



The Information Lab
Tableau Gold Partner

Stage

All

Amount Bin

All

Account Name

All

→ CLICK ACTION.
Click on a value to
filter data.

Opportunities Overview | REVIEW ALL YOUR SALESFORCE OPPORTUNITY PIPELINE

KPIs

Open Opp.

31

Amount

£5,76M

Expected Amount

£4,74M

→ Accounts by number of opportunities



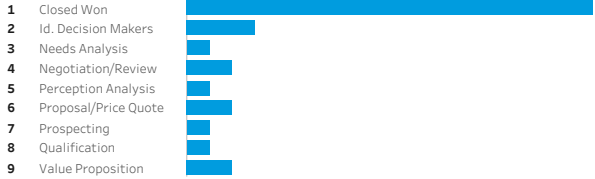
Distribution by amount



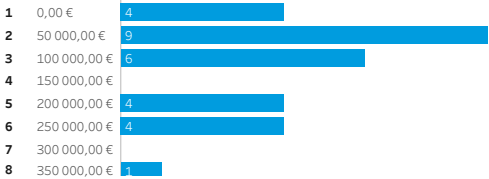
Distribution by expected amount



OPPORTUNITIES BY STAGE



OPPORTUNITIES BY AMOUNT | Bins show only initial value.



OPPORTUNITY DETAILS

Order	Account Name	Name	Days to Close	Stage	
1	Edge Communications	Edge SLA	1118	Closed Won	60 000,00 €
2	Grand Hotels & Resorts Ltd	Grand Hotels Kitchen Gener..	1123	Id. Decision Makers	15 000,00 €
3	Grand Hotels & Resorts Ltd	Grand Hotels SLA	1125	Closed Won	90 000,00 €
4	Express Logistics and Trans..	Express Logistics Portable T..	1126	Value Proposition	80 000,00 €
5	Express Logistics and Trans..	Express Logistics SLA	1127	Perception Analysis	120 000,00 €
6	Express Logistics and Trans..	Express Logistics Standby G..	1128	Closed Won	220 000,00 €