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RemoteHunter

Re: Vice President of Software Engineering

Dear Hiring Team,

I'm Simon Kaltgrad, a hands-on engineering leader and troubleshooter with 25+ years building and scaling software in fast-paced environments—most notably as CTO and co-founder of goconcierge, which grew from a 3-person startup into a global hospitality SaaS used in 1,800+ hotels before its \$24M acquisition. I'm applying via LinkedIn for the Vice President of Software Engineering role through RemoteHunter, and I'm excited by opportunities that demand clear product vision, strong execution, and teams that play in time together.

Your role calls for strategic leadership across agile engineering portfolios, modern development practices, UX partnership, and measurable outcomes. That map lines up well with my background:

- Built, led, hired, and mentored engineering and QA teams (including scaling to 20+ staff) while owning SDLC, project delivery, and stakeholder communication
 - Drove integrations and platform value as Senior Director of Engineering/Integrations at UrVenue, including third-party vendor integrations and hands-on POC work
 - Delivered operational reliability and compliance-focused execution, including leading an initiative to become PCI Level One compliant
 - Balanced product usability with technical rigor through UI/UX design work (e.g., storyboards/UI in Figma) and platform architecture across cloud and data environments (e.g., AWS, Snowflake, Fivetran)
- I'm at my best when I'm aligning smart, creative people around a shared mission, removing blockers, and turning big objectives into measurable engineering outcomes—without missing the human side of

leadership. (I'm a drummer by trade as well, so I'm allergic to sloppy timing and I'm big on listening.) I'd welcome the chance to discuss how I can help the hiring company RemoteHunter is supporting deliver high-quality products, tighter execution, and a culture that retains great talent.

Sincerely,
Simon Kaltgrad