

CURRICULUM VITAE



Personal information

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Career objective

To take over new role within a different organization and maybe even within new industry for stepping out of from a niche segment. Considering my experience and seniority I do believe that a Board member position would be the most appropriate for the next phase of my career. I am also willing to face new challenges - changing the business environment from corporate to entrepreneurship, based on the acquired experience and competences.

Senior professional with over 24 years of experience, out of which 13 years in top management positions, for steering and overall management activities within power & gas, distribution and sales companies.

Qualification's summary

Skills and abilities: Outstanding leadership skills and experience with transformation processes. Growth strategic thinking and profit orientation, inspiring mindset, underpinned by organizational abilities and developed planning skills. Distinctive technical competence, complemented with excellent operation business related know-how. Very good abilities for communication, structured thinking, fast learning, good integration.

Desired employment / Occupational field

General management

Working experience Febr 2017 – present

Chief Distribution/Network Officer, Electrica SA (+ 100 employees) & **Member of the Board of Directors, for 3 EL DSOs** (6700 employees) until Jan 2021, **President of the Board of Directors in Distribuție Energie Electrica Romania (DEER)** after merger of companies (Feb – Oct 2021), **Interim HR Director** January 2022-present

Main responsibilities:

- 4 direct reporting and functional coordination of DEER (former three DSOs of Electrica);
- Steering and overall management of the Distribution Division in charge of Network Asset Management, Energy Management, Network Development, Network Efficiency, Distribution Regulatory Management in Electrica S.A.;
- Functional Steering of DEER, operating and maintaining approximate 195,000 km length grid, serving 3.7 million power consumers;
- Steering of projects with high impact on the business processes and performance: legal merger, post-merger integration, transformation of Distribution Business Area s.o.;
- Responsible for all strategic decisions that impact the distribution business area;
- Accountable for budget proposal and regulatory target achievements;

- Coordination, control and optimization of the activities and resources, thus ensuring the carrying out of distribution activities under safe conditions with high performance.

Aug 2016 - Jan 2017

Director of Grid Operation and Maintenance & Member of the Board of Directors, E.ON Distributie Romania (Gas & Power integrated DSO, 3.750 employees)

Main responsibilities:

- 15 direct reporting and 2700 indirect subordination
- Steering and overall management of the: Network Operation Centers Gas and Power (operating and maintaining approximate 102.000 km length grid, serving 3 million consumers, both gas and power), Support activities in charge of maintenance planning and performance monitoring;
- Responsible for all decisions that impact the distribution grid operation and maintenance;
- Accountable for budget proposal and achievements, for reduction of technical network losses by appropriate operation and maintenance of the network as well for investments substantiation and accomplishment of related objectives;
- Planning, coordination, control and optimization of the activities and resources, thus ensuring the carrying out of maintenance and operation activities under safe conditions with high performance.

Febr 2015 - July 2016

Deputy General Director & Member of the Board of Directors, E.ON Energie Romania (Gas & Power integrated Supply Company, 200 employees)

Main responsibilities:

- Steering and coordination of the: Sales Business Division (managing approximate 11.000 consumers both gas and power-Small and Medium Enterprise, Large Industrial Consumers) and Operation Division (in charge of Pricing and Performance Management, Energy Sourcing, Contract Management, Billing and Invoicing)
- Coordination of value-added services (VASs) development and implementation.

Jan 2013 - Jan 2015

Deputy General Director & Member of the Board of Directors, E.ON E.ON Gas Distributie (DSO serving 1,5 mil consumers)

Main responsibilities:

- Steering and coordination of Operations complementing those of Power Distribution Company

March 2009 – Jan 2015

Deputy General Director & Member of the Board of Directors, E.ON E.ON Moldova Distributie (one of the DSO on the electricity market serving 1 million consumers, 1.600→500 employees)

Main responsibilities:

- Steering and coordination of the: Business Support Division (10 direct reporting and 150 indirect subordination) in charge of: Regulatory Affairs, Legal, HSE, Key-Projects Management, Customer Complaint Management, Other, Distribution Division since 2011 (5 direct reporting and 350 indirect subordination) in charge of: Network Asset Management, Energy Management, Network Asset Operations, Management of Constructions Works, Dispatching and Regimes, Technical Services Division until carve out in 2013 (1 direct reporting and 1100 indirect subordination) in charge of: Contract Management and Sales, Maintenance, Operation, Substations, Special technologies
- Steering of projects with high impact on the business processes and performance

July 2006 - March 2009	Head of Contract Management and Sales, E.ON Moldova Distributie
Jan 2006 - June 2006	Expert Engineer Distribution Competence Center, E.ON Moldova Distributie S.A.
Jan 1997 - Dec 2005	Designing Engineer, E.ON Moldova S.A.
Sept 1994 - Dec 1996	Energetic Engineer, S.C. Vivaprod S.R.L.

Key achievements	<ul style="list-style-type: none"> • Co-leading the legal merger of the three DSOs of the Electrica Group and leading the post-merger integration project for the successfully framing in the approved regulatory targets • Steering the application process for financing from EU funds for investments about 50 mn Euro • Steering the improvement of the Investments execution process, that led to the best-in-class performance at the national level and double the past performance of the three Electrica's DSOs (884 mn RON in 2018) • Leading Electrica's Distribution transformation and successfully driving post-insourcing integration, processes reengineering and implementation of transformation initiatives • Enhancement of Investments execution with 30% higher performance within E.ON Distributie Romania • Driving post-merger (gas & electricity) integration processes and implementation of EON's Distribution transformation initiatives • P&L full responsibility in EON's Sales Company (EBITDA average margin 5 %) • Leading initiative for energy sourcing optimization (-5% sourcing cost) within E.ON Sales area • Developing delivery model for customer solutions (B2B) in Sales area within E.ON Sales business • Co-steering project for margin management of customers portfolio (B2B, +8% EBITDA) within E.ON Sales business • Co-steering organizational transformation and implementation of new target operating model in Sales business within E.ON Energie • P&L full responsibility in Distributions Companies gas and power (annual increase of EBITDA, average margin 30%) within E.ON Moldova Distributie & E.ON Gaz Distributie • Leading high impact successful projects for grid losses reduction (-3%) and smart metering implementation (~200.000 meters) in DSO area within Moldova Distributie • Steering SCADA development through EU Funds (25 substations HV/MV in 2 years) within E.ON Moldova Distributie • Co-leading successful projects with high impact on organization changes, namely Gas and Electricity distribution companies Harmonization Process as prerequisite for further merger in E.ON; • Successful implementation of cost reduction program and process optimization (-25%) within E.ON Moldova Distributie • Successful set up of the Technical Services Division as a new organizational unit and further as a separate Company designed to ensure power grid operation and unplanned maintenance (~1100 FTEs) within E.ON Moldova Distributie • Successful completion of reorganization/downsizing/optimization programs post-privatization process in DSO area (~300 FTEs) within E.ON Moldova
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Education

Women on Boards Academy, PWN RO	Program Competencies for Effective Boards, 2021-ongoing
Executive MBA	Executive MBA University of Sheffield U.K. - City College, Degree in General Management, 2013-2016 Affiliate of Chartered Management Institute London, U.K. ("CMI"), Executive Degree in Strategic Management and Leadership, 2014
Master Program	Master Degree University "Gheorghe Asachi" Iasi, Master of Science in Management and Trade Engineering, 2006-2007
Faculty	Bachelor's degree, Technical University "Gheorghe Asachi" Iasi – Faculty of Electrotechnics, Energetics specialization, 1988-1993
High-school	Tehnoton High School, 1983-1987

Foreign languages

English	advanced
French	intermediate

Personal skills, competences and qualities

Social skills and competences	Good ability to adapt to different environments Structured thinking and very good communication skills Very good planning and organizing skills Client oriented
Computer skills and competences	Good command of Microsoft Office™ tools (Word™, Excel™ and PowerPoint™)
Extra curriculum activities	Member of Professional Women's Network, Representative of DEER in EU DSO, Member of IRE Committee of Directors, Vice President of CIRED Romania, Involvement and representation of the Company in the Social Corporate Responsibility, Coordination of EON's Partnerships with Technical High Schools within the Concept "Responsible for future" (updated curricula, Safety Labs)
Other activities	Reading, listening to music, travel & foreign cultures, mountain trips, social care activities
Reference	It can be submitted upon request

April 2022

Livioara Șujdea