Siddhartha Majji (B.Tech, MBA, Operations & Supply Chain Management)

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PROFILE SUMMARY

Process Excellence manager with 4 years of experience in **Operations, Supply Chain and Production**. Demonstrated success in **NPD** (new product development) and implementing **lean** concepts to increase efficiency and production output in **manufacturing** industry. Proven ability to drive and motivate a team to accomplish goals.

Key Skills:

SUPPLY CHAIN	MANUFACTURING	DIGITALIZATION	PROJECT MANAGEMENT
Capacity planning	S&OP	Machine connectivity	New Product Development (NPD)
Negotiation	Lean Manufacturing	Power BI	Scrum & Sprint
Procurement	Value Stream Mapping	IIOT	
	Bill of Operations		

PROFESSIONAL EXPERIENCE

Hilti Manufacturing India | Deputy Manager | Process Engineering | Location: Surat | Jun'20- Present

Responsibilities	- Leading the **Capacity Planning** worth 1.9 M USD/month for two manufacturing units. - Driving the **Pre-SNOP** & **SNOP** meetings with functional heads and projecting the strategic results to the BU leaders. - Spearheading the procurement of new machinery worth **INR 2.6 Cr/Year** to match the business demand based on **Rolling Forecast**. - Administered the **implementation of JDA** platform to automate the capacity planning process, saving around **23%** of the planning time. **Continuous Improvement**: Worked on water consumption reduction using A3 problem solving approach and **saved 5 million INR**. - Driving 20+ digital transformation projects as a **leader** to upgrade the technologies & automate the processes. - Optimizing the process costs through capacity enhancement projects like **value stream mapping, 5S** & **Pull System,** thereby increasing the net output.
Projects	- Project Manager for new Product Development (NPD) project worth **$410K** in the diamond inserts product portfolio. **Digitalization**: Automated Overall Equipment Efficiency (OEE) feature using Power BI to **save 810 Man hours** per month by processing the data and converting into smart Dashboards
Achievements	**Winner of "Best CIP"** for the year 2021. - Earned "Spontaneous award" for completing the strategic projects within the project timeline.

Deloitte Support Services (Resource Square) | Analyst | Offer Management Group | Hyderabad | *Sep'16-Jul'17*

Responsibilities	- Identification of bottleneck processes and driving the continuous improvement projects for Offer Letter generation team. - Bridged the gap between Human Resources and Technology during the migration of Taleo to RPA. - Redesigned the project management activities and prepared Weekly reports, Delivery trackers & Checklists - Coordinated with cross functional teams and achieved the SLA targets 6 months in a row.
Achievements	- Received Best Performance Award for building an innovative tool which solved the time taken to draft an offer letter by 76%**.** - Received client appreciation for rolling out the solution with robust testing and minimal errors.

GreyCampus Edutech Pvt. Ltd. | Technology Analyst | Technology | Hyderabad | *Apr'15-Sep'16*

Responsibilities	- Maintained the E-mail servers to fulfil 100% delivery target of the promotional campaigns and to achieve maximum subscriptions for the courses. - Configured postfix and dovecot for the servers to run the email campaigns and converting them from lead to a successful sale - Received "Warrior of the Month" for deploying the Shell script solution with a single click.

ACADEMIC QUALIFICATIONS

Year	Particulars	Percentage / CGPA
2020	Master of Business Administration (Operations Management), *Symbiosis Institute of Operations Management, Nashik, India*	6.7/10
2015	Bachelor of Technology (Mechanical Engineering), *University College of Engineering, Vizianagaram, India*	67.75
2011	Intermediate (Board of Intermediate Education), *NRI Academy, Vijayawada, India*	83.3%
2009	SSC (Board of Secondary Education), *Janahitha Public School, Parvathipuram, India*	89%

INTERNSHIPS

Six Sigma Project

Project Title: Reduction in waiting time of guests | Taj gateway | Intern - Six Sigma | *Jan'20 – Mar'20*

- Reduction in **Waiting time of guests by 18%** by implementing Lean methodologies.
- Solved complex situations during the breakfast time to improve customer service level.
- Developed **internal milk run systems** to maximize the refill rate for categories such as Fresh fruits and Juices, Pastries

Summer Internship Project

Project Title: Building an automated Capacity Planning Tool| Hilti Manufacturing India | Operations Intern | *Apr'19 – Jun'19*

- Designed and automated the capacity planning tool having 2450 line items with a single macro.
- Programmed a Predictive Maintenance website with QR Code feature for 12 machines to create a step by step video guide for maintenance trouble shooting

Project Intern

Project Title: Implementation of Kanban system for critical suppliers | Sharada Motor Industries | Nashik | *Sep'18 – Nov'18*

- Identified critical spares and their suppliers and developed a new 2 bin Kanban system.
- Devised a plan for change management for the new Kanban system adoption.
- Realized a cost benefit of INR 11 Lakhs per quarter for 7 critical raw material suppliers

Workshops/Trainings/Certifications

- Certified in Green Belt Program on Lean Six Sigma Methodology by KPMG, 2020
- Certified in "Supply chain Analytics" from Rutgers, The state University of New Jersey.
- Business simulation program by Capstone.
- Passed the German A1 level certification from LetsTalk Academy.

Other Information

Tools & Technologies:

- *FMEA* - *Power BI* - *Excel VBA*	- *SAP by Design* - *Visio* - *JDA*	- *Lean Problem Solving* - *Six Sigma*

Hobbies - Playing Badminton, Cooking

Languages - English, Telugu (Native), Hindi, German "Level A"