




GERALDINE SALAZAR

Program Financial Analyst

CONTACT

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Charleston, SC 

[LinkedIn](#) 

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EDUCATION

Bachelor of Science

Accounting

University of Pittsburgh

2010 - 2014

*Distinguished Achievement in
Accounting Education Award*

SKILLS

Financial Modeling

Powerpoint

Quantitative Analysis

Communication

Logistical Challenges

Business Strategy

Capital IQ

Persuasion and Sales

Mathematics

WORK EXPERIENCE

Program Financial Analyst

Amee Bay, LLC

January 2018 - current / Charleston, SC

- Generated financial models and contributed findings to management to support initiatives for internal customers, improving satisfaction ratings by 19%
- Overhauled reporting process time by 14% with analyses
- Enhanced financial, operational efficiency by 10% through implementation of streamlined data-management procedures
- Evaluated regulatory developments and industry trends to facilitate incorporation into the firm's AML program, reducing time to meet trend demands by 40%

Corporate Financial Analyst

Tradeweb Markets, LLC

June 2015 - January 2018 / New York, NY

- Handled due diligence for a \$5.4M joint venture, identifying key risk factors and forecasting investment viability
- Designed spreadsheets using SQL, Excel, and Access to identify trends and develop forecasts that saved Tradeweb Markets \$500K+ in marketing
- Led a team of 9 with a project budget of \$200K+, resulting in a team satisfaction score of 87%
- Reviewed financial statements, analyzing sales revenues, costs, expenses, and tax rates for units of 8 client accounts

Junior Financial Analyst

The DDS Companies

April 2014 - June 2015 / Pittsburgh, PA

- Delivered accurate data entry of accounts payable and timely processing of checks, reducing error rate by 27%
- Provided detailed accounting support to 120+ clients, improving completed form accuracy by 10%
- Contributed to a 19% year-to-year growth by developing strategic recommendations for long-term leadership goals
- Spearheaded business-specific research for a pharmaceutical company, making 4+ recommendations that the client adopted