# **Kritesh Singh**

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## **PROFESSIONAL SUMMARY**

Product Manager with 4+ years leading GenAl, LLM, and ML product innovation, transforming how health insurance operates. Led Al-first initiatives that redefined the insurance experience, cutting ops costs by 25%+, accelerating settlements, and increasing customer satisfaction by 20%+. I've built and scaled 0→1 mobile and enterprise products used by 10M+ users and regularly presented strategy to the CPO, CIO, and COO. Now pursuing an MEM at Dartmouth, I bring a sharp instinct for action, grounded in technical curiosity and a user-obsessed mindset, aiming to build bold, high-impact products at mission-driven companies.

#### **EDUCATION**

DARTMOUTH COLLEGE Hanover, NH

Master of Engineering Management (Product Management Track)

Sep 2025 - Dec 202

A collaborative management program taught by Thayer School of Engineering and Tuck School of Business

MOTILAL NEHRU NATIONAL INSTITUTE OF TECHNOLOGY ALLAHABAD Bachelor of Technology in Electronics and Communication Engineering Uttar Pradesh, India Jul 2017 - May 2021

#### **EXPERIENCE**

**Care Health Insurance Ltd** 

Gurgaon, India Apr 2023 - Present

**Product Manager, AI & ML Products** 

- Led strategy and end-to-end development of 6 Al-driven products across the organization by managing 2 PMs, 2 interns, and cross-functional teams of engineers and data scientists, delivering at scale in a regulated industry boosting revenue by 18%.
- Transformed claims operations with an Al-first automation platform that classifies and extracts data from 1M+ documents/yr, detects fraud in real time, reducing TAT by 20%, eliminating 100K manual hours, and unlocking \$1.1M/year in projected value.
- **Elevated platform trust**, launching Al-powered KYC validation to meet compliance, boost completion by **40%**, and reduce costs by **\$100K/year**, while prototyping a GenAl grievance summarizer that cut resolution time by **45%** across **500K+ cases**.
- Prototyped a GenAl grievance summarizer using prompt engineering to summarize customer complaints, cutting resolution time by 45% across 500K+ customer support cases.

#### **Care Health Insurance Ltd**

Gurgaon, India

Associate Product Manager, Claims

Jun 2021 - Mar 2023

- Redefined the payment experience, launching a real-time payout engine that reduced settlement time from 2 days to 5 seconds, enabling \$15M+ in annual disbursements.
- Streamlined operations, automating workflows to drive 80% efficiency gains and \$30K/year in savings, and launched a 95%-accurate OCR tool for health reports, expediting underwriting workflows and saving \$15K annually.
- **Led integration** of 96 APIs across mobile, web, hospital and partner platforms to streamline digital claims, improving processing speed by up to **75%** and enhancing end-user experience.
- Fostered product excellence, mentoring new hires and owning agile ceremonies (sprint planning, retros, backlog grooming) to ensure iterative, consistent delivery and cross-functional alignment.

#### **SKILLS & CERTIFICATIONS**

- Certifications: Introduction to Generative AI Learning Path Specialization (Google), Microsoft AI Product Manager
- Product Management: Roadmaps, User Stories, Strategy, Product Lifecycle Management, Go-to-Market, User Experience
- AI & ML Technologies: Generative AI, OCR, Natural Language Processing, Prompt Engineering, Text-to-Speech
- Cloud & Database: AWS (Bedrock, EC2, Sagemaker, ECS Fargate, S3, Lambda, Cloudwatch), PostgreSQL
- Tools & Methodologies: Jira, Redmine, Agile Scrum, API Integrations, UI/UX Design, Customer Journey Mapping

## **LEADERSHIP**

- **Co-President, Media House of MNNIT:** Led a team of 40+ in photography, videography, and design for media coverage of major events (E-Summit, Literary Festival, VCAS and Cultural Festival) with 3,000+ attendees.
- Mentor, Student Mentorship Program: Mentored 100+ junior students by sharing experiences, offering support, fostering
  interaction, and setting developmental goals.
- **Volunteer, Parsa National Park:** Volunteered with the team at Parsa National Park to support environmental conservation and biodiversity efforts in the buffer zone areas of Parsa and Bara districts of Nepal.
- Volunteer, International Summit for VLSI, Communication and Signal Processing: Collaborated in a team of 24 to organize and facilitate the setup of events, while driving digital marketing initiatives to expand visibility and outreach.

# **PROJECTS**

Alacrity Voice Assistant: Engineered a privacy-first voice assistant enabling natural, real-time conversations without cloud dependency

- Integrated Google Gemini API for contextual understanding and task handling
- Deployed on-device TTS models to ensure fast, offline voice synthesis
- Applied an agentic framework to support multi-step reasoning and dynamic task flows