

**WHY  
SHOULD  
WE HIRE  
YOU?**



# THIS IS WHAT I WILL COVER

- ✓ **3 things the hiring manager/interviewer wants to hear.**
- ✓ **What not to say to this common job interview question.**
- ✓ **2 BRILLIANT SAMPLE ANSWERS!**

What the hiring manager/interviewer **wants to hear** when you answer the **WHY SHOULD WE HIRE YOU?** interview question.

**They want to hear:**

1. That you have the **skills, qualities and experience** to do the job.
2. That you will **learn the role quickly**.
3. That you can **ADD VALUE** to their organization.

# **What not to say to this common job interview question.**

**Don't talk about what you get up to in your spare time! They are not interested.**

If they want to know what you get up to, they will ask you in a separate interview question.

**Focus on your work skills and experience in your answer!**

## **A BRILLIANT SAMPLE ANSWER (#1)**

**“I believe you should hire me for three reasons. Number one, having read the job advert I already have the necessary skills, qualities and experience to perform the role to a high standard.**

Number two, I will learn my duties quickly so I can start contributing to the team in the *fastest* time possible.

**And number three, I will add value to the organization by making sure I provide exceptional customer service, I will work hard under pressure and I will do all I can to help you achieve your financial and commercial goals.”**



## **A BRILLIANT SAMPLE ANSWER (#2)**

**“I think you should hire me because I love working with people, and that means I will be a supportive and productive team worker and I will always go above and beyond what your customers expect.**

**I understand that you can only achieve your business goals if your customers are happy, and I will do all I can to make that happen.**

**Finally, I have lots of transferrable skills that are a match for the job description, and that means I will be able to get up and running in the role quickly resulting in you seeing a positive return on your investment by choosing to hiring me over the other candidates.”**