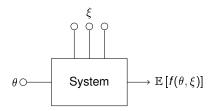
# Algorithms for Product Pricing and Energy Allocation in Energy Harvesting Sensor Networks MSc(Engg.) Thesis Defense

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## Stochastic System



• The output  $f(\theta, \xi)$  depends on the control (or input)  $\theta$  and a noise element  $\xi$ 

#### Objective:

• Find input  $\theta$ , which minimizes (or maximizes)  $\mathbb{E}[f(\theta,\xi)]$ 

#### Overview

1 Product Pricing
Problem Formulation
Algorithm
Results

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2 Energy Sharing in Sensor Networks Problem Formulation Algorithms Approximation Algorithms Results

#### **Product Demand and Price**

- New product introduced into market faces demand uncertainty
  - Size of target population not known
  - Response to promotional campaigns cannot be ascertained
- Product price, quality and technology influence demand
- Dynamically varying price gives better profit compared to fixed pricing

# **Product Pricing Problem**

- Product sold over the time interval [0, T]
- X(t): Cumulative sales (or demand) upto time t
- u(X(t)): Manufacturing cost per unit of the product
- P<sub>r</sub>(t): Price of product at time t

### Objective

Find  $P_r(t)$  which maximizes expected cumulative profit over [0, T]

$$J^* = \max_{P_r(t)} \mathbb{E} \left[ \int_0^T (P_r(t) - u(X(t))) X(t) dt \mid X(0) = X_0 \right]$$



#### **Bass Diffusion Model**

- Used to quantify how demand grows with time
- Driving forces for product diffusion mass-media communication and word-of-mouth communication
- Change in cumulative sales X(t) of a product is stated as

$$\frac{dX(t)}{dt} = p(M - X(t)) + \frac{qX(t)}{M}(M - X(t))$$

- M: Market potential
- p, q: Coefficients of innovation and imitation

#### Growth of Cumulative Demand

Change in X(t) is modelled as a Stochastic Differential Equation (SDE)-

$$dX(t) = (M - X(t)) \left( p + \frac{qX(t)}{M} \right) (1 - \gamma P_r(t)) dt + \sigma(X(t)) dW(t)$$

- $\gamma$  determines the extent of influence of  $P_r(t)$  on the product diffusion
- $\sigma(.)$  diffusion term,  $\{W(t), t \ge 0\}$  standard Brownian motion.

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### Approach

- Discretize SDE and solve in discrete time setting
- Formulate the problem in the setting of simulation optimization
- Tune the (discrete) price trajectory to obtain optimum performance

• T = Nh for some N > 1, 0 < h < 1

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- $\bullet g(X_j, P_{r(j)}) = (u(X_j) P_{r(j)})$

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- $\sigma(X_j) \equiv \sigma(jh)$
- $\sigma'(\cdot)$  is the derivative of  $\sigma(\cdot)$

### SDE Discretization (contd.)

#### **Discretized SDE**

$$X_{j+1} = X_j + b(X_j, P_{r(j)})h + \sigma(X_j)\sqrt{h}Z_{j+1} + \frac{1}{2}\sigma(X_j)\sigma(X_j)h(Z_{j+1}^2 - 1)$$

- For  $0 \le j \le N-1$ ,  $Z_{j+1}$  are independent N(0,1) distributed samples

## SDE Discretization (contd.)

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#### **Discretized Objective Function**

$$J\left(P_{r(0)}, P_{r(1)}, \cdots, P_{r(N-1)}\right) = \mathbb{E}\left[\sum_{j=0}^{N-1} g(X_j, P_{r(j)})(X_j - X_{j-1}) \mid X_0\right]$$

## **Optimal Price Vector**

Objective: Find  $\mathbf{P}_{\mathbf{r}}^* = (P_{r(0)}^*, P_{r(1)}^*, \cdots, P_{r(N-1)}^*)^{\top}$  where,

$$\{P_{r(0)}^*,P_{r(1)}^*,\cdots,P_{r(N-1)}^*\} = \underset{\{P_{r(0)},\cdots,P_{r(N-1)}\}}{\text{arg min}} J_{X_0}(P_{r(0)},P_{r(1)},\cdots,P_{r(N-1)})$$

- Price set at stage k influences the demand in that stage as well as in future stages
- The initial price influences the single-stage costs of all stages

## **Gradient Search Using Simulations**

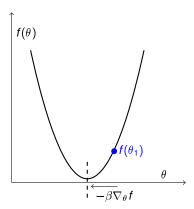
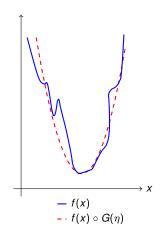


Figure: Gradient Search

- Need to minimize  $f(\theta)$
- Find  $\nabla_{\theta} f$
- Update θ in the negative direction of gradient
- In pricing problem,  $f(\theta) = J(P_{r(0)}, P_{r(1)}, \cdots, P_{r(N-1)})$

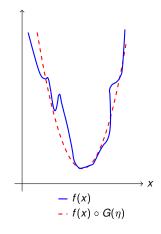
## Smoothed Functional Technique

- Smooth  $\nabla J(P_{r(0)}, P_{r(1)}, \cdots, P_{r(N-1)})$  by convolution with N-dimensional Gaussian density function,  $G(\eta), \eta \in \mathbb{R}^N$
- $\beta > 0$  is a small constant



# Smoothed Functional Technique

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The gradient estimate is

$$D_{eta} J_{X_0}(\mathsf{P_r}) = rac{1}{eta} \mathbb{E} \left[ rac{oldsymbol{\eta}}{2} (J_{X_0}(\mathsf{P_r} + eta oldsymbol{\eta}) - J_{X_0}(\mathsf{P_r} - eta oldsymbol{\eta})) \mid \mathsf{P_r} 
ight]$$



#### **Gradient Estimate**

- In our simulation-based algorithm, expectation is replaced by samples obtained from simulation.
- For large L, small  $\beta$ ,

$$\nabla J_{X_0}(\mathbf{P_r}) = \frac{1}{\beta} \frac{1}{L} \left[ \sum_{n=1}^{L} \frac{\boldsymbol{\eta}(n)}{2} \left( J_{X_0}(\mathbf{P_r} + \beta \boldsymbol{\eta}(n)) - J_{X_0}(\mathbf{P_r} - \beta \boldsymbol{\eta}(n)) \right) \right]$$

• 
$$\parallel D_{\beta}J_{X_0}(\mathbf{P_r}) - \nabla J_{X_0}(\mathbf{P_r}) \parallel \to 0$$
 as  $\beta \to 0$  and  $L \to \infty$ 

# Two-timescale Smoothed Functional (SF) Algorithm

- **1** Generate  $\eta(n)$
- ② Get  $\mathbf{P}_{\mathbf{r}}^{+} = \mathbf{P}_{\mathbf{r}}(n) + \beta \boldsymbol{\eta}(n)$  and  $\mathbf{P}_{\mathbf{r}}^{-} = \mathbf{P}_{\mathbf{r}}(n) \beta \boldsymbol{\eta}(n)$
- 3 Compute X+ and X-
- **3** Compute  $\delta_j^+ = g(X_i^+(n), P_{r(j)}^+(n))(X_i^+(n) X_{i-1}^+(n)),$  $\delta_j^- = g(X_i^-(n), P_{r(j)}^-(n))(X_i^-(n) - X_{i-1}^-(n)),$  0 ≤ j ≤ N − 1
- **6** Compute  $\delta_j = \frac{\eta_j(n)}{2\beta} \sum_{i=j}^N \left(\delta_j^+ \delta_j^-\right), \ 0 \le j \le N-1, \ \delta = (\delta_0, \dots, \delta_{N-1})^\top$
- **6** Gradient estimate:  $\mathbf{Y}(n+1) = (1-c(n))\mathbf{Y}(n) + c(n)\delta$
- **7** Update price:  $\mathbf{P_r}(n+1) = \mathbf{P_r}(n) \alpha(n)\mathbf{Y}(n+1)$

## Performance of SF Algorithm

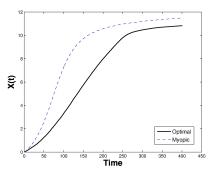


Figure: Evolution of cumulative demand

Figure: Optimal Price Trajectory

#### **Simulation Parameters:**

- M = 10,  $\sigma = 0.1$ ,  $u(X_j) = 100 0.2X_j$ , p = 0.02, q = 0.5 and  $\gamma = 0.005$
- $\bullet$  L = 50,000, N = 400, h = 0.25, T = 100
- Myopic price is 140
- $\bullet$  Objective function values: myopic  $= -472.6 \pm 0.9,$  optimal =  $-670 \pm 6$

### Summary

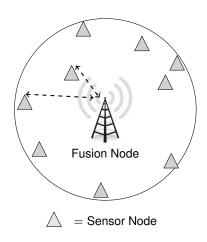
- We proposed a simulation-based algorithm for pricing a product over the interval [0, T], when demand is uncertain
- The algorithm utilised smoothed functional gradient estimator to find the optimal pricing policy

#### **Future Directions:**

 Simulation based optimization methods for products in the presence of competing products 1 Product Pricing
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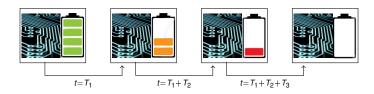
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### Sensor Network



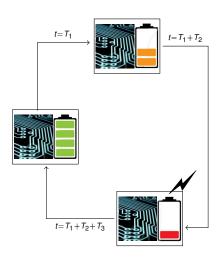
- Group of autonomous sensing nodes
- Sensed data is transmitted to a fusion node
- Fusion node obtains data from multiple nodes and processes it

#### Conventional Sensor Node



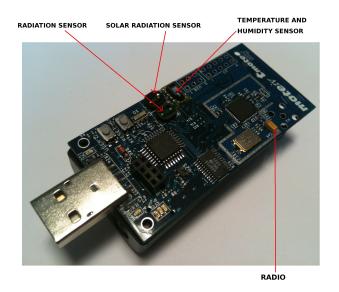
- Node is powered by a non-rechargeable battery
- Energy is used for sensing and transmission
- Node stops operating once battery is exhausted

## **Energy Harvesting Sensor Node**



- Node replenishes energy, by harvesting energy from the environment
- Energy harvested is location and time dependent
- Techniques required to prevent energy starvation in nodes

### Sensor Mote



### **Energy Sharing Problem**

- System comprises of n sensors and a common energy harvesting (EH) source
- Each sensor has a finite data buffer in which sensed data is stored
- The EH source has a finite buffer to store the harvested energy
- Nodes share the energy harvested by the EH source

## **Energy Sharing Problem**

- System comprises of n sensors and a common energy harvesting (EH) source
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#### Aim

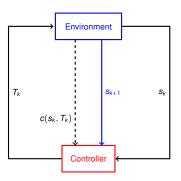
To develop energy sharing algorithms which minimize the average delay in transmission of data from the nodes

### Approach

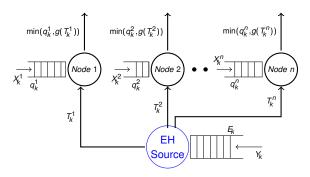
- Model the problem as an infinite-horizon average cost Markov decision process (MDP)
- Control decisions based on:
  - amount of data in each of the sensors
  - energy available in the EH source
- Develop Reinforcement Learning (RL) algorithms which
  - optimally allocate energy to every sensor
  - work without requiring a system model

## Reinforcement Learning

- Environment: probabilistically evolves over states
- Reinforcement: the cost incurred after performing an action in a state
- Policy: determines which action to be taken at every state
- Goal: learn a policy which minimizes the long-run average cost
- The RL controller learns the policy which achieves this goal using trial-and-error process

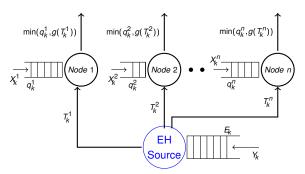


## System Model



- Slotted, discrete-time model for the environment
- $D_{\text{MAX}}$ : Data buffer size of each sensor
- $E_{\text{MAX}}$ : Energy buffer size of EH source

### System Model



- In slot k,
  - $E_k$ : Energy buffer level,  $q_k^i$ ,  $1 \le i \le n$ : Data buffer level of node i
  - EH source harvests Y<sub>k</sub> units of energy
  - Source provides  $T_k^i$  units of energy to node i,  $1 \le i \le n$
  - Node i generates  $X_k^i$  bits of data and transmits  $g(T_k^i)$  bits of data,  $1 \le i \le n$

## System Model (contd.)

Data buffer queue lengths evolve as

$$q_{k+1}^i=(q_k^i-g(T_k^i))^++X_k^i\quad 1\le i\le n$$
 where  $(q_k^i-g(T_k^i))^+=\max{((q_k^i-g(T_k^i),0)}$ 

Energy buffer queue length evolves as

$$E_{k+1} = \left(E_k - \sum_{i=1}^n T_k^i\right) + Y_k$$

## **Model Assumptions**

• Generated data at time k+1,  $X_{k+1} \triangleq (X_{k+1}^1, \dots, X_{k+1}^n)$  evolves as a jointly Markov process:

$$X_{k+1} = f^1(X_k, W_k), \qquad k \ge 0$$

- $f^1$  is some arbitrary vector valued function with n components
- $\{W_k, k \ge 1\}$  is a noise sequence with probability distribution  $P(W_k \mid X_k)$  depending on  $X_k$ .
- 2 Energy arrival process evolves as:

$$Y_{k+1}=f^2(Y_k,\,V_k),\qquad k\geq 0$$

- f<sup>2</sup> is some scalar vector valued function
- {V<sub>k</sub>, k ≥ 1} is a noise sequence with probability distribution P(V<sub>k</sub> | Y<sub>k</sub>) depending on Y<sub>k</sub>.

### **MDP** Formulation

- State:  $s_k = (q_k^1, q_k^2, \dots, q_k^n, E_k, X_{k-1}^1, \dots, X_{k-1}^n, Y_{k-1}), s_k \in S$
- Action:  $T(s_k) = (T^1(s_k), T^2(s_k), \dots, T^n(s_k)) \in A$ , specifies the number of energy bits to be given to each node at time k
- Stationary Policy  $\pi = \{T, T, \ldots\}$
- Single Stage Cost:  $c(s_k, T(s_k)) = \sum_{i=1}^n (q_k^i g(T^i(s_k)))^+$ .
- Long-run average cost per step  $\lambda^{\pi}$ :  $\lim_{m \to \infty} \mathbb{E}\left[\frac{1}{m} \sum_{k=0}^{m-1} c(s_k, T(s_k))\right]$

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### Objective

Find a stationary optimal policy  $\pi^* = (T^*, T^*, \ldots)$  which minimizes the sum of remaining data queue lengths of all buffers. This policy also minimizes the mean delay of data transmission.



## Q-learning

- Q-value of a state-action pair (s, a) is Q(s, a)
- Initially,  $Q(s, a) = 0 \ \forall s \in S, a \in A$
- i<sub>r</sub>: Reference state
- Simulate the MDP for a large number of iterations
- At iteration j, for the state-action pair visited during simulation, Q value is updated:

$$Q_{j+1}(s, a) = (1 - \alpha(j))Q_j(s, a) + \alpha(j)$$

$$\times \left(c(s, a) + \min_{b \in A(s')}Q_j(s', b) - \min_{u \in A(i_r)}Q_j(i_r, u)\right)$$

• Step-size sequence  $\alpha(j) > 0$ ,  $\forall j \ge 0$  satisfies the following conditions:

$$\sum_{j} \alpha(j) = \infty \text{ and } \sum_{j} \alpha^{2}(j) < \infty.$$

### Q-Learning: Exploration Mechanisms

- $\epsilon$ -greedy Method: At state s, in iteration j select random action with probability  $\epsilon$  and greedy action with probability 1  $-\epsilon$
- UCB Method:
  - N<sub>s</sub>(j): number of times state s is visited until time j
  - $N_{s,a}(j)$  be the number of times action a is picked in state s upto time j
  - Q-value of state-action pair (s, a) at time j is  $Q_j(s, a)$
  - Action for the current state s is chosen using the following rule

$$a' = rg \max_{a \in A(s)} \left( -Q_j(s, a) + \beta \sqrt{rac{\ln N_s(j)}{N_{s,a}(j)}} 
ight)$$

## Q-learning: Optimal Policy

- ullet Q-learning algorithm converges to optimal value function  $Q^*$
- The optimal action a\* for state s is obtained by

$$a^* = \operatorname*{arg\,min}_{a' \in A(s)} Q^*(s, a')$$

• Optimal Policy:  $T^*(s) = a^*, \forall s \in S$ 

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#### Issues

- Need lookup table to store and update Q-value for every (s, a) tuple
- Computationally expensive: With n = 2,  $|S \times A| \approx 30^6$
- Condition exacerbated when there are more number of sensors, n=4,  $|S \times A| \approx 30^{10}$

### **Approximation Approaches**

- 1 State and action space aggregation
  - Concept is to cluster states and actions based on monotonicity property of value function
  - Define a Q-value for aggregate state-action pair
  - Results in cardinality reduction
- 2 Policy Approximation
  - Need to search in the space of all policies
  - Aim is to find a near optimal stationary randomized policy

## Property of Value Function

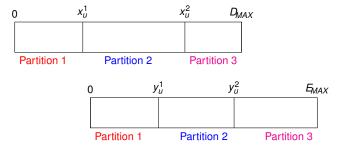
- Consider two nodes and a source
- $H^*(q_1, q_2, E)$  be the differential value of state  $(q_1, q_2, E)$
- $q < q^L \le D_{MAX}$  and  $E_{MAX} \ge E^L > E$ . Then  $H^*$  is monotonic

$$H^*(q_1, q_2, E) \leq H^*(q_1^L, q_2, E)$$

$$H^*(q_1, q_2, E) \geq H^*(q_1, q_2, E^L).$$

- Value function of the clustered state will be the average of the value function of the individual states
- Value function of aggregated state will be close to the value function of the unaggregated state if the difference between values of states in a cluster is small

## State and Action Space Aggregation



- Data buffer partitions: sets  $d_1, d_2, \dots, d_s$ , where  $d_i = (x_L^i, x_U^i)$
- Energy buffer partitions: sets  $e_1, e_2, \dots, e_r$ , where  $e_j = (y_L^j, y_U^j)$

$$0 = \chi^1_1 < \chi^1_U < \chi^2_L < \chi^2_U < \ldots < \chi^s_L < \chi^s_U = D_{MAX} \text{ and}$$
 
$$\chi^i_U + 1 = \chi^{i+1}_L, \quad 1 \le i \le s-1.$$

$$0 = y_L^1 < y_U^1 < y_L^2 < y_U^2 < \dots < y_L^r < y_U^r = E_{MAX} \text{ and}$$
$$y_U^i + 1 = y_i^{i+1} \quad 1 \le i \le r - 1.$$

# Cardinality Reduction

- Aggregate state:  $s' = \{I^1, \dots, I^{n+1}, I^{n+2}, \dots, I^{2n+1}, I^{2n+2}\}$ 
  - $I^{i}$  is the data buffer level in the  $i^{th}$  node,  $1 \le i \le n$
  - $I^{n+1}$  is the energy buffer level
  - $I^i \in \{1, \dots, s\}, 1 \le i \le n, n+2 \le i \le 2n+1$
  - $I^{n+1}, I^{2n+2} \in \{1, \dots, r\}$
- Aggregate action for state s' is  $t' = (t^1, ..., t^n)$ where  $t^i \in \{1, ..., t^{n+1}\}, 1 \le i \le n$
- $s \ll D_{MAX}$ ,  $r \ll E_{MAX}$
- $|S^{'} \times A^{'}| \approx 4^{10}$  with four nodes,  $E_{MAX} = D_{MAX} = 30$  and four partitions of data and energy buffers

## Q-learning with State Aggregation

- S': Aggregate state space
- A': Aggregate action space
- Q-value Q(s', t'): defined for every aggregate state-action tuple
- Initially, Q(s', t') = 0 and updated using the following rule

$$\begin{aligned} Q_{j+1}(s',a') &= (1 - \alpha(j))Q_{j}(s',a') + \alpha(j) \times \\ &\left(c(s',a') + \min_{b \in A'(v')}Q_{j}(v',b) - \min_{u \in A'(r')}Q_{j}(r',u)\right) \end{aligned}$$

## **Policy Approximation**

- The set of policies is approximated by a parameter vector  $\boldsymbol{\theta} = (\theta_1, \dots, \theta_M)$
- Class of parameterized random policies is  $\{\pi^{\theta}, \theta \in \mathbb{R}^{M}\}$
- $\pi^{\theta}(s', a')$ : Probability of picking aggregate action a' in aggregate state s'
- Goal: Tune  $\theta$  such that  $\pi^{\theta}$  is near optimal
- Search the policy space in an organised manner

## **Cross-Entropy Method**

#### Parameterized Boltzmann Policies

•  $\phi_{sa} \in \mathbb{R}^M$ : Feature vector for aggregate state-action tuple (s, a)

$$\pi^{ heta}(s, a) = rac{e^{ heta^{ op}\phi_{sa}}}{\sum\limits_{b \in A(s)} e^{ heta^{ op}\phi_{sb}}} \qquad orall s \in S^{'}, \ orall a \in A^{'}(s)$$

•  $\theta = (\theta_1, \dots, \theta_M), \theta_i \sim N(\mu_i, \sigma_i), \text{ where } 1 \leq i \leq M$ 

### Approach

- Generate N parameter vectors  $(\theta^1, \dots, \theta^N)$
- ullet Simulate MDP trajectory using each parameter vector  $oldsymbol{ heta}^j$
- Compute average cost  $\lambda_j$  of each policy  $\pi^{\theta^j}$
- Choose trajectory j, if  $\lambda_j < \lambda_c$
- Update  $(\mu_i, \sigma_i)$  using the parameter vectors corresponding to these trajectories

## Cross-Entropy Method (contd.)

- A quantile value  $\rho \in (0, 1)$  is selected
- The average cost values are sorted in descending order. Let  $\lambda_1, \ldots, \lambda_N$  be the sorted order. Hence  $\lambda_1 \geq \ldots \geq \lambda_N$ .
- $\lambda_c = \lambda_{\lceil (1-\rho)\rceil N}$  average cost is picked as the threshold level
- Meta-parameters  $\{(\mu_i^t, \sigma_i^t), \ 1 \le i \le M\}$  are updated after iteration t as follows:

$$\begin{split} \mu_i^{(t+1)} &= \frac{\sum\limits_{j=1}^N I_{\{\lambda_j \leq \lambda_c\}} \theta_i^j}{\sum\limits_{j=1}^N I_{\{\lambda_j \leq \lambda_c\}}} \\ \sigma_i^{2^{(t+1)}} &= \frac{\sum\limits_{j=1}^N I_{\{\lambda_j \leq \lambda_c\}} \left(\theta_i^j - \mu_i^{(t+1)}\right)^2}{\sum\limits_{j=1}^N I_{\{\lambda_j \leq \lambda_c\}}}. \end{split}$$

# Comparison Algorithms Used

- Greedy method
  - Takes as input  $(q_k^1, \ldots, q_k^n)$
  - Energy available in source is E<sub>k</sub>
  - Number of energy units required to transmit  $q_k^i$  bits of data =  $g^{-1}(q_k^i)$
  - Energy provided is  $t_k = \min \left( E_k, \sum_{i=1}^n g^{-1}(q_k^i) \right)$
- 2 Combined nodes method
  - State:  $w_k = \left(\sum_{i=1}^n q_k^i, E_k\right)$
  - Action:  $v_k$  = total energy that needs to be distributed between the nodes
  - Uses Q-learning update rule to update  $Q(w_k, v_k)$
  - Finds the total optimal energy to be supplied, but not the exact split

#### Results - Two nodes and EH source

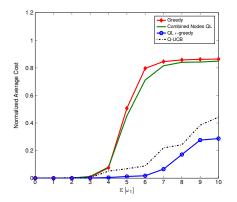


Figure: Performance comparison of policies

• 
$$E_{MAX} = 20, D_{MAX} = 10$$

• 
$$X_k = AX_{k-1} + \omega$$
,  $\omega = (\omega_1, \omega_2)^{\top}$ 

• 
$$\mathbb{E}[\omega_2] = 1.0$$

• 
$$A = \begin{pmatrix} 0.2 & 0.3 \\ 0.3 & 0.2 \end{pmatrix}$$

• 
$$Y_k = bY_{k-1} + \chi$$
,  $b = 0.5$ ,  $\mathbb{E}[\chi] = 20$ 

•  $\chi$ ,  $\omega$  are Poisson distributed

• Conversion function 
$$g(T_k^i) = 2 \ln(1 + T_k^i)$$

#### Results - Four nodes and EH source

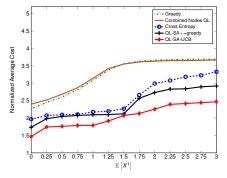


Figure: Performance comparison of policies

- $E_{MAX} = D_{MAX} = 30$
- X<sup>1</sup>, X<sup>2</sup>, X<sup>3</sup>, X<sup>4</sup>, Y are Poisson Distributed
- $\mathbb{E}\left[X^2\right] = \mathbb{E}\left[X^3\right] = \mathbb{E}\left[X^4\right] = 1.0,$  $\mathbb{E}\left[Y\right] = 25$
- $\mathbb{E}[X^1]$  is varied
- Six partitions of energy and data buffers
- ϵ = 0.1
- Conversion function  $g(T_k^i) = \ln(1 + T_k^i)$

### Summary

- We proposed algorithms to manage energy available through harvesting
- In order to deal with the curse of dimensionality, we also developed approximation algorithms

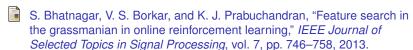
#### Future Directions:

- Gradient-based approaches
- Features used in approximation methods can be tuned

## Questions?



#### References I



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#### References II



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## Thank You