

Guiding
The
Way
To
Better
Homes



#### Why the Change?

Over the past years, we have encountered inefficiencies, rising costs, and growing market competition.

Unpredictable factors like the COVID-19 pandemic disrupted our operations and hindered our growth. Our processes have become outdated, overlapping functions have caused delays, and our customer service is not the best..

These challenges have made it necessary for significant improvements to ensure our continued success and resilience in this competitive environment.



# Proposed Strategy

http:/www.landgah.com













To boost efficiency, cut costs, adapt swiftly to changing conditions, and optimize project outcomes.

## What is Changing?



### Big Data Analytics, Collaboration

Enable targeted marketing, increase customer conversion rates, and enhance teamwork between sales and customer care teams.



#### Brolly-Al, Customercentric Culture

Personalize customer service, improve satisfaction, and cultivate a strong, loyal customer base through targeted interactions.

## Standardized processes Monitoring, & Control

Enhance consistency, quickly identify and address issues, and improve operational efficiency across the organization.



## In-house property leasing

Reduce costs, eliminate intermediaries, retain direct customer relationships, and provide flexible leasing options.

#### **Employee Support**

How we work may change as workflows will be reshaped for enhanced collaboration. Adequate training and resources have been made available to adapt to new tools and processes.

For support, contact Programme Lead





We need your support and collaboration to make these changes successful and drive our future growth.