

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
1.	Louis Berger Consulting Pvt. Ltd.– Amritsar & Jalandhar Smart City Ltd	Data Sheet Clause No. 17.1, Page no. 29	An EMD of INR 10 Lacs in the form of Bank Guarantee (BG).	Please provide the format of Bank Guarantee.	<b>The BG format shall be uploaded on PMDC website latest by 14.07.2017.</b>
		Terms of Reference, Clause no. 7.4.4., Page no. 77 - 80	<p><u>Project Director.</u> Masters / Bachelor's Degree in Engineering or Architecture and Master's Degree in Business Administration (Management) / MBA</p> <p><u>E-Governance / ICT Expert</u> Degree in Computer Science or MCA or equivalent &amp; MBA <u>Water Supply, Sewerage, Drainage Utilities Expert</u> 15 years' experience in water supply projects</p>	<p>We request you to kindly consider</p> <p><b>Essential Qualification:-</b> Masters / Bachelor's Degree in Engineering or Architecture</p> <ul style="list-style-type: none"> <li>• 20 Years experience in Urban Sector</li> <li>• Experience of Project Management in Urban Infrastructure Works. Experience as Team leader/ Deputy Team leader for minimum 5 years.</li> <li>• Knowledge of urban development policies, issues and Project experience.</li> </ul> <p><b>Preferential qualification:-</b> Master's Degree in Business Administration (Management) / MBA</p> <p>We request you to kindly consider E-Governance / ICT Expert qualification requirement:- Degree in Computer Science or MCA or equivalent.</p> <p>We request you to consider experience as "15 years' experience in water supply/ water supply / sewerage / drainage / distribution</p>	<p><b>1. <u>Project Director:</u></b> <u>Education Qualification:</u> Bachelor's Degree in Engineering or Architecture <b>&amp; preferably MBA. The proposed PD who shall be having MBA shall be given higher weightage.</b> <u>Experience:</u> As per RFP.</p> <p><b>2. <u>E-Governance / ICT Expert</u></b> <u>Education Qualification:</u> <b>Master's Degree in Information Technology / Engineering / MBA.</b> <u>Experience:</u> As per RFP.</p> <p><b>3. <u>Water Supply, Sewerage, Drainage Utilities Expert</u></b> <u>Education Qualification:</u> <b>Degree in Civil Engineering with Post Graduation in</b></p>

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	<b>Louis Berger Consulting Pvt. Ltd.– Amritsar &amp; Jalandhar Smart City Ltd</b>			network projects.	<b>PHE / Environment Engineering.</b> <u>Experience:</u> As per RFP.
		Clause no. 7.4.4., Note no. 4, Page no. 85	The Consultant should have to depute Independent team for Amritsar Smart City which should not work in any other Smart City. If at any time it is found by the Client that professional proposed is also part of another Smart City Team then the Client may disqualify the Consultancy firm.	Please clarify that this clause is applicable only to the fulltime staff NOT to the intermittent staffs who are providing services to various smart city projects across India.	<b>The Consultant should depute separate Core Team (full time) in Amritsar &amp; Jalandhar Smart City Limited, which should not work in any other Smart City. However, the Support Team should be available as per the man month requirement indicated in the RFP.</b>
		Clause no. 7.4.4., Note no. 1, Page no. 85	The Consultant may deploy additional staff as per requirement. But no additional payment shall be made. It is assumed that the payment has been included in the financial proposal.	You will appreciate that for any additional deployment arising on the Project, the Consultant shall be incurring additional expenditure which shall be compensated by the Client in the spirit of the Contract. We therefore request you to consider additional payment to the Consultant I case of additional deployment in line with the rates agreed in the Contract Agreement	<b>As per RFP.</b>
		Clause no. 7.4.4., Note no. 2, Page no. 85	The Consultant should have to depute Independent team for Amritsar Smart City which should not work in any other Smart City. If	Please clarify that this clause is applicable only to the fulltime staff NOT to the intermittent staffs who are providing services to various	<b>The Consultant should depute separate Core Team (full time) in Amritsar &amp; Jalandhar Smart City Limited, which should not</b>

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	<b>Louis Berger Consulting Pvt. Ltd.– Amritsar &amp; Jalandhar Smart City Ltd</b>		at any time it is found by the Client that professional proposed is also part of another Smart City Team then the Client may disqualify the Consultancy firm.	smart city projects across India.	<b>work in any other Smart City. However, the Support Team should be available as per the man month requirement indicated in the RFP.</b>
		GCC Clause no. 18, Page no. 14	Suspension. 18.1. The client may, by written notice of suspension to the consultant.....	We appreciate the concern behind suspension of Agreement and the intent of saving the unduly difficult process of termination and also to render an opportunity to the Consultant to improve upon their defects.  However, the same privilege has not been rendered to the Consultant. In the event of any breach on part of the Client, the Consultant will be left with the only option to proceed with Termination.  We therefore request that the provision for Suspension shall be made allowable for the Consultant as well	<b>As per RFP.</b>
		GCC Clause no. 19.3.1 (a), Pg. 15	Termination by Consultant 19.1.1 The client may terminate this.....	The time period specified in the clause for client to make payment upon serving a written notice by the Consultant shall be reduced from 90 days to 45 days	<b>As per RFP.</b>
		GCC Clause no. 22, Pg.18	Confidentiality. 22.1 The consultant has an	We would request that the time period for maintaining obligation under the	<b>As per RFP.</b>

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	Louis Berger Consulting Pvt. Ltd.– Amritsar & Jalandhar Smart City Ltd		obligation and shall ensure.....	Confidentiality clause be restricted to 2 (two) years after expiration of the Contract. This will help to monitor the obligation of the Consultant which are currently left out open ended.							
		SCC Clause no. 43.3 Page no. 36	The client shall reimburse Service Tax payable.....	The mention of Service Tax may kindly be replaced with GST	Accepted, since the GST has come into force w.e.f 1 <sup>st</sup> July, 2017.						
		SCC Clause no. 42.1 (a), Page no. 32	Payment shall be made according to .....	You will appreciate that even till activity 5 the consultant will maintain significant deployment and will incur substantial costs and hence fixing the remuneration to a lower indicator will not be appropriate and may cause financial stress to the Consultant.  We therefore request you that the fee agreed with the Consultant upto Activity 5 shall be split into equal monthly payments.	As per RFP.						
2.	Intercontinental Consultants and Technocrats Pvt. Ltd. (ICT) - Amritsar & Jalandhar Smart City Ltd	Instructions to Consultant, E. Data Sheet, 25.1 Eligibility Condition 3. Technical Proposal (envelop B), Page - 33	i) Specific Experience of the Consultant (as a firm) relevant to assignment	As both the categories a. and b. are for PMC of Urban Infrastructure, therefore, the Consultant requests that these be revised as:  Project management unit / project management consultant/ Support Units/ Technical Support or Coordinator Consultants / Design and / or Supervision consultant in Urban infrastructure  i) We understand that project experience of	1. Page No.33, 3. Technical Proposal, S.No.(i) a: As per RFP. S.No.(i) b: Max. 10 Points <table><tr><td>1.</td><td>Project having value &gt; Rs.500 Cr.</td><td>1 Point per Project (max. to 10 Points)</td></tr><tr><td>1.</td><td>Project</td><td>0.5 Point per</td></tr></table>	1.	Project having value > Rs.500 Cr.	1 Point per Project (max. to 10 Points)	1.	Project	0.5 Point per
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	Intercontinental Consultants and Technocrats Pvt. Ltd. (ICT) - Amritsar & Jalandhar Smart City Ltd			Private Client will also be considered as part of the relevant project experience. Please confirm.  ii) We understand the project experience of the firm can be repeated in more than one category. Please confirm.  iii) We understand that project experience of last 10 years will be considered for evaluation of the proposal. Please confirm.	<table><tr><td></td><td>having value b/w Rs.200 Cr. to Rs.499 Cr.</td><td>Project (max. to 10 Points)</td></tr><tr><td>2.</td><td>Project having value &lt; Rs.200 Cr.</td><td>0 Point</td></tr></table> <p><b>The Consultant shall be given maximum of 10 Points under this category.</b></p>		having value b/w Rs.200 Cr. to Rs.499 Cr.	Project (max. to 10 Points)	2.	Project having value < Rs.200 Cr.	0 Point
		having value b/w Rs.200 Cr. to Rs.499 Cr.	Project (max. to 10 Points)								
2.	Project having value < Rs.200 Cr.	0 Point									
		Instructions to Consultant, E. Data Sheet, 25.1 Eligibility Condition 3. Technical Proposal (envelop B), Page - 33	<b>i) Specific Experience of the firm relevant to assignment</b>  a. Overall Project Management of Urban Infrastructure Development Projects (including water supply, waste water, storm water drainage, roads, streetlights, etc.) for new city / towns, retrofitting / redevelopment of the existing city, industrial park, Special Economic Zone (SEZ), integrated townships.  1. Projects having > Rs.500 Cr.- 1 Point per Project (max. to 10 points)  2. Projects having Value < Rs.500	The Consultant requests the Client to consider Metros, railway station and airport projects as eligible urban infrastructure projects towards relevant experience of the assignment.  Further, as Amritsar is a heritage city, projects experience of DPR preparation under HRIDAY mission or tourism projects should also be considered.  The project value given may be revised as following for this project group, since, project under these schemes have limited fund allocation and the following may be considered:  1. Projects having < Rs.100 Cr.- 0.5 Point per Project	<b>1. Page No.33, 3. Technical Proposal,</b>  <b>S.No.(i) a: As per RFP.</b>  <b>S.No.(i) b (5): <u>Under Urban Transport</u> the Consultant may include Metro, railway station and airport projects.</b>  <b>S.No.(i) b (9): <u>Heritage Conservation / Development</u>: Further, in case of Amritsar City only, the Bidders having experience of developing Heritage Components</b>						

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	Intercontinental Consultants and Technocrats Pvt. Ltd. (ICT) - Amritsar & Jalandhar Smart City Ltd		Cr.- 0 Point	2. Projects having Value Rs.100 - 500 Cr.- 0.75 Point 3. Projects having Value > 500 Cr.- 1 Point The above may please be accepted and confirmed.	<p><b>under HRIDAY Scheme shall also be considered as additional sector as SI.No.9.</b></p> <p><b>S.No.(i) b: Max. 10 Points</b></p> <table><tr><td>1.</td><td>Project having value &gt; Rs.500 Cr.</td><td>1 Point per Project (max. to 10 Points)</td></tr><tr><td>1.</td><td>Project having value b/w Rs.200 Cr. to Rs.499 Cr.</td><td>0.5 Point per Project (max. to 10 Points)</td></tr><tr><td>2.</td><td>Project having value &lt; Rs.200 Cr.</td><td>0 Point</td></tr></table> <p><b>The Consultant shall be given maximum of 10 Points under this category.</b></p>	1.	Project having value > Rs.500 Cr.	1 Point per Project (max. to 10 Points)	1.	Project having value b/w Rs.200 Cr. to Rs.499 Cr.	0.5 Point per Project (max. to 10 Points)	2.	Project having value < Rs.200 Cr.	0 Point
1.		Project having value > Rs.500 Cr.	1 Point per Project (max. to 10 Points)											
1.	Project having value b/w Rs.200 Cr. to Rs.499 Cr.	0.5 Point per Project (max. to 10 Points)												
2.	Project having value < Rs.200 Cr.	0 Point												
		Section 7 – Terms of Reference, Part 7.3. Scope of Services, 7.3.1. Area Based Development & Paucity Projects:	iv. Identify requirements of surveys, studies and investigations	The Consultant would like to suggest that since there different types and nature of primary engineering surveys required with progress of the project; it is suggested that the actual cost of survey to be incurred can be reimbursed by the Client on each survey basis and the item (ii) of ‘surveys’ may be removed	<b>As per RFP.</b>									

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	<b>Intercontinental Consultants and Technocrats Pvt. Ltd. (ICT) - Amritsar &amp; Jalandhar Smart City Ltd</b>	A. Project Development, page 68		from Form Fin-4 (page no. 63). This may please be considered and confirmed.	
		Section 4, Form Fin-4, Provisional Sums	<b>Number of Reports</b>	The number of reports required at each stage may kindly be specified.	<b>As per RFP.</b>
		Section 7 - Terms of Reference, Part 7.3. Scope of Services, 7.3.1. Area Based Development & Paucity Projects: A. Project Development, page 68	vi. Review the available GIS maps and integrate to the possible extent to develop area wise spatial mapping on assets.	The Consultant understands that no satellite data is to be collected for spatial mapping and the available GIS maps are to be provided by the Client.  In case of any additional GIS data are to be collected from other sources. Please specify the GIS data that is to be collected.  This may kindly be confirmed.	<b>As per RFP.</b>
		Section 4, Form Fin-3, point 5, page 62	<b>Consideration of CVs of Key Professional</b>	This sections states that CVs of only Key Professional will be evaluated. However, as per the Sub-Section 7.4.4 (page no. 80) CVs of Support Team (Development & Implementation Professional) to be submitted but will not be evaluated.  In view of this, we suggest that CVs of the Support Team (Development & Implementation Professional) may not be required now and only be made available at	<b>As per RFP.</b>

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		Instructions to Consultant, E. Data Sheet, 11.1, Page - 28	<b>Joint venture (JV) can be maximum of 03 (three) firms/partners</b>	The Consultant understands that the maximum number of members allowed in the JV is 3, i.e. One lead + 2 JV partners. The Consultant's understanding may please be confirmed.	<b>Accepted.</b>
		Clause 7.4.4 under Core Team [for Facilitation, Development and Implementation of Project], Page 77	<b>Project Director</b> Masters / Bachelor's Degree in Engineering or Architecture and Master's Degree in Business Administration (Management) / MBA.	The Consultant would like to submit that various Experts are available with Masters / Bachelor's Degree in Engineering or Architecture and have rich and extensive experience of Project Management in Urban Infrastructure Works but might not possess a Master's Degree in Business Administration (Management) / MBA. Hence, the Client is requested to kindly amend the requirement as Masters / Bachelor's Degree in Engineering or Architecture. Master's Degree in Business Administration (Management) / MBA will be preferred. This may kindly be accepted and confirmed.	<b>1. <u>Project Director:</u></b> <u>Education Qualification:</u> Bachelor's Degree in Engineering or Architecture <b>&amp; preferably MBA. The proposed PD who shall be having MBA shall be given higher weightage.</b> <u>Experience:</u> As per RFP.
		Clause 7.4.4 under Core Team [for	<b>Procurement / Contract and Legal Expert</b>	The Consultant would like to submit that various Experts are available with a Degree in	<b>4. <u>Procurement / Contract and Legal Expert:</u></b>



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	<b>Intercontinental Consultants and Technocrats Pvt. Ltd. (ICT) - Amritsar &amp; Jalandhar Smart City Ltd</b>	Facilitation, Development and Implementation of Project], Page 78	Degree in Engineering/ Management / law with advanced degree, diploma or training in contracts and procurement administration.	Engineering/ Management / law and have rich and extensive experience of public procurement Works but might not possess an advanced degree, diploma or training in contracts and procurement administration.  Hence, the Client is requested to kindly amend the requirement as Degree in Engineering / Management / law. Advanced Degree, Diploma or Training in contracts and procurement administration will be preferred.  This may kindly be accepted and confirmed.	<u>Education Qualification:</u> Degree in Engineering/ Management/ Law / Business Administration or Equivalent. <b>The proposed Expert having advanced degree, diploma or training in contracts and procurement administration will be preferred and shall be given higher weightage.</b>  <u>Experience:</u> As per RFP.
		Clause 7.4.4 under Core Team [for Facilitation, Development and Implementation of Project, Page 79	<b>Project Manager – Controls (Execution, Monitoring, evaluation expert).</b>  B.E. (Civil Engineering) & Post Graduation degree in Civil Engineering or Construction Management or Advance Training in Multiple Project Management Softwares.	The Consultant would like to submit that various Experts are available who have a degree in B.E. (Civil Engineering) and have rich and extensive experience of senior project controls role but might not possess a Master's Degree.  Hence, the Client is requested to amend the requirement as B.E. (Civil Engineering). Post-Graduation degree in Civil Engineering or Construction Management or Advance Training in Multiple Project Management Software will be preferred.  This may kindly be accepted and confirmed.	<b>5. <u>Project Manager Controls (Execution, Monitoring, Evaluation Expert):</u></b>  <u>Education Qualification:</u> B. E. (Civil Engineering).  <b>The proposed Expert having Post-Graduation degree in Civil Engineering or Construction Management or Advance Training in Multiple Project Management Software will be preferred and shall be</b>

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		Clause 7.4.4 under Core Team [for Facilitation, Development and Implementation of Project, Page 79	<b>E-Governance / ICT Expert</b> Degree in Computer Science or MCA or equivalent & MBA.	The Consultant would like to submit that various Experts are available with Degree in Computer Science or MCA or equivalent and have rich and extensive experience of e-governance toolkit and experience of working with e- Governance projects but might not possess a MBA degree.  Hence, the Client is requested to kindly modify the requirement as Degree in Computer Science or MCA or equivalent. MBA will be preferred.  This may kindly be accepted and confirmed.	<b>6. <u>E-Governance / ICT Expert:</u></b> <u>Education Qualification:</u> <b>Master's Degree in Information Technology / Engineering / MBA.</b> <u>Experience:</u> As per RFP.
		Clause 7.4.4 under Core Team [for Facilitation, Development and Implementation of Project], Page 80	<b>Urban Transportation Specialist</b> Master's Degree in Transportation Planning/ Transportation Engineering/ Highway Engineering/ Highway Planning.	The Consultant would like to submit that various Experts are available with Degree in Civil Engineering and rich and have extensive experience of Urban Transport Planning but might not possess a Master's Degree in Transportation Planning/ Transportation Engineering/ Highway Engineering/ Highway Planning.  Hence, the Client is requested to amend the requirement as Degree in Civil Engineering.	<b>As per RFP.</b>

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	<b>Intercontinental Consultants and Technocrats Pvt. Ltd. (ICT) - Amritsar &amp; Jalandhar Smart City Ltd</b>			Master's Degree in Transportation Planning/ Transportation Engineering/ Highway Engineering/ Highway Planning will be preferred. This may kindly be accepted and confirmed.	
		Clause 7.4.4 under Core Team [for Facilitation, Development and Implementation of Project], Page 80	<b>Urban Planner / Architect / Urban Designer</b>  Master's Degree in Urban Planning / Urban Design / City, Regional Planning.	The Consultant would like to submit that various Experts are available with a B. Arch. degree and have rich and extensive experience of integrated land use planning but might not possess Master's Degree in Urban Planning / Urban Design / City, Regional Planning.  Hence, the Client is requested to kindly modify the requirement as B. Architecture. Master's Degree in Urban Planning / Urban Design / City, Regional Planning will be preferred. This may kindly be accepted and confirmed.	<b>9. <u>Urban Planner / Architect / Urban Designer:</u></b> <u>Education Qualification:</u> <b>As per RFP.</b> <u>Experience:</u> <ul style="list-style-type: none"> <li>• <b>10 years' experience in integrated land use planning</b></li> <li>• Experience in GIS based land use planning, preparing Master Plans for large cities / urban areas / industrial townships</li> <li>• Experience developing Development Control Regulations</li> <li>• Knowledge of land management tools like land pooling, TDR etc.</li> <li>• experience in Urban</li> </ul>

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	<b>Intercontinental Consultants and Technocrats Pvt. Ltd. (ICT) - Amritsar &amp; Jalandhar Smart City Ltd</b>	Clause 7.4.4 under Support Team (Development and Implementation Professional), Page 80	<b>Sr. Business Analyst/Business Process Reengineering (BPR) Specialist</b> Degree in Engineering / Technology with MBA.	The Consultant would like to submit that a Business Analyst with an MBA Degree might have extensive experience in Business Analysis but might not necessarily hold a Degree in Engineering / Technology. Hence the Client is requested to kindly accept Graduation Degree in any relevant field alongwith an MBA Degree for the same. This may kindly be accepted and confirmed.	<b>As per RFP.</b>
		Clause 7.4.4 under Support Team (Development and Implementation Professional), Page 80	<b>Landscape / Pavement design Architects</b> Master's degree in Landscape Architecture with Degree in Architecture.	The Consultant would like to submit that various Experts are available with a Degree in Architecture and have rich and extensive experience of preparation of technical requirement plans / document pavement design /street scape / landscaping etc. but might not possess a Master's degree in Landscape Architecture. Hence, the Client is requested to kindly modify the requirement as Degree in Architecture. Master's degree in Landscape Architecture will be preferred. This may kindly be accepted and confirmed.	<b>As per RFP.</b>
		Clause 7.4.4 under	<b>Urban Designer</b>	The Consultant would like to submit that	<b>As per RFP.</b>

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		Clause 7.4.4 under Support Team (Development and Implementation Professional), Page 81	<b>Affordable Housing Expert</b> Masters in Urban Planning/Housing	The Consultant would like to submit that various Experts are available with Master's Degree in Urban Planning / Town Planning/ City Planning / Regional Planning and have rich and extensive experience of integrated land use planning.  Hence, the Client is requested to kindly modify the requirement as Master's Degree in Urban Planning / Town Planning/ City Planning/ Regional Planning.  This may kindly be accepted and confirmed.	<b>As per RFP.</b>
		Clause 7.4.4 under Support Team	<b>Structural Engineer</b> Masters in Structural Engineering.	The Consultant would like to submit that various Experts are available with a Degree in	<b>As per RFP.</b>

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		Clause 7.4.4 under Support Team (Development and Implementation Professional), Page 82	<b>Business Analyst / Junior BPR Specialist</b> MCA / Post Graduate in any discipline with diploma / degree in IT / BE/B-Tech.	<p>The Consultant would like to submit that various Experts are available with Diploma / Degree in IT / BE/B-Tech and rich and extensive relevant experience but might not possess MCA / Post Graduate.</p> <p>Hence, the Client is requested to kindly modify the requirement as Diploma / Degree in IT / BE/B-Tech. MCA / Post Graduate will be preferred.</p> <p>This may kindly be accepted and confirmed.</p>	<b>As per RFP.</b>
		Clause 7.4.4 under Support Team & Implementation Professional), Page	<b>Information Security Systems Expert</b> MCA / B Tech / M. Tech in IT with certification in CISSP / CCSP.	<p>The Consultant would like to clarify that various Experts are available with a BCA degree and have the relevant experience.</p> <p>Hence, the Client is requested to kindly accept BCA also in addition to the existing</p>	<b>As per RFP.</b>

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		Clause 7.4.4 under Support Team (Development and Implementation Professional), Page 83	<b>Networking &amp; IT Infrastructure Specialist</b> MCA/ B Tech / M Tech in IT with certification in CCNA.	The Consultant would like to clarify that various Experts are available with a BCA degree and have the relevant experience. Hence, the Client is requested to kindly accept BCA also in addition to the existing requirements.	<b>As per RFP.</b>
		Clause 7.4.4 under Support Team (Development and Implementation Professional), Page 83	<b>Disaster Management Expert</b> Graduates with a Master's in Disaster and Emergency Management.	The Consultant would like to clarify that various Experts are available with Graduate Degree and have extensive relevant experience. Hence, the Client is requested to kindly accept the requirement as Graduate Degree / Master's in Disaster and Emergency Management.	<b>As per RFP.</b>
		Section 7, Clause 7.4.4, Note:, Page 85	<b>The CVs of the Core Team</b> The Consultant should have to depute Independent team for Jalandhar Smart City which should not work in any other Smart City. If at any time it is found by the Client that professional proposed is also part of another Smart City Team then the Client may disqualify the	As the Client is aware, the project duration for this assignment is 4 (four) years out of which 6-12 months period is for the activity 1 to activity 5 and 36-42 months period for activity 6.  Apart from this, presently an number No. of Smart City projects are under implementation and the Experts working on these projects shall bring along with them practical	<b>It is clarified here that the total assignment period is of 36 Months with 6 months of extension on mutual agreement.</b>  <b>The Consultant should depute separate Core Team (full time) in Amritsar &amp; Jalandhar Smart City Limited, which should not</b>

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	<b>Intercontinental Consultants and Technocrats Pvt. Ltd. (ICT) - Amritsar &amp; Jalandhar Smart City Ltd</b>		Consultancy firm.	knowledge and hurdles faced on similar projects. Keeping in view the above, the Consultant requests the Client to kindly provide relaxation of proposing professionals having intermittent input of 24 months or less (50% of total duration for this project) or professionals who are already working on the similar smart city projects and having intermittent input in their projects, for both Amritsar and Jalandhar Smart City Project. This may please be accepted and confirmed.	<b>work in any other Smart City. However, the Support Team should be available as per the man month requirement indicated in the RFP.</b>
		Appendix 2,3 and 4, Page 39 to 41	<b>Value of Stamp Papers for MoU and POAs</b> It is stated that Power of Attorney and MoU should be on Stamp Paper of INR 1000 or such equivalent amount.	In this regard, as per the normal practice followed by most Clients in India, such as the MoRT&H, NHAI, AAI, etc. the Client accepts the PoA and MoU on Stamp Paper of value of INR 100 or Equivalent. Hence, the Client is requested to kindly accept the PoA and MoU on a Stamp Paper of value of Rs.100. This may kindly be accepted and confirmed.	<b>As per RFP.</b>
		Clause No.42.3 of SCC, Page 35	<b>Price adjustment</b> As per Clause No. 42.3 of SCC, the Price adjustment on the remuneration shall be applicable	As per normal practice in other projects of NHAI, MoRT&H and other State Govt., the price adjustment is applicable after <b>every 12 months starting from 13<sup>th</sup> month after the last date of submission of bid on all items</b>	<b>As per RFP.</b>



## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	<b>Intercontinental Consultants and Technocrats Pvt. Ltd. (ICT) - Amritsar &amp; Jalandhar Smart City Ltd</b>		only after 18 months from the date of commencement of the project.	<b>of the Contract</b> i.e. remuneration, all miscellaneous items and expenses etc. and NOT only remuneration.  The Client is requested to make this applicable for this assignment as well	
		Clause No.51(ii) of SCC, Page 40	<b>Liquidated Damages</b> (i) In the event of total default / failure of the PMC in execution of the services, the Client reserves the right to get the work executed by any other consultancy firm at the risk and cost of the defaulting consultancy firm. Decision of employer is final & binding on the consultancy firm.  (ii) In this case liquidated damages @ 0.5%( zero point five percent) of the fee for the cost of balance work upto activities 2 to 5 per week of delay subject to maximum of 10% shall be levied by the JSCL.	In this regard, it is suggested that the maximum limit of 10% of Contract Value towards Liquidated Damages is very high and the Client may kindly consider reducing this figure to 5%, which is normally kept in all projects funded by renowned agencies like World Bank, ADB and Other State Govt. etc.	<b>As per RFP.</b>
		<b>Bank Guarantee Formats towards EMD and</b>	<b>Bank Guarantee Formats towards EMD and Performance Security</b>	In this regard, there is no BG format given in the RFP towards EMD and Performance Security.	<b>The BG format shall be uploaded on PMDC website latest by 14.07.2017.</b>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	Intercontinental Consultants and Technocrats Pvt. Ltd. (ICT) - Amritsar & Jalandhar Smart City Ltd	<b>Performance Security</b>	The Consultants required to submit Bank Guarantees towards EMD and Performance Security.	Hence, the Client is requested to kindly provide formats for both the Bank Guarantees.	
		<b>Appendix E: Form of Advance Payment Guarantee</b>	<b>Bank Guarantee Format</b> Existing Bank Guarantee Format is to be modified as per guidelines issued by Indian Bank Association	As per latest guidelines issued by Indian Bank Association, all the Bank Guarantee formats should include following three additional concluding paras:- <i>“Notwithstanding anything contained herein :</i> 1. <i>Our liability under this guarantee shall not exceed _____ (in words_____);</i> 2. <i>This Bank Guarantee shall be valid up to _____</i> 3. <i>We are liable to pay the guaranteed amount or any part thereof under this Bank Guarantee, if you serve upon us a written claim or demand on or before _____.</i> We would also like to clarify that the inclusion of these three Paras is not an additional condition imposed by the Bank but merely a reiteration of condition already included in the format of the Bank Guarantee as per the Contract Agreement and is not prejudicial to the interest of the beneficiary and does not	<b>Please refer to BG format that shall be uploaded on PMIDC website latest by 14.07.2017.</b>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	<b>Intercontinental Consultants and Technocrats Pvt. Ltd. (ICT) - Amritsar &amp; Jalandhar Smart City Ltd.</b>			affect, curtail or limits the rights and the obligation of the issuing bank. <b><u>A proposed format for the bank guarantee is enclosed for your ready reference.</u></b>	
		Additional Point	<b>Extension of Date</b>	It is requested that the date of submission of the proposal may please be extended and a period of at least 3 weeks may please be granted for the preparation of the proposal from the date of issue of clarifications so that our Experts can prepare a comprehensive proposal addressing all the issues of the RFP document / ToR.	<b>The date of extension for submission of bids have now been extended to 1<sup>st</sup> August, 2017 by 5:00 PM (since 31<sup>st</sup> July, 2017 is Punjab Govt. Holiday being Martyrdom Day of Shaheed Udham Singh Ji). The opening of Technical Proposal has now been extended to 2<sup>nd</sup> August, 2017 at 2:00 PM.</b>
		Additional Point	<b>Addition of New Expert at Sl. No. 33, Page 85 of RFP for Selection of PMC for Amritsar City ONLY.</b>	<b>33. <u>Heritage Conservation Expert:</u> Addition of Expert only for Amritsar Smart City Limited (being a Heritage City under HRIDAY Scheme of Govt. of India)</b>	<b>33. <u>Heritage Conservation Expert:</u> <u>Education Qualification:</u> <b>Bachelor's in Architecture</b> <u>Experience:</u> <b>10 Years experience in heritage conservation work.</b></b>
		Instruction to Consultants, E. Data	Qualified Consultant(s): No Or (b)	Request you to please clarify if the association with qualified consultant is	<b>Consultants may associate</b>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
3.	Ernst &Young LLP – Amritsar & Jalandhar Smart City Limited	Sheet, A. General, ITC Clause Reference 14.1.1, Page 28 Consultants may associate with (a) non	other Qualified Consultants No	restricted. With this restriction, there is no clarity if JV/ Consortium is allowed or not.	<b>with</b> <b>(a)</b> no-Qualified Consultant(s): <b>No</b> <b>(b)</b> Other Qualified Consultants: <b>Yes</b>
		Instruction to Consultants, E. Data Sheet, A. General, ITC Clause Reference 20.7 & 20.9, Page 31	The Proposals must be submitted no later than: Physical Submission: Date: 18th July, 2017 Time: 17:00 HRS	Request you to please relax this clause as: Since, pre proposal meeting is planned on 5th July 2017, and response to the queries will take another 2-3 days, preparation/ amendment of proposal in such a short span would not be possible. Thus, considering the amount of work for preparation of good quality proposal, we request you to please extend the submission date by at	<b>The date of extension for submission of bids have now been extended to 1<sup>st</sup> August, 2017 by 5:00 PM (since 31<sup>st</sup> July, 2017 is Punjab Govt. Holiday being Martyrdom Day of Shaheed Udham Singh Ji).</b> <b>The opening of Technical Proposal has now been extended to 2<sup>nd</sup> August, 2017 at 2:00 PM.</b>
		Instruction to Consultants, E. Data Sheet, A. General, ITC Clause Reference 25.1, Page 32	Basic Eligibility Condition: The Bidder / Consultant shall be a company / firm incorporated in India under the (Indian) Companies Act, 1956 / 2013 or a company incorporated under equivalent law abroad.	Request you to please amend this clause as: “The Consultant shall be an entity incorporated under the Indian Companies Act 1956/ 2013 or incorporated under equivalent law abroad or the Consultant should be a firm/ LLP and should submit registration /incorporation under the governing legislation.”	<b>Basic Eligibility Condition: “The Bidder / Consultant or the Lead Member of the Consortium / JV Partners shall be a company / firm incorporated in India under the (Indian) Companies Act, 1956 /</b>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
					2013 or a company incorporated under equivalent law abroad” However, the Consortium / JV Partners shall be a company / firm incorporated under Limited Liability Partnership, Act 2008, Govt. of India.
	<b>Ernst &amp;Young LLP – Amritsar &amp; Jalandhar Smart City Limited</b>	Form Tech-6, Format for CV for Proposed Professional Staff, Page 57-58	15. Certification: Signature of staff / employee	Request you to please relax this clause as: “Considering the limited time to prepare and submit the good quality proposal, it is requested to please relax the self-certification clause. Allow authorized signatory to sign on behalf of each proposed resources.”	<b>The date of extension for submission of bids have now been extended to 1<sup>st</sup> August, 2017 by 5:00 PM (since 31<sup>st</sup> July, 2017 is Punjab Govt. Holiday being Martyrdom Day of Shaheed Udham Singh Ji). The opening of Technical Proposal has now been extended to 2<sup>nd</sup> August, 2017 at 2:00 PM.</b>
		7.4: Team Composition & Qualification Requirements,	<b>Sr. Business Analyst/ BPR Specialist:</b> - Degree in Engineering / Technology with MBA - 10 years’ relevant experience - Worked in similar capacity for at least 7 years	Request you to please relax this clause as: - Graduate in Information Technology/ Computer Science or equivalent - 8 years’ relevant experience - Worked in similar capacity for at-least 5 years	<b>As per RFP.</b>

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S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	<b>Ernst &amp;Young LLP – Amritsar &amp; Jalandhar Smart City Limited</b>	7.4.4, Support Team (Development and Implementation Professional), Page 77-85	<b>ICT Expert/ Urban Smart Solutions Expert:</b> - Masters in Computer Application/ BTech in Computer Science/ IT - 10 years in implementing ICT projects in Urban area	Request you to please relax this clause as: - Masters in Computer Application/ B-Tech in Computer Science/ IT or equivalent - 8 years in implementing ICT projects in Urban area	<b>14. Education Qualification:</b> As per RFP <b>Experience:</b> • <b>12 years in implementing ICT projects in urban area.</b>
			<b>Business Analyst/ Junior BPR Specialist:</b> - MCA / Post Graduate in any discipline with diploma / degree in IT / BE/ BTech - 10 years experience in similar field	Request you to please relax this clause as: - MCA / Post Graduate in any discipline with diploma / degree in IT / BE/ B-Tech or equivalent - 8 years experience in similar field	<b>As per RFP.</b>
			<b>Information Security Systems Expert:</b> - MCA/ B Tech / M Tech in IT with certification in CISSP/ CCSP - 10 years experience in similar field	Request you to please relax this clause as: - MCA/ B Tech / M Tech in IT or equivalent with certification in CISSP/ CCSP - 8 years experience in similar field	<b>As per RFP.</b>
			<b>Solution Architect:</b> - 10 years experience in similar field	Request you to please relax this clause as: - 8 years experience in similar field	<b>As per RFP.</b>
			<b>Networking &amp; IT Infrastructure specialist:</b> - 10 years experience in similar field	Request you to please relax this clause as: - 8 years experience in similar field	<b>As per RFP.</b>
			<b>Video Analyst:</b> - B-Tech in Information Technology/	Request you to please relax this clause as: - MCA/ B-Tech in Information Technology/	<b>As per RFP.</b>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	Ernst &Young LLP – Amritsar & Jalandhar Smart City Limited		Electronics & Communication Engineering / Electronics Engineering / Computer science - 12 Years experience in IT field	Electronics & Communication Engineering / Electronics Engineering / Computer science or equivalent - 10 Years experience in IT field	As per RFP.
			<b>IoT, IoE, AoT specialist:</b> - BE/B-Tech in Information Technology/ Electronics & Communication Engineering / Computer science 12 Years experience in IT field	Request you to please relax this clause as: - MCA/ BE/B-Tech in Information Technology/ Electronics & Communication Engineering / Computer science or equivalent - 10 Years experience in IT field	
		Clause 7.4.4, Core Team, Page 77	Core Team	Substantial investments in the Smart City projects are envisaged through PPP. Procurement of Developers/suitable private agency on PPP requires specialized skills for Bid Process Management, preparation of RFQ/RFPs for PPP, drafting the terms and concession agreements etc. In the Core Team of the current RFP, no position is envisaged for PPP Procurement expert. It is requested to add one position as <b>PPP Procurement Expert</b> with inputs of 36 Man Months as follows:  - Masters / Bachelor's Degree in Engineering or Architecture or Planning or Master's Degree in Business Administration (Management) / MBA with 10 years of	<b>Please refer to SI.No.4. of Page 78 &amp; SI.No.12 of Page 82 of the RFP where two different Experts have been indicated for Procurement &amp; PPP.</b>

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S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	<b>Ernst &amp; Young LLP – Amritsar &amp; Jalandhar Smart City Limited</b>			<p>experience in PPP Procurement</p> <ul style="list-style-type: none"> <li>- Should have worked as a PPP procurement expert for Infrastructure projects in sectors like urban infrastructure, real estate, roads, airports, highways, railways, ports, telecom, Solid Waste Management and power etc.</li> <li>- Experience in preparation of RFQ/RFP for PPP Projects based upon State/National best practices. Assistance in preparation of Concession/Development Agreements, Bid Process Management including preparation of bid evaluation reports.</li> </ul>	
		7.4.4, Note section (2), Page 85	The Consultant should have to depute Independent team for Amritsar Smart City which should not work in any other Smart City. If at any time it is found by the Client that professional proposed is also part of another Smart City Team then the Client may disqualify the Consultancy firm.	We suggest that the said condition should be applicable for the Core Team who shall be permanently deployed at the project location during the project period. Request you to amend the clause as follows accordingly: "The Consultant should have to depute Independent Core team for Amritsar Smart City which should not work in any other Smart City. If at any time it is found by the Client that professional proposed in the Core Team is also part of another Smart City Team then the Client may disqualify the Consultancy firm."	<b>The Consultant should depute separate Core Team (full time) in Amritsar &amp; Jalandhar Smart City Limited, which should not work in any other Smart City. However, the Support Team should be available as per the man month requirement indicated in the RFP.</b>
		Section 3: Eligibility	(e) We, along with any of our	Request you to make the clause more	<b>Accepted &amp; the (e) may now be</b>



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S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	Ernst & Young LLP – Amritsar & Jalandhar Smart City Limited	Documents and Technical Proposal – Standard Forms, Appendix-1 Page 37-38; and Form Tech-1: Technical Proposal Submission Form, Page 45-46	suppliers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by a any State Government or Government of India or any multilateral funding agency or any Government of the all the eligible countries	stringent by amending this clause as: We, alongwith any of our suppliers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, Black-listing imposed by a any State Government or Government of India or any multilateral funding agency or any Government of the all the eligible countries.	read as; “We, alongwith any of our suppliers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, black-listing, imposed by a any State Government or Government of India or any multilateral funding agency or any Government of the all the eligible Countries.
	Ernst & Young LLP – Amritsar & Jalandhar Smart City Limited	<b>Legal Cases (to be amended / modified / added)</b>			
		Section 8: Standard Form of Contract, Part 2 of 2	Confidentiality	"Except as otherwise permitted by this Agreement, neither of the parties may disclose to third parties the contents of this Agreement or any information provided by or on behalf of the other that ought reasonably to be treated as confidential and/or proprietary. Parties may, however, disclose such confidential information to the extent that it: (a) is or becomes public other than through a breach of this Agreement, (b) is subsequently received by the receiving party from a third party who,	As per RFP (as per Clause 22 of GCC, Page 18)

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	<b>Ernst &amp; Young LLP – Amritsar &amp; Jalandhar Smart City Limited</b>			to the receiving party's knowledge, owes no obligation of confidentiality to the disclosing party with respect to that information, (c) was known to the receiving party at the time of disclosure or is thereafter created independently, (d) is disclosed as necessary to enforce the receiving party's rights under this Agreement, or (e) must be disclosed under applicable law, legal process or professional regulations. These obligations shall be valid for a period of 3 years from the date of termination of this Agreement."	
		Section 8: Standard Form of Contract, Part 2 of 2	Insurance to be taken out by the Consultant	EY maintains professional indemnity insurance only. Such professional indemnity insurance covers our professional liability up to an appropriate level sufficient for the purposes of this engagement, .Since the PII policy is confidential, the terms of the policy may not be disclosed.	<b>As per RFP (as per Clause 24 of GCC, Page 18 &amp; Clause 21.1 of SCC of Page 31)</b>
		Section 8: Standard Form of Contract, Part 2 of 2	Accounting, Inspection and Auditing	EY can provide the client or its auditor (bound by respective confidentiality obligations) upon request of the latter with all the information and documents directly related to the engagement, without granting access to the EY Firm's premises.	<b>As per RFP (as per Clause 25 of GCC, Page 18)</b>

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S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	<b>Ernst &amp; Young LLP – Amritsar &amp; Jalandhar Smart City Limited</b>	Section 8: Standard Form of Contract, Part 2 of 2	Documents prepared by the Consultant to be the property of the “Employer”	Any information, advice, recommendations or other content of any reports, presentations or other communications EY provide under this Agreement (“Reports”), other than Client’s Information, are for Client's internal use only (consistent with the purpose of the particular Services) including Client's board of directors, its audit committee, or its statutory auditors and not for disclosure externally outside your organization. Client may not rely on any draft Report and EY shall not be required to update its Final Report	<b>As per RFP (as per Clause 27 of GCC, Page 19)</b>
		Section 8: Standard Form of Contract, Part 2 of 2	Limitation of Liability	The Client (and any others for whom Services are provided) shall not recover from EY, in contract or tort, under statute or otherwise, any amount with respect to loss of profit, data or goodwill, or any other consequential, incidental, indirect, punitive or special damages in connection with claims arising out of this Agreement or otherwise relating to the Services, whether or not the likelihood of such loss or damage was contemplated. The Client (and any others for whom Services are provided) shall not recover from EY, in contract or tort, including indemnification	<b>As per RFP (as per Clause 23.1 of SCC, Page 31)</b>

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S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	<b>Ernst &amp; Young LLP – Amritsar &amp; Jalandhar Smart City Limited</b>			obligations under this contract, under statute or otherwise, aggregate damages in excess of the fees actually paid for the Services that directly caused the loss in connection with claims arising out of this Agreement or otherwise relating to the Services	
		Section 8: Standard Form of Contract, Part 2 of 2	Intellectual Property Right	EY may use data, software, designs, utilities, tools, models, systems and other methodologies and know-how ("Materials") that EY own in performing the Services. Notwithstanding the delivery of any Reports, EY retain all intellectual property rights in the Materials (including any improvements or knowledge developed while performing the Services), and in any working papers that EY compile and retain in connection with the Services (but not Client Information reflected in them). Upon payment for the Services, Client may use any Materials included in the Reports, as well as the Reports themselves as permitted by this Agreement.	<b>As per RFP (as per Clause 27 of GCC, Page 19)</b>
		Additional Clause	Sub-Contracting	EY may subcontract portions of the Services to any of its network firms (being such firms that are part of any network of professional firms to which EY are deemed, either by any	<b>As per RFP (as per Clause 20.3 of GCC, Page 17).</b>

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S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	Ernst & Young LLP – Amritsar & Jalandhar Smart City Limited			contract, law or professional regulation, to be a participant network member; hereinafter, “Network Firm(s)”, as well as to other service providers, who may deal with you directly. Nevertheless, EY alone will be responsible to the Client for the Reports, the performance of the Services, and our other obligations under this Agreement	
		Additional Clause	Additional Clause	The Client shall assign a qualified person to oversee the Services. The Client is responsible for all management decisions relating to the services, the use or implementation of the output of the services and for determining whether the services are appropriate for your purposes. The Client shall provide (or cause others to provide) to us, promptly, the information, resources, and assistance (including access to records, systems, premises and people) that we reasonably require to perform the services. To the best of your knowledge, all information provided by you or your behalf (Client information) will be accurate and complete in all material respects. The provisions of client information to us will not infringe any copyright	<b>Not Accepted</b>

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S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks	
				or third party rights.		
4.	SATRA Infrastructure Management Services Pvt. Ltd – ASCL	RFP- ITC Clause Reference 25.1 2. Financial Eligibility Page 33	Minimum Average Annual Turnover from professional fee from the Consulting assignments in the last three financial years 2013-14, 2014-15 & 2015-16 should not be less than INR 250 Cr. (Rupees Two Hundred Fifty Crore). Note: In case of Consortium, the Financial Capacity of the Lead Member shall be considered	The required turnover mentioned in the RFP is very high considering the cost of assignment. It is also on higher side when compared to similar tenders released for other Smart City PMCs. Request to reduce required turnover to Rs. 50 Cr.	<b>Minimum Average Annual Turnover</b> from professional fee from the Consulting assignments in the last three financial years <b>2013-14, 2014-15 &amp; 2015-16</b> should not be less than <b>INR 100 Cr. (Rupees One Hundred Crore)</b> . Note: In case of Consortium, the Financial Capacity of the Lead Member shall be considered.	
		RFP - Part II, Datasheet Clause-1, Ref of ITC 2.1 Basic Eligibility Criteria Page 19	Experience of Overall Project Management of Urban Infrastructure Development Projects (including water supply, waste water, storm water drainage, roads, streetlights, etc.) for new city / towns, retrofitting / redevelopment of the existing city, industrial park, Special Economic Zone (SEZ), integrated townships. (10 Points) 1. Projects having > Rs.500 Cr - 1 Point per Project (max. to 10 points) 2. Projects	Request to consider: A) Overseas working experience, worked with Government/Government owned agencies; B) Also request to consider ongoing projects as experience; C) The value of the project will not be >Rs.500 Cr in all the sectors mentioned in clause. Request to reduce the same.	<b>A) Accepted</b> <b>B) No, only completed / sub-substantial completed projects as per RFP shall be considered;</b> <b>C) Page No.33, 3. Technical Proposal,</b> <b>S.No.(i) a: As per RFP.</b> <b>S.No.(i) b: Max. 10 Pts</b> <table><tr><td>1.</td><td>Project having value &gt; Rs.500 Cr.</td><td>1 Point per Project (max. to 10 Points)</td></tr></table>	1.
1.	Project having value > Rs.500 Cr.	1 Point per Project (max. to 10 Points)				

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S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks		
	SATRA Infrastructure Management Services Pvt. Ltd – ASCL		having < Rs.500 Cr. Value - 0 Point		1.	Project having value b/w Rs.200 Cr. to Rs.499 Cr.	0.5 Point per Project (max. to 10 Points)
					2.	Project having value < Rs.200 Cr.	0 Point
					The Consultant shall be given maximum of 10 Points under this category.		
		RFP- Section 7: Terms of Reference Detailed Scope of Work, Clause 7.3 (2), Page 67	The consultant will carry out required investigations, design, prepare feasibility report, Preliminary Design Report/ Detail Design Report (PDR/DPR), and assist in procurement of implementing partner/agency (ies) expeditiously. The PMC shall assist Client in preparation of RFPs for the procurement of implementing partner(s)/ Agency (ies). The PMC shall not sub contract any of the activities defined in the scope of the assignment to any other consulting	We assume that some data is available with Amritsar Municipal Corporation for Project Development purpose. Request to make that data available for DPR preparation. Also request to provide following information which is essential for work estimations: i) List of available data with ASCL/Amritsar Municipal Corporation ii) Format of Data availability (Analog or Digital) iii) How contemporary/recent is this data? iv) Is asset mapping required? If yes, is it for ABD area or for entire ASCL area?	As per RFP. Additionally, it is clarified here that after appointment of PMC, whatever the data is available with Municipal Corporation shall be shared with the successful Bidder.		

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	<b>SATRA Infrastructure Management Services Pvt. Ltd – ASCL</b>		firm.		
		RFP- Section 7: Team Composition and Qualification requirement, Clause 7.4.4, Page 80.	Support Team (Development and Implementation Professional) : The CVs shall be submitted by the Consultant for the following professionals but shall not be evaluated for technical scores in technical evaluation	As the CVs of support Team are being evaluated, allow us to submit CVs during the time of agreement.	<b>As per RFP.</b>
		RFP- Clause 7.6.11 Time Schedule and activity wise Deliverable, Page 89	General	Payment Schedule is not mentioned anywhere. Request payment schedule to be in line with delivery schedule with a pay of 10% mobilization advance at Activity 1	<b>As per RFP. (Please refer Clause 42.1 of SCC, Page No.32 under Section 8 of the Contract)</b>
		General	Verification and acceptance procedure	Request to provide deliverables verification and acceptance procedure including defined timelines.	<b>As per RFP. (Please refer Clause 7.6.11, Page No.89 of RFP)</b>
	<b>SATRA Infrastructure</b>	General	Bid submission date	Request to provide at least 15 working days' time for bid submission after publication of pre-bid clarifications.	<b>The date of extension for submission of bids have now been extended to 1<sup>st</sup> August, 2017 by 5:00 PM (since 31<sup>st</sup> July, 2017 is Punjab Govt. Holiday being Martyrdom Day of Shaheed Udham Singh Ji). The opening of Technical</b>



## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	Management Services Pvt. Ltd - ASCL				Proposal has now been extended to 2 <sup>nd</sup> August, 2017 at 2:00 PM.
5.	Grant Thornton – ASCL & JSCL	Pg. 32 - ITC Clause Reference 25.1	<b>(1) Basic Eligibility Criteria</b> - The Bidder / Consultant shall be a company / firm incorporated in India under the (Indian) Companies Act, 1956 / 2013 or a company incorporated under equivalent law abroad.	In context to the said clause, we request you to kindly amend this clause in order to allow <b>Limited Liability Partnership Firms</b> (registered under the Limited Liability Partnership Act, 2008) to participate as well. LLP firms have been allowed to participate in the PMC/PMU bids of other smart cities and hence there is precedence to this effect.	<b>Basic Eligibility Condition may now be read as:</b> “The Bidder / Consultant or the Lead Member of the Consortium / JV Partners shall be a company / firm incorporated in India under the (Indian) Companies Act, 1956 / 2013 or a company incorporated under equivalent law abroad” However, the Consortium / JV Partners shall be a company / firm incorporated under Limited Liability Partnership, Act 2008, Govt. of India.
		Pg. 33 - ITC Clause Reference 25.1	<b>(2) Financial Eligibility Criteria:</b> - Minimum Average Annual Turnover from professional fee from the Consulting assignments in the last three financial years 2013-14, 2014-15 & 2015-16	We request you to kindly amend this clause as follows: “Financial Eligibility Criteria: Minimum Average Annual Turnover from professional fee from the Consulting assignments in the last three financial years	<b>Minimum Average Annual Turnover</b> from professional fee from the Consulting assignments in the last three financial years <b>2013-14, 2014-15 &amp; 2015-16</b> should not be less than

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	<b>Grant Thornton – ASCL &amp; JSCL</b>		should not be less than INR 250 Cr. (Rupees Two Hundred Fifty Crore)	2013-14, 2014-15 & 2015-16 should not be less than INR 100 Cr. (Rupees One Hundred Crore)”  This will allow a healthier competition by allowing more firms to participate and consequently bring in a level playing field for all consultants	<b>INR 100 Cr. (Rupees One Hundred Crore).</b> Note: In case of Consortium, the Financial Capacity of the Lead Member shall be considered.
		Pg. 33 - ITC Clause Reference 25.1	<b>3) Technical Proposal</b> - Experience of Overall Project Management of Urban Infrastructure Development Projects (including water supply, wastewater, storm water drainage, roads, streetlights, etc.) for new city / towns, retrofitting / redevelopment of the existing city, industrial park, Special Economic Zone (SEZ), integrated townships. (10 Points)  1. Projects having - 1 Point per having > Rs.500 Cr. Project (max. to 10 points)  2. Projects having Value - 0 Point < Rs.500 Cr	We understand that the assignment demands expertise in all the specified domains. In order to be able to showcase the experience of large projects, we request that the criteria be modified to:  Consulting Experience of urban infrastructure projects (including water supply, wastewater, storm water drainage, roads, streetlights, etc.) for new city / towns, retrofitting / redevelopment of the existing city, industrial park, Special Economic Zone (SEZ), integrated townships)  1. Projects having > Rs 100 cr (2 points per project for a max of 10 points) 2. Projects having <Rs100 cr – 0 points	<b>As per RFP.</b>
		Pg 85 - Terms of	Clause: The Consultant should	We would like to bring to your kind attention	<b>The Consultant should depute</b>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	Grant Thornton – ASCL & JSCL	reference	<p>have to depute Independent team for Jalandhar Smart City which should not work in any other Smart City. If at any time it is found by the Client that professional proposed is also part of another Smart City Team then the Client may disqualify the Consultancy firm.</p>	that the experience of the team in handling other smart cities is tremendous and the team working across multiple smart cities (atleast 2 to 3 smart cities) will bring in the required experience of what is implementable in a most optimum manner. Also, considering that number of years of experience and the educational qualification of the experts and the involvement in person months for this project, we would like to reiterate that the availability of such experts especially onsite for a period of 36 months is a challenge for the consulting fraternity. We request that this clause be hence deleted.	<b>separate Core Team (full time) in Amritsar &amp; Jalandhar Smart City Limited, which should not work in any other Smart City. However, the Support Team should be available as per the man month requirement indicated in the RFP.</b>
6.	Royal DHV – ASCL & JSCL	<u>Page 29</u> , Clause 17.1	An EMD of INR.10,00,000/- (Indian Rupees Ten Lacs) in the form of Bank Guarantee (BG) from a scheduled bank in India and drawn in favor of the Amritsar Smart City Limited and payable at Amritsar (Punjab), must besubmitted along with the Proposal	<p>The Client is requested to accept BG issued by Nationalized/<b>Scheduled banks/Scheduled commercial foreign banks in India.</b></p> <p>Client is also requested to kindly provide the Format for Bank Guarantee.</p>	<b>Any Scheduled Commercial Nationalized / Foreign Banks Registered in India as per RBI guidelines / policy of Govt. of India with Currency in INR / DD should be payable as indicated in the RFP i.e. Jalandhar &amp; Amritsar (Punjab)</b>
		<u>Page 29 &amp; 35</u> 16.2 & 42.3 SCC of SCC	A price adjustment provision applies to remuneration rates: No Price adjustment on the	There is contradiction in two clauses. The client is requested to consider price adjustment and modify in data sheet also	<b>No price adjustment is allowed.</b>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	Royal DHV – ASCL & JSCL		remuneration shall be applicable only after 18 months from the date of commencement of the project.		
			Price Adjustment for reimbursable	RFP is silent on Price Adjustment for reimbursable items. Since it is a long duration of 36 months projects the Client is requested to consider Price Adjustment for reimbursable portion also.	<b>As per RFP.</b>
		<b><u>Page 44</u></b>	Checklist of required technical proposal forms	The page limit column left blank. Please confirm	<b>The Consultant may use any number of pages.</b>
		<b><u>Page 54 – Note #3</u></b>	3 “Home” means work in the Project Office at..... (AP), India in the expert’s country of residence. “Field” work means work carried out in the Client’s country or any other country outside the expert’s country of residence but not at Project Office i.e. not physically present in ..... (AP), India.	The client is requested to elaborate on “Home” and “Field” office.	<b>In this RFP; Home &amp; Field Office may be read as OFFICE only, i.e. successful bidder shall work from the Office designated by the Amritsar / Jalandhar Smart City Limited. Please read “Punjab” instead of “AP”.</b>
		<b><u>Page 63</u></b> Form Fin-4	Breakdown of Reimbursable Expenses – Provisional sums and contingencies	Quantities of items in the Provisional Sums have not been given in the form. The Client is requested to define provisional sum & contingency	<b>As per RFP (to be estimated by the Bidder)</b>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	Royal DHV ASCL & JSCL –	<u>Page 77</u> 7.4.2	Based on the scope of work, the Consultant shall assess the actual requirement of the Professionals for carrying out the assignment for different project under all [insert the number] modules.....	Please clarify.	To be decided at City level in Consultation with CEO, Amritsar / Jalandhar Smart City Limited / State Mission Director (Smart Cities, Punjab).
		<u>Page 78</u> S. No. 1	Project Director - Masters / Bachelor's Degree in Engineering or Architecture  and Master's Degree in Business Administration (Management) / MBA	The client is requested to reconsider as it is difficult to find professional with Master's degree in Engineering or Architecture and MBA. The client is requested to consider following:  (a) Master's degree in Planning or Engineering with bachelor's degree in Planning/ Engineering  OR (b) Engineering degree with MBA/ PGDBM	1. <u>Project Director:</u> <u>Education Qualification:</u> Bachelor's Degree in Engineering or Architecture  <b>&amp; preferably MBA. The proposed PD who shall be having MBA shall be given higher weightage.</b>  <u>Experience:</u> As per RFP.
		<u>Page 85</u> <u>Note 1</u>	The Consultant may deploy additional staff as per requirement. But no additional payment shall be made. It is assumed that the payment has been included in the financial proposal.	The consultant will deploy additional staff after taking approval from the client and the consultant will discuss mechanism to arrive at the man-month rate before deployment to staff. The client is requested to include provision/ mechanism of payment for additional man-months required for completion of work.	As per RFP.

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	Royal DHV ASCL & JSCL –	<b><u>Page 85</u></b> <b><u>Note 2</u></b>	The Consultant should have to depute Independent team for Amritsar/ Jalandhar SmartCity which should not work in any other Smart City. If at any time it is found by the Client that professional proposed is also part of another Smart City Team then the Client may disqualify the Consultancy firm.	The client is requested to allow proposed professionals, with less than 24 months involvement in the Amritsar/ Jalandhar project, in other projects also.	<b>The Consultant should depute separate Core Team (full time) in Amritsar &amp; Jalandhar Smart City Limited, which should not work in any other Smart City. However, the Support Team should be available as per the man month requirement indicated in the RFP.</b>
		<b><u>Page 40 of SCC</u></b> clause 51 (ii)	In this case liquidated damages @ 0.5% (zero point five percent) of the fee for the cost of balance work upto activities 2 to 5 per week of delay subject to maximum of 10% shall be levied.	Please elaborate. Liquidated Damages will be on balance Consultancy fee or Cost of the balance work? Please Clarify. <b><u>Suggested Clause:</u></b> <b><u>In this case liquidated damages @ 0.5% (zero point five percent) of the contract value fee for the cost of balance work upto activities 2 to 5 per week of delay subject to maximum of 10% shall be levied</u></b>	<b>As per RFP.</b>
		<b><u>Page 40 of SCC</u></b> Clause 51 (iii)	The Client will be responsible for monitoring the PMCs performance and initiate action / liquidated Damages for non-compliance with the ToR, wrong/incomplete specification in the bid documents,	The client is requested to advise liquidated damages/ actions	<b>As per RFP.</b>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	Royal DHV ASCL & JSCL –		improper estimate, improper / poor progress monitoring, not informing in advance about necessary actions to be taken by the Implementing partner/Agency(ies) etc		
		<b><u>Page 63, 89 (7.6.7) &amp; Page # 30 (14.1 of SCC)</u></b>	Form Fin-4: Quantity 36 Months Core Team Man-months: 36 months. The estimated time duration for the consultancy services is 4 (four) years out of which 6-12 months period is for the activity 1 to activity 5 and 36-42 months period for activity 6. The period of activity 6 is extendable upto the Smart City Mission (SCM) period with mutual consent. Expiration of Contract: The time period shall be 48 months (Four Years).....	The Client is requested clarify that whether the duration of Project is 36 months or 48 months	<b>It is clarified here that the total assignment period is of 36 Months with 6 months of extension on mutual agreement or so thereof.</b>
	Royal DHV –	General	Regarding Last date of submission	The Client is requested to kindly extend the bid submission date at least 3 weeks after issuing the pre-bid clarifications.	<b>The date of extension for submission of bids have now been extended to 1<sup>st</sup> August, 2017 by 5:00 PM (since 31<sup>st</sup> July, 2017 is Punjab Govt.</b>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	ASCL & JSCL				Holiday being Martyrdom Day of Shaheed Udham Singh Ji). The opening of Technical Proposal has now been extended to 2 <sup>nd</sup> August, 2017 at 2:00 PM.
7.	Tata Consulting Engineering - ASCL & JSCL	Fin 4 / Page no. 63 Clause 7.6.11 / Page no. 90	Total duration of the project : 36 / 42-48 months	Please clarify how many months to consider while preparing the work schedule and Staffing Schedule.	It is clarified here that the total assignment period is of 36 Months with 6 months of extension on mutual agreement or so thereof.
		No Reference		Please clarify the responsibility for preparation of GFC drawing for item rate contract.	Please refer to detailed Terms of References (Section 7) as indicated in the RFP.
		No Reference		Please provide the list of DPR's which has been prepared /Under preparation for smart city components for both cities.	The list of DPRs prepared or under preparation shall be shared with successful bidders only.
		Section – 8 / Clause no. 42.1 / Page no. 32	(b) For Activity 2 to Activity 5 (M1) = 40% = [ insert amount] The total amount for activity 2 to 5 shall be paid not more than 40% of the M or as per actual man days deployed , whichever is less.	We propose to modify these clauses as follows : (b) For Activity 2 to Activity 5 (M1) = 40% = [ insert amount] The total amount for activity 2 to 5 shall be paid not more than 40% of the M or as per	As per RFP.



## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	<b>Tata Consulting Engineering - ASCL &amp; JSCL</b>		<p>(c) For Activity 6 (M3 )= 50% M = [insert Amount]</p> <p>The total amount for activity 6 shall be paid not more than 50% of the M or as per actual man days deployed , whichever is less.</p>	<p>actual man days deployed , <del>whichever is less.</del></p> <p>(c) For Activity 6 (M3 )= 50% M = [insert Amount]</p> <p>The total amount for activity 6 shall be paid not more than 50% of the M or as per actual man days deployed, <del>whichever is less.</del></p> <p>As this is a lumpsum contract and the total fee payable to the consultant shall be fixed, we request you make the above changes.</p>	
8.	<b>Infrastructure Development Corporation (Karnataka) Ltd.- ASCL &amp; JSCL</b>		Extend the bid submission date		<p>The date of extension for submission of bids have now been extended to 1<sup>st</sup> August, 2017 by 5:00 PM (since 31<sup>st</sup> July, 2017 is Punjab Govt. Holiday being Martyrdom Day of Shaheed Udham Singh Ji).</p> <p>The opening of Technical Proposal has now been extended to 2<sup>nd</sup> August, 2017 at 2:00 PM.</p>
9.	<b>PricewaterhouseCoopers Private Limited - ASCL &amp; JSCL</b>	Page 31, Page 32 Data Sheet	The Proposals must be submitted no later than: Physical Submission Date: 18th July, 2017 Time: 17:00 HRS The opening of Technical	The time for submission of proposal on 18th July is till 17:00 HRS while the time for opening of Technical Proposal is 11:00 AM. Kindly clarify.	The date of extension for submission of bids have now been extended to 1 <sup>st</sup> August, 2017 by 5:00 PM (since 31 <sup>st</sup>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	<b>PricewaterhouseCoopers Private Limited - ASCL &amp; JSCL</b>		Proposal shall take place at: PMIDC Office, 5th Floor, Punjab Municipal Bhawan, Sector 35A, Chandigarh. Date: 18th July, 2017 Time: 11:00 AM		July, 2017 is Punjab Govt. Holiday being Martyrdom Day of Shaheed Udham Singh Ji).  The opening of Technical Proposal has now been extended to 2 <sup>nd</sup> August, 2017 at 2:00 PM.
		Page 31- Part 1 20.7 and 20.9	The Proposals must be submitted no later than: Physical Submission Date: 18th July, 2017 Time: 17:00 HRS	We request for a submission extension for atleast 2 weeks after the release of pre-bid queries clarifications.	The date of extension for submission of bids have now been extended to 1 <sup>st</sup> August, 2017 by 5:00 PM (since 31 <sup>st</sup> July, 2017 is Punjab Govt. Holiday being Martyrdom Day of Shaheed Udham Singh Ji).  The opening of Technical Proposal has now been extended to 2 <sup>nd</sup> August, 2017 at 2:00 PM.
		Page 33- Part 1 25.1 /3	a) Experience of Overall Project Management of Urban Infrastructure Development Projects (including water supply, waste water, storm water drainage, roads, streetlights, etc.) for new city / towns, retrofitting /	The Urban Infrastructure Project at city level/at area development level include intervention which may include all the components or combination of components, mentioned in the clause, as interventions. Therefore, the projects value may vary between a wide range such as 100 Cr to 3000 Cr depending on	1. Page No.33, 3. Technical Proposal, <b>S.No.(i) a: As per RFP.</b>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	PricewaterhouseCoopers Private Limited - ASCL & JSCL		redevelopment of the existing city, industrial park, Special Economic Zone (SEZ), integrated townships. (10 Points) 1. Projects having - 1 Point per having > Rs.500 Cr. Project (max. to 10 points) 2. Projects having Value - 0 Point < Rs.500 Cr.	nature of the intervention. We believe that considering projects above 500 Cr only will limit the category of projects like retrofitting / Redevelopment projects which in some cases won't have scale of the same magnitude but all cover the components mentioned. Also the required no. of projects to score full marks is 10, thus we request you to consider the projects below 500 Cr for scoring and marking should be provided for them. The lower value of project can be limited to 100/200 Cr.  We suggest following changes: a) Experience of Overall Project Management of Urban Infrastructure Development Projects (including water supply, waste water, storm water drainage, roads, streetlights, etc.) for new city / towns, retrofitting / redevelopment of the existing city, industrial park, Special Economic Zone (SEZ), integrated townships. (10 Points) 1. >500 Cr. – 2 Point 2. having Rs 200 Cr-Rs.500 Cr. Project – 1 Point 3. 2. Projects having Value - 0 Point < Rs.200 Cr.	
		Page 33- Part 1 25.1 /3	b) Experience in at least five (5) project management assignments in at any of the following five (5) sectors (10 Points); (1) Water	The value of projects in the specified sectors may vary between a wide range such as 100 Cr to 3000 Cr depending on nature of the intervention. We believe that considering	<b>2. Page No.33, 3. Technical Proposal, S.No.(i) a: As per RFP.</b>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks									
	PricewaterhouseCoopers Private Limited - ASCL & JSCL		supply; (2) Storm Water drainage; (3) Sewerage System; (4) Urban Design & Landscape; (5) Urban Transport; (6) Streetlights, (7) Power / Energy; (8) Solid waste management; (Projects encompassing multiple sectors will be counted as one project)1. Projects having - 1 Point per Value > Rs.500 Cr. Project (max. to 10 Points) 2. Projects having Value - 0 Point < Rs.500 Cr	<p>projects above 500 Cr only will limit the projects that can be included to showcase the relevant experience. Also the required no. of projects to score full marks is 10, thus we request you to consider the projects below 500 Cr for scoring and marking should be provided for them. The lower value of project can be limited to 100/200 Cr. We suggest following changes:</p> <p>Experience in at least five (5) project management assignments in at any of the following five (5) sectors (10 Points); (1) Water supply; (2) StormWater drainage; (3) Sewerage System; (4) Urban Design &amp; Landscape; (5) Urban Transport; (6) Streetlights, (7) Power / Energy; (8) Solid waste management; (Projects encompassing multiple sectors will be counted as one project) 1. &gt;500 Cr. – 2 Point 2. having Rs 200 Cr-Rs.500 Cr. Project – 1 Point 3. Projects having Value – o.5 Point &lt; Rs.200 Cr. Also there will be overlap in the projects which satisfy the experience criteria ‘a’ and ‘b’. Kindly clarify that can one project be considered under both the categories.</p>	<div><div>S.No.(i) b: Max. 10 Points</div><table><tr><td>1.</td><td>Project having value &gt; Rs.500 Cr.</td><td>1 Point per Project (max. to 10 Points)</td></tr><tr><td>1.</td><td>Project having value b/w Rs.200 Cr. to Rs.499 Cr.</td><td>0.5 Point per Project (max. to 10 Points)</td></tr><tr><td>2.</td><td>Project having value &lt; Rs.200 Cr.</td><td>0 Point</td></tr></table><div>The Consultant shall be given maximum of 10 Points under this category.</div></div>	1.	Project having value > Rs.500 Cr.	1 Point per Project (max. to 10 Points)	1.	Project having value b/w Rs.200 Cr. to Rs.499 Cr.	0.5 Point per Project (max. to 10 Points)	2.	Project having value < Rs.200 Cr.	0 Point
1.	Project having value > Rs.500 Cr.	1 Point per Project (max. to 10 Points)												
1.	Project having value b/w Rs.200 Cr. to Rs.499 Cr.	0.5 Point per Project (max. to 10 Points)												
2.	Project having value < Rs.200 Cr.	0 Point												

# **Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL**

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks																			
	PricewaterhouseCoopers Private Limited - ASCL & JSCL	Page 63- Part 1 FORM FIN -4	Per diem allowance, including hotel allowance, for experts for every day of absence from the home office for the purposes of the Services	Corrupt and Fraudulent Practices	No clarification requested, hence the query is deferred.																			
		Page 65 Section 6	Corrupt and Fraudulent Practices	We operate in accordance with the firm's code of conduct. We will cause our project team members performing services under this engagement to read and be aware of client's relevant policies such that to the extent applicable to them in performing services, they do not act in a manner inconsistent with the substance thereof.	As per RFP.																			
		Page 77- Part 1 7.4.4	<table><tr><td></td><td>Position</td><td>Minimum Exp</td></tr><tr><td>1</td><td>Project Director</td><td>20 Years' experience in Urban Sector</td></tr><tr><td>2</td><td>Project Manager cum Urban Infrastructure Specialist</td><td>15 Years' experience in Urban Sector</td></tr><tr><td>3</td><td>Water Supply, Sewerage, Drainage Utilities</td><td>15 years' experience in water supply</td></tr></table>		Position	Minimum Exp	1	Project Director	20 Years' experience in Urban Sector	2	Project Manager cum Urban Infrastructure Specialist	15 Years' experience in Urban Sector	3	Water Supply, Sewerage, Drainage Utilities	15 years' experience in water supply	<p>As observed in the other Smart City Projects under the same Smart City Mission umbrella, the experience requirement for the key experts considered is as shared below. We request you to consider changing the experience of the personnel as suggested below:</p> <table><tr><td></td><td>Position</td><td>Minimum Exp</td></tr><tr><td>1</td><td>Project Director</td><td>15 Years' experience in Urban Sector</td></tr><tr><td>2</td><td>Project Manager cum Urban Infrastructure Specialist</td><td>12 Years' experience in Urban Sector</td></tr></table>		Position	Minimum Exp	1	Project Director	15 Years' experience in Urban Sector	2	Project Manager cum Urban Infrastructure Specialist
	Position	Minimum Exp																						
1	Project Director	20 Years' experience in Urban Sector																						
2	Project Manager cum Urban Infrastructure Specialist	15 Years' experience in Urban Sector																						
3	Water Supply, Sewerage, Drainage Utilities	15 years' experience in water supply																						
	Position	Minimum Exp																						
1	Project Director	15 Years' experience in Urban Sector																						
2	Project Manager cum Urban Infrastructure Specialist	12 Years' experience in Urban Sector																						

# **Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL**

S. No.	Company Name	Clause No. as per RFP	Point of Queries			Comments / Clarifications required			Remarks						
	PricewaterhouseCoopers Private Limited - ASCL & JSCL		<table><tr><td></td><td>Expert</td><td>projects</td></tr></table>				Expert	projects	<table><tr><td>3</td><td>Water Supply, Sewerage, Drainage Utilities Expert</td><td>10 years' experience in water supply projects</td></tr></table>			3	Water Supply, Sewerage, Drainage Utilities Expert	10 years' experience in water supply projects	<b>2. <u>Project Manager cum Urban Infrastructure Specialist</u></b> <u>Education Qualification:</u> <b>Master's Degree in Civil Engineering.</b> <u>Experience:</u> As per RFP.
			Expert	projects											
		3	Water Supply, Sewerage, Drainage Utilities Expert	10 years' experience in water supply projects											
Page 79 7.4.4	<table><tr><td></td><td>Position</td><td>Minimum Exp</td></tr><tr><td>1</td><td>E-Governance / ICT Expert:</td><td>Degree in Computer Science or MCA or equivalent &amp; MBA</td></tr></table>				Position	Minimum Exp	1	E-Governance / ICT Expert:	Degree in Computer Science or MCA or equivalent & MBA	We request you to allow Degree in other relevant streams such as Electronics & Communication and Information Technology (IT) also to be included in the minimum qualifications for this profile.			<b>3. <u>Water Supply, Sewerage, Drainage Utilities Expert</u></b> <u>Education Qualification:</u> <b>Degree in Civil Engineering with Post Graduation in PHE / Environment Engineering.</b> <u>Experience:</u> As per RFP.		
	Position	Minimum Exp													
1	E-Governance / ICT Expert:	Degree in Computer Science or MCA or equivalent & MBA													
Page 80 7.4.4	Support Team (Development and Implementation Professional)			The Key Experts Team already have specified long term deployment positions for Water			<b>4. <u>As per RFP.</u></b>								

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries			Comments / Clarifications required	Remarks															
	PricewaterhouseCoopers Private Limited - ASCL & JSCL		<table><tr><td></td><td>Position</td><td>Minimum Exp</td></tr><tr><td>4</td><td>Urban Designer</td><td>10 years' experience</td></tr><tr><td>5</td><td>Waste Water Expert</td><td>10 years' experience</td></tr><tr><td>10</td><td>Environm ent / Solid Waste Managem ent Expert</td><td>15 years' experience</td></tr><tr><td>11</td><td>PPP Expert</td><td>10 years' experience</td></tr></table>				Position	Minimum Exp	4	Urban Designer	10 years' experience	5	Waste Water Expert	10 years' experience	10	Environm ent / Solid Waste Managem ent Expert	15 years' experience	11	PPP Expert	10 years' experience	Supply, Sewerage, Drainage Utilities Expert, Urban Planner / Architect /Urban Designer, Procurement / Contract and Legal Expert with a requirement of relevant experience of 15yrs, 10yrs, 10 yrs respectively. The position with same expertise have been sought in Support team : 4) Urban Designer-10 years of experience 5) Waste Water Expert- 15 years of experience 10)Environment / Solid Waste Management Expert-10 years of experience 11) PPP Expert-10 years of experience The roles of these experts and involvement will be at different level in the project, and asking same year of experience will impact the financial quote for the proposal. Therefore, the experience of Support Team shall be considered to be changed to 7+ yrs.	5. <u>Waste Water Expert:</u> <u>Education Qualification:</u> <b>Master's Degree in Environmental Engineering / Degree in Civil Engineering.</b> <u>Experience:</u> As per RFP. 10. <u>As per RFP.</u> 11. <u>As per RFP.</u>
			Position	Minimum Exp																		
4	Urban Designer	10 years' experience																				
5	Waste Water Expert	10 years' experience																				
10	Environm ent / Solid Waste Managem ent Expert	15 years' experience																				
11	PPP Expert	10 years' experience																				
	Page 80 7.4.4	<b>Support Team(Development and Implementation Professional)</b> <table><tr><td></td><td><b>Position</b></td><td><b>Minimum experience</b></td></tr><tr><td>1</td><td>Sr. Business Analyst / Business Process Reengineering( BPR) Specialist</td><td>10 years' relevant experience</td></tr></table>		<b>Position</b>	<b>Minimum experience</b>	1	Sr. Business Analyst / Business Process Reengineering( BPR) Specialist	10 years' relevant experience	We request you to consider changing the experience of the personnel for the support team as suggested below: <table><tr><td></td><td><b>Position</b></td><td><b>Minimum experience</b></td></tr><tr><td>1</td><td>Sr. Business Analyst / Business Process Reengineering ( BPR) Specialist</td><td><b>7 years'</b> relevant experience</td></tr></table>		<b>Position</b>	<b>Minimum experience</b>	1	Sr. Business Analyst / Business Process Reengineering ( BPR) Specialist	<b>7 years'</b> relevant experience	1. As per RFP. 14. <b>Education Qualification:</b> As per RFP <b>Experience:</b> <ul style="list-style-type: none"><li>12 years in implementing ICT projects in urban area.</li></ul> 15. As per RFP.						
	<b>Position</b>	<b>Minimum experience</b>																				
1	Sr. Business Analyst / Business Process Reengineering( BPR) Specialist	10 years' relevant experience																				
	<b>Position</b>	<b>Minimum experience</b>																				
1	Sr. Business Analyst / Business Process Reengineering ( BPR) Specialist	<b>7 years'</b> relevant experience																				

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries			Comments / Clarifications required			Remarks
	<b>PricewaterhouseCoopers Private Limited - ASCL &amp; JSCL</b>		14	ICT Expert / Urban Smart Solutions Expert	10 years in implementing ICT projects in Urban area.	14	ICT Expert / Urban Smart Solutions Expert	7 years' in implementing ICT projects in Urban area.	<b>16. As per RFP.</b> <b>17. As per RFP.</b> <b>18. As per RFP.</b> <b>19. As per RFP.</b> <b>20. As per RFP.</b>
			15	Business Analyst/ Junior BPR Specialist	10 years' experience in similar field	15	Business Analyst/ Junior BPR Specialist	5 years' experience in similar field	
			16	Information Security Systems Expert	10 years' experience in similar field	16	Information Security Systems Expert	7 years' experience in similar field	
			17	Solution Architect	10 years' experience in similar field	17	Solution Architect	7 years' experience in similar field	
			18	Networking & IT Infrastructure Specialist	10 years' experience in similar field	18	Networking & IT Infrastructure Specialist	7 years' experience in similar field	
			19	Video Analyst	12 Years' experience in IT field	19	Video Analyst	7 years' experience in IT field	
			20	IoT, IoE, AoT Specialist	12 Years' experience in IT field	20	IoT, IoE, AoT Specialist	7 years' experience in IT field	
		Page 85, Part 1 7.4.4	The Consultant should have to depute Independent team for Amritsar/Jalandhar Smart City			We understand that the deployment of Core Project Team is for long duration i.e. for 36 months in the project, while for the Support			<b>The Consultant should depute separate Core Team (full time) in Amritsar &amp; Jalandhar Smart</b>



## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	<b>PricewaterhouseCoopers Private Limited - ASCL &amp; JSCL</b>		which should not work in any other Smart City. If at any time it is found by the Client that professional proposed is also part of another Smart City Team then the Client may disqualify the Consultancy firm.	team it is in between 12 to 24 months. As the requirement of support team is not for long duration and deployment is based on the need basis, therefore we request you to change this to the following as the personnel who is not fully deployed on this project can work on multiple smart city projects:  The Consultant should have to depute Independent team for Amritsar/Jalandhar Smart City which should not work in any other Smart City if fully deployed on the Amritsar/Jalandhar Smart city Project i.e deployment of duration equal to or more than 36 months.	<b>City Limited, which should not work in any other Smart City. However, the Support Team should be available as per the man month requirement indicated in the RFP.</b>
		Standard Form of Contract, Page 15 Clause 19.1.4	Cessation of Rights and Obligations	We request to define the outer boundary for survival as 6 months	<b>As per RFP.</b>
		Standard Form of Contract, Page 18 Clause 23.1	Subject to additional provisions, if any, set forth in the SCC, the Consultant's liability under this Contract shall be as determined under the Applicable Law	Consultant's overall liability shall not exceed the amount of fees paid to us. We will not be liable for indirect/consequential losses	<b>As per RFP.</b>
		Standard Form of Contract, Page 18	The Consultant shall not engage, and shall cause its	We request that it shall not affect our ability to perform services for our other clients so long as we do not use or disclose client's	<b>As per RFP.</b>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	<b>PricewaterhouseCoopers Private Limited - ASCL &amp; JSCL</b>	Clause 21.1.4	Experts not to engage, either directly or indirectly, in any business or professional activities that would conflict with the activities assigned to them under this Contract.	confidential information	
		Standard Form of Contract, Page 18 Clause 24.1	The Consultant (i) shall take out and maintain, at its own cost but on terms and conditions approved by the Client, insurance against the risks, and for the coverage specified in the SCC, and (ii) at the Client's request, shall provide evidence to the Client showing that such insurance has been taken out and maintained and that the current premiums therefore have been paid. The Consultant shall ensure that such insurance is in place prior to commencing the Services as stated in Clause GCC 13.	We maintain appropriate professional indemnity insurance cover with underwriters to protect against all reasonable risks in respect of all professional services provided by the firm. The policies are issued on a broad form Professional Indemnity Insurance wording. Whilst the levels of cover must be kept confidential, we believe that our insurance cover is at least adequate to enable us to meet valid claims.  Furthermore, although we carry insurance cover, it is the firm's policy to limit our liability in our contracts to minimise our potential exposure to a reasonable level unless we are prohibited by law or regulation from so doing. We expect the outcome of any current action or aggregate of actions to be within our insurance cover and other resources, such that our ability to continue to render services	<b>As per RFP.</b>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	<b>PricewaterhouseCoopers Private Limited - ASCL &amp; JSCL</b>			will not be impaired.	
		Standard Form of Contract, Page 18 Clause 25.2	Accounting, Inspection and Auditing	We will retain our records as per our record retention policies. Upon reasonable notice we will allow client to inspect our invoicing records under this engagement; such inspection shall be done in a pre-agreed manner and during normal business hours. For avoidance of doubt, such inspection should not cause us to be in breach of our organizational confidentiality requirements.	<b>As per RFP.</b>
		Standard Form of Contract, Page 19 Clause 27	Proprietary Rights of the Client in Reports and Records	We request protection for our working papers and pre-existing materials. Upon full payment of fees/expenses, client will own the final deliverables submitted to client. However, consultant shall be allowed to continue to retain its rights in the materials it bring in under the engagement.	<b>As per RFP.</b>
		Standard Form of Contract, Page 40-Part 2 Clause 51, Point (ii)	In this case liquidated damages @ 0.5%( zero point five percent) of the fee for the cost of balance work upto activities 2 to 5 per week of delay subject to maximum of 10% shall be levied by the ASCL.	As observed in other smart city tenders, kindly revise it to the following : In this case liquidated damages @ 0.5%( zero point five percent) of the fee for the cost of balance work upto activities 2 to 3 per week of delay subject to maximum of <b>5%</b> shall be levied by the ASCL.	<b>As per RFP.</b>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks												
10.	SGS India Private Limited - ASCL & JSCL	P 33 - 25.1.3	Projects having > Rs.500 Cr. -1 Point per Project (max. to 10 points)  Projects having Value < Rs.500 Cr. - 0 Point	Will you consider as on date Project cost for the projects completed in the past.  If yes, what will be the formula to evaluate as on date project cost?	As per RFP.												
		P 33 - 25.1.3 (i)	<table><tr><th>S. No.</th><th>Description</th><th>Maximum Points</th></tr><tr><td>(i)</td><td>Specific experience of the Consultant (as a Firm) relevant to the assignment</td><td>30</td></tr><tr><td>a.</td><td>Experience of Overall Project Management of Urban Infrastructure Development Projects (including water supply, waste water, storm water drainage, roads, streetlights, etc.) for new city / towns, retrofitting / redevelopment of the existing city, industrial park, Special Economic Zone (SEZ), integrated townships. (10 Points) 1. Projects having &gt; Rs.500 Cr. - 1 Point per Project (max. to 10 points) 2. Projects having Value &lt; Rs.500 Cr. - 0 Point</td><td></td></tr><tr><td>b.</td><td>Experience in at least five (5) project management assignments in at any of the following five (5) sectors (10 Points); (1) Water supply; (2) Storm Water drainage; (3) Sewerage System; (4) Urban Design &amp; Landscape; (5) Urban Transport; (6) Streetlights; (7) Power / Energy;</td><td></td></tr></table>	S. No.	Description	Maximum Points	(i)	Specific experience of the Consultant (as a Firm) relevant to the assignment	30	a.	Experience of Overall Project Management of Urban Infrastructure Development Projects (including water supply, waste water, storm water drainage, roads, streetlights, etc.) for new city / towns, retrofitting / redevelopment of the existing city, industrial park, Special Economic Zone (SEZ), integrated townships. (10 Points) 1. Projects having > Rs.500 Cr. - 1 Point per Project (max. to 10 points) 2. Projects having Value < Rs.500 Cr. - 0 Point		b.	Experience in at least five (5) project management assignments in at any of the following five (5) sectors (10 Points); (1) Water supply; (2) Storm Water drainage; (3) Sewerage System; (4) Urban Design & Landscape; (5) Urban Transport; (6) Streetlights; (7) Power / Energy;		Will you consider Abroad experience on the name of SGS Affiliate (100% subsidiary) Company.  Bid will be participated by SGS INDIA PVT LTD.	Yes, however, the proof should be provided with the Bid to indicate the SGS Affiliation to Subsidiary i.e. SGS India Pvt. Ltd.
		S. No.	Description	Maximum Points													
(i)	Specific experience of the Consultant (as a Firm) relevant to the assignment	30															
a.	Experience of Overall Project Management of Urban Infrastructure Development Projects (including water supply, waste water, storm water drainage, roads, streetlights, etc.) for new city / towns, retrofitting / redevelopment of the existing city, industrial park, Special Economic Zone (SEZ), integrated townships. (10 Points) 1. Projects having > Rs.500 Cr. - 1 Point per Project (max. to 10 points) 2. Projects having Value < Rs.500 Cr. - 0 Point																
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S. No.	Description	Maximum Points															
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# Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks																			
	SGS India Private Limited - ASCL & JSCL		Payment schedule to consultant	Request you to provide payment schedule for the Consult- ant’s Fee.	Please refer to Clause 42.1 / SCC / Pg No.32 / Sec. 8 of RFP.																			
		P 33 - 25.1.3 (i)	<table><tr><th>S. No.</th><th>Description</th><th>Maximum Points</th></tr><tr><td>(i)</td><td>Specific experience of the Consultant (as a Firm) relevant to the assignment</td><td>30</td></tr><tr><td>a.</td><td>Experience of Overall Project Management of Urban Infrastructure Development Projects (including water supply, waste water, storm water drainage, roads, streetlights, etc.) for new city / towns, retrofitting / redevelopment of the existing city, industrial park, Special Economic Zone (SEZ), integrated townships. (10 Points) 1. Projects having - 1 Point per having &gt; Rs.500 Cr. Project (max. to 10 points) 2. Projects having Value - 0 Point &lt; Rs. 500 Cr.</td><td></td></tr><tr><td>b.</td><td>Experience in at least five (5) project management assignments in at any of the following five (5) sectors (10 Points): (1) Water supply; (2) Storm Water drainage; (3) Sewerage System; (4) Urban Design &amp; Landscape; (5) Urban Transport; (6) Streetlights, (7) Power / Energy;</td><td></td></tr></table>	S. No.	Description	Maximum Points	(i)	Specific experience of the Consultant (as a Firm) relevant to the assignment	30	a.	Experience of Overall Project Management of Urban Infrastructure Development Projects (including water supply, waste water, storm water drainage, roads, streetlights, etc.) for new city / towns, retrofitting / redevelopment of the existing city, industrial park, Special Economic Zone (SEZ), integrated townships. (10 Points) 1. Projects having - 1 Point per having > Rs.500 Cr. Project (max. to 10 points) 2. Projects having Value - 0 Point < Rs. 500 Cr.		b.	Experience in at least five (5) project management assignments in at any of the following five (5) sectors (10 Points): (1) Water supply; (2) Storm Water drainage; (3) Sewerage System; (4) Urban Design & Landscape; (5) Urban Transport; (6) Streetlights, (7) Power / Energy;		Request you to consider, Projects costing 01 no of 80% of estimated cost or 02 nos of 60% of estimated cost or 03 nos of 50% of estimated cost as per CPWD norms.	As per RFP.							
		S. No.	Description	Maximum Points																				
(i)	Specific experience of the Consultant (as a Firm) relevant to the assignment	30																						
a.	Experience of Overall Project Management of Urban Infrastructure Development Projects (including water supply, waste water, storm water drainage, roads, streetlights, etc.) for new city / towns, retrofitting / redevelopment of the existing city, industrial park, Special Economic Zone (SEZ), integrated townships. (10 Points) 1. Projects having - 1 Point per having > Rs.500 Cr. Project (max. to 10 points) 2. Projects having Value - 0 Point < Rs. 500 Cr.																							
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S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks			
	SGS India Private Limited - ASCL & JSCL				<table><tr><td></td><td>having value &lt; Rs.200 Cr.</td><td></td></tr></table> <p>The Consultant shall be given maximum of 10 Points under this category.</p>		having value < Rs.200 Cr.	
		having value < Rs.200 Cr.						
	P 77 -7.4.4	Manpower	Is there any requirement of permanent employment with the firm for CVs submitted for this tender?	As per RFP.				
11.	Rudrabhishek Enterprises Pvt. Ltd. – ASCL & JSCL	Data Sheet, Cl 25.1,Sub Clause 2. Financial Eligibility Pg. 33	Minimum Average Annual Turnover from professional fee from the consulting assignments in the last three financial years 2013-14, 2014-15 & 2015-16 should not be less than INR 250 Cr.	<p>We understand that this is a very prestigious project and PMIDC is looking for a consultant who has strong Financial Capability but to keep it as much as INR 250 Cr is seems to be very stringent which leads to the less competition and might lead to one or two participation.</p> <p>We request you to kindly reduce the asking minimum average annual turnover to INR 40 Cr. during the last 3 years and in case of Consortium or Joint Venture, each partner should have minimum average annual turnover of 10 or 15 Cr.(e.g. there are many states like UP, MP, Rajasthan, Arunachal Pradesh) who are operating smart city projects very successfully and they have kept their asking turnover around INR 50 Cr. only,</p>	<p>Minimum Average Annual Turnover from professional fee from the Consulting assignments in the last three financial years 2013-14, 2014-15 &amp; 2015-16 should not be less than INR 100 Cr. (Rupees One Hundred Crore). Note: In case of Consortium, the Financial Capacity of the Lead Member shall be considered.</p>			

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S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	Rudrabhishek Enterprises Pvt. Ltd. – ASCL & JSCL			<p>to get as many as bidders to participate in their bids resulting they have got some very good and technically &amp; Financially sound bidders who are now running these prestigious projects in different states of INDIA.</p> <p>In view of above we once again request you to kindly reduce the turnover or modify the same in such a way that turnover requirements can be met jointly by the bidders to have a healthy and fair competition.</p>	
		Data Sheet, Cl 25.1, Sub Clause 3. A (i) <b>Technical Proposal</b> Pg. 33	<p>Experience of Overall Project Management of Urban Infrastructure Development Projects (including water supply, waste water, storm water drainage, roads, streetlights, etc.) for new city / towns, retrofitting / redevelopment of the existing city, industrial park, Special Economic Zone (SEZ), integrated townships. (10 Points)</p> <p>1. Projects having - 1 Point per having &gt; Rs.500 Cr. Project (max. to 10 points)</p>	<p>We request you to kindly consider the Experience as project management unit / project management consultant/ Support Units/ Technical Support or Coordinator Consultants / Design and /or Supervision consultant in <b>Urban Infrastructure (water supply/sewerage/ SWM/ roads/streetlights etc.)</b> related project with value of contract (for consultancy service) of at least <b>Rs. 40 lakh in place of Project Cost having value of More than 500 crs.</b></p> <p><b>Or</b></p> <p><b>If PMIDC willing to keep the project cost criteria to remain than it should be relaxed as per the following:</b></p>	<p><b>1. Page No.33, 3. Technical Proposal,</b> <b>S.No.(i) a: As per RFP.</b></p>

## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	Rudrabhishek Enterprises Pvt. Ltd. – ASCL & JSCL		2. Projects having Value - 0 Point < Rs.500 Cr.	<p>Experience as project management unit / project management consultant/Support Units/ Technical Support or Coordinator Consultants / Design and /or Supervision consultant in <b>Urban Infrastructure (water supply/ sewerage /SWM / roads / streetlights etc.)</b> related project with atleast 1 project having value of more than 500 cr. (10 Points)</p> <ol style="list-style-type: none"> <li>1. Projects having – 2 point per having &gt; Rs.500 Cr. Project (max. to 6 point)</li> <li>2. Projects having Value of 400 Cr. – 1 point per project (max to 1 point)</li> <li>3. Project having value between 100 to 300 Cr. – 0.50 point per project (max to 3 points)</li> </ol> <p>We request you to Kindly relax the criteria as per the above to enable more bidders to participate.</p>	
		Data Sheet, Cl 25.1, Sub Clause 3. b (i) <b>Technical Proposal</b> Pg. 33	Experience in at least five (5) project management assignments in at any of the following five (5) sectors (10 Points); (1) Water supply; (2) Storm Water drainage; (3) Sewerage System; (4) Urban Design & Landscape; (5) Urban	<p>We request you to kindly relax the criteria as per the following:</p> <p>Experience in at least five <b>project management / design / supervision / support units</b> in at any of the following three (3) sectors (10 points)</p> <p>(1) Water supply;</p>	<b>1. Page No.33, 3. Technical Proposal, S.No.(i) b (5): <u>Under Urban Transport</u> the Consultant may include Metro, railway station and airport projects.</b>



## Replies to Pre-Bid Queries - Appointment of Project Management Consultant (PMC) for assisting ASCL & JSCL

S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks									
	Rudrabhishek Enterprises Pvt. Ltd. – ASCL & JSCL		Transport; (6) Streetlights, (7) Power / Energy; (8) Solid waste management;	(2) Storm Water drainage; (3) Sewerage System; (4) Urban Design & Landscape; (5) Urban Transport; (6) Streetlights, (7) Power / Energy; (8) Solid waste management; (9) Integrated Real Estate Development (10) Tourism / Heritage Project  Here, we understand bidder who has experience of <b>designing/ supervision</b> (which is the most difficult and important part of the project) and <b>not only having experience of Project Management</b> in different sectors as provided above are most important rather than having projects of high value.  In view of above we request you to kindly increase the number of projects to atleast 10 projects in place of 5 projects with value of more than 100 cr and also consider the experience in design/supervision projects.  Kindly consider in the interest of work.	<b>S.No.(i) b (9): <u>Heritage Conservation / Development:</u></b> <b>Further, in case of Amritsar City only, the Bidders having experience of developing Heritage Components under HRIDAY Scheme shall also be considered as additional sector as SI.No.9.</b> <b>S.No.(i) b: Max. 10 Points</b> <table><tr><td>1.</td><td>Project having value &gt; Rs.500 Cr.</td><td>1 Point per Project (max. to 10 Points)</td></tr><tr><td>1.</td><td>Project having value b/w Rs.200 Cr. to Rs.499 Cr.</td><td>0.5 Point per Project (max. to 10 Points)</td></tr><tr><td>2.</td><td>Project having value &lt; Rs.200 Cr.</td><td>0 Point</td></tr></table> <b>The Consultant shall be given maximum of 10 Points under this category.</b>	1.	Project having value > Rs.500 Cr.	1 Point per Project (max. to 10 Points)	1.	Project having value b/w Rs.200 Cr. to Rs.499 Cr.	0.5 Point per Project (max. to 10 Points)	2.	Project having value < Rs.200 Cr.	0 Point
1.		Project having value > Rs.500 Cr.	1 Point per Project (max. to 10 Points)											
1.	Project having value b/w Rs.200 Cr. to Rs.499 Cr.	0.5 Point per Project (max. to 10 Points)												
2.	Project having value < Rs.200 Cr.	0 Point												
		Data Sheet, Cl 25.1, Sub Clause 3. d (i)	Experience in at least One Project in PPP in development of urban	We request you to kindly modify the criteria as	<b>As per RFP.</b>									

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	<b>Rudrabhishek Enterprises Pvt. Ltd. – ASCL &amp; JSCL</b>	<b>Technical Proposal</b> Pg. 34	infrastructure. (5 Points) No. of Projects – 1 Point per Project (max. to 5 Points)	per the following: Experience of at least 5 PPP transaction advisory / knowledge partner projects in sectors such as Urban Infrastructure/ Real estate/ Industrial Infrastructure/ Tourism/ Transport of over more than project cost INR 200 cr. No. of Projects - 1 Point per Project (max. to 5 Points)	
		Data Sheet, Cl 25.1, Sub Clause 3 (ii) <b>Technical Proposal</b> Pg. 34	Adequacy and quality of the proposed methodology, and work plan in responding to the terms of Reference (TORs) and power point presentation (Maximum Points 30)	We request you to kindly alter the points maximum 20 in place of 30. A&M, Work Plan, Organization – 15 Presentation – 5	<b>As per RFP.</b>
		Data Sheet, Cl 25.1, Sub Clause 3 (iii) <b>Technical Proposal</b> Pg. 34	Key Professional Staff Qualifications and competence for the assignment (Maximum Points 40)	We understand that Key Professional Staffs have the most important role for the success of these kind of prestigious projects and they should get the highest points also in the proposal. In view of above we request you to kindly replace the maximum 40 points of Key professional staff to maximum 50 points as per the following: 1. Project Director – 10	<b>As per RFP.</b>

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	<b>Rudrabhishek Enterprises Pvt. Ltd. – ASCL &amp; JSCL</b>			2. Project manager cum Urban Infrastructure Specialist - 5 3. Project Manager (Finance) – 5 4. Procurement & Legal – 5 5. Project Manager – Controls – 5 6. E-Governance – 5 7. Water Supply, Sewerage – 5 8. Urban Transportation – 5 9. Urban Planner - 5	
		General	Due Date of Submission of the Proposal is 18 <sup>th</sup> July 2017 at 17:00 Hrs.	We request you to kindly extend the due date of submission atleast till 31 <sup>st</sup> of July in the interest of work.	<b>The date of extension for submission of bids have now been extended to 1<sup>st</sup> August, 2017 by 5:00 PM (since 31<sup>st</sup> July, 2017 is Punjab Govt. Holiday being Martyrdom Day of Shaheed Udham Singh Ji).</b>  <b>The opening of Technical Proposal has now been extended to 2<sup>nd</sup> August, 2017 at 2:00 PM.</b>
12.	<b>IPE Global (ASCL &amp; JSCL)</b>	Page 31 and 32	Clause 20.7 and 20.9 - The Proposals have to be submitted no later than Date: 18th July, 2017, Time: 17:00 HRS, while, as per	This may be rectified.	<b>The date of extension for submission of bids have now been extended to 1<sup>st</sup> August, 2017 by 5:00 PM (since 31<sup>st</sup></b>

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S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	IPE Global (ASCL & JSCL)		Clause 23.1, the opening of Technical Proposal shall take place at 11:00 AM on 18th July, 2017.		July, 2017 is Punjab Govt. Holiday being Martyrdom Day of Shaheed Udham Singh Ji). The opening of Technical Proposal has now been extended to 2 <sup>nd</sup> August, 2017 at 2:00 PM.
		Page 33	Clause 25.1 (3) (i) (a) - Experience of Overall Project Management of Urban Infrastructure Development Projects (including water supply, waste water, storm water drainage, roads, streetlights, etc.) for new city / towns, retrofitting / redevelopment of the existing city, industrial park, Special Economic Zone (SEZ), integrated townships. (10 Points) 1. Projects having - 1 Point per having > Rs.500 Cr. Project (max. to 10 points) 2. Projects having Value - 0 Point < Rs.500 Cr.	It is requested that weightage may also be given to firms having experience of implementing projects having cost of Rs. 200 – 500 Crores. In other words, there should be relative marking.	2. Page No.33, 3. Technical Proposal, S.No.(i) a: As per RFP.
		Page 33	Clause 25.1 (3) (i) (b) - Experience	The cost requirement for standalone projects	2. Page No.33, 3. Technical

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S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks									
	IPE Global (ASCL & JSCL)		<p>in at least five (5) project management assignments in at any of the following five (5) sectors (10 Points);</p> <p>(1) Water supply;</p> <p>(2) Storm Water drainage;</p> <p>(3) Sewerage System;</p> <p>(4) Urban Design &amp; Landscape;</p> <p>(5) Urban Transport;</p> <p>(6) Streetlights,</p> <p>(7) Power / Energy;</p> <p>(8) Solid waste management;</p> <p>(Projects encompassing multiple sectors will be counted as one project)</p> <p>1. Projects having - 1 Point per Value &gt; Rs.500 Cr. Project (max. to 10 Points)</p> <p>2. Projects having Value - 0 Point &lt; Rs.500 Cr.</p>	<p>in any of the sectors mentioned here is high and therefore should be reduced to Rs. 200 Crores and relative marking should be introduced.</p>	<p><b>Proposal,</b></p> <p><b>S.No.(i) b (5): <u>Under Urban Transport</u> the Consultant may include Metro, railway station and airport projects.</b></p> <p><b>S.No.(i) b (9): <u>Heritage Conservation / Development:</u></b></p> <p><b>Further, in case of Amritsar City only, the Bidders having experience of developing Heritage Components under HRIDAY Scheme shall also be considered as additional sector as SI.No.9.</b></p> <p><b>S.No.(i) b: Max. 10 Points</b></p> <table><tr><td>1.</td><td>Project having value &gt; Rs.500 Cr.</td><td>1 Point per Project (max. to 10 Points)</td></tr><tr><td>1.</td><td>Project having value b/w Rs.200 Cr. to Rs.499 Cr.</td><td>0.5 Point per Project (max. to 10 Points)</td></tr><tr><td>2.</td><td>Project having value &lt; Rs.200 Cr.</td><td>0 Point</td></tr></table> <p><b>The Consultant shall be given</b></p>	1.	Project having value > Rs.500 Cr.	1 Point per Project (max. to 10 Points)	1.	Project having value b/w Rs.200 Cr. to Rs.499 Cr.	0.5 Point per Project (max. to 10 Points)	2.	Project having value < Rs.200 Cr.	0 Point
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	IPE Global (ASCL & JSCL)				maximum of 10 Points under this category.
		Not Applicable	Not Applicable	It is requested to share information on DPR which are already under preparation (water supply, sewerage, etc.) under any of the projects being implemented in these cities.	<b>The list of DPRs prepared or under preparation shall be shared with successful bidders only.</b>
		Page 80 to Page 85	Support Team Requirements	At present the requirement in terms of degree and experience for support team is almost equivalent to core team. It is requested to relax the number of years of experience be reduced between 6 to 8 for the support team staff and accept bachelor's degree instead of master's degree for support team.	<b>As per RFP.</b>
		Page 77	Clause 7.4.4 - Project Director	It is requested the authority to make MBA degree requirement as a preferential requirement and not mandatory.  In addition, the number of years of experience for the Project Director may be reduced to 15 from 20 years.	<b>1. <u>Project Director:</u></b> <u>Education Qualification:</u> Bachelor's Degree in Engineering or Architecture <b>&amp; preferably MBA. The proposed PD who shall be having MBA shall be given higher weight-age.</b> <u>Experience:</u> As per RFP.
		Page 85	Clause 7.4.4, point number 2, The Consultant should have to depute	It is requested to ensure that the Independent team may be restricted to only core team and	<b>The Consultant should depute separate Core Team (full time)</b>

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S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
	IPE Global (ASCL & JSCL)		Independent team for Amritsar Smart City which should not work in any other Smart City. If at any time it is found by the Client that professional proposed is also part of another Smart City Team then the Client may disqualify the Consultancy firm.	not include support team, as the requirement of the support team staff is on rotational basis.	<b>in Amritsar &amp; Jalandhar Smart City Limited, which should not work in any other Smart City. However, the Support Team should be available as per the man month requirement indicated in the RFP.</b>
		Page 18	Clause 17, Bank Guarantee	Authority is requested to please provide Bank Guarantee format.	<b>The BG format shall be uploaded on PMDC website latest by 14.07.2017.</b>
		Page 31	Clause 20.7 and 20.9	It is requested to extend the date of submission to 4 August, 2017.	<b>The date of extension for submission of bids have now been extended to 1<sup>st</sup> August, 2017 by 5:00 PM (since 31<sup>st</sup> July, 2017 is Punjab Govt. Holiday being Martyrdom Day of Shaheed Udham Singh Ji). The opening of Technical Proposal has now been extended to 2<sup>nd</sup> August, 2017 at 2:00 PM.</b>
13.	-	Sl. No. 9, Page 82 of RFP	<b>9. <u>Communication Specialist:</u> Modification of Experience</b>	-	<b>9. <u>Communication Specialist:</u> <u>Education Qualification:</u></b>

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S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
					<p>As per RFP.</p> <p><u>Experience:</u></p> <ul style="list-style-type: none"> <li>• 10 years similar experience</li> <li>• Experience in management of multimedia and activities pertaining to social media</li> </ul>
14.	-	Sl. No. 23, Page 83 of RFP	23. <u>GIS &amp; Remote Sensing Expert:</u> Modification of Qualification & Experience	-	<p>23. <u>GIS &amp; Remote Sensing Expert:</u></p> <p><u>Education Qualification:</u></p> <p>Degree in Geography, Planning, Architecture with Diploma / Certificate in GIS.</p> <p><u>Experience:</u></p> <ul style="list-style-type: none"> <li>• At least 8 years of experience in working on similar projects (i.e. use of remote sensing and GIS technology in urban sector projects)</li> <li>• Knowledge of major GIS software products, GPS, Total Station, coordinate reference systems, satellite remote sensing</li> </ul>



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S. No.	Company Name	Clause No. as per RFP	Point of Queries	Comments / Clarifications required	Remarks
					technology and GIS applications. Desirable: Working experience of Urban 3D Modeling.