# Reconstruction of an Agent-Based Simulation Model about Labor Market Policies

Master Thesis
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# Reconstruction of an Agent-Based Simulation Model about Labor Market Policies: Master Thesis

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#### **Abstract**

In this master thesis an agent-based macroeconomic model used for economic policy experiments featuring a distinct geographical dimension and heterogeneous workers with respect to skill types is to be introduced and reconstructed with the help of the AOR simulation technology that was developed by the Chair of Internet Technology.

#### Zusammenfassung

In dieser Masterarbeit wird ein agenten-basiertes makroökonomisches Modell für die wirtschaftspolitischen Experimente mit einem eigenen geographischen Dimension und heterogenen Arbeitnehmern in Bezug auf Skill-Typen vorgestellt und mit Hilfe der am Lehrstuhl Internet-Technologie entwickelten AOR-Simulationstechnologie rekonstruiert.

# **Acknowledgements**

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#### Reconstruction of an Agent-Based Simulation Model about Labor Market Policies



# **Chapter 1. Introduction**

So far agent-based modeling (ABM) is a powerful simulation modeling technique that has been extensively developed and well used in a lot of areas, because it can provide many effective methods to facilitate the research into the complex problems of different scientific fields. The model which will be described in this paper used ABM to explore the fields of economics. It focuses on an economy to analyse how the effects of different spatial distributions of economic policy measures depend on spatial frictions in the labor market expressed as commuting costs of workers who are employed outside their home-region. The purpose of this paper is to remodel it as a multi-agent based simulation using the Agent-Object-Relationship (AOR) simulation technology that was developed by Prof. Dr. Gerd Wagner and other team members at the Brandenburg University of Technology.

This thesis is organized as follows. Chapter 2 gives a general overview of the economic model. Chapter 3 offers a detailed analysis of the model. Chapter 4 presents the AOR simulation and the reconstructed model. Chapter 5 provides some simulation results, and Chapter 6 concludes.

# Chapter 2. The model

The agent-based macroeconomic model was developed by Herbert Dawid, Simon Gemkow, Philipp Harting and Michael Neugart and has been implemented in the Flexible Large-Scale Agent Modeling Environment (FLAME) developed by Simon Coakley, Mike Holcombe and others at the University of Sheffield (see http://www.flame.ac.uk for more information and references). This part gives an overview of the model.

# Background to the model

The model was developed as part of a larger simulation platform for European policymaking known as EURACE. EURACE is a major project aiming at creating a complete agent-based model of the European economy for evaluating European economic policies. The three-years EURACE project started in September 2006. It involves economists and computer scientists from eight research centres in Germany, France, Italy, the UK, and Turkey, as well as the 2001 Nobel laureate in economics, Joseph Stiglitz. The EURACE model has a distinct spatial structure simulating the regional statistical units used by Eurostat. It contains various (typically, regional) artificial markets for real commodities (that is, consumption goods, investment goods and labor) and markets for financial assets (such as loans, bonds and stocks). For a general overview of the EURACE model, see http://www.eurace.org.

The model is a simplified version based on EURACE's labor market module. Its structure can be seen as follows.

Consumption Goods Producers

Revenues
Goods
Labor Market

Capital Goods
Producer

Consumption
Goods Market

Consumption
Goods Market

Households

Figure 2.1. Model Structure

The main purpose of the model is to investigate how the spatial skill distribution in the absence of policy intervention influences the speed of technological change, the flow of labor force and the growth of wage level in an economy. Therefore, policy implications aiming at the change of local skill distribution play an important role in the model. In order to capture the effects of different spatial distributions of policy measures, the economy is divided into two regions. According to general skill levels of workers a region can be declared as one of three possible types: low skill region, medium skill region or high skill region. More specifically, there are five general skill levels 1 to 5, where 1 is the lowest skill level and 5 is the level with the highest skill. In a low skill region the skill distribution is such that 80% of workers have the lowest general skill level, whereas the remaining workers are equally distributed across the other four levels of general skills. Analogously, a region is a medium skill or high skill region if 80% of workers have general skill level 3 respectively 5.

Table 2.1. General skill distributions in the three different types of regions

Region type	Level 1	Level 2	Level 3	Level 4	Level 5
Low skill	80%	5%	5%	5%	5%
Medium skill	5%	5%	80%	5%	5%
High skill	5%	5%	5%	5%	80%

In this model, both regions are initially set to low skill regions. A policy maker intends to improve the regional skill distributions. To that end, there are two options here. Either both regions are upgraded to medium skill or all efforts are concentrated in one region thereby moving this region to high skill whereas the skill distribution in another region stays unchanged. Finally, the effects of different policy types can be compared.

## **General description**

The model describes an economy that contains an investment (or capital) goods, a consumption goods and a labor market. There exists a single type of product in each market, i.e., investment goods are supplied in the investment goods market, consumption goods are sold at malls in the consumption goods market and labor is considered as a commodity in the labor market. The economy is populated with a large number of agents, which are summarized as two types of active agents and two types of passive agents in the sense that active agents can take decisions, whereas passive ones can not. Each type of agent can have different roles corresponding to its activities in the markets. The following summarizes these roles.

Table 2.2. Agent types and their market roles

Agent	Type	Market	Role
Household	Active	Comsumption Goods Market	Buyer
		Labor Market	Worker
Consumption Goods		Investment Goods Market	Buyer
Producer (henceforth called CGP)	Active	Consumption Goods Market	Seller
		Labor Market	Employer
Mall	Passive	Consumption Goods Market	Information transfer between consumption goods producers and households
Capital Goods Producer (henceforth called IGP)	Passive	Investment Goods Market	Seller

#### Markets and agents

Agents acting within markets are distributed across regions where the consumption goods market is local, the other markets are global.

The main actors in the investment goods market are IGP and CGPs. The investment goods market is global meaning that CGPs in both regions buy investment goods from the unique IGP. Investment goods are offered with infinite supply at an exogenously given price and there exists only one type of investment goods. The quality and price of supplied investment goods increase randomly over time. The amounts paid for investment goods are channeled back into the economy.

CGPs, households and malls take part in the consumption goods market. Together with labor, investment goods are used by CGPs to produce consumption goods. These goods are sold at malls to households. Malls are seen as the non-profit local market platforms. On the consumption goods market CGPs act globally in the sense that all CGPs store and offer their products at every regional mall, but households act locally because every household comes to the mall in his region to buy goods at posted prices. CGPs receive revenues from the sales. Their income is used to remunerate households in order to close the model.

CGPs and households play in the labor market. A search-and-matching process is used to represent the interaction between CGPs and households in this market. The CGP needs more laborers in order to expand its production scale. For this reason, it offers job vacancies based on the planned output. The household who is job seeker looks for a suitable position based on the corresponding salaries of these vacancies. Job seekers can apply for jobs in any region, but one thing must be pointed out, that is, working outside of their own region is associated with commuting costs which have to be subtracted form the wage. Thus, the labor market is global with spatial frictions determined by commuting costs.

# Chapter 3. Analysis of the model

This chapter focuses on the analysis of the model. All the features will be listed. They are quite necessary for reconstruction of the model in AOR simulator. Moreover, in order to better understand the model, UML class diagram and BPMN model are applied. They are powerful tools for representing complex structures and relationships. The aim is to operationalize the abstract data of the model into easy readable graphical notations. This is a very important step, because it can improve efficiency of model reconstruction.

## **Data extraction**

In general, there are three ingredients in this model: market, agent and activity. Markets do not act, because they have no intentions and cannot perform actions. However, they can provide some contexts for agents to act in. Agents always act within markets. They take some activities with different roles. Therefore, the analysis is concentrated on agents, which are involved in different markets and characterized by different actions. As mentioned, there are four types of agents: household, CGP, mall and IGP. Agents and their activities are discussed in depth as follows.

#### Household

The model consists of a large number of households, who are simultaneously taking the roles of buyers and workers. In the consumption goods market, households determine the monthly and weekly consumption budgets, and then visit a mall in order to decide and purchase the provided goods for the weekly consumption. In the labor market, if a household is employed, he receives a wage from his current employer. When a household is unemployed, he receives unemployment benefit from the government and sends job applications to CGPs that have opened vacancies. In general, the household makes some decisions with the related roles affecting the markets as follows.

- 1. Allocate budget on consumption and saving
- 2. Choice of consumption goods
- 3. Search for a job
- 4. Acquire specific skills

#### Allocate budget on consumption and saving

The household acting as the role of buyer (or consumer) sets once a month the consumption budget which is spent on the consumption goods market and consequently determines the remaining part which is saved.

Table 3.1. The savings decision

Variable/ Parameter	Symbol	Name (in the sim model)	Description	Value
personal consumption budget	$B^{cons}$	consumptionBudget	The consumer decides about the budget that he will spend for consumption	
the available liquidity	Liq <sup>Avail</sup>	cashOnHand	The cash on hand that contains current income (i.e. labor income and dividends distributed by capital and consumption goods producers) and	

Variable/ Parameter	Symbol	Name (in the sim model)	Description	Value
			assets carried over from the previous period	
mean income	Inc <sup>Mean</sup>	meanIncome	The mean individual (labor) income of a consumer over the last periods	
the percentage of mean income	#	phi	##1 is the percentage of the mean income such that the consumer spends all cash on hand below that level	0.9
marginal saving propensity	#	savingPropensity	0 < # < 1 is the saving propensity	0.1

**Algorithm:** There exists a critical value ##  $Inc^{Mean}$  of cash on hand to determine how much cash on hand will be spent for consumption in this month. When the available liquidity  $Liq^{Avail}$  is below this critical value the whole cash on hand will be spent. Thus, the consumption budget  $B^{cons} = Liq^{Avail}$ . In the opposite case the consumer will save a part of his cash on hand, so he sets his consumption budget according to the following consumption rule

$$B^{cons} = Liq^{Avail} - k * (Liq^{Avail} - \Phi * Inc^{Mean})$$
(3.1)

#### **Choice of consumption goods**

The consumer purchases consumption goods according to his consumption budget. He splits the consumption budget into four equal shares, each of which is used for shopping per week. After determining the weekly budget, each consumer visits once a week to the mall in his region to buy goods. When visiting the mall he collects information about prices and quantities of different goods and then purchases goods according to his preference and available stocks of goods at posted prices. The model includes neither any kind of horizontal product differentiation, nor any kind of quality differentiation. Therefore, choice probabilities depend solely on prices.

Consumers make their purchasing decisions based on the prices of different goods using a stochastic rule as described in a standard logit model. In the marketing literature it is standard to describe individual consumption decisions. This model represents the stochastic influence of factors not explicitly modeled on consumption decisions, see [Guadagni and Little 1983].

Table 3.2. Selection of consumption goods

Variable/ Parameter	Symbol	Name (in the sim model)	Description	Value
the selection probability	Prob	selectionProbability	The consumer decides which consumption good to buy on the basis of the selection probability of every consumption good sampled by him	
available stocks of goods	$G_{week}$	availableProducts	A list of available products at the attended mall will be created in week (of period)	
the price of the consumption good	$p_i$	productSalesPrice	The price of the consumption good i	
the value of the consumption good	$v(p_i)$	consumptionValue	A function whose parameter is p <sub>i</sub> determines	$-ln(p_i)$

Variable/ Parameter	Symbol	Name (in the sim model)	Description	Value
			the subjective value of the consumption good i for consumer	
the intensity of choice by consumer	# <sup>cons</sup> int	ensityOfProductChoi	ce The intensity of choice by consumer	8.5

**Algorithm:** The decision of a consumer which consumption good to buy is random, where purchasing probabilities are based on the values he attaches to the different choices he is aware of. The consumer selects one consumption good i #  $G_{week}$ , where the selection probability reads

$$Prob = \frac{Exp\left[\lambda^{cons} * v(p_i)\right]}{\sum_{i \in G_{week}} Exp\left[\lambda^{cons} * v(p_i)\right]}$$
(3.2)

Once the consumer has selected a consumption good he tries to spend the whole weekly budget for that consumption good if the stock at the mall is sufficiently large. In case the consumer cannot spend all his budget on the consumption good selected first, he has a single opportunity to select another good. If the budget is then not completely spent, the remaining amount is rolled over to the following week.

#### Search for a job

On the labor market households who are job seekers search for jobs (there are the unemployed plus a certain fraction of on-the-job searchers). They see posted vacancies and apply to the ones if the wage offers exceed the current reservation wage of the job seeker. After applying they receive zero, one or more job offers and rank these offers with respect to the wage offer. In case the offered position is outside the home region of the job seeker, commuting costs are subtracted from the offered wage. If two or more wage offers are equal then these are ordered randomly. Job seekers accept at most one job with the highest offered wage and update their reservation wage which is the new wage. If job seekers are still unemployed they decrease their reservation wage.

#### Acquire specific skills (Household update specific skills)

The household is characterized by a general skill level and specific skills. His general skill level is determined by outside factors like government and economic policy. The specific skills of workers are acquired on the job.

Table 3.3. Specific skills (of workers) decision

Variable/ Parameter	Symbol	Name (in the sim model)	Description	Value
the average quality of the capital stock	$A_i$ avera	geQualityOfCapital	The average quality of Stockhe investment goods employed by CGP i	
general skill level	$b^{\mathrm{gen}}$	generalSkillLevel	Every worker has a level of general skills $b^{gen} \in \{1,, b^{gen}_{max}\}$	[15]
specific skill level	$b_t$	specificSkillLevel	Every worker has a level of specific skills in period t	
increasing in the general skill level of the worker	#(b <sup>gen</sup> )	chi	A function whose parameter is b <sup>gen</sup> governs the speed of specific skill improvement	

**Algorithm:** While being employed each worker adjusts his specific skills to the average quality of the capital stock of his employer. The adjustment speed  $\#(b^{gen})$  depends positively on the general skill level of the worker.

$$b_{t+1} = b_t + \chi (b^{gen}) * (A_i - b_t)$$
(3.3)

where the formula of the function  $\#(b^{gen})$  is

$$\gamma(b^{gen}) = 1 - 0.5^{1/(20 + 0.25 * (b^{gen} - 1) * (4 - 20))}$$
(3.4)

Brief interpretation: There are 5 general skill groups 1 to 5, where 1 is the lowest skill group and 5 is the group with the highest skills. A worker from skill group 1 needs 20 months to close half of the gap between his specific skills and the technology of his employer, where a worker of skill group 5 needs only one fifth of that time, namely 4 months. Therefore, the higher the general skill level of a worker, the faster he acquires the specific skills associated with a given job.

## Consumption goods producer (CGP)

The CGP plays the role of buyer, seller and employer and makes a large number of decisions to influence the markets. At the consumption goods market, the CGP computes the planned production quantity and determines the required input factors for producing the planned output. After passing the factor markets it produces and distributes the output among the malls. CGPs are active on the labor market after the production planning but before the production takes place. They lay off workers if number of employees is bigger than the actual labor demand and employ workers if number of employees is smaller than the actual labor demand. Overall, the CGP operates the sequence of events in the following way:

- 1. Product stock (optimal inventory) decision
- 2. Production inputs (labor and capital) decision
- 3. Investment (in investment goods) decision
- 4. Employment (hiring and firing) decision
- 5. Production (quantity) decision
- 6. Pricing decision (which price to set)
- 7. Dividend payment decision

#### Product stock (optimal inventory) decision

The operating cycle starts with product stock decision. The CGP keeps a stock of its products at every regional mall. It decides once a month whether the inventories at different malls need to be refilled in order to try to avoid the shortage of supplied goods and maximize the expected profit. To that end the CGP checks the current stock level reported by each mall it serves and determines an optimal stock level for each mall using a standard managerial method, which is based on a solution to the "newsvendor problem", faced by a newsvendor trying to decide how many newspapers to stock on a newsstand before observing demand, trying to avoid both overage and underage costs if he orders too much or if he orders too little, see [Hillier and Lieberman 1986].

Table 3.4. Quantity choice

Variable/ Parameter	Symbol	Name (in the sim model)	Description	Value
the optimal stock level	Y	optimalStockLevel	The CGP replenishes its stock at each mall in every period up to a given optimal stock level	

Variable/ Parameter	Symbol	Name (in the sim model)	Description	Value
the price of the consumption good	Pi	productSalesPrice	The price of the consumption good i	
the unit cost of production	<i>c</i> <sub>t-1</sub>	unitCostOfProduction	The unit cost of n production in period t - 1 (the previous period)	
holding cost	$C^{inv}$	holdingCost	Holding cost per unit remaining at the mall for one period	0.1
monthly discount factor	#	rho	The discount rate which takes into account the time value of money	0.95
the current stock level	SL	currentStockLevel	The level of the stock which is checked at each mall	
the desired replenishment quantity	$D_r$ 1	eplenishmentQuantit	The desired replenishment y quantity at the mall in region r	
the sum of the orders	$D^{plan}$	sumOfOrders	The sum of the planned delivery volumes for the malls	
the planned output	$\mathcal{Q}^{plan}$	plannedOutput	The planned output that is used for the determination of the input factor needs	
a linear combination	#	xi	For combining the planned current demand with weight xi and the historic demand with weight (1 - xi)	0.5

**Algorithm:** In order to determine the optimal stock level the CGP estimates the demand distribution based on demands reported by the mall in the previous T months. Because the estimated demand distribution is not clearly spelled out in the original model, suppose now that the D demand follows a uniform distribution (continuous) between  $D_{min}$  and  $D_{max}$  among the last sales. The value of the optimal stock level satisfies the equation

$$\Phi^{plan}(Y) = \frac{p_i - (1 - \rho) * c_{t-1}}{p_i + C^{inv}}$$
(3.5)

Here  $\#^{plan}(Y)$  denotes the cumulative distribution function (CDF) of the estimated demand distribution.

The CGP applies an optimal inventory policy to determine whether and how much to replenish inventory. The optimal inventory policy is the following:

- If the current stock level is greater than or equal to the optimal stock level SL ≥ Y, the CGP does
  not need to replenish inventory D<sub>r</sub>=0.
- If the current stock level is less than the optimal stock level SL < Y, the CGP needs to replenish inventory  $D_r = Y SL$ .

#### Production inputs (labor and capital) decision

After completing the planned output, the CGP computes the required factor inputs. In this model for producing the homogenous consumption good two input factors are used, i.e. labor and capital. Based on the planned output the corresponding demand for capital and labor are determined.

Table 3.5. Factor demand

Variable/ Parameter	Symbol	Name (in the sim model)	Description	Value
the planned output	$\mathcal{Q}^{plan}$	plannedOutput	The planned output that is used for the determination of the input factor needs	
labor intensity of production	#	alpha	0 < #, $#$ and $# + # = 1 #$ and $#$ are the output elasticities	0.662
capital intensity of production	#	beta	of labor and capital	0.338
the average quality of the capital stock	$A_i$ avera	geQualityOfCapital	The average quality of Stockhe investment goods employed by CGP i	
the average level of specific skills of employees	B ave	erageSpecificSkillLe	The average level of specific skills of employees	
labor input	$L^{plan}$	plannedLaborInput	The planned labor force is directly related to the planned production quantity	
capital input	$\mathit{K}^{plan}$	grossInvestment	The planned capital stock is directly related to the planned production quantity	
the price of the investment good	$p^{inv}$	nvestmentSalesPrice	The price of the investment good	
The average wage of employees	w <sup>e</sup>	laborPrice	The average wage of employees	

**Algorithm:** Two cases have to be considered for the factor demand determination:

$$K^{PLAN} = \frac{(\beta * w^e)^{\alpha} * Q^{plan}}{(\alpha * pinv)^{\alpha} * \min[A_{\dot{p}}B]}$$

$$L^{PLAN} = \frac{(\alpha * pinv)^{\beta} * Q^{plan}}{(\beta * w^e)^{\beta} * \min[A_{\dot{p}}B]}$$
(3.6)

and if  $K^{PLAN} \ge (1-\delta) * K_{t-1}$ , the desired capital and labor stocks read  $K^{PLAN} = K^{plan}$  and  $L^{PLAN} = L^{plan}$ . Otherwise,

$$K^{plan} = (1 - \delta) * K_{t-1}$$

$$L^{plan} = \left(\frac{Q^{plan}}{((1 - \delta) * K_{t-1})^{\beta} * \min[A_{i}B]}\right)^{\frac{1}{\alpha}}$$
(3.7)

## Investment (in investment goods) decision

The existing capital stock of the CGP depreciates over time. Once there is a positive demand for investment goods, the CGP purchases the needed amount from the IGP thereby upgrading its capital stock.

Table 3.6. Investment demand

Variable/ Parameter	Symbol	Name (in the sim model)	Description	Value
the gross investment	$K_t$	grossInvestment	The stock of machines etc. needed for production	
the new investment	I	newInvestment	The CGP needs more investments in order to expand its production scale	
the depreciation rate of capital	#	delta	The depreciation rate of capital	0.01

**Algorithm:** The capital stock of the CGP is updated as old capital is replaced by new investments.

$$K_{t+1} = (1 - \delta) * K_t + I$$
 (3.8)

#### **Employment (hiring and firing) decision**

After determining the required labor force during the calculation of planned production inputs, the CGP compares it to the existing labor force, and then decides to post vacancies or to dismiss workers depending on the difference between the required labor force and the existing labor force. In case a CGP has to downsize the labor force, it fires workers with the lowest general skill levels until the needed number of workers is reached.

In another case, if a CGP has a positive demand for labor, vacancies are posted together with a wage offer. The incoming applications are ranked with respect to the general skill level. More specifically, applicants with higher general skill levels are ranked higher. If there exist two or more applicants who have the same general skill level, they are ranked by chance. The CGP sends as many job offers as it has vacancies to the highest ranked applicants. If the CGP then receives job acceptances from the applicants, it updates the number of employees and the number of vacancies. Otherwise there are still some vacancies and the CGP increases the offered wage.

#### Production (quantity) decision

After the two input factors are completed, the CGP starts with the actual production cycle. The production technology is represented by a Cobb-Douglas type production function. In economics, the Cobb-Douglas functional form of production functions is widely used to represent the relationship of an output to inputs. In this model for producing the homogenous consumption good two input factors are used, i.e. labor and capital.

Table 3.7. Factor demand

Variable/ Parameter	Symbol	Name (in the sim model)	Description	Value
the quantity of production	Q	producedQuantity	The quantity of production	
labor intensity of production	#	alpha	0 < #, # and # + # = 1 # and # are the output elasticities of labor and capital	0.662
capital intensity of production	#	beta		0.338
the average quality of the capital stock	$A_i$ avera	geQualityOfCapital	The average quality of Stockthe investment goods employed by CGP i	
the average level of specific skills of employees	B ave	rageSpecificSkillLe	The average level of specific skills of employees	

Variable/ Parameter	Symbol	Name (in the sim model)	Description	Value
labor input	L	plannedLaborInput	The planned labor force is directly related to the planned production quantity	
capital input	K	grossInvestment	The planned capital stock is directly related to the planned production quantity	

Algorithm: The production quantity of a CGP is given by

$$Q = \min[B, A_i] * L^{\alpha} * K^{\beta}$$
(3.9)

where,

 $\min[B, A_i]$ : Complementarity between B and  $A_i$ .

productivity is given by the minimum of average specific skills and average quality of the capital stock of the CGP.

The CGP distributes the output among the malls. Because the realized production volume does not necessarily correspond to the planned output, the CGP determines the actual delivery quantities proportionally to the intended quantities:

#### Pricing decision (which price to set)

The price of the consumption good produced by the CGP changes with the unit cost in production.

Table 3.8. Pricing

Variable/ Parameter	Symbol	Name (in the sim model)	Description	Value
the price of the consumption good	Рi	productSalesPrice	The price of the consumption good i	
Mark-up factor	μ	markUpFactor	The difference between the cost of a product and its sales price	0.2
the unit cost of production	$c_{t ext{-}1}$ .	nitCostOfProduction	The unit cost of production in period t - 1 (the previous period)	

Algorithm: The CGP sets the price of its product according to the standard rule

$$p_i = (1 + \mu) * c_{t-1}$$
 (3.10)

### **Dividend payment decision**

At the end of every month CGPs have to check whether they are in a profitable position that households can receive dividends from them. The CGP pays dividends depending on its monthly realized profit and current balance of saving account according to a simple dividend policy.

Table 3.9. Dividend payment decision

Variable/ Parameter	Symbol	Name (in the sim model)	Description	Value
the sales revenue	$Rev_t$ 1	roductSalesRevenu	eThe sales revenue in period t	
cost of production	С	costOfProduction	The production cost	
the monthly realized profit	<i>Pro</i> n	nonthlyRealizedProf	The monthly realized profit is the difference between the sales revenue and the production cost	Rev <sub>t</sub> -C
the current balance of saving account	Acc curren	tBalanceOfSavingA	The current balance count of saving account	
the dividends	Div	dividends	The CGP pays dividends to all households	
a fixed proportion	div	div	The CGP pays a fixed proportion $div \in [0,1]$ of its profit as dividends to all households	0.9

**Algorithm:** If the monthly realized profit of a CGP is not positive, the CGP pays no dividends and the losses are entered on the current balance of saving account. In case of positive profit, the CGP pays dividends based on a simple dividend policy that defines three kinds of dividend rates depending on the current balance of saving account. The rule states

- 1. If the balance is negative Acc < 0 and the debt is on a scale above the last monthly revenue  $|Acc| > Rev_{t-1}$ , the CGP pays no dividends Div = 0.
- 2. If the balance is positive Acc > 0 and savings are above the monthly revenue  $Acc > Rev_t$ , the CGP disburses all profits as dividends Div = Pro.
- 3. In the remaining case, if the balance is between these critical levels of the above two cases, the CGP pays out a fixed proportion of profits as dividends Div = div \* Pro.

#### Mall

Mall is modeled as a passive agent in this model, so it cannot take decisions. This agent performs the selling role of CGP in the region. It keeps and receives consumption goods produced by CGPs, then sells them and collects every product sales revenue that is reported back to the corresponding CGP.

## **Capital Goods Producer (IGP)**

In this model, the IGP is unique and acts globally. It only has one role and plays the role of seller on the investment goods market. It supplies investment goods infinitely to all CGPs. The investment good as a kind of productive factor of CGP has two properties, i.e. quality and price, which are increased by simple rules.

- The quality and price of the investment good increase over time due to technological change. The price varies with the quality.
- Every month the quality is increased by 5% with probability 10% where with probability 90% there is no change of quality.

Finally, in order to close the model, the monthly revenue of the IGP is uniformly distributed to all households.

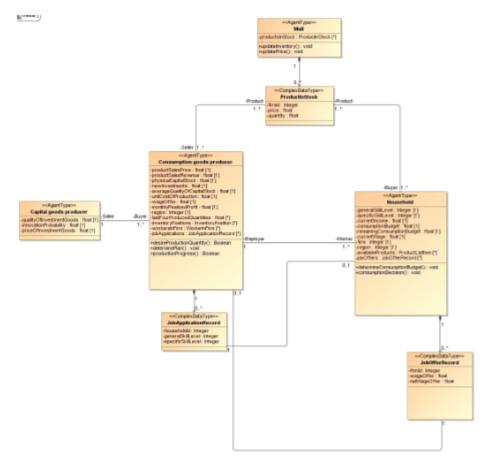
## **UML** and **BPMN**

In order to show agents and their interactions more clearly, a UML class diagram and two BPMN models are created.

#### **UML**

The UML class diagram describes the static structure of the model. It is a convenient way of representing the agents of the model. Each agent class is represented by a set of attributes and methods that operate on the agent class. As mentioned, there are four types of agents in the model: household, consumption goods producer, mall and capital Goods Producer.

Figure 3.1. UML Class Diagram



#### **BPMN**

Basically, the BPMN specification defines how a task must look like, which constructs can be connected to each other, etc. in a meaning that cannot be misinterpreted.

The Business Process Modeling Notation (BPMN) is a graphical notation for describing various kinds of processes. The main notational elements in BPMN are *FlowObjects*, that are contained in *Pools* and connected via *Sequence*- and *MessageFlows*. They subdivide in *Events*, atomic and composite *Activities* and *Gateways* for forking and joining. SequenceFlows describe the sequence in which the several FlowObjects have to be completed, while MessageFlows describe the exchange of messages between Pools. Thus, BPMN combines the definition of local workflows and the interaction between them.

#### Labor market interaction

According to the procedures described in the previous sections CGPs review once a month whether to post vacancies for production workers. Job seekers check for vacancies. The matching between vacancies and job seekers workers in the following way:

Step 1: The CGPs post vacancies including wage offers.

Step 2: Every job seeker extracts from the list of vacancies those postings to which he fits in terms of his reservation wage net of commuting cotsts that may arise if he applies for a job in a region where he does not live. He sends an exogenous determined number of applications to randomly chosen CGPs.

Step 3: If the number of applicants is smaller or equal to the number of vacancies the CGPs send job offers to every applicant. If the number of applicants is higher than the number of vacancies CGPs send job offers to as many applicants as they have vacancies to fill. Applicants with higher general skill levels are more likely to receive a job offer.

Step 4: Each worker ranks the incoming job offers according to the wages net of commuting costs that may arise if he was to accept a job in the region where he does not live. Each worker accepts the highest ranked job offer at the advertised wage rate. After acceptance a worker ignores all other job offers and outstanding applications.

Step 5: Vacancy lists are adjusted for filled jobs and the labor force is adjusted for new employees.

Step 6: If the number of unfilled vacancies exceeds some threshold the CGP raises the base wage offer. If an unemployed job seeker did not find a job he reduces his reservation wage. Go to step 1.

The cycle is aborted after two iterations even if not all CGPs may have satisfied their demand for labor. This might lead to rationing of CGPs on the labor market and therefore to deviations of actual output quantities from the planned quantities.

The model consists of two pools: CGPs and households. The process model based on the search-and-matching process is used to represent the interaction between CGPs and households in the labor market.

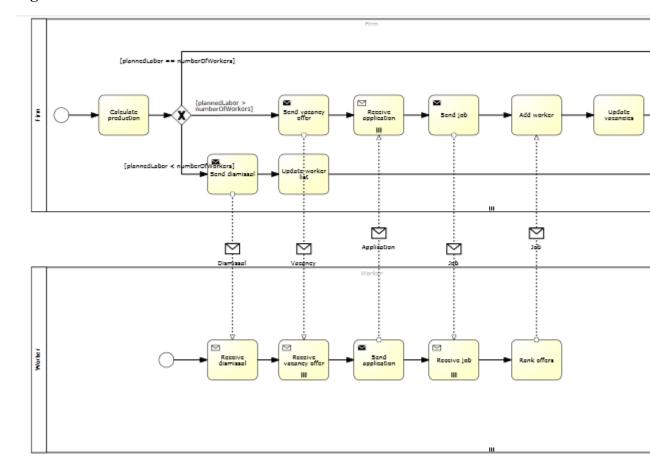


Figure 3.2. Labor Market Interaction

#### **Consumption market interaction**

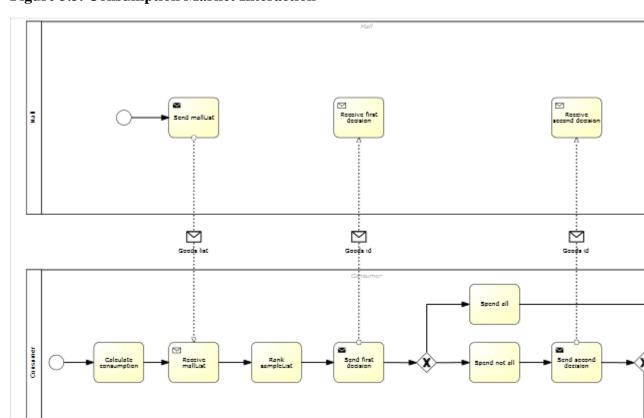
The consumption goods market is modeled as a decentralized goods market. Each local market is represented by an outlet mall at which the consumption goods producers can offer and sell their products to their customers. While firms are free to serve all malls regardless their spatial proximity, households are limited in choosing their market places by allowing them only to visit that mall which is located in the direct neighborhood.

Households go shopping once a week and then they try to spend their entire weekly consumption budget for one good. At the beginning of their shopping procedure they get information about the prices of all available goods at the mall, but they get no information about the available quantities. The decision on which good to buy is described in Section 3.6.4.

Households have asynchronized shopping days and thus on each day of the months there may be shopping activities in the mall. The consumption requests for the different goods are collected by the mall and, if the total demand for one good exceeds its mall inventory level then the mall has to ration the demand. In this case the mall sets a rationing quota corresponding to the percentage of the total demand that can be satisfied with the available goods. Each households receives then the indicated percentage of her requested consumption.

After the shopping activity rationed households have still budget at hand. Those households have the opportunity to spend the remaining budget for another good in a second shopping loop. In this case the shopping process is repeated as described above.

The production of the consumption goods firm follows a fixed time schedule with fix production and delivery dates. Even if the mall stock is completely sold out it can only be refilled at the fixed delivery date. Consequently, all the demand that exceeds the expected value of the monthly sales and the additional buffer can not be satisfied.



**Figure 3.3. Consumption Market Interaction** 

# Chapter 4. Reconstruction of the model in AOR Simulator

This chapter starts with a description of Agent-Object-Relationship simulation. After this, the reconstructed simulation scenario of the original model will be introduced.

## **AOR** simulation

This section introduces an important agent-based approach, called Agent-Object-Relationship (AOR) simulation. The model will be reconstructed with the help of it. In this approach, the simulation system includes a set of interacting agents and a simulation environment where all agents exist. Every agent is an independent entity with activities. It can act with other agents and with the simulation environment.

#### AOR simulation framework

The Agent-Object-Relationship (AOR) simulation framework is intended to be used as a universal multi-purpose simulation framework in science, engineering, education and entertainment. It is

Entities in AOR are agents and objects as physical entities and events, actions and messages as relational entities. Agents are active entities, they interact with each other and the simulation environment. Objects on the other side are passive entities like a book. The modeling of AOR is based on ER modeling, this means, AOR entites are in special relationships to each other.

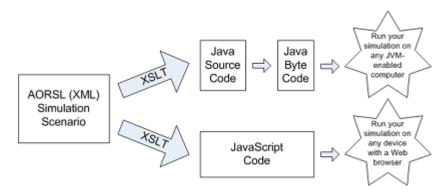
## Simulation language

AOR simulations use a high-level declarative language to specify simulations. This language - AORSL - Agent-Object-Relationship Simulation Language - can be processed directly with AOR-JavaSim. It is an XML-based language that uses an XML Schema definition to enable easy validating and parsing of AORSL documents. Using XML syntax also has the advantage that AORSL files can be created, edited and viewed with a lot of free software. Furthermore, by using XML as a basis, the language remains human readable. The language is based on AbSimML, the description language for Agent Based Simulations. To use it with AOR simulations, it was necessary to adapt it to the vocabulary and syntax of AOR. In addition to this, the language was extended to enable a lot more functionalities to make AOR more flexible for different purposes.

#### Simulation scenario and simulation model

A simulation scenario is expressed with the help of AORSL. The scenario is then translated to program code (either Java or JavaScript) and finally executed with a JVM or in a Web browser.

Figure 4.1. Code Generation



A simulation scenario consists of a simulation model, an initial state definition and a user interface definition, including a statistics UI and an animation UI. A simulation model consists of an optional space model (needed for physical objects/agents), a set of entity type definitions, including different categories of event, message, object and agent types and a set of rules, which define causality laws governing the environment's state changes and the causation of follow-up events.

Both the behavior of the environment and the behavior of agents are modeled with the help of rules. **Rules** are defined as follows,

A rule is a 6-tuple < WHEN, FOR, DO, IF, THEN, ELSE > where

- WHEN is an event expression specifying the type of event that triggers the rule
- FOR is a set of variable declarations, such that each variable is bound either to a specific object or to a set of objects
- IF is a logical condition formula possibly containing variables
- DO, THEN and ELSE are execution elements consisting of two blocks:
  - UPDATE-ENV is an expression specifying an update of the environment state
  - SCHEDULE-EVT specifies a list of resulting events that will be scheduled

#### **AOR-JavaSim**

AOR-JavaSim is a java software for generating and running AOR simulations. The software generates executable Java code from a given simulation scenario and compiles this code.

Project Build View Help 1 : Simulation Steps: Simulation iterations: AORSL [external editor] Statistical Analysis Font: Agency FB <attribute name="selectionProbability" type="Float/"</p> </ComplexDataType> <ComplexDataType name="ProductDemandRecord": <a href="Attribute name="mallid" type="integer"/> <a href="#">Attribute name="demand" type="Final"/></a> <a href="Attribute name="maximumDemand" type="Float"/">
<a href="https://www.maximumDemand" type="float"/">
<a href="https://www.maximumDemand"/">
<a href="https <a href="Attribute name="optimalStockLevel" type="Float"/> </ComplexDataType> <ComplexDataType name="InventoryPosition"> Attribute name="mallid" type="integer"/> Attribute name="quantity" type="Float"/> Attribute name="adjustmentFactor" type="Float"/-</ComplexDataType> ComplexDataType name="WorkerInFirm"> <a href="Attribute name="householdid" type="integer"/> <a href="wage" type="Floaf"/> «Attribute name="generalSkillLevel" type="Integer"/ 81 Code Generation : Ok Agents: 0 Objects: 0 Events: 0 Total Iterations Time: 0ms Last Iteration Time: 0ms

Figure 4.2. Interface of AOR-JavaSim

## The scenario specification

This section shows the reconstruction of the model as an AOR simulation. In order to show possible consequences of different policy measures, different scenarios can be generated by specifying

alternative sets of values for the exogenous variables. The base case will be described in detail, whereas only the important results of the other scenarios are given. The scenarios are constructed so that each one represents an additional policy measure, and, therefore, the growth of the economy improves with each additional step, the base case being the lowest of all.

#### The base case

As mentioned, there are four types of agents in the model. All agents in the simulation are instances of these agent types.

Base Case: Low skill distribution in both regions

- 80% Skill Level 1 (lowest skill group)
- 5% Skill Levels 2, 3, 4, 5

#### Agents specification

Every agent in the simulation has several reaction rules that are used to define the behavior of the agent.

#### CapitalGoodsProducer

The rule *CalculateEqualShare\_Rule* applies when an agent perceives the periodic time event *CalculateEqualShare*, which simulates at the end of every month (occurrenceTime="24") and occurs at every 24 steps in the simulation. This perception is used to calculate the equal shares which will be soon distributed to all households. The *equalShare* property holds an equal share for a household is determined by the amount of households. There are 400 instances of the agent type *household*, so the agent divides its monthly revenues into 400 equal shares. The *equalShare* is expressed as the amount of households divided by the *investmentSalesRevenue* property of the agent. Then, the *investmentSalesRevenue* property is set to 0. This event causes a thing, the agent does the *PayEqualShare* action event to pay the equal shares to another agent *household*.

Table 4.1. Reaction Rule: CalculateEqualShare\_Rule

Triggering Event	CalculateEqualShare
Declaration	-
Condition	-
Resulting Actions	PayEqualShare  • share = equalShare
Resulting Messages	-
State Effects	<ul> <li>equalShare = investmentSalesRevenue / 400</li> <li>investmentSalesRevenue = 0</li> </ul>

#### Mall

The rule AtStartOfMonthCheckStockLevel\_Rule is used when an agent perceives the periodic time event AtStartOfMonthCheckStockLevel, which simulates at the beginning of every month (occurrenceTime="2") and occurs at every 24 steps during the running of the simulation. This perception is used to check the current inventories of consumption goods. The result of the reaction rule is the creation of a new outgoing message to report the current stock level of every selling product to the corresponding CGP. The value of the quantity property of the message is obtained from the productsInStock list of the agent.

Table 4.2. Reaction Rule: AtStartOfMonthCheckStockLevel\_Rule

Triggering Event	AtStartOfMonthCheckStockLevel
------------------	-------------------------------

Declaration	ProductInStock p : productsInStock
Condition	-
Resulting Actions	-
Resulting Messages	TellCurrentStockLevel
	• receiverIdRef = p.firmId
	• quantity = p.quantity
State Effects	-

The rule <code>DeliverProduct\_Rule</code> applies in case a message of type <code>DeliverProduct</code> is received by the agent. This will increase the inventory of the target product by the <code>quantity</code> property of the message. To that end, the <code>updateInventory</code> function of the agent is called. It has two parameters: <code>firmId</code> and <code>quantity</code>. <code>firmId</code> holds the "identity" of the sender of the message and <code>quantity</code> holds the <code>quantity</code> property of the message. The function is used to update the value of the <code>quantity</code> property of the selected record of the <code>productsInStock</code> list.

Table 4.3. Reaction Rule: DeliverProduct\_Rule

Triggering Event	DeliverProduct
Declaration	-
Condition	-
Resulting Actions	-
Resulting Messages	-
State Effects	updateInventory(firmId, quantity)
	• firmId = InMessageEvent.senderIdRef
	• quantity = DeliverProduct.quantity

#### ConsumptionGoodsProducer

The rule *TellCurrentStockLevel\_Rule* applies when a message of type *TellCurrentStockLevel* is received. The agent will check whether the stock it keeps at the mall has to be refilled based on the given condition. If statement needs to be used. If the *quantity* property of the message is greater than or equal to the *optimalStockLevel*, the desired replenishment quantity of the product is set to zero. In the opposite case, the desired replenishment quantity is obtained by deducting the *quantity* property of the message from the *optimalStockLevel*. When the desired replenishment quantity is fixed, a new record which has three attributes (that is, *mallId*, *quantity* and *adjustmentFactor*) will be added to the bottom of the *inventoryPositions* list of the agent.

Table 4.4. Reaction Rule: TellCurrentStockLevel\_Rule

Triggering Event	TellCurrentStockLevel	
Declaration	-	
Condition	TellCurrentStockLevel.quantity >= demandRecordFromListWithId(InMessageEvent.senderIdRef).optimalStockLevel.quantity	Level
Resulting Actions	-	
Resulting Messages	-	
State Effects	inventoryPositions	
	new InventoryPosition()	
	• mallId = InMessageEvent.senderIdRef	

	• quantity = 0	
	• adjustmentFactor = 0	
Condition	TellCurrentStockLevel.quantity < demandRecordFromListWithId(InMessageEvent.senderIdRef).optimalStockLevel	
Resulting Actions	-	
Resulting Messages	-	
State Effects	inventoryPositions	
	new InventoryPosition()	
	• mallId = InMessageEvent.senderIdRef	
	<ul> <li>quantity =         demandRecordFromListWithId(InMessageEvent.senderIdRef).optimalStockLev         - TellCurrentStockLevel.quantity</li> </ul>	vel
	• adjustmentFactor = 0	

The rule MakeProductionPlan\_Rule is used when an agent perceives the periodic time event MakeProductionPlan, which occurs when the agent starts making its production plan (occurrenceTime="4") and is repeated every 24 steps. This perception is used to determine the demand of two input factors (labor and capital) for production. For that purpose, the determine Production Plan function of the agent is called. This function is constructed based on CES production functions that have been mentioned above. It has five arguments: laborPrice, investmentPrice, plannedProductionQuantity, averageSpecificSkillLevel and averageCapitalStockQuality. laborPrice holds the average wage of employees of the agent. investmentPrice holds the price of the investment good. plannedProductionQuantity holds the planned output based on the desired replenishment quantity of the product for each mall. averageSpecificSkillLevel denotes the average specific skill level of workers and averageCapitalStockQuality denotes the average quality of the capital stock of the agent. The event MakeProductionPlan causes several things. First, the agent does the BuyNewInvestment action event to purchase the needed amount of investments from the IGP. This event triggers if the newInvestment property of the agent is greater than zero. Second, the agent does the DismissWorker action event to downsize the labor force. Finally, the agent creates an action event PostVacancyInformation, if the value of the laborSupplyQuantity property of the agent is larger than zero.

Table 4.5. Reaction Rule: MakeProductionPlan\_Rule

Triggering Event	MakeProductionPlan
Declaration	-
Condition	-
Resulting Actions	BuyNewInvestment
	• newInvestment > 0
	DismissWorker
	• downsizingIncumbentWorkforce()
	PostVacancyInformation
	• laborSupplyQuantity > 0
	• delay = 3
	• firmId = id

	• wageOffer = wageOffer * determineAverageSpecificSkillLevel()
Resulting Messages	-
State Effects	determineProductionPlan(laborPrice, investmentPrice, plannedProductionQuantity, averageSpecificSkillLevel, averageCapitalStockQuality)
	• laborPrice = determineLaborCost() / workersInFirm.size
	• investmentPrice = Global.investmentSalesPrice
	• plannedProductionQuantity = desireProductionQuantity()
	• averageSpecificSkillLevel = determineAverageSpecificSkillLevel()
	averageCapitalStockQuality = averageQualityOfCapitalStock

The rule *TellSalesRevenue\_Rule* applies in case a message of type *TellSalesRevenue* is received by the agent. This will increase the *productSalesRevenue* property and *productSalesQuantity* property of the agent by the corresponding *revenue* property and *quantity* property of the message. There is nothing else to do in this case.

Table 4.6. Reaction Rule: TellSalesRevenue\_Rule

_
-
-
-
<ul> <li>productSalesRevenue = productSalesRevenue +         TellSalesRevenue.revenue</li> <li>productSalesQuantity = productSalesQuantity +         TellSalesRevenue.quantity</li> </ul>
<ul> <li>updateDemand(mallId, demand)</li> <li>mallId = InMessageEvent.senderIdRef</li> <li>demand = TellSalesRevenue.quantity</li> </ul>

The rule *TellVacancy\_Rule* applies in case a message of type *TellVacancy* is received. The agent receives informations from the applicants about their respective general as well as specific skill levels, and then adds these informations to the bottom of the *jobApplications* list of the agent.

Table 4.7. Reaction Rule: TellVacancy\_Rule

Triggering Event	TellVacancy
Declaration	-
Condition	-
Resulting Actions	-
Resulting Messages	-
State Effects	jobApplications
	new JobApplicationRecord()
	• householdId = InMessageEvent.senderIdRef

generalSkillLevel = TellVacancy.generalSkillLevel
 specificSkillLevel = TellVacancy.specificSkillLevel

The rule InFirstIterationRankApplicant\_Rule is used when an agent perceives the periodic time event InFirstIterationRankApplicant, which occurs when the agent ranks the applicants in the first round (occurrenceTime="9") and is repeated every 24 steps. It applies only when the size of the jobApplications list is greater than zero. This perception is used to choose the best applicants for the positions that are needed. Thus, the determineJobOffer function of the agent is called. It sorts and updates the jobApplications list. This event causes a thing, the agent does the InFirstIterationOfferJob action event to send job offers to the highest ranked applicants.

Table 4.8. Reaction Rule: InFirstIterationRankApplicant\_Rule

Triggering Event	InFirstIterationRankApplicant
Declaration	-
Condition	jobApplications.size > 0
Resulting Actions	InFirstIterationOfferJob
Resulting Messages	-
State Effects	determineJobOffer()

The rule  $AcceptJob\_Rule$  applies in case a message of type AcceptJob is received by the agent. This rule is used to update the laborSupplyQuantity property and the workersInFirm list of the agent. The value of the laborSupplyQuantity property minus one. Moreover, the informations which contains the message sender, the wage property of the message, the generalSkillLevel property of the message and the specificSkillLevel property of the message will be added to the bottom of the workersInFirm list of the agent.

Table 4.9. Reaction Rule: AcceptJob\_Rule

Triggering Event	AcceptJob
Declaration	-
Condition	-
Resulting Actions	-
Resulting Messages	-
State Effects	laborSupplyQuantity = laborSupplyQuantity - 1
	workersInFirm
	• new WorkerInFirm()
	• householdId = InMessageEvent.senderIdRef
	• wage = AcceptJob.wage
	• generalSkillLevel = AcceptJob.generalSkillLevel
	• specificSkillLevel = AcceptJob.specificSkillLevel

The rule <code>ResignJob\_Rule</code> applies in case a message of type <code>ResignJob</code> is received. The agent receives resignation from its employee and drops him from the list of workers. Specifically, the value of the <code>laborSupplyQuantity</code> property of the agent is increased by one. In order to delete a record from the <code>workersInFirm</code> list, the <code>deleteWorkerRecordFromList</code> function of the agent is called with a parameter <code>householdId</code> which holds the message sender. It first determines the record whose <code>householdId</code> property is equal to the "identity" of the sender of the message, and then delete this record from the <code>workersInFirm</code> list.

Table 4.10. Reaction Rule: ResignJob\_Rule

Triggering Event	ResignJob
Declaration	-
Condition	-
Resulting Actions	-
Resulting Messages	-
State Effects	• laborSupplyQuantity = laborSupplyQuantity + 1
	deleteWorkerRecordFromList(householdId)
	• householdId = InMessageEvent.senderIdRef

The rule StartSecondIterationLaborSupply\_Rule carries out when an agent perceives the periodic time event StartSecondIterationLaborSupply, which happens at the beginning of the second iteration of hiring activity (occurrenceTime="15") and is also repeated every 24 steps. It is used only when the laborSupplyQuantity property of the agent is greater than zero. This event causes a thing, the agent does the PostVacancyInformation action event to post vacancies for job seekers.

Table 4.11. Reaction Rule: StartSecondIterationLaborSupply\_Rule

Triggering Event	StartSecondIterationLaborSupply
Declaration	-
Condition	laborSupplyQuantity > 0
Resulting Actions	PostVacancyInformation
	• firmId = id
	• wageOffer = wageOffer * determineAverageSpecificSkillLevel()
Resulting Messages	-
State Effects	-

The rule InSecondIterationRankApplicant\_Rule is used when an agent perceives the periodic time event InSecondIterationRankApplicant, which occurs when the agent ranks the applicants in the second round (occurrenceTime="18") and is repeated every 24 steps. The content of this rule is the same as that of the InFirstIterationRankApplicant\_Rule rule.

Table 4.12. Reaction Rule: InSecondIterationRankApplicant\_Rule

Triggering Event	InSecondIterationRankApplicant
Declaration	-
Condition	jobApplications.size > 0
Resulting Actions	InFirstIterationOfferJob
Resulting Messages	-
State Effects	determineJobOffer()

The rule <code>StartOfProduction\_Rule</code> applies when an agent perceives the periodic time event <code>StartOfProduction</code>, which simulates at the end of every month (occurrenceTime="23") and occurs at every 24 steps in the simulation. This perception is used to calculate the produced quantities. To do this the <code>productionProgress</code> function of the agent is called. The function is created based on Cobb-Douglas type production function which has been mentioned above. The value of the <code>producedQuantity</code> property of the agent is updated by using this function. The event <code>StartOfProduction</code> causes several things. First, the agent creates an action event <code>DistributeProduct</code> to deliver the produced quantities.

Second, the agent does the *PayWage* action event to pay wages to employees. Finally, the agent does the *IncreaseSpecificSkillLevel* action event to improve the specific skill levels of workers.

Table 4.13. Reaction Rule: StartOfProduction\_Rule

Triggering Event	StartOfProduction
Declaration	-
Condition	-
Resulting Actions	DistributeProduct
	PayWage
	IncreaseSpecificSkillLevel
Resulting Messages	-
State Effects	productionProgress(averageSpecificSkillLevel, averageCapitalStockQuality, labor, investment)  • averageSpecificSkillLevel = determineAverageSpecificSkillLevel()  • averageCapitalStockQuality = averageQualityOfCapitalStock  • labor = workersInFirm.size
	• investment = grossInvestment

The rule *CalculateDividend\_Rule* is used when an agent perceives the periodic time event *CalculateDividend*, which simulates at the end of every month (occurrenceTime="24") and occurs at every 24 steps in the simulation. This perception is used to calculate the dividends. The *determineDividend* function is called to determine the dividends based on the algorithm of dividend payment decision of the agent. The event *CalculateDividend* causes two things. First, the agent creates an action event *PayDividend*, if the *equalDividend* property of the agent is greater than zero. Second, the agent does the *SetNewPrice* action event to adjust the product price of the agent. This event has one attribute which records the new price.

Table 4.14. Reaction Rule: CalculateDividend\_Rule

Triggering Event	CalculateDividend
Declaration	-
Condition	-
Resulting Actions	PayDividend
	• equalDividend > 0
	dividend = equalDividend
	SetNewPrice
	• price = productSalesPrice
Resulting Messages	-
State Effects	determineDividend()

#### household

The rule AtStartOfMonthDetermineConsumptionBudget\_Rule is used when an agent perceives the periodic time event AtStartOfMonthDetermineConsumptionBudget, which occurs when the agent intends to set the budget which will be spent on consumption (occurrenceTime="2") and is repeated

every 24 steps. This perception is used to determine how much to spend and how much to save based on the personal income of the agent. For that purpose, the *determineConsumptionBudget* function of the agent is called.

# Table4.15.ReactionRule:AtStartOfMonthDetermineConsumptionBudget\_Rule

Triggering Event	AtStartOfMonthDetermineConsumptionBudget
Declaration	-
Condition	-
Resulting Actions	-
Resulting Messages	-
State Effects	determineConsumptionBudget()

The rule *TellDismissal\_Rule* applies in case a message of type *TellDismissal* is received by the agent. This will change several properties of the agent. First, the *lastFirm* property is updated to the *firm* property of the agent. Second, the *firm* property is set to 100. Finally, the value of the *jobSeeker* property of the agent is set true.

Table 4.16. Reaction Rule: TellDismissal\_Rule

Triggering Event	TellDismissal
Declaration	-
Condition	-
Resulting Actions	-
Resulting Messages	-
State Effects	• lastFirm = firm
	• firm = 100
	• jobSeeker = true

The rule JobOffer\_Rule applies when a message of type JobOffer is received by the agent. A new record which has three attributes (such as firmId, wageOffer and netWageOffer) will be added to the bottom of the jobOffers list of the agent. firmId holds the "identity" of the sender of the message and wageOffer holds the wageOffer property of the message. netWageOffer is determined by if statement. More specifically, if the region property of the message is equal to the region property of the agent, the value of netWageOffer is the equivalent of the value of wageOffer. In the opposite case, netWageOffer is measured by subtracting the commuting costs from the wageOffer property of the message.

Table 4.17. Reaction Rule: JobOffer\_Rule

Triggering Event	JobOffer
Declaration	-
Condition	JobOffer.region == region
Resulting Actions	-
Resulting Messages	-
State Effects	jobOffers
	• new JobOfferRecord()
	• firmId = InMessageEvent.senderIdRef
	• wageOffer = JobOffer.wageOffer

	• netWageOffer = JobOffer.wageOffer
Condition	JobOffer.region != region
Resulting Actions	-
Resulting Messages	-
State Effects	jobOffers
	• new JobOfferRecord()
	• firmId = InMessageEvent.senderIdRef
	• wageOffer = JobOffer.wageOffer
	• netWageOffer = JobOffer.wageOffer - Global.comm

The rule InFirstIterationAcceptJob\_Rule is used when an agent perceives the periodic time event InFirstIterationAcceptJob, which occurs in the first round of labor supply when the agent intends to accept a new job (occurrenceTime="12") and is repeated every 24 steps. It applies only when the size of the jobOffers list is greater than zero. The determineJobAcceptance function of the agent is called. It is used to sort the jobOffers list and select the highest ranked record. This event causes several things. First, the agent creates a new outgoing message AcceptJob to accept the new position. The message which has three attributes (that is, wage, generalSkillLevel and specificSkillLevel) will be sent to the CGP which provides this position. The wage property holds the currentWage property of the agent. The generalSkillLevel property holds the generalSkillLevel property of the agent and the specificSkillLevel property holds the specificSkillLevel property of the agent. The next result of the reaction rule is the creation of another new outgoing message ResignJob to resign the old position, if the value of the lastFirm property of the agent is not equal to 100.

Table 4.18. Reaction Rule: InFirstIterationAcceptJob\_Rule

Triggering Event	InFirstIterationAcceptJob
Declaration	-
Condition	jobOffers.size > 0
Resulting Actions	-
Resulting Messages	AcceptJob
	• receiverIdRef = firm
	• wage = currentWage
	• generalSkillLevel = generalSkillLevel
	• specificSkillLevel = specificSkillLevel
	ResignJob
	• lastFirm != 100
	• receiverIdRef = lastFirm
State Effects	determineJobAcceptance()

The rule *InSecondIterationAcceptJob\_Rule* is used when an agent perceives the periodic time event *InSecondIterationAcceptJob*, which occurs in the second round of labor supply when the agent intends to accept a new job (occurrenceTime="21") and is repeated every 24 steps. The content of this rule is the same as that of the *InFirstIterationAcceptJob\_Rule* rule.

Table 4.19. Reaction Rule: InSecondIterationAcceptJob\_Rule

Triggering Event	InSecondIterationAcceptJob
Declaration	-
Condition	jobOffers.size > 0
Resulting Actions	-
Resulting Messages	AcceptJob
	• receiverIdRef = firm
	• wage = currentWage
	• generalSkillLevel = generalSkillLevel
	• specificSkillLevel = specificSkillLevel
	ResignJob
	• lastFirm != 100
	• receiverIdRef = lastFirm
State Effects	determineJobAcceptance()

The rule <code>TellWage\_Rule</code> applies in case a message of type <code>TellWage</code> is received. The agent receives the wage for the full month from his employer. If statement is used. More specifically, if the <code>region</code> property of the message is equal to the <code>region</code> property of the agent, the <code>laborIncome</code> property of the agent is the equivalent of the <code>wage</code> property of the message. In the opposite case, the <code>laborIncome</code> property is measured by subtracting the commuting costs from the <code>wage</code> property of the message. When the <code>laborIncome</code> property is fixed, the value of the <code>currentIncome</code> property of the agent is increased by the value of <code>laborIncome</code>.

Table 4.20. Reaction Rule: TellWage\_Rule

Triggering Event	TellWage
Declaration	-
Condition	TellWage.region == region
Resulting Actions	-
Resulting Messages	-
State Effects	• laborIncome = TellWage.wage
	• currentIncome = currentIncome + laborIncome
Condition	TellWage.region != region
Resulting Actions	-
Resulting Messages	-
State Effects	laborIncome = TellWage.wage - Global.comm
	• currentIncome = currentIncome + laborIncome

The rule *TellSpecificSkillLevel\_Rule* applies when a message of type *TellSpecificSkillLevel* is received by the agent. This will change the specific skill level of the agent. Thus, the *specificSkillLevel* property of the agent is updated to the *specificSkillLevel* property of the message. There is nothing else to do in this case.

Table 4.21. Reaction Rule: TellSpecificSkillLevel\_Rule

Triggering Event	TellSpecificSkillLevel
Declaration	-
Condition	-
Resulting Actions	-
Resulting Messages	-
State Effects	• specificSkillLevel = TellSpecificSkillLevel.specificSkillLevel

#### **EnvironmentRules**

The rule *Create\_InitialProductsInStock\_Rule* is carried out, when an exogenous event *Init* occurs. This event happens at the beginning of the simulation (occurrenceTime="1") and occurs only once. It is used to create some values of initial state. Back to this rule, at first a variable *m* of a *Mall* type and a variable *f* of a *ConsumptionGoodsProducer* type are declared. Then the new record which has three attributes (that is, *firmId*, *price* and *quantity*) will be added to the bottom of the empty list *productsInStock* of the variable *m*. Meanwhile, the new record which has four attributes (that is, *mallId*, *demand*, *maximumDemand* and *optimalStockLevel*) will be added to the bottom of the empty list *productDemands* of the variable *f*.

Table 4.22. Environment Rule: Create\_InitialProductsInStock\_Rule

Triggering Event	Init
Declaration	Mall m
	ConsumptionGoodsProducer f
Condition	-
Resulting Messages	-
State Effects	m
	• productsInStock
	• new ProductInStock()
	• firmId = f.id
	• price = f.productSalesPrice
	• quantity = 8
	f
	• productDemands
	new ProductDemandRecord()
	• mallId = m.id
	• demand = 0
	• maximumDemand = 8
	• optimalStockLevel = 0

The rule *Create\_InitialUnemployedWorkerAsJobSeeker\_Rule* is also used when the exogenous event *Init* occurs. A variable *h* of a *Household* type is declared. The *jobSeeker* property of the variable *h* is set true only when the value of the *firm* property of the variable *h* is equal to 100.

## Table 4.23. Environment Create\_InitialUnemployedWorkerAsJobSeeker\_Rule

Triggering Event	Init
Declaration	Household h
Condition	h.firm == 100
Resulting Messages	-
State Effects	h
	• jobSeeker = true

The rule *Create\_InitialWorkersInFirm\_Rule* is also used when the exogenous event *Init* occurs. A variable *f* of a *ConsumptionGoodsProducer* type and a variable *h* of a *Household* type are declared. After that, the new record will be added to the bottom of the empty list *workersInFirm* of the variable *f* only when the "identity" of the variable *f* is equal to the *firm* property of the variable *h*.

Table 4.24. Environment Rule: Create\_InitialWorkersInFirm\_Rule

Triggering Event	Init
Declaration	ConsumptionGoodsProducer f
	Household h
Condition	f.id == h.firm
Resulting Messages	-
State Effects	f
	workersInFirm
	• new WorkerInFirm()
	• householdId = h.id
	• wage = h.currentWage
	• generalSkillLevel = h.generalSkillLevel
	• specificSkillLevel = h.specificSkillLevel

The rule  $AtStartOfMonthDetermineEmployedWorkerAsJobSeeker\_Rule$  applies when an exogenous event StartOfMonth occurs. This event simulates at the beginning of every month (occurrenceTime="2") and occurs at every 24 steps during the running of the simulation. The household decides whether to search on the job or not. A variable h of a Household type is declared. The Household property of the variable Household is not equal to 100 and the global function returns true.

Table4.25.EnvironmentRule:AtStartOfMonthDetermineEmployedWorkerAsJobSeeker\_Rule

Triggering Event	StartOfMonth
Declaration	Household h
Condition	h.firm != 100 and Global.wouldBeJobSeeker()
Resulting Messages	-
State Effects	h
	• jobSeeker = true

The rule AtWeeklyIndividualConsumption\_Rule is used when an exogenous event AtWeeklyIndividualConsumption occurs. This event triggers the consumption activities of households (occurrenceTime="3"). It is repeated every 6 steps, namely on a weekly basis. A variable m of a Mall type and a variable h of a Household type are declared. For this rule to take place, a condition must be satisfied. The "identity" of the variable m must be equal to the region property of the variable h. Then the consumptionDecision function of the variable h is called. It is used to choose products from the productsInStock list of the variable m according to the algorithm of choice of consumption goods of the agent household. This rule may result in creating twice messages of type TellSalesRevenue. First, a message is sent to an agent whose "identity" is equal to the value of the selectFirstProductId property of the variable m needs to send a message to an agent whose "identity" is equal to the selectSecondProductId property of the variable h only when the selectSecondProductId property is not equal to 0.

Table 4.26. Environment Rule: AtWeeklyIndividualConsumption\_Rule

Triggering Event	AtWeeklyIndividualConsumption	
Declaration	Mall m	
	Household h	
Condition	m.id == h.region	
Resulting Messages	TellSalesRevenue	
	• h.selectFirstProductId != 0	
	• senderIdRef = m.id	
	• receiverIdRef = h.selectFirstProductId	
	• revenue = h.spendBudgetForFirstProduct	
	• quantity = h.purchaseQuantityForFirstProduct	
	TellSalesRevenue	
	• h.selectSecondProductId != 0	
	• senderIdRef = m.id	
	• receiverIdRef = h.selectSecondProductId	
	• revenue = h.spendBudgetForSecondProduct	
	• quantity = h.purchaseQuantityForSecondProduct	
State Effects	h	
	• consumptionDecision(productsCollection)	
	• productsCollection = m.productsInStock	

The rule  $ConsumptionGoodsProducerBuyNewInvestment\_Rule$  is used when an action event BuyNewInvestment is perceived. Two variables are declared. One is the variable i of a CapitalGoodsProducer type. The other is the actor of the event: the variable f of a ConsumptionGoodsProducer type. The states of the two variables will change. The investmentSalesRevenue property of the variable i is increased by the newInvestment property of the variable f. Then the grossInvestment, physicalCapitalStock, totalQualityOfCapitalStock and averageQualityOfCapitalStock property of the variable f will be updated.

## Table4.27.EnvironmentConsumptionGoodsProducerBuyNewInvestment\_Rule

Ru	ıle:

Triggering Event	BuyNewInvestment
Declaration	CapitalGoodsProducer i
	• objectIdRef = 11
	ConsumptionGoodsProducer f
	• objectRef = BuyNewInvestment.actor
Condition	-
Resulting Messages	-
State Effects	i
	• investmentSalesRevenue = i.investmentSalesRevenue + f.newInvestment
	f
	$ \bullet  grossInvestment = f.grossInvestment + f.newInvestment \\$
	• physicalCapitalStock = f.physicalCapitalStock + f.newInvestment / Global.investmentSalesPrice
	• totalQualityOfCapitalStock = f.totalQualityOfCapitalStock + f.newInvestment / Global.investmentSalesPrice * Global.qualityOfInvestment
	• averageQualityOfCapitalStock = f.totalQualityOfCapitalStock / f.physicalCapitalStock

The rule *ConsumptionGoodsProducerDismissWorker\_Rule* applies when an action event *DismissWorker* is perceived by a declared variable f of a *ConsumptionGoodsProducer* type. Afterwards, a variable w of a *WorkerInFirm* type which denotes the *dismissalsList* list of the variable f is also declared. After that, the *laborSupplyQuantity* property of the variable f is increased by one and the *deleteWorkerRecordFromList* function is called to remove a record from the *workersInFirm* list. This rule only results in creating a new *TellDismissal* message.

## Table4.28.EnvironmentRule:ConsumptionGoodsProducerDismissWorker\_Rule

Triggering Event	DismissWorker	
Declaration	ConsumptionGoodsProducer f	
	• objectRef = DismissWorker.actor	
	WorkerInFirm w : f.dismissalsList	
Condition	-	
Resulting Messages	TellDismissal	
	• senderIdRef = DismissWorker.actorIdRef	
	• receiverIdRef = w.householdId	
State Effects	f	
	• laborSupplyQuantity = f.laborSupplyQuantity + 1	

deleteWorkerRecordFromList(householdId)
• householdId = w.householdId

The rule *ConsumptionGoodsProducerPostVacancyInformation\_Rule* is used when an action event *PostVacancyInformation* is perceived. A variable *h* of a *Household* type is declared. To make this rule effective, several conditions must be satisfied simultaneously, i.e. the *firmId* property of the event is not equal to the *firm* property of the variable *h*, the *wageOffer* property of the event is greater than or equal to the *currentWage* property of the variable *h* and the *jobSeeker* property of the variable *h* returns true. This rule only results in creating a new *TellVacancy* message.

Table4.29.EnvironmentRule:ConsumptionGoodsProducerPostVacancyInformation\_Rule

Triggering Event	PostVacancyInformation
Declaration	Household h
Condition	PostVacancyInformation.firmId != h.firm and PostVacancyInformation.wageOffer >= h.currentWage and h.jobSeeker = true
Resulting Messages	TellVacancy  • senderIdRef = h.id  • receiverIdRef = PostVacancyInformation.actorIdRef  • generalSkillLevel = h.generalSkillLevel  • specificSkillLevel = h.specificSkillLevel
State Effects	-

The rule InFirstIterationConsumptionGoodsProducerOfferJob\_Rule applies when an action event InFirstIterationOfferJob is perceived by a declared variable f of a ConsumptionGoodsProducer type. Then a variable a of a JobApplicationRecord type which denotes the jobApplications list of the variable f is also declared. This rule only results in creating a new JobOffer message.

Table4.30.EnvironmentRule:InFirstIterationConsumptionGoodsProducerOfferJob\_Rule

Triggering Event	InFirstIterationOfferJob
Declaration	ConsumptionGoodsProducer f
	• objectRef = InFirstIterationOfferJob.actor
	JobApplicationRecord a: f.jobApplications
Condition	-
Resulting Messages	JobOffer
	• senderIdRef = InFirstIterationOfferJob.actorIdRef
	• receiverIdRef = a.householdId
	• wageOffer = f.wageOffer * f.determineAverageSpecificSkillLevel()
	• region = f.region
State Effects	-

The rule <code>EndFirstIterationConsumptionGoodsProducerClearJobApplications\_Rule</code> applies when an exogenous event <code>EndFirstIterationLaborSupply</code> occurs. This event occurs when the first round of hiring activity ends (occurrenceTime="14"). It is repeated every 24 steps, namely on a monthly basis. A variable <code>f</code> of a <code>ConsumptionGoodsProducer</code> type is declared. Then the <code>clearJobApplications</code> function of the variable <code>f</code> is called to empty the <code>jobApplications</code> list, when the size of this list is greater than zero.

## Table4.31.EnvironmentRule:EndFirstIterationConsumptionGoodsProducerClearJobApplications\_Rule

Triggering Event	EndFirstIterationLaborSupply
Declaration	ConsumptionGoodsProducer f
Condition	-
Resulting Messages	-
State Effects	f
	• clearJobApplications()

The rule  $EndFirstIterationConsumptionGoodsProducerRaiseWageOffer\_Rule$  applies when an exogenous event EndFirstIterationLaborSupply occurs. A variable f of a ConsumptionGoodsProducer type is declared. Then the wageOffer property of the variable f will increase by 2%, if the laborSupplyQuantity property of the variable f is greater than five.

## Table4.32.EnvironmentRule:EndFirstIterationConsumptionGoodsProducerRaiseWageOffer\_Rule

Triggering Event	EndFirstIterationLaborSupply
Declaration	ConsumptionGoodsProducer f
Condition	f.laborSupplyQuantity > 5
Resulting Messages	-
State Effects	f
	• wageOffer = (1 + 0.02) * f.wageOffer

The rule EndFirstIterationJobSeekerReduceReservationWage\_Rule is used when an exogenous event EndFirstIterationLaborSupply occurs. A variable h of a Household type is declared. This rule applies only when the firm property of the variable h is equal to 100 and the currentWage property after decreasing by 2% is greater than or equal to one. Then the currentWage property of the variable h is reduced by two percent.

## Table 4.33. Environment Rule: EndFirstIterationJobSeekerReduceReservationWage\_Rule

Triggering Event	EndFirstIterationLaborSupply
Declaration	Household h
Condition	h.firm == 100 and (1 - 0.02) * h.currentWage >= 1
Resulting Messages	-
State Effects	h
	• currentWage = (1 - 0.02) * h.currentWage

The rule EndSecondIterationConsumptionGoodsProducerClearJobApplications\_Rule applies when an exogenous event EndSecondIterationLaborSupply occurs. This event happens at the

end of the second iteration of hiring activity (occurrenceTime="23"). It is also repeated every 24 steps. The content of this rule is the same as that of the <code>EndFirstIterationConsumptionGoodsProducerClearJobApplications\_Rule</code> rule.

Table4.34.EnvironmentRule:EndSecondIterationConsumptionGoodsProducerClearJobApplications\_Rule

Triggering Event	EndSecondIterationLaborSupply
Declaration	ConsumptionGoodsProducer f
Condition	f.jobApplications.size > 0
Resulting Messages	-
State Effects	f
	• clearJobApplications()

The rule *ConsumptionGoodsProducerDistributeProduct\_Rule* is used when an action event *DistributeProduct* is perceived by a declared variable *f* of a *ConsumptionGoodsProducer* type. After the production the output is distributed among the malls. Then a variable *o* of a *InventoryPosition* type which denotes the *inventoryPositions* list of the variable *f* is also declared. This rule only results in creating a new *DeliverProduct* message. The message contains the delivery volume for an individual mall.

Table 4.35. Environment Rule: ConsumptionGoodsProducerDistributeProduct\_Rule

Triggering Event	DistributeProduct
Declaration	ConsumptionGoodsProducer f
	objectRef = DistributeProduct.actor
	InventoryPosition o : f.inventoryPositions
Condition	-
Resulting Messages	DeliverProduct
	senderIdRef = DistributeProduct.actorIdRef
	• receiverIdRef = o.mallId
	• quantity = o.adjustmentFactor * f.producedQuantity
State Effects	-

The rule ConsumptionGoodsProducerPayWage\_Rule is used when an action event PayWage is perceived by a declared variable f of a ConsumptionGoodsProducer type. Then a variable w of a WorkerInFirm type which denotes the workersInFirm list of the variable f is also declared. This rule only results in creating a new TellWage message.

Table 4.36. Environment Rule: ConsumptionGoodsProducerPayWage\_Rule

Triggering Event	PayWage
Declaration	ConsumptionGoodsProducer f
	• objectRef = PayWage.actor
	WorkerInFirm w : f.workersInFirm
Condition	-

Resulting Messages	TellWage
	• senderIdRef = PayWage.actorIdRef
	• receiverIdRef = w.householdId
	• wage = w.wage
	• region = f.region
State Effects	-

The rule ConsumptionGoodsProducerIncreaseSpecificSkillLevel\_Rule is used when an action event IncreaseSpecificSkillLevel is perceived by a declared variable f of a ConsumptionGoodsProducer type. Then a variable w of a WorkerInFirm type which denotes the workersInFirm list of the variable f is also declared. After that, the updateSpecificSkillLevel function is called. This rule only results in creating a new TellSpecificSkillLevel message.

Table4.37.EnvironmentRule:ConsumptionGoodsProducerIncreaseSpecificSkillLevel\_Rule

Triggering Event	IncreaseSpecificSkillLevel
Declaration	ConsumptionGoodsProducer f
	• objectRef = IncreaseSpecificSkillLevel.actor
	WorkerInFirm w : f.workersInFirm
Condition	-
Resulting Messages	TellSpecificSkillLevel
	• senderIdRef = IncreaseSpecificSkillLevel.actorIdRef
	• receiverIdRef = w.householdId
	• specificSkillLevel = w.specificSkillLevel
State Effects	f
	• updateSpecificSkillLevel(householdId, specificSkillLevel)
	• householdId = w.householdId
	• specificSkillLevel = w.specificSkillLevel + (1 - Math.pow((0.5), (1 / (20 + 0.25 * (w.generalSkillLevel - 1) * (4 - 20))))) * (f.averageQualityOfCapitalStock - w.specificSkillLevel)

The rule <code>EndOfMonth\_Rule</code> applies when an exogenous event <code>EndOfMonth</code> occurs. This event simulates at the end of every month (occurrenceTime="25") and occurs at every 24 steps in the simulation. This rule is used to update some values of global variables at the end of each period.

Table 4.38. Environment Rule: EndOfMonth\_Rule

Triggering Event	EndOfMonth
Declaration	-
Condition	-
Resulting Messages	-
State Effects	Global.period = Global.period + 1
	• Global.innovationProbability = Global.wouldInnovate()

• Global.qualityOfInvestment = (1 + Global.innovationProbability) * Global.qualityOfInvestment
• Global.investmentSalesPrice = (1 + Global.innovationProbability) * Global.investmentSalesPrice

The rule  $AtEndOfMonthConsumptionGoodsProducerClearInventoryPositions\_Rule$  applies when an exogenous event EndOfMonth occurs. A variable f of a ConsumptionGoodsProducer type is declared. Then the grossInvestment property of the variable f is reduced by one percent. After that, three functions are called.

Table4.39.EnvironmentRule:AtEndOfMonthConsumptionGoodsProducerClearInventoryPositions\_Rule

Triggering Event	EndOfMonth
Declaration	ConsumptionGoodsProducer f
Condition	-
Resulting Messages	-
State Effects	f
	• grossInvestment = (1 - 0.01) * f.grossInvestment
	updateOptimalStockLevel()
	clearInventoryPositions()
	• updateLastFourProducedQuantities()

The rule  $AtEndOfMonthPayWage\_Rule$  applies when an exogenous event EndOfMonth occurs. A variable h of a Household type is declared. Then the currentIncome property of the variable h is increased by one, when the firm property of the variable h is equal to 100.

Table 4.40. Environment Rule: AtEndOfMonthPayWage\_Rule

Triggering Event	EndOfMonth
Declaration	Household h
Condition	h.firm == 100
Resulting Messages	-
State Effects	h
	• currentIncome = h.currentIncome + 1

The rule  $AtEndOfMonthDetermineEmployedWorkerNotAsJobSeeker\_Rule$  applies when an exogenous event EndOfMonth occurs. A variable h of a Household type is declared. Then the jobSeeker property of the variable h is set true, when the firm property of the variable h is not equal to 100 and the value of the jobSeeker property returns true.

Table4.41.EnvironmentRule:AtEndOfMonthDetermineEmployedWorkerNotAsJobSeeker\_Rule

Triggering Event	EndOfMonth
Declaration	Household h
Condition	h.firm != 100 and h.jobSeeker = true
Resulting Messages	-

State Effects	h
	• jobSeeker = false

## **Chapter 5. Simulation results**

This chapter shows the simulation results with the help of graphical statistics which live at simulation runtime. As previously mentioned, in original model there are three types of policies, each of which corresponds to one set of simulation results.

#### General Parameter Setting:

- 2 regions, one mall per region
- 400 households
- 10 Consumption Goods Producers
- 1 Capital Goods Producer
- Rate of Growth of Technological Frontier: 6%
- 5 Levels of General Skills  $(1 \rightarrow 5)$

Starting from low/low case the government can improve general skill distributions.

- Option 1: Efforts are spread over both regions.
  - Low/low → medium/medium
  - 80% Skill group 3, 5% for each Skill group 1, 2, 4, 5
- Option 2: Efforts are focused in one region.
  - Low/low → low/high
  - Region 1: 80% Skill level 1, 5% Skill group 2, 3, 4, 5
  - Region 2: 80% Skill level 5, 5% Skill group 1, 2, 3, 4

## Appendix A. ComplexDataType

This tag is used to define the new complex data type. It can have attributes. These complex data types can be used in the same way as the standard data types.

• **ProductInStock:** Represents a product, which is offered by a CGP and stored at malls. It has some attributes as follows.

• firmId type: Integer

description: Holds the "identity" of the CGP agent, which provides the product.

· price type: Float

description: Holds the price of the product.

• quantity type: Float

description: Holds the amount of the product, which is sold at malls.

ProductListItem: Represents a product, which can be sampled by consumers. The attributes can
be summarized as follows.

• firmId type: Integer

description: Holds the "identity" of the CGP agent, which provides the product.

• consumptionValue type: Float

description: Holds the value of the product depending on the price of the product.

• selectionProbability type: Float

description: The consumer decides which product to buy with the selection probability that depends solely on the price.

• **ProductDemandRecord:** Represents the market demand of a product in a period. The attributes are given below.

• mallId type: Integer

description: Holds the "identity" of the mall agent.

• demand type: Float

description: Holds the sales volume of the product.

• maximumDemand type: Float

description: Holds the maximum volume of sales in all periods.

optimalStockLevel type: Float

description: Holds an optimum order point for each mall.

• **InventoryPosition:** Represents the desired replenishment quantity for a mall. The attributes are as follows.

• mallId type: Integer

description: Holds the "identity" of the mall agent.

• quantity type: Float

description: Holds the desired replenishment quantity of the product for the mall.

• adjustmentFactor type: Float

description: Holds the ration for each mall.

- WorkerInFirm: Represents a household, who is employed. It has some attributes as follows.
  - householdId type: Integer

description: Holds the "identity" of the household agent.

• wage type: Float

description: Holds the wage of the worker.

• generalSkillLevel type: Integer

description: Holds the general skill level of the worker.

• specificSkillLevel type: Float

description: Holds the specific skill level of the worker.

- **JobApplicationRecord:** Represents a job applicant, who needs to find a suitable position. The attributes can be summarized as follows.
  - householdId type: Integer

description: Holds the "identity" of the household agent.

• generalSkillLevel type: Integer

description: Holds the general skill level of the applicant.

• specificSkillLevel type: Float

description: Holds the specific skill level of the applicant.

- **JobOfferRecord:** Represents a job offer, which is sent to qualified applicants. The attributes are given below.
  - firmId type: Integer

description: Holds the "identity" of the CGP agent.

• wageOffer type: Float

description: The CGP posts vacancies including the wage offer.

• netWageOffer type: Float

description: The commuting costs are deducted from the wage offer.

## Appendix B. MessageType

Messages are used to communicate between the agents. Every message structure is difined seperately. There are ten message types, two of which have no attributes.

- **TellCurrentStockLevel:** Sent by malls to tell the CGP about the current stock level. This message has one attribute including quantity, which holds the amount of the product.
- **TellSalesRevenue:** Sent by malls to tell the CGP about the sales situation. This message has two attributes including revenue which holds the sales revenue, and quantity that holds the sales volume.
- **TellDismissal:** Sent by CGPs. The household checks whether is fired or not. This message has no attributes.
- **TellVacancy:** Sent by households. The CGP receives applications for vacancies. This message has two attributes which hold the general skill level and the specific skill level of the applicant.
- **JobOffer:** Sent by CGPs to qualified applicants. This message has two attributes which store the offered wage and region where the CGP is located.
- AcceptJob: Sent by households to accept the positions. This message has three attributes including wage, generalSkillLevel and specificSkillLevel.
- **ResignJob:** Sent by households. Because the household is offered a better job, he resigned his position. This message has no attributes.
- **DeliverProduct:** Sent by CGPs to deliver the ordered products to the mall. This message has one attribute containing quantity, that holds the delivery quantity.
- **TellWage:** Sent by CGPs. Wage is paid to the worker. This message has two attributes which store the monthly wage that an individual worker earns in the current production cycle and region where the CGP is located.
- TellSpecificSkillLevel: Sent by CGPs. The household checks whether his specific skill level needs
  to be updated or not. This message has one attribute including specificSkillLevel which holds the
  adjusted specific skill level.

## Appendix C. ActionEventType

Action events are used by agents, which want to perform some actions. There are ten action event types, six of which have no attributes.

- **BuyNewInvestment:** If additional investments are needed the CGP performs the action of purchasing new investment goods from the IGP. This event has no attributes.
- **DismissWorker:** If the CGP wants to decrease the incumbent workforce it performs the action of downsizing. This event has no attributes.
- **PostVacancyInformation:** If additional workers are needed the CGP performs the action of posting vacancies. This event has two attributes including firmId which holds the "identity" of the CGP agent, and wageOffer that holds the offered wage for vacancies.
- **InFirstIterationOfferJob:** After ranking the applicants, the CGP performs the action of offering the positions. This event has no attributes.
- **DistributeProduct:** After production, the CGP performs the action of distributing the products. This event has no attributes.
- PayWage: When the CGP updates its labor force, it performs the action of paying wages. This event has no attributes.
- **IncreaseSpecificSkillLevel:** The CGP performs the action of adjusting the specific skills of its employees. This event has no attributes.
- PayEqualShare: The IGP performs the action of distributing its revenue to all households. This event has one attribute including share, which holds equal shares of the revenue.
- **PayDividend:** The CGP performs the action of paying dividends to all households. This event has one attribute containing dividend, that holds equal shares of the dividends.
- **SetNewPrice:** Once the CGP needs to adjust the price of its product, it performs the action of updating the price. This event has one attribute which records the new price.

# Appendix D. ActionEventType

# **Glossary**

#### Glossar

EURACE

EUR-ACE European Agent-Based Economics