

Simon Tekeste

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EXPERIENCE

Allegory Law, NY — Sales Associate

May 2016 -August 2017

- Responsible for teaching myself the terms and process of litigation
- Create and research sales strategies. Present pitches to members of the team and C.E.O.
- Presented active listening skills in order to hear client concerns and areas of trouble.
- Showcasing the application to a room full of investors and potential clients.

Enterprise, Berkeley — Management Trainee

October 2016 - May 2017

- Given autonomy to makes the best decision to maximize branches profits.
- Providing excellent customer service and expressing impeccable interpersonal skills.
- Connecting to local business within our communities. Autobody's, restaurants, and hotels, in order to grow branches revenue.

TrackR, SB — Intern

April 2015 - July 2015

- Provided customer service for action for customer difficulties.
- Managing packages, Updating database to reflect current situation.
- Aid to CEO to communicating and streamlining process.

EDUCATION

University of California, Santa Barbara— B.A Sociology Certificate - Sports Management

June 2014-June 2016

Berkeley City College - A.A General Business

June 2012 – June 2014

Laney City College - Computer science

2017 June – August 2018

SKILLS & QUALITIES

Goal & Growth Oriented
Strategic Thinker
Excellent interpersonal skills
Disciplined Worth Ethic
Social network
Data Structures & algorithms

Programming skills

Intermediate SQL Knowledge
React
Python
Java
C/C++
JavaScript
HTML/CSS
Git
Django

PROJECTS

Dinder - webpage (soon to be app)
devoted to helping users find great
food experience through a friendly
UI
<https://secret-oasis-95536.herokuapp.com>

UCSB Student diversity research
project

NBA Franchise Business Proposal
(Building a franchise from the
ground up including taxes to fund
the stadium)

PROGRAMS/GROUPS

Kickstart Coding Bootcamp
September 2018-December 2018

What Is love - nonprofit