

SIMPI ARORA

Salesforce Developer

📍 Bangalore, India

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in LinkedIn

📌 Trailhead



Work Experience - 5+ Years

British Telecom, Senior Salesforce Developer

08/2023 – present | Bangalore, India

- Created Omniscritps , Integration Procedures on Salesforce Communication Cloud to automate the sim provisioning journey.
- Leading a Team of 5 members to deliver a module of porting new sims in UK.

Salesforce India Pvt. Ltd.,

02/2021 – 08/2023 | Bangalore, India

Signature Senior Technical Engineer

- Solving high complexity issues for Premier and Signature customers.
- Creating working demo projects for new customer onboarding.
- Worked with various Salesforce Customers to resolve their custom implementation involving APEX, Visualforce,LWC, Einstein Analytics (Tableau CRM),Database Usage , Event Monitoring.
- Participation in Signature Code Review Presentation to our customers by helping them provide the Blocker, Critical and Urgent issues in their org and also provide them with the best practices to resolve these issues.
- Trained New Employees and explain protocols clearly and efficiently.

Accenture, Software Analyst

05/2018 – 01/2021 | Pune, India

- Very good understanding of SDLC which includes working on both waterfall and agile methodologies
- Worked on CPQ quote process from setting up price rules to creating Quotes using Salesforce CPQ and Cloudsense CPQ.
- Actively worked on end to end process from developing code using Apex,VF , LWC , Javascript to creating test classes to deploying code using GIT and Jenkins.
- Worked on approval processes, workflows and process builders, Salesforce Flow , Tableau CRM
- Got awarded as "Fastest Junior Developer" in the Team.

SKILLS

Salesforce CPQ	● ● ● ● ●	Tableau CRM	● ● ● ● ●
Lightning Web Components	● ● ● ● ●	CloudSense CPQ	● ● ● ● ●
Apex	● ● ● ● ●	VisualForce	● ● ● ● ●
SOQL	● ● ● ● ●	HTML,CSS,SQL	● ● ● ● ●
GitHub	● ● ● ● ●	JavaScript	● ● ● ● ●
Sales Cloud	● ● ● ● ●		

Projects

Global Connectivity - Team Size -11

06/2019 – 02/2020

- This project aimed towards selling of products used for setup of communication over international site locations.
- Technology used - JavaScript, jQuery, Lightning component, Apex, VisualForce, SOQL, Apex Testing, CloudSense Solution Console, Heroku.
- Role - Configured products on CloudSense Solution Console to handle 1000+ line items purchase in one go. Used JavaScript to create several product and price rules. Created a discounting module using lightning components.

Digital Workplace - Team Size - 6

12/2018 – 05/2019

- The overall solution objective was to introduce the CloudSense CPQ for enterprise Digital Workplace selling (Lead to Quote only). This removed a lot of the manual processes required in completing a deal.
- Technology used - Apex, VisualForce, Javascript, Lightning Design System, Apex testing, Apex batch, Cloudsense CPQ.
- Role - Created dynamic VisualForce Page for generation of Profit and Loss report in the run time fetching data from product configured by Sales Rep. Created batch process to update prices in multiple currencies using the current date exchange rates.

EDUCATION

Birla Institute of Technology

06/2021 – 08/2023 | Pilani, India

M.Tech Software Engineering

CERTIFICATES

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|---|---|
| • Salesforce Certified Platform Developer 2 | • Salesforce Certified Platform Developer 1 |
| • Salesforce Certified Javascript Developer 1 | • Salesforce Certified Admin (ADM 201) |
| • Salesforce Omnistudio Cloud Consultant | • Salesforce Certified CPQ Specialist |
| • Salesforce Certified App Builder | • Salesforce Certified Sales Cloud Consultant |
| • Copado Certified Administrator | • Flosun Certified Professional |

Awards and Achievements

Accenture Celebrates Excellence Award 2020, Accenture

08/2020

Accenture Celebrates Excellence Award 2019, Accenture

08/2019

Star of the Month, Accenture

06/2019