

# STAKEHOLDER CHAT | ATLIQ MART

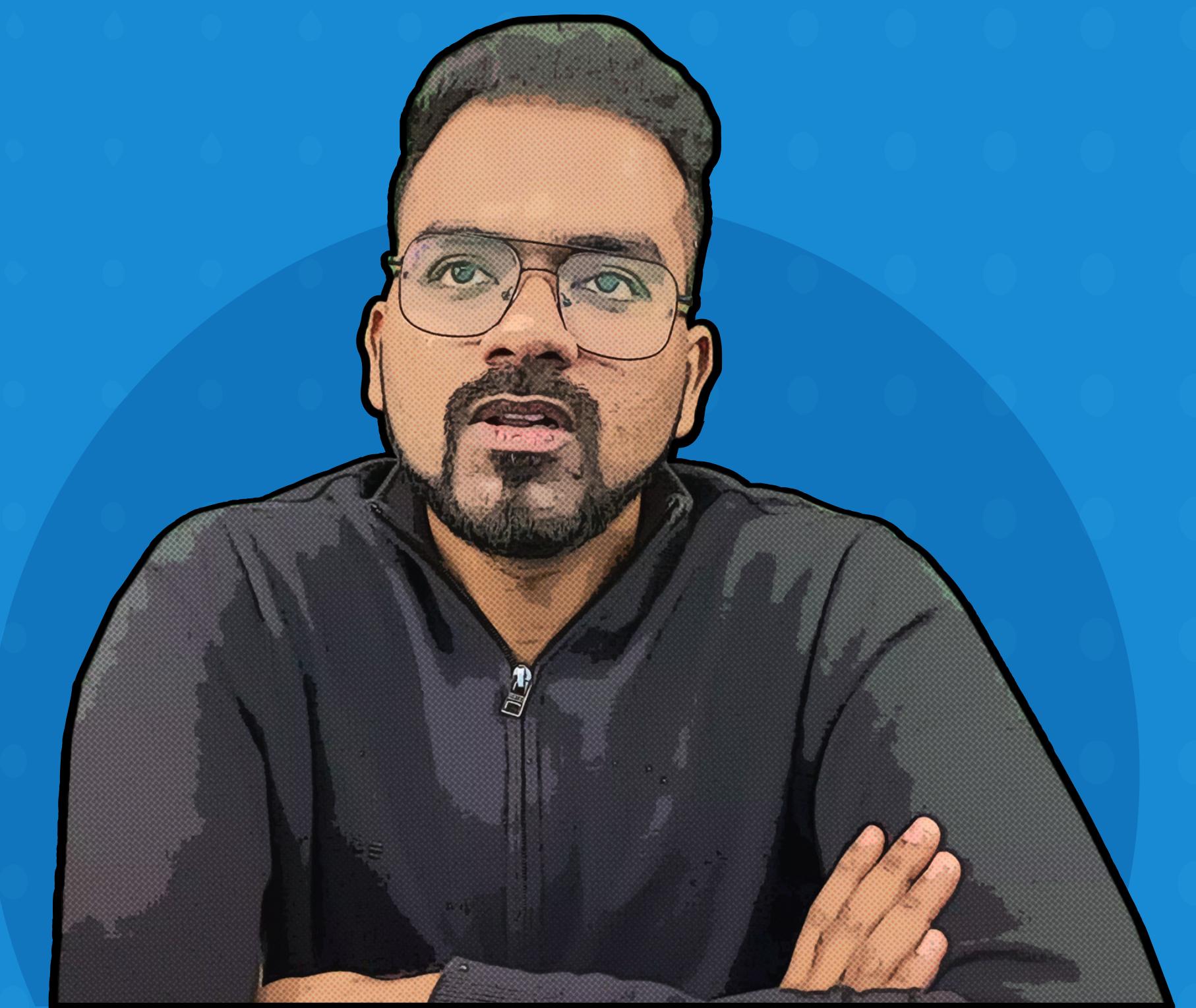
## BUSINESS REVIEW |

### CODEBASICS RESUME PROJECT CHALLENGE

MEET THE STAKEHOLDERS



BRUCE HARYALI  
DIRECTOR, ATLIQ MART



TONY SHARMA  
HEAD OF SUPPLY CHAIN, ATLIQ MART



PETER PANDEY  
DATA ANALYST, ATLIQ MART

GOD!!

WHY DID  
OUR KEY CUSTOMERS  
NOT RENEW THE  
CONTRACT?

ARE WE  
THAT BAD?

UNFORTUNATELY,  
YES! I KNOW WE  
HAVE BEEN  
TALKING ABOUT  
OUR SERVICE  
LEVELS

BUT...

BUT..?

YOU DID NOT APPROVE  
OUR BUDGET TO  
DEPLOY ANALYTICS  
FOR SERVICE LEVEL  
TRACKING!

I APPROVE NOW...  
HOW LONG WILL  
IT TAKE?

WE'LL HAVE IT DONE BY  
END OF THIS MONTH! IT  
WILL BE A CHALLENGE  
FOR NEW ANALYST  
PETER PANDEY,

BUT  
HE IS  
SMART!

LET'S  
MEET  
WITH HIM!

PETER, MEET  
MR. HARYALI.

WE  
HAVE AN  
EXCITING  
CHALLENGE  
FOR  
YOU

TONY,  
I'M BORN READY

GOD HE IS TOO EXCITED, HOPE  
BRUCE DOESN'T PUT HIM  
UNDER PRESSURE

PETER,  
I WANT TO SEE  
OUR 'ON TIME', 'IN  
FULL' AND 'OTIF %'  
FOR OUR ORDERS.  
ON DAILY BASIS.

THEN I WANT THE  
SPLIT BY CITIES  
AND THEN BY  
CUSTOMERS.

MMM...  
LET ME TAKE  
NOTES

YES, YOU ALSO NEED  
TO SHOW THE 'ON TIME',  
'IN FULL' AND 'OTIF %'  
WITH RESPECT TO THEIR  
TARGETS IN THE  
METRICS

THE SAME  
APPLIES TO CITY  
SPLIT AND  
CUSTOMER  
SPLIT.

ARE THERE  
ANY OTHER  
METRICS THAT  
WE NEED TO  
COVER?

YES. LINE FILL RATE AND  
VOLUME FILL RATE.

DON'T WORRY I  
WILL PROVIDE YOU  
WITH A METRIC  
LIST WITH  
EXPLANATIONS.

I WANT TO UNDERSTAND THE CUSTOMER'S SERVICE LEVEL VISUALLY OVER ALL THESE METRICS WITH RESPECT TO OUR TARGET.

THAT'S POSSIBLE. PETER- KEEP THE CUSTOMERS AND ALL THE METRICS IN A MATRIX VISUAL.

APPLY CONDITIONAL FORMATTING ON VALUES BASED ON THEIR GAP WITH RESPECT TO THE TARGET.

HOPE THESE NOTES HELP ME LATER

PETER YOU ALSO NEED TO SHOW THE OTIF PERFORMANCE VS TARGET OVER MONTHS

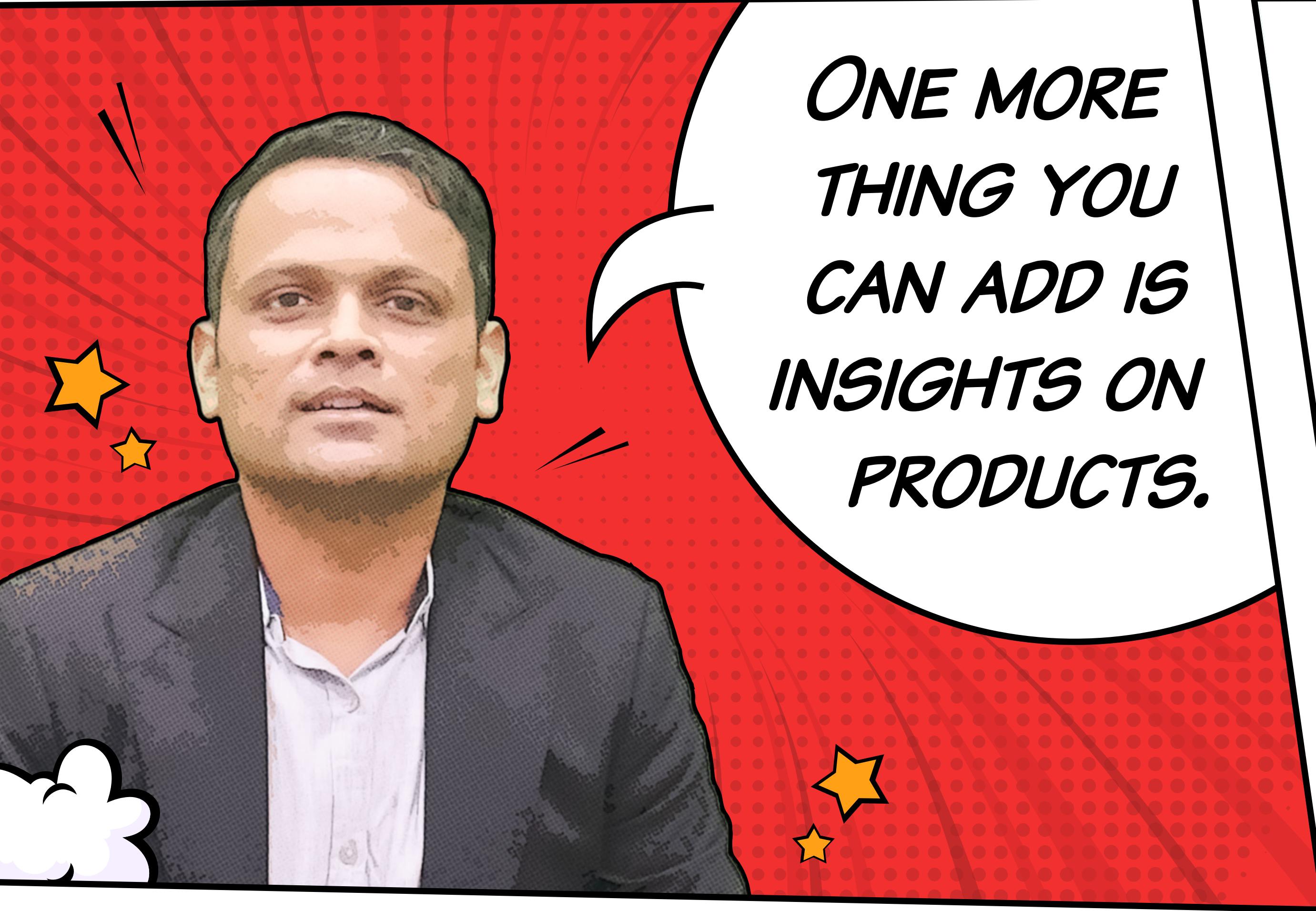
IT SHOULD BE DRILLABLE FOR WEEKS AND DAYS AS WELL.

SURE, WILL DO

IN FACT, YOU NEED TO DO THAT FOR ALL METRICS WITH A SWITCH OPTION.

THE USER SHOULD BE ABLE TO SWITCH BETWEEN METRICS AND THE GRAPH SHOULD CHANGE.

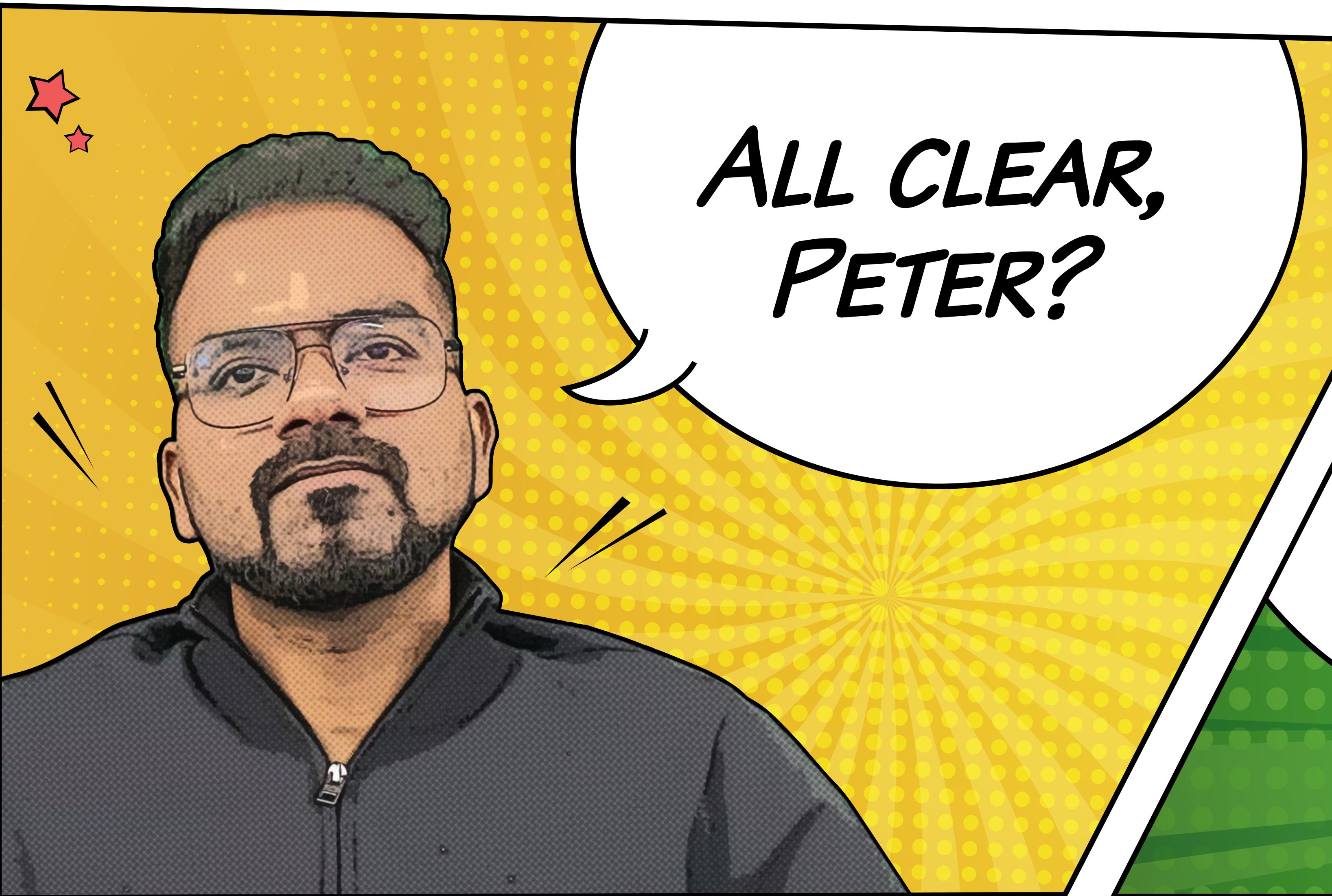
GOD...GOOGLE, HELP ME



ONE MORE THING YOU CAN ADD IS INSIGHTS ON PRODUCTS.



YES. SHOW ONLY LIFR AND VOFR FOR PRODUCTS AND MAYBE ADD A SPARKLINE NEXT TO IT.



ALL CLEAR, PETER?



YES TONY, AS CLEAR AS MY NOTES!