# Siddharth Kushawaha

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#### **EDUCATION**

## Stevens Institute Technology | Hoboken, NJ

Master of Science in Data Science

Dec 2024

GPA: [3.95/4]

Relevant Coursework - Generative AI, Probability, Statistics, Optimization, Deep Learning, ML, Linear Algebra, Web Mining, Time Series

# Manipal Institute of Technology | Manipal, India

May 2018

Bachelor of Technology in Electrical & Electronics Engineering | Minors in Business Management GPA: [8.19/10]
Relevant Coursework — Web Development, Data Structures & Algorithms, Cloud Computing, Marketing, Finance, Operations & Research

**EXPERIENCE** 

# Factspan Analytics | Senior Data Analyst | Bangalore, India

[Jan 20- Jun 23]

- Developed a fraud detection model using the Hidden Markov Model, improving model accuracy by nearly 19% and reaching
  an overall accuracy of 83.28%.
- Developed optimized SQL views in BigQuery, Data Mining, Clustering (Hierarchical and DBScan), and implementing ML (Revenue Forecasting) for effective decision-making in determining client connections based on record analysis.
- Designed and maintained ETL pipelines using Apache Airflow, ensuring data integrity and timely updates for critical business reports.
- Conducted advanced **statistical analysis** using **Python and Tableau (TabPy)**, including hypothesis testing and multivariate analysis, to derive actionable insights from complex datasets and create a revenue forecasting model for Marketing Effectiveness Team; empowered stakeholders with real-time insights in **Tableau**, streamlining decision-making and driving revenue growth.
- Designed and implemented **A/B tests** for marketing campaigns, resulting in a **15% increase** in conversion rates and optimizing resource allocation.
- Automated Tableau data migration with Python, reducing manual labor by 95%.
- Developed an **AI-driven Python framework** for sentiment analysis using **gpt-3.5-turbo**, enhancing marketing strategies and vendor communications based on customer reviews.
- Built a complex **Looker** dashboard from scratch, earning the trust of Sr. Director of Marketing, resulting in securing additional similar projects and a **25% revenue increase** from client's account.
- Implemented Git for version control in Looker and collaborative development, enhancing team productivity and code
  management efficiency.
- Designed and developed an intricate Looker dashboard for the Advertisement & Production Team, leading to a remarkable 7% reduction in manual labor and culminating in a well-deserved promotion.
- Served as the adept administrator for Tableau Server and Looker, ensuring smooth operation, maintenance, and robust security.
- Recruited 4 Looker developers and provided mentorship for ongoing dashboard maintenance.

## **TECHNICAL SKILLS**

 $\textbf{Programming Languages} \ \textit{/} \ \textbf{Frameworks} \ \textit{-} \ \textbf{Python, SQL, Airflow, HTML, CSS, PHP, PyTorch, FastAI, Flask, HuggingFace.}$ 

Databases - MySQL, SQL Server, Hadoop

Tools - Alteryx, Looker, Tableau, Power BI, Git, Excel, Selenium, Gradio, Streamlit

**Cloud** – Google Cloud Platform.

#### **ACADEMIC PROJECTS**

## Online Conversion Ratio Analysis (Amplify Analytix) | Freelance

• Employed advanced statistical techniques including SMOTE, MICE, Power Transformation, chi-square, ANOVA, and Ensemble to extract insights and developed predictive model with 88% accuracy for prospect identification, optimizing audience targeting and boosting campaign performance through precise CTR and CVR forecasts.

### Intellidata: AI Assisted Data Science Platform

• Developed an AI-assistant for EDA, data preprocessing and ML tasks using **doteny**, **Langchain** and **Streamlit** for deployment.

#### **ACHIEVEMENTS & CERTIFICATIONS**

- Awarded "Earn Trust" Leadership skill; expanded project portfolio and increased account revenue by 25% through enhanced client relationships.
- Create a Voice Assistant with OpenAI's GPT-3 and IBM Watson (IBM)
- Accelerating Deep Learning with GPUs (CognitiveClass.ai)