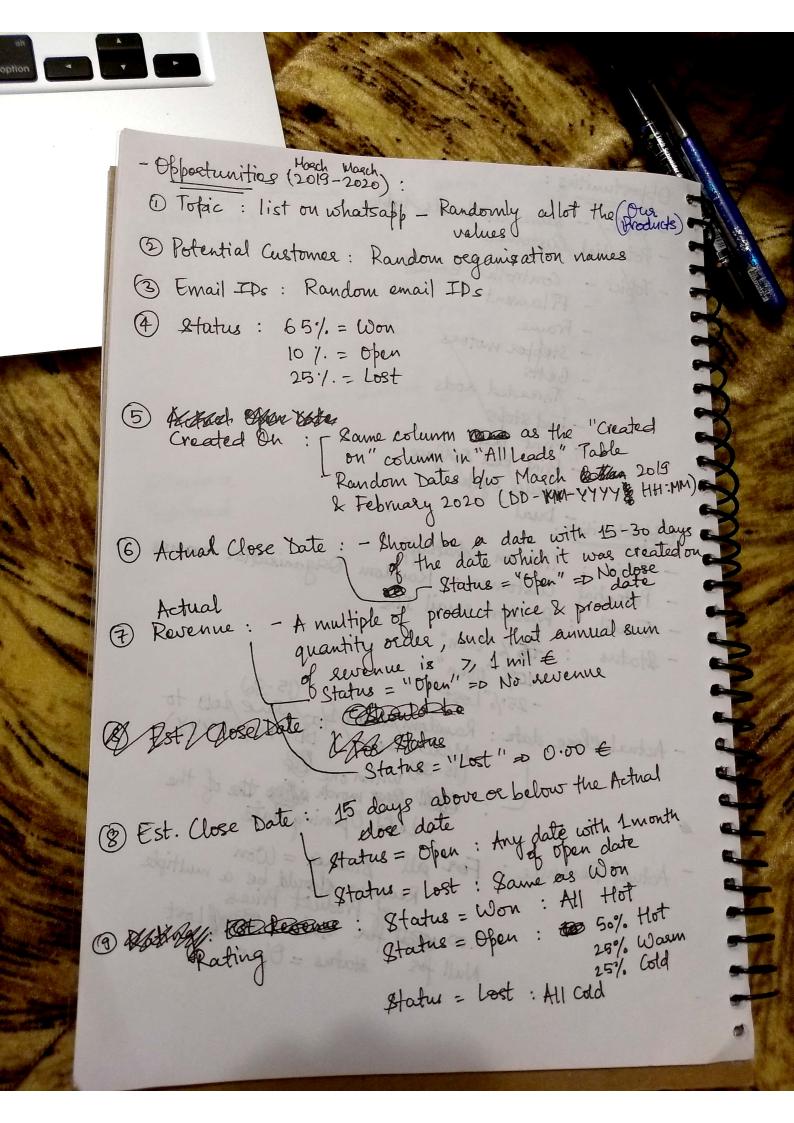
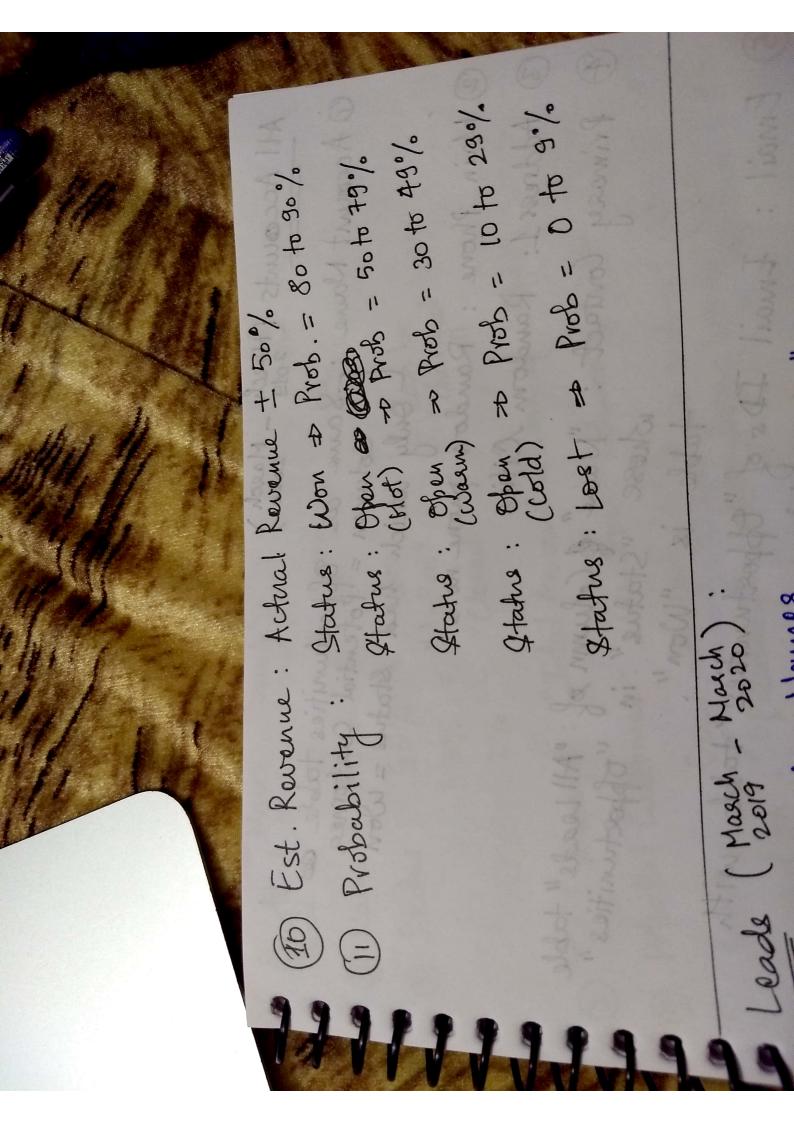
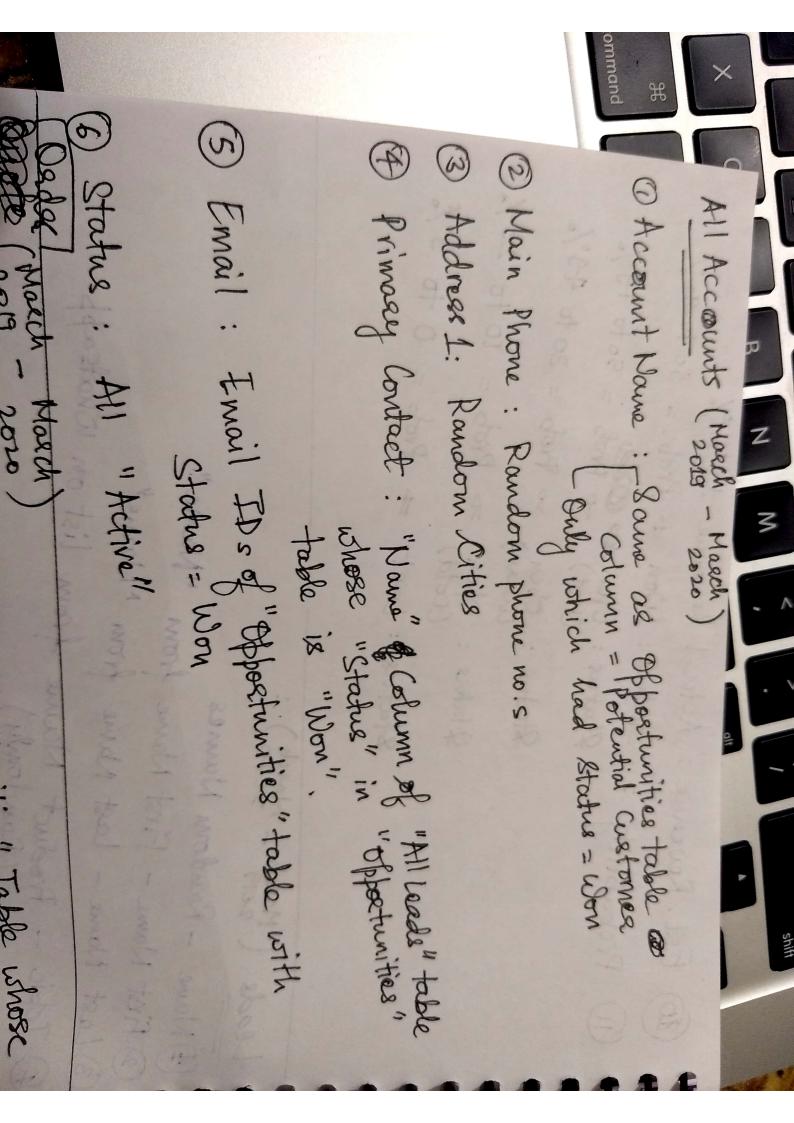
=> Prob = 30 to 43/0 xtatus: Open (warm) Status: Open = Prob = 10 to 23%. Status: Lost => Prob = 0 to 9% Leade (March - March): 4 Name - Random Names @ First Name - First Name from "Name" 3 Last Name - Last Name from Name Topic - Product Name from list on whatsapp (Randowly) 5 Owner - Vika, Hitesh, Aman, Vishal 6 Status Reason - All "New" Forested Oh - Random dates b/10 March 2019 & Feb 2020

DD-MM-YYYY HH: MM Status Reason: Al ele whose Status = won and when "in the "Nome" Column of this table Destroyer: "Potential customies " column of "Topic" is included in the "Nome D Email (Customer): Email Its of





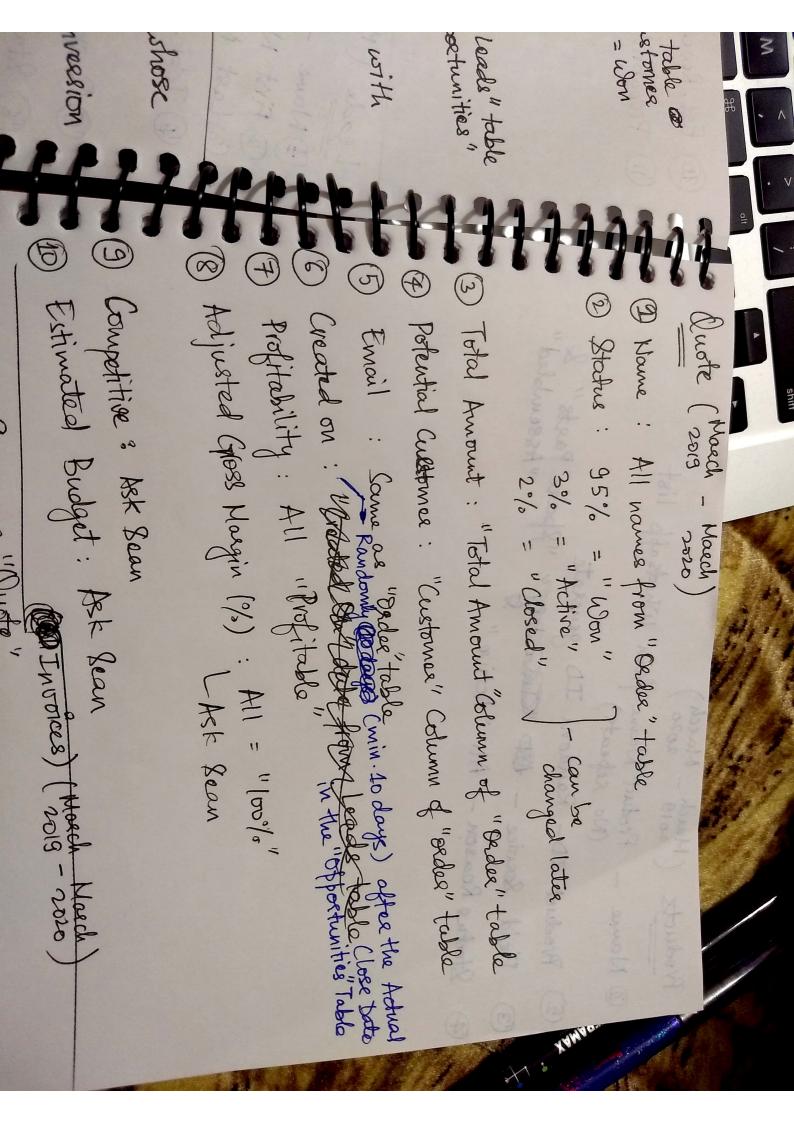


Email (Customes): Email IDS of "Offsetunities" table to those lows low "Topic" is of "Name" column of (4) Customes: 3 Total Amount: "Revenue" Column of "toppoetunities"

Table whose Status = won on the

Norme" Column of this table 1 Status Reason: All "New" @ Name : ["Topic" Column of "Oppostunities" Table whose 6) Status: All "Active" Mosch Mosch Status = Won Ouly 80% of all values, i.e. 80%. conversion, value from oppostunity to Quete "Petential Customes" column of "Opportunities" Lable whose status = Won "Name"

R "Topic" is included in the "Name"



munities" MO1833 2804 (5) Email - same as Quotes" (A) Customes - "Potential Customes" from "Quotes" 3 Total Amount - Same as Quote (5) Status Reason - 98% = "Complate" (10) Estimated Budget: Ask Rean (9) Competitive: ksk Sean 1 Nouvre - Same as "Quote" 20/0 = "Now" Invoices) (Hosch March) THE DEST

