

# **SIMON KALTGRAD**

**Simon Kaltgrad**

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Dear Hiring Team,

I'm Simon Kaltgrad, and I'm applying for the **Vice President of Software Engineering** role listed on LinkedIn with **RemoteHunter**. I'm a hands-on engineering leader and troubleshooter with 25+ years building and scaling software, teams, and platforms—most notably as CTO/VP of Technology and co-founder at goconcierge, where we grew from a 3-person startup into a global hospitality SaaS used by 1,800+ hotels before a successful acquisition.

What lines up strongly with your needs is the blend of *strategic leadership + practical delivery*. At UrVenue, I led engineering and third-party integrations, ran projects end-to-end, and drove technical clarity by architecting and coding POCs (PHP) that turned into actionable specs for primary development teams. I also helped stand up an Enterprise Data Warehouse offering using **Snowflake and Fivetran**, and hired engineering and QA talent that continues to deliver value.

Your posting emphasizes modern agile practices, integration strategy, UX partnership, and measurable results. My background checks those boxes:

- **Agile leadership & delivery:** Long-term success operating in agile environments, keeping teams focused, accountable, and shipping.
- **Integration-heavy product environments:** Led third-party vendor integrations and SSO (SAML) implementations; comfortable making disparate systems play nicely.
- **Data & platform rigor:** Built and transitioned schemas, managed enterprise-grade data work, and directed SDLC and operational reliability.
- **Leadership & hiring:** Grew and led teams (including

hiring, mentoring, and cross-functional coordination) in both startup and scaled settings.

I bring a steady hand when the stakes are high, and (when appropriate) a little rhythm to the room—years of playing drums professionally will do that. But make no mistake: I'm serious about building strong teams, protecting quality, and delivering software that users actually enjoy using.

I'd welcome the chance to discuss how my background in SaaS engineering leadership, integrations, and operational execution can help RemoteHunter connect exceptional candidates with employers through products that are reliable, scalable, and genuinely useful.

Sincerely,

**Simon Kaltgrad**

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