

SIMON KALTGRAD

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NV

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REMOTEHUNTER

Re: Vice President of Software Engineering

Dear Hiring Team,

I'm Simon Kaltgrad, a hands-on engineering leader and troubleshooter with 25+ years building, scaling, and supporting software products—most notably as CTO/VP of Technology at goconcierge, where I led the technology from early build through global adoption in 1,800+ hotels and a successful acquisition (sold for \$24M). RemoteHunter's Vice President of Software Engineering role speaks my language: strategy, delivery, quality, and the kind of cross-functional alignment that keeps teams shipping instead of spinning.

In recent leadership roles at UrVenue (Senior Director of Engineering/Integrations and Director of Guest Services & Integration Strategy), I led third-party integrations, managed projects end-to-end, hired and developed technical and QA talent, and delivered on SLAs by coordinating DBAs, developers, and QA as one band—not a collection of soloists. I've also architected and supported data and integration work including EDW initiatives (Snowflake/Fivetran) and SSO via SAML, with a steady focus on usability and outcomes (Figma storyboards and UI planning included).

What I believe aligns especially well with RemoteHunter's needs:

- **Strategic + operational leadership:** I've run engineering organizations, owned SDLC, and guided teams through ambiguity with clear priorities and measurable delivery.
- **Agile execution and productivity:** Long-time Agile

practitioner; I'm relentless about removing blockers and improving throughput without sacrificing quality.

- **Integrations and product ecosystems:** Deep experience integrating third-party vendors and transitioning legacy products and data into new platforms (including AWS Glue, PySpark, and Lambda during the Alice transition).
- **UX-minded engineering:** I've built user workflows for demanding hospitality environments where speed, clarity, and reliability aren't "nice to have"—they're the job.
- **Risk and reliability mindset:** From PCI Level One compliance leadership to infrastructure modernization, I'm comfortable where the stakes are high and the details matter.

I'm at my best with smart, creative people and a mission that demands both polish and performance—like a great rhythm section, the goal is making everyone else sound better while keeping the tempo steady. I'd welcome the chance to discuss how my mix of engineering leadership, integration depth, and product pragmatism can help RemoteHunter deliver software that exceeds user expectations.

Sincerely,

Simon Kaltgrad