

Sudhir Singh

Data Scientist



A business-focused data scientist with a 15+ year proven track record of developing and productionizing data products to grow revenue.

Contact

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[LinkedIn](#)
[Web Portfolio](#)

Education

MBA, Nyenrode Business
Universiteit, NL
BE in Electronics &
Communication, VTU, IN

Skills

R & Shiny (Tidyverse)
SQL
Azure & Cloud
Git & Docker
Time Series Forecasting
Customer Segmentation
Churn & Attrition Prediction
Process Automation

Work Experience

Founder

AI Data Solutions

April 2021 - Present

- Identified gaps in the bank's remote (from abroad) working possibilities in the hindsight of Covid. Developed plan & pitched program to HR Director for buy-in.
- As a result, ended up building the app "Working from Abroad" and scaled this up for 25000+ employees.
- This app streamlined a complex HR process, reduced travel approval lead time by 95% and saved the bank with ~€7M in the first year.
- Sample Project 1: [Time Series Forecasting Application \(R, Shiny\)](#)

Hybrid Cloud Sales

IBM

September 2019 - 2021

- A short stint in a pure commercial role at IBM Netherlands.
- Learnt and experienced various nuances of an enterprise sales process starting from lead identification to sales closure.
- Worked on few important deals (Retail and Industry based clients) in the allocated territory.

Manager, Digital Workplace & IT Operations

FrieslandCampina

January 2015 - 2019

- Led the initiative to optimize IT operations cost. In the first year, saved €3M through data visualization, IT asset(s) optimization and vendor consolidation.
- Led the global digital workplace (DWP) roll-out for 22000+ employees.
- Finished the DWP roll-out before schedule with USAT Score of 8.2(10). A major employee productivity boost of over 30%.
- Developed plans for Office 365 Adoption Program & pitched program to Director, Digital Workplace & CIO for buy-in
- In the first year, Cloud Adoption Program saved €2M only through mailbox migration and productivity increase of 20%.