February 9, 2026

Simon Kaltgrad

Richtech Robotics
Re: Director of Technology (LinkedIn)

Dear Hiring Manager,

I'm Simon Kaltgrad, and I'm applying for the **Director of Technology** role at **Richtech Robotics**. I'm the kind of leader who likes technology that shows up on time, behaves under pressure, and doesn't require a prayer circle in the loading dock to get through a live deployment. In other words: I lead end-to-end execution—architecture to rollout—while keeping teams sharp, customers confident, and the product getting better every week.

Your posting calls for someone who can run engineering & R&D and also own deployment & technical operations. That mix is exactly where I do my best work: building disciplined development rhythms (sprint planning, QA/testing, bug tracking, release cycles) while staying fully comfortable in hands-on, real-world environments—wiring, configuring, testing, and troubleshooting systems when the clock is ticking. I naturally operate as a "systems thinker," connecting firmware/software, hardware integration, networking, cloud/remote diagnostics, and field feedback into a single loop that improves reliability and customer experience.

I also appreciate that this position is as much about people as it is about robots—hiring, mentoring, training, standardizing installs and handoffs, and coordinating support at tradeshows and customer events. I thrive alongside smart, creative teams and I'm at my best when the mission is clear: deliver client-ready systems, reduce

surprises, and turn escalations into improvements instead of recurring fires.

I'd welcome the chance to talk about how I can help Richtech Robotics scale deployments, tighten release quality, and make every robot delivery feel like a professional performance—solid, repeatable, and ready for the spotlight.

Sincerely,
Simon Kaltgrad