	15.29%
Infine non ET	9/30/2020		1613587509	23.34%
Infine non ET		14994514428	990420474.4	6.61%
Infine non ET	3/31/2021		1439735669	18.26%
Infine non ET		12452147525	561732001.5	4.51%
Infine non ET	9/30/2021		750613275.1	10.36%
Infinenon ET		14047287806	884167446.6	6.29%
Infine non ET		10774855240	1007117429	9.35%
Infine non ET	6/30/2022	9602996001	1238976660	12.90%
Infine non ET	9/30/2022		872767531.7	10.12%
Infine non ET	12/31/2022		2834016899	51.18%
Infinenon ET	3/31/2023		980884827.4	11.04%
Infinenon ET		16477351074	1197653535	7.27%
Infinenon ET		12920254885	793777927.1	6.14%
Infinenon ET		16438581863	1743084807	10.60%
Infinenon ET		12668426079	983139976.9	7.76%
Infinenon ET		16413767338	2711256442	16.52%
Infinenon ET		15911174550	599573691.4	3.77%
Infinenon ET		13056746207	1726421482	13.22%
Zeiss AG	3/31/2017		1097018126	15.73%
Zeiss AG	6/30/2017		639354361.8	5.81%
Zeiss AG	9/30/2017		1253796606	7.14%
LCISS AU	9/30/2017	1/33/14/118	1433/90000	/.1 <del>4</del> 70

12/31/2017	11760953647	1145842379	9.74%
3/31/2018	9318197850	1179606125	12.66%
6/30/2018	7868422908	1786382228	22.70%
9/30/2018	17415152986	1375991001	7.90%
12/31/2018	14241334382	482111535	3.39%
3/31/2019	19217681417	1559286116	8.11%
6/30/2019	16209619277	1066739844	6.58%
9/30/2019	12097020632	2170220695	17.94%
12/31/2019	17666094987	2406144332	13.62%
3/31/2020	15236467952	1013271417	6.65%
6/30/2020	17048403140	877145067	5.15%
9/30/2020	8081970522	1278461027	15.82%
12/31/2020	5897253747	704852259.1	11.95%
3/31/2021	14786170161	691428622	4.68%
6/30/2021	14025754117	440969634.7	3.14%
9/30/2021	14686380695	1856279741	12.64%
12/31/2021	12917187369	527374446.2	4.08%
3/31/2022	7570645554	1618745275	21.38%
6/30/2022	19175705351	888471372.7	4.63%
9/30/2022	7888146905	2101927829	26.65%
12/31/2022	7610452133	1492220093	19.61%
3/31/2023	18085416710	719090971.2	3.98%
6/30/2023	9146296754	744873003.7	8.14%
9/30/2023	9297896247	1997618536	21.48%
12/31/2023	17637490503	2276360916	12.91%
3/31/2024	18818295502	1421900578	7.56%
6/30/2024	16561793827	541864195.9	3.27%
9/30/2024	15036344926	750601103.2	4.99%
12/31/2024	18915504026	1365996842	7.22%
3/31/2017	19695988685	989934361.3	5.03%
	3/31/2018 6/30/2018 9/30/2018 12/31/2018 3/31/2019 6/30/2019 9/30/2019 12/31/2019 3/31/2020 6/30/2020 9/30/2021 12/31/2021 6/30/2021 12/31/2021 3/31/2022 6/30/2022 12/31/2022 12/31/2022 3/31/2023 6/30/2023 12/31/2023 6/30/2023 12/31/2023 3/31/2024 6/30/2024 9/30/2024 12/31/2024	6/30/2018 7868422908 9/30/2018 17415152986 12/31/2018 14241334382 3/31/2019 19217681417 6/30/2019 16209619277 9/30/2019 12097020632 12/31/2019 17666094987 3/31/2020 15236467952 6/30/2020 17048403140 9/30/2020 8081970522 12/31/2020 5897253747 3/31/2021 14786170161 6/30/2021 14025754117 9/30/2021 14686380695 12/31/2021 12917187369 3/31/2022 7570645554 6/30/2022 19175705351 9/30/2022 7888146905 12/31/2022 7610452133 3/31/2023 18085416710 6/30/2023 9146296754	3/31/2018       9318197850       1179606125         6/30/2018       7868422908       1786382228         9/30/2018       17415152986       1375991001         12/31/2018       14241334382       482111535         3/31/2019       19217681417       1559286116         6/30/2019       16209619277       1066739844         9/30/2019       12097020632       2170220695         12/31/2019       17666094987       2406144332         3/31/2020       15236467952       1013271417         6/30/2020       17048403140       877145067         9/30/2020       8081970522       1278461027         12/31/2020       5897253747       704852259.1         3/31/2021       14786170161       691428622         6/30/2021       14025754117       440969634.7         9/30/2021       14686380695       1856279741         12/31/2021       12917187369       527374446.2         3/31/2022       7570645554       1618745275         6/30/2022       1988146905       2101927829         12/31/2022       7610452133       1492220093         3/31/2023       18085416710       719090971.2         6/30/2023       9247896247       1997618536

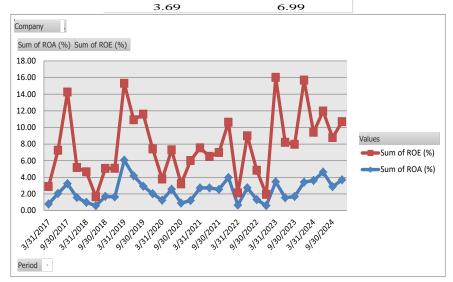
Question no.3: Graphically show the 'Merck KGaA' ROA and ROE trend as well as 'Thyssenkrupp' Debt Ratio and Debt to Equity Ratio for 2017 to 2024.

#### **Answer:**

Initially, we have answered the question in two segment and used pivot table to separate wanted data for graph. The used graph tool to show ROA and ROE trend

### a) Table 02 and Figure 02

Merck KGaA	
	Sum of ROE (%)
0.78	2.10
2.07	5.18
3.23	11.02
1.57	3.61
0.98	3.68
0.58	1.06
1.70	3.37
1.64	3.44
6.06	9.24
4.17	6.74
2.93	8.66
2.02	5.38
1.24	2.55
2.56	4.74
0.90	2.31
1.21	4.80
2.72	4.81
2.72	3.79
2.54	4.43
3.97	6.64
0.65	1.47
2.74	6.25
1.31	3.52
0.60	1.34
3.46	12.57
1.54	6.66
1.69	6.27
3.41	12.27
3.62	5.79
4.63	7.34
2.87	5.91
2.60	6.00



b) 'Thyssenkrupp' Debt Ratio and Debt to Equity Ratio for 2017 to 2024. Table 03

Company Thyssenkrupp T

Row Labels -	Sum of Debt ratio	<b>Sum of Debt to Equity</b>
3/31/2017	0.477418373	0.766890253
6/30/2017	0.39381332	0.926705457
9/30/2017	0.891539689	1.829902962
12/31/2017	0.472961551	1.159705254
3/31/2018	0.662323135	1.315985094
6/30/2018	0.684013463	1.052327172
9/30/2018	0.710387043	0.976545413
12/31/2018	0.660927906	1.774691283
3/31/2019	0.13234095	0.261572262
6/30/2019	0.328738324	0.737756496
9/30/2019	0.380623657	0.607085848
12/31/2019	0.998767303	1.315178292
3/31/2020	0.499190841	0.882666955
6/30/2020	0.404448576	0.84177187
9/30/2020	0.848573544	3.198529341
12/31/2020	0.407057128	0.786292022
3/31/2021	0.382706061	0.565129913
6/30/2021	0.309572826	0.945444583
9/30/2021	0.439422054	0.755458056
12/31/2021	0.267329041	0.351811424
3/31/2022	0.598668579	0.86728473
6/30/2022	0.565175404	1.796477011
9/30/2022	0.405303286	0.690016798
12/31/2022	1.428582518	2.301981128
3/31/2023	0.866783364	2.710120966
6/30/2023	0.634249302	1.446045285
9/30/2023	0.884933946	1.283270827
12/31/2023	0.824141135	1.743958421
3/31/2024	0.354378527	0.784368946
6/30/2024	0.482893773	1.739819771
9/30/2024	0.619443743	0.9033508
12/31/2024	0.740105125	1.321082213
<b>Grand Total</b>	18.75681348	38.63922685

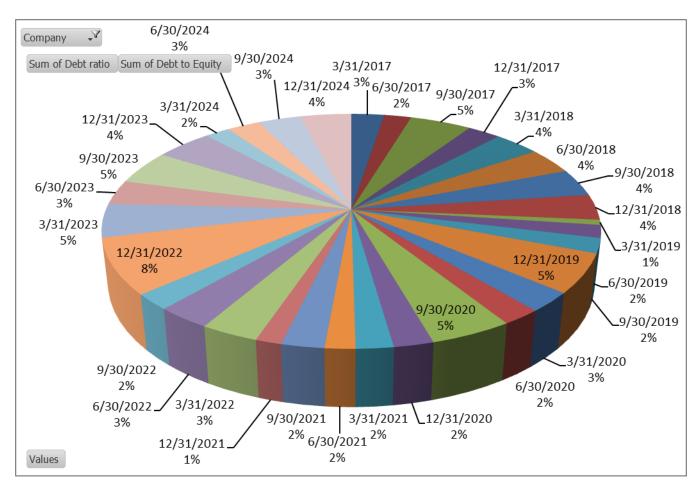


Figure 03

# Question no.4: Which company has the highest asset and lowest liabilities in last quarter of 2024?

**Answer:** Used pivot table. Table 04

Row Labels	Max of Assets	Min of Liabilities
<b>■ Allianz SE</b>	41830939577	23852825717
<b>■ Audi AG</b>	83248031989	19407851173
<b>■ BASF SE</b>	88221659272	43259483243
<b>■ Bayer AG</b>	80121015584	34398569588
<b>BMWAG</b>	57427208762	29243056689
<b>Bosch</b>	79618978403	43259483243
<b>■ Continental AG</b>	83248031989	43381572844
<b>■ Daimler AG</b>	79618978403	48085311015
<b>■ Deutsche Bank AG</b>	76222443508	36451064643
<b>■ Deutsche Telekom A</b>	G 41643539977	18313729720
<b>■ Diehl Group</b>	57427208762	29243056689
<b>Evoink Industries</b>	96053458782	33315961378
<b>⊞ Henkel SE</b>	41830939577	23852825717
<b>■ Infine non ET</b>	62560115073	41539802392
<b>■Merck KGaA</b>	65357495789	30820597362
<b>■MTU AE</b>	80121015584	42708053991
<b>■ Porsche AG</b>	62560115073	33698449632
<b>E</b> Rheinmetall	76222443508	35514608139
<b>SAP SE</b>	96053458782	49206362475
<b>■ Siemens AG</b>	83248031989	43381572844
<b>H</b> Thyssenkrupp	41643539977	30820597362
<b>E</b> Voith	79618978403	25112465464
<b>■ Volkswagen AG</b>	32642980976	14632441063
<b>■ Zeiss AG</b>	65357495789	44932510908
Grand Total	96053458782	14632441063

Question no.5: What is the revenue and net income margin of all company for 2nd quarter 2023 and 2024?

**Answer:** Used Pivot Table Table 05

## Billianz SE 18378054257.00 0.147282534	Row Labels	<b>▼</b> Sum of Revenue	Sum of NIM	<b>■ Infinenon ET</b>	32891118412.00	n 237866684
6/30/2024   16413767338.00   0.165181849	■ Allianz SE	18378054257.00	0.147282534			
■ Audi AG         25805571576.00         0.201338893         ■ Merck KGaA         25708090581.00         0.242022871           6/30/2024         12729418594.00         0.127679585         6/30/2024         16561793827.00         0.094941344           BASF SE         25923097192.00         0.19094193         6/30/2024         16561793827.00         0.147081528           6/30/2023         14800185962.00         0.087527838         6/30/2023         10038837028.00         0.12720419           6/30/2024         11122911230.00         0.102904193         6/30/2023         10038837028.00         0.121270825           6/30/2023         10308837028.00         0.1313390859         Porsche AG         32891118412.00         0.129508321           6/30/2024         7369565272.00         0.144397696         6/30/2024         7369565272.00         0.144397696           6/30/2024         7369565272.00         0.144397696         6/30/2023         16477351074.00         0.079428991           6/30/2024         17928146832.00         0.129794871         6/30/2023         164375338.00         0.0597444           6/30/2024         112911230.00         0.079877593         6/30/2024         9018099865.00         0.12865863           6/30/2023         6677625789.00         0.1325752356	6/30/2023	5318114486.00	0.081062746			
6/30/2023 12729418594.00 0.127679585 6/30/2024 16561793827.00 0.094941344 6/30/2024 13076152982.00 0.073659308 6/30/2024 16561793827.00 0.147081528 6/30/2023 14800185962.00 0.087527838 6/30/2024 11122911230.00 0.102904193 6/30/2023 10038837028.00 0.1275788555 6/30/2023 10038837028.00 0.1275788555 6/30/2023 10038837028.00 0.131390859 6/30/2024 7369565272.00 0.144397696 6/30/2023 14368618381.00 0.106734471 6/30/2023 14368618381.00 0.106734471 6/30/2024 17928146832.00 0.12744101 6/30/2024 17928146832.00 0.12744101 6/30/2024 11122911230.00 0.029794871 6/30/2024 11122911230.00 0.029794871 6/30/2024 11122911230.00 0.029794871 6/30/2024 11122911230.00 0.029794871 6/30/2024 11122911230.00 0.029794871 6/30/2024 11122911230.00 0.029794871 6/30/2024 11122911230.00 0.029794871 6/30/2024 11122911230.00 0.029794871 6/30/2024 11122911230.00 0.029794871 6/30/2024 11122911230.00 0.029794871 6/30/2024 11122911230.00 0.029794871 6/30/2024 11122911230.00 0.029794871 6/30/2024 11122911230.00 0.029794871 6/30/2024 11122911230.00 0.029794871 6/30/2024 1122911230.00 0.029794871 6/30/2024 1122911230.00 0.029794871 6/30/2024 1122911230.00 0.029794871 6/30/2024 1122911230.00 0.029794871 6/30/2024 1122911230.00 0.029794871 6/30/2024 1122911230.00 0.029794871 6/30/2024 987018704.00 0.132752356 6/30/2024 987018704.00 0.132752356 6/30/2024 987018704.00 0.191227924 6/30/2023 14327627383.00 0.191227924 6/30/2023 14327627383.00 0.191227924 6/30/2023 14327627383.00 0.191227924 6/30/2023 1039948221.00 0.138383708.00 0.90156774 6/30/2023 12729418594.00 0.064665991 6/30/2024 15923641671.00 0.077807369 6/30/2024 15923641671.00 0.077807369 6/30/2024 15923641671.00 0.07807807369 6/30/2024 15923641671.00 0.07807369 6/30/2024 15923641671.00 0.074827944 6/30/2023 6677625789.00 0.06384342 6/30/2024 15923641671.00 0.074827944 6/30/2023 6677625789.00 0.06384342 6/30/2024 15923641671.00 0.074827944 6/30/2023 6677625789.00 0.06384342 6/30/2024 15923641671.00 0.074827944 6/30/2023 6677625789.00 0.06384342 6/30/2024 159236406 0.013867859 6/30/2024 159236406 0.	6/30/2024	13059939771.00	0.066219788			
6/30/2024   13076152982.00   0.073659308   6/30/2024   16561793827.00   0.147081528   m/mu AE   17408402300.00   0.249712841   6/30/2023   14800185962.00   0.087527838   6/30/2023   10038837028.00   0.12904193   6/30/2023   10038837028.00   0.131390859   6/30/2024   7369565272.00   0.144397696   6/30/2023   14368618381.00   0.106734471   6/30/2023   14368618381.00   0.106734471   6/30/2023   14368618381.00   0.106734471   6/30/2023   14368618381.00   0.106734471   6/30/2023   14368618381.00   0.106734471   6/30/2023   14368618381.00   0.109672464   6/30/2023   14368618381.00   0.029794871   6/30/2023   14327627383.00   0.22974871   6/30/2023   14327627383.00   0.22974871   6/30/2023   14327627383.00   0.128165863   6/30/2024   9306050327.00   0.128165863   6/30/2024   9306050327.00   0.128165863   6/30/2024   9306050327.00   0.15808506   6/30/2024   9387018704.00   0.08977151   6/30/2023   14327627383.00   0.15808506   6/30/2024   9387018704.00   0.08977161   6/30/2023   14327627383.00   0.15808506   6/30/2024   9387018704.00   0.08977161   6/30/2024   9380650327.00   0.08977161   6/30/2024   9380650327.00   0.08977161   6/30/2024   9380650327.00   0.08977161   6/30/2023   14327627363.00   0.11280068   6/30/2024   9380650327.00   0.08977161   6/30/2023   10399408221.00   0.054015766   6/30/2023   10399408221.00   0.054015766   6/30/2023   10399408221.00   0.15808504   6/30/2023   10399408221.00   0.15808504   6/30/2023   10399408221.00   0.15808504   6/30/2023   10399408221.00   0.15808504   6/30/2023   10399408221.00   0.15808504   6/30/2023   10399408221.00   0.15808504   6/30/2023   10399408221.00   0.15808504   6/30/2023   10399408221.00   0.15808504   6/30/2023   10399408221.00   0.15808504   6/30/2023   10399408221.00   0.15808504   6/30/2023   10399408221.00   0.15808504   6/30/2023   10399408221.00   0.15808504   6/30/2023   10399408221.00   0.15808504   6/30/2023   10399408221.00   0.15808504   6/30/2023   10399408221.00   0.15808504   6/30/2023   10399408221.00   0.15808504   6/30/2023   1039940822	■ Audi AG	25805571576.00	0.201338893	■ Merck KGaA	25708090581.00	0.242022871
■BASF SE         25923097192.00         0.190432031           6/30/2023         14800185962.00         0.087527838           Bayer AG         17408402300.00         0.102904193           6/30/2023         10038837028.00         0.131390859           6/30/2024         7369565272.00         0.144397696           6/30/2024         7369565272.00         0.144397696           6/30/2023         14368618381.00         0.102744471           6/30/2024         17928146832.00         0.121714401           6/30/2023         14360818381.00         0.106734471           6/30/2024         1122911230.00         0.02974871           6/30/2023         14800185962.00         0.12974542           6/30/2024         1122911230.00         0.079877593           ©Continental AG         23345727248.00         0.269918219           6/30/2023         14327627383.00         0.128165863           6/30/2024         9018099865.00         0.132752356           Daimler AG         16574644493.00         0.058971617           © Deutsche Bank AG         16435283595.00         0.11820068           6/30/2023         16393080820         0.11820868           6/30/2024         9306050327.00         0.078427244				6/30/2023	9146296754.00	0.094941344
6/30/2023				6/30/2024	16561793827.00	0.147081528
6/30/2024   11122911230.00   0.102904193   6/30/2024   7369565272.00   0.122508321     6/30/2023				<b>■ MTU AE</b>	17408402300.00	0.249712841
Bayer AG				6/30/2023	10038837028.00	0.12720452
6/30/2023 10038837028.00 0.131390859 6/30/2024 7369565272.00 0.144397696 6/30/2023 14368618381.00 0.106734471 6/30/2024 17928146832.00 0.12974864 6/30/2023 14800185962.00 0.029794871 6/30/2024 11122911230.00 0.079877593 6/30/2024 11122911230.00 0.079877593 6/30/2024 11122911230.00 0.079877593 6/30/2024 13345727248.00 0.260918219 6/30/2023 14327627383.00 0.125808506 6/30/2024 9318099865.00 0.132752356 6/30/2024 9897018704.00 0.089771617 6/30/2024 9306050327.00 0.113437267 6/30/2024 9306050327.00 0.15808506 6/30/2024 9306050327.00 0.078427244 6/30/2023 10399408221.00 0.054015766 6/30/2023 10399408221.00 0.054015766 6/30/2023 14368618381.00 0.078427244 6/30/2023 129285504.00 0.054015766 6/30/2023 13296765213.00 0.054015766 6/30/2023 14368618381.00 0.090156774 6/30/2023 14368618381.00 0.090156774 6/30/2023 14368618381.00 0.090156774 6/30/2023 12729885504.00 0.143386355 6/30/2024 17928146832.00 0.06384342 6/30/2023 10806122549.00 0.06384342 6/30/2023 10806122549.00 0.06384342 6/30/2023 10806122549.00 0.06384342 6/30/2023 10399408221.00 0.054015766 6/30/2023 10399408221.00 0.054015766 6/30/2023 12729486832.00 0.192105167 6/30/2023 12729485504.00 0.192105167 6/30/2023 10399408221.00 0.06384342 6/30/2023 10399408221.00 0.054015766 6/30/2023 10399408221.00 0.15400199 6/30/2024 17928146832.00 0.192105167 6/30/2023 10399408221.00 0.192105167 6/30/2024 17928146832.00 0.06384342 6/30/2023 10399408221.00 0.15400199 6/30/2024 17928146832.00 0.192105167 6/30/2023 1039408454.00 0.192105167 6/30/2023 1039408454.00 0.143386355 6/30/2023 1039408500 0.11415757 6/30/2023 1039408600 0.1143586355 6/30/2023 1039408600 0.11415757 6/30/2023 1039408600 0.11415757 6/30/2023 1039408600 0.1143586355 6/30/2023 1039408600 0.11415757 6/30/2023 1039408600 0.1143866600 0.1143586355 6/30/2023 1039408600 0.1143586355 6/30/2023 1039408600 0.1143586355 6/30/2023 1039408600 0.1143586355 6/30/2023 1039408600 0.1143586355 6/30/2023 1039408600 0.1143586355 6/30/2023 1039408600 0.1143586355 6/30/2023 1039408600 0.1143586355 6/30/2023 1039408600 0.1143586						
6/30/2024 7369565272.00 0.144397696	-					
BMW AG         32296765213.00         0.228448873         6/30/2024         16413767338.00         0.065441747           6/30/2024         17928146832.00         0.120714401         6/30/2023         14800185962.00         0.029794871         6/30/2023         7129233268.00         0.12965775           6/30/2023         14800185962.00         0.029794871         6/30/2024         9306050327.00         0.110997213           6/30/2024         11122911230.00         0.079877593         SAP SE         18950141003.00         0.129653241           6/30/2023         14327627383.00         0.128165863         6/30/2023         6/30/2024         9018099865.00         0.132752356           © Daimler AG         16574644493.00         0.155808506         6/30/2024         9897018704.00         0.089771617         Siemens AG         23345727248.00         0.20042513           6/30/2024         9897018704.00         0.089771617         6/30/2023         14327627383.00         0.11280068         6/30/2024         918099865.00         0.191227924         Thyssenkrup         26323049892.00         0.11280068         6/30/2023         6/30/2023         10399408221.00         0.054015766         6/30/2023         6/30/2023         10399408221.00         0.054015766         6/30/2023         6/30/2023         14368618381.00	1 1					
6/30/2023						
6/30/2024         17928146832.00         0.121714401         Reference of 30/2023         1643528399.00         0.23935445           ■ Bosch         25923097192.00         0.109672464         6/30/2023         7129233268.00         0.129655725           6/30/2024         11122911230.00         0.079877593         6/30/2024         9306050327.00         0.110199721           ⊕ Continental AG         23345727248.00         0.260918219         6/30/2023         10806122549.00         0.064665991           6/30/2024         9018099865.00         0.128165863         6/30/2024         8144018454.00         0.06498725           ⊕ Daimler AG         16574644493.00         0.155808506         6/30/2024         8144018454.00         0.06498725           ⊕ Deutsche Bank AG         16435283595.00         0.191227924         6/30/2023         14327627383.00         0.113437267           ⊕ Deutsche Bank AG         16435283595.00         0.191227924         17hyssenkrupp         26323049892.00         0.185385104           6/30/2023         7129233268.00         0.113823135         6/30/2024         15923641671.00         0.074870369           ⊕ Deutsche Telekom AG         26323049892.00         0.131823135         6/30/2024         9306050327.0         0.143786374644493.00         0.146721092				6/30/2024	16413767338.00	0.065441747
■ Bosch         25923097192.00         0.109672464         6/30/2023         7129233268.00         0.129655725           6/30/2023         14800185962.00         0.029794871         6/30/2024         9306050327.00         0.110199721           6/30/2024         11122911230.00         0.079877593         ■SAP SE         18950141003.00         0.129653241           6/30/2023         14327627383.00         0.128165863         6/30/2024         8144018454.00         0.064665991           6/30/2024         9018099865.00         0.132752356         6/30/2024         8144018454.00         0.06498725           6/30/2023         6677625789.00         0.066036889         6/30/2024         9306050327.00         0.11230068           6/30/2024         9897018704.00         0.089771617         6/30/2024         9018099865.00         0.11280068           6/30/2023         7129233268.00         0.11280068         6/30/2024         9018099865.00         0.11280068           6/30/2024         9306050327.00         0.078427244         17129233268.00         0.11280068         6/30/2023         10399408221.00         0.05415766           6/30/2023         10399408221.00         0.054015766         6/30/2023         16574644493.00         0.1792077           6/30/2023         104607923				<b>■ Rheinmetall</b>	16435283595.00	0.239855445
6/30/2023 14800185962.00 0.029794871 6/30/2024 11122911230.00 0.079877593 □ Continental AG 23345727248.00 0.260918219 6/30/2023 14327627383.00 0.128165863 6/30/2024 9018099865.00 0.132752356 □ Daimler AG 16574644493.00 0.155808506 6/30/2023 6677625789.00 0.066036889 6/30/2024 9897018704.00 0.089771617 □ Deutsche Bank AG 16435283595.00 0.111280068 6/30/2023 7129233268.00 0.11280068 6/30/2024 9306050327.00 0.078427244 □ Deutsche Telekom AG 26323049892.00 0.078427244 □ Deutsche Telekom AG 26323049892.00 0.078427244 □ Deutsche Telekom AG 26323049892.00 0.078427244 □ Diehl Group 32296765213.00 0.054015766 6/30/2023 14368618381.00 0.079807369 □ Diehl Group 32296765213.00 0.06384342 □ Evoink Industries 18950141003.00 0.192105167 6/30/2024 17928146832.00 0.068718811 6/30/2024 18144018454.00 0.048718811 6/30/2024 1792885504.00 0.130612997  □ Henkel SE 30719427668.00 0.215462891 6/30/2023 12729885504.00 0.130612997				6/30/2023	7129233268.00	0.129655725
6/30/2024         11122911230.00         0.079877593         ■ SAP SE         18950141003.00         0.129653241           ■ Continental AG         23345727248.00         0.260918219         6/30/2023         10806122549.00         0.064665991           6/30/2024         9018099865.00         0.132752356         6/30/2024         8144018454.00         0.06498725           ■ Daimler AG         16574644493.00         0.155808506         6/30/2023         6677625789.00         0.066036889         6/30/2023         14327627383.00         0.113437267           ⑤ Deutsche Bank AG         16435283595.00         0.191227924         179283268.00         0.11280068         6/30/2024         9018099865.00         0.106805246           ⑤ Deutsche Telekom AG         26323049892.00         0.078427244         1792814683213.00         0.078427244         17928146831.00         17928076         6/30/2024         15923641671.00         0.064056027         17928076         6/30/2024         987018704.00         0.117929077         6/30/2024         987018704.00         0.117929077         6/30/2024         987018704.00         0.117929077         6/30/2024         9918099865.00         0.117929077         6/30/2024         6/30/2023         6677625789.00         0.117929077         6/30/2023         6/30/2024         987018704.00         0.24735018				6/30/2024	9306050327.00	0.110199721
□ Continental AG         23345727248.00         0.260918219         6/30/2023         14327627383.00         0.128165863         6/30/2024         8144018454.00         0.06498725           □ Daimler AG         16574644493.00         0.155808506         6/30/2023         6677625789.00         0.066036889         6/30/2024         9897018704.00         0.089771617         □ Deutsche Bank AG         16435283595.00         0.191227924         □ Thyssenkrupp         26323049892.00         0.113437267         6/30/2023         10399408221.00         0.078427244         □ Deutsche Telekom AG         26323049892.00         0.131823135         6/30/2024         15923641671.00         0.067456027         □ Voith         16574644493.00         0.117929077         6/30/2023         10399408221.00         0.054015766         6/30/2024         15923641671.00         0.067456027         □ Voith         16574644493.00         0.416221092         6/30/2024         9018099865.00         0.117929077         6/30/2024         15923641671.00         0.067456027         □ Voith         16574644493.00         0.117929077         6/30/2024         9018099865.00         0.117929077         6/30/2024         15923641671.00         0.067456027         □ Voith         16574644493.00         0.416221092         6/30/2023         6/30/2023         14368618381.00         0.090156774         □ Voith	1 1					
6/30/2023 14327627383.00 0.128165863 6/30/2024 9018099865.00 0.132752356	, ,		0.070077000			
Siemens AG   16574644493.00   0.132752356   Siemens AG   23345727248.00   0.220242513	6/30/2023					
Baimler AG	1 1	9018099865.00	0.132752356			
6/30/2024 9897018704.00 0.089771617  □ Deutsche Bank AG 16435283595.00 0.191227924 6/30/2023 7129233268.00 0.11280068 6/30/2024 9306050327.00 0.078427244 □ Deutsche Telekom AG 26323049892.00 0.131823135 6/30/2023 10399408221.00 0.054015766 6/30/2024 15923641671.00 0.077807369 □ Diehl Group 32296765213.00 0.154000194 6/30/2023 14368618381.00 0.090156774 6/30/2024 17928146832.00 0.06384342 □ Evoink Industries 18950141003.00 0.192105167 6/30/2023 10806122549.00 0.048718811 6/30/2024 8144018454.00 0.143386357 □ Henkel SE 30719427668.00 0.215462891 6/30/2023 12729885504.00 0.130612997 6/30/2023 12729885504.00 0.130612997 6/30/2023 12729885504.00 0.130612997	<b>■ Daimler AG</b>	16574644493.00	0.155808506			
■ Deutsche Bank AG         16435283595.00         0.191227924         ■ Thyssenkrupp         26323049892.00         0.185385104           6/30/2023         7129233268.00         0.11280068         6/30/2024         9306050327.00         0.078427244         6/30/2023         10399408221.00         0.017929077           6/30/2023         10399408221.00         0.054015766         6/30/2024         15923641671.00         0.077807369         Voith         16574644493.00         0.416221092           ■ Diehl Group         32296765213.00         0.154000194         6/30/2023         6/30/2024         9897018704.00         0.136828342           ■ Evoink Industries         18950141003.00         0.192105167         6/30/2023         10806122549.00         0.048718811         6/30/2024         13076152982.00         0.116732402           ■ Henkel SE         30719427668.00         0.215462891         6/30/2023         9146296754.00         0.081439847           6/30/2023         12729885504.00         0.130612997         6/30/2024         16561793827.00         0.032717724	6/30/2023	6677625789.00	0.066036889	6/30/2023	14327627383.00	0.113437267
6/30/2023 7129233268.00 0.11280068 6/30/2024 9306050327.00 0.078427244 □ Deutsche Telekom AG 26323049892.00 0.131823135 6/30/2023 10399408221.00 0.054015766 6/30/2024 15923641671.00 0.077807369 □ Diehl Group 32296765213.00 0.154000194 6/30/2023 14368618381.00 0.090156774 6/30/2023 17928146832.00 0.06384342 □ Evoink Industries 18950141003.00 0.192105167 6/30/2024 8144018454.00 0.143386357 □ Henkel SE 30719427668.00 0.215462891 6/30/2023 12729885504.00 0.130612997 6/30/2023 12729885504.00 0.130612997 6/30/2024 1792885504.00 0.130612997 6/30/2023 12729885504.00 0.130612997 6/30/2024 16561793827.00 0.032717724	6/30/2024	9897018704.00	0.089771617	6/30/2024	9018099865.00	0.106805246
6/30/2024 9306050327.00 0.078427244  □ Deutsche Telekom AG 26323049892.00 0.131823135 6/30/2023 10399408221.00 0.054015766 6/30/2024 15923641671.00 0.077807369 □ Diehl Group 32296765213.00 0.154000194 6/30/2023 14368618381.00 0.090156774 6/30/2024 17928146832.00 0.06384342 □ Evoink Industries 18950141003.00 0.192105167 6/30/2023 10806122549.00 0.048718811 6/30/2024 8144018454.00 0.143386357 □ Henkel SE 30719427668.00 0.215462891 6/30/2023 12729885504.00 0.130612997  6/30/2024 15923641671.00 0.067456027 16574644493.00 0.416221092 6/30/2023 6677625789.00 0.279392751 □ Voith 16574644493.00 0.416221092 6/30/2023 6677625789.00 0.279392751 □ Volkswagen AG 25805571576.00 0.247350189 6/30/2023 12729418594.00 0.130617788 □ Jerich Control of the control o	■ Deutsche Bank AG	16435283595.00	0.191227924	■ Thyssenkrupp	26323049892.00	0.185385104
Deutsche Telekom AG         26323049892.00         0.131823135         6/30/2023         15923641671.00         0.054015766         6/30/2024         15923641671.00         0.054015766         6/30/2023         6/30/2024         15923641671.00         0.077807369         6/30/2023         6677625789.00         0.279392751         6/30/2024         9897018704.00         0.136828342         6/30/2024         9897018704.00         0.136828342         9897018704.00         0.136828342         9897018704.00         0.136828342         9897018704.00         0.136828342         9897018704.00         0.136828342         9897018704.00         0.136828342         9897018704.00         0.136828342         9897018704.00         0.136828342         9897018704.00         0.136828342         9897018704.00         0.136828342         9897018704.00         0.136828342         9897018704.00         0.130617788         9897018704.00         0.130617788         9897018704.00         0.130617788         9897018704.00         0.130617788         9897018704.00         0.130617788         9897018704.00         0.130617788         9897018704.00         0.130617788         9897018704.00         0.130617788         9897018704.00         0.130617788         9897018704.00         0.130617788         9897018704.00         0.130617788         9897018704.00         0.130617788         9897018704.00         0.130617788	6/30/2023	7129233268.00	0.11280068	6/30/2023	10399408221.00	0.117929077
Boutsche Telekom AG         26323049892.00         0.131823135           6/30/2023         10399408221.00         0.054015766           6/30/2024         15923641671.00         0.077807369           Boiehl Group         32296765213.00         0.154000194           6/30/2023         14368618381.00         0.090156774           6/30/2024         17928146832.00         0.06384342           Bevoink Industries         18950141003.00         0.192105167           6/30/2023         10806122549.00         0.048718811           6/30/2024         8144018454.00         0.143386357           Henkel SE         30719427668.00         0.215462891           6/30/2023         12729885504.00         0.130612997           6/30/2023         12729885504.00         0.0130612997           6/30/2023         12729885504.00         0.0130612997           6/30/2023         12729885504.00         0.0130612997	6/30/2024	9306050327.00	0.078427244	6/30/2024	15923641671.00	0.067456027
6/30/2024 15923641671.00 0.077807369  □ Diehl Group 32296765213.00 0.154000194  6/30/2023 14368618381.00 0.090156774  6/30/2024 17928146832.00 0.06384342  □ Evoink Industries 18950141003.00 0.192105167  6/30/2023 10806122549.00 0.048718811  6/30/2024 8144018454.00 0.143386357  □ Henkel SE 30719427668.00 0.215462891  6/30/2023 12729885504.00 0.130612997  6/30/2023 12729885504.00 0.130612997  6/30/2024 16561793827.00 0.032717724			0.131823135			
□ Diehl Group         32296765213.00         0.154000194         6/30/2024         9897018704.00         0.136828342           6/30/2024         14368618381.00         0.090156774         Volkswagen AG         25805571576.00         0.247350189           6/30/2024         17928146832.00         0.06384342         6/30/2023         12729418594.00         0.130617788           Evoink Industries         18950141003.00         0.192105167         6/30/2024         13076152982.00         0.116732402           6/30/2024         8144018454.00         0.143386357         Zeiss AG         25708090581.00         0.11415757           ⊟ Henkel SE         30719427668.00         0.215462891         6/30/2024         16561793827.00         0.032717724	1 1					
6/30/2023 14368618381.00 0.090156774 6/30/2024 17928146832.00 0.06384342 □ Evoink Industries 18950141003.00 0.192105167 6/30/2023 10806122549.00 0.048718811 6/30/2024 8144018454.00 0.143386357 □ Henkel SE 30719427668.00 0.215462891 6/30/2023 12729885504.00 0.130612997  □ Volkswagen AG 25805571576.00 0.247350189 6/30/2023 12729418594.00 0.130617788 6/30/2024 13076152982.00 0.116732402 □ Zeiss AG 25708090581.00 0.11415757 6/30/2023 9146296754.00 0.081439847 6/30/2023 12729885504.00 0.130612997	, ,					
6/30/2024 17928146832.00 0.06384342	- ·					
Evoink Industries         18950141003.00         0.192105167         6/30/2024         13076152982.00         0.116732402           6/30/2024         8144018454.00         0.143386357         Zeiss AG         25708090581.00         0.11415757           Henkel SE         30719427668.00         0.215462891         6/30/2023         6/30/2023         9146296754.00         0.081439847           6/30/2023         12729885504.00         0.130612997         6/30/2024         16561793827.00         0.032717724	1 1			■ Volkswagen AG	25805571576.00	0.247350189
6/30/2023 10806122549.00 0.048718811 6/30/2024 130/6152982.00 0.116/32402	1 1			6/30/2023	12729418594.00	0.130617788
6/30/2024 8144018454.00 0.143386357  ■ Henkel SE 30719427668.00 0.215462891 6/30/2023 12729885504.00 0.130612997 6/30/2024 16561793827.00 0.032717724				6/30/2024	13076152982.00	0.116732402
6/30/2024 8144018454.00 0.143386357 <b>Henkel SE</b> 30719427668.00 0.215462891 6/30/2023 9146296754.00 0.081439847  6/30/2023 12729885504.00 0.130612997 6/30/2024 16561793827.00 0.032717724				<b>■ Zeiss AG</b>	25708090581.00	0.11415757
6/30/2023 12729885504.00 0.130612997 <b>6/30/2024 16561793827.00 0.032717724</b>	1 1					0.081439847
D/ DU/ / U/A 1/MAMA/ / IDA HU 1/HAAAAMAMA	6/30/2024	17989542164.00		0/ 30/ 2024	1001/3302/.00	0.002/1//24

# $\textbf{Question no.6:} \ \textbf{Compare net income and net income margin between BMW and Porsche for 2017 to 2024}$

**Answer:** Table 06

	Column Labels 📭					
	BMW AG		Porsche AG		<b>Total Sum of Net Income</b>	Total Sum of NIM
Row Labels 🔻	Sum of Net Income	Sum of NIM	<b>Sum of Net Income</b>	Sum of NIM		
3/31/2017	1081539894	5.76%	440184439.5	7.48%	1521724334	13.25%
6/30/2017	526461438.3	5.16%	1069672005	9.28%	1596133443	14.44%
9/30/2017	1856672009	12.52%	1113020766	11.56%	2969692775	24.08%
12/31/2017	960184349.6	5.11%	894091080.3	7.38%	1854275430	12.48%
3/31/2018	743322627.7	10.13%	1335299860	7.61%	2078622488	17.74%
6/30/2018	1167741135	6.74%	1382170553	14.42%	2549911688	21.16%
9/30/2018	430192893.6	7.62%	2139702451	11.91%	2569895345	19.53%
12/31/2018	618883604.9	9.44%	939711762.4	11.81%	1558595367	21.25%
3/31/2019	1022601951	6.76%	1676027156	12.97%	2698629107	19.73%
6/30/2019	782523298.9	5.83%	1857704381	11.35%	2640227680	17.18%
9/30/2019	738019784.6	9.11%	738896491.2	6.74%	1476916276	15.85%
12/31/2019	1144565565	12.92%	845076735.9	5.35%	1989642301	18.27%
3/31/2020	1045458883	8.13%	1358943185	12.61%	2404402068	20.73%
6/30/2020	2732548048	13.72%	920211365.8	11.85%	3652759414	25.58%
9/30/2020	803442750.4	8.47%	945409918.5	13.68%	1748852669	22.15%
12/31/2020	962499322.1	13.87%	1118453310	7.46%	2080952632	21.33%
3/31/2021	742678238	8.82%	1152213820	14.61%	1894892058	23.44%
6/30/2021	1571388192	13.08%	908357933.3	7.29%	2479746125	20.38%
9/30/2021	1250503703	8.85%	1033867668	14.27%	2284371371	23.12%
12/31/2021	1436804767	7.84%	1489899027	10.61%	2926703794	18.45%
3/31/2022	1123917078	9.65%	975556879.2	9.05%	2099473957	18.70%
6/30/2022	1399147461	12.08%	1224040111	12.75%	2623187572	24.82%
9/30/2022	1614997271	8.60%	1229669587	14.26%	2844666858	22.86%
12/31/2022	1093800017	14.82%	298030924.1	5.38%	1391830941	20.20%
3/31/2023	2009563555	10.33%	668545569.7	7.53%	2678109125	17.86%
6/30/2023	1533626886	10.67%	1226392611	7.44%	2760019497	18.12%
9/30/2023	1804875257	14.18%	1147104411	8.88%	2951979668	23.06%
12/31/2023	602960048.5	7.12%	1419961878	8.64%	2022921927	15.76%
3/31/2024	2129654605	13.44%	744579528.3	5.88%	2874234133	19.31%
6/30/2024	2182113657	12.17%	1074145603	6.54%	3256259260	18.72%
9/30/2024	2639441820	14.67%	1241693861	7.80%	3881135681	22.48%
12/31/2024	707968936.5	11.51%	1500333956	11.49%	2208302893	23.00%
Grand Total	40460099047	319.12%	36108968828	315.88%	76569067875	635.00%

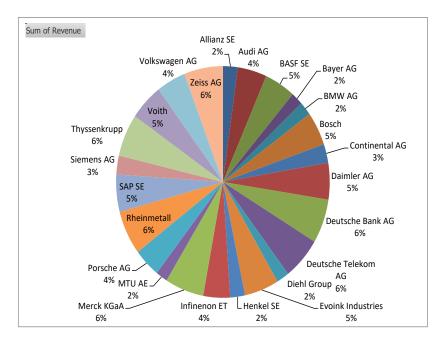
## Question no.7: What is the average ROA and average ROE for 2021

**Answer:** Table 07

	Column Labels 🏋									
A	verage of ROA (%)				Average of ROE (%)				Total Average of ROA (%)	Total Average of ROE (%)
Row Labels 🔻	3/31/2021	6/30/2021	9/30/2021	12/31/2021	3/31/2021	6/30/2021	9/30/2021	12/31/2021		
Allianz SE	0.952273549	5.872462313	1.289693495	1.95855493	3.318158603	7.893783146	4.329135364	4.872164475	2.518246072	5.103310397
Audi AG	3.554555808	1.525398166	4.359905925	2.302994196	4.911113383	5.343290763	7.671463098	6.298663447	2.935713524	6.056132673
BASF SE	1.873642035	2.347132848	0.770194428	4.968541876	3.14982347	5.115213316	1.384304888	6.439124871	2.489877797	4.022116636
Bayer AG	4.588555503	1.538103173	0.818216606	2.932682364	9.33416709	3.155698855	1.653793789	7.872745579	2.469389412	5.504101328
BMW AG	1.47628905	4.326564081	2.077943587	1.950609154	5.314962029	8.011078402	4.796642602	3.55394994	2.457851468	5.419158243
Bosch	2.901065359	1.414004428	3.449888154	3.086583128	4.957357767	3.972717483	4.561195527	5.732565224	2.712885267	4.805959
Continental AG	4.821864073	1.527531277	2.838943601	5.987730765	7.0852608	5.642534845	5.66242894	13.12855248	3.794017429	7.879694267
Daimler AG	2.901065359	1.414004428	3.449888154	3.086583128	14.38156209	3.047917184	11.02431133	6.277933363	2.712885267	8.682930992
Deutsche Bank AG	1.674431233	0.501102064	0.902988313	1.396843544	2.176963241	0.980479945	1.785222349	2.421859412	1.118841289	1.841131237
Deutsche Telekom AG	1.187084544	0.696633836	1.78292287	3.267252713	1.752930131	2.127540375	3.065215849	4.29978286	1.733473491	2.811367304
Diehl Group	1.969393337	3.781762402	1.094474718	3.669205326	3.493381508	2.810063378	3.087650091	10.55731799	2.628708946	4.987103241
Evoink Industries	2.851758218	0.466570555	3.771950288	3.320655125	3.626725141	0.909674311	6.596242484	7.295172124	2.602733547	4.606953515
Henkel SE	2.071373153	2.749235552	1.984690906	2.480596806	7.217615834	3.695531467	6.662044601	6.170812697	2.321474104	5.93650115
Infinenon ET	2.353410768	0.731430154	1.262322929	2.077396711	3.44156708	1.620338829	4.748589373	3.190825436	1.606140141	3.250330179
Merck KGaA	2.722323518	2.723952986	2.541619392	3.970295613	4.814757986	3.785003473	4.430601873	6.64400246	2.989547877	4.918591448
MTU AE	5.085420182	1.979812555	2.04648295	1.218529345	10.34490303	4.061946116	4.136387315	3.271125312	2.582561258	5.453590442
Porsche AG	1.883423791	1.182771111	1.7386781	3.500594092	2.754270272	2.620195442	6.540535831	5.376818307	2.076366774	4.322954963
Rheinmetall	1.126572491	1.409774146	1.130795561	0.852533387	1.464680575	2.758430622	2.235600925	1.478129756	1.129918896	1.984210469
SAP SE	1.363232632	0.779185008	2.217591773	1.544303617	1.733691877	1.519179847	3.878039728	3.392692186	1.476078258	2.63090091
Siemens AG	3.554555808	1.525398166	4.359905925	2.302994196	5.223074426	5.634655366	8.696071832	5.049488923	2.935713524	6.150822637
Thyssenkrupp	1.644115312	1.669851703	1.244672485	2.299682939	2.427812983	5.099776577	2.139851304	3.026437852	1.71458061	3.173469679
Voith	2.037678765	2.154379881	1.199941017	0.589302942	10.10146276	4.643812516	3.834478905	1.198608445	1.495325651	4.944590656
Volkswagen AG	1.765271344	1.705958471	2.904762713	4.247245654	4.010187943	2.301374609	6.58512162	6.679450762	2.655809546	4.894033734
Zeiss AG	1.120362621	0.734068367	2.168287736	1.225372338	1.981496629	1.020007076	3.779802647	2.050571953	1.312022766	2.207969576
Grand Total	2.394988269	1.864878653	2.141948401	2.676545162	4.959080277	3.657093498	4.720197178	5.261616494	2.269590121	4.649496861

Question no.8: Show the market cap of all company in 12/31/2024. Table 8 and Figure 4

Row Labels	Sum of Revenue
<b>⊞ Allianz SE</b>	7203400075
<b>∄ Audi AG</b>	14186610709
<b>■ BASF SE</b>	15113132584
<b>⊞Bayer AG</b>	5728072323
<b>BMW AG</b>	6152045684
<b>Bosch</b>	15113132584
<b>■ Continental AG</b>	8451674463
<b>■ Daimler AG</b>	16456922307
<b>■ Deutsche Bank AG</b>	19852203756
<b>■ Deutsche Telekom A</b>	G 19139621006
<b>■ Diehl Group</b>	6152045684
<b>Evoink Industries</b>	16754700510
<b>⊞ Henkel SE</b>	7203400075
<b>■ Infine non ET</b>	13056746207
<b>■Merck KGaA</b>	18915504026
<b>■ MTU AE</b>	5728072323
<b>■Porsche AG</b>	13056746207
<b>■ Rheinmetall</b>	19852203756
<b>ESAP SE</b>	16754700510
<b>■ Siemens AG</b>	8451674463
<b>H</b> Thyssenkrupp	19139621006
<b>•</b> Voith	16456922307
<b>■ Volkswagen AG</b>	14186610709
<b>■ Zeiss AG</b>	18915504026

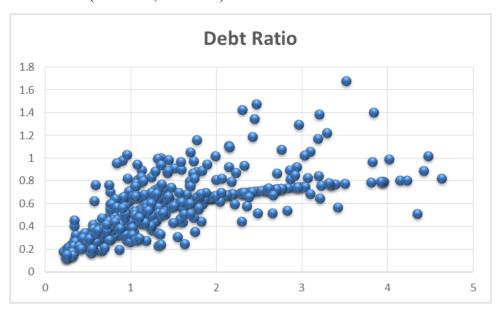


Question no.9: Determine the correlation between 'Debt to equity' and 'debt ratio' as well as 'net income' and 'NIM' for all the companies

**Answer:** Figure 05 and 06

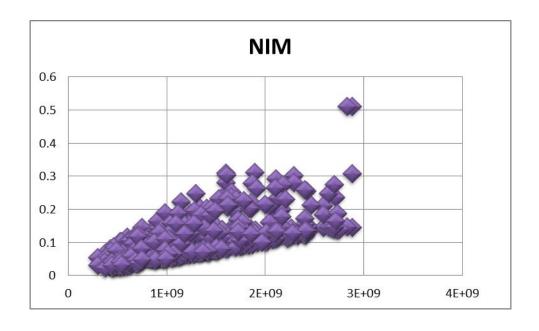
Correlation Between Debt to Equity and Debt Ratio 0.741917

Formula: =CORREL (A2:A770, B2:B770)



Correlation Between Net Income and Net Income Margin 0.634363

Formula: =CORREL (A2:A770, B2:B770)



# Question no.10: Calculate the Deutsche group total net income and total percentage of debt ratio for 2024

**Answer:** Used pivot table. Table 09

Row Labels 3	Sum of Net Income	Sum of Debt ratio
<b>■Deutsche Bank AG</b>	7609639359	224.27%
3/31/2024	2333015849	50.91%
6/30/2024	729847876.9	49.21%
9/30/2024	2323022170	76.32%
12/31/2024	2223753463	47.82%
<b>Deutsche Telekom AG</b>	5952878520	202.47%
3/31/2024	1007117429	54.82%
6/30/2024	1238976660	72.24%
9/30/2024	872767531.7	31.43%
12/31/2024	2834016899	43.98%
<b>Grand Total</b>	13562517879	426.74%

### **Conclusion**

The financial performance evaluation of selected German manufacturing companies reveals critical insights into the operational efficiency, profitability, and overall financial health of the industry. Through the analysis of key financial metrics such as liquidity ratios, profitability ratios, solvency ratios, and efficiency ratios, this study highlights the strengths and weaknesses of the selected companies within the competitive landscape. The evaluation of financial metrics is a vital process for understanding the performance, stability, and growth prospects of German industrial companies. These firms are central to Germany's economy, driving innovation, creating employment, and maintaining a significant presence in global markets. By analyzing key financial indicators such as profitability, liquidity, solvency, and efficiency, it becomes possible to assess not only their individual financial health but also the collective strength of the industrial sector.

Despite the robustness of Germany's industrial base, several challenges must be addressed in financial analysis. These include variations in reporting standards, external economic influences, sector-specific risks, and the need to interpret qualitative factors alongside quantitative metrics. Furthermore, evolving market dynamics, technological disruptions, and increasing regulatory pressures add layers of complexity to financial evaluation. A thorough analysis of these metrics offers insights into the adaptability and resilience of German industrial companies, their ability to navigate market challenges, and their capacity for long-term competitiveness. Such evaluations are essential for stakeholders—ranging from investors and policymakers to management teams—seeking to make informed decisions and foster sustainable growth.

The findings indicate that while German manufacturing companies demonstrate robust revenue generation and operational efficiency, certain challenges persist, such as fluctuating profit margins and exposure to external economic factors. The industry's resilience is supported by its innovative capacity, technological advancement, and strong export orientation, but the study underscores the need for continued focus on cost management and adaptability to global market trends. This evaluation also emphasizes the importance of strategic decision-making in sustaining financial stability. By leveraging their strengths and addressing identified gaps, these companies can enhance their competitive position and ensure long-term growth. Future research may extend this analysis by incorporating environmental, social, and governance (ESG) criteria to assess how sustainability initiatives impact financial performance in the German manufacturing sector. In conclusion, while challenges persist, the financial evaluation of German industrial companies provides a window into their strategic positioning and underscores their pivotal role in shaping the economic landscape, both domestically and globally. Addressing the complexities involved will enhance the depth and accuracy of such analyses, supporting better decision-making and contributing to the sustained success of Germany's industrial sector.

## References

#### 1. Excel Data From Kaggle website:

https://www.kaggle.com/datasets/heidarmirhajisadati/top-12-german-companies-financial-data

- **2. Information From Chatgpt:** <a href="https://chatgpt.com/c/67935027-fdac-8013-b583-329cb1a00751">https://chatgpt.com/c/67935027-fdac-8013-b583-329cb1a00751</a>
- **3. Annual Reports of Companies**: Access company-specific financial metrics, such as revenue, profit, and balance sheets. Example: BASF, Siemens, Volkswagen etc. annual reports (available on their official websites).
- **4. German Federal Statistical Office (Destatis)**: Provides comprehensive economic and industrial statistics. Website: <a href="https://www.destatis.de">https://www.destatis.de</a>
- **5. Bundesbank (German Central Bank)**: Offers insights into Germany's financial markets and economic conditions. Website: https://www.bundesbank.de
- **6. World Bank Data**: Economic indicators and industrial performance comparisons globally. Website: <a href="https://data.worldbank.org">https://data.worldbank.org</a>