

Siddhant Tiwari

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[Siddhant Tiwari- Virtual Assistant](#)

## EDUCATION

- **Master of Laws (LL.M.)** - National Law University, Odisha (2024-25) – 70%
- **Bachelor of Laws (B.A., LL.B. Hons.)** - Damodaram Sanjivayya National Law University - 8.64 CGPA

## WORK EXPERIENCE

**Founder, EXCLUZIV** | Aug 2024 – Present | [www.excluziv.in](http://www.excluziv.in)

- Built India's FIRST and ONLY FREE Legal AI Assistant — your go-to tool for Contract Drafting, Review, Strategy Simulation, and much more.
- Launched a legal-tech startup offering **Web3 compliance** tools for startups and SMBs to address legal infrastructure gaps, enabling over a dozen early-stage businesses to streamline documentation and regulatory processes.
- Built custom solutions for **contract automation**, audits, and **AML compliance**, reducing manual review time by 40% and improving legal standardization.
- Led strategic planning and product-market fit initiatives, acquiring 5+ paid clients within six months.

**Legal Researcher, Legal Commentary** | Oct 2024 – Mar 2025 | [www.legalcommentary.in](http://www.legalcommentary.in) | [YouTube](#)

- Conducted securities law and capital market research to create accessible legal content, increasing platform subscriber base by 20%.
- Drafted legal briefs and explainers across regulatory domains, contributing to 15+ published episodes with 50,000+ total views.
- Led an editorial team to improve publishing cadence and reduce delivery time by 30%.

## INTERNSHIP & PRACTICE EXPERIENCE

**Corporate & Commercial Intern – JURAL LLP, NEW DELHI** | May 2024 - June 2024

- Drafted and reviewed over 15 **commercial contracts**, including MSAs and Vendor Agreements, to ensure alignment with internal risk policies and business objectives, which minimized contractual liabilities and standardized the engagement process for new partners.
- Developed a **compliance playbook** for Investment Advisors on **SEBI's advertising code**, which clarified regulatory ambiguity and was adopted as a firm-wide reference, reducing compliance query escalations by 25%.
- Assisted in preparing documentation for a **Series A funding round** for a fintech client, ensuring all corporate resolutions and disclosures were compliant with the Companies Act, 2013, facilitating a timely and successful financial close.

**M&A and Corporate Advisory Intern – J SAGAR ASSOCIATES** | September 2022

- Conducted red-flag **due diligence** for three fintech acquisition targets, identifying non-compliance under **FEMA** and gaps in statutory registers, which directly supported the renegotiation of SPA terms and preserved the acquirer's indemnity coverage.

- Analyzed a client's draft Joint Venture (JV) agreement against the executed Term Sheet, flagging discrepancies in the deadlock resolution and exit clauses, enabling the client to renegotiate terms that better protected their interests and investment.
- Researched and prepared a detailed memorandum on the regulatory framework for **convertible securities** under the Companies Act and SEBI regulations, which was used to advise a technology client on structuring their seed funding round, ensuring full compliance and avoiding future valuation disputes.

#### Corporate & Regulatory Intern – TATVA LEGAL, CHENNAI | December 2022

- Reviewed a client's Shareholders' Agreement and amended liquidation preference and **anti-dilution clauses** to ensure alignment with a Series A term sheet, reducing the risk of post-funding disputes and enabling a smooth \$2.5M equity close.
- Analyzed potential fraud liabilities for a digital lending platform under Section 447 of the Companies Act, developing a **risk-assessment matrix** that the client's board adopted to strengthen internal controls and governance protocols.
- Drafted a legal opinion on the enforceability of contractual terms in a Debenture Trust Deed, which clarified the client's rights and enabled them to formulate a successful strategy for recovering dues from a defaulting issuer.

#### Corporate Advisory Intern – AZB & PARTNERS, Pune | March 2022

- Conducted due diligence on commercial contracts for a proposed **merger** in the infrastructure sector, summarizing key obligations and liabilities from over 50 agreements, which allowed the transactions team to accurately assess integration risks and costs.
- Analyzed the legal validity of "letters of comfort" under the **Insolvency and Bankruptcy Code (IBC)**, creating a legal brief that was instrumental in advising a financial creditor on the strength of their claim, preventing the initiation of a potentially unsuccessful litigation.
- Assisted in drafting transaction documents for a private equity investment, ensuring compliance with **SEBI (Alternative Investment Funds) Regulations, 2012**, which helped secure the investment and safeguarded the client against regulatory scrutiny.

#### Banking & Finance Intern – EDGE LAW PARTNERS | August 2022

- Researched RBI and FEMA regulations to advise a fintech startup on structuring its **cross-border payment gateway**, ensuring the proposed model was compliant with data localization and reporting norms, which was critical for obtaining regulatory approvals.
- Drafted advisory notes on **NBFC compliance** for a digital lending client, which helped them implement a compliant e-KYC and digital onboarding process, reducing their operational risk exposure.
- Prepared a comprehensive note on the licensing requirements for operating as a Payment Aggregator, enabling a client to successfully navigate the RBI application process and launch their product.