

TERRATREND:HOUSE PRICE PREDICTION

Group No. 1

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TerraTrend – Navigating the Real Estate

The Problem we solve : Navigating the Real Estate “Black Box”

For the average Indian, buying or selling property is the most significant financial decision of their lifetime. Yet the real estate market often operates like a “Black Box”. Pricing can seem arbitrary, information is scattered, and a persistent lack of transparency creates a stressful and unequal environment.

This leads to critical problems for everyone involved:

- **For Homebuyers:** The constant fear of overpaying.
- **For Sellers:** The challenge of setting a competitive price.
- **For the Market:** This lack of clear, data-driven valuation contributes to market inefficiency, slows down transactions, and erodes trust

Brief Introduction of TerraTrend –

House Price Prediction



The Impact We Make: Empowering Decisions with Data

TerraTrend is designed to dismantle this black box. By leveraging the power of machine learning, we transform complex market data into a clear, actionable, and reliable price prediction. Our goal is not just to build a tool, but to create a more transparent and equitable real estate ecosystem.

- **Empowering Homebuyers:** We provide homebuyers with a data-driven estimate of a property's fair market value. This gives them the confidence to make informed offers
- **Enabling Sellers:** Our tool helps sellers price their properties strategically from day one. By providing an unbiased valuation based on thousands of similar properties
- **Creating a More Efficient Market:** By bringing transparency to the forefront, TerraTrend helps streamline the entire transaction process.

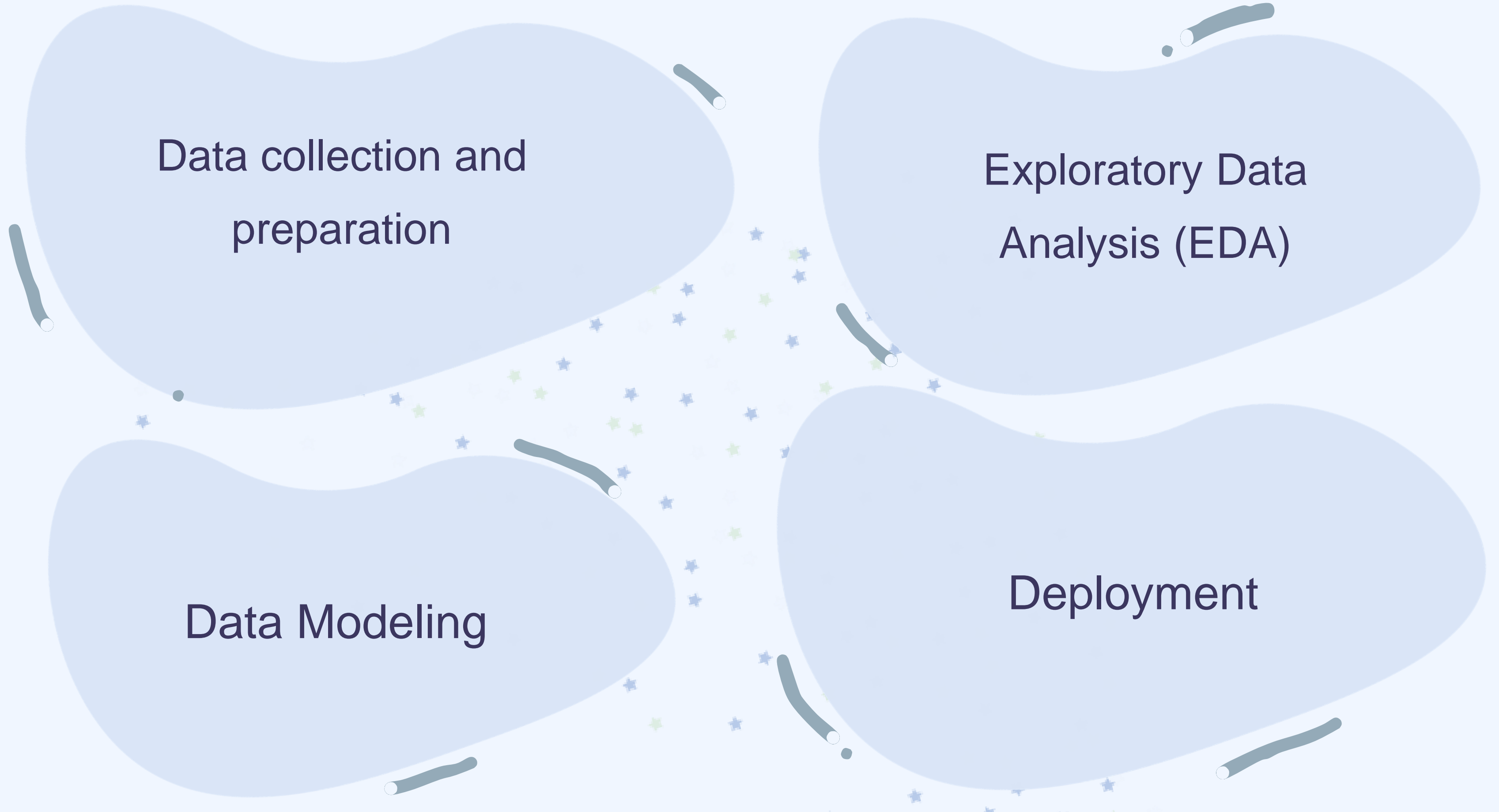
METHODOLOGY

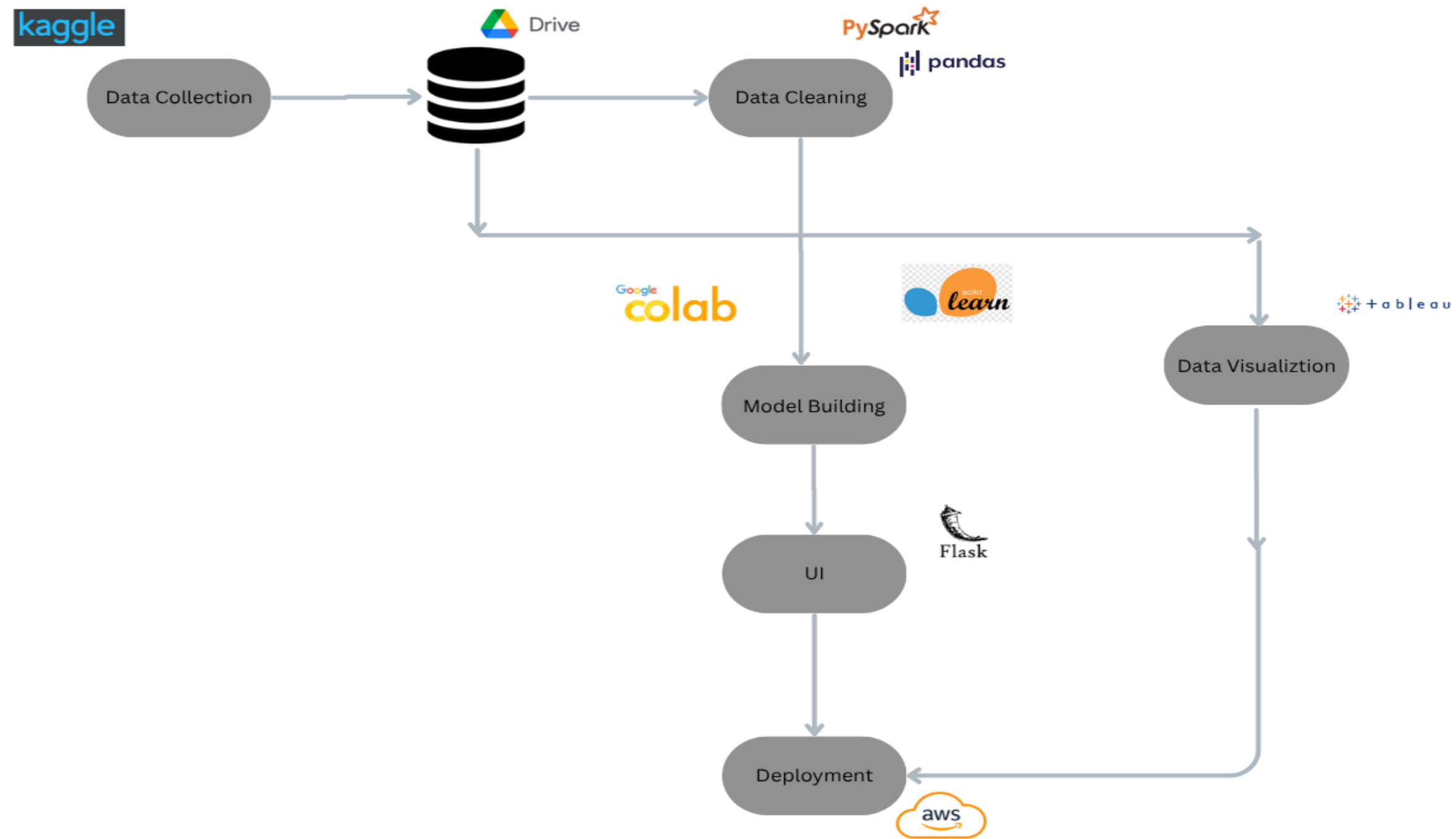
Data collection and
preparation

Exploratory Data
Analysis (EDA)

Data Modeling

Deployment





FLOW DIAGRAM

Data Preparation and Preprocessing

Sourcing the dataset –

Our dataset were taken from publicly available and reliable sources which were further sourced through various listings across India. All the details were brought together across several locations and fetched through publicly available datasets.

Data Import -

Data is imported from the datasets which were in comma separated values into a data frame for easier pre processing and cleaning to ensure a strong foundation for the machine learning model.

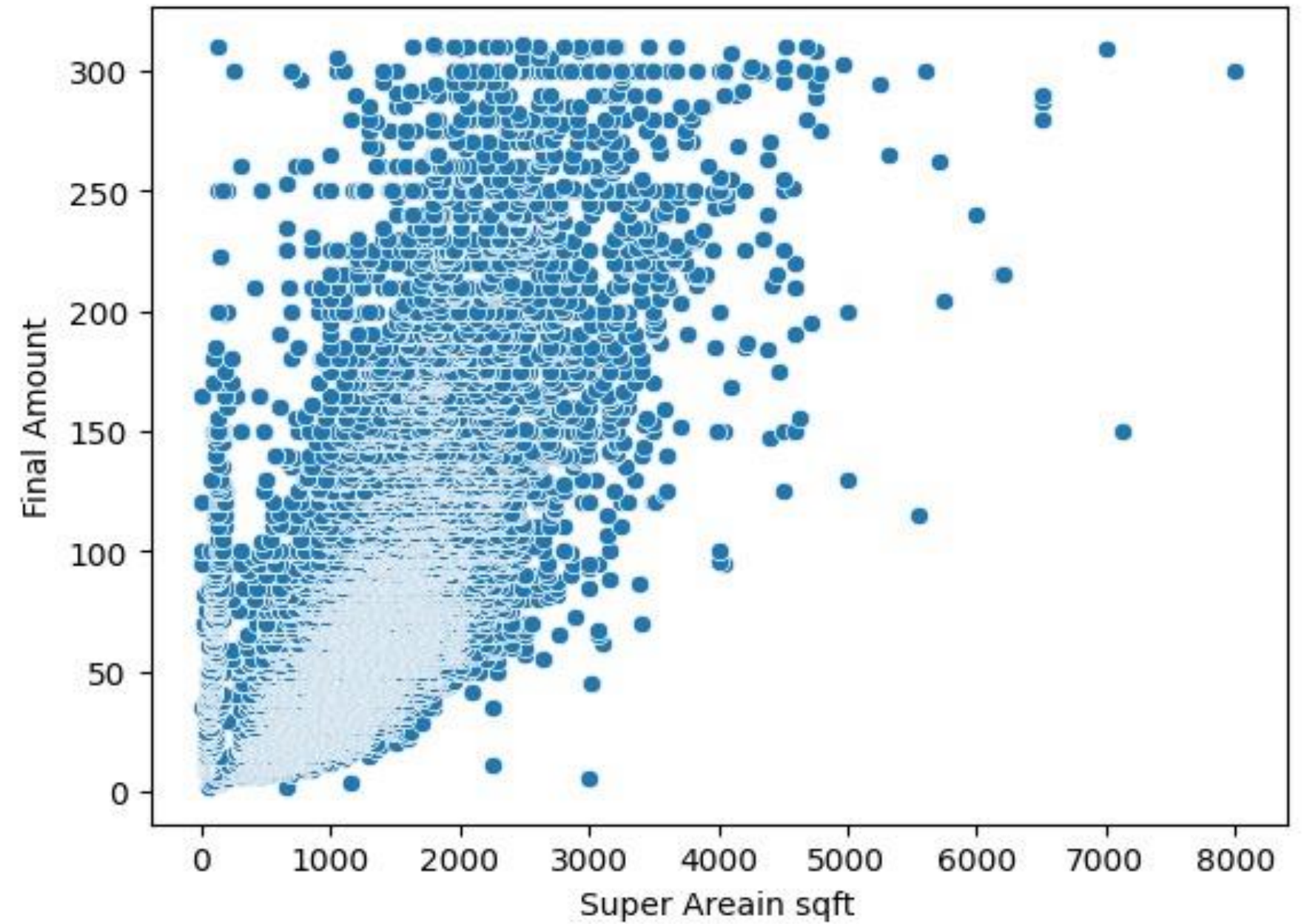
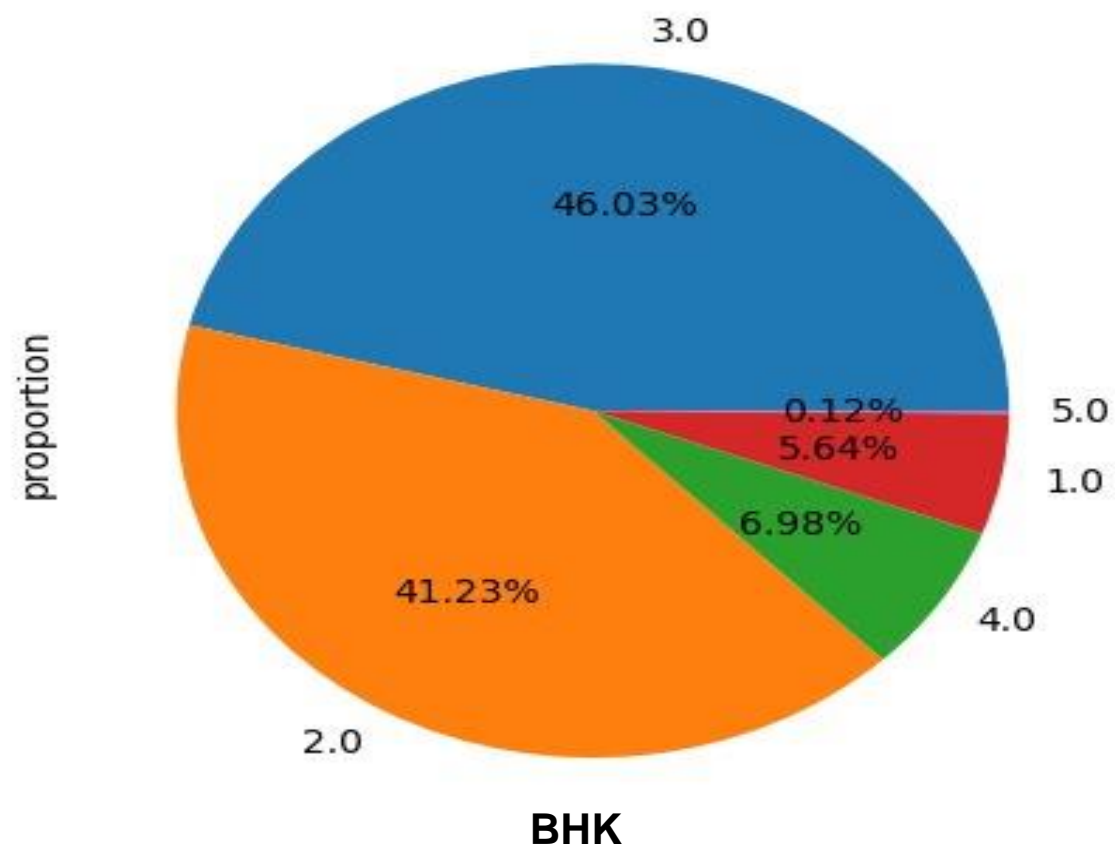
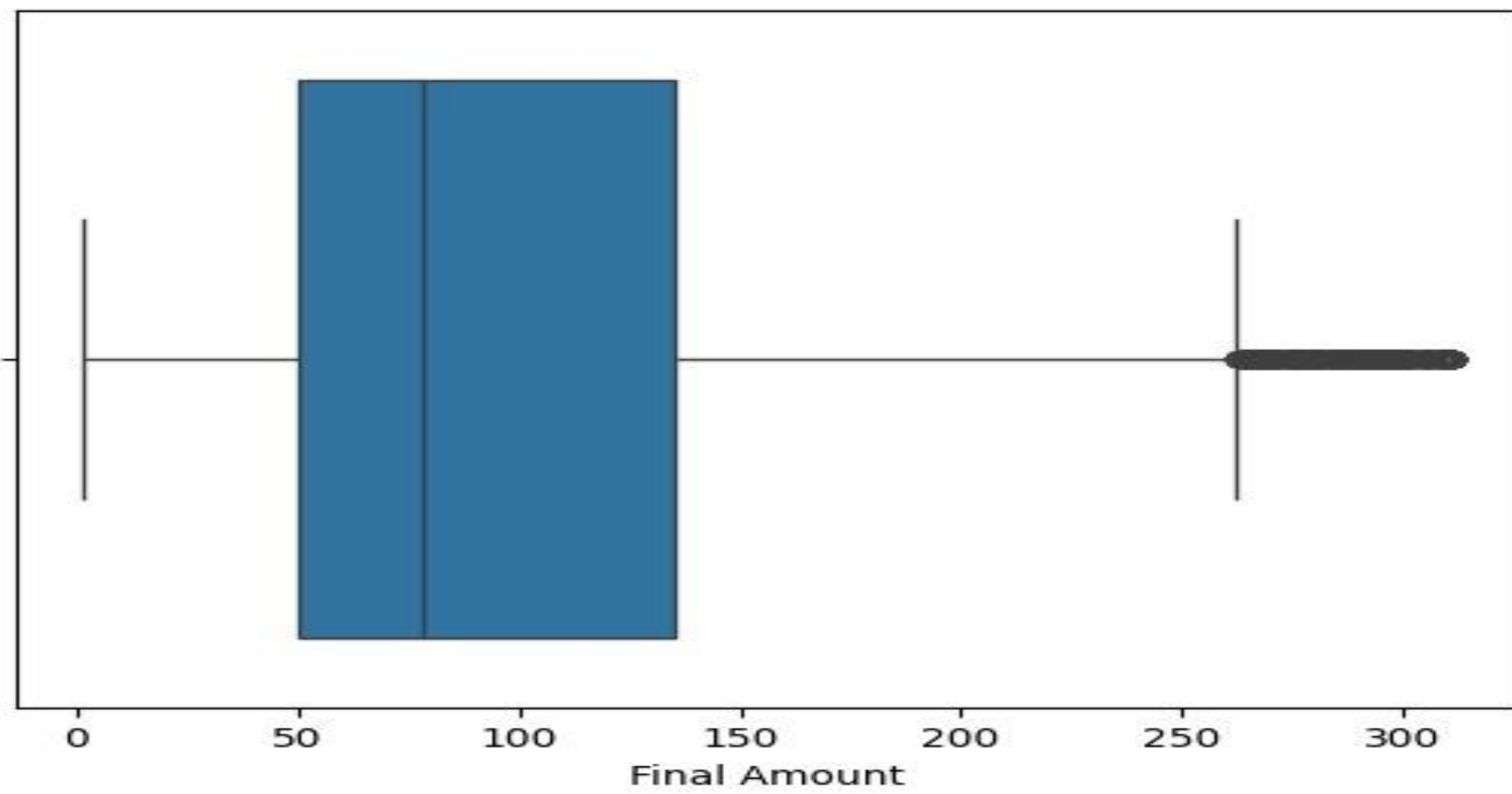
Key Features and attributes -

The dataset includes critical features such as location, size, number of bedrooms, and bathrooms. It allows for robust and predictive Modelling.

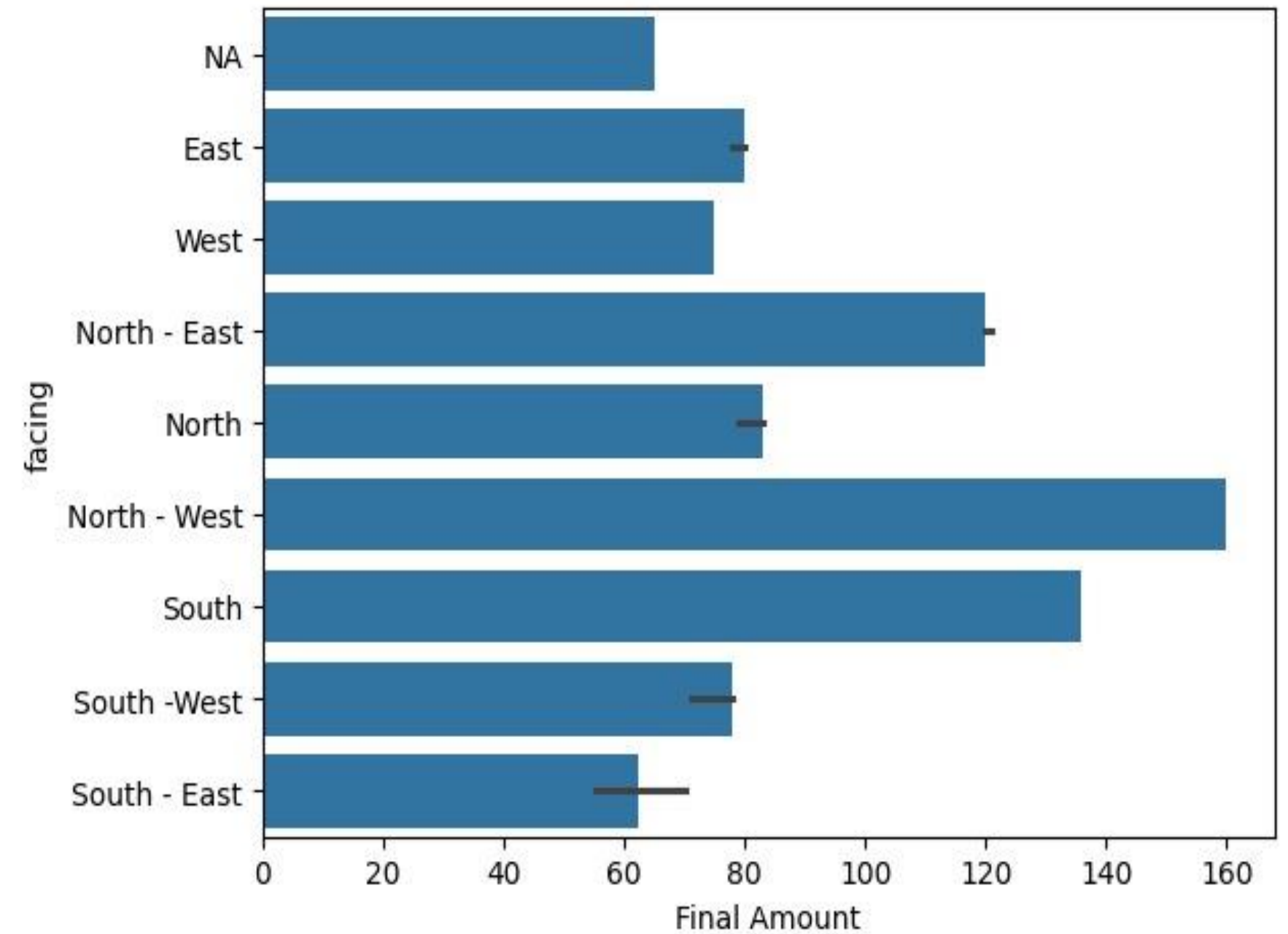
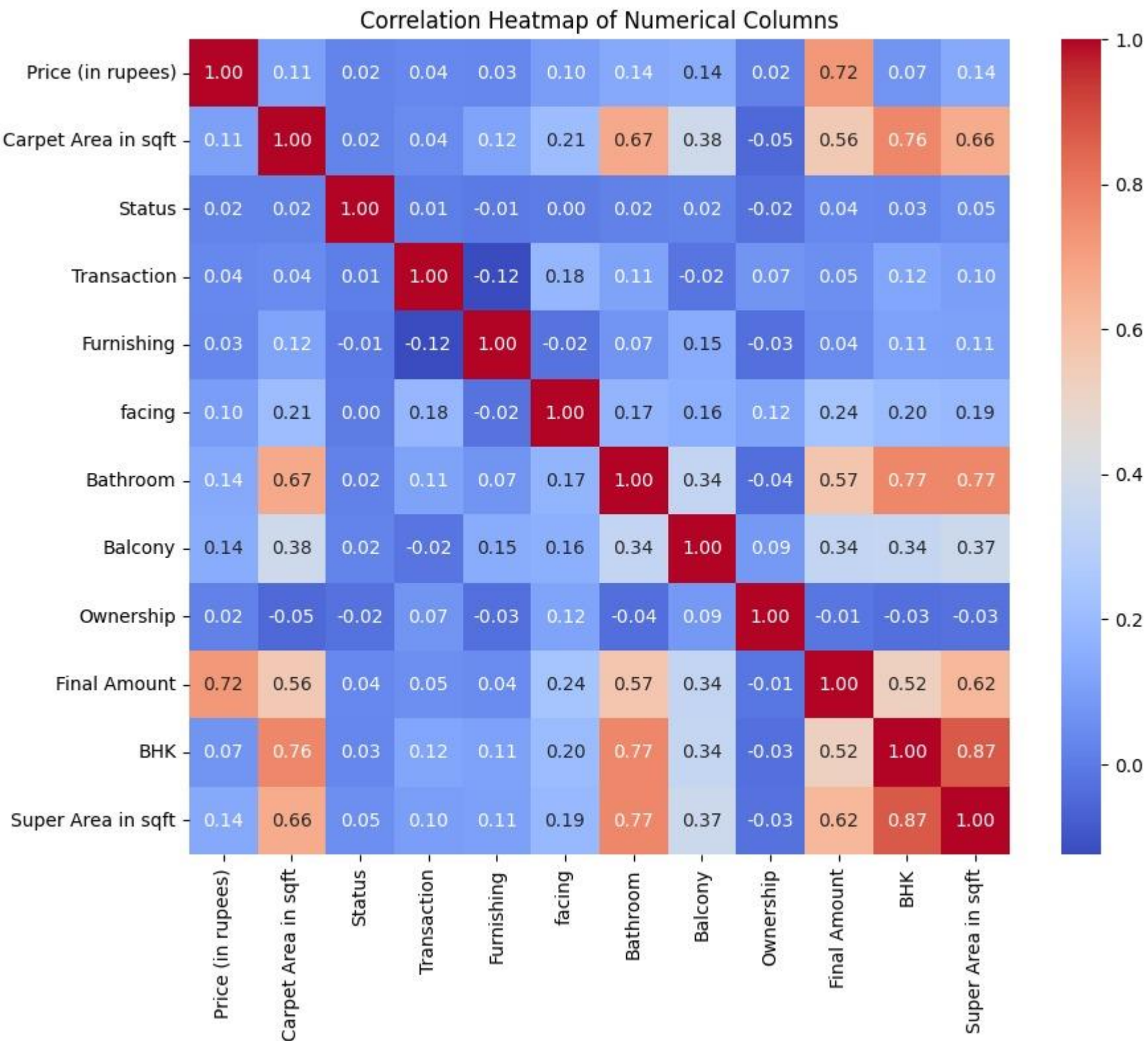
Data cleaning –

Data is duly cleaned by working on various aspects. Null values, Blanks are handled depending upon the significance of the said rows and columns, they were either imputed, or eliminated. Duplicates are removed, and data was properly put together. The columns not contributing to the prediction were also removed ensuring a strong foundation for ML models

Exploratory Data Analysis



Exploratory Data Analysis



Data Modeling

Linear

Regression

Set as a benchmark.

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Random

Forest

Used for its robustness and ability to reduce overfitting through ensemble learning.

XGBoost

Employed for its high performance and speed in handling large datasets with boosting techniques.

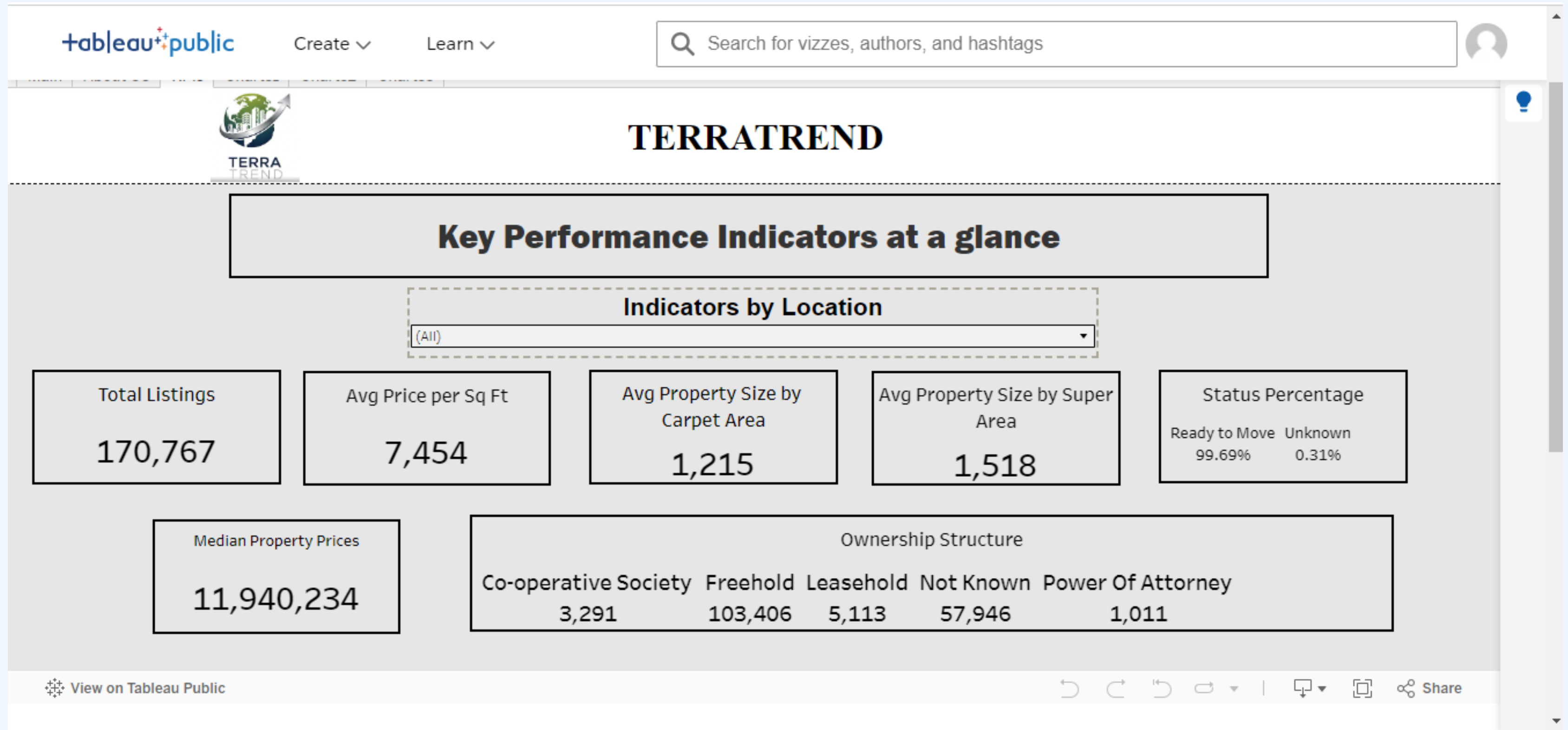
CatBoost

Leveraged for its ability to handle categorical features without extensive preprocessing.

Model Performance & Hyperparameter Tuning

Model	R ² Score	MAE	RMSE
Linear Regression	0.8699	14.85	21.29
Random Forest	0.9914	1.531	5.46
XGBoost	0.9922	2.172	5.66
CatBoost	0.989	2.668	6.13

TABLEAU DASHBOARD



https://public.tableau.com/app/profile/santosh.kriplani/viz/Project2_17544349064900/Main

Deployment

- 1. Launch EC2 Instance**
- 2. Configure Security Groups**
- 3. Connect to Instance and Install Python & pip**
- 4. Instal, Create & Activate Virtual Environment Tool**
- 6. Install Project Dependencies and Upload Project files**
- 7. Run Flask Application**
- 8. Access Application via Public IP**

Deployment

Instances (1/1) [Info](#)

Last updated 1 minute ago

Connect

Instance state ▾

Actions ▾

Launch instances ▾

All states ▾

< 1 >

<input checked="" type="checkbox"/>	Name	Instance ID	Instance state ▾	Instance type ▾	Status check	Alarm status	Availability Zone ▾	Public IPv4 DNS ▾	Public
<input checked="" type="checkbox"/>	ubuntu	i-0345416e92f2923bc	Stopped	c5a.large	–	View alarms +	ap-south-1b	ec2-13-202-251-58.ap-...	13.202

i-0345416e92f2923bc (ubuntu) ▾

Details

Status and alarms

Monitoring

Security

Networking

Storage

Tags

▼ Instance summary [Info](#)

Instance ID

i-0345416e92f2923bc

IPv6 address

–

Hostname type

IP name: ip-172-31-11-17.ap-south-1.compute.internal

Answer private resource DNS name

IPv4 (A)

Auto-assigned IP address

Public IPv4 address

13.202.251.58 | [open address](#)

Instance state

Stopped

Private IP DNS name (IPv4 only)

ip-172-31-11-17.ap-south-1.compute.internal

Instance type

c5a.large

VPC ID

vpc-0ad05e26d4b73e677

Private IPv4 addresses

172.31.11.17

Public DNS

ec2-13-202-251-58.ap-south-1.compute.amazonaws.com | [open address](#)

Elastic IP addresses

13.202.251.58 [Public IP]

AWS Compute Optimizer finding

[Get in to AWS Compute Optimizer for recommendations](#)

PREDICTION PAGE



TerraTrend

Estimate property prices based on various features



Data-Driven

Our predictions are based on analysis of thousands of property listings across multiple locations.



Accurate

Machine learning models trained on historical data ensure reliable price estimates.



Actionable

Get clear insights to make informed decisions about your real estate investments.

Property Information

Location

Ahmedabad

Carpet Area (sqft)

2000

Must be between 1500 and 6000 sqft

Super Area (sqft)

2200

Must be between 1800 and 6500 sqft

Property Details

BHK

2

Bathroom

2

Balcony

2

Additional Features

Furnishing

Semi-Furnished

Facing Direction

North-East

Status

Ready to Move

Transaction Type

New Property

Ownership Type

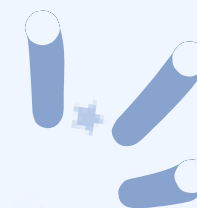
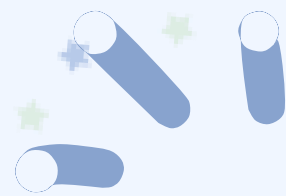
Freehold

Predict Price

Our Insights

Future Scope

- **Advanced Algorithms** : Deep Learning (Example Neural Networks) for model improvement and optimization
- **Integration with real time data** : incorporate real time market trends.
- **Explainable AI** : Integrate tools like SHAP or LIME to explain model predictions.
- **Natural Language description Generation using LLMs** : Fine tune LLMs like T5, LLaMA, on your dataset to automatically generate detailed and well written property descriptions from structured data.



Thank you