**Professional Profile**

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| * Over 25 Years Oil and Gas upstream experience. Last 17 years in senior management positions relating to Oilfield Services Sector. * ‘Hands-on’ experience in the field from onshore Geothermal wells in Indonesia to Deepwater Drillships in Northern North Sea. * Vast international experience with most my career spent overseas in West Africa, North Africa, Middle East, South East Asia and Australasia. * Versatile professional who is able to take on various senior management roles (Director / GM, Sales and Marketing & Operations). * Strong interpersonal, written, and verbal communicator who can deliver effective presentations, consult on technology projects, and maintain collaborative relationships. * Exceptional problem-solver with keen ability to resolve issues, provide solutions / enhancements, analyze/define business processes for improvement. * A results driven, self-motivated and resourceful Manager with a proven ability to develop and strengthen management teams. |

**Professional Achievements:**

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| * World Oil Award for a Rigless Deviated Conductor Installation project for CNR in West Africa. * Successful Business start-ups for Premier Oilfield Services in the Southern Sector UK and Continental Europe. * Instrumental in producing a 75% revenue growth for BJ Tubular Services in Asia Pacific and 200% growth in one product line. * Managing the downturns – ability to make the tough decisions to ensure the business remains viable. |

**Areas of Expertise:**

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| * Strategic Planning and Leadership. * Planning and Deployment of Operational Assets. * Problem Solving & Decision Making. * P & L Management * Customer Focused. | * Organizational Design and Development. * Continuous Improvement of Operational Processes/Standards * Budget / Target Attainment * Sales Orientated |

**Professional Experience**

***Region Manager – Middle East & Asia Pacific***. Independent Oil Tools – April 2015 to Present

* Recruited by the CEO to restructure the regional businesses and implement a Matrix organisation.
* As part of the leadership team I am involved high level corporate strategy (key CAPEX investments, M&A, IMS etc)
* Successful rebranding of the Australasia Business Units.
* Implementation of a ‘Sales Force’ type strategy for the Business Development Team
* Overseen three NME’s (Myanmar, Pakistan and KSA).
* Guided all Country Managers during the severe downturn to ensure each business unit remains viable (Operating cost reductions of 25%, headcount cuts of 70%, negotiating with customers to ensure contract retention).

***General Manager – Middle East & Asia Pacific.***  ITS Energy Services – May 2013 to March 2015

* Hired by the Vice President firstly to manage the Asia Pacific Region but later in June 2014 to take over Middle East as well.
* Oversee a combined 50 + Million USD regional business.
* Implemented new systems and processes to reduce Accounts Receivable DSO’s by 75%
* Restructured the regional organisation to reduce the cost base, improve efficiency and increase revenue per head.
* Successfully aligned business planning and financial processes with performance improvement and business risk-management activities.
* Orchestrated NME’s and new product introductions.

***Area Manager – Asia Pacific Region***. Workstrings International – September 2010 to February 2013

* Recruited by the Managing Director of Premier Oilfield Services (prior to Workstrings acquiring Premier Oilfield Services) to strengthen the regional management structure.
* Exceeded year on year budget targets by approx. 15% per year.
* Increased the market share by approximately 35%.
* Became the number one quality Drill Pipe rental company in Asia Pacific
* Successfully awarded a multi-million dollar deep-water DST and Completion Landing String Contract for Chevron IDD Project by offering a superior technical solution

***Region Manager – Asia Pacific.*** Tesco Corporation – April 2010 to August 2010

* Reporting to the Vice President (Asia Pacific) I was hired to Manage the Tubular Running Services Product Line.
* Overseen the due diligence process during the assessment phase of a possible acquisition of an Australasian Oilfield Services Company.

***Area Manager – Asia Pacific Region.*** BJ Tubular Services – March 2015 to March 2010

* Promoted to this position by the Vice President of BJ Tubular Services.
* Managed six operational business units and over 150 staff.
* Instrumental in achieving new market entries in Australia, Brunei, China, Japan and Myanmar within the 3 years.
* Significant improvement in staff (support and operational) training and development.
* Improvement in all areas of Quality Management and Customer Service.
* Achieving and beating corporate financial targets.
* 25% growth of the business within the first year in Asia Pacific.
* 59% revenue growth in financial year 2008.
* Turnover has gone from 16 Million USD (FY’06) to 32.5 Million USD (FY’09) with a projected increase to 35.5 Million USD in FY’09.
* New “best in class” facilities in 75% of our operational countries.
* Maximized utilization of all revenue generating assets.
* Introduced new revenue streams to Asia Pacific operations.
* Instrumental in implementing key HSE initiatives.
* Continued success in securing major contracts in all Asia Pacific countries.
* Introduction value added services that are focused in reducing costs to the customer whilst increasing revenue for the company.
* Achieving ISO / DNV Quality Standards in 90% of all APR bases.

***Product Line Manager – Global.*** BJ Tubular Services – September 2003 to February 2005

* Promoted to this position by the Global General Manager of BJ Tubular Services to grow the Conductor Installation Services Product Line.
* Increased year on year revenue turnover for this service line (up on average
* 20 to 25% per year).
* Upgraded the Hammer Fleet with a much wider range of equipment that adds value to the company and the customers.
* Continual improvement in service quality by implementing new systems and process.
* Retaining key accounts that were strategic to maintaining market share in Europe, Africa Region and Asia Pacific.
* Introduced "Rigless" conductor installations to Africa and Asia Pacific
* World Oil Award for a Rigless Deviated Conductor Installation project for CNR in West Africa.

***Country Manager – Indonesia***. BJ Tubular Services – January 2002 to August 2003

* Recruited by the Global General Manager manage the Indonesian Business Unit.
* Responsible for the day‐to‐day running of the business’s, P & L/revenue forecasting, budgeting, tender preparation (inc. legal and commercial review) and business development throughout Indonesia.
* In addition to the above I was responsible for ensuring that all work performed at the respective base’s is carried out in accordance with BJ Services ‘quality’ standards as well as complying with current Health and Safety Regulations.
* Achieved financial and operational targets.
* Implemented preventative maintenance system to the Balikpapan SBU.
* Implemented structured operational training for the Indonesian staff.
* Improved financial reporting back to region office.
* Continual improvement of service quality and HSE performance.
* Built very strong customer relationships.
* Interfaced with BJ Services (parent company) to rationalise the business administration processes.
* Designed and implemented a ‘local’ IMS (Integrated Management System) that needed to be done to qualify for ExxonMobil pre-qualification requirements.

***European Manager – Continental Europe***. Premier Oilfield Services – Jan 1999 to Dec 2001

* Recruited by the Managing Director to manage two new business start-ups.
  + Southern Sector North Sea SBU
  + Continental Europe SBU
* Successful set up of both operational bases including implementation of all work-flow systems, processes and procedures.
* Hiring of all operational staff.
* Achieved 25% growth in the Tubular Handling Rental business in the Southern Sector
* Awarded ‘breakthrough’ contracts in Continental Europe (BJ Tubular Services DST contract, Dogis-Denmark Drill Pipe Contract etc).

**Signature:**

**Date:**