

67%

of AI implementations fail

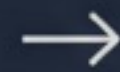
33% succeed

# The 3 Mistakes

Feature Add



No Moat

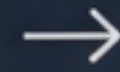


Commoditized

Ignore  
Economics

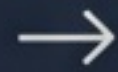


\$5 CAC/20 LTV

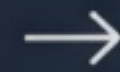


Death

Deterismistic



Prod Fails



60%

# €20M

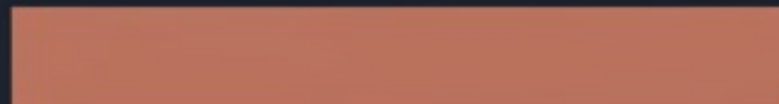
average loss per failed AI program

Source: BCG

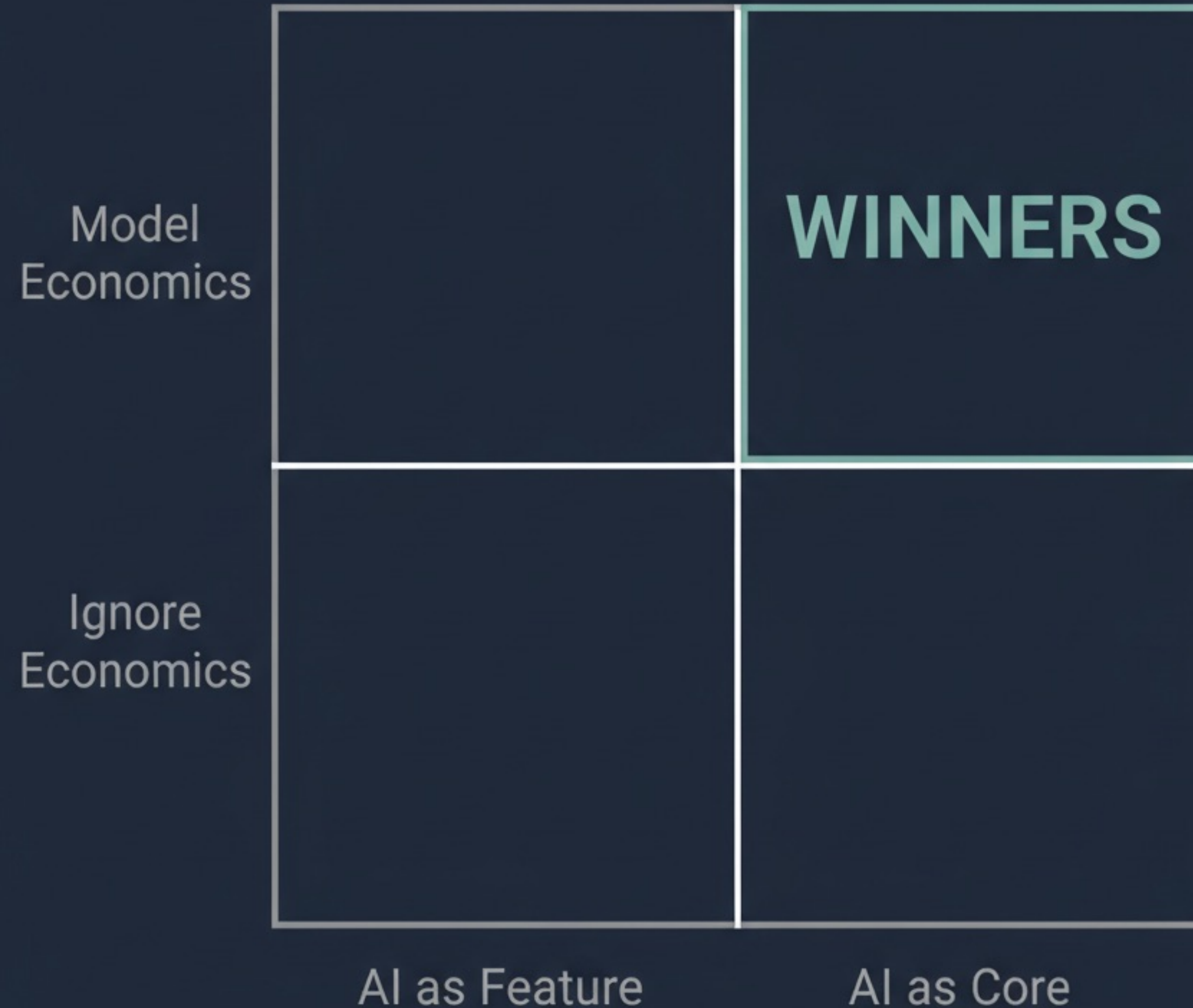
Demo Success: 95%



Production: 60%



# The Winner's Framework



# What's your AI product strategy?

Share your approach [↓](#)