SHUO TIAN

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EDUCATION

Ph.D. candidate, Economics, Texas A&M University, 2022 (Expected)

M.A., Management, Fudan University, 2016

B.A., Physics, University of Science and Technology, 2012

RESEARCH INTEREST

Microeconometrics, Empirical Industrial Organization, Applied Microeconomics

WORKING PAPER

Inference on Number of Potential Bidders in Selective Entry (Job Market Paper)

This paper studies the inference on number of potential bidders in selective entry for first price sealed bid auctions. The number of potential bidders and information of potential bidders set is of great importance in auction entry problems. However, existing literature often employs ad hoc methods to construct the potential bidders set. I develop a selective entry model allowing number of potential bidders unknown and use it as a benchmark model. By comparing it and the tranditional selective entry model with constructed potential bidders set, the difference between distributions recovered from the two models can reveal whether the construction method of potential bidders set is plausible or optimal. Based on that, I propose a test to distinguish whether any construction of potential bidders set is plausible and reasonable in terms of bidders' private values and beliefs. Finally, I apply these methods on procurement auction data from the Californian Department of Transportation.

Selective Entry in Incomplete Procurement Auctions

This paper studies the entry behaviors in procurement auctions of incomplete contracts held by the California Department of Transportation. Under a selective entry model framework, I construct a model considering both endogenous participation and incompleteness of contracts. The model explains the entry behaviors in incomplete procurement auctions. Based on the model, I structurally estimate the impact on entry behaviors of incompleteness. Furthermore, I also compare the model to models without endogenous participation or incompleteness of contracts. It shows that estimation will be biased when neglecting entry behaviors or incompleteness in procurement auctions.

WORK IN PROGRESS

Signaling in Land Market Auctions and Housing Prices in China (with Yonghong An, Jing Li, and Junfu Zhang)

This paper investigates an important factor of China's high housing prices: local governmental signaling in land market auctions. We first identify that the winning price of a land auction affects the nearby housing prices positively and such effect could be temporary. We propose a structural model to explain the phenomena. In the model, a local government strategically sends a signal to bidders on possible factors that may increase the value

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of the auctioned land. The signal affects bidders valuations and the winning prices. Using the model and data on land auctions and housing prices, we structurally estimate the contribution of governmental signaling on high housing prices in China.

TEACHING EXPERIENCE

Instructor

ECON 202 - Principles of Economics, Summer 2020

Teaching Assistant

ECON 611 - Foundations of Macroeconomic Theory (with recitations), Spring 2021

ECMT 463 - Introduction to Economics (with recitations), Spring 2021

ECMT 675 - Econometrics I (with recitations), Fall 2020

ECMT 680 - Financial Econometrics (with recitations), Spring 2020,

ECON 460 - Intro Math Economics (with recitations), Fall 2019

ECON 660 - Math Economics (with recitations), Fall 2019

ECMT 680 - Financial Econometrics (with recitations), Spring 2019,

ECON 460 - Intro Math Economics (with recitations), Fall 2018

ECON 660 - Math Economics (with recitations), Fall 2018

ECON 630 - Microeconomic Theory II (with recitations), Spring 2018

ECON 636 - Macroeconomic Theory I (with recitations), Fall 2017

ECON 330 - Economic Development, Spring 2017

CONFERENCE

25th Texas Econometrics Camp, 2020

24th Texas Econometrics Camp, 2019

91st Southern Economic Association Annual Meeting, 2021 (Scheduled)

AWARD

Texas A&M University Department of Economics Assistantship, 2016-2022

SOFTWARE

Proficient

R, Matlab, Stata, C, Java

Basic

Python, LATEX, Mathematica, ArcGIS