

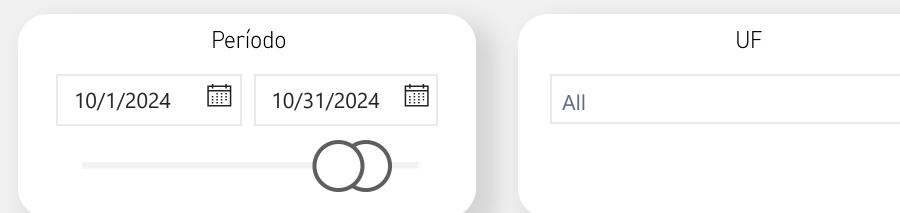


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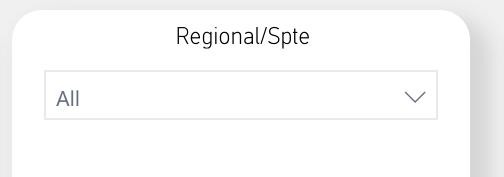


Hierarquia Regional Desenvolvido por time Analytics Brazil Atualizado diariamente as 11h

<u>Tutorial</u>









Credenciam	Meta	%Meta	SR	SEV	Agências
8K	9,200	82.72%	7/80	44/332	846/4019

Faturamento	Meta	% Meta	SR	SEV	Agências
2.09bn	3,676.5	56.89%	0/80	6/332	351/4019

Gerente	Credenciamentos	Meta	% N	∕leta	SR	SEV	Agências	Faturamento	Meta	% N	⁄leta	SR	SEV	Agências	Ativos	Meta	%
+	19			0.00%	0/	0/	0/	6,547,668		\bigcirc	0.00%	0/	0/	0/	85		
+	2,745			0.00%	0/1	0/1	0/1	66,348			0.00%	0/1	0/1	0/1	225		0
□ Beatriz Mello	702	1,248		56.25%	5/15	23/71	123/828	378,748,380	667,409,735		56.75%	0/15	4/71	83/828	14,500	15,344	
Daniel Zanoni Silveira	22	21		104.76%	1/2	4/7	6/71	21,010,670	27,566,144		76.22%	0/2	0/7	12/71	957	639	
Guilherme Warde Stella	176	372		47.31%	0/3	0/12	23/156	81,532,407	145,223,432		56.14%	0/3	0/12	3/156	2,981	3,369	
Janaina Mercia Ferreira Pinto	159	345	\bigcirc	46.09%	0/4	1/13	27/143	83,311,928	181,067,151	\bigcirc	46.01%	0/4	0/13	6/143	2,733	4,102	Q
Marcos Cordeiro da Silva	99	218	\bigcirc	45.41%	0/3	0/12	27/120	52,782,987	105,955,614	\bigcirc	49.82%	0/3	0/12	5/120	2,254	2,428	
Marcos Lenhart	87	46		189.13%	2/4	11/12	11/130	60,141,245	65,681,464		91.57%	0/4	4/12	37/130	1,786	1,520	
Paulo Araujo Victor	33	19		173.68%	1/2	5/6	9/54	19,136,360	27,699,080	\bigcirc	69.09%	0/2	0/6	9/54	911	643	
Washington Meneguetti	104	209	\bigcirc	49.76%	0/3	0/10	14/101	42,666,646	89,196,384	\bigcirc	47.83%	0/3	0/10	2/101	1,870	2,069	
William Vieira	22	19		115.79%	1/2	2/6	6/53	18,166,137	25,020,467	\bigcirc	72.61%	0/2	0/6	9/53	1,008	574	
□ Cassio Vaz	1,457	3,121	\bigcirc	46.68%	0/22	4/95	222/1166	689,630,829	1,187,536,884	\bigcirc	58.07%	0/22	2/95	81/1166	25,118	27,244	
Ana Carla Souza	135	234	\bigcirc	57.69%	0/2	0/6	11/65	45,465,514	72,836,384	\bigcirc	62.42%	0/2	0/6	3/65	1,621	1,690	
Ana Caroline	149	354	\bigcirc	42.09%	0/4	0/12	23/136	74,286,082	132,847,879	\bigcirc	55.92%	0/4	0/12	4/136	3,275	3,066	
Elisiane Melo	60	120		50.00%	0/1	0/4	11/41	24,737,626	38,982,825	\bigcirc	63.46%	0/1	0/4	4/41	1,053	876	
Leonardo Gaiotti	85	98		86.73%	0/1	2/5	11/57	32,805,723	35,938,304		91.28%	0/1	2/5	9/57	879	817	
Ludmilla dos Santos Oliveira	35	105	\bigcirc	33.33%	0/1	0/5	11/63	33,635,916	58,792,510	\bigcirc	57.21%	0/1	0/5	5/63	1,086	1,352	
Nilton Valadao	142	346	\bigcirc	41.04%	0/2	0/10	19/124	43,253,070	78,578,866	\bigcirc	55.04%	0/2	0/10	5/124	1,637	1,805	
Rafael Faria	73	108	\bigcirc	67.59%	0/1	1/5	22/60	32,238,171	54,191,127	\bigcirc	59.49%	0/1	0/5	3/60	1,159	1,233	
Ricardo Almeida	119	225	\bigcirc	52.89%	0/3	0/7	15/74	62,147,443	105,087,549	\bigcirc	59.14%	0/3	0/7	5/74	1,990	2,431	
Rodrigo Paes	130	334	\bigcirc	38.92%	0/4	0/13	25/130	63,352,740	112,593,130		56.27%	0/4	0/13	13/130	2,723	2,609	
Rogerio Santos	138	331	\bigcirc	41.69%	0/2	0/9	14/89	47,681,831	89,909,751	\bigcirc	53.03%	0/2	0/9	3/89	1,905	1,995	
TBD - Belo Horizonte Oeste	67	192	\bigcirc	34.90%	0/4	0/7	7/75	43,773,940	73,012,345	\bigcirc	59.95%	0/4	0/7	7/75	1,552	1,642	
Total	7,610	9,200		82.72%	7/80	44/332	846/4019	2,091,533,541	3,676,558,038		56.89%	0/80	6/332	351/4019	79,330	84,086	

