

Sales Supervisor Portfolio

Personal Information

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Executive Summary

Results-driven Sales Supervisor with over 5 years of experience in managing high-performing sales teams, achieving revenue growth, and building strong customer relationships. Proven track record in developing sales strategies, mentoring team members, and exceeding targets.

Core Competencies

- Sales Leadership & Team Supervision
- Business Development & Client Relations
- Sales Forecasting & Reporting
- Customer Service Excellence
- Training & Performance Coaching
- Negotiation & Closing Skills

Career Experience

Sales Supervisor

- Led a team of more than 10 sales representatives, increasing sales annually.
- Developed and implemented sales strategies aligned with company goals.
- Trained and coached staff, resulting in improved closing ratios.
- Managed daily operations, inventory, and customer service.
- Consistently exceeded monthly sales targets by an average.
- Built and maintained long-term customer relationships.
- Negotiated contracts and closed deals with key clients.