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Tangier, Morocco

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**SKILLS** 

- Proficiency in MS Office (Excel, Word, Power Point, Outlook)
- ERP interfaces : SAP, G-ATLAS, MFGpro
- Fluent in English and French
- Pricing negotiations
- Contract drafting
- Analysis, synthesis, presentation
- Budget forcasting and project management
- Customer support

**EXPERIENCE** 

**Renault Group,** Tangier, Morocco

Global scope: Romania, Italy, Spain, Portugal

#### **Outbound Logistic Buyer**

03/2023 - Present

- Analyse, negotiate and validate sport purchase requests with suppliers and operation team
- Control purchase orders with contracts terms to ensure accuracy
- Analyse market trends and competitor data to identify opportunities for cost savings
- Prepare bid documents for tender process management according to company's policies and procedures
- Analyse and negotiate cost increase requests

**Eaton,** Tangier, Morocco

Global scope: France

**Indirect Buyer** 

09/2022 - 01/2023

- Renew facilities contracts by ensuring compliance and cost-effectiveness and reviewing commercial terms with suppliers and placing annual orders
- Engage in negotiation with suppliers to secure favorable pricing, delivery and payment terms
- Address accounts payable issues and receiving discrepancies
- Work cross-functionally with internal business clients

Eaton, Tangier, Morocco

On site scope

# **Logistic support Client**

07/2022 - 08/2022

- Collaborate with all sales forces to coordinate on customer emergency
- Alert production units of important constraints associated with certain deliveries (critical order, strategic client, delay ..)
- Handle customer requests (advance, delay, cancellation, best ship date)
- Analyze my client portfolio ship dates, in order to anticipate eventual delay

Training

## Grimaldi Lines, Casablanca, Morocco

Maritime shipping line

# **Export coordinator intern**

02/2022 - 05/2022

• **End of studies project :** "Lean management principles applied to office space assisted in the prepation of shipping instructions" VSM (value stream mapping) and DMAIC method

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Travite, Casablanca, Morocco

Freight forwader

## Custom declarant intern 07/2020

- Conduct research on customs regulations and laws
- Prepare and submit customs declarations: determine the correct tariff classification for the goods and calculate the duty and taxes payable

# **Tramauto**, Casablanca, Morocco

Automotive industry

Intern 07/2019

Observed and learned about the day-to-day tasks and gained exposure to the professional environment in the automotive industry, including:

- Logistics department, Quality and engineering process
- Accounting and finance

#### **EDUCATION**

**ENCG National School of Management And Business,** Tangier, Morocco

**MASTER degree :** Major in International Trade

2017-2022

Charif El Idrissi, Casablanca, Morocco

Baccalaureate ECONOMIC ACCOUNTING, graduated with honors

2015-2016

#### **ACHIEVEMENTS**

### Side Project: Promoting Local products of the southen region of Morocco FIGUIG - Prize:

- Selected by the jury as the best project idea 1st edition of Mclab program for Youth Entrepreneurship | Jan 2021
- Recognized as member and coordinator of the winning team Hultprize Oncampus | Dec 2020

### **Professional:**

- Cost savings 10 100 eur / 1 year
- Contributed to creating a new role at Eaton plant Tangier, Morocco

**LANGUAGES** 

English: Fluent French: Fluent

Arabic: native speaker

**INTEREST** 

Creative writing and reading Sports : Cycling and fitness