# Sierra Flores

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Biological Engineer with 5+ years of experience in startup operations, project and data management, and biotech research. Proven success in implementing systems that scaled operations by 10x and streamlined cross-functional collaboration.

## AREAS OF EXPERTISE

### **Project & Operations Management**

Agile, Lean, and Six Sigma | Project Planning | Stakeholder Communication | KPI Tracking | Technical Documentation

#### **Data Science & Automation**

Python (Pandas, SciKit Learn, etc.) | SQL | APIs | Flask | Advanced Excel and Google Sheets | Tableau | Basic AWS

#### **Lab & Instrumentation**

Electronic Lab Notebooks (ELN) | Lab Information Management Systems (LIMS) | SolidWorks/CAD | Lab Management Quality Control (GLP, GMP, ISO) | Assay Development | PCR and qPCR | Lab Automation (Tecan, Opentrons, Agilent)

## PROFESSIONAL EXPERIENCE

#### **Sound Agriculture** (Startup)

Process Engineer I | July 2022 - April 2024

Remote

- Designed and implemented a Smartsheet- and Asana-based project management system, enabling a 10x scale up of research operations from 4 to 40+ concurrent experiments without incurring new software costs.
- Created automated Google Sheets templates to standardize data collection across 250+ experiments, allowing for meta-analysis of data across experiments to guide research strategy and avoid wasteful experiments.
- Led the Agile-based implementation of a new ELN/LIMS, writing a 200+ page user manual and providing 50+ hours of training to transition 30+ cross-functional staff to a data tracking system compliant with investor expectations.
- Developed custom dashboards to track and report 10 KPIs, enabling staff, leadership, and board members to easily monitor research operations trends over 20 months.

Research Associate I | June 2021 – July 2022

Emeryville, CA

- Led efforts to track and analyze RNA quantification data across experiments, improving sample preparation and reducing sample loss by up to 75% across 10+ sample types for Sound's molecular screening pipeline.
- Designed and executed experiments within budget to alter trait expression in 7+ crop types, collaborating with Sound's internal research team and 3+ external partners to support genetic research and product development.
- Proactively identified operational inefficiencies and presented a strategic plan to streamline operations, prompting Research management to create the company's first and only Process Engineer role.

## **Quansys Biosciences**

Research and Development Technician | February 2019 – May 2021

Logan, UT

- Supported the setup and use of a CLIA Clinical Lab, obtaining an FDA Emergency Use Authorization (EUA), and developing a COVID-19 antibody assay, contributing to the company's rapid response during the pandemic.
- Led compliance initiatives, including implementing and training staff on a new Quality Management System (QMS), to ensure compliance with GLP, GMP, ISO 13485, and ISO 9001, achieving 2 successful company audits.
- Managed the development of 12+ multiplexed Enzyme-Linked Immunosorbent Assays (ELISAs) for 6+ customers, validating performance of up to 13 biomarkers per assay against internal QC standards and customer requirements.

## **EDUCATION, LICENSURE, & CERTIFICATIONS**

**Utah State University** 

May 2021

B.S. Biological Engineering, Entrepreneurship Minor

Logan, UT

• Undergraduate Research Fellow; graduated summa cum laude with Honors

## Fundamentals of Engineering Exam, Other Disciplines

September 2020

Engineer in Training (EIT) License

## **Project Management Certifications**

October 2024

Lean Yellow Belt and Six Sigma White Belt; PMI CAPM Certification in progress