



region All
 market All
 customer All
 division All
 FY 2019

P & L
By Fiscal Months

All values in USD

Note: Do Not Modify

	Quarters					
	Q1			Q1 Total	Q2	
Metrics	Sep	Oct	Nov		Dec	Jan
Net Sales	6.5M	8.0M	10.7M	25.2M	11.4M	6.5M
COGS	3.8M	4.7M	6.3M	14.8M	6.7M	3.9M
Gross Margin	2.6M	3.4M	4.5M	10.5M	4.7M	2.7M
GM %	40.9%	42.0%	41.5%	41.5%	41.4%	40.9%

region All
 market All
 customer All
 division All
 FY 2020

P & L
By Fiscal Months

All values in USD

Metrics	Quarters			Q1 Total	Q2	
	Q1					
	Sep	Oct	Nov		Dec	Jan
Net Sales	17.1M	20.6M	28.7M	66.4M	29.9M	17.1M
COGS	10.6M	12.8M	18.1M	41.5M	18.9M	10.7M
Gross Margin	6.5M	7.8M	10.6M	24.9M	11.0M	6.5M
GM %	37.8%	37.8%	37.0%	37.5%	36.8%	37.8%

region All
 market All
 customer All
 division All
 FY 2021

P & L
By Fiscal Months

All values in USD

Metrics	Quarters			Q1 Total	Q2	
	Q1					
	Sep	Oct	Nov		Dec	Jan
Net Sales	44.8M	54.6M	74.3M	173.8M	78.1M	44.8M
COGS	28.4M	34.7M	47.4M	110.4M	49.8M	28.4M

AtliQ Hardwares



Gross Margin	16.4M	19.9M	27.0M	63.3M	28.3M	16.4M
GM %	36.7%	36.5%	36.3%	36.5%	36.3%	36.7%

Net Sales
Comparision

2021 vs 2020	162.1%	164.7%	159.1%	161.6%	161.0%	161.4%
2020 vs 2019	164.6%	156.6%	167.3%	163.2%	161.5%	162.8%







































/ the Pivot Table

Q2	Q2 Total	Q3	Q3 Total			Q4	Q4 Total		
Feb		Mar	Apr	May		Jun	Jul	Aug	
6.1M	24.0M	6.4M	6.3M	6.5M	19.2M	6.2M	6.5M	6.3M	19.0M
3.5M	14.1M	3.8M	3.7M	3.8M	11.3M	3.6M	3.8M	3.7M	11.1M
2.6M	9.9M	2.7M	2.6M	2.6M	7.9M	2.6M	2.7M	2.6M	7.9M
41.9%	41.4%	41.5%	41.4%	40.8%	41.2%	42.0%	41.5%	41.4%	41.6%

Q2	Q2 Total	Q3	Q3 Total			Q4	Q4 Total		
Feb		Mar	Apr	May		Jun	Jul	Aug	
15.9M	63.0M	2.1M	7.8M	9.9M	19.8M	14.9M	16.1M	16.5M	47.5M
9.9M	39.5M	1.3M	4.8M	6.2M	12.4M	9.3M	10.2M	10.5M	30.0M
6.0M	23.5M	0.8M	2.9M	3.7M	7.4M	5.5M	5.9M	6.1M	17.5M
37.7%	37.3%	36.7%	37.7%	37.5%	37.5%	37.3%	36.7%	36.8%	36.9%

Q2	Q2 Total	Q3	Q3 Total			Q4	Q4 Total		
Feb		Mar	Apr	May		Jun	Jul	Aug	
41.8M	164.7M	44.0M	43.5M	44.4M	131.9M	41.5M	44.0M	43.0M	128.6M
26.5M	104.7M	28.0M	27.7M	28.1M	83.8M	26.4M	28.0M	27.4M	81.8M

AtliQ Hardwares



15.3M	60.0M	16.0M	15.8M	16.3M	48.1M	15.1M	16.0M	15.6M	46.7M
36.5%	36.4%	36.4%	36.3%	36.6%	36.4%	36.4%	36.4%	36.3%	36.4%

162.5%	161.5%	1981.6%	461.2%	347.0%	566.0%	178.6%	173.9%	160.3%	170.7%
162.0%	162.0%	-67.1%	22.7%	53.1%	3.0%	140.7%	148.0%	162.0%	150.3%







































Grand Total

87.5M
51.2M
36.2M
41.4%

Grand Total

196.7M
123.4M
73.3M
37.3%

Grand Total

598.9M
380.7M



218.2M
36.4%

204.5%
124.8%