

# Andrew Lane Siegel

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10 Parkside Ct. Atlanta, GA 30342

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**OBJECTIVE:** Driven and results-oriented individual seeking to obtain a position in frontend, backend, or fullstack web development where skills in Computer Systems, Client Relations, Sales, and Marketing can be used to increase profitability and promote growth.

## **PROFESSIONAL EXPERIENCE**

### **Keller Williams Realty First Atlanta**

*Atlanta, GA*

January 2017 – 2020

- Successfully farmed areas for multiple sales in a small window of time
- Consistently make over 100 calls a day to new, current, and existing clients
- Created a personal CRM to help keep track of a client base consisting of 500 plus leads

### **The Sanders Team Realty**

*Woodstock, GA*

June 2017-Present

- Worked as a Buyer's Agent in an organized team structure
- Consistently make over 100 calls a day to new, current, and existing clients
- Successfully closed 1.75 Real Estate transactions per month
- Maintained a personal CRM to help keep track of a client base consisting of 500 plus leads

### **Keller Williams Realty First Atlanta**

*Atlanta, GA*

January 2013 – 2017

- Worked with a team in various roles including: Buyer's Agent, Lead Generator, & Showing Specialist
- Exceed monthly quotas based on previous year by 75-100%
- Instigated strategies and set stimulating personal sales goals to guarantee peak performance
- Generated new business through guerilla marketing techniques offering new and exciting marketing ideas

## **EDUCATION**

**The University of South Carolina, Moore School of Business**

Columbia, SC

Bachelor of Business Administration

May 2012

Major: Investment and Corporate Finance

Minor: Spanish

## **CERTIFICATIONS, COURSEWORK, & TECH SKILLS**

Proficient in HTML, CSS, and JavaScript, Atlanta Board of Realtors, Proficiency with Microsoft Office Suite and Adobe

**Language skills:** Spanish- Proficient, English- Native

**Interests:** Musical instruments, Sailing, Environmental Conservation, Sports

