

# **SIMON KALTGRAD**

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NV

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RemoteHunter

Dear Hiring Manager,

I'm applying for the Vice President of Software Engineering role I saw on Linkedin. I'm a hands-on engineering leader and longtime troubleshooter with 25+ years building, scaling, and supporting software products—often in fast-paced hospitality environments where "it has to work" is not a suggestion. I've led teams from early-stage buildout through mature delivery, and I've done it with a bias toward clarity, accountability, and results (with just enough humor to keep smart people enjoying the work).

Your role calls for strategic leadership across a portfolio of agile engineering efforts, cross-functional alignment, and measurable outcomes. That lines up directly with my background as CTO/VP of Technology at goconcierge (built and scaled a concierge SaaS used in 1,800+ hotels; grew the team from 3 to 20+; owned SDLC and project delivery) and most recently at UrVenue as Senior Director of Engineering/Integrations (led third-party vendor integrations, produced POCs and technical specs, and managed projects end-to-end). I'm comfortable setting a cohesive technical direction while still jumping in when the situation needs an actual fix—not just a slide deck.

RemoteHunter also emphasizes productivity, quality, UX outcomes, and modern methods. I've operated deep in Agile environments, partnered tightly with

stakeholders, and driven UI/UX work using tools like Figma to translate real user needs into usable software. I've also led high-impact operational initiatives, including becoming PCI Level One compliant—experience that translates well to building policies and practices aligned with rigorous standards and risk mitigation.

A final note on leadership: I do my best work surrounded by sharp, creative people, and I take mentorship seriously. I build teams that communicate clearly, execute consistently, and treat customers with respect. In my world, delivery is the beat—and I've been a professional drummer long enough to know when tempo matters, when dynamics matter, and when it's time to bring the room to attention and land the ending cleanly.

Thank you for your time and consideration. I'd welcome the chance to discuss how my product and engineering leadership can help RemoteHunter's partner employer deliver software that exceeds user expectations in performance, usability, and reliability.  
Sincerely,  
Simon Kaltgrad