SIMON KALTGRAD

Co-founder of goconcierge | CTO | Director of Technology/Engineering | Fullstack Developer
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RemoteHunter

Dear Hiring Manager,

I'm applying for the **Vice President of Software Engineering** role advertised on **LinkedIn**. I'm a hands-on engineering leader and troubleshooter with 25+ years building and scaling software, teams, and operations—most notably as CTO/VP of Technology at **goconcierge**, where I led product development from the ground up and ultimately sold the company for **$24M**. I like smart, creative teams, clear goals, and measurable outcomes—think of me as the guy who can keep the tempo steady *and* make the band sound better.

RemoteHunter's need for strategic leadership across agile engineering portfolios maps directly to how I've operated across startups and SaaS organizations: I've recruited, hired, and mentored engineers and QA; led SDLC and project execution; and partnered cross-functionally to deliver reliable, user-centered products. At **UrVenue**, I directed third-party integrations that added value to a SaaS platform, ran multiple initiatives as project manager, and helped implement an Enterprise Data Warehouse approach using **Snowflake** and **Fivetran**. Earlier, during the Alice transition, I led data conversion work leveraging **AWS Glue, PySpark, Lambda, Docker, and Jupyter**, bringing legacy systems forward without losing the plot—or the data.

HIGHLIGHTS I'D BRING TO THE VP SEAT AT REMOTEHUNTER:

- **Engineering leadership + execution:** built and led teams from early-stage to 20+ people; delivered under pressure while staying calm and clear.
- **Agile delivery and operational rigor:** long-term Agile practitioner with consistent program/project

ownership and SLA accountability.

- **Integrations and platforms:** deep experience integrating third-party vendors, SSO (**SAML**), APIs, and data pipelines across modern stacks.
- **Product usability mindset:** strong UI/UX collaboration experience (including Figma storyboarding) to keep performance, usability, and outcomes aligned.

I'm authorized to work in the U.S., and I'd welcome a conversation about how I can help your client company deliver high-quality software with speed, discipline, and a little well-timed creative spark. (No drum solos in production—unless you ask.)

Sincerely,

Simon Kaltgrad

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