

# **SIMON KALTGRAD**

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January 31, 2026  
RemoteHunter

Dear Hiring Team,

I'm Simon Kaltgrad, and I'm applying for the **Vice President of Software Engineering** role I found on **LinkedIn**. I'm a hands-on engineering leader and longtime troubleshooter with 25+ years spanning product buildouts, integrations, infrastructure, and delivery—most notably as CTO/co-founder of goconcierge (hospitality SaaS used across 1,800+ hotels) through its \$24M acquisition. I like solving messy problems with smart people, shipping clean solutions, and keeping the mission—and the user—at the center of the setlist.

Your role calls for strategic leadership across agile engineering portfolios, cross-functional alignment, and measurable outcomes. That maps directly to how I've operated as Senior Director of Engineering/Integrations at UrVenue—leading third-party integrations, driving POCs into clear technical specifications, managing projects end-to-end, and standing up an EDW approach using **Snowflake** and **Fivetran**. I've also owned the practical side of delivery: hiring strong engineers/QA, managing SLAs, and translating business priorities into engineering execution without drama (or at least without the bad kind).

On the governance and reliability side, I've led initiatives where compliance and operational rigor mattered—such as driving **PCI Level One** compliance and building resilient cloud/infrastructure patterns across AWS and private cloud environments. While my resume highlights PCI most explicitly (rather than ISO/SOC2/GDPR by name), I'm comfortable putting policy, controls, and accountability around engineering so quality and security aren't “extra”

credit.”

I’d welcome the chance to learn more about the end employer behind this RemoteHunter opportunity and discuss how I can help lead high-performing engineering and UX teams, modernize delivery practices (including AI-assisted tooling where it adds real value), and deliver durable, user-loved products. If it’s helpful, I’m happy to share examples of integration playbooks, KPI frameworks, and how I mentor leaders —without turning it into a three-hour drum solo.

Sincerely,

Simon Kaltgrad