

# Network Mechanisms and Network Structures

## Searching for Mechanisms and ERGM 101

S. Santoni<sup>1</sup>

<sup>1</sup>Bayes Business School

MSc in Business Analytics, 2024/25

# Outline

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# Network Concepts

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Let's take stock of the knoweledge we acquired in weeks 1 to 5!

# Network Theories across the Various Weeks of SMM638

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Network theory	2	3	4	5	6	8	9	10
Value creation		•	•					
Coordination				•				
Network change					•	•	•	•
Contagion					•			•

# Groups of Network Theories

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Underlying model	Social capital	Social homogeneity
Network flow	Capitalization (value creation)	Contagion
Network architecture	Coordination	Adaptation (network change)

Source is [6, page 47]

# Networks as Social Capital: Capitalization and Coordination

How do the capitalization and coordination perspectives differ?

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	Capitalization	Coordination
<b>Level of analysis</b>	Individual nodes/groups of nodes — aka, the trees in the forest	The network as a whole — aka, the forest
<b>Key tenet</b>	(Information exchange) Networks bring resources to individual nodes	The organization and functioning of organizations/markets depend on the characteristics of its underlying (information exchange) network
<b>Sample problem</b>	What is the best network position for a node or a group of nodes with a given objective function (e.g., innovativeness)?	What is the best reporting structure for an organization with certain characteristics (e.g., a start-up in a high-tech industry)?

Let's focus on the influence of networks on organizational  
decision-making!



# Time for the Ragu Sauce Simulation Game!

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# Ragu Sauce Simulation Game

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## Goal

Teams of seven members are asked to write on a piece of paper the recipe for the authentic Italian ragu sauce without using the Internet and without asking to 'externals.'

## Setup

- A team has seven members, a.k.a., nodes
- The information on how to make the sauce is dispersed across four 'source' nodes
  - Two members know sub-sets of ingredients
  - Two members know sub-sets of cooking steps
- The 'manager' nodes — who do not have any specific information on ingredients and cooking steps — are required to collect and synthesize the information from the 'source' nodes

# Ragu Sauce Simulation Game

Experimental manipulation

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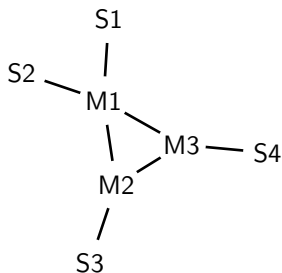
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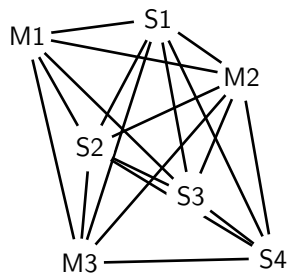
References

Two teams are supposed to achieve the goal presented in the previous frame. The only difference between the two teams in the network structure. Team **A** has a centralized reporting structure; team **B** has a decentralized reporting structure.

**Team A.**  
**Centralized reporting structure**



**Team B.**  
**Decentralized reporting structure**



# Ragu Sauce Simulation Game

## Main results

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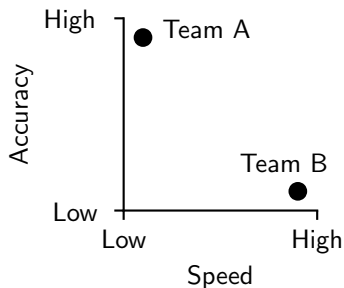
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### Speed Vs. accuracy in decision making



**Notes.** — Team A is slower in processing information, but less likely to make mistakes. Team B is faster in processing information, but more likely to make mistakes.

### Fluid Vs. rigid task partitioning

- In team A, there is roles and responsibilities are distinguishable: manager nodes are responsible for the gathering and integration of dispersed information; source nodes are supposed to share their private information but do not take part in the integration phase
- In team B, the distinction of roles is not visible — potentially, everybody does everything

# Ragu Sauce Simulation Game

Generalizable insights

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## Proposition 3

The characteristic of a reporting network — present in any organization — affects the way in which information is gathered, integrated, and used to make decisions.

# Ragu Sauce Simulation Game

Generalizable insights

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## Proposition 3

The characteristic of a reporting network — present in any organization — affects the way in which information is gathered, integrated, and used to make decisions.

## Corollario to Proposition 3

The centralization of a reporting network is a key attribute shaping the decision-making process.

# How Do We Measure Network Centralization?

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- First-thing-first: centralization is a network-level property — that is, it regards the ‘forest’ not the ‘trees’ of a network
- The paper on illicit networks uses the following measures of graph centralization, Freemans’s graph centrality index [3] , defined as  $\sum_{i=1}^g [C_A(n^*) - C_A(n_i)]$ , where  $C_A(n^*)$  is the largest centrality index across the  $g$  actors in the network and  $C_A(n_i)$  is the centrality index of the  $i$ -th actor in the network
- For an overview of graph-centrality measures, see for example [1] and [7, pages 176-177]

**!! Be aware that NetworkX does not implement any centralization measure !!**

# The Trees Mask the Forest Behind a Network

A graph with  $N = 2,000$  and  $\langle k \rangle = 502.598$

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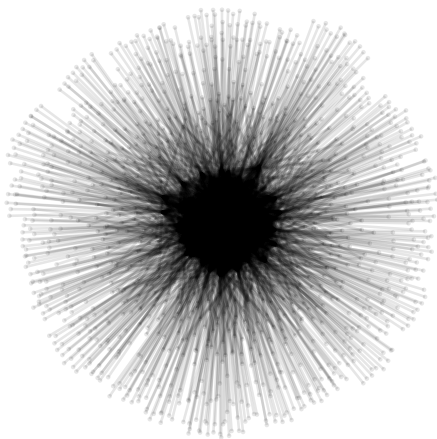
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## Leading question

- Can you see any type of position in this network visualization?
- That is, can you see specific types of nodes occupying a certain position in the network?



# The Trees Mask the Forest Behind a Network

A graph with  $N = 2,000$  and  $\langle k \rangle = 502.598$

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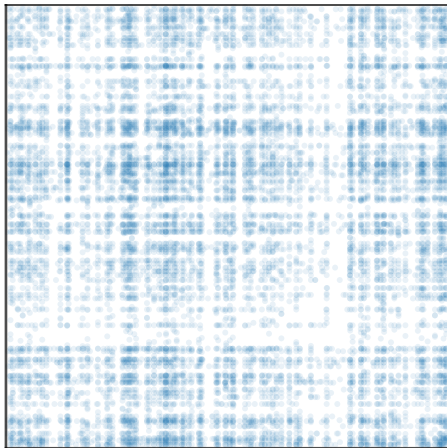
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## Leading question

- Can you see any type of position in this adjacency matrix?
- That is, can you see specific types of nodes occupying a certain position in the network?

# The Trees Mask the Forest Behind a Network

A graph with  $N = 2,000$  and  $\langle k \rangle = 502.598$

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## Leading question

- Can you see any type of position in this adjacency matrix?
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# Blockmodeling: The Nuts and Bolts

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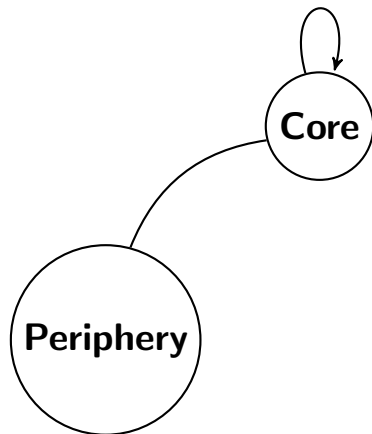
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- The procedure through which an adjacency matrix's rows and columns are permuted to reveal a hidden structure (if any) is called **block-modeling** [5]
- By scrutinizing the outcome of a block-modeling procedure, one can identify the presence of types of nodes in the network — oftentimes called 'positions' — as well as the relationship between them.
- Furthermore, block modeling allows creating a stripped-down representation of a real-world network can — known as reduced form network



**Notes.** — The reduced-form network representation of a core-periphery network.

# Problem Set/Homework

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Create the adjacency matrix behind the reporting network of a multi-unit organization with the following attributes

- Ten units
- One manager by unit
- Five middle managers by unit reporting to the unit manager
- Ten employees reporting to each middle manager

Then

- Visualize the adjacency matrix of the network
- Visualize the network
- Get the centralization index of the network

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# What Are We Trying to Achieve in the Second Half of the Module?

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Value creation		•	•					
Coordination				•				
Network change					•	•	•	•
Contagion						•		•

- In today's session, we will try to discover the mixture of network mechanisms accounting for Soundcloud's network structure

# What Are We Trying to Achieve in the Second Half of the Module?

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Network theory	2	3	4	5	6	8	9	10
Value creation		•	•					
Coordination				•				
Network change					•	•	•	•
Contagion						•		•

- In today's session, we will try to discover the mixture of network mechanisms accounting for Soundcloud's network structure
- In the next session, we will learn how to use statistical models to represent a network as a mixture of network mechanisms

# Why do Network Mechanisms Matter?

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- 1 Network mechanisms can explain why networks look how they look!
- 2 If we know the network mechanisms, we can predict the evolution of a network. E.g.,
  - Who will pay attention to which market offers
  - Who will date whom
  - Who will adopt or reject whom's opinion



# What are ERGMs?

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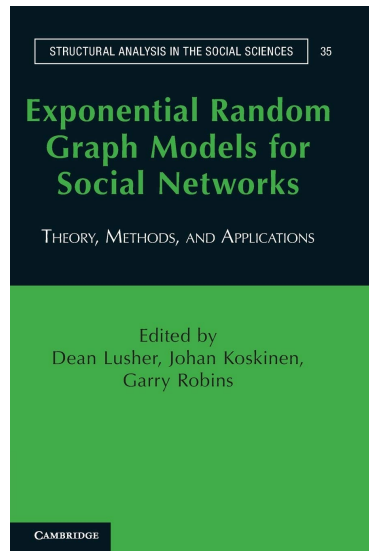
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Exponential Random Graph Models (ERGMs) are probabilistic models to appreciate the structure of a network [4]

The regression function underlying ERGM is as follows:

$$P(Y = y) = \frac{\exp(\theta^T g(y))}{k(\theta)} \quad (1)$$

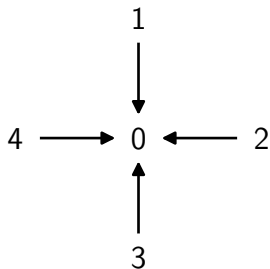
where  $Y$  is a latent class of networks (i.e., a set of homogeneous networks that is unknown to the researcher),  $y$  is the observed network,  $\theta$  is a regression parameter vector,  $g(y)$  is the vector of regression covariates (i.e., network statistics), and  $c(\theta)$  is a normalizing constant.



# Network Mechanisms in the Followership Network

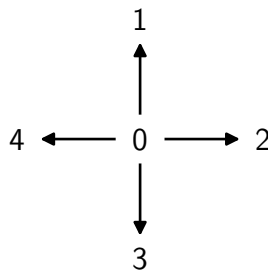
## Popularity effects

### In-degree popularity (preferential attachment)



*Synopsis:* certain nodes may develop a cumulative advantage — a so-called rich-get-richer effect

### Out-degree popularity



*Synopsis:* certain nodes may develop a tendency to connect with many others

# Network Mechanisms in the Followership Network

## Reciprocity effect

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*Synopsis:* pairs of nodes may show a tendency to follow each other — that is, to reciprocate each other's following choice

# Network Mechanisms in the Followership Network

## Transitive closure

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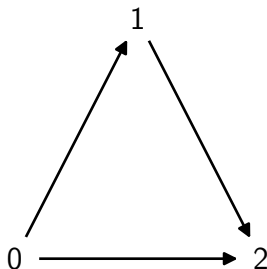
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*Synopsis:* “My following’s following is my following”

# Network Mechanisms in the Followership Network

## Balance

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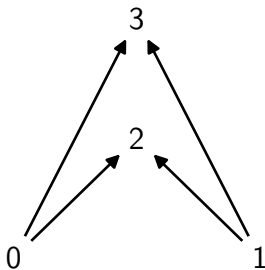
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*Synopsis:* Pairs of (connected or disconnected) nodes may show the tendency to share 'followings'

# Cross-Level Effects: From Following to Taste and Back

Homophily – Membership closure

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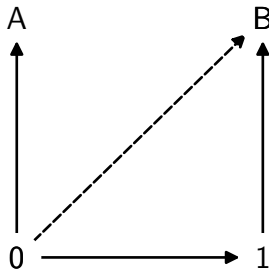
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*Synopsis:* 1 introduces 0 to music style  $B$ ;  $\{A, B\}$  is the set of music styles;  $\{0, 1\}$  is the set of users; 'vertical' ties can be intended as a bipartite graph linking users and music styles via 'likes,' 'comments,' or 'reposts' (mainly, user preferences); dashed arrows denote ties at risk of emerging based on membership closure

# Cross-Level Effects: From Following to Preferences and Back

Homophily – Focal closure

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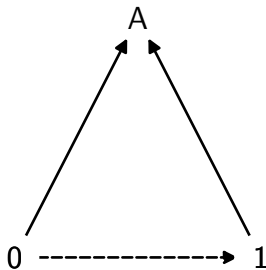
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*Synopsis:* 0 follows 1 because of shared taste/preferences;  $\{A, B\}$  is the set of music styles;  $\{0, 1\}$  is the set of users; 'vertical' ties can be intended as a bipartite graph linking users and music styles via 'likes,' 'comments,' or 'reposts'; dashed arrows denote ties at risk of emerging based on focal closure

# Grouping Explanation of Network Ties

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In ERGMs, it is customary to group effects into two families:

- **Endogenous explanation of network ties** derived from the internal structure of relations as the bases for how networks evolve (e.g., in-degree centrality)
- **Exogenous explanation of network ties** are independent of the network under study, like institutional factors (e.g., an anti-trust action tackling on alliances among airline companies) or the attributes of the nodes in the network (e.g., an individual's personality traits)



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# ERGM Key Features (1 out of 2)

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- In the ERGM framework, observed networks are mixtures of effects
- To estimate the mixture of effects that might have generated the observed network at hand, ERGMs rely on the following general form

$$P(Y = y|X) = \frac{\exp(\theta^T g(y))}{k(\theta)} \quad (2)$$

where  $Y$  is the set of all networks of the class,  $y$  is a single observation from that class,  $X$  is a matrix of attributes for the nodes,  $g(y, x)$  is a vector of network statistics,  $\theta$  is the vector of coefficients for those statistics, and  $k(\theta)$  is a normalizing constant that ensures that the probability distribution properly sums to 1.

## ERGM Key Features (2 out of 2)

- The numerator of Eq. 32 can be expressed as follows

$$[\theta_1, \theta_2, \dots, \theta_n] \begin{bmatrix} g_y \\ g_y \\ \vdots \\ g_y \end{bmatrix} = \sum_{i=1}^n \theta_i \cdot g_i(y) \quad (3)$$

which reflects the probability of observing a particular network in a set of networks as a function of many  $g(y)$ .

- The main difficulty in estimating Eq 32 is  $k(\theta)$  since enumerating all the graphs of a given class to ensure completeness may be impossible
  - The solution to this problem exceeds the scope of SMM638
  - FYI, Frank and Strauss [2], dealt with the problem by building on the Hammersly–Clifford theorem for dependence graphs, which they used to create what they called a ‘Markov random graph.’ The dependency graph can be used to specify which elements of  $Y$  are nonindependent and to model them by considering each edge in the network as a random variable linked by shared nodes

# A More Manageable Representation of Eq. 3

- Eq. 3 can be dispensed in terms of the log odds of an edge:

$$\text{logit}(Y_{ij} = 1) = \theta^T \cdot \delta[g(y, X)]_{ij} \quad (4)$$

where  $Y_{ij}$  is the dyad, and  $\delta[g(y, X)]_{ij}$  is the change in  $g(y, X)$  when the value of only the  $ij$  dyad is changed from 0 to 1. The  $\delta$  here, known as 'change statistics,' allow the estimation of the probability model based on any configuration of the networks

- To do so, one simply calculates the value of  $g(y, X)$  with the edge set to 1, recalculates with the edge set to 0, and computes the difference between these two quantities
- In practice, the two separate calculations are not necessarily required; one can often know the effect of the change on the difference

# Estimating $\text{logit}(Y_{ij} = 1)$ : Iteration Examples

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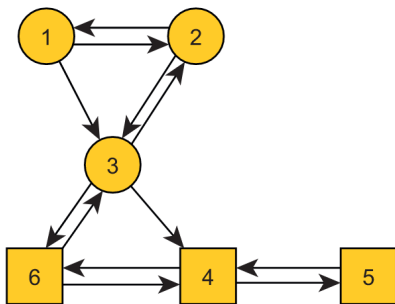
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$i$	$j$	Tied	Edges	Recip	Trans	Shape
1	2	1	1	1	2	1
1	3	1	1	0	3	1
1	4	0	1	0	1	0
1	5	0	1	0	0	0
1	6	0	1	0	2	0
2	1	1	1	1	1	1
2	3	1	1	1	2	1
2	4	0	1	0	2	0
2	5	0	1	0	0	0
2	6	0	1	0	3	0
3	1	0	1	1	3	1
3	2	1	1	1	1	1
3	4	1	1	0	3	0
3	5	0	1	0	2	0
3	6	1	1	1	2	0

# References

- [1] Stephen P Borgatti and Martin G Everett. “A Graph-Theoretic Perspective on Centrality”. In: *Social networks* 28.4 (2006), pp. 466–484.
- [2] Ove Frank and David Strauss. “Markov graphs”. In: *Journal of the american Statistical association* 81.395 (1986), pp. 832–842.
- [3] Linton C Freeman. “Centrality in Social Networks: Conceptual Clarification”. In: *Social networks* 1.3 (1979), pp. 215–239.
- [4] Dean Lusher, Johan Koskinen, and Garry Robins. *Exponential random graph models for social networks: Theory, methods, and applications*. Cambridge University Press, 2013.
- [5] Tiago P Peixoto. “Efficient Monte Carlo and Greedy Heuristic for the Inference of Stochastic Block Models”. In: *Physical Review E* 89.1 (2014), p. 012804.
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- [7] Stanley Wasserman, Katherine Faust, et al. “Social Network Analysis: Methods and Applications”. In: (1994).