

Commedia Website Data

❖ Verticals

○ Telecom/Service providers:

Commedia works with some of the best Global telecom service providers in helping them implement their networks and projects. For the service providers, we are continuously engaging through various projects, understanding their requirements and providing solutions as per the project needs. Some areas of work include -

- Setting up of connectivity networks / NOCs.
- Installation, Testing and Commissioning of servers / systems.
- Network / system upgradation or any transformation activities.
- Managed services for managing the telecom infrastructure, handling transformation activities, etc.
- Software Solutions in the areas of Network Management, Billing , Data Mining & Analytics, Data Optimization, Operations Support, Project Tools etc

○ Digital media

Commedia is working closely with some of the major broadcasters in India and abroad. Commedia's experienced team handles all kinds of projects starting from setting up a satellite / cable channel.

Within the broadcast and teleport ambit, Commedia indulges in a range of activities including

- SITC of Turnkey projects / Headend / Teleport infrastructure projects.
- PCR / MCR / Studio setups.
- MAM/DAM, Storage & Archival solutions.
- ENG Cameras, News Room Control Systems, Online -Offline Graphics, Video Graphics.
- OTT, IPTV, Streaming Solutions.
- DSNG, OB vans setup with fabrication.
- Compliance Monitoring, service level monitoring along the complete transmission chain / QoS /QoE.
- SITC and Annual Maintenance of Television Receive antenna farms.
- Managed Services for broadcast related activities, event based activities like audits, payout management, meta data tagging, quality check services.

○ Enterprise

Commedia understands the modern day evolving needs of growing enterprise companies. Commedia has been delivering round the clock projects on time where customer's IT and enterprise infrastructure projects are considered. In the enterprise domain, Commedia is working closely with some of the best technologies to provide its customers with a seamless, high end platform. Commedia is working with a range of technologies like Dell, CISCO, AWS, HPE, Juniper, Avaya, Ruckus, Sonicwall. Commedia engineers are trained and well versed with the various new technologies coming up.

Some of the activities may include -

- SITC of wireless / wired networking enterprise solutions.
- SITC of IT Hardware & peripherals.
- SITC of Surveillance / CCTV solutions.
- SITC of Auditoriums / meeting rooms / conference halls.
- Support services for the enterprise segment.

○ Government

Commedia is been working closely on a host of Government projects be it Prasar Bharti, All India Radio, ISRO since its inception. Commedia is keen to associate with more government bodies and work towards providing more technical solutions and services.

- SITC of Broadcast related projects.
- SITC of all kinds of antenna installation projects.
- SITC of monitoring solutions.
- Managed services for the projects.

❖ Partners

○ Digital Media



○ Enterprise



❖ Products and Solutions

○ Wireless Solutions:

Turnkey projects - Commedia undertakes complete solution design and deployment which include Supply, Installation, Testing and Commissioning in the Wireless, Wireline or Digital Media Solutions space.

Managed Services - Commedia can provide skilled, technical engineers to run / handle day to day operations especially in data centers, head ends, NOCs. Especially in the enterprise area, Commedia provides skilled CCNA, CCNP certified L1, L2 & L3 engineers who are capable to manage the complete enterprise data center / media headend infrastructure.

The world is moving towards a more wireless environment especially with the explosion of wireless solutions at a rapid pace. More and more wireless solutions are being implemented as India is foreseeing multiple opportunities in this area.

Wifi and Microwave - Commedia solutions work with a host of enterprise wifi solutions, next generation technologies and has rolled out deployments in India and abroad. Commedia has successfully executed CISCO based Meraki setups, Ruckus based wireless setups.

Satellite / RF - Commedia's team specializes in handling massive scale rollouts across different geographies with ease. We have done multiple successful installations of C / Ku BAND with different antenna makes like Andrew, Prodelin, Spacelink as per the customer's use case requirements.

○ Wireline Solutions

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The networking enterprise grade solutions are seeing a complete change as technology is evolving, the areas that Commedia is working around involves -

Networking - We provide complete enterprise level network designing, network protection, network management, supply and rollout services for the enterprise customers in India or abroad.

IT Infrastructure - Complete setup of the IT infrastructure whether it be hybrid cloud environment or in house IT requirements. Commedia caters to all kinds of IT requirements including various kinds of servers, switches, routers, firewalls and other IT peripherals.

VOIP Solutions - Commedia can offer a range of VOIP / IP telephony services as per the customer requirement.

Video Conferencing / Surveillance Solutions - For large offices, auditoriums, halls, video conferencing or CCTV / surveillance setup solutions can be designed and deployed by Commedia. Other peripherals like biometrics, door access systems also can be provided as part of the solution.

Digital Signage - For Banks, Retail outlets, Corporate houses all kinds of digital signage solutions can be deployed including supply and installations.

○ Digital media Solutions

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In the digital domain, technologies like 4K/ 8K content, OTT / IPTV, AR, VR, AI are the latest buzzwords, where a lot of work is being done technology wise. Adaption of technology by the broadcast industry is taking its own time, but we are seeing the industry testing and working it out. Some of the key areas where Commedia is working include -

Digital HeadEnd / Teleport - Commedia can design, supply and deploy the technical infrastructure at Digital Headend / Teleport. The deployments are in line with International standards followed globally.

Production Workflow - Our experts can design / optimise the production workflow / conduct professional audits, provide valuable feedbacks & insights which will help streamline your operational activities. Whether it be PCRs / MCRs / NOCs, Commedia has the hands on experience to suggest the best solution.

Asset Management - As the industry is moving towards automated workflow, Commedia experts have been dabbling with the asset management whether it be DAM/MAM. Commedia is tied up with a range of solutions which will serve the purpose of managing the audio /video assets for the customer.

Storage Solutions - Commedia provides a range of simple NAS /SAN based storage or large scale intelligent storage / archive options based on the use case requirements with the customers. Commedia also deals in cloud based storage deployments.

Monitoring Solutions - As the production environments are moving to a file based platforms, consumption is getting multifold with OTT / IPTV coming into play. This is where QoE comes into play and having a good customer experience matters. Commedia provides tools and services to handle the complete monitoring part in a professional manner.

○ Software Solutions

INDUSTRIES

- Telecom
- Entertainment
- Finance & Banking
- Manufacturing
- Retail
- Healthcare
- ISP's

PRODUCTS & SOLUTIONS

- Network Management System (cNMS)
- Billing Solutions
- Data Mining & Analytics
- Data Optimization
- Program Management Tool
- Operation Support Tool
- WFH monitoring solutions
- Healthcare Solutions
- Playout Manager Solution
- IOT Platform Manager Solution

TECHNOLOGIES

- .NET
- WPF & WCF
- Android Application
- iOS Application
- Database Framework
- Xamarin
- C++

○ AWS cloud Solutions

Several solutions in specific areas such as Network Security, Digital Media and Satellite Communications are implemented by Commedia and delivered successfully.

Clear benefits of our value added services includes:

- End to End Design, Deployment and Management
- 24x7 Global Network Operations Centre (GNOC)
- Technical expertise on call.
- Cloud enablement training
- Customized Solution as per customer requirement with Proof of Concept
- AWS Cloud Certified Individuals

❖ About

○ Who we are

- Commedia Solutions Pvt Ltd, headquartered in Mumbai, India is a young, vibrant company with highly professional workforce committed to take world class solutions and services to its customers. Commedia driven by passion takes pride in delivering unique products and value added telecom, networking & media solutions to address the needs of its customers in the digital world.
- Commedia provides solutions and services across the Indian subcontinent and in the emerging markets . The company has aggressive plans and is poised for very healthy growth rate . The company believes in partnerships and has developed ecosystem of partners to address the ever growing complex requirement of the customers.
- The company specializes in providing end-to-end solutions in wireless, wireline and media domain, this covers the entire gamut of services that includes design, build, operate, and maintain. The company with its expertise and experience is investing disproportionate efforts and has added set of rich in-house features to each of the solutions to present a comprehensive offering to its customer.



C S Raghava Rao

Founder & MD

He has 25 years of experience in the telecom industry that includes setting up of business, business development, product development, service delivery, and contract management. He has proven experience in establishing business, building customer relationships, leading teams and delivering superior quality services.

He holds a degree in Electronics and Communication Engineer from NIT(REC) Warangal, and a Management Graduate from SOM, IIT Powai.

Shri C Subba Rao

Director

Shri C Subba Rao received his Master in Engineering from JNTU Hyderabad. A dynamic and versatile person and has demonstrated leadership skills in heading major functions in BHEL, Hyderabad. His specialization includes managing Mega Projects, Commercial, Finance, Contract Management, Program Management and Project Delivery.

With his vast industry experience of more than 40 years, he is a guiding force to the whole team at Commedia Solutions.

C V Ramani

Director

Ms C V Ramani is postgraduate from Osmania University, Hyderabad. She has great expertise in handling multidimensional assignments and has played anchoring role since inception.

She is the Director of Commedia Solutions Pvt Ltd and was instrumental in formation of company.

Prof. G. Padmavati

Advisor Finance

She holds Masters Degree in commerce from Osmania Univeristy. She is currently working as Finance Professor in IBS and has fifteen years of strong experience in Academics and various managerial tasks at Icfai University and three years of professional experience as Articled Trainee with M/S Komandoor & Co, a Chartered Accountant firm at Hyderabad

A Fellow Member of the Institute of Chartered Accountants of India. She holds a Chartered Accountants Professional Degree from the Institute of Chartered Accountants of India, holds Cost and Works Accountants (Intermediate) Degree from The Institute of Cost and Works Accountants of India.

She is member of internal audit committee of the company.

Management Team

Harshad Awasare

Chief Operating Officer

Harshad has 18 years of experience in the field of Sales, Marketing and Business Development of which 15 years have been spent in the telecom domain. He has now been associated with Commedia from 2014 and has been driving the various Business verticals. He is handling both global and domestic business for Commedia and responsible for sales of the company.

He has a degree in Engineering from SPCE, Mumbai and has done his Masters in Management Studies from Jamnalal Bajaj Institute of Management Studies, Mumbai.

His past experiences include working in various capacities across organisations such as Bharti Airtel, Philips, iSAT Africa and Ingram Micro. He has worked in multiple geographies and has expertise in mentoring teams in Sales, Pre-sales and Product Management.

Subeeth Kotian

Vice President Commercial & Supply Chain

Subeeth has been associated with Commedia from 2013. He has a rich experience of over 30 years in the areas of supply chain and finance. He heads the Commercial, Supply Chain & Admin functions for the organisation.

In his past endeavours, has headed the Supply chain function for Enterprise division (West) at Bharti Airtel Ltd.

He specialises in handling international supplies and logistics for the projects which the organisation undertakes. He has rich experience working across diverse industries like Engineering and Pharmaceuticals also.

Sajan John

Vice President Service Delivery

Sajan has been associated with Commedia Since 2018. He heads the Service Delivery. He has more than 17 years of rich experience in Telecom Engineering, Project Management and O&M. He Leads multiple teams, Multiple Projects, Multiple Discipline, at multiple locations. He is double CCIE having R&S and Security Expertise with proficiency in Design and implementation of large scale IP/MPLS VPN Networks, SDH/PDH Networks.

❖ Achievements

- 1000+ project completed
- 100+ projects running
- Projects done in 95+ countries

❖ Reach us

408, Shelton Cubix, Sector 15, Plot 87, CBD Belapur, Navi Mumbai, Maharashtra 400614

Contact us: +91 22 4965 8000

sales@commediaindia.com

