Time Management Solution Extensions Strategy

We aim to provide innovative time and attendance capabilities to our cloud and on-premise customers to facilitate their journey to the cloud. We focus on delivering fundamental capabilities that facilitate pay and work/life balance for customers across various sizes and industries globally. Our approach allows for smarter planning, sourcing, and billing by integrating time and attendance processes for employees and contingent workers with finance, procurement, and operations. Our commitment is to ensure our customers' success by addressing their complex needs. To achieve this, we are investing in our partnership with WorkForce Software and developing our absence capabilities within SAP SuccessFactors Employee Central and our attendance capabilities within our new SAP SuccessFactors Time Tracking solution.

In comparison to other vendors, we invest in this area to support new strategies and approaches. Our 40 years of experience in the ERP industry and our modern technology solutions enable us to offer simplified, guided processes for planning, sourcing, and paying the total workforce.

SAP SuccessFactors Time Management

We are continually improving absence management within SAP SuccessFactors Employee Central with country-specific features. We are planning the next level of self-service via our Digital Assistant that allows employees to interact with their timesheet based on guided and intuitive procedures.

**Product Positioning** 

We offer SAP SuccessFactors Employee Central and SAP SuccessFactors Time Tracking for organizations that require global absence management capabilities and time tracking/evaluation, time off management, and basic overtime calculation capabilities. We position our SAP Solution Extensions by WorkForce Software for organizations that require workforce scheduling, complex time tracking for hourly paid workers, and advanced leave management.

**Solution Extensions** 

We will offer globally the following solutions:

• SAP Time and Attendance Management by WorkForce Software • SAP Workforce Forecasting and Scheduling by WorkForce Software • SAP Absence and Leave Management by WorkForce Software • SAP Time and Attendance Management by WorkForce Software, Additional Instance

Integration

All three Solution Extensions can be integrated with Employee Central, Employee Central Payroll, SAP ERP HCM, and SAP ERP Payroll.

Localization and Languages

Solution Extensions by WorkForce Software supports 14 languages, with more expected to be added.

Sales Questions

These solutions are part of the HXM sales bag and are already on the price list, including the indirect price list. They are discountable and the agreement will automatically renew on an annual basis.

For more information about the Solution Extensions, enablement sessions, and documentation are posted to the internal Solution Extension Jam group. For net new SFSF customers, we always position SAP SuccessFactors Time Tracking as our comprehensive Time Management Solution.