

EdTech Sales Head-Wise Analysis



Sales Head

1 of 4



Order year

1 of 4



Region

3 of 5

Net Sales

1682100

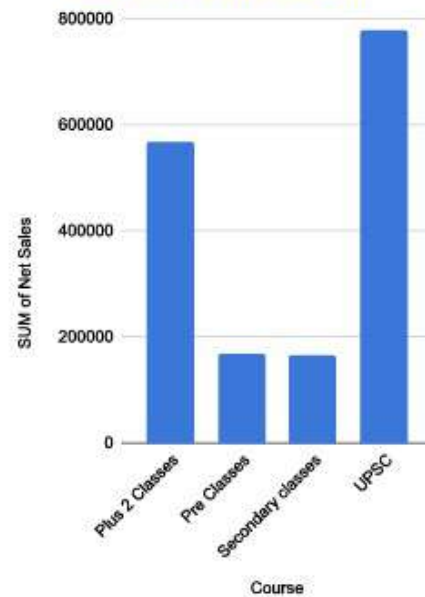
Total Commission

207900

Number of Orders

89

Course-Wise Net Sales



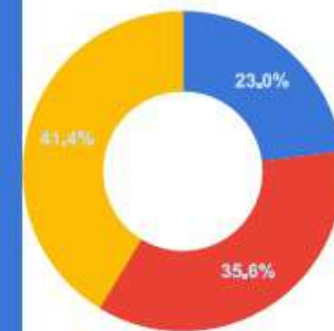
Monthly Net Sales and Commission



Sales Head-Wise SH Commission, SM Commission and SP Commission



North east
South
West



Top 3 Sales Manager in Terms of Sales

Vivek Tiwari	451230
Pragya Sharma	351550
Tanvi Gupta	333750

Top 10 State in Terms of Number of Orders

Gujarat	15
Karnataka	10
Maharashtra	9
Telangana	9
Tamil Nadu	8
Rajasthan	7
Goa	5
Tripura	5
Andhra Pradesh	4
Assam	4

EdTech Course-Wise Analysis

Course 1 of 4

Order year 1 of 4

Net Sales

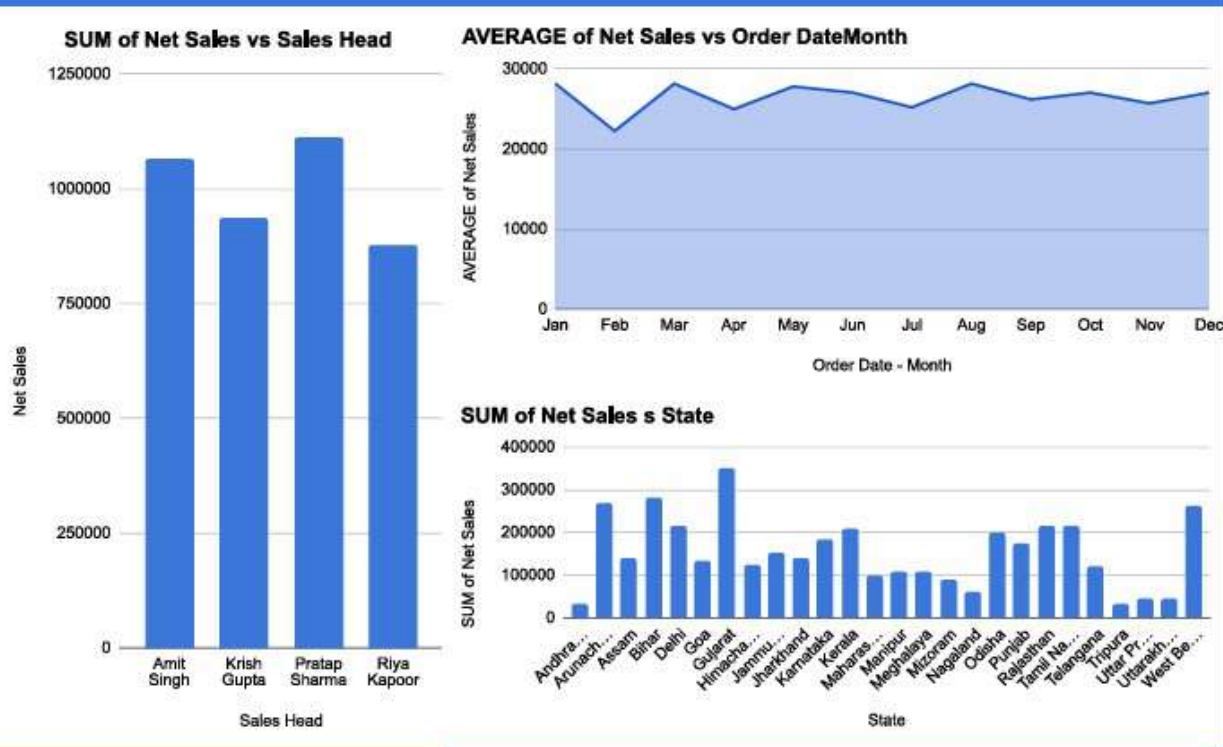
3987200

Total Commission

492800

Number of Orders

150



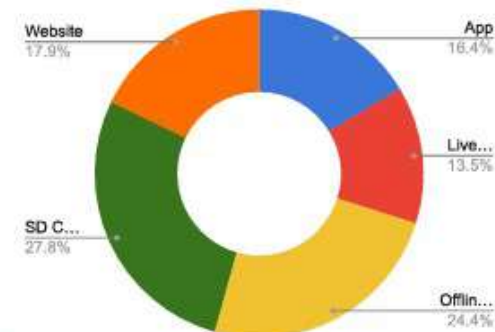
Top 10 Salesperson in Terms of Sales

Ipsita Saikia	129050
Xitij Borah	115700
Firoz Hussain	106800
Hemanta Singh	106800
Jyotirmoy Deb	97900
Udita Chatterje	97900
Dipanjana Sha	93450
Xenia Chakrab	93450
Komal Mishra	84550
Nikhil Yadav	84550

Top 10 Salesperson in Terms of Sales

Ipsita Saikia	5
Firoz Hussain	4
Hemanta Singh	4
Jyotirmoy Deb	4
Udita Chatterje	4
Xitij Borah	4
Dipanjana Sha	3
Divya Mahto	3
Indrajit Sharma	3
Komal Mishra	3

Course Mode Type-Wise Sales



EdTech Course Mode-Wise Analysis



Course Mode

1 of 2



Region

4 of 5



Order year

1 of 4

Net Sales

4286240

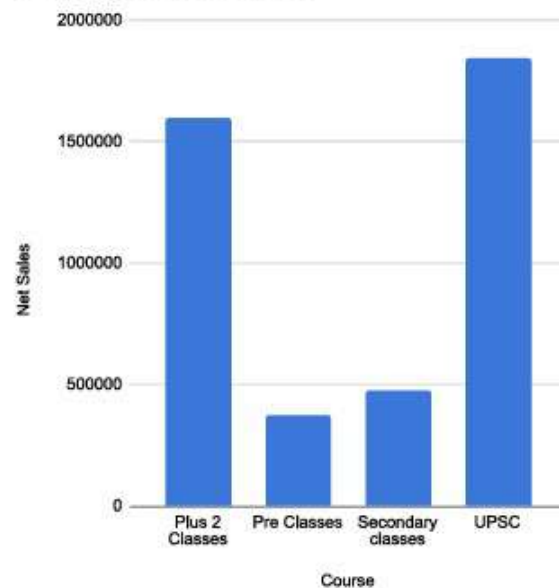
Total Commission

529760

Total Discount

697315

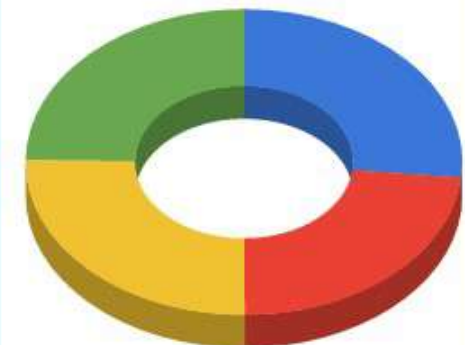
SUM of Net Sales vs Course



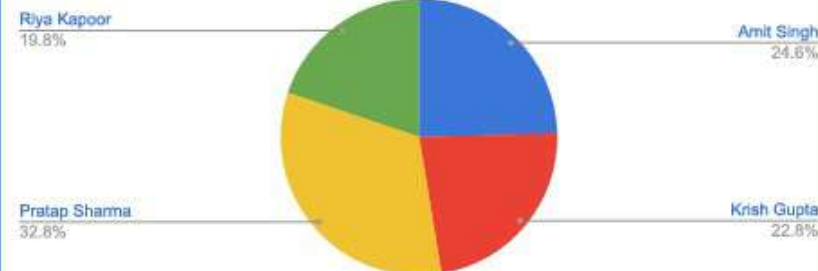
Net Sales and SUM of Discount



Region-Wise Sales



Sales Head-Wise Net Sales



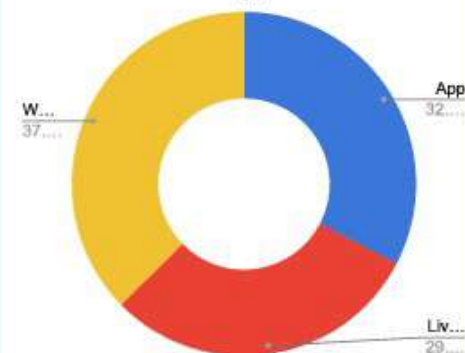
Top 10 City in Terms of Sales

Katihar	153080
Pathankot	150410
Alappuzha	132610
Durgapur	122820
Jorhat	114810
Shimoga	112140
Thiruvananthapuram	102350
Udaipur	101460
Cuttack	93450
Mandi	92560

Top 10 City in Terms of Sales

Thiruvananthapuram	27590
Mandi	27145
Shimoga	25454
Pathankot	22739.5
Durgapur	22650.5
Katihar	22428
Alappuzha	21315.5
Meerut	19001.5
Bathinda	18334
Katra	17355

Course Mode Type-Wise Sales



EdTech Region-Wise Analysis



Order year

1 of 4



Region

3 of 5

Net Sales

6854780

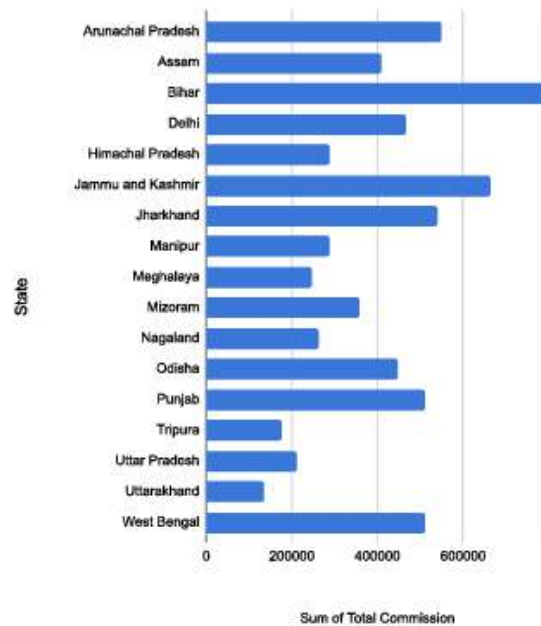
Total Commission

847220

Number of Orders

368

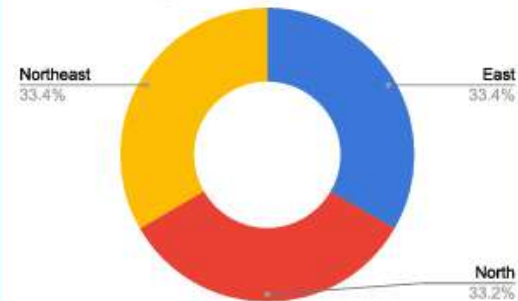
State-Wise Net Sales



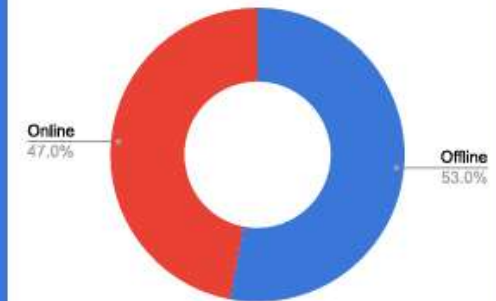
MonthWise Net Sales



Region-Wise Commission



Mode-Wise Net Sales



Top 10 City in Terms of Sales



Katra	242080
Pasighat	241190
Katiyar	234960
Udhampur	223390
Roing	210930
Pathankot	185120
Ramgarh	183340
Champhai	179780
Sonipat	170880
Mandi	165540

Top 10 City in Terms of Number of Orders



Pathankot	13
Katiyar	11
Pasighat	11
Ara	10
Katra	10
Udhampur	10
Ramgarh	9
Roing	9
Sonipat	9
Tura	9