

CURRICULUM-VITAE

AMIT KUMAR

Prem Nagar, Near railway station. ward no
12. Mullanpur. Distt Ludhiana
Email id :- ak.ahir90@gmail.com
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JOB OBJECTIVE:

The Objective is to achieve success in the assign task by dint of will power, determination and sustained hard work, Consolidate on learning thru experience to continually Excel and achieved the best results. Also accept Failure and learn from then so that the mistakes are not repeated.

ACADEMIC QUALIFICATION:

- Secondary Education (10+2) from Punjab School Education Board .
- High School Education (10th) From Punjab School Education Board .
- B.B.A From G.N.D.U
- **M.B.A in Operation & Marketing From L.P.U**

COMPUTER SKILLS:

- 6 Months Diploma in **Advance Diploma in Computer Application.**

WORKING EXPERIENCE:

Working in Mehta cad & cam system Pvt.ltd as BRANCH HEAD Oct 2018 to till date.

JOB PROFILE :

Responsible for the sale of Solvent, Eco Solvent and UV flatbed

printing machine. & Laser Machine in PUNJAB, HIMACHAL PRADESH, J & K & HARYANA.

Planning & Implementing Sale activities-Generate new inquiries

-Close the deals.

-Daily visit direct customer factory & business place.

-Arrange Demo.

- Take follow up & make sales calls**
- Follow up of inquiries and price negotiations**
- Ensure sales quote are sent to the customer**
- Responsible for sampling**
- Collection of advance and outstanding from the customers.**
- Timely deposit of cash / cheque/ DD .**
- Forward daily marketing report to HOD**
- Analyzing new technologies in market**
- Preparation of participating in exhibition**
- Renewal of AMC.**

Worked **Madhav alloys pvt. Ltd** as a **Marketing Executive** from Feb **2016 to Aug 2018.**

JOB PROFILE:

- Handling dealer and distribution sales
- Sites visits.
- Meet with Contractores,Architechs,Builders etc.
- Build new dealers

STRENGTH:

- Try to Learn Everything in Organization
- TO work not only hard but also smart.

HOBBIES:

- Playing cricket, traveling & listening Music

PERSONAL DETAILS:

- Date Of Birth 16/06/1990
- Father' Name Sh.Ram Bahadur
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- Language Known English,Hindi,Punjabi
- Marital Status

➤		Married
➤	Nationality	Indian
➤	Sex	Male

Declaration:

I declare that the above furnished information given by me is true to the best of my knowledge and belief.

PLACE_____

AMIT KUMAR

DATE_____