

# Siddhartha Majji

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## SUMMARY

Process Excellence manager with 4 years of experience in Operations, Supply Chain and Production. Demonstrated success in NPD (new product development) and implementing lean concepts to increase efficiency and production output in manufacturing industry. Proven ability to drive and motivate a team to accomplish goals.

## Key SKILLS

<ul style="list-style-type: none"><li>• Capacity Planning</li><li>• S&amp;OP</li><li>• Value Stream Mapping (VSM)</li><li>• Cycle Time Study</li></ul>	<ul style="list-style-type: none"><li>• New Product Development (NPD)</li><li>• Project Management</li><li>• SOP's and Work Instructions</li><li>• Industrial Engineering</li></ul>	<ul style="list-style-type: none"><li>• Bill Of Operations, Bill of Materials</li><li>• Kanban System</li><li>• Lean Tools</li></ul>
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## Tools & Technologies

<ul style="list-style-type: none"><li>• FMEA</li><li>• Power BI</li><li>• Excel VBA</li></ul>	<ul style="list-style-type: none"><li>• SAP by Design</li><li>• Visio</li><li>• JDA</li></ul>	<ul style="list-style-type: none"><li>• Lean Problem Solving</li><li>• Six Sigma</li></ul>
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## EXPERIENCE

### Deputy Manager

Hilti Manufacturing India

June 2020 - Present, Gujarat

- Leading the **Capacity Planning** worth 1.7 M USD/month for the entire manufacturing unit.
- **Project Manager**: Lead New Product Development (NPD) project worth \$310K for the diamond inserts product.
- Driving the **Pre-SNOP & SNOP** meetings with different cross functionals teams and stakeholders and project the results to the BU leaders.
- Spearheaded the **procurement** of new machinery worth INR 1.2 Cr to match the business demand using the **Rolling Forecast**.
- Administered the implementation of **JDA platform** to **automate** the **production planning** process, saving around 23% of the supply planning time.
- **Digitalization: Automated** Overall Equipment Efficiency (OEE) feature using **Power BI** to save **810 Man hours per month** by processing the data and converting into smart Dashboards.
- **Continuous Improvement**: Worked on water consumption reduction using **A3 problem solving** approach which saved 5 Million INR.
- Optimizing the process costs through capacity enhancement projects like **value stream mapping** and increasing the net output.
- Drive the implementations of Lean tools, digitalization projects and visual management through **trainings, mentoring and audits**.
- Reduced **Muda** (non-value-added activities) during movement of goods from 42 meters to 29 meters **achieving 31% reduction** in time.

### Analyst

Resource Square Solutions (Deloitte Support Services India Ltd.)

September 2016 - July 2017, Hyderabad

- Best Performance Award for building an innovative tool which solved the time taken to draft an offer letter by **76%**.
- Bridged the gap between Human Resources and Technology during the migration of Taleo to RPA for the offer letter generation.

### Technology Analyst

GreyCampus Edutech Pvt. Ltd

April 2015 - September 2016, Hyderabad

- Maintained the E-mail servers to fulfil **100% delivery** target of the promotional campaigns and to achieve maximum subscriptions for the courses.
- Configured postfix and dovecot for the servers to run the email campaigns and converting them from lead to a successful sale.

## PROJECTS

### Winter Intern

Taj Hotels • December 2019 - March 2020

- Reduced **8 minutes** of waiting time **per customer** during the weekend breakfast buffet by changing the process flow using Lean Principles.

### Summer Intern

Hilti Manufacturing India Pvt. Ltd • April 2019 - June 2019

- Programmed a Predictive Maintenance website with QR Code feature for **12 machines** to create a step by step video guide for maintenance trouble shooting.

### **Project Intern**

Sharada Motors • September 2018 - November 2018

- Identified critical spares and their suppliers and developed a new **2 bin Kanban system**.
- Devised a plan for **change management** for the new Kanban system adoption.
- Realized a cost benefit of INR **11 Lakhs** per quarter for 7 critical raw material suppliers.

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## **EDUCATION**

### **MBA in Operations & Supply Chain**

Symbiosis Institute of Operations Management • Nashik • 2020

### **B.Tech in Mechanical Engineering**

University College of Engineering • Vizianagaram • 2015

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## **CERTIFICATIONS**

### **German Level A1**

LetsTalk Academy

Passed the German A1 level certification from LetsTalk Academy

### **Lean Six Sigma Black Belt**

KPMG • 2020

Certified in Lean Six Sigma Black Belt by KPMG

### **Operations Analytics**

SIOM • 2019

Certified in Analytics using R and Power BI

### **Business Simulation Program**

CAPSTONE • 2019