Measuring Results

- The board agreed on a clear set of strategies
- The two divisions established a clear statement
- The managers for the first time developed long-term view of the objective, the organization was trying to achieve
- Reporting on relevant information back to the centre

Conclusion

- Balanced scorecard is a powerful strategic tool
- It represents a fundamental change in how an organization is measured and held accountable for results
- It also poses threats to an established corporate culture and has potential weaknesses if it isn't executed properly