

Says

What have we heard them say? What can we imagine them saying? **Thinks**

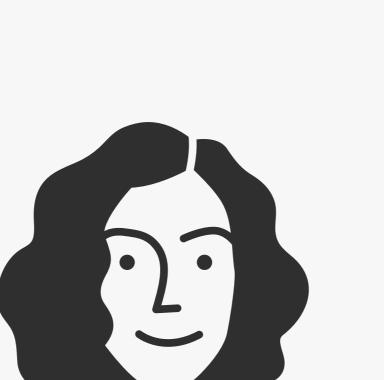
What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



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Does

What behavior have we observed? What can we imagine them doing?



See an example

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?

Emotional



