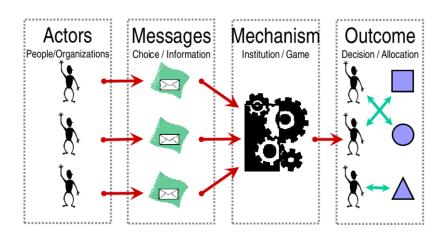
# **Topic 6: Mechanism Design**



# **Outcomes & Objectives**

- ▶ Be proficient in designing mechanisms with strategic players.
  - ► Revelation Principle
  - ► Impossibility Results
    - ► Voting
  - ► Vickrey-Clarke-Groves Mechanisms
    - Auctions

# Mechanism Design in Computing Applications

► Targeted Advertising and Recommendations: Ads with max. bids are delivered to users to optimize user experience.

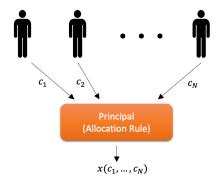


- ► Opportunistic Spectrum Access: Share/Allocate opportunistically available spectrum amongst users.
- Dynamic Pricing in Electricity Markets: Design electricity prices based on consumers' usage to improve market efficiency.

# What is Mechanism Design?

Implement an optimal system-wide solution to a decentralized optimization problem with self-interested agents with private preferences for different outcomes.

In other words, this is the inverse problem to game theory!



Mechanisms can be implemented in centralized, or distributed form!

# More formally...

### Definition

A social choice function  $f:\Theta_1\times\cdots\times\Theta_N\to\mathcal{O}$  is a desired outcome  $f(\theta)$  in the set of all outcomes  $\mathcal{O}$ , given the players' types  $\theta\in\Theta_1\times\cdots\times\Theta_N$ .

### Definition

A *mechanism*  $\mathcal{M}=(\mathcal{C}_1,\cdots,\mathcal{C}_N,x(\cdot))$  is a tuple that comprises of the set of choice strategies  $\mathcal{C}_i$  available at  $i^{th}$  player, and an outcome rule  $x:\mathcal{C}_1\times\cdots\times\mathcal{C}_N\to\mathcal{O}$ , such that x(c) is the outcome implemented by the mechanism for choice profile  $c=\{c_1,\cdots,c_N\}$ .

### Definition

A mechanism  $\mathcal{M}=(\mathcal{C}_1,\cdots,\mathcal{C}_N,x(\cdot))$  implements a social choice function f if

$$x(c_1^*(\theta_1), \cdots, c_N^*(\theta_N)) = f(\boldsymbol{\theta}),$$

for all  $\pmb{\theta} \in \Theta_1 \times \cdots \times \Theta_N$ , where  $c_1^*(\theta_1), \cdots, c_N^*(\theta_N)$  is the equilibrium of the game induced by  $\mathcal{M}$ .

# **Example: Mobile Crowdsensing**

Crowd individuals having mobile devices capable of sensing/computing (e.g. smartphones, wearables) collectively share data and extract information to measure, map, analyze, estimate or infer (predict) any processes of common interest.

Example: Google's Waze (Transportation), 2013 Boston Marathon Bombing (Surveillance), BBC's Pandemic (Healthcare)



Auction (winner/all-pay):

- Allocation rule
- Payment rule



# Bargaining game:

- Nash model



Lottery (Tullock contest):

- Contest success function
- Imperfectly discriminating



Trust & Reputation:

- Social recognition
- Peer pressure



- Rubinstein model
  - Moral hazard
- Contract: Adverse selection

- Supply: data contributors Demand: service consumers

# **Individual Rationality and Direct Revelation**

An agent should always achieve as much expected utility from participation as without participation, given prior beliefs about the preferences of other agent.

### Definition

A mechanism  $\mathcal{M}=(\mathcal{C}_1,\cdots,\mathcal{C}_N,x(\cdot))$  is *individually rational* if, for all agent types  $\theta\in\Theta_1\times\cdots\times\Theta_N$ , it implements a social choice function f such that

$$u_i(f(\boldsymbol{\theta})) \geq \bar{u}_i(\boldsymbol{\theta}),$$

where  $u_i\left(f(\theta)\right)$  is the expected utility of  $i^{th}$  player averaged over a known distribution over other players' types  $\theta_{-i}$ , and  $\bar{u}_i(\theta)$  is the utility of the  $i^{th}$  player for not participating in  $\mathcal{M}$ .

### Definition

 $\mathcal{M} = (\mathcal{C}_1, \cdots, \mathcal{C}_N, x(\cdot))$  is a *direct revelation* mechanism if the choice set at every player is restricted to its own type set, i.e.,

$$C_i = \Theta_i$$
.

and has an outcome rule  $x(\hat{\theta})$  based on revealed (reported) types  $\hat{\theta}=\{\hat{\theta}_1,\cdots,\hat{\theta}_N\}.$ 

# **Examples: Auctions**

### **Indirect-Revelation Auctions:**

- ▶ English Auctions: In round  $k=1,2,\cdots$ , the auctioneer offers a price  $A_k=k\epsilon$  to the item and asks if any bidder is interested.
  - If there is more than one interested bidder, auction continues.
  - ▶ If there is exactly one bidder, then he/she wins the item and pays  $A_k$ .
  - ▶ If no interested bidders, then a random bidder from the set of interested bidders in round k-1 wins, and pays  $A_{k-1}$ .
- **Dutch Auctions:** In round  $k = 1, 2, \dots$ , the auctioneer offers a price
  - $A_k = A (k-1)\epsilon$  to the item and asks if any bidder is interested.
    - ▶ If there are no interested bidders, the auction continues.
    - ▶ If there is exactly one bidder, then he/she wins the item and pays  $A_k$ .
    - ▶ If we have more than one interested bidder, then a random bidder from the set of interested bidders wins, and pays  $A_k$ .

### **Direct-Revelation Auctions:**

- ▶ First-Price Sealed-Bid Auctions: Bidders submit sealed bids to the auctioneer.
  - ► The bidder with max. bid wins the item and pays his/her own bid.
  - ▶ If there is a tie, choose a winner via picking a random bidder from the list of bidders with identical max. bids.

# **Incentive Compatibility**

### Definition

A strategy  $c_i(\theta_i) \in \Theta_i$  is a *truthful revealation* if  $c_i(\theta_i) = \theta_i$ , for all  $\theta_i \in \Theta_i$ .

### Definition

A mechanism  $\mathcal{M}=(\mathcal{C}_1,\cdots,\mathcal{C}_N,x(\cdot))$  is *incentive compatible* if the equilibrium strategy profile  $c^*=\{c_1^*(\theta_1),\cdots,c_N^*(\theta_N)\}$  has every player reporting their true types (preferences) to  $\mathcal{M}$ .

### Claim

A first-price sealed-bid auction is not incentive compatible.

Bidder with max. valuation may not win a first-price sealed-bid auction.

# **Revelation Principle**

### Theorem

Suppose that  $c^*$  was an equilibrium of the indirect mechanism  $\mathcal{M}$ . Then, there always exists a incentive-compatible direct-revelation mechanism  $\mathcal{M}^*$  that is payoff-equivalent to  $\mathcal{M}$ .

# **Voting: Aggregating Social Preferences**

- ▶ Set of voters:  $\mathcal{N} = \{1, \dots, N\}$ .
- ▶ Set of alternatives (candidates):  $A = \{1, \dots, M\}$ .
- ► Preference: Ranking over all candidates
  - ▶ Example: Say, there are three candidates. A given voter's preference may be either  $1 \succ 2 \succ 3$ ,  $1 \succ 3 \succ 2$ ,  $2 \succ 3 \succ 1$ ,  $2 \succ 1 \succ 3$ ,  $3 \succ 1 \succ 2$ , or  $3 \succ 2 \succ 1$ .
- ▶ Set of preferences:  $\mathcal{P}$  is the set of all permutations of  $\{1, \dots, M\}$ .
- lacktriangle Preference profile  $p \in \mathcal{P}^N$ .
- ▶ Voting rule:  $f: \mathcal{P}^N \to A$ .
- ► Example: Two candidates ⇒ Majority Rule (Pairwise Elections)

Which candidate(s) should be chosen in a democracy?

Design f that aggregates voters' preferences in a democratic manner.

# **Voting: Examples**

- ▶ Plurality Vote¹: Each voter gives 1 point to the candidate she ranked first, and the winner is the candidate who receives the highest total number of points.
- ▶ Borda Count²: Each voter gives M-1 points to the candidate he/she ranked first, M-2 points to the candidate he/she ranked second, or in general M-k points to the candidate he/she ranked k-th. The winner is the candidate who amasses the highest total number of points.
- ► Condorcet's Method: The Condorcet winner for a given preference profile is the candidate who beats every other candidate in pairwise elections.
  - ► Example: If  $1: A \succ B \succ C$ ,  $2: A \succ C \succ B$  and  $3: B \succ C \succ A$ , then  $(A, B) = (2, 1), (A, C) = (2, 1) \Rightarrow A$  is the winner.

 $<sup>^{1}\</sup>mbox{Plurality}$  vote disregards the remaining preference information, and works only with top choice.

 $<sup>^2\</sup>mbox{Borda}$  count is used in the National Assembly of Slovenia, and is similar to that used in Eurovision song contest.

# **Desired Properties of Voting Rules**

#### **Basic Desires:**

- ► The voting system treats each voter equally
- ► The voting system treats each candidate equally
- ▶ If there are only two candidates, the voting system chooses the majority choice.
- ► Unanimity: If all voters prefer A > B, then the social preference should reflect the same.

#### **Ambitious Desires:**

- Transitivity: If individual voters' preferences are transitive, aggregated social preferences should also be transitive (with ties allowed).
- ▶ Independence of Irrelevant Alternatives (IIA): Voting result is not affected by candidates entering or leaving the race (unless they win).
- ► Strategy-Proof (Truthful): Voters are not rewarded for exaggerating their vote.

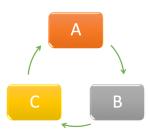
# Condorcet's Paradox

## Transitivity in Voter Preferences ⇒ Transitivity in Aggregated Preferences

### Example:

- ▶ Let  $\mathcal{N} = \{1, 2, 3\}$ , and  $\mathcal{A} = \{A, B, C\}$ .
- ▶ Voter-1's preference:  $A \succ B \succ C$
- ▶ Voter-2's preference:  $B \succ C \succ A$
- ▶ Voter-3's preference:  $C \succ A \succ B$
- ► What could be a reasonable aggregation (voting) rule?

In fact, a representative aggregation results in a cycle preference (intransitive).



# Impossibility Results

### Definition

A voting rule is a  $\it dictatorship$  if the social preference strictly prefers A over B, whenever a specific voter (dictator) strictly prefers A over B.

### Theorem: Arrow-1951

For 3 or more alternatives, any social preference function that respects transitivity, unanimity and IIA is a dictatorship.

### Theorem: Gibbard-1973, Satterthwaite-1975

An election mechanism for 3 or more alternatives which is unanimous and strategy-proof (truthful) is a dictatorship.

In other words,

Manipulation (not being truthful) is inevitable in any unanimous voting mechanism!

# Mitigating Voter Manipulation...

- ▶ Idea 1: Make manipulation computationally difficult!
  - ► Computational Social-Choice Theory: Combinatorial Voting
- ▶ Idea 2: Make manipulation difficult via restricting information!
  - Bayesian Voting: Revealing other voters' preferences partially (or not revealing preferences) increases uncertainty at the manipulator!
- ▶ Idea 3: Make manipulation difficult via introducing restrictions in the domain!
  - Conditional Admission of Preferences: Admit only those preferences that satisfy certain conditions (that depend on the past decisions).
- ► Idea 4: Have desired outcomes, while preserving strategic choices!
  - ► Sequential Voting: Stackelberg games have first-mover's advantage!

# A Way Out from the Impossibility Results...

### Theorem: Arrow-1951

For 3 or more alternatives, any social preference function that respects transitivity, unanimity and IIA is a dictatorship.

### Theorem: Gibbard-1973. Satterthwaite-1975

An election mechanism for 3 or more alternatives which is unanimous and strategy-proof (truthful) is a dictatorship.

Is it impossible to design mechanisms with multi-agent preferences?

Idea: Introduce monetary payments/rewards to have quasi-linear preferences...

### Theorem

If there are two or more players, no social choice function in a quasi-linear mechanism is a dictatorship.

# **Groves Mechanism**

- ▶ Set of Players  $\mathcal{N} = \{1, \dots, N\}$ , and a principal  $\mathcal{P}$ .
- ▶ Type of players  $\theta = \{\theta_1, \cdots, \theta_N\} \in \Theta$
- lacktriangle Outcome: (x, p), where p is the payment vector.
- lackbox (Quasi-Linear) Utility of  $i^{th}$  player:  $u_i(x, p, \theta) = v_i(x, \theta_i) p_i$
- ► Goal: Maximize the social welfare...

### Definition

A Groves mechanism are direct mechanisms with allocation rule  $\boldsymbol{x}^*$  and price  $\boldsymbol{p}$  such that

$$x^* = \underset{x \in \mathcal{X}}{\arg \max} \sum_{i \in \mathcal{N}} v_i(x, \theta_i),$$

$$p_i = h_i(v_{-i}) - \sum_{i \neq i} v_i(x^*, \theta_i)$$

An efficient (social-welfare maximizing) mechanism where players pay for the damage they impose to the society!

# Vickery-Clarke-Groves Mechanisms

### Definition

A  $\it Vickery-Clarke-Groves\ mechanism\ (or\ a\ pivotal\ mechanism)$  is a Groves mechanism such that

$$\begin{split} x^* &= \arg\max_{x \in \mathcal{X}} \sum_{i \in \mathcal{N}} v_i(x, \theta_i), \\ p_i &= \max_{x \in \mathcal{X}} \sum_{j \neq i} v_i(x, \theta_i) - \sum_{j \neq i} v_i(x^*, \theta_i) \end{split}$$

Allocation rule: Maximizes social welfare.

Payment rule: Difference between

- ► Optimal welfare if the player is not participating
- ▶ Welfare of other players from chosen allocation rule.

#### Theorem

Truthful revelation is the dominant strategy under any Groves Mechanism (including the VCG mechanism).

# **VCG** Mechanisms: Examples

- ▶ Single-Item Auctions: Then, we have the second-price auction!
  - Assume two agents in the mechanism with types  $\theta_1$  and  $\theta_2$ .
  - ightharpoonup Say,  $\theta_1 > \theta_2$ .
  - ► Then,  $v_1 = x^*(\theta_1) \cdot \theta_1 = \theta_1$  and  $v_2 = x^*(\theta_2) \cdot \theta_2 = 0$ .
  - Consequently,  $p_1=0-(\theta_2)=-\theta_2$  and  $p_2=\theta_1-\theta_1=0$ .
- ▶ Multi-Item Auctions: Say, each bidder wants only one item...
  - ▶ VCG mechanism for 5-item auction: Highest-5 bids get one item each...
  - ightharpoonup Say, there are 7 players with valuations 70, 30, 27, 25, 12, 5, 2
  - Optimal welfare, if player i is not participating: 99, 139, 142, 144, 157, 164, 164
  - Welfare of other players, if player i is participating: 94, 134, 137, 139, 157, 164, 164
  - ▶ Payments: 5, 5, 5, 5, 0, 0, 0 (winners pay  $(5+1)^{th}$  bid)

# **Efficiency and Budget Balancing**

### Definition

An outcome (x,p) is said to have an *efficient allocation*  $x^*$  if, for each  $\theta \in \Theta$ , we have

$$x^*(\theta) \in \underset{x \in \mathcal{X}}{\arg\max} \sum_{i \in \mathcal{N}} v_i(x, \theta_i).$$

### Definition

Let  $p_0$  is the reserved value of the allocated item(s) at the principal. Then, an outcome (x,p) is said to be **budget balanced** if, for each  $\theta \in \Theta$ , we have

$$\sum_{i\in\mathcal{N}} p_i(\boldsymbol{\theta}) = p_0.$$

VCG mechanisms are efficient, but not always budget-balanced, i.e. it spends more than what it collects from the players...

# **Properties of Groves Mechanisms**

#### Theorem

Groves mechanisms are allocatively efficient and strategy proof for agents with quasi-linear preferences.

### Theorem

Groves mechanisms are the only allocatively efficient and strategy proof for agents with quasi-linear preferences and general valuation functions, amongst all direct-revelation mechanisms.

#### Theorem

VCG mechanisms are also individually rational.

# Summary

- Mechanism Design: What are the desired properties of a mechanism with strategic players?
- Revelation Principle: Focus only on direct-revelation incentive-compatible mechanisms!
- ▶ Voting: How can we aggregate social preferences in a desired manner?
- ▶ Impossibility Results: What voting mechanisms are feasible, and what are not?
- Groves (VCG) Mechanisms: Direct mechanisms when agents have quasi-linear utilities.
- ► Auctions: Single-Item/Multi-Item Auctions