```
from sklearn.preprocessing import StandardScaler
from sklearn.metrics.pairwise import cosine similarity
import pandas as pd
# Load the dataframes
transactions df = pd.read csv(r'C:\Users\siddh\OneDrive\Desktop\
internship\zeotap\Transactions.csv')
customers df = pd.read csv(r'C:\Users\siddh\OneDrive\Desktop\
internship\zeotap\Customers.csv')
products df = pd.read csv(r'C:\Users\siddh\OneDrive\Desktop\
internship\zeotap\Products.csv')
# Merge the dataframes
merged df = transactions df.merge(customers df,
on='CustomerID').merge(products df, on='ProductID')
# Aggregating transactional data per customer
customer_features = merged_df.groupby('CustomerID').agg(
    TotalSpending=('TotalValue', 'sum'),
    AvgTransactionValue=('TotalValue', 'mean'),
    TotalQuantity=('Quantity', 'sum'),
    TransactionCount=('TransactionID', 'nunique')
).reset index()
# One-hot encoding for product categories to capture preferences
category preferences = pd.get dummies(merged df[['CustomerID',
'Category']], columns=['Category'])
category features =
category preferences.groupby('CustomerID').sum().reset index()
# Combine transactional features with category preferences
customer data = customer features.merge(category features,
on='CustomerID')
# Standardizing features for similarity calculation
scaler = StandardScaler()
scaled features =
scaler.fit transform(customer data.drop(columns=['CustomerID']))
# Calculate cosine similarity
similarity matrix = cosine similarity(scaled features)
# Mapping customers for lookup
customer ids = customer data['CustomerID'].tolist()
# Generating top 3 lookalike recommendations for customers C0001 to
C0020
lookalike results = {}
for idx, customer id in enumerate(customer ids[:20]):
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# First 20 customers
    similarity scores = list(enumerate(similarity matrix[idx]))
    similarity scores = sorted(similarity scores, key=lambda x: x[1],
reverse=True)
    top_3 = [(customer_ids[i], score) for i, score in
similarity scores[1:4]]
    # Exclude self (first entry)
    lookalike results[customer id] = top 3
# Convert results to a dataframe
lookalike df = pd.DataFrame([
    {"CustomerID": cust id, "Lookalikes": lookalikes}
    for cust id, lookalikes in lookalike results.items()
])
# Correct file path with filename
lookalike csv path = 'C:\\Users\\siddh\\OneDrive\\Desktop\\
internship\\zeotap\\Siddharth Deshwal Lookalike.csv'
# Save the dataframe to a CSV file
lookalike df.to csv(lookalike csv path, index=False)
```

For checking the accuracy of the above model which is "Lookalike Model"

```
# Define the first 20 target customers explicitly
target customers = [f"C{i:04d}" for i in range(1, 21)]
# Merging datasets for complete analysis
transactions = transactions df.merge(customers df, on="CustomerID",
how="left")
transactions = transactions df.merge(products df, on="ProductID",
how="left")
# Define function to validate similarity logic and quality
def evaluate recommendations(lookalikes, transactions,
target customers):
    # Results for evaluation
    evaluation metrics = {
        "Average Overlap": [],
        "Average_Similarity_Score": [],
        "Relevant Recommendations": [],
        "Precision At 3": [],
    }
    for cust_id, similar_list in lookalikes.items():
        # Check if this is a target customer
        if cust_id not in target_customers:
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continue
        # Get transaction history of target customer
        target products = set(transactions[transactions["CustomerID"]
== cust id]["ProductID"])
        # Evaluate quality of each recommended customer
        overlap scores = []
        sim scores = []
        relevant count = 0
        for sim cust, score in similar list:
            sim products = set(transactions[transactions["CustomerID"]
== sim_cust]["ProductID"])
            overlap = len(target products & sim products) /
max(len(target products), 1) # Avoid division by zero
            overlap scores.append(overlap)
            sim scores.append(score)
            # Count as relevant if overlap > 0
            if overlap > 0.1:
                relevant count += 1
        # Store metrics
evaluation metrics["Average Overlap"].append(sum(overlap scores) /
len(overlap scores))
evaluation metrics["Average Similarity Score"].append(sum(sim scores)
/ len(sim scores))
evaluation metrics["Relevant Recommendations"].append(relevant count)
        evaluation metrics["Precision At 3"].append(relevant count /
3) # Precision @3
    # Compute overall metrics
    overall metrics = {key: sum(value) / len(value) for key, value in
evaluation metrics.items()}
    return evaluation metrics, overall metrics
# Assume lookalike dict from earlier
lookalike_dict = {key: [(val[0], val[1]) for val in value] for key,
value in lookalike results.items()}
# Perform evaluation
target customers = [f"C{i:04d}" for i in range(1, 21)]
detailed metrics, overall metrics =
evaluate recommendations(lookalike dict, transactions,
target customers)
```

```
overall_metrics
{'Average_Overlap': 0.07753968253968253,
  'Average_Similarity_Score': np.float64(0.9050367686735129),
  'Relevant_Recommendations': 0.95,
  'Precision_At_3': 0.3166666666666665}
```