

SIMON KALTGRAD

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NV

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RemoteHunter

Re: Vice President of Software Engineering

Hello,

I'm Simon Kaltgrad, and I'm applying for the Vice President of Software Engineering role I found via LinkedIn. I'm a hands-on engineering leader and lifelong troubleshooter with 25+ years across software engineering, infrastructure, and product delivery—including building and scaling a hospitality SaaS platform from startup to 1,800+ hotels worldwide, and ultimately selling goconcierge for \$24M. I like results, I like clarity, and I like teams that can both think and ship.

RemoteHunter's focus on strategic leadership, agile execution, and measurable outcomes lines up with how I operate:

- **Building and leading teams:** I've hired, mentored, and led cross-functional teams (engineering, QA, DBAs), scaling from a 3-person startup to 20+ people, while keeping delivery disciplined and morale strong.
- **Product + UX leadership:** I've personally driven UI/UX concepts and storyboards (including Figma-based POCs), translating user needs into practical product decisions that improve usability and operations.
- **Integration and platform strategy:** At UrVenue, I led third-party integrations and architected POCs with clear technical specs; I also helped stand up an EDW offering using PHP, Snowflake, and Fivetran.
- **Execution, risk, and accountability:** I've served as project manager for major initiatives, owned SDLC, delivered to SLAs, and led high-stakes efforts like achieving PCI Level One compliance.

I bring a steady leadership style—serious when it's time to be serious, and just enough humor to keep smart people enjoying the work. I thrive in collaborative environments where we can challenge ideas, protect quality, and still move fast. If you're looking for a VP who can set direction, remove blockers, and keep the beat for delivery (I'm a drummer—timing matters), I'd welcome a conversation.

Thank you for your time and consideration.

Sincerely,

Simon Kaltgrad