MEAN STACK TRAINING PROPOSAL

"For the things we have to learn before we can do them, we learn by doing them."-Aristotle

PREPARED FOR:

IQVIA

PREPARED BY:

DEVFACTORY

DELIVERED ON:

To,
Mr Narayanan,
IQVIA.

Dear Mr Narayanan,

Success in the marketplace increasingly depends on learning. Most people don't know how to learn. At DevFactory, we believe that responsive, customised, outcome-based learning programs make the difference between a good workforce and a great one.

DevFactory offers you a full stack(MEAN) development package .It can help you with a wide range of topics, from helping managers understand and manage projects better, coach experienced and budding developers in concepts of MEAN stack , and manage the performance of their teams.

We appreciate your interest in the need to invest in training that fits your particular requirements in MEAN stack development. This proposal contains a range of options for your consideration.

I will follow up with you next week to review the proposal and discuss next steps. In the meantime, please feel free to engage me at any time with questions.

Sincerely,

Rohan Joseph Mathew
DevFactory

OUR PROCESS

Analysis and Assessment:

- Goal and outcome setting , identify skill gaps, program definition.
- Partner with you to identify a simple Web Application to be developed by the participants of the programs. (*Typically a 5 day program the participant can develop end to end 3-5 screens.*)
- Your company's best practices can be integrated in the course (Coding Standards, Design Methodology, Unit Testing Samples etc.) for the benefit of onboarding .

Approval and Implementation

We will give you an opportunity to review the plan and course material before implementation. When your feedback is incorporated, we'll establish a schedule for rolling out the training and set benchmarks for completion. Then, let the training begin!

Evaluation of outcome

Our training package is driven with a focus on meeting the outcome.
Our evaluation will include product testing,on time product release and one-to-one assessment.
We will also ask you and your staff to evaluate us: Did the training meet your expectations? Did it solve a specific problem or problems? What could we do better next time?

About us

DevFactory is located at Kaloor,Kochi. We are happy to offer you our expertise in training in Fullstack Development . Our tried and true system is based on over 15 years of cumulative experience shared between our trainers. We pride ourselves on our outcome based training approach and are sure that you will leave our sessions more prepared to tackle your software development goals .

TRAINING TEAM

ANSAR A has over 10years of experience as a software developer and project manager in the IT industry .He passion for training comes from his experience as a mentor to more than 200 software professionals whom he has on boarded during his career.Ansar ,like Devfactory , is a true believer in the practical way of learning.

Other clients include:

- Dhi Sigma Pvt Ltd.
- Tram.global

"Partnered with an IT Finishing school startup in Kochi, DevFactory to bridge the resource gap. Truly innovative training methodology recreating an IT company environment and result-oriented approach. Managed professionally by people with industry experience."

- Ajith Nambiaruveetil, Founder of Dhi Sigma Systems.

Training sessions

Our training sessions are meticulously planned and geared toward the maximisation of efficiency. Your time is valuable, so our goal is to best prepare you while taking up the least amount of your time possible.

Your training will be conducted by 2 of our trainers over 5 total sessions that will last from 10AM to 5PM over 5 days. Training sessions will be comprised of both activities and lectures that will touch upon the following subjects:

- Introduction to MEAN stack development .
- Project Introduction and task setting.
- Basic FrontEnd Design with AngularJS.
- Basic BackEnd Design (Data-Modelling and CRUD operations)with MySQL.
- BackEnd connection management with Node.JS
- REST APIs with Express.JS
- JWT and session management.
- Unit testing .
- Other tools (Postman ,Github)

** Conduct of training sessions over weekdays or weekends to be discussed and finalised

I will attach a sample schedule for your reference.

TERMS & CONDITIONS

WHAT WE PROVIDE:

- Analysis and assessment of your needs.
- Training and curriculum development.
- All training materials.
- Implementation and delivery of training program.
- Evaluation of training program.

All training materials developed remain the intellectual property of DevFactory, to be used only under their approval and/or supervision.

WHAT YOU PROVIDE:

- Access to your staff for one-day analysis and assessment sessions.
- Training rooms as required, fully AV capable.
- Technological support in the form of computers, tablets, and internet access.
- Release time for employees to complete their training.

Training contract

This Training Contract (the "Contract") states the terms and conditions that govern the contractual agreement between DEVFACTORY having its principal place of business at First Floor,Antony Towers,LFC Road,Kaloor,Kochi (the "Trainer"), and IQVIA,Edapally,Kochi (the "Client") who agrees to be bound by this Contract.

WHEREAS, the Trainer holds significant expertise in Full stack development and offers training services in MEAN stack Development for which the Client would like to engage the Trainer according to the terms and conditions herein.

NOW, THEREFORE, In consideration of the mutual covenants and promises made by the parties within this Contract, the Trainer and the Client (individually, each a "Party" and collectively, the "Parties") covenant and agree as follows:

1.   TRAINING

The Trainer shall conduct training in MEAN Stack development in accordance with the schedule attached.

2.   PAYMENT

The total cost to be paid to the Trainer by the Client for the services hereunder shall be Seven Thousand five hundred per resource INR (7,500/- INR per resource). Thirty Thousand INR(30,000 INR) shall be paid at the execution of this Agreement and balance shall be paid at the conclusion of the training sessions.

3.   CANCELLING THE TRAINING SESSIONS

The Client agrees and acknowledges that a change in the schedule may present a significant burden for the Trainer and thus the Client shall forfeit Thirty thousand INR (30,000 INR) of the amounts already paid to the Trainer if the Client must cancel the

training services within 7 days of the date on which the training services are to be scheduled.

4.   PUBLICITY AND MARKETING

The Client authorises the Trainer to utilise the Client's logo and associated trademarks as well as any media, photos, or footage from any training session solely for the purpose of marketing the Trainer's services.

5.   NO MODIFICATION UNLESS IN WRITING

No modification of this Contract shall be valid unless in writing and agreed upon by both Parties.

6.   APPLICABLE LAW

This Contract and the interpretation of its terms shall be governed by and construed in accordance with the laws of the State of Kerala.
IN WITNESS WHEREOF, each of the Parties has executed this Contract, both Parties by its duly authorised officer, as of the day and year set forth below.

DevFactory

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Rohan J Mathew, CEO   25-8-2022

IQVIA

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