

# **7 MOST DIFFICULT INTERVIEW QUESTIONS!**



# Q1. Why should we hire you?

**TIP 1** - It is essential you show how you can ADD VALUE to their business if they hire you.

**TIP 2** - Talk about learning the role quickly, helping their business to grow and being totally focused on continuous improvement and progression.

**HERE'S A GREAT ANSWER TO HELP YOU!**

## **Q1. Why should we hire you?**

**“I believe you should hire me because I have the necessary skills and qualities to come into the job and make an immediate impact.**

**I will learn the role quickly and I will start contributing to the team goals in as fast a time as possible. I will need little supervision and I will always focus on helping the team progress, improve and develop.**

**By hiring me, you will be getting a loyal, trustworthy and hard-working team member who will put the goals of the company above everything else.”**

# Q2. What is your greatest weakness?

**TIP 1** – Do not give a weakness that is a match for the job description.

**TIP 2** – Instead, give a weakness that shows you are human, but that you are also taking steps to improve upon that weakness.

**HERE'S A GREAT ANSWER TO HELP YOU...**

## **Q2. What is your greatest weakness?**

**“My weakness is I find it hard to say no to people.**

For example, even when I don't have the capacity to take on extra work, I still end up saying yes to people because I don't want to let them down.

**However, I am trying to improve in this area, and before I say yes to things, I am now starting to take the time to consider my own workload and the capacity I have to take on extra duties.”**

# Q3. Tell me something you didn't like about your last job?

**TIP 1** – Do not be negative about work colleagues or your former boss!

**TIP 2** – Talk casually about something that perhaps frustrated you about your last job, but also mention some positive things, too.

**HERE'S A GREAT ANSWER TO HELP YOU...**



### **Q3. Tell me something you didn't like about your last job?**

**“There wasn’t much that I didn’t like about my last job, although I did feel we could have achieved a lot more as a company if we’d have tried.**

**The business was very good at what it did, but I always felt we could have done more to boost company sales and revenue.**

**Having said that, it was a great place to work and I really enjoyed my time whilst I was there. I worked alongside lots of positive people and I was continually learning in the role, which was important to me.”**

# Q4. How would you deal with conflict with a co-worker?

**TIP 1** – Do not say you would leave the conflict for your boss to sort out!

**TIP 2** – The interviewer wants to hear that you would take steps to resolve the conflict with your co-worker in a mature and amicable manner.

**Here's another GREAT ANSWER to help you...**



## **Q4. How would you deal with conflict with a co-worker?**

**“I would seek to resolve the conflict immediately for the sake of our working relationship, and for the sake of the team.**

If you leave conflict, it can grow and develop into something much worse, so I would get it rectified straight away. I would speak to my co-worker in private to get to the bottom of the problem, and I would suggest a way forward that we were both conformable with.

**We both might need to compromise, but I would certainly push the idea that the conflict we were experiencing was counter-productive to our combined teams' goals.”**

# Q5. Why did you leave your last job?

**TIP 1** – Do not mention anything negative that may have occurred in your last job.

**TIP 2** – Good reasons to give for leaving your last job include, a change of working environment, wanting to progress yourself further and seeking to work for a new company that has ambitious plans.

**HERE'S MY EXAMPLE ANSWER TO HELP YOU.**

## **Q5. Why did you leave your last job?**

**“I left my last job for two reasons. The first reason was, I felt like I was ready for a new and fresh challenge where my skills and qualities would be pushed a little further.**

**My employer was fantastic, but I felt like I had reached the limit of progression. The second reason I left was because I wanted to work for a new and ambitious company that had excited plans for the future.**

**I’m a positive person and I want to feel like I am continually growing and developing in my work and those are the reasons why I decided to leave.”**

# Q6. Where do you see yourself in five years?

**TIP 1** – Do not mention that you plan to move on anywhere else within the first 5 years of working for them.

**TIP 2** – Hiring and training staff takes time, energy and money, so it makes perfect sense for the hiring manager to want to employ someone who is going to **stay working for their company** for a lengthy period of time.

**HERE'S MY EXAMPLE ANSWER TO HELP YOU.**

## **Q6. Where do you see yourself in five years?**

**“I am at the stage in my career where long-term employment with the same company would be extremely beneficial.**

I have personal plans outside of work, and the only way I will achieve these is if I stay with the same company long term, and that I perform to a high standard in my job role.

***I have studied your company in detail, and I like what I see.***

**In five years, I plan to still be working for you as a reliable, trustworthy and productive employee who is seen as an integral part of the team’s performance.”**

# Q7. Why do you want work for us?

**TIP 1** – It is imperative you mention in your answer that you have **conducted some research** into their company.

**TIP 2** – In your answer to this difficult interview **question**, talk about how you are attracted to their values and their plans for the future.

**HERE'S MY EXAMPLE ANSWER TO HELP YOU.**

## **Q7. Why do you want work for us?**

**“I carried out some research into your company before submitting my resume and I was attracted to your company values, what you stand for and how you have ambitious plans for the future.**

**We spend a lot of time at work, and as such it's important for me to work for a company that is going places, that does things to a high standard and that wants to continually improve and develop.**

**As someone who also has high standards, I believe both your goals and my own aspirations will be a perfect match.”**